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JOURNAL

APRIL
1954



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Poster Issue

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Background colors available: Black, red, blue, orange, green, white and yellow.

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Processed on 30 gauge baked enamel metal with high gloss outdoor enamel paints. All signs have holes punched, also coated front and back to prevent rusting. Your choice of colors on white, yellow, red, or black, baked enamel metal. Also now available: New light yellow wood grain design background.

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1/4 in. TEMPERED OUTDOOR MASONITE SIGNS

Standard Size 18 x 24 Inches

Background colors available: Black, red, blue, orange, green, white and yellow.

Printing colors on all dark color backgrounds, use either white or yellow or any light color paints.

On white or yellow backgrounds do the opposite and use only dark color paints for printing.

50 Signs \$55.00

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Day-Glo Weatherproof Cardboard SIGNS

"Neon-Like Colors That Shout"

Day-Glo — Size 14 x 22 Inches

They're Brilliant — Dynamic — Attention Getting

Background cardboard stock in black, blue, dark red, dark green. Vivid printing colors on this stock: fire orange, neon red, rocket red, arc yellow, saturn yellow and signal green. Fluorescent colors are activated by the invisible ultra violet rays of daylight and glow with luminous intensity comparable to neon.

PER 100

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PLAIN WEATHER PROOF CARDBOARD SIGNS — 100 . . . at \$30.00

Standard 54" High Metal Sign STAKES

Made of sturdy 12 gauge 3/4" pointed angle iron. Standard size 4' x 6' in height with a 20" cross bar at top. Coated black enamel with holes punched to take any of our standard size signs. Stakes come complete with nuts and bolts to hang your sign securely. Packed 10 stakes to a bundle. No order for less than 1 bundle — 10 stakes. Order as many bundles as you need. Additional Cross Bars . . . 25c each.

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10 STAKES TO BUNDLE

Large Size 3 ft. by 4 ft. Masonite SIGNS

1/4" Tempered Masonite, your choice of any Background Color with 1 color printing ideal for Open for Inspection & Model Home Set-ups—all copy must be same on this order.

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THE JOURNAL REPORTS



Wide Reactions to New Housing Bill

What will the housing legislation now before Congress finally include? All facets of the housing industry are vying for legislators' attention. Hearings have been marathons. Political tears are being shed over the public housing measure.

How will it all add up? In spite of the widely differing opinions, indications are that this bill may not be a wonder drug but it will provide badly needed hormones for the housing industry's blood stream. It will be the biggest shot in the arm the industry has received in 20 years, some leaders say.

NAHB officials are the most articulate, both for and against the new bill. They dislike the sweeping powers given to the President regarding FHA-VA interest rates, downpayments, maturities, and other terms. "This industry cannot and should not be turned off and on like a spigot," says Executive Director John Dickerman. "If authority to change downpayments up or down by simple administrative

edict is written into law, home builders will find it extremely difficult to plan; home buyers will be confused."

Having prepared the biggest Congressional presentation in NAHB history, President Dick Hughes called for several amendments:

1) Downpayments should be lower and should include closing costs — for example, \$1,100 down including \$400 closing costs on a \$12,000 mortgage as compared with \$2,400 *plus* closing costs now required and \$1,400 plus the \$400 estimated closing costs as recommended in the bill.

2) Lower downpayments and the 30-year mortgage limit should become law now.

3) To meet demand for school space, revise FHA insurance rules so builders can rent houses for temporary classroom use.

4) Broaden the new low-cost housing Section 221 to include low-income families and minority groups



This is a typical Swanson kitchen. He furnishes the wiring for Electric Ranges, allowing his clients to make their own choice of range. In all but two of the last 37 homes Mr. Swanson has built, they chose to **be modern . . . cook electrically!**

The secret that really sells houses

When customers look for a house that's a *home*, they examine its features most carefully.

That's why the kind of range in the kitchen is so important. It tends to be a key to quality for the house as a whole. When home buyers see an *Electric Range*, they realize that here is cooking equipment at its best, that it means economy and ease of operation, a clean kitchen as well as a cool one. Instinctively they feel that the rest of the house must also have the best of everything. They're well on the way to being sold!

Builders of homes in every price bracket, in all parts of the country, are taking advantage of the *Electric Range* as a selling feature. Are you?



Mr. C. Harry Swanson, builder of this South Bend, Indiana house says, "Every single house I build is wired for an Electric Range. That is my own preference, and experience has proved that by and large my clientele agrees with me. If a client is doubtful, I urge him to go electric. Then I know he'll be satisfied. It's the safe way."

More builders every day
are installing

**ELECTRIC
RANGES**



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and raise the loan limit from \$7,000 to \$7,600, or \$8,600 in high cost areas.

5) Keep Fanny May's replacement (Central Mortgage Reserve Fund) under federal supervision, although its capital ultimately would be provided privately.

NAREB Offers Its Amendments

Three able realtor-leaders gave NAREB's views on the housing bill — Henry Waltemade, New York, chairman of the Realtors' Washington Committee; NAREB Past President Al Summer, Newark, a member of the President's Advisory Committee on Housing, and Fritz Burns, Los Angeles, NAREB Build America Better Council chairman.

Waltemade applauded the government for its Section 221 which is designed to help low-income persons own their own homes. It provides for 100% mortgage insurance with 40-year maturities for persons displaced by the government for slum clearance, urban renewal, etc. He recommends, however, along with NAHB that the mortgage limit be increased to \$7,600 with authority for an additional \$1,000 in high cost areas. He praised the bill for its open-end mortgage provision for FHA loans. (VA already has this authority.)

Burns testified that modernization should provide as much work as new home production in a healthy nation. He praised Title IV of the new bill (which expands present slum clearance programs), but recommended that its language be tightened so that federal aids to urban renewal will depend on actual, vigorous enforcement of city housing standard ordinances, not merely on *planned* enforcement.

Summer, discussing the proposed secondary mort-

gage market facility, says the industry is "most anxious that a workable facility be created and be put to work as soon as possible to avoid further disruption to the mortgage economy."

He urges these amendments:

1) Permit the maximum limit on the principal obligation of any mortgage offered for sale to the FNMA to be the same as that ordinarily applicable to FHA, instead of the \$12,500 per dwelling unit as proposed.

2) Issue common stock immediately instead of "convertible certificates" to users of the facility.

3) Limit fees charged by the facility to one-half of 1%.

4) Permit the facility to issue debentures in amount outstanding not to exceed 15 times the sum of its capital, capital surplus, general surplus, reserves, and undistributed earnings, instead of 10 times.

5) Provide for a substantial increase in the proposed \$200 million limit on outstanding obligations and the \$100 million limit on participations for special assistance functions to aid the urban renewal program.

Public Housers Unhappy

Spokesmen for public housing are lamenting the lack of specific recommendations in the proposed housing bill for the number of public units to be authorized each year. This one item, plus the hassle over the secondary mortgage market facility, may put the brakes on hopes for fast passage of the bill.

MBA Decries Government in Business

At the MBA Southern Mortgage Clinic last month, Henry H. Edmiston, Kansas City Life Insurance

(Please turn to page 14)



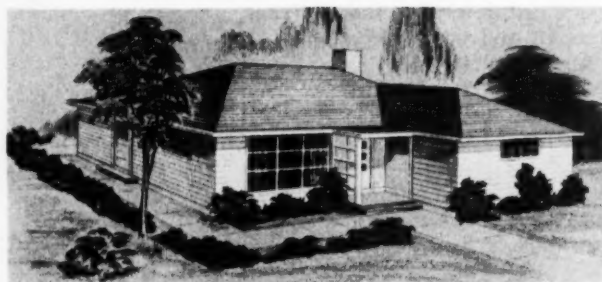
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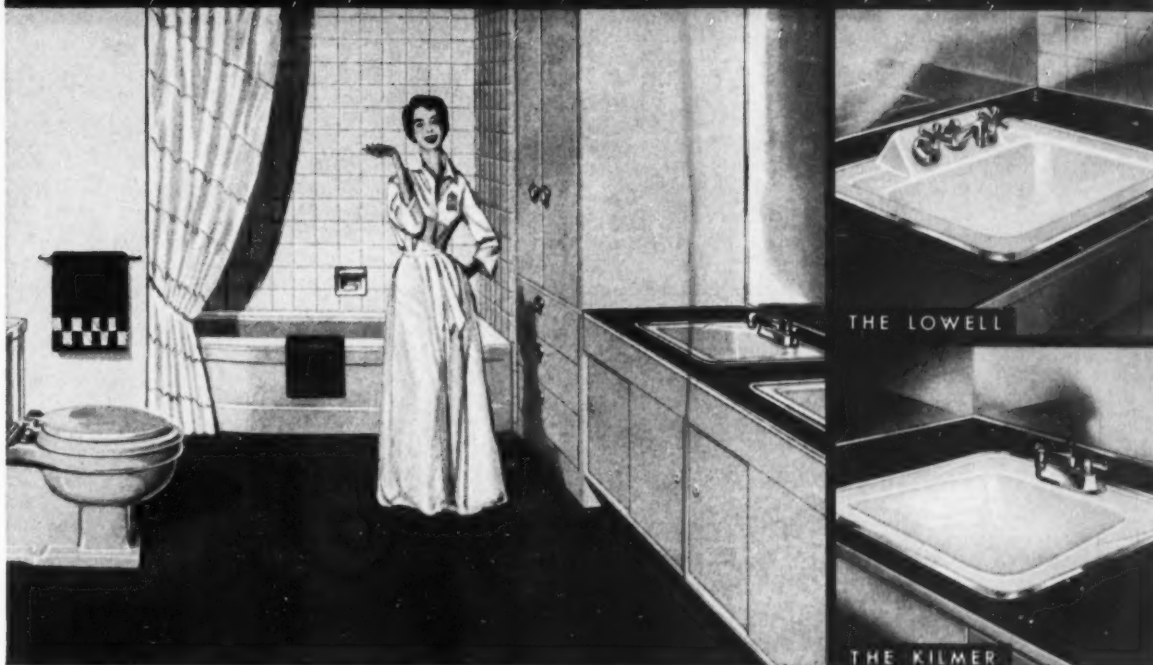
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a new color! two new lavatories!



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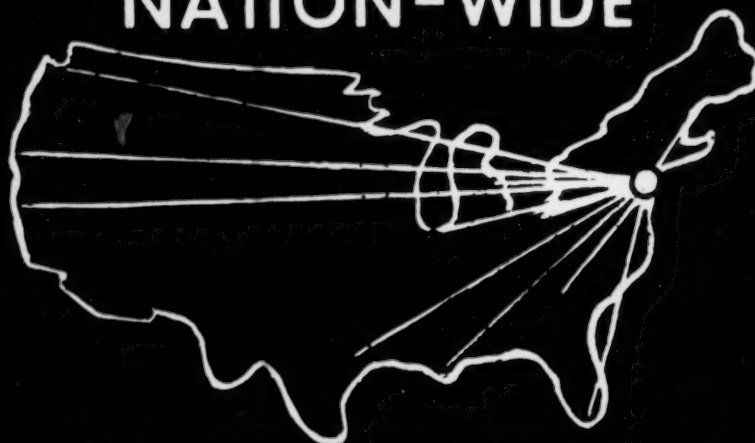
These new Briggs Beautyware flat-rim lavatories are just what you need to give your homes a custom-built bathroom of utmost distinction. Made of sleek vitreous china, they are especially designed to fit today's "modern-living" style trends. Both have twin concealed front overflows, a wide anti-splash rim, a wide ledge extending around the bowl, twin soap spaces and a deep bowl for maximum water capacity. They are available in white and the four Briggs Beautyware pastel colors—including the glamorous new Coral! You'll find these two new Briggs products valuable sales features in your new homes. Ask your Briggs plumbing contractor about them now!

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This is the beautiful new Capri featured in our Golden Opportunity Program. Ask for details.

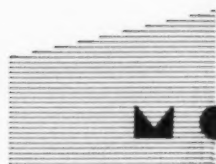
MODERN HOMES have the kind of style that makes prospects whisper to each other, "What are we waiting for—this is IT—it's *beautiful*—inside and out—it sure looks like a lot more money than they seem to be asking—pardon me, sir, how much did you say this house costs?"

Any honest builder gives sound construction. We do. Any foresighted builder makes the rooms bigger than average. We've been doing that right along. Any competent mass-producer can offer important economies. We save you about 20%—and a lot of headaches.

But—we go a lot further; we give you custom-quality styling and it sells, because people like it.

We can prove it—with figures, or, better still, we can refer you to many a successful builder who is stacking up his present prosperity and staking his business future on the fact that MODERN HOMES deliver premium quality materials and construction plus wonderful custom styling that sings "Home Sweet Home" to the prospect's pocket-book.

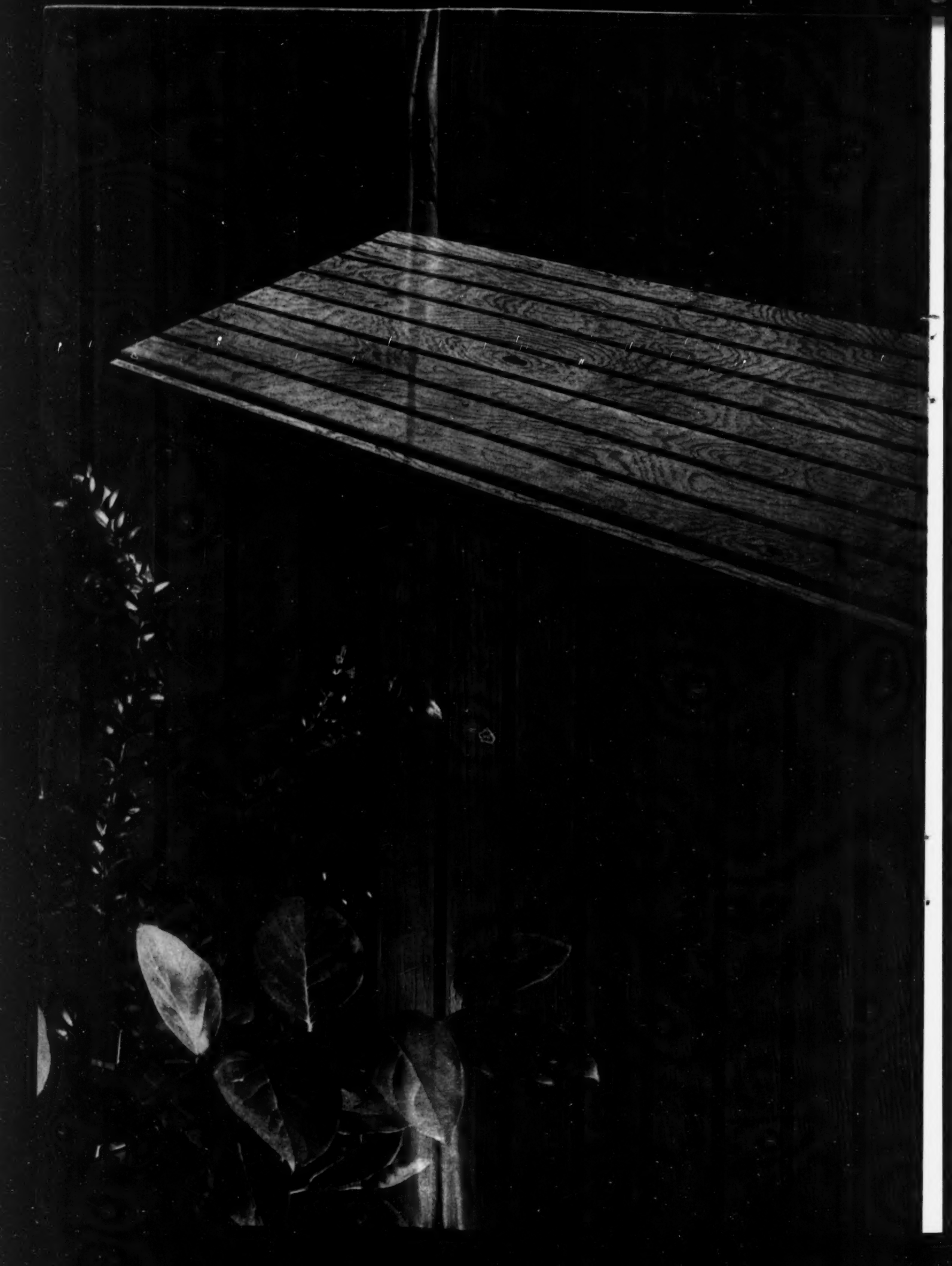
Maybe you should investigate the opportunity of building MODERN HOMES in your community. Why not give us a call at LUzon 4-1550.



homes corp.

7750 GREENFIELD ROAD • DEARBORN, MICHIGAN

Manufacturing plants at Dearborn, Michigan and Port Jervis, New York

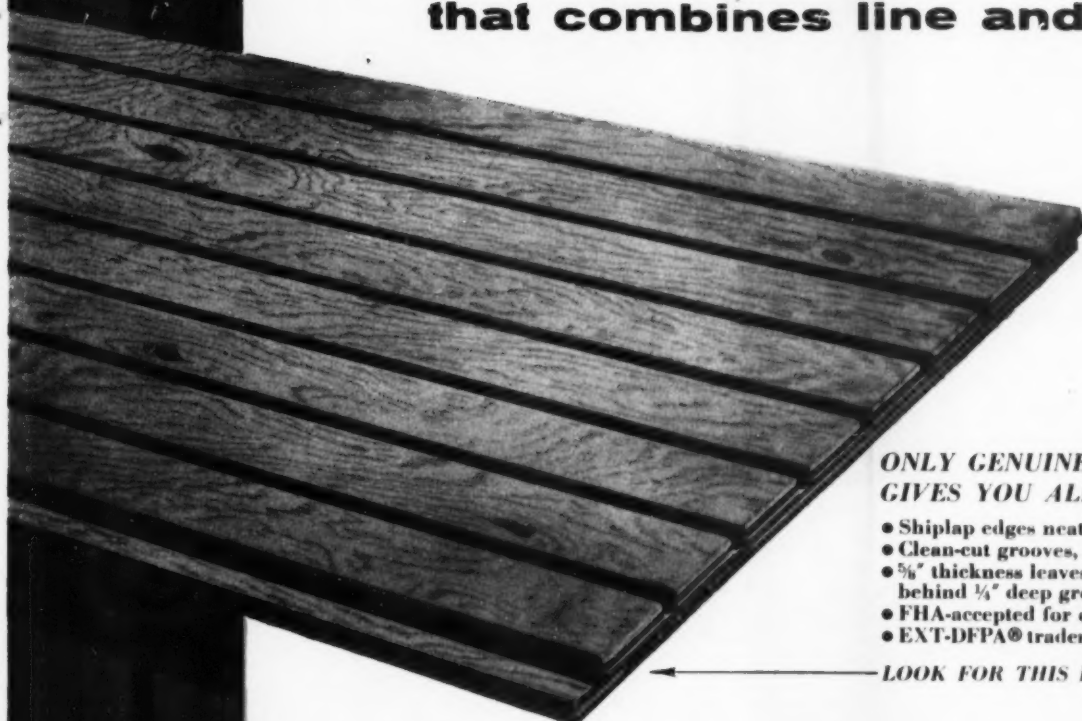


give your homes new sales appeal with

Texture One-Eleven®

EXTERIOR FIR PLYWOOD • EXT-DFPA

...the exciting new panel material
that combines line and texture



**ONLY GENUINE TEXTURE 1-11®
GIVES YOU ALL THESE FEATURES:**

- Shiplap edges neatly conceal vertical joints
- Clean-cut grooves, textured surface
- $\frac{5}{8}$ " thickness leaves full $\frac{3}{8}$ " thick panel behind $\frac{1}{4}$ " deep grooves
- FHA-accepted for combined siding-sheathing
- EXT-DFPA® trademark assures 100% waterproof glue

LOOK FOR THIS EDGE BRAND ON THE PANEL

THE MODERN architectural trend toward using natural wood textures in dramatic small-scale patterns clearly predicts a great and growing demand for Texture One-Eleven.

In special "product previews" 167 of 179 architects interviewed voiced unqualified enthusiasm for this handsome new material. Builders who have used—and proved—Texture One-Eleven in demonstration homes report home buyers equally taken with its striking beauty.

Texture One-Eleven combines high style with the economy and dependability of industry quality grade-trademarked Exterior fir plywood (EXT-DFPA®), manufactured with 100% waterproof glue. Comes packaged in 8' and 10' lengths in two widths and groove patterns. Get the full story from your regular supplier or write Douglas Fir Plywood Association, Tacoma 2, Washington.



... for striking, weatherwise
exterior siding



... for dramatic, distinctive
walls and ceilings



... for colorful contrasts
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You can sell new homes
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Frigidaire equipped kitchens

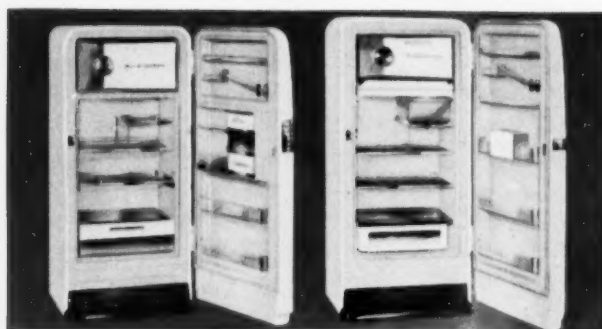


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Cycla-matic Model CTF-103. Total Capacity—10.3 cubic feet

The new Cycla-matic Frigidaire with brilliant new color styling



*Cycla-matic Model CTD-84.
Total Capacity—8.4 cubic feet*

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Total Capacity—9.1 cubic feet*

Frigidaire brings you extra sales-magic with new color styled appliances that open up a world of kitchen beauty. You can now choose Frigidaire Refrigerators in soft pastel shades of green or yellow, or snowy white . . . and Frigidaire Electric Ranges in color to match.

Inside, these new refrigerators have glamorous harmonizing colors, plus all these new Self-Service features that homemakers love: Separate Zero-Zone Food Freezer . . . Frozen Juice Can Holder . . . Quickcube Ice Trays . . . full-width Roll-to-You Shelves . . . full-use Pantry-Door . . . Butter and Cheese compartments . . . Egg Server . . . and Cycla-matic Defrosting!

17 models in all sizes and prices. Call your Frigidaire Dealer, Distributor or Factory Branch. Or write Frigidaire, Dayton 1, Ohio. In Canada, Toronto 13, Ont.



Frigidaire Appliances

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General Motors**

An Important Announcement about a new concept in American living

— DESIGNED BY
GEORGE NELSON

● THERE IS A VAST MARKET, virtually untapped, for excellently-designed contemporary houses in the medium price range. American Houses, Inc., realizing this, commissioned famous stylist George Nelson to prepare plans for just such a house.

The "Freedom", with three generous bedrooms, is the result. Its airy, open plan brings a feeling of spaciousness, and simplifies housekeeping. Year-round air-conditioning designed into the house by Carrier assures comfort and helps reduce drudgery still more. A complete Youngstown Kitchen is another work-saving element.

Countless other features add immense popular appeal to this house, making it look like a custom-designed home. Among them are a storage wall with a drop-leaf desk in the living room, a built-in vanity in the master bedroom, twin washbasins in the divided bathroom, ceiling-high closet doors in all the bedrooms, a glass-walled family room, a carport and an outside storage room. The "Freedom" is a truly unusual home value, tailor-made for the thousands of 2-bedroom homeowners who now need larger quarters.

American Houses is backing builders of the "Freedom" with a powerful local promotion program, including large space newspaper advertising plus abundant help in all other phases, tailored to fit individual needs.

For further information on the "Freedom" and its variations, plus local promotion plans, send the coupon today! You will find the American way to greater sales is the profitable way for you!



"FREEDOM"
BY



AMERICAN HOUSES, Inc., Dept. NR-3
165 West 46th Street, New York, N.Y.

Please send me details on the "Freedom", designed by
George Nelson.

Name

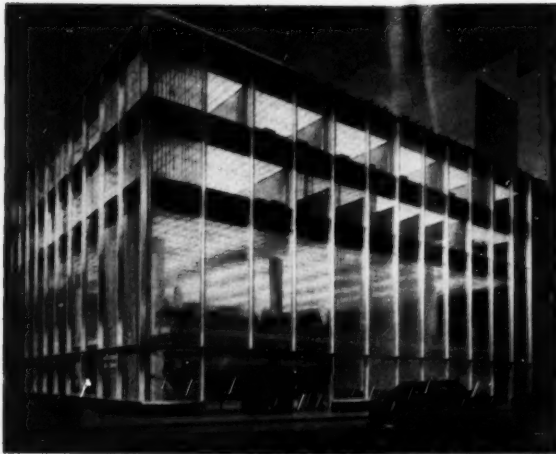
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Address

City Zone State

American Houses Inc.

165 WEST 46th STREET • NEW YORK, N. Y.



Architect's model, photographed by Ezra Stoller.

Manufacturers Trust Company, New York

Architects:

Skidmore, Owings and Merrill, New York

General Contractors:

George A. Fuller Company, New York

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Company, told mortgage bankers that prospects for large mortgage lending volume are bright, and that demand for new homes is still good. But he, along with other MBA leaders, expressed fear that the administration "may not live up to the sound and conservative monetary and housing policies which the country anticipated."

Wallace Moir, MBA vice president, decried the government's deeper and deeper entrenchment in the home mortgage field. "The time has come for private mortgage bankers to re-assess their role within their own industry and see if the drift cannot be halted." He says credit soundness is being determined not by the market but rather by "the borrower's inability to measure up to the standards of the market."

He warns home builders to look beyond the "irresistible appeal of easy credit, full guarantees, long pay-back terms, and low interest rates, for their cost may be greater than anticipated."

February Housing Starts Up 10%

Housing starts rose by more than 10% from the winter low in January of 66,000 to 73,000 in February, says the Bureau of Labor Statistics.

It's usual for a spring upturn to show up in February, but the increase this year was sharper than in most postwar years. This February's jump was nationwide and entirely in private housing. Central regions showed a marked gain.

Private starts jumped by 7,100 in February to 71,800, and on a seasonally adjusted basis were at an annual rate of 1.18 million units — exceeded in only four months during the past three years.

The 136,500-unit total of private starts for the first two months of 1954 was a little (about 4%) under the final estimate for the same months last year, and public housing this year, totaling 2,500 units, amounted to only about a fourth of last year's volume for January and February.

Outlawing Slums

"America's productive free enterprise system can afford to outlaw slum conditions, and NAREB has developed a plan to do it," says Fritz Burns, nationally-known California realtor-builder.

Burns, who heads NAREB's "Build America Better" drive, explains that American cities can get rid of blight and slums by taking three practical steps:

1) Strict enforcement of adequate and reasonable city ordinances that prohibit the use of dwellings that fall below local health, building, and sanitary standards, including demolition or removal of structures that cannot be made to conform to those standards.

2) Attraction of new construction on cleared or vacant sites in older city areas through the incentive of accelerated depreciation for federal income tax purposes.

3) Systematic improvement of city schools, parks, streets, and sewers in the areas where deterioration and neglect exist.

Burns says that real estate boards in at least 162 cities are now actively at work in slum clearance and rehabilitation programs in their own communities.

The "Build America Better" program received its big impetus at the 1952 NAREB convention at Miami Beach, and its widespread acceptance can be credited to such leaders as Burns and Joe Lund, 1952 NAREB president.

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NEW PRODUCTS

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|---|---|
| 4-1 National Electric Products Corp. —
electric outlets | 4-7 N. Y. Legal Exchange, Inc. —
investment directories |
| 4-2 United Laboratories Inc. —
steel reinforced flooring | 4-8 Markel Electric Products Inc. —
bathroom wall heater |
| 4-3 Cornell Corporation —
venetian blinds | 4-9 Perfection Stove Company —
furnaces |
| 4-4 General Electric Company —
dishwasher | 4-10 Frigidaire Division, G.M.C. —
air conditioner |
| 4-5 Precision Parts Corp. —
folding stairway | 4-11 Donley Brothers Company —
outdoor fireplace catalogue |
| 4-6 American Houses, Inc. —
prefabricated house | |

ADVERTISERS

Page No.

Journal Handy Inquiry Form

Products Editor

NATIONAL REAL ESTATE AND BUILDING JOURNAL
427 Sixth Avenue S.E., Cedar Rapids, Iowa

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Product Progress

Plugs-A-Plenty

4-1

Developed by National Electric Products Corporation of Pittsburgh, Pennsylvania, Plug-In Strip in game rooms offers plenty of electrical outlets for motion picture and slide projectors, radio and television receivers, and other appliances. Plug-In Strip has convenience outlets spaced every six inches, or every eighteen inches as pictured. It does away with extension cords, and it can be installed in a few hours, say the manufacturers.



Steel Reinforced Flooring

4-2

Following the introduction of its new Steel-Rock flooring, United Laboratories, Inc. of Cleveland has published a two-color bulletin describing many uses and advantages of this new type industrial floor. Claimed to outlive the plant itself, this new steel-reinforced flooring is especially designed for trucking aisles, loading docks and other similar areas subjected to materials handling equipment and severe abuse. It is said the product may be used on interior or exterior surfaces of concrete or wood.

Blind Boon

4-3

Designed for easy attachment to all venetian and bamboo blinds, Roll-A-Cord division of Cornell Corporation, Ridgefield, New Jersey, has designed a device to eliminate unsightly dangling cords and replacement of torn cords. Mounted to the window jamb or face on a small slide-bracket, the spring-action of ROLL-A-CORD automatically rolls up venetian or bamboo blind cord as the blind is raised, then locks automatically. A gentle tug on the cord releases the lock, lowering the blind to desired position and it locks again. ROLL-A-CORD has no wearing or friction points and minimizes wear and chewing of cords at the point of the cord lock.



Quick As A Wink

4-4

A new, quick-loading, undercounter dishwasher that can be loaded without removal or sliding of the rack has been announced by the General Electric Company of Louisville, Kentucky. The G-E dishwasher for 1954 is a top-loading, front-opening unit that can be installed under new or existing counter-tops and features an open-center rack that permits loading of both the upper and lower racks at the same time. A control mechanism makes it possible



ROSEBURG LUMBER CO.

Texture One-Eleven®
EXTERIOR FIR PLYWOOD • EXT-DFPA

This is the dramatic new panel building material now exciting architects, builders, dealers and home buyers. Texture One-Eleven panels are of natural wood texture (unsanded), enhanced by parallel grooves. They are strikingly beautiful when used as siding or for any other exterior or interior surface. They are Exterior fir plywood panels bonded with 100% waterproof glue. Send coupon below for complete data on use and availability.

NOW IN PRODUCTION—Roseburg Lumber Co. now is in volume production of handsome Texture 1-11 in both patterns . . . 16" wide with grooves 2" o.c. and 32" wide with grooves 4" o.c. Shipments immediately in full cars or with other Roseburg products. Roseburg line includes: Exterior (EXT-DFPA) and Interior fir plywood, and kiln-dried Douglas Fir, Hemlock, Ponderosa Pine and Sugar Pine lumber.

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Please send full-color catalog describing Roseburg Texture One-Eleven and "where-to-buy" information.

Firm Name

Address

City Zone . . . State

My Name

Turn to pages 10-11 for colorful reproduction of Texture 1-11.

Why did 10,000 come to see



Why don't you erect one of these attractive General Electric "Young America" Houses in your community? Complete specifications and merchandising plans avail-

able through your General Electric distributor.

Ask him to show you sketches and plans for 1/2 new "Young America" Houses just completed!

REGARDLESS OF PRICE RANGE, your houses can have a G-E Kitchen-Laundry

(See your G-E distributor for suggestions on merchandising your homes)



Includes G-E Refrigerator, G-E Range, G-E Automatic Washer, G-E Disposall® and G-E Cabinets. Adds as little as \$2.98 monthly to mortgage payment.



Includes G-E Refrigerator, G-E Range, G-E Dishwasher, G-E Disposall, G-E Automatic Washer, G-E Cabinets. Adds as little as \$5.31 monthly to mortgage payments.



Includes G-E Refrigerator, G-E Range, G-E Dishwasher, G-E Disposall, G-E Automatic Washer, G-E Dryer, G-E Cabinets. Adds as little as \$6.31 monthly to mortgage payments.



Includes G-E Refrigerator-Freezer, G-E Range, G-E Dishwasher, G-E Disposall, G-E Automatic Washer, G-E Dryer, G-E Cabinets. Adds as little as \$7.77 monthly to mortgage payments.

this G-E "Young America" House?

ANSWER:

It was the kind of house prospects want to live in! Naturally, the Greenville, South Carolina house of Robinson & Gaffney included a worksaving General Electric Kitchen-Laundry.

LET MR. R. M. GAFFNEY of Robinson & Gaffney tell you in his own words:

"The results of our G-E 'Young America' Model Home have been absolutely astounding to us.

"On the first Sunday afternoon 2100 people went through . . . but as the area filled up with parked cars, and long waiting lines formed, many became discouraged and drove by. Of course, some of these people did come back on following days. *Thousands did!*

"Sold everything!"

"We have sold everything that we had ready to sell . . . and are having an average of about ten calls a day in the subdivision.

"This 'Young America' House with General Electric Kitchen-Laundry equipment is the answer to our problems."

We'll work with you, too

Your G-E distributor builder specialist will work with you, and place before you, all the merchandising experience of the General Electric Home Bureau. He has complete promotion plans for the opening of your model house—plans that have so successfully helped other builders sell their houses faster.

Never before has any appliance manufacturer presented any builder with such a complete promotion program to help him merchandise his houses.

See your G-E distributor or write: Home Bureau, General Electric Company, Appliance Park, Louisville, Kentucky.

New G-E Room Air Conditioners
at low per-unit cost! Models are easily installed. No plumbing required.



Some of the attractions in Robinson & Gaffney's General Electric Kitchen-Laundry



G-E Speed-Cooking Range



G-E Washer, Dryer,
Flatplate Ironer



G-E Dishwasher

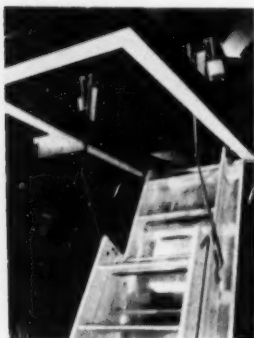


G-E Food Freezer

GENERAL  **ELECTRIC**

to repeat, skip, or interrupt any stage in the automatic dishwashing cycle and permits the pre-heating of plates for serving hot food. Once started, the dishwasher automatically pre-rinses the dishes twice, washes, triple-rinses, dries the dishes and shuts itself off.

Safety First



stalled on all Precision Stairways now in use, according to the manufacturer.

Precision Parts Corporation of Nashville, Tennessee, have added a new feature to their precision Folding Stairway. The Hydraulic Safety Check, shown in the illustration, prevents slamming of the stairway on opening and closing; shuts stairway door tightly and eases the stairway into open or shut position quietly and safely. The Hydraulic Safety Check can be easily installed on all Precision Stairways now in use, according to the manufacturer.

4-5

price for the fully finished house includes the lot, Carrier's Weathermaker air conditioning unit, Youngstown kitchen cabinets and sink, and a kitchen exhaust fan. The plan includes three bedrooms and one bath. The redwood and asbestos siding house can be built with crawl space, on slab, or with basement. Closets throughout the house have full-height sliding doors. Additional storage is provided in the outside storage room at the outer end of the carport.



American "Freedom"

A new medium-priced, prefabricated house especially designed for year-round air conditioning has been announced by its manufacturer, American Houses, Inc., of New York City, and will be ready for spring delivery. Called the "Freedom," the house is planned for a builder's sale price in the \$14,000 to \$19,000 range, depending on locality. Turnkey

4-6

Not One, But Two

New York Legal Exchange, Inc., of New York City publishes two directories of those who buy the real estate mortgages for mutual savings banks and insurance companies all over the United States. One of these is a directory of 527 Mutual Savings Banks in the U. S., which have investments in mortgages, and the other is a directory of more than 400 legal

4-7

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Command-Aire TWINS SPUR

TREND TO AIR CONDITIONING

IN NORTHERN U.S.

BUILDERS OF FASHIONABLE HOMES IN TWIN-CITY AREA CITE REASONS FOR CHOOSING YEAR 'ROUND AIR CONDITIONING BY BRYANT

Leading builders, F. R. Lein and Harold R. Rosendahl (Minneapolis) and Larson Building Co. (St. Paul) found in Bryant's "Command-Aire" Twins all the features they . . . and you . . . have looked for in residential air-conditioning equipment. Specifically, they wanted equipment that was (1) well engineered; (2) backed by a realistic warranty policy; (3) compactly designed to save space; (4) available in a broad range of heating and cooling capacities and (5) priced competitively. The way in which the "Command-Aire" Twins measure up to these specifications clearly explains their decision to install Bryant. We think it also suggests an opportunity for you.

- **Skillfully engineered** . . . The "Command-Aire" design features independently operating units to assure adequate capacity for both heating and cooling.

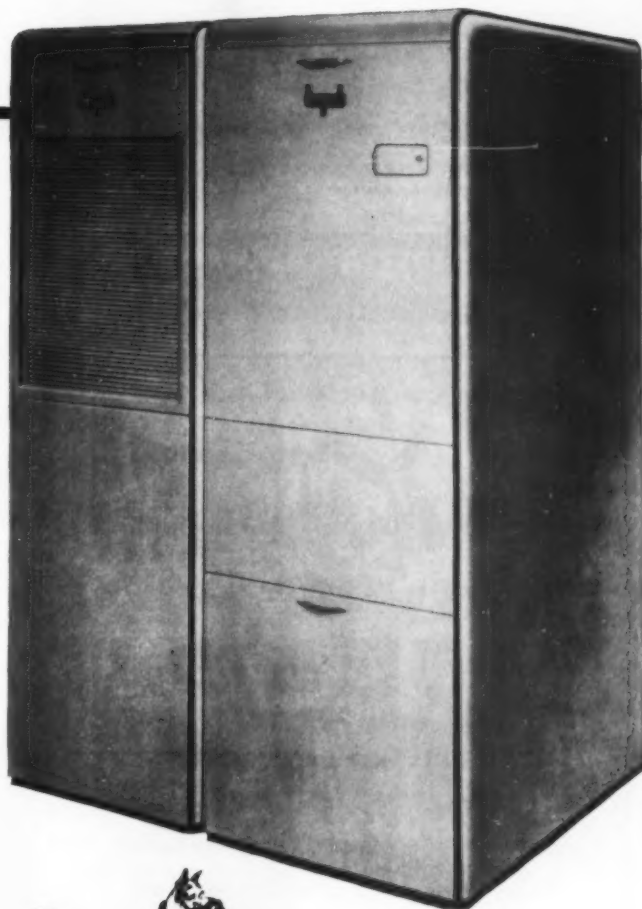
- **An adequate warranty** . . . for 5 years on the cooling side . . . eliminates service headaches for you.

- **Extremely compact design** . . . requiring as little as 7½ square feet of floor space. You save substantially on space costs.

- **Wide range of sizes** . . . furnace "Twin" . . . (gas or oil) in sizes up to 175,000 Btu/hr. Cooling "Twin" in 2, 3 and 5 ton capacities.

- **A new low price** . . . for the complete unit. Or, if desirable, you can install the furnace first and add the cooling unit later . . . at the buyer's convenience.

For full information write: Bryant Heater Division, Affiliated Gas Equipment, Inc., 17825 St. Clair Avenue, Cleveland 10, Ohio.



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AIR CONDITIONING

WATER HEATING



NOT THIS — BUT THIS!

WITH THE AMAZING NEW **KEY LOKBOX**

MOST USEFUL AND TIME SAVING DEVICE EVER OFFERED

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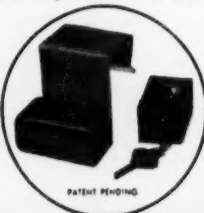
Perfect for any listing whether
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Pilfer — Tamper Proof

**May be used on doors or
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A complete stock of REALTOR'S & BUILDER'S STOCK ITEMS on hand

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WIRE • PHONE
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NEEDS

FREE DESCRIPTIVE FULL COLOR
LITERATURE AND PRICES SENT
AT ONCE.

NO ORDER
TOO SMALL
NONE TOO
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MOORLEE DISPLAY ADVERTISING

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reserve life insurance companies, fraternal, and assessment associations which buy and lend money on real estate.

Set It and Forget It

4-8

Markel Electric Products, Inc., and LaSalle Products, Inc., of Buffalo, New York, manufacturers of Bathroom Radiant Wall Heetaires, announce that automatic controls are now included in their bathroom wall heaters. Their new Heetaire has a built-in thermostat to give round-the-clock service quickly and automatically. The thermostat also cuts operating costs and permits selection of temperatures from 40 degrees to 85 degrees Fahrenheit.

The manufacturers say builders like it because it provides clean heat, is cheaper to install, and needs no venting.

Designed To Perfection

4-9



Aimed specifically at lowering home building cost is the design of two new furnaces announced by Perfection Stove Company of Cleveland, Ohio. The Model G-804, as pictured, is a low gas Hi-Boy. The Model F-604 is low Hi-Boy furnace using oil. Both furnaces stand 59-7/16 inches high and may be installed in basement, utility room or other close quarters. The gas model has a 90,000 btu input, the oil furnace a 90,000 btu output at the bonnet. The Model G-804 uses natural, manufactured or L-P gas and Model F-604 has a pressure atomizing burner which operates on No. 2 fuel oil.

Summer or Winter

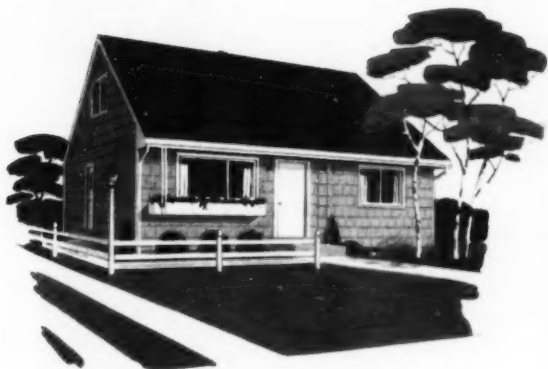
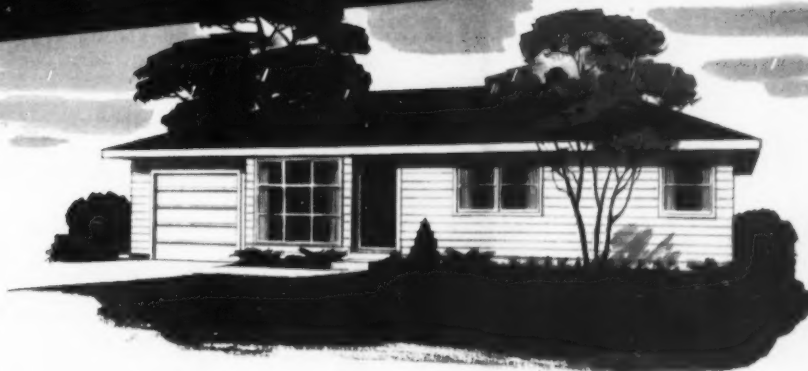
4-10



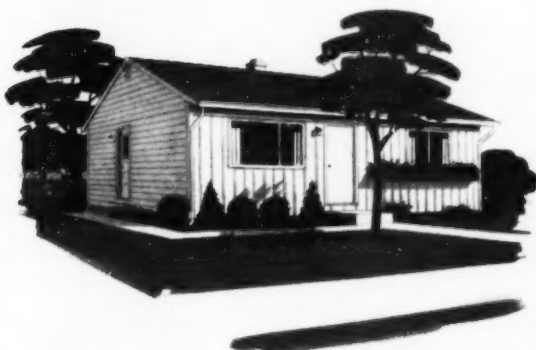
The Frigidaire Division, General Motors Corporation, is now producing this new 1954 model year-round air conditioner. The unit is a packaged system, and will provide air conditioning winter and summer for a five- or six-room house. The furnace is offered for use with oil or gas. The oil type has a capacity of 75,000 btu output, and the gas units have a 90,000 btu input capacity. The cooling unit has a capacity of three tons of refrigeration. This model is 76 inches high (including plenum for duct-work), 46 inches wide

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1½-story expandable homes



2 and 3 bedroom ranch types

For over 30 years the Colpaert organization has built homes on a large scale. Retaining the accepted and most desirable features of conventional building, Colpaert homes are factory assembled and delivered as a complete package; ranging in price from \$6,000 to \$15,000 . . . and sold on terms that appeal to 80% of the prospective home buyers.

An experienced management and skilled personnel . . . utilizing modern factory facilities and volume buying . . . provide a most complete building service. This includes land planning, engineering, approved architectural designs, landscaping, financing, and proven advertising and sales methods.

The accumulated experience and service of this organization is now available to dealers. Builders in the Midwest who are interested in selling approved quality homes at the lowest possible price and terms, may call or write for detailed information.

Colpaert
HOMES INC.
South Bend, Indiana



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SIGNAL PRODUCTS

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and 25 inches deep, and can be installed in a small closet-type enclosure, basement or utility room.

Outdoor Fireplace Ideas

4-11

In keeping with the growing popularity of outdoor cooking among homeowners, the Donley Brothers Company of Cleveland, Ohio announce the availability of the new 1954 edition of "Donley Outdoor Fireplaces, How to Build Them." This 32-page colorful catalog offers a wide variety of fireplace designs. Illustrated with numerous photographs, drawings and diagrams, the booklet contains complete details for construction procedures and answers pertinent questions concerning cost, location and proper materials for a completely serviceable and long-lasting installation. This booklet is available at 50 cents per copy.

ABOUT THE AUTHORS

FOR a third of a century Nathan Nirenstein, President, Nirenstein National Realty Map Company, has been producing real estate maps. His first National Atlas, published in 1925, was a pioneer in this highly specialized field. Downtown properties in the principal cities of the country were surveyed, the data of interest to investors, owners, and renters was recorded and the whole was printed and bound. Since that first volume, Nirenstein's activities have extended to particular sections of the country — New England, Middle Atlantic States, Manhattan, Pennsylvania, Virginia and West Virginia. Now in the process of completion is an atlas of the Solid South. In his article, "Is Main Street On Trial?," Nirenstein speaks from the wide experience and knowledge of the real estate field gained through his thirty years of real estate map making.

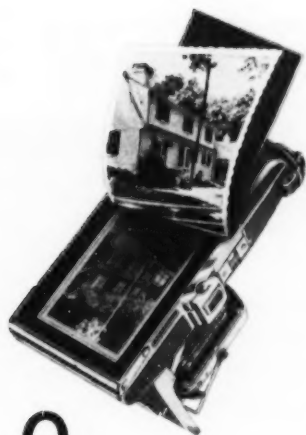


ACHIEVEMENTS of Arthur Rubloff have often been termed "fabulous." An authority on regional shopping center development for many years, he is the creator of Chicago's famous Evergreen Plaza, a regional center with a potential volume of \$75 million by 1960 (JOURNAL, March 1952). His opinion of cutting percentage lease rates just to attract "anchor" tenants, featured in this issue, comes from years of experience in dealing with the merchandising problems of tenants and analyzing the shopping habits of people. In addition to launching enormous real estate developments, Rubloff also specializes in office and industrial building management. He is a popular JOURNAL author and a noted lecturer in his field.

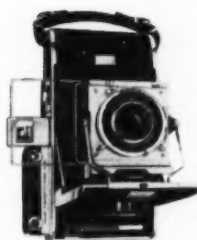


TOM ROONEY likes to call himself an "old-time trader," and if you look at some of the three-, four-, and more-cornered exchanges he's made in the past 35 years you can understand why. This Los Angeles realtor shares his experience with you in this issue with "What Motives Lead to Trades?" Rooney entered real estate in 1919 in Chicago after jaunts as a school teacher, boomer switchman and seaman. The next year he went to Los Angeles to work for A. W. Ross, father of the Miracle Mile. Since then he has operated in several major cities and traded properties in 48 states. He's an active civic worker and a member of state and international exchange organizations. Rooney says he has enough business for ten men, but operates with only four "to maintain personal contact with all transactions."

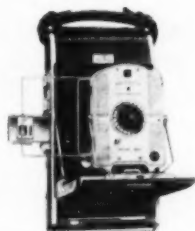




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Land Cameras
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"CAMERA PAID FOR ITSELF IN THE SECOND DAY"

— Says R. Gordon Tarr, Cincinnati realtor. "We rehabilitate run-down properties. The day after I bought my Polaroid Camera, I made several pictures of a dilapidated apartment house. I immediately mailed the pictures to the out-of-town owner. He was amazed at the condition of the property. We made a deal. Later we had a construction problem on the same apartment that would mean an extra \$200 expense. I made a picture, sent it right off to the owner, and was able to get a fast O.K. Since then the Polaroid Camera has figured in 211 jobs like that."



"CAMERA KEEPS US AHEAD OF COMPETITION"

— Says Thomas Murphy, Belmont, Mass. real estate salesman. "You've got to move fast to sell a house today. We found the best way to be first with a listing is to photograph the house with a Polaroid Camera. Minutes later we're showing prospects the finished print. And the wide-awake salesman knows it's the 'little extras' that clinch the sale. Our favorite is to snap prospects in front of their 'dream house' . . . give them the Polaroid prints right on the spot. Nice gesture . . . nice reminder . . . and it sells houses!"



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1. A new print preserver gives your pictures lasting beauty.
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A Statement of Belief

I believe a man needs to own a piece of land

A home that he can call his own,
Not because it may be cheaper than rent

Not because it may increase in value

Not because it is a hedge against inflation

But for what it will do for his spirit
And that of his family.

Home — your home — becomes *you* to the world

The outward manifestation of your way of life

Your symbol of achievement

Your incentive to care-free hours

Your anchorage for hopes and dreams

Your bulwark for posterity

I believe that each new family

That acquires a home of its own

Adds beyond measure to its

Security and stability

And to that of America,

A nation founded on the principle

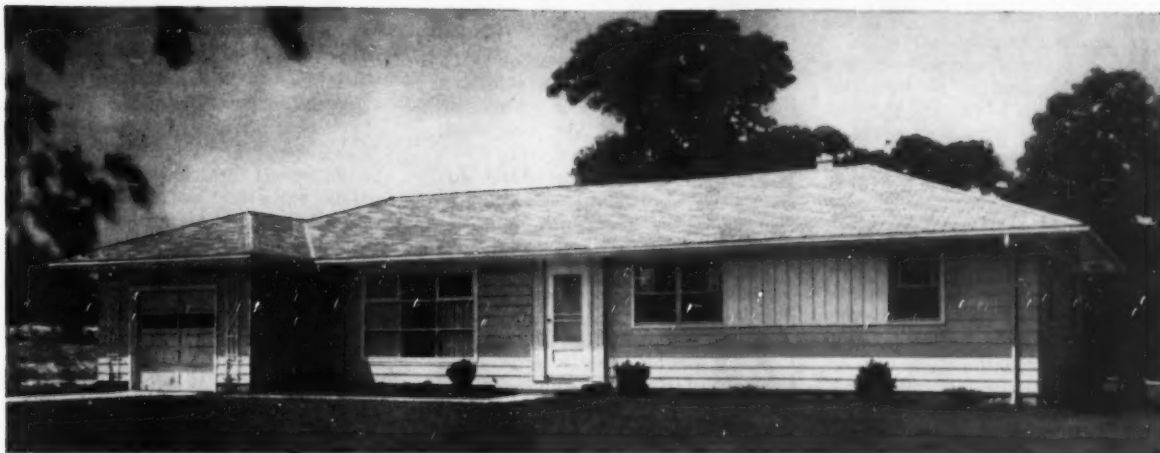
Of private ownership — the source of its strength.

BY RALPH H. CLEMENTS, EDITORIAL DIRECTOR
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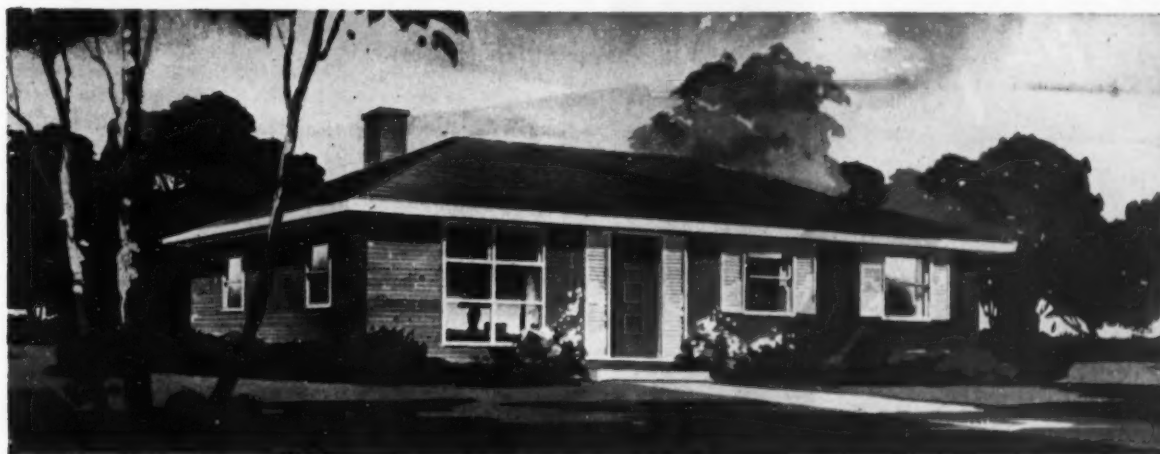
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All types, sizes and styles.
Investigate our claims . . .
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WANTED . . . Many good cities
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Lafayette, Indiana

Please, without obligation, send complete information
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Address _____

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State _____

Anderson's Open Forum

Dear Mr. Anderson:

A few months ago one of our salesmen became a broker and opened his own office. On the day he left our office—knowing that he did not have any listings—he asked if he could work as co-broker on our listings. This privilege was granted. During that conversation a phone call came in from one of our clients, wanting to list their bungalow. Naturally, he overheard the conversation. The location was mentioned over the phone, and, knowing that this location was on the way to his home, he later listed the property in our behalf. Again we gave him permission, as co-

broker, to work on this listing or any others we had in our office.

After about a month he sold that bungalow and never reported the sale to our office. We contacted our ex-salesman immediately upon learning about this sale. His answer was: "This is my sale and you aren't entitled to a commission."

I recall reading of a similar case where it was proven that the information was obtained from the previous employer and, therefore, they were entitled to a commission. I would greatly appreciate your opinion on this matter.

Michael J. Battiato
Newburg, New York

When you authorized the salesman to pick up the listing he became your agent and the listing belonged to you. Therefore, it seems to me, that the old arrangement with him continued, and you were entitled to your share of the commission and he to his.

Dear Mr. Anderson:

Your recent article, stating whether a broker is entitled to commission if he brings an all-cash buyer on a deal whereby the owner asks for 25% cash on a first mortgage of 4% running for ten years with prepayment, I believe the answer is "yes" and wish to correct you.

Prepayment does not mean after a certain amount of years but only if specified. I, therefore, hope

The Gallery of Homes

Offers to the outstanding realtor in each community the opportunity to obtain an exclusive "Gallery of Homes" franchise.

The Nothnagle organization, thru "Gallery" operation, successfully completed 558 residential real estate transactions, plus 61 signed and accepted contracts pending, total — 619 homes — from Jan. 1st, til Dec. 31, 1953, in the Rochester area.*

More homes sold by us during the past year in our community than by any other Broker.

Name and design trademarked U. S. Patent Office.
June 6, 1952; December 16, 1952.

Many sales and listings in cooperation with other Realtors.

An entirely new experience in Home Buying awaits you at the luxurious modern Nothnagle's Gallery of Homes.

The wearisome, time-consuming home-hunting days of the past are over for you. Now, at your convenience and leisure, in air-conditioned comfort, never troubled by weather conditions of any sort, you can find the home that perfectly matches your needs. Without moving from a comfortable easy chair, you will see the best home buys in the area pass before your eyes. Properties are displayed in photos, colored slides (interior and exterior) and movies. In one gallery, under one roof, you will choose from a selection of hundreds of homes you like best and only then do you actually spend time and travel to the actual site!

Now, you can find the home of your dreams in just one visit to the gallery... you can learn the price, appearance, facilities, location, size and other pertinent details at one sitting. It's perfect for selling your home as well. Ends "looking" and "shopping" by curiosity seekers, saves you time and trouble in disposing of your home. Realtors across the nation laud the galleries as the most dynamic new method of real estate sales yet devised. For a new adventure in modern home buying and selling, visit Nothnagle's exclusive Gallery of Homes.

For Information Contact

GALLERY OF HOMES, INC.

John T. Nothnagle, President

16 E. Main St. — Rochester 4, New York

you will make yourself more clear on this problem.

Nat Schneier
Brooklyn, New York

I think our correspondent misinterpreted the meaning of the word "prepayments." This does not mean that the mortgagor has the right to pay any amount at any time he chooses, or to pay up the whole mortgage before maturity. If a mortgage is for \$10,000, payable \$250 quarterly without more the mortgagor cannot pay more than the \$250 quarterly. If that's the way the seller wants it, that's the way he is entitled to have it. If a listing is for 25% cash, balance payable "on or before" a specified date, a cash buyer complies with the listing. It would be absurd to say that he must sign up a mortgage which he could come in and pay the next day.

Dear Mr. Anderson:

You recently spoke about "an exclusive that provides that he shall be entitled to a commission if at any time the property is sold to a prospect introduced by him." Is it your understanding that there must be a definite time limit?

Our exclusives read: "It is agreed I am to pay them the regular 5% commission, if the property is sold during that time or if it is later sold to a prospect introduced by them during that time."

We recently had a case where we showed the property to a prospect but did not show much interest. We were unable to get any encouragement from him as to his interest in the property. However, some four or five months after our listing ran out, this prospect went direct to the owner and bought the property. We took the matter up with the former owner and he sent us to his attorney, who took the stand that if suit was brought he was sure the judge would insist that some time limitation be in the exclusive. He said possibly this limitation would not have to be definite, but state a reasonable time and who knows what a reasonable time is.

Our attorney was inclined to agree with him, so we accepted half of the commission and let it go.

Now we want to change our exclusive listings, and would be glad for your angle on it.

Raymond Walker
Rock Island, Illinois

I know of no reason why this provision is not valid.

PLEASE
READ
THIS
AD

If you build 10 HOUSES
or less each year...see
HOME-WAY



- We furnish complete factory-built home. Meets requirements of modern building codes. You handle erection, utilities.
- Home-Way stays ahead of the field. New low roof line (see illustration) ready for '54. Latest Ranch Types plus many standard models. We can meet every family's needs.
- Quality material, carefully processed; rapid delivery.
- Cooperative advertising; personal dealer service.

The Small Builder is our Business

HOME-WAY was featured by Look Magazine as one of America's top 15 in prefabrication.

We can help you get much bigger volume and much better profits. WRITE TODAY

GBH-WAY HOMES, Inc.
Dept. RE • WALNUT, ILLINOIS



Edwin W. Chase has been a Realtor, land developer and builder in the suburbs west of Chicago for 25 years. He is now completing the Lilac Lodge community in Lombard, which has a population of over 1,500 people. Mr. Chase has been very active in organization work and served two terms as president of the DuPage Board of Realtors and the Northern Illinois Home Builders Association. He is immediate past President of the Illinois Association of Real Estate Boards.

"Perfect Home Is Doing a Splendid Job For Us In Building Goodwill and Prestige,"

Says Edwin W. Chase, Lombard Realtor-builder

WE ARE PLEASED to have had the PERFECT HOME franchise for the last six years in Lombard, Illinois," says Edwin W. Chase. "We feel that it has done, and will continue to do, a splendid job in goodwill and prestige for the co-sponsoring firms and ourselves."

"PERFECT HOME magazine is sent to the homes of 200 carefully selected influential people each month, but from the interest shown we believe the readership is more nearly 800 individuals per month. We are also impressed by the fact that many of our original co-sponsoring firms are still renewing with us each year."

We, the publishers of PERFECT HOME Magazine, are pleased to pass on to you Mr. Chase's enthusiasm . . . pleased because he represents one of the hundreds of top-flight real estate, home building, and home financing organizations the nation over which recognize the value of building goodwill, prestige and confidence among leading citizens in their communities. PERFECT HOME is like a personal call. Going into the homes of these key people as the sponsor's own publication, PERFECT HOME cultivates third party influence and becomes a community force for home ownership. It connotes quality, fair dealing, high ethics. It commands readership with skillfully written articles and sparkling photographs of the latest in home design, furnishing, and equipment.

By spreading editorial, art, and other preparation costs among its users throughout the nation, and by sharing the local reproduction and mailing expense with selected, reliable local building factors who benefit from it, costs to everyone are nominal.

A limited number of exclusive, annual, renewable franchises are still available to leading real estate, home building, and home financing organizations of unusually high qualifications. If interested, address your inquiry to



STAMATS PUBLISHING COMPANY

CEDAR RAPIDS, IOWA

Sensational Offer!

FOR ALL REAL ESTATE OPERATORS THE REAL ESTATE PROSPECT REGISTER . . .

NOW . . . Prospects scientifically controlled . . classified . . and recorded . . simply and efficiently in the one volume; The Real Estate Prospect Register. An easy reference 3 step prospect control, divided in 3 parts: The Basic Form . . The Alphabetical Index . . The Classified Buyers Guide.

HERE IS HOW IT OPERATES

THE BASIC FORM is a clear, concise form which you or your salesman fills out when the prospect is first contacted. This form enables you to record all the important information concerning the prospect, his particular needs, financial resources, etc. You fill in this form and then turn to . . .

THE ALPHABETIC INDEX. Here you write the prospect's name and the page number of his Basic Form. Then you turn to . . .

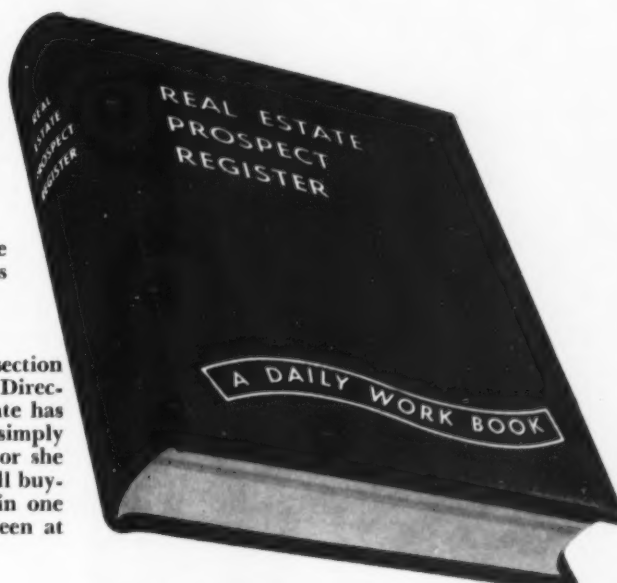
THE CLASSIFIED BUYERS' GUIDE. This section is set up exactly like the Classified Telephone Directory. **EVERY CLASSIFICATION** of Real Estate has pages with the **PROPER HEADINGS.** You simply list a prospect under the type of property he or she wants. This arrangement automatically brings all buyers for a particular type of property together in one list, by the page full, where they can all be seen at one glance.

WHO BUYS IT?

- ★ THE GENERAL REAL ESTATE BROKER
- ★ THE REAL ESTATE SPECIALIST
- ★ THE INDIVIDUAL REAL ESTATE SALESMAN

10 THINGS THIS PROSPECT REGISTER WILL DO FOR YOU

- 1 — It will bring System, Order and Efficiency into your daily work.
- 2 — It is a Method . . . a System . . . that helps you get your work done more efficiently and in less time.
- 3 — Provides you with a quick, easy technique for filing prospects, so that you can find them instantly — when the need arises.
- 4 — Will build up, by day to day accumulations, a long list of potential customers, for every classification of property.
- 5 — It keeps your prospects permanently filed, both alphabetically and by classification, for quick reference at any time.
- 6 — It ends all disputes among salesmen as to who **FIRST** contacted any particular prospect. The Broker needs only refer to the Register.
- 7 — It eliminates a Brokers need for remembering the names of his prospects. The System employed by this register brings all prospects for a particular type of property together on one or more sheets — where all can be seen at a glance.
- 8 — It is an invaluable aid for planning Daily Work Schedules in a business-like manner, and for matching prospects to particular properties.
- 9 — It will help you get Exclusive Listings . . . when you can show a long list of waiting buyers for the Seller's type of property.
- 10 — It will increase your earning power.



The Real Estate Prospect Register is permanently bound in beautiful brown pin seal grained fabricoid . . . with gold stamped cover and backbone. Size 8½x11½ and over 2" thick. Contains approximately 552 pages, with space for 2,000 PROSPECTS.

ONLY \$10 POSTPAID

Send today for your copy, salesman copy and office copy. For orders of 3 copies or more, we will imprint the recipient's name in gold on the cover.

John J. O'Marr
1660 N. Western Avenue, Dept. N
Los Angeles 27, California

Please send me postpaid a copy of the **REAL ESTATE PROSPECT REGISTER**. I enclose my
☐ Check ☐ Money Order in the amount of \$10.00.
★ List of Names to Imprint in Gold Attached.

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CITY ZONE
STATE

Thousands of Families Ready to
Buy This 4-Bedroom Home
Selling for About \$5400 (plus lot)!



BUILD NATIONAL'S NEW "CADET" ... Profit from this Waiting, Untapped Market!

A single advance news item about National's unbelievably low-priced "CADETS" jammed the switchboard of the paper all day with phone calls from clamoring home-seekers. Imagine the excitement you can create in your city, when you actually offer these homes as a National builder-dealer! The amazing "CADET" package enables you to sell modern, complete 2-bedroom homes as low as \$350 down . . . 4-bedroom about \$550 down . . . monthly payments less than \$40. The market is ready and eager to buy. Wire today for full information on what a National dealership can mean to you!



3-Bedroom "RANGER" with Carport,
Covered Patio and Garden Court

COMPLETE FINANCING AVAILABLE

*For 1954, National also presents the thrifty
"PACEMAKERS" . . . the deluxe "CUSTOM-
LINERS" . . . the spectacular "RANGERS" . . .
a home for every taste, every income!*



Better Mousetraps.

AN ASTUTE ADVERTISING executive once said, "No product or service that would not be successful without advertising will ever be successful with it."

That's quite a statement. Analyze it and you'll find it contains a fundamental truth. Yet it's surprising how often this basic of success is forgotten. Many of us think of advertising as some magical thing. It is a fairy-tale wand to wave over an otherwise unsalable product and make it sell. It's to lead the horse to water — and make him drink, too.

This sort of thinking has received emphasis over the past few years. All you had to do was advertise you had a product for sale. Demand was there. Availability was the question. You announced that such and such was available and the hordes beat a path to your door. It wasn't a question of building a better mousetrap. It was a question of having a mousetrap available to sell.

So what happened? A lot of us became lazy. And our thinking about advertising became muddled. We decided advertising should perform miracles — actually do our selling job for us. Then suddenly, availability was no longer the question. Demand became more selective. We wondered what had happened to our advertising. It wasn't pulling like it used to. It had produced buyers before. It must be the market.

Actually what happened was that in our rush to take orders we forgot that success of advertising is based upon the quality of our product and service. We forgot about the better mousetrap.

As far as product is concerned, there are some people in the housing industry who haven't given this much thought, other than being sure they have a big inventory. The houses that these people build aren't of the very best construction. There's little or no imagination as to design, layout, or site planning. And as far as existing properties are concerned, well, they'll list it at any price . . . see if anyone is foolish enough to pay that much.

As for service, these people have been too "busy" (or lazy) to give that much thought either. After all, that new home buyer's complaint about the windows wasn't very important anyway. So that prospect was high-pressured into buying a home that wasn't right for him? And that prospect didn't deserve much attention — his property wouldn't have paid much commission.

Meanwhile, some real estate and building companies have been planning for tomorrow. They have carefully constructed their homes . . . putting the stress on buyer satisfaction. Maybe they didn't build as fast as the fellow down the street, but look at the quality of those homes. And perhaps these companies don't have a file full of listings, but the listings they do have are realistically priced. And check the service they offer. Every one of their clients is treated with the utmost fairness and courtesy, realizing that their investment in real estate is one of the biggest transactions in their lives.

The result is that these forward-looking companies are enjoying better results from their advertising today than their "let's make it while we can" competitors. Why? Because these organizations have painstakingly built a reputation for a quality product and a quality service.

So before we start blaming the market for poor results in our advertising, let's make a critical self-analysis. Are we offering a high-standard product? Are we offering it at a realistic price? Are we providing competent, conscientious service to everyone of our clients? These are the ingredients that make our advertising pull . . . that make people want to do business with us. These are the essentials that make a real estate prospect look for the ads of one real estate company before they bother with another.

Publisher

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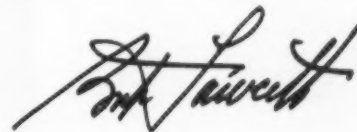
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Low roof lines, outdoor living areas feature four

What are today's home buyers seeking? One of the best answers can be found in a study of the house designs currently most in demand by readers of four national shelter magazines. Here the Journal analyzes some of the common denominators that can be helpful to you in your building and selling.

TODAY'S home buyers are doing more shopping around than in previous years. They are accepting more contemporary designs than ever. They are — by and large — not going to extremes, either in open planning, glass walls, ultra-low roofs, or flat roofs. They are wanting a third bedroom that can double for guests or a den or recreation. They seek easier maintenance, ample storage in garage and house, and above all outdoor living *with privacy*.

These are conclusions that are borne out by a study of the houses voted most popular by readers of four national shelter magazines, in 1953. Because such publications supply floor sketches or specifications at nominal cost, their editors have a close check on which houses they picture during the year have the most appeal.

As for several years, the trend is definitely toward one-story design. And in the main, the styles can be labeled "ranch house" although in two of the four there are reminiscent traditional features. The floor areas are, respectively, 1,168 square feet, 1,250 square feet, 1,244 square feet, and 2,000 square feet.



• AMERICAN HOME

People who read *American Home* surprisingly voted for a house more in the traditional pattern than those in the other publications. This most popular design, by Donald Scholz, has the sweep of a ranch house, with a feature Regency Bay. The over-size garage gives it additional size, but this is still no house for a struggling couple.

Rather, it is more in character with middle-aged parents who want some of the best things in life, yet do not need strictly a large house. There are two bedrooms, with a recreation room at the garage end, that can double as a guest room. This home measures approximately 2,000 square feet. Exterior walls are of concrete veneer.

most popular houses

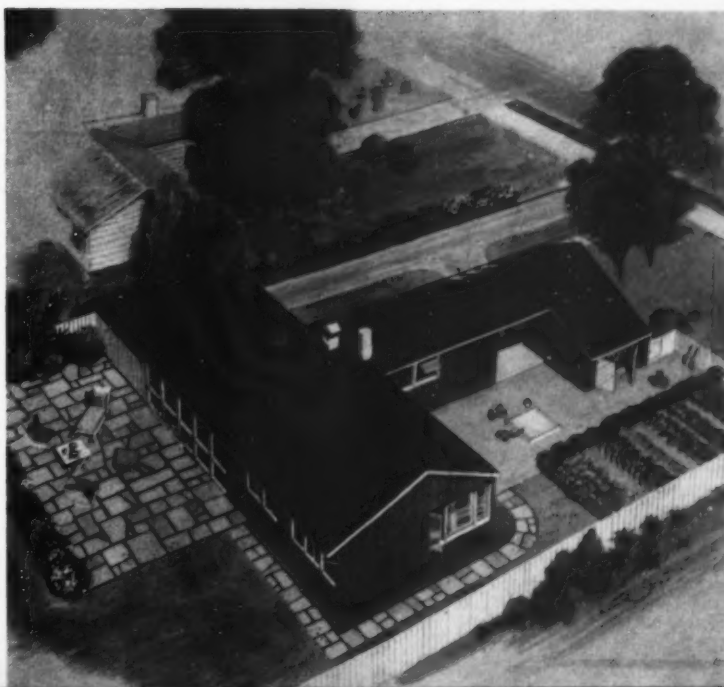
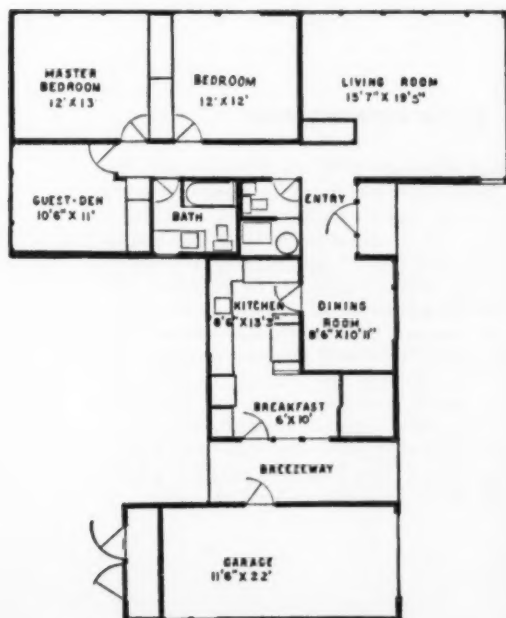
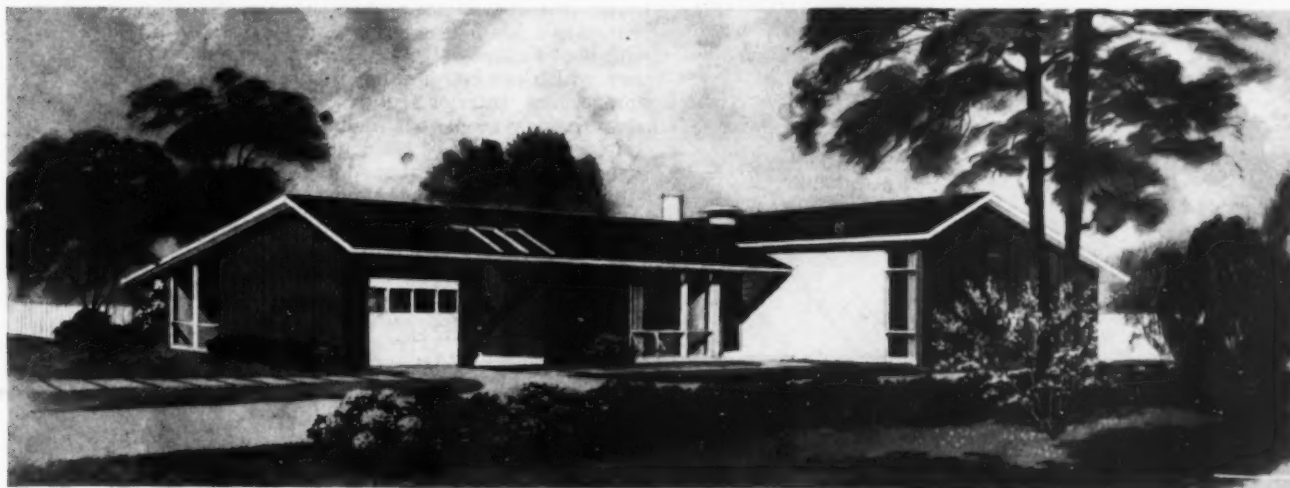
Living for Young Homemakers called this "The House You Asked For" because it was designed to be built for \$15,000 or under. It has several features not usually found in a house at this price — a casual appearance, a service wing, and excellent facilities for outdoor-in-door living.

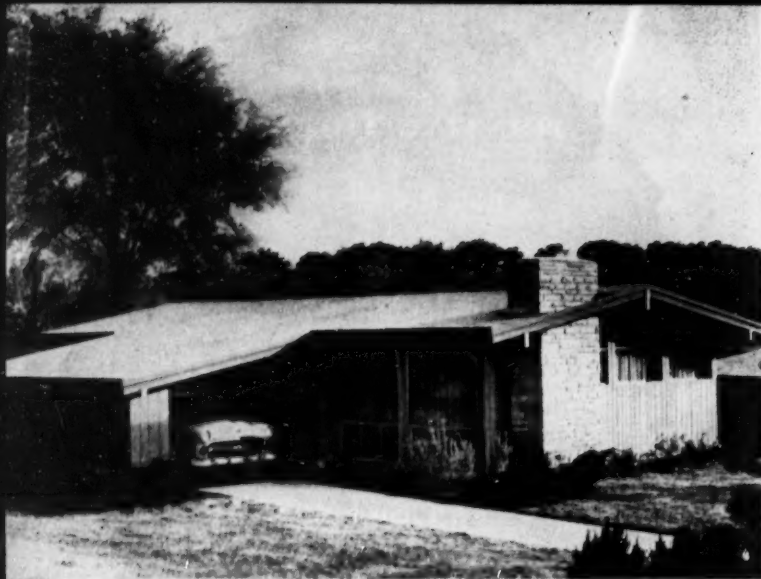
Architect G. Hugh Tsuruoka designed it, and numerous Realtors, including Floyd Kimbrough of Jackson, Mississippi have liked it so well they have built it. The floor area is 1,250 square feet. The exterior has some of the sweep of a ranch house, but the roof line is reminiscent of the New England salt box. The room arrangement is unusual in that it has a living room with three-walled exposure, a separate dining room, a breakfast room, a breezeway, and yet undue space has not been devoted to halls. The lighting grille in the roof over the breezeway creates a shadow pattern that brightens this space as well as the breakfast corner.

POINTING THE TREND

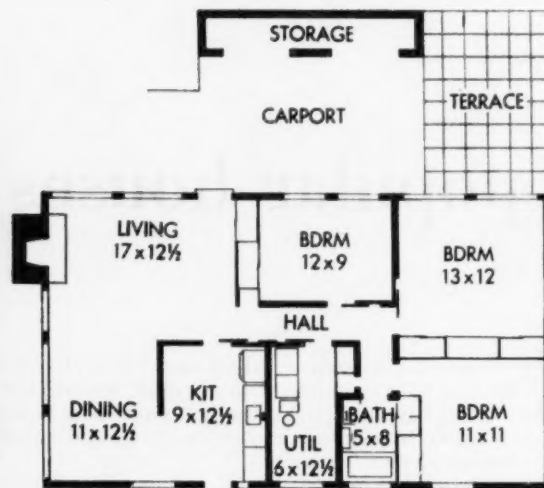
- Low Roofs
- Large Windows
- Outdoor Living
- One Story
- Three Bedrooms
- Overhanging Eaves
- Less Than 1,250 Sq. Ft.
- Simplicity of Design

• LIVING For Young Homemakers

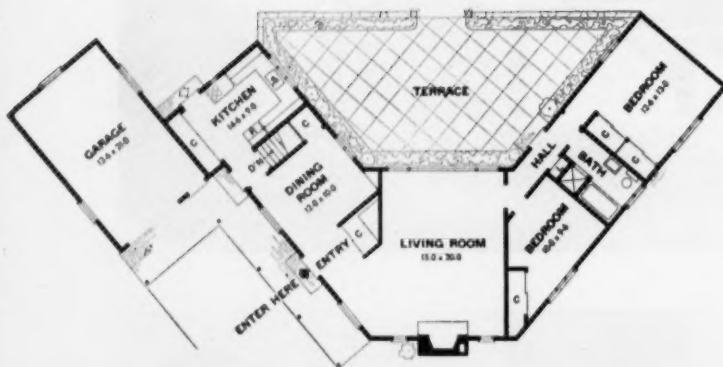




• BETTER HOMES & GARDENS



Readers of *Better Homes & Gardens*, at last reports, were giving this house design by Realtor Burton W. Duenke and Ralph Fournier of St. Louis top honors for the year. (Strangely enough another St. Louis house, designed by Architect William Hecker, was pressing it for first place.) It is notable for its efficient use of space. Although only 1,168 sq. ft. of living floor area, it has a third bedroom that also can be used as a den. The exterior design is frankly simple, with use of glass walls, and strip windows. The carport, which can be on either side of the house, has a storage area. Interior features include: sloping ceilings, a utility room that includes the heating plant, cost-saving location of bath, utility, and kitchen, six prefabricated closets that double as partitions, a handsome stone fireplace, and easy circulation.



• GOOD HOUSEKEEPING



Readers of *Good Housekeeping* voted for the privacy of a V-shaped house, evidencing that their interests are not entirely low price. Designed by Architect Theodore Norton, this unusual patio-type California house with the flavor of New England, has two wings emanating from the living room at the point of the "V." Most outstanding feature, of course, is the semi-enclosed patio or terrace that in mild weather can become an extra room. The well-planned entrance at the left of the "V," permits the owners to drive to their front door, leave their car, or go on into the garage close at hand. The separation of the plan into the two wings provides delightful separation of sleeping and living quarters. The house is painted white with shutters and doors in a sunny yellow.

AFTER 35 years experience as a trader, one of the reasons for making exchanges, in my opinion, is as old as civilization — "face-saving" — as the Orientals term it, or "pride" as we call it.

Average persons detest the idea of publicly admitting a mistake in judgment. Your salesmen have undoubtedly found ample evidence of this when listing property. Here is a hypothetical illustration:

You list a property for which the owner paid \$150,000, but which under today's market conditions cannot be sold for more than \$125,000. If the owner were to accept \$125,000 he would in effect be publicly admitting that he made a mistake in judgment of \$25,000. By doing so he loses face, thereby injuring his pride.

The "exchange" is a way to prevent such injured pride — or as old-time traders prefer to call it, a "trade."

Seek a Responsive Chord

The experienced trader will quickly sense the point of appeal to which his client is most responsive. Whether you are selling or trading, you will, after talking to your prospect long enough, detect the real reason for his wishing to make a deal. It might be pride, necessity, or a desire to defer the date of his payment of capital gains, or for other numerous reasons.

If you find that pride is a motive, your problem will not be too difficult. Take, for example, the case just mentioned where the owner faces a clear \$25,000 loss if he were to accept the prevailing cash market price. Let's assume that the owner's broker has another piece of property listed through an associate broker which has a price of \$150,000, but which in the first broker's opinion is only worth \$125,000.

Assume that the owner of the second property is also a victim of pride and that his property

Here's a seven-story garage building the author listed but eventually traded. The owner refused the cash offers, so Rooney found a client with three apartment properties who was seeking management-free investment property such as this garage. After making the exchange, Rooney sold the apartment houses for cash. The former garage owner is happy because he achieved a more liquid position; the former apartment owner is happy with his management-free investment; and Rooney is happy with the four-way commissions.

What Motives Lead To Trades?

By **TOM ROONEY**
Realtor
Los Angeles

Can your salesmen sense when a situation is "ripe" for a trade? This veteran trader says pride is the most frequent reason for wanting to trade, but there are numerous others which the alert salesman should be able to detect. These tips, vigorously applied, may lead your salesmen to lucrative commissions.



could only be sold for a cash price of \$125,000. Let us further assume that one of these properties is an apartment building and the other is a commercial building, and that neither of the owners of the respective properties would accept \$125,000 all cash for their individual properties, nor would they exchange them on a basis of \$125,000 each. Do you, then, see any harm in exchanging these two properties, both of which are supposedly free and clear of all encumbrance, for \$150,000 each, when you know in your own mind that the properties are only worth \$125,000 each?

I don't.

My reason is that back along the trail I had a similar situation confronting me, and because of an ardent and honest desire to show my knowledge of values, pointed out to both parties that they should face the facts and each admit that his property was not worth what he paid for it, and also that each would be paying less commission, and would save further by avoiding title charges and other closing costs.

I proved my point — but lost my deal. My pride lost it for me. How? I was proud of the fact that I knew values, but in my honest expression of the facts I did not reckon with the clients' pride, which I injured beyond repair.

The monetary loss I quickly forgot. The lesson I learned has never been forgotten. Now I listen to the owners' asking prices in an exchange only to establish the amount of commission, thereby appeasing my clients' appraisal of a fictitious value placed upon their properties.

Exchange Equities

I now trade nothing but equities, adjusting the differential by either cash or trust deed. For example, one party believes he has an equity of \$100,000, the other party believes his equity is \$75,000, making the difference \$25,000 for adjustment purposes. This is not disproportionate to the differential in the true value of the equities, because they may be \$75,000 and \$50,000 instead of \$100,000 and \$75,000 respectively. But the honest differential of \$25,000 remains the same, so no one is hurt except the broker, whose only casualty is injured pride because of a positive disregard on the part of both trading parties for his knowledge of values.

Increased commissions and the

elation of both principals in making a deal without having to publicly admit a loss, go a long way toward curing the broker's injured pride.

What Are Other Reasons?

Here is an actual example of an exchange made for reasons other than pride. The owner of a seven-story garage building located in downtown Los Angeles listed with me exclusively his property which was under lease for 10 years at \$42,000 per year, with ample cash security on the lease. Under the terms of the lease the lessee paid all expenses other than general taxes, roof and exterior wall maintenance — thereby freeing this property of management problems.

While advertising this property for sale I got a number of cash offers, none of which the owner would accept. After a time, I suggested to the owner it might be advisable to consider an exchange for several smaller pieces which could be more readily sold for cash, if and when he wished to do so. He agreed.

We found a client who owned three apartment buildings in a good rental section of the Wilshire area. We did not have an exclusive on them, but we did have an exclusive on the garage. The garage was the type of management-free property this client was looking for due to the fact he wished to travel for a year; and our exclusive listing was apparently the only one in Los Angeles that filled all his requirements.

All four parcels in this exchange had encumbrances thereon. After some negotiation we closed this deal. Later, my client who had owned the garage suggested I sell one of the apartment buildings for cash. So I advertised for sale any one of the three apartment buildings.

This was one of those things that never happens but I made contact with a hotel and apartment house operator who bought all three buildings for cash. The former apartment house owner still owns the garage building and is very happy with it. The former garage owner for whom I sold the three apartment buildings is also happy because we were able to get more cash by making this exchange than we could have, had we tried to sell the garage for cash.

This deal, I would say, was motivated by a desire for management-free property on the part of

one client, and by a desire to obtain a more liquid position on the part of the other.

Impatience — A Strong Motive

Another motive traders sometimes overlook is that the average operator who is used to making four or five deals per year sometimes gets a little impatient because his property does not move fast enough when he is trying to sell it for cash. These fellows are traders at heart and will resort to a trade to make a deal when they grow impatient. This doesn't necessarily mean anything is wrong with their property, they just get the idea perhaps they should not have bought that property, and their only reason is the property did not move as fast as some other.

Here is a typical example:

I sold a block of commercial property on a prominent boulevard to the same client who owned the seven-story garage building. This block had a frontage of 700 feet and was readily divisible into three parcels which could be sold or exchanged. After selling it to him I suggested we sell off about 300 feet and get enough cash to pay off the encumbrance so the balance of the property would be free and clear. He agreed. I then got from him an exclusive on this portion of the property for \$375,000. Before getting the exclusive I had not discussed anything other than a cash deal; although I had in mind a certain exchange.

I had another client with whom I had made trades. I showed the commercial property to him and discussed the possibility of trading. This client owned a clear citrus grove of approximately 215 acres which was free and clear of all encumbrance and for which he was asking \$225,000. I suggested to him that he turn in his grove clear and \$150,000 cash, which would square with the asking price of both \$375,000 properties.

Try All Possibilities

I had not asked the owner of the commercial property if he would accept citrus property, but I had the owner of the citrus grove sign a contract giving his grove clear and \$150,000 cash for the commercial property, free and clear of all encumbrance. (We had in the meantime found we could borrow \$165,000 through a first trust deed on the commercial property.)

After getting the signed con-

tract, I took the owner of the commercial property to see the citrus grove which was about 150 miles from Los Angeles. I suggested he take a day off from his business and go with me for a ride to see a very beautiful grove. He said he would, but would under no circumstances accept an orange grove in exchange. I had seen the grove and it appealed to me, and I thought it would to my client.

Terms of Contract

When we saw it, my client asked what kind of a deal could be worked out. He asked the price of the grove. I told him \$225,000. As he was asking \$375,000 for his property, he immediately asked if in my opinion I could get the owner of the grove to put it in clear and \$150,000 in cash. I then presented him with the signed exchange contract in which no prices were mentioned, but under the terms of which we offered the grove, clear, and \$150,000 cash for his property free and clear of all encumbrance.

As previously stated, I used the asking price of the properties for determining the commission to be

collected from both parties. In this case I had drawn the contract with the proviso that the commission payable to me in cash was a designated amount. It was for the full real estate board rate of commission on both of these types of properties based on the asking price; yet I had not specified how I had arrived at my amount.

They were both traders. They knew. They closed the deal in less than one week after I had obtained the exclusive on the commercial property.

Here was a case of two impatient traders desiring to move their properties quickly, and willing to accept a type of property in exchange, which they had both previously said quite positively would not interest them.

Valuable Tips

This point should not be overlooked. Don't make up your mind for your client by refusing to submit to him offers from other brokers or from your other clients.

A patient who doesn't tell a doctor all his ailments does not get as good results as the patient who either tells all his symptoms or sub-

mits to a complete examination. Our clients do not give us all the facts at times, and we therefore cannot prescribe for their economic ailments any better than the doctor can prescribe a cure for the physical ailment of the uncooperative patient.

Client Relationship

Let your client express his own interest or lack of it in any proposal you get on his property. Remember that it is not only good business, but I believe under the law of agency, it is mandatory, and if that law doesn't take care of this situation, see the code of ethics relative to withholding information that would effect the relationship of client and agent.

Work only on sole exclusive right to sell contracts; join the International Traders Club; attend all the real estate board conventions you possibly can; listen to the combined experience of at least 100 years from the average panel discussions, and you will not only be successful, but an outstanding realtor in, and a credit to your community. You'll help to make real estate a profession.

Selling With 3-D

This announcement appeared in the local Hinsdale newspaper. Thorsen is well pleased with the program. It seems to appeal to both buyers and sellers — and what more could you ask?

IN HINSDALE, Illinois, Realtor Joseph Thorsen is using 3-D color slides for selling residential property with fine success. Thorsen says he has taken about 250 slides of homes with a stereo camera. He shows these slides with a special 3-D projector and screen.

After interviewing prospective buyers about their desires, needs, and price range, Thorsen asks them into a private projection room. The prospects are given a pair of polaroid glasses and are first shown 3-D projections of the schools, churches, library and other important buildings in the village. Then pictures of homes in the size and price range previously determined are shown.

During the showing, Thorsen knows from people's comments which houses they would like to inspect personally. Usually the pictures narrow buyer interest down to about four properties which are then personally shown.

Thorsen finds that this system saves time for buyers and salesmen, and minimizes the number of homes necessary to show for buyers to make a selection.

ANNOUNCING
THE NEWEST IN REAL ESTATE SALES TECHNIQUE

**THREE DIMENSIONAL
COLOR PHOTOGRAPHY**

HAS BEEN ADAPTED TO THE REAL ESTATE BUSINESS

**WE DISPLAY 3-D COLOR PICTURES OF HINSDALE AREA HOMES
IN OUR SPECIAL PROJECTION ROOM**

To The Buyer
You save valuable time by seeing the homes by Color Picture in our office. As we project the pictures, we give all information regarding them — price — room sizes — general location — taxes — heating costs — etc. You pick out the homes that appeal to you and we will then take you on your inspection tour. In this manner you will see all the homes that are available in the area.

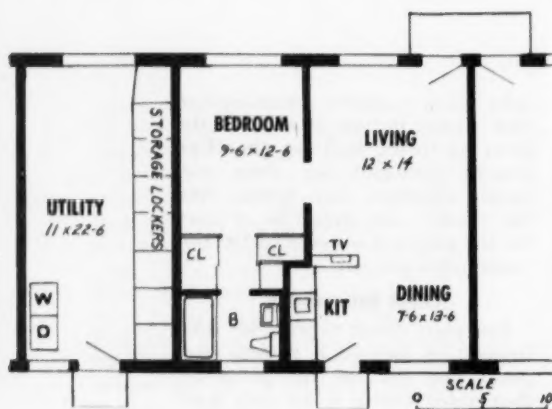
To The Seller
We earnestly solicit your listing when your home is For Sale because we think our new Plan will benefit you greatly. When you list your home with us, the Stereo Pictures are taken and quickly processed. The prospective Buyers will be shown all homes in 3-D. None are missed with this procedure. You will be sure your home is properly presented but you will be inconvenienced less because only interested and qualified buyers will inspect your property.

You Are Invited To Come In To See The Plan Work
We will gladly show you the 3-D Pictures. Ask for any of the Hinsdale Personnel. They are: — A. F. Lytle, manager; Laura Berkholt, receptionist; Emily L. Meier, Julian F. How, and C. C. Thompson, Sales representatives.

JOSEPH A. THORSEN
REALTOR

1014 HINSDALE AVENUE PHONE HINSDALE 3001

Selling Homes In Our Business Since 1921



They Said It Wouldn't Rent

WHEN REALTOR-BUILDER Ed Chase first thought about erecting some apartments in Lombard, Illinois, prophets of gloom said they couldn't be rented. "Lombard is too close to Chicago (20 miles west) to make the project feasible," they said.

But, seasoned with many years' experience in the local real estate market, Chase proved he was right. Most of the eight apartments were rented the day after they were first advertised, and there is a qualified waiting list of 75!

Leases in this attractive structure — which resembles a luxury motel — are on a two year basis, the final month being paid in advance. So successful is this project that nearby builders constantly consult Chase on similar projects. Chase Manor is the first new rental building constructed in Lombard in 25 years.

Two additional units are being planned flanking the present building at the ends and will be similar in design. Each unit will consist of two apartments, one with two bedrooms and the other with one. Each addition will have one utility room.

One secret of this project's success is that it was designed to meet a special need — housing for young working couples without children, older couples with children grown who no longer require a large home, and busy career women who want and can pay for high grade small apartments. They have the advantages of an individual home without the responsibilities.

The owner furnishes city water, garbage disposal, maintenance of yard and exterior of building and a central utility room equipped with Thor automatic washer and dryer.

The apartments have individual Bryant gas wall furnaces, making it possible for occupants to control temperature in their own apartments. Occupants pay their own utilities.

An attractive feature is the Kelvinator efficiency kitchen and Roper stove. The bath has colored plastic wall tile with a built-in auxiliary heater. There is a central television antenna and amplifier with a lead-in to each apartment.

Being a one-story structure, stair climbing is eliminated, and occupants have direct outdoor access, front and rear. The lease includes individual garage facilities for each apartment.

The brick structure is erected on a reinforced, insulated concrete slab floored with asphalt tile. Apartments have individual Van Packer chimneys and Fenestra metal sash, storms and screens throughout. The building is located on a wide, paved street with a deep setback, giving a protected view.

Chase says the project has not only proved to be an excellent investment, but it is an excellent source of new prospects for new homes to be built.

This one-story structure with eight apartments fooled "doubting Thomases" of Lombard, Illinois. Realtor-Builder Ed Chase rented it in a few days and has a list of 75 prospective renters awaiting vacancies.



Chase Manor Valuation

Land	— 204 front feet x 123 feet depth (\$80 per front foot) ..	\$16,320
Buildings	— Brick — 8 apartments & utility room building. Individual gas heat, stoves & refrigerators, automatic washer & dryer in central utility room. Size: 192x24 feet. (4,608 sq. ft. at \$15 per sq. ft.)	69,120
	Frame. — four 2-car garages, 21x21 feet. (1,764 sq. ft. at \$4 per sq. ft.)	7,056
	Total Value	\$92,496

Income Valuation on 6% basis
\$5,585. Net Income — Value \$93,083

Income and Expenses

Income

6 apartments at \$115 per mo.	\$ 8,280
2 apartments at \$120 per mo.	2,880
Washer and dryer meters	250
Total	\$11,410

Expenses

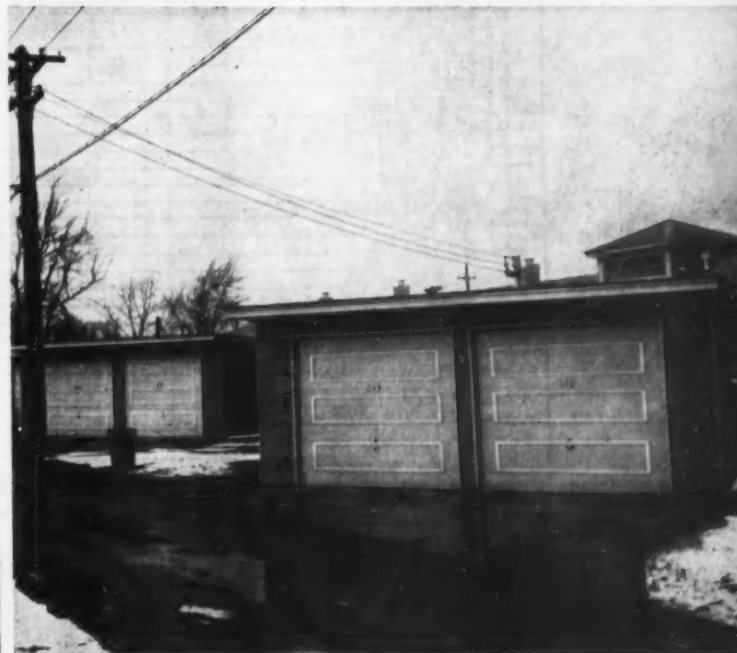
Taxes	\$1,450
Insurance	300
Yard work	360
Water	144
Gas & electricity (utility room)	132
Water softener service	72
Garbage pick-up	72
Reserve — decorating & repairs ..	600
Reserve — depreciation	1,800
Management	550

\$ 5,825

Net Income \$ 5,585

Two interior views show luxury type features: Kelvinator efficiency kitchens, Roper stoves, built-in storage units, space and antenna facilities for television.

Private garage facilities are provided with the apartments, which rent for \$115 to \$120 per month. Built as doubles, they save construction costs and are convenient to each apartment.



Watch Those Construction Costs!

By KENNETH R. MACDONALD

Are market conditions putting the squeeze on your profit margin? If so, perhaps you can pare off some overhead by streamlining your construction cost progress reports. This prominent California realtor-builder has developed an effective, three-form system to give him almost hour-by-hour tab on job progress.

WEEKLY PROGRESS REPORT LABOR AND EQUIPMENT RENTAL						
Project _____		Week Ending _____				
Location _____						
Number of House Units - - - -	Equipment Rental			Labor		
	Completed	Total	Per Unit	Charge This Week	Total To Date	Per Unit
1 Bldg. Layout & Targets						
2 A Foundation Excavation						
2 B Backfill						
2 C Placing Gravel for Slabs						
3 A Forms (Inc. Reinforcing)						
3 B Pour Fdn. (Incl. Anchor Bolts)						
3 C Strip Clean and Move						
4 A Grade for Rat Proof						
4 B Four Fur Rat Proof						
5 A Grade for Slabs						
5 B Set Screeds						
5 C Pour Flat Work						
6 A Dip and Set Sills						
6 B Posts and Girders						
6 C Floor Joists						
6 D Sub Floors						
6 E Wall Framing						
6 F Misc. Framing (Grounds, Furr.)						
6 G Ceiling Joists and Rafters						
6 H Roof Sheathing						
6 I Wall Sheathing						
6 J Exterior Siding (Rustic, etc.)						
6 K Exterior Trim						
7 A Sheet Rock						
7 B Comb. Plywd. Mahogany Panel						
7 C Sanitas						
8 A Interior Trim						
8 B Cabinets - Kitchen and Bath						
8 C Door and Jambs						
8 D Garage Doors						
8 E Sink Tops						
9 A Benching Sash						
9 B Setting Steel Sash						
9 C Setting Wood Frames & Sash						
9 D Setting Screens						
10 Finish Hardware						
11 A Rock Wool Blow In						
11 B Batts and Others						
101 A Site Clearance						
101 B Rough Grading						
101 C Finish Grading						
102 A Building Cleanup						
102 B Final Job Cleanup						
103 Unloading Cars						
104 Material Delivery						
105 Material Handling						
106 Precutting						
107 Prefabrication						
110 Drains						
111 Fences						
112 Tree Planting						
200 Job Facilities						
300 Equipment Maintenance						
400 Supervisory Transportation						

REAL estate builders are often so busy with top-level management, planning and merchandising decisions that bookkeeping details go begging. How often have you discovered you didn't know your day-to-day construction costs until after a project was completed?

One of the most effective of the different systems used by large tract builders has been developed through constant use by the David D. Bohannon Organization, realtors and home builders of San Mateo, California.

Bohannon believes in applying modern business principles to home construction. "And that," he says, "includes developing and using the best possible cost control system."

Simplicity is the Key

Bohannon's system requires three simple forms which can easily be reproduced by any home builder. They can be varied to fit the builder's specific needs.

Three forms, a bargraph, "Field Progress Report," an "Estimator's Sheet" and a "Weekly Progress Report," have made it possible for the Bohannon organization to obtain detailed, almost hour-by-hour data on construction costs as a job progresses.

As plans for a specific house are being worked on, and following completion of the actual plans, an estimator prepares an "esti-

The "Weekly Progress Report" shows the labor costs of the work done in each classification. From this report and the "Field Progress Report," Bohannon's staff computes the cost per item of work. This can then be compared with the estimated cost.

"Let's Stop Cutting Our

By ARTHUR RUBLOFF

Chairman of the Board

Arthur Rubloff & Company
Chicago

Because we are building too many shopping centers, competition is getting so keen that developers are slashing percentage lease rates to attract quality tenants, says our author. If this is not "nipped in the bud," a collapse of the rental market is inevitable. You will want to read this urgent appeal to realtors, developers and merchants to face the economic facts of percentage leasing.

OVER-ENTHUSIASM on the part of shopping center promoters is causing a situation in percentage leasing to develop which disturbs me — We are now producing what may be a serious oversupply of retail space. I am a firm believer in proper development of regional shopping centers, or for that matter, strip developments.

Unfortunately, however, creating new store facilities does not increase consumers' spendable income. All that happens when a new store is built is that its tenant must cut into existing retail business.

In other words, his sales must come to him at the expense of existing merchandising units since the erection of a new store property does not "create" retail business volume. The only way retail business volume can be created is by placing a new family in the trading area of a retail unit.

Even in our managed economy there is an inexorable relationship between supply and demand in any commodity. When entrepreneurs radically increase the supply of a given commodity at a rate faster than demand for that commodity increases, market conditions inevitably weaken. This is as true of retail store space as of any other product.

Now — what does this over-expansion of retail facilities mean to the percentage lease situation?

You will recall that the original rates of percentage were based on expected volume of different types of retailing and its relation to the basic space rental prevailing at the time. This space-volume relationship is still a factor in establishing percentage rentals and cannot help but undermine the negotiations in hundreds of cases every day for commercial space.

The Crux of the Problem

The alarming fact about the present situation is that owners of retail stores, especially those who are promoting prospective shopping centers, are finding a market so depressed by over-building that to attract tenants, they are undercutting the percentage relationships which were established on an orderly, evolutionary basis. Thus the whole structure of carefully established and sound percentage relationships is in jeopardy. Here we find the crux of the problems facing us as they relate to percentage leases.

First, it was not — and still isn't — easy to attract tenants to these developments. As a result, each tenant became an "anchor" in his own mind, whether he was a chain or an independent. Seeking inducements from the developers, tenants would demand lower percentage rates, either at unconscionably low minimums or without minimum guaranteed rentals at all. In many cases such tenants have demanded and received completely equipped stores known in the trade as "turnkey jobs."

Pirating of lines in some cases has become a common practice. Drug stores have become variety stores; variety stores have become grocery stores; grocery stores have become drug stores in part. This in itself would not be objectionable, but grocery stores pay 1% to 2% of their gross volume, variety stores pay 5% to 6%, and drug stores are certainly eligible to pay 5%. But they are rapidly breaking the market and are demanding considerably lower percentages — and getting them.

It wasn't these tenants necessarily who caused the change in thinking — it was the inducements offered to them by the promoters, developers or real estate men, whatever the case may be. This is so much so that it could easily affect the thinking on the part of our chains as well as independents as to how much percentage or minimum they might care to pay and what further demands they might want to make.

Some of these shopping centers have been successful — some reasonably so — and others have not. Some larger ones are beginning to fall. Nevertheless, the competition has become so keen to get commercial chains and high credit tenants in an attempt to anchor these developments, that terms heretofore unprecedented are being offered. Turnkey or fixtured stores, without minimum guaranteed rentals, or minimums based on 50¢ to \$1.00 per square foot have become common. Many of the leases offered are so ridiculously attractive that the tenants are competing with themselves in an attempt to keep out their competitors — all to the detriment of themselves as well as the project and investment. If these types of leases continue, tenants will make similar demands of landlords in prime or 100% locations. If they do, we must

Percentage Lease Rates!"

prepare for the great collapse in the commercial store market we have had in this country.

With taxes at an all-time high because of unprecedented government spending, unless a fair market rental can be obtained, a collapse is inevitable. This fair rental must be in the form of a satisfactory minimum guaranteed rental plus a fair and adequate percentage as it applies to each and every category of business. In my 37 years of specializing in commercial real estate I have never seen a worse picture. We have nobody but ourselves to blame. Many of the developers are building shopping centers on the premise that the convenience of parking will offer enough volume to give them a satisfactory return on their investment without considering the possibility of competitive centers opening nearby.

As I said, I am a firm believer in the development of outlying shopping centers — in fact, I have done this continuously for many years. As long as there is substantial movement of population within our major metropolitan areas we will need new shopping centers, providing 1) there is an absolute and demonstrated need for them, 2) that there is proven spendable income in the trading area sufficient to support them, 3) that the erection of such new shopping facilities will not result in ruinous competition with already established business areas.

To this end I have continuously advocated and encouraged the proper development and redevelopment

ment of all types of commercial real estate, and my firm has accomplished more of this type of work than anyone else in Chicago engaged in this business.

Two Important Objectives

The purpose of this article is two-fold: 1) To acquaint owners, potential owners and financing agencies with a possible perilous market condition now shaping up in the retail store field. 2) To call to the attention of the merchants of America that their interests are not really well served by opening a store which is not needed and hence not potentially profitable even though the lease terms appear to be irresistibly attractive.

The great demonstration of the percentage lease and the very reason for its existence was the acknowledgement of the partnership for profit as between owners and tenants in soundly developed commercial property. In the depression the aim and objective was to enable both parties to survive a radical change in the economy and to compensate for the fluctuation in the value of the dollar from time to time.

The objective has not changed one whit in the conditions which prevail today. Over-expansion of retail facilities will alike be ruinous to the owners of retail store property and to the merchants who operate therein. Only through a sober realization of the facts can the interests of both groups be served.

What are the economic facts of percentage leasing?

WHAT determines a fair percentage rate? Why is it dangerous to cut this rate? Arthur Rubloff gives interesting background facts.

He says percentage leases became popular in the early 30's when many top ranking tenants, who had signed long term leases at substantial rentals in the lush 20's, found themselves faced with obligations they couldn't meet because of the ensuing depression. These large commitments forced many a prominent retailer into bankruptcy. As a result, leases were re-negotiated. A minimum rental substantially lower than the previous fixed figure was established along with a percentage of sales to be paid as volumes increased.

"At first percentage rates were high," Rubloff says, "but as time and experience followed, they were adjusted to meet the conditions. While business was poor, many important tenants were pleased to pay almost any percentage, for their volumes at the time would not produce excess rental. But, when business picked up, the shoe didn't fit.

"Business volume increased at first mostly due to the end of deflation and an increase in national income. Later, volumes increased much more, due to the change in merchandising methods — the emphasis was put on larger stores with greater volumes and a wider variety of merchandise and selection.

"A survey prepared under my direction as chairman of the percentage lease committee of the Building Owners and Managers Association of Chicago, covering a span of 20 years, shows from actual experience that percentage rates have held without any great fluctuation.

"In the last three years," Rubloff says, "a change has occurred — frankly unnoticed by a good many of us in the real estate business. Its effect on percentage leases and rates can and may become alarming. The phenomenon has actually developed a downward trend in percentage rates. While this effect has not been generally noticeable in our downtown or prime locations, it may have far reaching effects if the present inroads continue."

Percentage Lease Table, 1954

The percentage lease table below, compiled annually by the Journal, is published only for negotiation and guidance. The figures given by the Journal's "Board of Experts" represents their opinions on percentages in their sections of the nation. The "Board" is composed of Boyd T. Barnard of Philadelphia; J. F. Brownlow of Knoxville, Tennessee; Harry S. Campbell of New York City; Willard L. Johnson of San Francisco, California, and Arthur Rubloff of Chicago. Remember that these are averages. Rates vary with stipulations.

TYPE OF STORE	PER CENT FOR RENT				
	Johnson	Brownlow	Barnard	Rubloff	Campbell
Art Shops	6-10		7-9	8-10	8-10
Auto Accessories	3-7		3-5	5-8	5-7
Auto Agencies	3-5		2-4	3-4	3-4
Bakeries	5-8		5-7	6-8	6-8
Barber Shops	10-15		10-12	10-12	10-12
Beauty Shops (Merchandise)			10-12	10-12	10-15
Beauty Shops (Service)	10-20			15	15
Beer Parlors				10	8
Books and Stationery	10		8-10	8-10	10-12
Books, Second Hand	10-15		10-12	10-15	10
Candy	6-10	10	6-8	8-10	8-10
Candy (with Luncheon)	6-10		6-8	8-10	8-10
Cigars, Luncheonette, Sundries	5-7	8	5-8	6-8	4-5
Cleaning and Dyeing	8-10		8-10	8	8
Cocktail Lounge			7-9	9	8-10
Credit Clothing	5-8	7	6-8	6-8	6-8
Department Stores		4-5	2½-3	3-4	3-4
Drug Stores (Chain)	4-7	6-7	3	5-7	5-8
Drug Stores (Individual)	7-10	7	5-6	8-10	8-10
Electrical Goods	5-8		5-7	6-8	8-10
Florists	7-10		5-7	10-12	10-12
Fruit Stores	6-10		12	10	10
Fruits and Vegetables	6-10		7-9	6-8	8
Furs	5-8		7-9	8-10	8-10
Furniture	5-8		6-7	5-6	6-8
Furniture (Credit)	4-7	4-5	6-6	5-6	4-7
Garage (Storage)	40-50		35-45	50	40
Gas Stations	1-1½c gal.		1-1½c gal.	1-1½c gal.	1-1½c gal.
Grocery Stores (Ordinary)	5-7		2½-4	5	3-5
Grocery Stores (Chain)	2-4	3	1-1½	2-3	2-3
Hardware	5-8		6-8	6-8	6-8
Hosiery and Knit Goods		10	5-8	7-8	8-10
Jewelry	7-9	10	6-8	8-10	10-12
Jewelry (Cheap Costume)	8-10		8-10	10	8-10
Jewelry (Exclusive)	10		8-10	8-10	10-12
Linens	8-10		9-11	8-10	10-12
Liquor Stores	6-8			6-8	7-8
Meat Markets	4-5		4-5	4-5	5-6
Meat Markets (Chain)	4-5		4-5	4-5	4-6
Men's Clothing	4-8	7	5-7	5-6	5-7
Men's Furnishings	6-10	10	6-8	8-10	10
Men's Hats	7-10	10-12	8-10	8	8-10
Men's Shoes	6-10	7	6-8	8-10	7-8
Men's Shoes (Volume)	5-8	7	5-7	6-7	6-8
Men's Tailors	6-10		6-7	8	7-9
Millinery	10-12	10-12	10-12	12½-15	10-12
Motion Pictures	12-15		12-15	12½-15	15-20
Optical Stores	7-10		8-10	10-12½	10-12
Paint, Wallpaper Supplies	5-10		5-7	6	8-10
Parking Lots	30-40		40-45	50	30-40
Pianos and Musical Instruments	6-10		4-7	6-8	8-10
Radios and Television	5-10		5-7	5-6	8
Radios and Electrical	6-8		6-8	8	8
Restaurants	7-10		7-10	6-8	6-8
Cafeterias	5-9		6-7	6-8	6-8
Luncheonettes	7-10		7-10	8-10	8-10
Tea Rooms	7-10		7-10	8-10	8-9
Specialty Stores (Non-Advertising)	7-10		6-7	8-10	8-10
Sporting Goods	5-10		6-8	6-8	7-9
Theatres (Combination Vaudeville and Motion Pictures)	10-15			12½-15	12-15
Trunks and Leather Goods	7-10		7-10	8-10	10
Women's Cloaks and Suits	6-8	8	5-7	6-8	6-8
Women's Cotton Wear	6-8	10	6-8	8	8
Women's Furnishings	8-10	10	5-7	8-10	8-10
Women's Shoes	6-8	8	6-8	8-10	7-8
Women's Shoes (Volume)	6-7	7	5-7	6-7	6-8
5-10c or 25c-\$2 Stores	4-7	6	5	5-6	3-5

Down With Archaic Business Letters!

Do your letters correctly represent your real estate firm? Do they put their point across in a forceful, yet friendly way? Or are they filled with 10-gallon words and stuffy phrases which should have gone out with the horse and buggy? Secret of good letters: Forget you're writing, pretend you're talking.

Seven Steps to a Good Letter

1. *Decide in advance what you want to say*
2. *Stick to the purpose of your letter*
3. *Write the way you talk*
4. *Be friendly*
5. *Avoid big words*
6. *Discard horse and buggy phrases*
7. *Make your letters show your confidence*

IF you had a chance to negotiate a sizable trade with an out-of-town owner, would you open that important letter with a sentence such as this? "With reference to our conference of December 20, I beg to advise you that the owner of subject property wishes to trade for suitable real estate such as you possess."

Of course not. It sounds as buttoned up as your Grandfather looks in that old portrait, and chances are, the sale would be lost before the reader came to the Cordially Yours. You'd try to win the reader's confidence by packing the letter with punchy, forceful words and phrases designed to sell your firm.

Perhaps every letter that goes out from your office isn't as important as the above hypothetical one, but every letter you and your salesmen write paints a picture of your

firm, where the reader is a prospective home buyer or someone seeking a loan. As your "representative," those letters should talk *with* the reader in simple, friendly language — in shirtsleeve words you'd use if you met him on the street.

Yet it's surprising how many realtors and salesmen still dictate stilted words and stuffy phrases to their girl Fridays. True, they get around to covering the important points in a letter, but, because it's work to "translate" such archaic mumbo-jumbo, they run the risk of leaving questions unanswered in the mind of the reader. Far from being valuable sales and promotional tools for the company, such musty letters mark the writer as a stuffy person.

Why not take a fresh look at a file of carbons of your past correspondence. Reword the letters as



Stuffy phrases and archaic words were fine back in these days. The longer the word, the more complex the sentence — the better the message. Don't tune your letters to these times.

though you were talking to the person. Unless you and your salesmen are better letter writers than 80% of the people using the mails today, your revised words will be shorter, punchier, more effective than those that were dictated.

Remind your salesmen to work on this business of writing shirtsleeve language in letters. It's simple, it's effective and it carries a friendly smile and handshake to the recipient. Here are some points that will help them.

Plan every letter before you dictate it. If you do this, you'll know what you want to say and can start punching right off. If necessary, jot down an outline which will help you put first things first. There's no point in starting a letter with such a time-worn phrase as "This will acknowledge yours of" The correspondent knows he wrote you and it's obvious you're answering him.

Relax and try to make your style reflect your personality. If you're a two-syllable man in conversation, a letter written with an open dictionary at your elbow won't sound like you. The reader may not know the meaning of those big, obscure words anyway.

Keep sentences and paragraphs brief. Each sentence should be short enough to read comfortably in one breath, and carry but one thought. A good way to lose the

(Please turn to page 315)

Get More From Your Property Inspection Tour

Weekly inspection tours of your listings can be profitable . . . or they can be a waste of time. J. C. Nichols Company makes sure they pay dividends:

- By making sure that every salesman is acquainted with every listing.
- By watching for the best approaches on the way to a house.
- By making appointments so the whole sales force sees it at once.
- By impressing the owner with an introduction to each salesman.
- By discussing the last house on the way to the next one.
- By comparing each salesman's top and bottom selling price estimates.

By **ROBERT WHITMER**

J. C. Nichols Company
Kansas City, Missouri

ALL ABOARD!" is a familiar shout around the J. C. Nichols Company each Wednesday morning. It's property tour inspection time. Sales Manager Ben Turpin and his crew of salesmen and saleswomen board a special chartered bus for a morning's trip which will give them their most valuable sales tool — knowledge of the product.

The Wednesday tour utilizes the entire morning. When there aren't enough homes to be seen to occupy the time, the tour is routed through various developments and by builder's houses for familiarization purposes — and often just to see what the "other fellow" is doing. It's good or your sales staff.

Take a Walking Tour

When viewing vacant ground, Manager Ben Turpin leads his entire crew on a walking tour of the property. They discuss the topography and the type of home best suited for the location. Turpin knows you must walk over a lot before you can get the sales feel of the property. One of his star salesmen specializes in the sale of vacant ground. Last year this salesman personally sold nearly three quarters of a million dollars in homesites. He, too, will tell you that it is as important to know the characteristics of a vacant lot as it is to know the room arrangement of the house you have listed. He says, "You can't sell a vacant lot from behind the steering wheel of your car, although many salesmen think they can."

Set a Pattern

Turpin plans a definite pattern for each home inspection, which is divided in three phases:

A) Before Arrival: The listing salesman goes to the

front of the bus and directs the driver on the route to be taken. If there are important neighborhood points of interest such as the schools, churches, etc., the bus is routed by these to permit the sales staff to view the proximity, and plan the best approach to the home location. The listing salesman gives a brief description of the property and its neighborhood. He does a selling job to the other salesmen. In this manner, they are prepared mentally for seeing the actual home, itself.

B) During Inspection: At the home, the listing salesman greets the owner first, and then introduces the sales staff as they enter. Because limited time must be scheduled for each home, the owner has been prepared by a statement to the effect, "Mrs. Smith, I have given our sales staff advance information about your home. They are trained to see many things in a short time, therefore we will not be here long. They will actually see your home better by permitting them to roam through it at will, rather than if you conduct a tour from room to room." This avoids the unnecessary delay occasioned by the owner who will spend valuable minutes explaining some personal item in the home which has no bearing on the eventual sales possibilities.

While in the home, salesmen are trained to:

- 1) Consider themselves a guest in the home even though they are present for a commercial purpose. The mere fact that a property is for sale does not detract from the owner's feeling that it is his "home and castle."
- 2) Stay on the beam while inspecting a home. Do it in a business-like manner. Avoid all unnecessary banter and conversation not relating to the work at hand. Discuss next week's football bets after leaving the property.
- 3) Show enthusiasm over the salable features of the property. Leave sour-puss faces and chip-on-the-shoulder attitudes on the bus. Be friendly, be cheerful and radiate a feeling to the owner of, "Here is a live-wire group that will really sell my home."
- 4) Avoid all uncomplimentary remarks — especially when not in the presence of the owner. You never know when he, or some member of the household staff is listening. In fact, many owners deliberately listen at the top of the basement stairs to get an idea what the salesmen think.
- 5) Never — never, belittle a property to the owner. We learned this lesson once when we were inspecting a low priced property and the owner asked, "Should I redecorate this room?" One of the salesmen replied, "Oh, no, on a home in this price bracket, you don't need to redecorate." We lost the listing.
- 6) Pay special attention to the salable and non-salable items. Record them in your mind or in your notebook — then —
- C) After Inspection: Discuss them on the bus —

not while on the property in the presence of the owner. Turpin holds a sales meeting on the bus before leaving for the next home. The sales staff discuss the property while it is still fresh in their minds and they are able to reinspect some controversial item.

Determine Price

Each of the sales staff writes down the maximum and minimum sales price which they believe the property will bring and later, at the office, these are totaled in an "average." Over a long period of time we have found that our average figures are usually within 3% of the eventual sales price.

The listing salesman has all this information available when he again discusses the property with the owner. Note — only the listing salesman, or the sales manager, talks to the owner — not 25 different salesmen. He speaks with authority because he is representing 25 different opinions.

Why It Pays

Yes, the house tour is a most valuable part of the sales work. We consider our bus tour one of the best sales procedures we have ever used. Before, salesmen would go to the homes in their individual cars. They would never pick the same scheduling and an owner would be required to remain at home all morning waiting the arrival of "stragglers" — and the owner never quite knew when everyone had been there. With the bus, it is all over at once. When the group leaves, the owner knows she can leave and get those important errands done. When individual cars were used, many of the homes were missed. Our salesman would look at his program and decide, "I'll be over in that part of town this afternoon — I'll see that house then." He never got there. Or, "I don't have any prospects for this particular location, I'll skip this one and save time."

We know how an organized tour can make sales. Recently one of our salesmen reluctantly left the bus and inspected a property — merely because he was along with the group. In his own mind, he was wasting his time because he never had prospects for that type of a home. That same afternoon he had a request for identical property and because he had seen the property that morning — he made the sale that very same day. Needless to say, he is convinced now — and sees every home.

Some people have the knack of seeing much in a short time. Others do not. Have you ever looked at ten homes in a single morning and then, upon your return to the office, not be able to remember whether the first home had a one or two-car garage? And yet the salesman is expected to answer the telephone and do an intelligent job of describing a property. Naturally, he relies upon his listing sheet which, for all practical purposes, permits him to get by. But in this day of increased sales resistance, one must do more than merely "get by." The winning salesman will know much more about the property than what appears on this listing sheet.

- 1—J. C. Nichols Company sales staff prepares to leave by chartered bus on the weekly house tour. Note identification sign.
- 2—Upon arrival at a home, the listing salesman greets the owner and introduces the salesmen as they enter the house.
- 3—Salesmen inspect the house from basement to attic. Later, they each submit a maximum and minimum sales price. These are averaged for a listing estimate.





By NATHAN NIRENSTEIN

Springfield, Massachusetts

Is Main Street On Trial?

Very definitely, says our author. And it's up to the nation's realtors and owners of downtown real estate to do something about it. We must put parking underground, beautify our downtown buildings, re-examine urban tax structures, and revive the magnetic force Main Street once had. Here's a challenge to you as a leading real estate executive.

TODAY, MAIN STREET faces its greatest menace, one which may well be its downfall if immediate rescue measures are not taken. This is the menace of the modern automobile and the lack of parking space.

The parking area needed to stall the average automobile is about 300 square feet. According to national records, a given city of 100,000 population has one automobile per family. Figuring four members to a family, we find a total of 25,000 cars for the city of 100,000, plus a large number of trucks and buses. Multiplying 25,000 cars by 300 square feet, we need 7.5 million square feet for parking facilities alone. This is many times the average downtown retail business area.

A man takes up only about 10 square feet. At that rate, downtown should be 30 times as large as it is. Impossible, you say! But that is what is should have been. Thus, you have a menacing traffic congestion, which up to date, has hardly been solved at all, not even by Detroit manufacturers.

A One-way Flow

The most important, and by far the most dramatic trend in urban growth, is the decentralization or dispersion of the urban population. Stores follow people; and people have been on the move. Census figures reveal the surge and drift, from the farms, where

machines are replacing hands, to the cities, where higher wages and more amenities are alluring; from the city, where accommodations are hard to find, to the suburbs, where the air is clean, and the grass is green, and the taxes seem lower, and from North to South, up and down the continent, to the traditional land of promise.

If this trend towards decentralization continues, our large cities will lose population heavily during the next decade, while the suburbs will grow and grow.

Recently, "Buildings — the Magazine of Building Management," contained an article entitled, "The City is Fighting a Losing Battle." The author wrote that during the past decade more people moved from our central cities than moved into them.

According to the Urban Land Institute, "Downtown areas are holding their dominant position at present, by reason of the pulling power built up during the mass transportation era.

"Whether this magnetism will continue, depends on the central business district's ability to safeguard its wide selection of goods and concentrated pedestrian purchasing power."

The real resource of the downtown area is the crowd — the shoppers, the workers and the public services to be found there. To hold this asset in an era of individual mobility means that the central

business district cannot rely on tradition, but must make deliberate moves.

The reasons are clear. Some owners of downtown properties in your cities have become careless and indifferent. Main Street areas are expensive and congested. Have they lost the power to attract? Are they losing their glamor? Do they no longer need appeal?

Decentralization has flourished through good times and bad. Good downtown office space is hard to find during periods of high occupancy. When money is scarce, tenants look for cheap rentals outside the downtown area and often remain in them for years, because of their accessibility by automobile.

Main street was created before the automobile, but this mode of transportation has taken over entirely, sweeping all before it. Mass transportation does not need a terminus. The automobile does and this is the crux of the entire situation.

What About Miniature Main Streets?

While transportation by automobile is in great part responsible for the shrinking of some business in the downtown shopping section, it is also the reason for the development of the large shopping areas away from Main Street. No longer do the little neighborhood stores care for the immediate needs of the neighboring family. Within the past decade, we have witnessed the remarkable growth of several miniature Main Streets in a single city.

However, there is a difference between a collection of neighborhood stores and a complete decentralized area.

A decentralized area is economically self-sufficient. It is Main Street on a smaller scale, minus some of its public buildings. It contains, however, everything needed to care for the economic wants of the family. It also fulfills the shopper's greatest desire, ample parking space with easy ingress and egress. Is it strange then that these decentralized shopping areas are being favorably looked upon by the average shopper? Of course it isn't. Here are areas which are an answer to the shopper's transportation problems.

It may be possible that the erection of decentralized areas may be a blessing in disguise. Because of the trend and the competition that Main Street is receiving, it might open the way for the building of new structures amounting into the billions.

Television a Big Factor

There is another facet to this problem. Ford took the people out of their homes. Television brought them back in. While one cannot lay all movie house closings to television, they are closing at an alarming rate. During the past three years, between 5,000 and 5,500 of the 18,000 movie houses have closed their doors. Are the neon signs going out? Is downtown losing its night-time glamour?

People very definitely do not want to spend 30 minutes looking for a place to park while they go to the movies. Nor do they want to entail the extra charge for these accommodations. It adds too much to the price of the ticket. Why do, when one can sit at home at complete ease and see the attractions television has to offer? Where else but home could one be as comfortable?

Why Modernize?

What defense has Main Street for her lack of modernization? Main Street claims that no matter what, she will continue to exist. Why? Because people like to meet people. Main Street, they say, is the

most democratic area on earth, and is frequented by the average person at least once a week. Thus, if in one year the average citizen visits Main Street once a week, or 50 times, the total number of people visiting stores in this country each year runs into many billions.

So, say the owners of downtown real estate, our stores are crowded and our business better than ever. Why bother to modernize, brighten up, or make any change?

As yet these owners have not been affected by the trend toward decentralization. But will it be long before they are?

Main Street tells us that when a lady goes to a decentralized shopping area, she sees a lot of cars. But did she come to buy a car? No. She came to make certain purchases. Shopping is easier and safer perhaps, but does she have a good time? Does she meet old friends? Can she window shop? Will she find just what she wants? It is doubtful. Window shopping is a habit deeply ingrained in the American public. Decentralized shopping centers ignore it.

It is probably safe to say that there are approximately 500 or more new shopping centers in this country, and probably a thousand more are on the drawing boards, or in the process of construction. Main Street realtors wonder how many will succeed. It's a reasonable question, for not all the decentralized shopping areas can be successful. Just what will become of these properties if they do fail?

Main Street agrees that her buildings could be improved. Naturally she would like to see them modernized and beautified, and it is you, the owners and realtors, who must help her. It is a very definite challenge that you, the members of this organization, must face and solve.

The problems of our downtown areas are similar in many details, wherever they may be. These include the elimination of slum districts; the solution to the traffic problems; the need for recreational facilities, and the disturbing apathy on the part of their leaders to engage in industrial adventure.

What Can You Do About It?

While it is recognized that a master plan is necessary for the direction of any rehabilitation project, the suggestions which I shall make for the rejuvenation of Main Street may not be practical at the moment, but they are important and must take their part in any master plan.

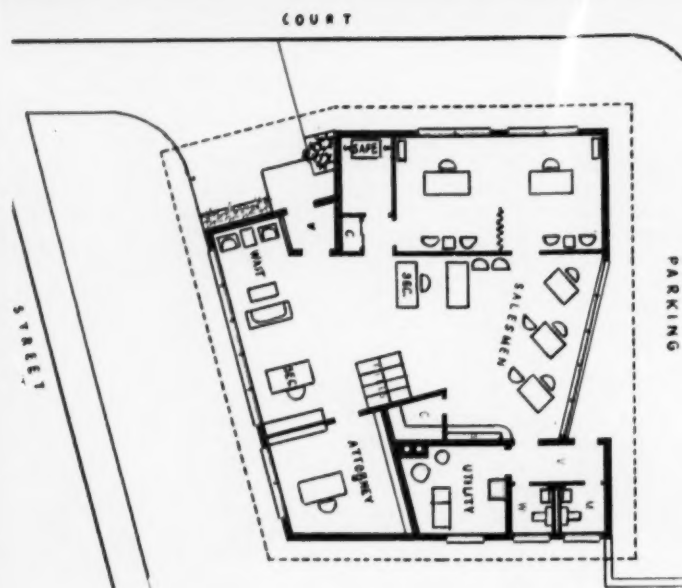
Architects no longer have the handicaps the old builders had. Steel carries us across great spans; walls of many facings cover this steel in innumerable patterns. Large glass areas need no longer be openable, because of air-conditioning and modern lighting. No longer need stores look like display rooms for lighting fixtures. The escalator has definitely affected design of our new stores, and free flow planning has sped movement of goods inside these stores.

The all-glass door has eliminated store entrance obstacles, and there is a feeling that the store is saying to you, "Our doors are wide open, come in."

Put Parking Underground

Like a giant python, traffic congestion is squeezing the arteries of Main Street until it threatens to shut off its life's blood. It will be the job of the future architects of Main Street to provide a solution to these traffic problems. Is it too much to expect that one of these days a motorist may be able to drive right

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Two Sparkling

WHAT IS the best layout for a new real estate and home building office? A look at these two brand-spanking-new structures shows that a great deal of thought was given to arrangement according to specialized activity of the various departments. When a client enters either of these he is greeted by an atmosphere of efficiency and friendliness. And he can easily be directed to the depart-



**LYLE ARMS & SON,
BATTLE CREEK**

Experience guided Lyle Arms & Son and Architect John H. Burgess in designing this 1,500-square-foot office. The previous building which the company designed and built, had no parking space, was quite large, and provided each salesman with a private office — an idea which “boomeranged,” according to William A. Arms. “A complicated intercom was necessary, maintenance became an impossibility, and the salesmen were so pleased with their fine accommodations they rarely left the office.”

This refreshing new design carries over successful ideas from the company's previous building, discards the unsuccessful, makes more efficient use of space and solves the parking problem. In the conference room a Modernfold door can be closed or opened, depending on the needs at the moment. Angular walls also save space and lend interest to design. Plumbing is grouped for economy, with restrooms near the entrance from the 65 by 75-foot paved parking area. The attorney's office is a successful carry-over from the previous building.

Construction is of solid masonry. Insulated cavity walls are used, and the brick is left exposed on interior walls. Glazing is Thermopane. A Carrier year-round air conditioner is used for heating and cooling. Ducts for return are in the slab perimeter. Power and telephone lines come in underground and are distributed in the slab to each desk position. Cabinets, trim and inside walls are natural birch.

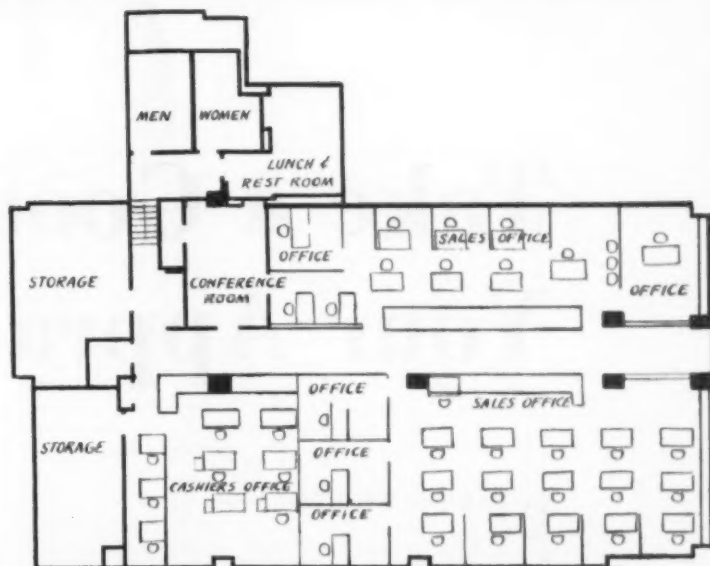
This residential brokerage firm has had considerable construction experience, having been subdivision developers and home builders for several years. Other services are property management, commercial sales and leases.



New Offices

ment he wants. Reception areas are planned for clients' comfort.

In designing the individual offices, the rule of thumb apparently was "a place for everything, and everything in its place." Note in both offices how convenient it is to keep desks clear. Another common denominator is openness and flexibility. Each office is private, yet the clear ceiling gives a spacious feeling.



BUCKBEE THORNE & COMPANY, SAN FRANCISCO

Travertine marble, Swedish granite, and aluminum trim frame a dramatic front on these new offices. Abundant display space is provided along the lower part of the windows. From the front entrance, a corridor bisects the interior with sales, executive, and cashiers' offices on the left. On the right is another sales area plus a conference room and private offices. The various areas are divided according to departments — property management, appraisals, leases, rentals and sales, which are further divided into commercial, industrial and residential.

Many conveniences are packed into this office. At the rear left corner is a storage room large enough for storage lockers, safe and open shelves. The other storage room has space for a map case and general storage. The corridor at the rear leads to an upper level to rest rooms and a lunch room. In the front, a comfortable seat is provided where clients may wait. Throughout, there is abundant closet space.

Corridor floors are covered with rubber tile, office floors with linoleum, lunch room with greaseproof asphalt tile, and rest rooms with ceramic tile. Alcoa aluminum stair nosings and trim are used. Ceilings are covered with 3/4-inch fiber acoustical tile. A large ventilating fan is built-in and hidden from view in the mezzanine above the entrance. Wood and glass partitions were manufactured on the job. Architects are Hurt, Trudell & Berger. Construction was by Barrett and Hilp. Interior design by G. R. W. Jensen and Sons.

Buckbee Thorne & Company is one of San Francisco's "pioneer" real estate organizations, and for years has specialized in office building management.



Take a Good Look at Your Appraisal Forms ▶▶▶▶▶

By EARL B. TECKEMEYER

Realtor

Indianapolis

As an appraiser, you are nearer to being a real estate market expert than anyone. But, how "expert" are your report forms? Do they get your opinion of valuation across quickly and accurately? Or do they burden the reader with fine print, stuffy phrases, endless detail? Here's basic "horse sense" about appraisal reports by an experienced realtor.

TRY AS WE WILL, it's practically impossible to discuss appraising in anything but a dry and solemn vein. But, it is vastly important and should be dealt with, gay or not.

In the first place, a qualified appraiser is as near an expert on the state of the real estate market as is likely to be found in his community. There really are no experts, because appraising, as yet, isn't an exact science. It is all approximate. But, between the evaluation of an unqualified adviser, and a qualified appraiser's evaluation, there lies a vast and sometimes uncharted field. There should be no guessing, and there won't be, if some simple but necessary rules are followed in preparing an appraisal report. What are these rules?

Know What the Appraisal's For

The purpose of the particular appraisal is of primary consideration. Is it for purchase? For loan? For insurance purposes? What you might consider the basic value of a property for a mortgage lender for loan purposes probably would be different from what you'd advise a buyer to pay for the same property as your estimate of its current cash market value. Or, your estimate might be still different for the same property if your advice is for purchase on a payment basis where a smaller initial outlay and longer amortization is allowed. So, find out the purpose of the appraisal before you even touch the starter and begin your trip to the property.

Analyze the Locality

As you make the trip to the property remember, please, that you will be touring through the area where the property is located. Since neighborhood analysis is a very important factor, keep your mind

on your business. Don't be thinking about the baseball score, that pending deal (or the one you hope is pending), or wondering how you can cut household expenses and still not be ashamed of what your wife and kids look like when they go out. Yes, keep your mind on your business. Observe what the houses nearby look like, how well they're maintained, how many doubles or obvious rental properties there are, how close your subject property is to transportation, schools, churches, filling stations, soap factories or foundries. "Everything — good, bad and indifferent — goes into the ultimate picture. If there is something particularly bad, take a picture of it (along with the picture you take of the property itself) as proof that you did observe such items and took them into account.

Not long ago I took a picture of a huge cement-mixing plant directly across the street from a fairly good rental double. I didn't have a sound track to go with the picture, but if I had, it would have been something. There was noise and dirt all around, to say nothing of the constant thundering roar of trucks pulling in and out. When I took a picture of the property, the cement loading and mixing dock was at my back; it didn't show at all. But it certainly was an integral part of the whole value picture, so I did an about face, snapped the monster in all it's smoking, noisy fury and sent it along as the main reason why I penalized the property 15% for location. Everything goes into the picture, including something we haven't mentioned — the character of the adjoining residents. This may mean the difference between a home and just a place to hole in — a house, that is, and little more. You're on the scene now, you know how you got there and what it was like. You're minding your knittin.' What next?

Measure and Compare

As you measure the property, figuring out the number of square feet on the first floor, the size of the basement, and the height (it should be given), you give some thought to the state of the market in this area. What homes nearby and comparable to this one have you sold, or listed, or know about within the last three months? If none, find out! If you're active as a broker (and you certainly should be if you don't want to go begging information from others) you'll have something on which to hang your

<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: left; width: 20%;"> CARL S. ECKENMYER <small>REALTOR</small> <small>THE F. W. JOHNSON COMPANY</small> <small>101 N. 1st Street</small> </div> <div style="text-align: center; width: 60%;"> <h1 style="margin: 0;">APPRAISAL REPORT</h1> </div> <div style="text-align: right; width: 20%;"> DATE _____ TIME _____ </div> </div>			
STREET ADDRESS _____		APPROXIMATE LOT AREA _____	
LAND AND AREA		IMPROVEMENTS	
Lot Size: _____ Street: _____ Alley: _____ Services: Electricity _____ Water: _____ Sewer: _____ Gas: _____ Well: _____ Type: _____ Septic Tank: _____ Dry Well: _____ Transportation: _____ Distance: _____ Schools: _____ Shopping: _____ Neighborhood Good: _____ Fair: _____ Poor: _____	Type: _____ Approx Age: _____ Family Units: _____ Stories: _____ Exterior: _____ Roof: _____ Gutters: _____ Rooms—1st Fl. _____ 2nd Fl. _____ 3rd Fl. _____ Basement Size: _____ Foundation: _____ Type Heat: _____ No. Bed Rooms: _____ No. Baths: _____ Garage: _____ Size: _____ Doors: _____ Annual Rental Value: _____		
NARRATIVE STATEMENT			
COMMENTS ON VALUE			
STATEMENT OF VALUES			
Current Market As Is	Stabilized Values As Is	Stabilized Value Improved	
Land \$ _____	Land \$ _____	Land \$ _____	
Improvement \$ _____	Improvement \$ _____	Improvement \$ _____	
TOTAL \$ _____	TOTAL \$ _____	TOTAL \$ _____	
Date _____ Appraiser _____			

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CAN YOUR TENANTS PAY MORE RENT?

By WILLIAM S. EVERETT
Browne & Storch, Inc.
Chicago

Yes, says this prominent property manager — they can, and they will if you give them more value for their money. Give them such features as air conditioning, modern kitchens, up-to-date appliances, tile baths, television antennas, personalized heating controls and they'll gladly spend more of their income for *modern* housing.

I BELIEVE the time is rapidly approaching when the renter can say, "I do not choose to live in your building. I will move rather than make a deal on your terms."

When that time is fully here, we will be back in business again as property managers — out proving our ability every day to sell our merchandise.

Are Our Rents Economic?

Have we reached the point where tenants are paying an economic rent? I believe we have reached that point in some types of apartments and I'll tell you why.

Last summer, at the end of rent control, the Chicago Real Estate Board urged landlords to increase rents only 10% and grant tenants those rentals until May 1st, 1954. Most large buildings, and most properties operated by realtors, followed that recommendation.

But when we consider those few properties compared with 1) the large number that had paid no attention to rent control, plus 2) those that had a large turnover since last fall, plus 3) those that had ignored the recommendations completely, it is my impression that not more than 40% to 45% of the rental apartments in the city remain today at the rent control plus 10% level.

The result is that today there is little uniformity of rents within

a neighborhood, where before the war, rents were almost identical. The public is now becoming restless, and is just rediscovering the fact that they are privileged to move — to go out and seek more suitable accommodations, and to find them. They know what is available in the market and are willing to move at the slightest provocation. High rents no longer frighten them.

Those who have been sheltered under "controlled rent plus 10%" will be surprised to learn that they are 20 to 25% below an economic rent. A \$75 apartment which last year became \$90 will soon be \$110.

Big Moving Day Expected

This will undoubtedly force many tenants to move or to readjust. I predict — (and this is certainly a milquetoast sort of a prediction) that this May 1st will see the largest moving day in more than 10 years.

On the other hand, rather than face the prospect of turnover, possible vacancy, and advertising and decorating expense, I predict that a majority of owners and managers which last year gave a 10% increase will again be satisfied with a raise of \$5 to \$10 per month, and the full adjustment of economic rents is still a year away.

The cooperative market is a very important part of the housing

market and gives the best picture of what is happening in luxury or elevator type apartments. A survey of 31 cooperative buildings containing 1,300 apartments showed: 60 units available for sale, about 5%. But it also showed only 7 units vacant, or one-half of 1%.

New Freedom For Tenants?

What types of apartments are for rent today? The units offered today are at full economic rents and usually are the darker, less desirable or over-priced apartments. This is what is available if the tenant does not choose to accept an increase in his present apartment.

If something very desirable comes on the market, we find our own tenants exercising their new freedom of choice in moving from low dark apartments into bright, well laid out, attractive and improved units. And they pay the new price gladly.

What will be the effect on the market if every owner pushes rents up 10% — and many of them will try 20% and 30%? I predict that such owners will push their buildings right into the red. They will have vacant apartments for sure.

There is one fact about vacancy that we must not overlook: It has a natural and inherent tendency to accelerate — to snowball.

At the first real sign of the surplus, and if a real selection of desirable units appears on the market, the "unloading" of useless, outmoded, outstyled space will snowball all over a city. High rents can bring about a surplus of apartments just as much as can over-building.

Can Tenants Pay More Rent?

And after the readjustment period — what? Will rents go up or down? Will tenants have the capacity to pay more rent? The answer was written for me in the recent newspaper headlines 1) Rail carriers and conductors sign pay pact — wages increase 5c an hour. 2) Bank discount rate cut — points to easier money. 3) Stock market closes highest since March 27, 1953, and near 20 year high.

The answer seems obvious to me — people today have a great potential ability to pay more and more of their income for rent.

The popularly quoted estimates are that before the war — and before withholding tax — people generally spent 20% to 25% of

(Please turn to page 311)

35th annual

POSTER OF
REALTORS





Ronald J. Chinnock
President of NAREB

Herbert U. Nelson
Exec. V.P. of NAREB



C. Armel Nutter
Treasurer of NAREB



N A R E B

and its institutes

- their aims for 1954

NAREB'S AIMS for 1954 are based on its policy statement made at the Los Angeles Convention. "Private ownership of real property is the basic foundation of a free society. We will continue to support constructive plans to increase the individual ownership of real property in our country and to protect the rights of ownership which are our American heritage. We will encourage and assist our communities in eliminating slums and blight . . ."

With that underlying affirmation as its guide, NAREB will seek this year, among other points to:

Expand its Build America Better program, which has already achieved dramatic success in erasing blight.

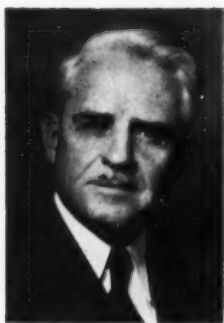
Obtain establishment of a satisfactory secondary market facility for conventional and insured home mortgages.

Develop a real property federation, based upon national organizations and local federations of those interested in real property rights and real estate.

Secure decontrol of interest rates on government-insured and guaranteed mortgages so that they will reflect the free money market.

Effect the orderly sale of public housing properties to private taxpaying ownership.

Obtain the limitation by Constitutional amendment of the taxing, spending, and borrowing powers of the federal government.



Earl D. Keefer
President of AIREA

American Institute of Real Estate Appraisers

Steadfast objectives of AIREA since its founding have not changed — It seeks out and interests men and women of integrity in real estate to enter the profession of real estate appraising. . . . To educate these men and women so that they will eventually become highly qualified members of the profession To educate present members of the Institute so that they may become increasingly more qualified and more fully merit the confidence and respect of their clients, actual or potential, for any real estate valuation, dependent upon genuine expert knowledge and service To acquaint those who need expert appraisal service with the quality of the services of the Institute member to the end that they will know what does constitute good appraisal work and insist upon having expert appraisers solve their real estate appraisal problems.



W. Max Moore
President of NIREB

National Institute of Real Estate Brokers

The 1954 objectives of NIREB is geared to help all members improve their sales volume and earn larger profits. The Institute will continue to furnish its members four "Market Letters," four "Money Making Ideas" letters and four regular 64 page bulletins. In addition to the regular bulletins, each member will receive a copy of the ninth edition of Percentage Leases plus the new 1954-1955 Membership Roster. The International Traders Club, sponsored by NIREB, has been launched and now has over 600 members. The sixth annual Commercial Clinic will be held in Chicago in May.



Charles J. Happ
President of IFB

Institute of Farm Brokers

The IFB is a select group of 1050 Realtors covering the country who specialize in rural property and farms. The Institute publishes a quarterly "Rural Realtor" and interim "N.I.F.B. Combines," to keep its constituents informed of new methods and trends. In addition, a national multiple listing service is maintained at cost and recently had added the service of spot listings at low cost. In about one-half the states a local chapter services its members and many operate a local listing exchange.

Institute of Real Estate Management

The Accredited Management Organization program of IREM will come to the front in 1954 and national advertising of the AMO designation will benefit certified property managers throughout the country. The educational program for the year includes a lecture course in Chicago, May 10 to May 14, followed by the annual IREM Maintenance School conducted at Washburn Trade School in Chicago. The Institute will continue its efforts to the matter of having the management of all government owned property placed in the hands of professional, independent and private management organizations, and will work faithfully and diligently with NAREB's "Build America Better" committee.



J. Russell Doiron
President of IREM

The Urban Land Institute

An independent non-profit organization in the field of planning and urban development, the ULI is continuing its service both to the NAHB and NAREB in the fields of urban planning, zoning, and land development. During 1954, the fourth revised edition of the Community Builders' Handbook, prepared under the auspices of the Community Builders' Council, will be published. A technical bulletin on rehabilitation of old business districts and another on location and space requirements for industry are now in preparation. During the year the Institute will sponsor a nation-wide contest on the practical methods of improving urban transit in our cities.



John McC. Mowbray
President of ULI

Society of Real Estate Counselors

The baby Institute of NAREB, affiliated at the NAREB board meeting in February 1954, was formed as a result of an expressed need on the part of Realtors throughout the nation who have turned their efforts and thinking toward real estate consulting on a fee basis and because of an indicated public need for this type of service. Following a pre-organization meeting at Miami Beach in 1952, and an organization meeting at Los Angeles last November, the Society has been organized, chartered and now affiliated with NAREB with the status of an Institute. Much time and effort is being devoted to the completion of the organization and the further establishing of plans and policies.



Roland R. Randall
President of SREC



E. S. Gregory
President of SIR



Frank W. Rukavina
President of States C



Dorothy G. Ingalls
President of Women's C

Society of Industrial Realtors

The objective of SIR in 1954 is — to keep its "know-how" on industrial sales, leases, and appraisals abreast of the changing industrial pattern, in order to better serve industry in the United States and Canada. Increased emphasis will be given to the work of the committees on Education, and Research and Publicity. It is hoped the steady growth of new local and state chapters will be continued for the exchange of professional information among members.



Fritz B. Burns
President of BABC

Build America Better Council

One of this country's largest assets consists of the existing inventory of residential housing in this nation, which is a Realtor's "stock in trade." The Build America Better program is designed to conserve and rehabilitate this asset either voluntarily or through a law enforcement program on the local level to bring neglected properties up to adequate standards of health, safety, and sanitation through repair, modernization, or alteration at the expense of the property owners. The Build America Better Council is encouraging the enactment of State Enabling Acts and Federal legislation to implement the program.

Secretaries Council

Imagination, creative ability, and courage on the part of Board Secretaries has been the constant aim of the Secretaries Council. Here are other aims as stated by the president: To Coordinate our program with that of the local president and develop an officers training manual. To help small boards with more definite ideas directed to their Realtor membership. Publish a semi-monthly news letter of what Real Estate Boards are doing. Streamline our

Digest and feature case study approaches. Promote the Council at all state conventions. Thoroughly acquaint all Secretaries with the efficient administration of the tremendous merchandising method of multiple listing. Set up conferences and surveys for research. Continue the Annual Seminar as a refresher course for Secretaries. Put through the Workshop program at our national convention. We are also putting great stress on education.

States Council

Several objectives are outlined for 1954 by the States Council. In addition to giving general help to state association officers through bulletins, meetings and other exchanges of ideas, the Council plans: state legislation for minimum housing standards . . . special assistance to state association leaders . . . public relations through achievement awards competition, qualifications being civic activity on a local level . . . implementing NAREB's "Build America Better" program through state-wide legislative objectives.

Women's Council

The aims of the Women's Council for 1954 is to stress the "Build America Better" program and organize property owners in close harmony with President Chinnock on all matters pertaining to this enormous program, as the American people must further recognize the wide scope of our leadership. Addresses in state conventions will stress this program and the ethics of our profession in an effort to continually strengthen the real estate profession in quality and numbers. The Council plans to introduce round table discussion groups at state conventions, from local board councils and substantially increase their scholarship fund.



Barbara Moss
President of Sec. C

NATIONAL ASSOCIATION OF REAL ESTATE BOARDS

1737 K Street, N.W.
Washington 6, D.C.

22 West Monroe St.
Chicago 3, Ill.

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President: Barbara Moss, 531 American Ave., Long Beach 12, Calif.
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President: Dorothy G. Ingalls, 207 State Tower Bldg., Syracuse 2, N.Y.

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Alexander Summer, Raymond Commerce Bldg., Newark 2, N.J.
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Morgan L. Fitch, 7915 Exchange Ave., Chicago, Ill.
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*1915—Walter Collins Piper, Detroit, Mich.
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*1918—William May Garland, Los Angeles, Calif.
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1936—Walter W. Rose, 49 N. Orange Ave., Orlando, Fla.
*1937—Paul E. Stark, Madison, Wisconsin.
*1938—Joseph W. Catherine, Brooklyn, New York.
1939—E. L. Ostendorf, 13th Floor, Public Sq. Bldg., Cleveland, Ohio.
1940—Newton C. Farr, 111 W. Washington St., Chicago 2, Ill.
1941—Philip W. Kniskern, 20 So. 15th St., Philadelphia, Pa.
1942—David B. Simpson, 200 Alderway Bldg., Portland, Ore.
*1943—Cyrus Crane Willmore, St. Louis, Mo.
1944—John W. Galbreath, 42 East Gay St., Columbus, Ohio.
1945—Van Holt Garrett, 650 17th Street, Denver 2, Colo.
1946—Boyd T. Barnard, 914 Lincoln-Liberty Bldg., Philadelphia, Pa.
1947—Morgan L. Fitch, 7915 Exchange Ave., Chicago, Ill.
*1948—Hobart C. Brady, Wichita, Kansas.
1949—Theodore H. Maenner, 808 City Nat'l Bank Bldg., Omaha, Neb.
1950—Robert P. Gerholz, 3002 W. Court St., Flint, Mich.
1951—Alexander Summer, 1180 Raymond Bldg., Newark 2, N.J.
1952—Joseph W. Lund, 250 Boylston St., Boston 16, Mass.

1953—Charles B. Shattuck, 2510 S. Vermont Ave., Los Angeles 7, Calif.
*Deceased

ADMINISTRATIVE STAFF

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Charles E. Commander Jr., 325 W. Forsyth St., Jacksonville, Fla.
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Charles E. Donnelly, 1305 St. Joe St., Rapid City, S.D.
Roy P. Drachman, Santa Rita Hotel Mezzanine, P.O. Box 151, Tucson, Ariz.
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Leland M. Ford, 15964 Alcima Ave., Pacific Palisades, Calif.

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William H. Garrett, 45 W. First St., Reno, Nev.
Herbert E. Goldberg, 488 Central Ave., East Orange, N.J.
A. L. Gridley, 108 N. 4th St., Coeur d'Alene, Idaho.
E. D. Hardman, 601 Virginia St., Charleston 1, W. Va.
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Robert A. Holloway, 2651 Plank Rd., Baton Rouge, La.
Hoyt W. Howell, 1112 Wilmer Ave., Anniston, Ala.
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Edward F. Judge, 1884 Elmwood Ave., Norwood 7, R.I.
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Cone M. Maddox Jr., 41 Forsyth St. N.W., Atlanta, Ga.
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C. J. Duncan, 157 E. 14th St., Oakland 6, Calif.
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Hazel Long, 2126 Lee Rd., Cleveland, Ohio. (WC).

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Hugh C. Michels, 105 W. Madison St., Chicago 2, Ill. (NAREB).

William J. Campbell, 300 Bryant Bldg., Kansas City 6, Mo. (NAREB).

H. U. Nelson, NAREB — Washington.

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 Southeast Region — John D. Chichester, Jackson Bldg., Birmingham, Ala.
 Southwest Region — Nathan Libott, 615 N. Sierra Dr., Beverly Hills, Calif.

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Term Expiring December 31, 1956

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Term Expiring December 31, 1955

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Charles A. Kober, Jr., 1321 Ambassador Bldg., St. Louis, Mo.

William Mauch, 307 4th Ave., Pittsburgh, Pa.

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Albert C. Svoboda, 38 S. Dearborn St., Chicago, Ill.

Term Expiring December 31, 1954

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Wilbur J. Falloon, First Nat'l Bank, Portland, Ore.

Hunter A. Hogan, Jr., Kresge Bldg., Norfolk, Va.

Charles E. Irvin, 619 E. University Ave., Ann Arbor, Mich.

Elmer Karpe, 920 Chester Ave., Bakersfield, Calif.

A. N. Lockwood, 17 Main St., Newton, N.J.

David L. Montonna, Cape Vincent, N.Y.

Reginald W. Patton, Milam Bldg., San Antonio, Tex.

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George Goldstein, 810 Broad St., Newark 2, N.J.

Walter R. Kuehne, 22 W. Monroe St., Chicago 3, Ill.

Clarence M. Turley, 1304 Ambassador Bldg., St. Louis, Mo.

Watson A. Bowes, 502 California Bldg., Denver, Colo.

Representative of NAREB on Governing Council

Donald T. Pomeroy, 327 Montgomery St., Syracuse, N.Y.

NATIONAL INSTITUTE OF REAL ESTATE BROKERS

1954 OFFICERS

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W. Max Moore, 1644 California St., Denver, Colo.

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Cal., Nev., Hawaiian and Philippine Islands — Frank MacBride Jr., 2101 Capitol Ave., Sacramento, Calif.

Iowa, Minn., Nebr., N.D., S.D. — George E. Walker, 709 Grand Ave., Des Moines, Iowa.

Idaho, Mont., Ore., Wash., Alaska, Alberta, British Columbia — Charles L. Paine, 304 S.W. 4th Ave., Portland, Ore.

Dela., D.C. Md., Penna., W. Va. — Austin L. Perry, 520 10th St., Huntington, W. Va.

Ala., Fla., Ga., Miss., Cuba — Jack Justice, 9513 Harding Ave., Miami Beach, Fla.

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La., Tex., Panama, Puerto Rico — Charles J. Maybee, 2204 Fannin St., Houston, Tex.

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W. Gordon Johnstone, 209 Hammond Bldg., Detroit, Mich.

Fred C. Tucker, Jr., 720 Peoples Bank Bldg., Indianapolis, Ind.

C. J. Duncan, 157 E. 14th St., Oakland, Calif.

John A. Moore, 6 W. 10th St., Kansas City, Mo.

James F. McMicken, 7627 W. Greenfield Ave., West Allis, Wis.

Louis S. Laronge, 700 Hippodrome Bldg., Cleveland, Ohio.

Philip M. Rea, 3725 Wilshire Blvd., Los Angeles, Calif.

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Harrison L. Todd, 2623 Westfield Ave., Camden, N. J.

Gail M. Wanless, 319 S. 5th St., Springfield, Ill.

Term Expiring December 31, 1955

Russel A. Pointer, 612 First Savings & Loan Bldg., Saginaw, Mich.

Van Holt Garrett, Jr., 650 17th St., Denver, Colo.

Darrel M. Holt, 415 2nd Ave. S., Minneapolis, Minn.

Robert B. Collins, 224 E. 4th St., Tulsa, Okla.

Michael J. O'Dea, Jr., 316 S. 5th St., Louisville, Ky.

Earl C. Smart, 92 S. 3rd St., San Jose, Calif.

Clinton B. Snyder, 61 Newark St., Hoboken, N.J.

Stanley A. Koch, 534 Wilshire Blvd., Santa Monica, Calif.

Jack Justice, 9513 Harding Ave., Miami Beach, Fla.

Donald F. Moore, 7748 S. Ashland Ave., Chicago, Ill.

Harold J. Grove, 206 S. 18th St., Omaha, Neb.

C. R. Graham, 10113 Colesville Rd., Silver Spring, Md.

George E. Mayer, Jr., 3426 Edwards Rd., Cincinnati, Ohio.

C. D. Askew, 1819 First Nat'l Bank Bldg., Memphis, Tenn.

Vincent J. Schmitt, 2307 Mechanic St., Galveston, Texas.

Term Expiring December 31, 1954

Ralph R. Borchard, 63 East Ave., Rochester, N.Y.

Nestor R. Weigand, 202 N. Market St., Wichita, Kan.

Edmond J. Toussignant, 42 Summer St., Fitchburg, Mass.

John C. Tysen, 49 E. 53rd St., New York, N.Y.

Harold C. Simon, 4155 N. Newstead Ave., St. Louis, Mo.

John Cotton, 524 B St., San Diego, Calif.

John J. Herd, Walnut & Juniper Sts., Philadelphia, Pa.

Charles J. Maybee, 2204 Fannin St., Houston, Tex.

Thad E. Murphey, 488 Cherry St., Macon, Ga.

Henry H. Robinson, 201 Hurt Bldg., Atlanta, Ga.

Frank MacBride Jr., 2101 Capitol Ave., Sacramento, Calif.

Stanley H. Mathis, 403 N. Richardson Ave., Roswell, N. Mex.

J. Earl Miller, Miller Bldg., Geneva, Ohio.

Charles L. Paine, 304 S. W. 4th Ave., Portland, Ore.

Stanford L. Haney, 104 S. 2nd St., Yakima, Wash.

Honorary Member—Board of Governors

Charles J. Pietsch, 2239 Kalakaua Ave., Honolulu, Hawaii.

PAST PRESIDENTS

1923—Howard Whitcomb, 20 Charles St., Boston, Mass.

*1924—W. H. Kinsey, Grand Rapids, Mich.

1925—Harry Latter, 919 Gravier St., New Orleans, La.

*1926—W. B. Leedy, Birmingham, Ala.

1927—Parker Webb, 45 Milk St., Boston, Mass.

*1928—Frank L. McNeny, Dallas, Tex.

1929—Mark Levy, 22 W. Monroe St., Chicago, Ill.

1930—Mark Levy, 22 W. Monroe St., Chicago, Ill.

1932—Newton C. Farr, 111 W. Washington St., Chicago, Ill.

*1933—H. Clifford Bangs, Washington, D.C.

1934—Cyril R. DeMara, 372 Bay St., Toronto, Ont., Can.

*1935—Guy S. Greene, Detroit, Mich.

1936—Robert B. Whitaker, 925 59th St., Kenosha, Wis.

1937—Kenneth S. Keyes, 234 Biscayne Blvd., Miami, Fla.

1938—Stewart B. Matthews, 215 N. Dearborn St., Chicago, Ill.

*1939—Leroy Ackley, Los Angeles, Calif.

1940—George Danziger, 419 Baronne St., New Orleans, La.

1941—Donald T. Pomeroy, 327 Montgomery St., Syracuse, N.Y.

1942—Frank C. Owens, 521 Grant Bldg., Atlanta, Ga.

1943—Samuel T. Hall, 1218 Chestnut St., Philadelphia, Pa.

1944—Joseph Laronge, 700 Hippodrome Bldg., Cleveland, Ohio.

1945—Arthur S. Kirk, 507 9th St., Des Moines, Iowa.

1946—F. Poche Waguespack, 812 Perdido St., New Orleans, La.

1947—Daniel F. Sheehan, 6401 Manchester Ave., St. Louis, Mo.

1948—John J. Wagner, 718 3rd Ave. S.E., Cedar Rapids, Iowa.

1949—Ed Mendenhall, 116 W. Washington St., High Point, N.C.

1950—Willard L. Johnson, 229 Kearny St., San Francisco, Calif.
 1951—W. L. Cooper, 926 Military St., Port Huron, Mich.
 1952—Eugene C. Fretz, 419 W. Church St., Knoxville, Tenn.
 1953—Walter S. Dayton, 4111 Bell Blvd., Bayside, Long Island, N.Y.

*Deceased.

Representing NAREB Board of Directors

Robert B. Collins, 224 E. 4th St., Tulsa, Okla.

INSTITUTE OF FARM BROKERS

1954 OFFICERS AND GOVERNORS

President

Charles J. Happ, 114 N. Main St., Doylestown, Pa.

First Vice President

B. E. Grantham, Hiway 80 at 51, Jackson, Miss.

Second Vice President

Thomas M. Welsh, 811 10th St., Greeley, Colo.

Regional Vice Presidents

Ill., Ind., Wis. — J. M. Dowell, 103½ N. Neil St., Champaign, Ill.
 Iowa, Minn., Nebr., N. Dak., S. Dak. — F. W. Baumann, P.O. Box 193, New Ulm, Minn.
 N. J., N. Y. — D. E. Connolly, 8 W. Main St., Lockport, N.Y.
 Calif., Nev. — R. D. Seden, P.O. Box 668, Vista, Calif.
 Mich., Ohio — Miller Foulk, Lake Milton, Ohio.
 Ala., Fla., Ga., Miss. — Walter S. Hardin, 402 12th St., West Bradenton, Fla.
 La., Tex. — Wm. J. Elliott, 110 N. Stanton St., El Paso, Texas.
 Ark., Kans., Mo., Okla. — Earl H. Houston, 825 Northwest 23rd St., Oklahoma City, Okla.
 Conn., Maine, Mass., N. H., Vt., R. I. — Alexander W. Borawski, 56 Main St., Northampton, Mass.
 Ariz., Colo., N. Mex., Utah, Wyo. — Wayne Adams, 500 N. Main St., Roswell, N. Mex.

BOARD OF GOVERNORS

Term Expiring December 31, 1956

John R. P. Wheeler, Box 517, Greeley, Colo.
 J. Vernon Groff, 1204 American Bldg., Dayton, Ohio.
 Elton L. Boudreau, 2400 Jefferson Ave., New Orleans, La.

Term Expiring December 31, 1955

Morgan L. Fitch, 7915 Exchange Ave., Chicago, Ill.
 Mark Lee, P.O. Box 807, Visalia, Calif.
 John C. Tysen, 49 E. 53rd St., New York, N. Y.

Term Expiring December 31, 1954

Morris W. Turner, 11 W. 6th St., Tulsa, Okla.
 J. Earl Miller, Geneva, Ohio.
 Tom Barnes, 120 S. Fir St., Ventura, Calif.

Representing NAREB Board of Directors

Otto Knudsen, Eagle Grove, Iowa.

Post Presidents

1944-46—George L. Domm, 605 W. Court St., Flint, Mich.
 1947—C. A. Brenahan, Livestock Exchange Bldg., Denver, Colo.
 1948—Frank K. Huffman, 1119 Aye St., Modesto, Calif.
 1949—Otto Knudsen, Eagle Grove, Iowa.
 1950—Ralph A. Hunt, 8255 Beverly Blvd., Los Angeles.
 1951—L. Louis Gairaud, 1445 The Alameda, San Jose, Calif.
 1952—Don W. Reed, 38 W. Erie St., Painesville, Ohio.
 1953—Owen W. Sherrill, Georgetown, Texas.

STATE CHAPTER PRESIDENTS

Michigan—G. L. Weber, 3017 Fenton Rd., Flint.
 Iowa—John H. Kepple, 210½ N. Main St., Charles City.
 Ohio—Don L. Temple, Taylor & High St., Mt. Victory.
 Colorado—Willard L. Warnock, 505 Cleveland Ave., Loveland.

Wisconsin—G. L. Auth, Durand.
 California—R. D. Boggs, 9604 E. Artesia, Bellflower.
 Oklahoma—R. E. Othier, Woodward.
 Pennsylvania—George B. Plush, 24 Pine St., Bangor.
 Minnesota—M. K. Hegstrom, First National Bank Bldg., St. James.
 Texas—E. E. Seitz, 526 E. Main St., Uvalde.
 Indiana—John I. Case, 602 Fletcher Trust Bldg., Indianapolis.
 Montana—Don B. Bennett, 24 W. Main St., Bozeman.

Executive Secretary

Marguerite Moyer, 22 W. Monroe St., Chicago 3, Ill.

INSTITUTE OF REAL ESTATE MANAGEMENT

1954 NATIONAL OFFICERS

President

J. Russel Doiron, 638 Florida St., Baton Rouge, La.

Regional Vice Presidents

Ill., Ind., Wis. — William A. P. Watkins, 134 N. LaSalle St., Chicago, Ill.
 Mich., O., Manitoba and Ontario, Can. — Richard F. Hosler, 813 Rentschler Bldg., Hamilton, Ohio.
 Ala., Fla., Ga., Miss., Puerto Rico — A. T. Beckwith, 234 Biscayne Blvd., Miami, Fla.
 Iowa, Minn., Nebr., N. Dak., S. Dak. — Hal Easton, 600 Securities Bldg., Omaha, Nebr.
 Ky., N. C., S. C., Tenn., Va. — Emanuel E. Falk, 134 26th St., Newport News, Va.
 N. J., N. Y. — Herbert E. Goldberg, 488 Central Ave., East Orange, N. J.
 Calif., Nev., Philippine Islands, Hawaiian Islands — Lloyd D. Hanford, 85 Post St., San Francisco, Calif.
 Ark., Kan., Mo., Okla. — O. B. Johnston, 116 E. 5th St., Tulsa, Okla.
 Dela., Washington (D.C.), Md., Penna., W. Va. — John Lawler, Jr., 450 4th Ave., Pittsburgh, Pa.
 Ariz., Colo., N. Mex., Utah, Wyo. — Frank L. Lort, 1650 Broadway, Denver, Colo.
 Alaska, Idaho, Mont., Ore., Wash. — Waldeemar Spliid, 913 Corbett Bldg., Portland, Ore.
 Conn., Maine, Mass., N. H., R. I., Ver., Quebec — Frank R. Sylvester, 50 Congress St., Boston, Mass.
 La., Texas — Richard V. Works, 1505 Dallas Natl. Bk. Bldg., Dallas, Texas.

Secretary

Herbert U. Nelson, 22 W. Monroe St., Chicago, Ill.

Treasurer

C. Arnel Nutter, 509 Cooper St., Camden, N. J.

Director, Research Division

J. Ernest Kuehner, 326 Tower Grove Dr., St. Louis 21, Mo.

Executive Secretary

Olive Dyer, 22 W. Monroe St., Chicago, Ill.

GOVERNING COUNCIL

Term Expiring December 31, 1956

Howard Bliss, Detroit, Mich.
 Raymond Bosley, Toronto, Can.
 Charles Christel, St. Louis, Mo.
 Berkley W. Duck, Jr., Indianapolis, Ind.
 William S. Everett, Chicago, Ill.
 Van Holt Garrett, Jr., Denver, Colo.
 Maxine R. Hammond, Dayton, Ohio.
 Henry Miller, Jr., Dallas, Texas.
 Durand Taylor, New York, N. Y.

Term Expiring December 31, 1955

Warner G. Baird, Chicago, Ill.
 Edmund D. Cook, Princeton, N. J.
 Arthur Eckstein, New York, N.Y.
 Howard H. Gilbert, Cambridge, Mass.
 Robert T. Highfield, Washington, D. C.
 George J. Pipe, Detroit, Mich.
 Gordon Tarr, Cincinnati, Ohio.
 James M. Udall, Los Angeles, Calif.
 F. Orin Woodbury, Salt Lake City, Utah.

Term Expiring December 31, 1954

David W. Childs, Kansas City, Mo.
 Robert J. Dotson, Savannah, Ga.
 Harry J. Fath, Cincinnati, Ohio.
 H. Walter Graves, Philadelphia, Pa.

J. Wallace Palletou, New Orleans, La.
 Raymond K. Sheriff, Kansas City, Mo.
 Irving F. Truitt, Norfolk, Va.
 William Walters, Sr., Los Angeles, Calif.
 Daniel Weisberg, Roxbury, Mass.

Representing Board of Directors, NAREB

Frank MacBride, Jr., Sacramento, Calif.

Post Presidents on Governing Council

D. P. Ducey, Pueblo, Colo.
 Carey Winston, Washington, D.C.
 Ormonde A. Kieb, Washington, D.C.
 Henry G. Beaumont, Beverly Hills, Calif.
 Stanley W. Arnheim, Pittsburgh, Pa.

URBAN LAND INSTITUTE

OFFICERS AND TRUSTEES, 1954

President

John Mowbray, The Roland Park Realty Co., 4810 Roland Ave., Baltimore 10, Md.

Vice President

Robert P. Gerholz, Gerholz Community Homes, Inc., 3002 W. Court St., Flint 3, Mich.

Vice President

Waverly Taylor, Waverly Taylor, Inc., 2501 Tunlaw Rd., N. W., Washington 7, D. C.

Secretary

Henry S. Miller, Henry S. Miller Co., Southern Life Bldg., Dallas 1, Tex.

Treasurer

L. D. McKendry, Vice President, Chicago Title & Trust Co., 111 W. Washington St., Chicago 2, Ill.

Trustees

Boyd T. Barnard, 914 Lincoln Liberty Bldg., Philadelphia 7, Pa.
 David D. Bohannon, 859 San Mateo Dr., San Mateo, Calif.
 Robert W. Dowling, President, City Investing Co., 25 Broad St., New York 4, N.Y.
 L. F. Eppich (Honorary Trustee), 624 17th St., Denver 2, Colo.
 C. J. Faherty, Gen. Mgr., Mortgage Loan & Real Estate Investment Dept., The Prudential Insurance Co. of America, Newark, N. J.
 Newton C. Farr, Farr, Chinnock & Sampson, 111 W. Washington St., Chicago 2, Ill.
 Dr. Ernest M. Fisher, Director of the Institute for Urban Land Use and Housing Studies, Columbia University, New York, N.Y.

John W. Galbreath, 42 E. Gay St., Columbus 15, Ohio.
 Van Holt Garrett, Garrett-Bromfield & Co., 650 17th St., Denver 2, Colo.
 Robert C. Heinton, Vice-President — Marketing, The Cleveland Electric Illuminating Co., 75 Public Square, Cleveland, Ohio.
 Charles E. Joern, Wm. Joern & Sons, 360 Sherwood Ct., La Grange Park, Ill.
 Philip W. Kniskern, President, First Mortgage Corp., 20 S. 15th St., Philadelphia 2, Pa.
 Joseph W. Lund, Vice President, R. M. Bradley & Co., Inc., 250 Boylston St., Boston 16, Mass.
 Paul L. McCord, 615 Lemcke Bldg., Indianapolis 4, Ind.

Glenn McHugh, Vice President, The Equitable Life Assurance Society of the U.S., 393 7th Ave., New York, N.Y.
 Warren L. Morris, Ostendorf-Morris Co., The Public Sq. Bldg., 33 Public Sq., Cleveland 13, Ohio.

Seward H. Mott, Seward H. Mott, Assoc., 2151 K St. N.W., Washington 7, D.C.
 Herbert U. Nelson, Executive Vice President, National Association of Real Estate Boards, 1737 K St. N.W., Washington 6, D.C.

Hugh Potter, President, River Oaks Corp., P.O. Box 13155, Houston 19, Tex.
 Hugh E. Prather Sr., 25-B Highland Park Shopping Village, Dallas 5, Texas.

Maurice G. Read, Mason-McDuffie Co., 2101 Shattuck Ave., Berkeley 4, Calif.

Walter S. Schmidt, Fred K. A. Schmidt, Inc., Fifth and Main Sts., Cincinnati 2, Ohio.

Richard J. Seltzer, 1422 Chestnut St., Philadelphia 2, Pa.

Charles B. Shattuck, 2510 S. Vermont Ave., Los Angeles 7, Calif.

Larry Smith, Larry Smith & Co., 318 Central Bldg., Seattle 4, Wash.

Harley L. Swift, President, Harrisburg Railways Co., 12 S. 2nd St., Harrisburg, Pa.

John C. Taylor, Chairman of the Board, J. C. Nichols Co., 310 Ward Pkwy., Kansas City 2, Mo.

Howard J. Tobin, Vice President, The Northwestern Mutual Life Insurance Co., 720 E. Wisconsin Ave., Milwaukee, Wis.

Clarence M. Turley, 815 Ambassador Bldg., St. Louis 1, Mo.
 F. Poche Waguespack, Waguespack-Pratt Co., 812 Perdido St., New Orleans 12, La.
 Foster Winter, Treasurer, The J. L. Hudson Co., Detroit 26, Mich.

Representing NAREB Board of Directors

Edgar L. Ostendorf, 13th Fl., Public Sq. Bldg., Cleveland 13, Ohio.

SOCIETY OF REAL ESTATE COUNSELORS

OFFICERS AND DIRECTORS, 1954

PRESIDENT

Roland Rodrock Randall, 1211 Chestnut St., Philadelphia 7, Pa.

VICE PRESIDENT

Newton C. Farr, 111 W. Washington St., Chicago 2, Ill.

DIRECTORS

Robert H. Armstrong, 12 E. 41st St., New York 17, N.Y.
 Richard B. Hall, 1028 Connecticut Ave. N.W., Washington 6, D.C.
 Hiram P. Holmes, 416 Hammond Bldg., Detroit 26, Mich.
 Philip W. Kniskern, First Mortgage Corp., 20 S. 15th St., Philadelphia 2, Pa.
 James D. Landauer, 501 Madison Ave., New York 22, N.Y.
 Joseph Lund, 250 Boylston St., Boston 16, Mass.
 Warren L. Morris, 33 Public Sq., Cleveland 13, Ohio.
 R. W. Patton, 842 Milam Bldg., San Antonio, Texas.
 Charles B. Shattuck, 2510 S. Vermont Ave., Los Angeles 7, Calif.
 Larry Smith, 318 Central Bldg., Seattle 4, Wash.
 A. Joseph Stewart, 437 W. Jefferson St., Louisville, Ky.
 Clarence Turley, 411 N. 7th St., St. Louis 1, Mo. (Rm. 1304).
 Poche Waguespack, 812 Perdido St., New Orleans, La.

SOCIETY OF INDUSTRIAL REALTORS

PRESIDENT

E. Sanford Gregory, Van Schaack Bldg., Denver, Colo.

VICE PRESIDENT AT LARGE

F. Poche Waguespack, 812 Perdido St., New Orleans, La.

REGIONAL VICE PRESIDENTS

District 1 — Emanuel L. Kamm, 744 Broad St., Newark, N. J.
 District 2 — Stanley S. Wooley, 76 William St., New York City.
 District 3 — Benjamin B. Thorpe, 951 Penn Ave., Pittsburgh, Pa.
 District 4 — Douglas P. Wells, 38 S. Dearborn St., Chicago, Ill.
 District 5 — S. D. Stanson, 412 Second Natl. Bldg., Akron, Ohio.
 District 6 — David C. Mahoney, 750 Main St., Hartford, Conn.
 District 7 — Thomas R. Huston, 202 S. 19th St., Omaha, Nebr.
 District 8 — Albert R. Bullier, 1214 U. S. Bank Bldg., Portland, Ore.
 District 9 — Arthur C. Hoehn, 318 N. 8th St., St. Louis, Mo.
 District 10 — Howell H. Watson, 1531 Fidelity Union Life Bldg., Dallas, Texas.
 District 11 — C. V. W. Trice, Jr., 1406 Congress Bldg., Miami, Fla.
 District 12 — James Q. Brett, 57 Sutter St., San Francisco, Calif.

GOVERNING COUNCILORS

Term Expiring December 31, 1956

Joseph J. Garibaldi, Jr., 77 River St., Hoboken, N. J.
 Clinton B. Snyder, 61 Newark St., Hoboken, N. J.
 Harry P. Richter, 525 William Penn Pl., Pittsburgh, Pa.
 J. J. Harrington, Jr., 22 W. Monroe St., Chicago, Ill.
 Paul J. Pfister, 662 Ohio St., Terre Haute, Ind.
 Richard B. Peirce, 82 Devonshire St., Boston, Mass.
 H. L. Calkins, 513 10th St., Des Moines, Iowa.
 R. O. Burchfield, 309 Rusk Bldg., Houston, Texas.
 Jay L. Hearin, P.O. Box 1456, Marine Bank Bldg., Tampa, Fla.
 Frank P. Gomez, 200 Bush St., San Francisco, Calif.

Term Expiring December 31, 1955

James O. Brett, 57 Sutter St., San Francisco, Calif.
James E. Hanson, Raymond Commerce Bldg., Newark, N.J.
Harold B. Hess, 305 Lafayette Bldg., Philadelphia, Penna.
Arthur M. Holmes, 5th & Main Sts., Cincinnati, Ohio.
James S. Hudson, 1225 Mercantile Bank Bldg., Dallas, Tex.
Harold E. McClure, 1015 Ford Bldg., Detroit, Mich.
R. C. Obermann, 721 Locust St., St. Louis, Mo.
Fenton M. Parke, 66 Niagara St., Buffalo 2, N.Y.
Lester W. Porter, 231 S. LaSalle St., Chicago, Ill.

Term Expiring December 31, 1954

A. H. Burgess, Sand Springs, Okla.
Andre' L. Benel, 14 E. 47th St., New York City, N.Y.
Frank G. Rinswanger, 1420 Walnut St., Philadelphia, Pa.
Harry W. Goodman, 601 Louisville Trust Bldg., Louisville, Ky.
William Martien, 2441 N. Charles St., Baltimore, Md.
Thomas M. Horan, 19 Congress St., Boston, Mass.
LeRoy D. Owen, 621 S. Hope St., Los Angeles 17, Calif.
Fred W. Darnell, 807 2nd Ave., Seattle 11, Wash.
George F. Whitney, 49 King St., East Kitchen, Ont., Can.

Representing NAREB Board of Directors
F. Poche Waguespack, New Orleans, La.

BUILD AMERICA BETTER COUNCIL

PRESIDENT

Fritz B. Burns, 4950 Wilshire Blvd., Los Angeles, Calif.

STEERING COMMITTEE

Paul B. Guthery, Charlotte, N. C.
Charles E. Joern, Chicago, Ill.
Harvey L. Jones, Washington, D.C.
Joseph W. Lund, Boston, Mass.
R. Gordon Tarr, Cincinnati, Ohio.

Representing NAREB Board of Directors
Joseph W. Lund, Boston, Mass.

State Members

Alabama — James F. Sulzb Jr., 1019 Massey Bldg., Birmingham.
Arizona — Jack Clevenger, 9 W. Thomas Rd., Phoenix.
Arkansas — C. V. Barnes, 5th and Vine N., Little Rock.
California — Charles K. Fletcher, 943 7th Ave., San Diego.
Colorado — Franklin L. Burns, 1536 Welton St., Denver.
Delaware — Arnold Goldsborough, 9 E. 12th St., Wilmington.
District of Columbia — Harvey L. Jones, Sandos Co., Washington, D.C.
Florida — C. V. W. Trice Jr., 1406 Congress Bldg., Miami.
Georgia — Washington Dessau, 555 First St., Macon.
Idaho — John M. Homer, 244 Broadway, Idaho Falls.
Illinois — Richard B. Hart, 135 S. LaSalle St., Chicago.
Indiana — Earl Bundy, 500 N. Weinbach Ave., Evansville.
Iowa — Arthur S. Kirk, 507 9th St., Des Moines.
Kansas — Leonard Childers, 1024 Hoel Pkwy., Kansas City.
Kentucky — Michael J. O'Dea Jr., 316 S. 5th St., Louisville.
Louisiana — F. Poche Waguespack, 812 Perdido St., New Orleans.
Maryland — Albert Keidel, 1010 N. Charles St., Baltimore.
Massachusetts — Joseph W. Lund, 250 Boylston St., Boston.
Michigan — John A. Dodds, 600 Griswold St., Suite 600, Detroit.
Minnesota — Anton G. Hanson, 1513 E. Lake St., Minneapolis.
Mississippi — Thomas A. Middleton, Barnett-Madden Bldg., Jackson.
Missouri — Miller Nichols, 310 Ward Pkwy., Kansas City.
Montana — Donald Lee, 110 N. 24th St., Billings.
Nebraska — Alfred C. Kennedy, 316 Electric Bldg., Omaha.
Nevada — Walter Keller, 1076 S. Virginia St., Reno.

New Hampshire — Kearn J. P. Devereux, 17 Broad St., Nashua.
New Jersey — George Seiler Jr., 223 Millburn Ave., Millburn.
New Mexico — Sam E. Brown, 1419 Central Ave. N.E., Albuquerque.
New York — Walter LaM. Sperry, 241 W. 72nd St., New York.
North Carolina — Paul B. Guthery, 508 N. Tryon St., Charlotte.
Ohio — R. Gordon Tarr, 612 W. 5th St., Cincinnati.
Oklahoma — Lee Drake, 103 N. 3rd St., Ponca City.
Oregon — Loyd F. Carter, Title & Trust Bldg., Portland.
Pennsylvania — Arthur W. Binns, 2221 Chestnut St., Philadelphia.
Rhode Island — Edward F. Judge, 1884 Elmwood Ave., Norwood.
South Carolina — Albert J. Quigley, 410 E. Washington St., Greenville.
Tennessee — James R. Chamberlain, 723 Walnut St., Chattanooga.
Texas — Joe Driskell, 4117 W. Rosedale, Fort Worth.
Utah — F. Orin Woodbury, 111 E. South Temple, Salt Lake City.
Vermont — George K. Hauck, 199 College St., Burlington.
Virginia — Joel M. Cochran, 601 E. Market St., Charlottesville.
Washington — Albert L. Lapierre, 327 Old Times Bldg., Seattle.
West Virginia — Charles G. Rhodes, 1224 5th Ave., Huntington.

Secretary

Charles T. Stewart, 1737 K. St. N.W., Washington, D.C.

MORTGAGE COUNCIL STEERING COMMITTEE, 1954

Chairman: Oliver M. Walker, 1203 15th St., N.W., Washington 5, D.C.
John G. Alexander, 1000 Builders Exchange Bldg., Minneapolis, Minn.
Arthur F. Bassett, 201 W. Fort St., Detroit 26, Mich.
Lon Worth Crow, Jr., 55 S.W. 8th St., Miami 32, Fla.
Walter J. Gill, c/o Alexander Summer Mortgage Co., 1180 Raymond Blvd., Newark 2, N.J.
Morris W. Lee, Texas Mortgage Co., 1611 Caroline St., Houston, Texas.
Frank C. Owens, 521 Grant Bldg., Atlanta, Ga.
Donald T. Pomeroy, Pomeroy Organization Inc., 327 Montgomery St., Syracuse 2, N.Y.
Ward A. Smith, 109 S. 10th St., Tacoma 2, Washington.
Henry G. Waltemade, 369 E. 149th St., New York 55, N.Y.
Frank L. Whitelock, Southern California Mortgage & Loan Corp., 355 "D" St., San Bernardino, Calif.
Rolph B. Wright, Box 1768, Salt Lake City, Utah.

SECRETARIES COUNCIL

OFFICERS AND DIRECTORS, 1954

President

Barbara Moss, 531 American Ave., Long Beach, Calif.

Vice President

Wesley P. Stevens, 868 Broad St., Newark, N. J.

Secretary

Louise A. Hunsinger, 227 Ottawa Ave., N. W., Grand Rapids, Mich.

Executive Secretary

Nancy Baltus, 22 W. Monroe St., Chicago 3, Ill.

BOARD OF DIRECTORS

Terms Expiring December 31, 1955

John L. Baswell, 215 Comer Bldg., Birmingham, Ala.
Louise A. Hunsinger, 227 Ottawa Ave., N. W., Grand Rapids, Mich.
Ted R. White, 16029 Sherman Way, P.O. Box 161, Van Nuys, Calif.

Terms Expiring December 31, 1955

Thomas J. Canning, 391 E. 149th St., Bronx 55, N.Y.
Barbara Moss, 531 American Ave., Long Beach, Calif.
James J. Spatz, 300 Biltmore Hotel, Dayton, Ohio.

Terms Expiring December 31, 1954

Ruth Keister, 2738 Green Bay Rd., Evanston, Ill.
Wesley P. Stevens, 868 Broad St., Newark, N.J.
Eugene P. Conser, 117 W. 9th St., Los Angeles, Calif.

REGIONAL VICE PRESIDENTS

Region No. 1 — Rita R. Marks, 32 Custom House St., Providence, R. I.
Region No. 2 — John C. Donovan, 1106 Morgan Bldg., Buffalo, N. Y.
Region No. 3 — Charles W. Hammond, 7 E. Lexington St., Baltimore, Md.
Region No. 4 — Margaret N. Stephens, 610 W. Jefferson St., Louisville, Ky.
Region No. 5 — Belle D. Taylor, 233 Healey Bldg., Atlanta, Ga.
Region No. 6 — C. J. Astrup, 833 First National Tower, Akron 8, Ohio.
Region No. 7 — Donald R. Gau, 606 W. Wisconsin Ave., Suite 1405, Milwaukee, Wis.
Region No. 8 — Marjorie C. Miller, Equitable Bldg., Des Moines, Iowa.
Region No. 9 — Lois M. Scott, 1324 Hunt Bldg., Tulsa, Okla.
Region No. 10 — William J. Renick, 1101 Commerce St., Dallas, Texas.
Region No. 11 — W. J. B. Schimfessel, 2010 N. 7th St., Phoenix, Ariz.
Region No. 12 — Robert C. Westmyer, 314 13th St., Richmond, Calif.
Region No. 13 — Taylor W. Treece, 205 Park Bldg., Portland, Ore.

PAST PRESIDENTS

Ex Officio Members

1930—John N. D. Griffith, 524 B St., San Diego, Calif.
1932—Clarence C. Lang, 717 Chestnut St., St. Louis, Mo.
1937—Harry J. Mohlman, 612 Mercantile Library Bldg., Cincinnati, Ohio.
1940—John J. Roache, 606 W. Wisconsin Ave., Milwaukee, Wis.
1941—Richard F. Harding, 105 Montgomery St., San Francisco, Calif.
1942—C. Philip Pitt, 7 E. Lexington St., Baltimore, Md.
1944—A. R. Saunders, 426 Townsend St., Lansing, Mich.
1945—Ray Hafford, 7 Water St., Boston, Mass.
1947—Ralph W. Martin, 105 W. Madison St., Chicago, Ill.
1950—Phil E. Berg, 214 California Bldg., Denver, Colo.
1951—Katherine McPherson, 90-04 161st St., Jamaica 2, L.I., N.Y.
1952—Milton M. Strouse, 312 State Theatre Bldg., Harrisburg, Pa.
1953—Erle Stapleton, 108 W. Ivanhoe Blvd., S. Orlando, Fla.

Representing NAREB Board of Directors

James M. Udall, 1215 Westwood Blvd., Los Angeles, Calif.

STATES COUNCIL

President

Frank W. Rukavina, 714 St. Louis Ave., East St. Louis, Ill.

Vice President

Larry W. Long, 6810 Gulf Blvd., St. Petersburg, Fla.

Secretary

Ervin W. Luedtke, 205 W. 7th St., Austin, Texas.

Executive Secretary

Nancy Baltus, 22 W. Monroe St., Chicago 3, Ill.

REGIONAL GOVERNORS

Terms Expiring December 31, 1954

Leslie Morgan, 173 Cabot St., Beverly, Mass.
Harrison L. Todd, 2623 Westfield Ave., Camden, N. J.
Thomas G. Hildebrandt, 206 N. Magnum St., Durham, N. C.
Earl G. Smith, 2010 Tower Bldg., Akron, Ohio.
Ervin W. Luedtke, 205 W. 7th St., Austin, Texas.
Morris F. Slupsky, 7411 Chamberlain Ave., University City, Mo.
Jack E. Clevenger, 9 W. Thomas, Phoenix, Ariz.

Terms Expiring December 31, 1955

Milton M. Strouse, 312 State Theatre Bldg., Harrisburg, Pa.
Larry W. Long, 6810 Gulf Blvd., St. Petersburg, Fla.
Hugo H. Loewenstern, 315 Polk St., Amarillo, Texas.
Frank MacBride, Jr., 2101 Capitol Ave., Sacramento, Calif.

Leslie W. Eastman, 410 J. Green Bldg., Seattle, Wash.

Representing NAREB Board of Directors

O. L. Jordan, 316 E. Kings Highway, Shreveport, La.

WOMEN'S COUNCIL

OFFICERS

President

Miss Dorothy Ingalls, 268 State Tower Bldg., Syracuse, N.Y.

First Vice President

Mrs. Lorraine Kuhs, 2831 N. Grand Blvd., St. Louis, Mo.

Second Vice President

Mrs. Grace Sebastian, 2116 "J" St., Sacramento, Calif.

Recording Secretary

Mrs. Anne Brown, 160 Elmora Ave., Elizabeth, N. J.

Financial Secretary

Wilma C. Helti, 527 7th St., Des Moines, Iowa.

Regional Vice Presidents

Minn., Iowa, N. Dak., S. Dak., Nebr. — Mrs. Edith Austin, 1927 "A" St., Lincoln, Nebr.

Ky., Va., N. C., S. C., Tenn. — Mrs. Dora Schofield, 116 W. York St., Norfolk, Va.
Ill., Ind., Wis. — Mayme Schwaegel, 7400 W. Main, Belleville, Ill.

Okla., Mo., Kan., Ark. — Mrs. Mildred T. Gossett, 310 Community Bldg., Ponca City, Okla.
Ariz., N. M., Utah, Colo., Wyo. — Charlotte P. Carroll, 1141 E. Alameda Ave., Denver, Colo.

Maine, N. H., Vt., R. I., Mass., Conn., Que. — Mrs. Kate Smith, 15 Dale St., Newtonville, Mass.

Mich., Ohio, Man., Ont. — Esther Bohlander, 906 Callahan Bldg., Dayton, Ohio.
N. J., N. Y. — Ursula D. Hollinshead, 4281 S. Harlem Rd., Snyder, N. Y.

W. Va., Pa., Md., Del., D. C. — Mrs. Anne Young, Miners Bank Bldg., Wilkes-Barre, Pa.

Fla., Ga., Miss., Ala., P. R. — Mrs. Roberta McNeal, 318 N. 21st St., Birmingham, Ala.
Calif., Nev., P. I., H. I. — Helen Craft, 1832 1/2 N. Normandie, Hollywood, Calif.

Texas, La. — Mrs. Pauline Moore, 5402 La Branch, Houston, Texas.

Ore., Wash., Idaho, Mont., Alaska — Eleanor Bimpon, 4127 Rainier Ave., Seattle, Wash.

GOVERNORS

Term Expiring December 31, 1956

Ruth Farris, 217 Island Ave., Chattanooga, Tenn.

Helen G. Foss, 110 N. Beaumont Ave., R.R. 14, West Allis, Wis.

Mrs. Hazel Standish, 300 Wolverine Bldg., Ann Arbor, Mich.

Gladys Johnston, P.O. Drawer D, Carmel, Calif.

Term Expiring December 31, 1955

Margaret Littlejohn, 122 E. Pikes Peak Ave., Colorado Springs, Colo.

Rosella Mullin, 5 Wyllis St., Hartford, Conn.

Virginia McQueen, 1551 Monroe Ave., Rochester, N.Y.

Aenes Morrow, 218 S. Kentucky, Lakeland, Fla.

Ruth C. Yelton, 618 Gunter Bldg., San Antonio, Texas.

Term Expiring December 31, 1954

Mrs. Inez Price, 3537 50th St., Des Moines, Iowa.

Gladys Manion, 8003 Forsythe Blvd., Clayton, Mo.

Rowena Hagmann, 10 E. 10th St., Erie, Pa.

Corn E. Murney, 306 Corbett Bldg., Portland, Ore.

Representing NAREB Board of Directors

Walter S. Dayton, 4111 Bell Blvd., Bayside, N. Y.

STATE OFFICERS AND ASSOCIATIONS

ALABAMA REAL ESTATE ASSOCIATION

President: Harry H. Fritchett, 2200 Broad St., Tuscaloosa.
Executive Secretary: John L. Baswell, 215 Comer Bldg., Birmingham (3).

ARIZONA ASSOCIATION OF REALTORS

President: W. Coy Williams, 78 Erie St., Lowell.
Executive Director: W. J. B. Schimfessel, 2010 N. 7th St., Phoenix.

ARKANSAS REAL ESTATE ASSOCIATION

President: Wesley Adams, 214 W. 2nd St., Little Rock.
Executive Secretary: O. D. Hadfield, Jr., 708 Pyramid Bldg., Little Rock.

CALIFORNIA REAL ESTATE ASSOCIATION

President: L. I. McLellan, 379 E. Green St., Pasadena.
Secretary: Eugene P. Conser, 117 W. 9th St., Los Angeles (15).

COLORADO ASSOCIATION OF REAL ESTATE BOARDS

President: Sam G. Russell, 1536 Welton St., Denver (2).
Executive Secretary: Phil E. Berg, 710 17th St., Suite 214, Denver.

THE CONNECTICUT ASSOCIATION OF REAL ESTATE BOARDS

President: F. Lawrence Dow, 242 Trumbull St., Hartford (3).
Secretary: Marshall C. Allaben, Post Road, Box 958, Greenwich.

FLORIDA ASSOCIATION OF REALTORS

President: Morrison I. Taylor, 101 E. Bay St., Jacksonville (2).
Executive Secretary: Erle Stapleton, 108 W. Ivanhoe Blvd., P.O. Box 1231, Orlando.

GEORGIA ASSOCIATION OF REAL ESTATE BOARDS

President: M. DuQuince Davis, 116 First St., Macon.
Executive Secretary: Mrs. Courtenay S. North, 203 Blum Bldg., Savannah.

IDAHO REAL ESTATE ASSOCIATION

President: Orson Packham, 17 S. Broadway, Blackfoot.
Secretary: R. Baker Young, 208 12th Ave. S., Nampa.

ILLINOIS ASSOCIATION OF REAL ESTATE BOARDS

President: Gail M. Wanless, 319 S. 5th St., Springfield.
Executive Secretary: Eileen McCune, 414 Ferguson Bldg., Springfield.

INDIANA REAL ESTATE ASSOCIATION

President: E. Donald Raiber, Court Bldg., Evansville.
Executive Secretary: Robert M. Reel, 1433 N. Meridian, Room 204, Indianapolis.

IOWA REAL ESTATE ASSOCIATION

President: Paul C. Shay, 709 Grand Ave., Des Moines.
Executive Secretary: Miss Anne Springate, 404-B Shops Bldg., Des Moines (9).

THE KANSAS ASSOCIATION OF REAL ESTATE BOARDS

President: Leonard Childers, 1024 Hoel Pkwy., Kansas City (2).
Executive Vice-President: Otto L. Culbert, 807 S. Lorraine Ave., Wichita (9).

KENTUCKY REAL ESTATE ASSOCIATION

President: J. Eugene Gilbert, 211 Rugby Bldg., Owensboro.
Executive Secretary: Mrs. Margaret N. Stephens, 610 W. Jefferson, Louisville.

LOUISIANA REAL ESTATE ASSOCIATION

President: O. L. Jordan, 316 E. Kings Hwy., Shreveport.
Secretary: Durward Gully, 1937 Scenic Hwy., P.O. Box 1109, Baton Rouge.

MAINE REAL ESTATE ASSOCIATION

President: Kent S. Hassen, Harlow St., Bangor.
Secretary: Miss Marion E. Parody, 3 St. John St., Portland.

MARYLAND REAL ESTATE ASSOCIATION

President: George W. Robertson, 7932 Wisconsin Ave., Bethesda.
Secretary: C. Philip Pitt, 7 St. Paul St., Baltimore (2).

MASSACHUSETTS REAL ESTATE ASSOCIATION

President: F. Paul Morgan, 45 Milk St., Boston (9).
Executive Vice-President: Ray Hofford, 7 Water St., Boston (9).

MICHIGAN REAL ESTATE ASSOCIATION

President: Kenneth Draper, 530 Shelby St., Detroit (26).
Executive Vice-President: A. R. Saunders, 426 Townsend St., Lansing (15).

MINNESOTA ASSOCIATION OF REALTORS

President: Frank W. Luedtke, 111 E. Vine St., Owatonna.
Executive Secretary: Bernard G. Rice, 613 National Bldg., Minneapolis.

MISSISSIPPI REAL ESTATE ASSOCIATION

President: R. M. Eatman, 913 22nd Ave., Meridian.
Secretary-Treasurer: H. C. Ashcraft, 1810 Terry Rd., Jackson.

MISSOURI REAL ESTATE ASSOCIATION

President: Al Westmoreland, 308 Commercial St., E. Springfield (2).
Executive Secretary: George W. Pilgram, Sr., Room 218 Schneider Bldg., 7th and Felix Sts., St. Joseph (8).

MONTANA ASSOCIATION OF REALTORS

President: John W. West, 2704 First Ave. N., Billings.
Secretary-Treasurer: Fred Lund, 2818 First Ave. N., Billings.

NEBRASKA REAL ESTATE ASSOCIATION

President: Robert E. Allen, 3863 South St., Lincoln.
Executive Vice President: Harry J. Bull, Box 1581, Lincoln.

NEVADA REAL ESTATE ASSOCIATION

President: Wayne McLeod, 940 S. Virginia St., Reno.
Secretary-Treasurer: Carl Stanley, 140 N. Virginia St., Reno.

NEW HAMPSHIRE ASSOCIATION OF REALTORS

President: Dorothy L. Williams, 635 Main St., Laconia.
Secretary: Daniel M. Ninde, Durham.

NEW JERSEY ASSOCIATION OF REAL ESTATE BOARDS

President: Edward C. Holmes, 45 Maple St., Summit.
Executive Vice President: Wesley P. Stevens, 868 Broad St., Newark 2.

NEW MEXICO ASSOCIATION OF REAL ESTATE BOARDS

President: Max Littell, 306 N. Richardson, Roswell.
Secretary-Treasurer: Max Littell, 306 N. Richardson, Roswell.

NEW YORK STATE ASSOCIATION OF REAL ESTATE BOARDS

President: Frank Mazzetti, 305 E. Kingsbridge Rd., Bronx (58).
Executive Vice-President: John C. Fisher, Jr., 210 State St., Albany (6).

NORTH CAROLINA ASSOCIATION OF REAL ESTATE BOARDS

President: Leon M. Ham, 116a N. Greene St., Greensboro.
Executive Secretary: R. Harry Lewis, P.O. Box 2561, Greensboro.

NORTH DAKOTA ASSOCIATION OF REALTORS

President: F. E. Ackermann, 512 Black Bldg., Fargo.
Secretary: Oral A. Holm, Box 890, Fargo.

OHIO ASSOCIATION OF REAL ESTATE BOARDS

President: Vern F. Ross, 201 Central Nat'l Bank Bldg., Cambridge.
Executive Secretary: LeRoy Parsons, 17 N. High St., Columbus (15).

OKLAHOMA REAL ESTATE ASSOCIATION, INC.

President: R. A. Capshaw, 214½ E. Grand Ave., Ponca City.
Secretary-Treasurer: R. A. Phillips, 219 N.W. First, Box 1653, Oklahoma City.

OREGON ASSOCIATION OF REAL ESTATE BOARDS

President: Lee V. Ohmart, 477 Court St., Salem.
Executive Secretary: Taylor W. Treece, 203 Park Bldg., Portland (5).

PENNSYLVANIA REAL ESTATE ASSOCIATION

President: Ben G. Helsel, 213 Pine St., Harrisburg.
Executive Vice-President: Milton M. Strouse, 312 State Theatre Bldg., Harrisburg.

RHODE ISLAND ASSOCIATION OF REAL ESTATE BOARDS

President: Richard C. Adams, 154 Mill St., Newport.
Secretary-Treasurer: George Delano, 57 N. Main St., Fall River.

SOUTH CAROLINA ASSOCIATION OF REAL ESTATE BOARDS

President: Thomas C. Read, 27 Broad St., Charleston.
Secretary-Treasurer: John C. Owens, 227 Montague Ave., North Charleston.

SOUTH DAKOTA ASSOCIATION OF REALTORS

President: M. O. Wasser, Rm. 214, Rapid City Nat'l Bank Bldg., P.O. Box 1644, Rapid City.
Secretary-Treasurer: Ruben Baumann, Box 1531, Rapid City.

TENNESSEE ASSOCIATION OF REALTORS

President: Herman W. Walldorf, 804 Cherry St., Chattanooga (2).
Secretary-Treasurer: Raymond D. Payne, 118 E. 8th St., Chattanooga.

TEXAS REAL ESTATE ASSOCIATION

President: Vincent J. Schmitt, 2307 Mechanic St., Galveston.
Executive Secretary: Ervin W. Luedtke, 205 W. 7th St., Austin.

UTAH STATE REALTY ASSOCIATION

President: Junius R. Tribe, 2427 Kiesel Ave., Ogden.
Executive Secretary: B. A. Weight, 321 Ness Bldg., Salt Lake City (1).

VERMONT STATE BOARD OF REALTORS

President: Mrs. Hilda Russell Stoddard, 149 S. Main St., Windsor.
Secretary-Treasurer: Mrs. Letha Chamberlain, Wells River.

VIRGINIA REAL ESTATE ASSOCIATION

President: Carroll Wright, 1 N. Glebe Rd., Arlington (3).
Executive Secretary: John L. Huffman, 519 E. Main St., Richmond (19).

WASHINGTON ASSOCIATION OF REALTORS

President: Reed L. Clark, 21 E. Main St., Walla Walla.
Secretary-Treasurer: Lon Forbush, 7503 14th St. S.W., Seattle (6).

WEST VIRGINIA REAL ESTATE ASSOCIATION

President: James D. Lilly, 102 McCreery St., Beckley.
Secretary-Treasurer: George E. Thomas, 720 Kanawha Blvd., Charleston.

WISCONSIN ASSOCIATION OF REAL ESTATE BROKERS

President: Milton F. La Pour, 222 5th St., Racine.
Executive Secretary: James J. Arnold, 606 W. Wisconsin Ave., Rm. 516, Milwaukee (3).

WYOMING ASSOCIATION OF REALTORS

President: William B. Barnard, 143 S. Wolcott St., P.O. Box 567, Casper.
Secretary-Treasurer: H. J. Clare Jr., 162 S. Center St., Casper.

CANADA

CANADIAN ASSOCIATION OF REAL ESTATE BOARDS

President: W. H. Shorthill, 244 Bay St., Toronto, Ont.
Executive Secretary: H. D. Hood, 244 Bay St., Toronto, Ont.

License Law Officials

Following is a list of the thirty-nine states of the U.S. (plus D.C. and Hawaii), and four provinces in Canada which have real estate license laws, and the administering authority

ALABAMA

Mrs. Mary J. Thompson, Executive Secretary, Alabama Real Estate Commission, State Capitol, Montgomery, Alabama.

ARIZONA

W. M. Cox, Commissioner, State Real Estate Dept., Phoenix, Ariz.

ARKANSAS

O. D. Hadfield, Jr., Secretary, Arkansas Real Estate Commission, 708-9 Pyramid Life Bldg., Little Rock, Ark.

CALIFORNIA

D. D. Watson, State Real Estate Commissioner, 1021 "O" Street, Sacramento, Calif.

COLORADO

Harry C. Graham, Executive Secretary, Colorado Real Estate Brokers' Board, 338 Majestic Bldg., Denver, Colo.

CONNECTICUT

Hon. W. Ellery Allyn, Commissioner of Insurance, State of Connecticut, State Office Building, Hartford, Conn.

DELAWARE

Charles E. Mendinghall, Chairman, Delaware Real Estate Commission, 1016 Washington St., Wilmington 1, Delaware.

DISTRICT OF COLUMBIA

William R. Downing, Executive Secretary, Real Estate Commission, Dist. of Columbia Government, Department of Occupations and Professions, 1740 Massachusetts Avenue N.W., Washington 6, D.C.

FLORIDA

Frank A. Lee, Chairman, Florida Real Estate Commission, Miami Beach, Florida.

GEORGIA

Lum C. Pitts, Commissioner, Georgia Real Estate Commission, State Capitol, Atlanta, Georgia.

HAWAII

Edward A. Bolles, Dillingham Building, Honolulu, T. H.

IDAHO

Arthur L. Turner, Executive Secretary, Idaho Real Estate Brokers Board, State Capitol, Boise, Idaho.

ILLINOIS

Vera M. Binks, Director of Department of Registration and Education, Springfield, Illinois.

INDIANA

Robert M. Reel, Executive Secretary, Indiana Real Estate Commission, 1433 North Meridian St., Indianapolis, Ind.

IOWA

Earl A. Hart, Director, Iowa Real Estate Commission, State Capitol, Des Moines, Iowa.

KANSAS

Spencer W. Finney, Director, Kansas Real Estate Commission, Capitol Federal Bldg., Topeka, Kansas.

KENTUCKY

H. Bemis Lawrence, Secretary-Counselor, Kentucky State Real Estate Commission, 1129 Kentucky Home Life Bldg., Louisville, Kentucky.

LOUISIANA

Howard E. Adger, Director, Department of Occupational Standards, State Capitol, P.O. Box 4095, Baton Rouge, Louisiana.

MAINE

James W. Lyons, Chairman, Maine Real Estate Commission, Damariscotta, Maine.

MARYLAND

Mathew A. Powers, Chairman, Real Estate Commission of Maryland, 535 Mathieson Bldg., Baltimore 2, Md.

MICHIGAN

Harold G. Groehn, Deputy Commissioner, Michigan Corporation and Securities Commission, Bank of Lansing Building, Lansing 4, Michigan, in charge of Real Estate Division.

MISSOURI

John W. Hobbs, Executive Committee, 222 Monroe St., Jefferson City, Missouri.

MONTANA

Marie M. Leslie, Deputy Real Estate Commissioner, Helena, Mont.

NEBRASKA

William F. Swanson, Director, Real Estate Commission, State House, Lincoln, Nebr.

NEVADA

James Jensen, Secretary-Treasurer, 125 West First St., Reno, Nev.

NEW JERSEY

M. P. Pringle, Secretary Director, Division of the New Jersey Real Estate Commission in the Department of Banking and Insurance, Newark, New Jersey.

NEW MEXICO

Stanley H. Mathis, President, New Mexico Real Estate Board, Box 1261, Roswell, New Mexico.

NEW YORK

A. S. Wechsler, Director, Division of Licenses, Department of State, Albany, N. Y.

OHIO

L. F. Waldbauer, Secretary, Board of Real Estate Examiners, 411 Wyandott Building, Columbus, Ohio.

OKLAHOMA

J. T. Frizzell, Secretary-Treasurer, Oklahoma Real Estate Commission, 804 Commerce Exchange Bldg., Oklahoma City, Okla.

OREGON

Al. J. Crose, Real Estate Commissioner, 426 State Bldg., Salem, Oregon.

PENNSYLVANIA

D. E. Crosley, Deputy Supt. of Public Instruction, Bureau of Professional Licensing, Box 911, Harrisburg, Pa.

TENNESSEE

James E. Denham, Secretary, 211 Stahlman Bldg., Nashville 3, Tennessee.

TEXAS

Geo. W. Sandlin, Chairman, Austin, Texas.

UTAH

Milton H. Love, Director, Securities Commission, Dept. of Business Regulation, 314 State Capitol, Salt Lake City, Utah.

VERMONT

Howard E. Armstrong, Secretary of State, Chairman, Commission of Real Estate Licenses, Montpelier, Vermont.

VIRGINIA

Turner N. Burton, Director, Virginia Real Estate Commission, Rm. 305, Finance Bldg., P.O. Box 1-X, Richmond 2, Virginia.

WASHINGTON

Della Urquhart, Director, Department of Licenses, Olympia, Wash.

WEST VIRGINIA

J. Martin Watts, Secretary, West Virginia Real Estate Commission, Lewisburg, W. Va.

WISCONSIN

Richard P. DeBruin, Acting Secretary, Wisconsin Real Estate Brokers' Board, 794 North Jefferson St., Milwaukee 2, Wisconsin.

WYOMING

W. B. Barnard, President, Real Estate Board, 308 Capitol Bldg., Cheyenne, Wyo.

CANADA

ALBERTA

J. A. MacPhee, Supt. of Insurance, Natural Resources Bldg., Edmonton, Alberta.

BRITISH COLUMBIA

Stanley W. Taylor, Superintendent of Insurance, Parliament Bldgs., Victoria, B. C.

MANITOBA

A. B. Lawford, Registrar, The Real Estate Agents Act, The Municipal and Public Utility Board, 214 Law Courts Building, Winnipeg, Manitoba.

ONTARIO

The Registrar, The Real Estate and Business Brokers Act., Manufacturers Life Bldg., 200 Bloor St. East, Toronto 5, Ontario.

A gallery of 1954 Board Presidents

"The Real Estate Board is to the realty profession what the Bar Association is to the lawyer and the Medical Association is to the doctor. It is a force for good. It is a force for betterment of its practitioners and the public they serve. In such an association there are crystallized the rules of conduct, the guides and the standards of stern discipline, which proclaim to the community the sense of integrity and the high qualities and ideals which you demand and which characterize the service of men of good will engaged in an honorable profession."

— Justice Frankenthaler, New York Supreme Court



Lloyd A. Frederick, Sr.
Beverly Hills, Calif.



C. R. Quintard
Inglewood, Calif.



John L. Duncan
Joshua Tree, Calif.



Edward L. Callahan
Los Angeles, Calif.



John A. Deadrich, III
Southern Alameda
County, Calif.



Lee Peterson
Canon City, Colo.



James W. Knox
Denver, Colo.



Leon A. Fish
Darien, Conn.



Moses J. Neiditz
Hartford, Conn.



Howard S. Ransom
New Haven, Conn.



Frank Piro
Norwalk, Conn.



Charles Nosal
Stamford, Conn.



Helen Benson
Westport, Conn.



J. Allen Brown
Coral Gables, Fla.



J. Gordon Colcord
Ft. Myers, Fla.



Emanuel Danese
Jacksonville, Fla.



Robert N. Ridgely
Lakeland, Fla.



Joe Fearnley
Lake Worth, Fla.



Arthur B. Boazman
Miami, Fla.



J. Lynn Kennedy
Ocala, Fla.



Maurice E. Hendrix
Ormond Beach, Fla.



C. T. Daves
Sebring, Fla.



Albert D. Hemstreet
Augusta, Ga.



J. G. Bowers
Nampa, Idaho



Hugh C. Michels
Chicago, Ill.



Earl R. Buck
Franklin Grove, Ill.



Arch D. Sessions
La Grange, Ill.



Franklin H. Banta
Peoria, Ill.



T. C. Poling
Quincy, Ill.



Theodore H. Ellis
Rock Island, Ill.



T. P. Mathews
Wonder Lake, Ill.



John M. Rock
Anderson, Ind.



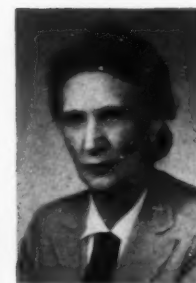
Charles W. Kent
Decatur, Ind.



Gene Brodd
Davenport, Iowa



L. W. Baumann
Little Rock, Iowa



Mrs. Gena M. Powell
Red Oak, Iowa



G. L. Hostetter
Coffeyville, Kans.



T. P. Russell
Dodge City, Kans.



Forest S. Tennant
Hutchinson, Kans.



Robert W. Crabtree
Lexington, Ky.



Nellis H. Kraft
Louisville, Ky.



Leonard E. Pauley
Lake Charles, La.



E. Randolph Wootton
Baltimore, Md.



James F. O'Neill
New Bedford, Mass.



Wm. L. Banaghan
Worcester, Mass.



Ralph Manuel
Birmingham, Mich.



S. N. Lowry
Dearborn, Mich.



Edward G. Hacker
Lansing, Mich.



Benjamin F. Bermel
Minneapolis, Minn.



Ray W. Faricy
St. Paul, Minn.



K. E. Byrd
Hattiesburg, Miss.



Jack R. Evahn
Omaha, Neb.



W. A. McNeill
Reno, Nevada



Harry Oliver Moore
East Paterson, N.J.



Miss Agnes Coleman
Newark, N.J.



John R. Potts
North Branch, N.J.



Sam E. Brown
Albuquerque, N. Mex.



Albert Socolofsky
Las Cruces, N. Mex.



John R. Bryan
Buffalo, New York



Clinton W. Blume
New York, New York



Harold F. Grunert
Rochester, New York



Andrew W. Prince
Alliance, Ohio



R. W. Garberick
Bucyrus, Ohio



R. L. Click
Chillicothe, Ohio



William J. Parchman
Cincinnati, Ohio



Glenn R. Guthrie
Coshocton, Ohio



C. Val Spicer
Elyria, Ohio



Robert B. Lucas
Fremont, Ohio



Roy E. Roeder
Lima, Ohio



Claude Wilson
Wilmington, Ohio



Otis S. Duran
McAlester, Okla.



Wyche B. Murphy
Stillwater, Okla.



Dean Ahren
Chester, Pa.



Francis J. Doyle, Jr.
Philadelphia, Pa.



John A. Albrecht
Pittsburgh, Pa.



Victor L. Petrini
Sharon, Pa.



Franklin S. Colescott
Sunbury, Pa.



Chas. E. Robinson, Jr.
Greenville, S. Car.



R. A. Hollingsworth
Greenwood, S. Car.



Floyd Adkisson
Nashville, Tenn.



O. V. Donnell
Amarillo, Tex.



L. Storey Stemmons
Dallas, Tex.



T. D. Rausheck
Marshall, Tex.



E. E. Seitz
Uvalde, Tex.



Solon R. Featherston
Wichita Falls, Tex.



William H. Thayne
Salt Lake City, Utah



Robert C. Guhl
Virginia Beach, Va.



Harry R. Fenton
Seattle, Wash.



C. L. Halstead
Princeton, W. Va.



Fred A. Haas
Stevens Point, Wis.

Summary of NAREB Membership by States

State	Number Boards	Active Members
Alabama	10	360
Arizona	10	270
Arkansas	20	344
California	136	10,709
Colorado	17	993
Connecticut	21	762
Delaware	3	60
District of Columbia	1	296
Florida	58	1,898
Georgia	11	357
Hawaii	1	194
Idaho	12	243
Illinois	47	2,643
Indiana	51	1,771
Iowa	47	994
Kansas	26	761
Kentucky	12	447
Louisiana	7	401
Maine	4	109
Maryland	8	865
Massachusetts	24	2,051
Michigan	34	1,647
Minnesota	24	704
Mississippi	11	173
Missouri	29	1,490
Montana	7	114
Nebraska	17	524
Nevada	2	59
New Hampshire	6	123
New Jersey	39	2,093
New Mexico	16	314
New York	51	3,377
North Carolina	32	617
North Dakota	5	95
Ohio	70	3,051
Oklahoma	23	671
Oregon	27	910
Pennsylvania	45	2,421
Rhode Island	4	208
South Carolina	11	279
South Dakota	11	174
Tennessee	7	421
Texas	59	2,400
Utah	4	171
Vermont	4	144
Virginia	18	625
Washington	25	1,026
West Virginia	14	296
Wisconsin	27	852
Wyoming	4	71
Alaska	1	38
Australia	—	1
Bahamas	—	4
Bermuda	—	3
British West Indies	—	2
Canada	—	73
Cuba	—	2
France	—	2
Israel	—	2
Malaya	—	1
Mexico	—	1
Panama	—	1
Philippines	1	41
Puerto Rico	1	12
South America	—	1
	1,155	51,762

COMMISSION RATES OF LOCAL BOARDS

Digest of Schedules on Sales, Exchanges, Leases, Appraisals and Management in Important Cities

ON THE pages that follow, the NATIONAL REAL ESTATE AND BUILDING JOURNAL publishes again its annual digest of real estate board commission rates on sales, exchanges, appraisals, leases and management in certain key cities. In general, the cities are those having a population of 100,000 or over.

While it has not been possible to include every detail of

rates schedules in this digest, it is believed that all essential provisions are accounted for. There are, in a few cases, digests of the rules having to do with leases, etc., these being included only where they have a direct bearing on the actual computation of commissions.

It is important to note that the rates given are recommended rates only.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

AKRON

Sales

Improved Resid. Prop.—5% to 100 M; 3% on next 400 M; 2% on bal.; Min. \$100.
Farm Prop. (inclusive of improvements, tools, equipment, stock and furn.)—5%; Min. \$100.

Vac. Lots & Sub. Tracts—20% on 1st \$250; 10% \$250 to 1 M; 5% over 1 M.
Imp. Bus. & Indus. Prop.—5% on 1st 100 M; 3% on next 400 M; 2% on bal.; Min. \$100.
Unimpro. Bus. & Indus. Prop.—20% on 1st \$250; 10% \$250 to 1 M; 5% over 1 M.

Leases

Short Term and Mo. to Mo. Resid.—5% of gross rent; not less than 50% 1st mos. rent.
Bus. & Com.—5% of gross rent; not less than 1st mos. rent.

Leases 1 Yr. or More—5% 1st 20 M; 3% 20 M to 100 M; 2½% above 100 M.

Appraisals

Board—Bus. Prop. \$50 to 5 M; \$2 per M or fraction thereof in excess of 5 M. Substantiating detailed report 25% of appraisal fee. Resid. Prop. \$25 to 10 M; \$2 per M or fraction thereof in excess of 10 M. Substantiating detailed report 25% of appraisal fee.
Expert Testimony—\$50 per day.

Management

Resid. Prop.—\$2.50 per mo. per unit under \$25; 7½% over \$26; Min. \$3.
Bus. & Indus. Prop.—5% of mo. rent coll. Min. Mo. chge., \$2.
Office Bldgs.—By agreement.
Country Prop.—10% rent coll.

ALBANY, N.Y.

Sales

City Prop.—(In Albany and in the terri, five miles over city line) 4 M or less; Min. \$200; 5% over 4 M and inc. 100 M; 3% on excess of 100 M; outside of above terri; 7%; Min. \$200.

Farms & Summer Camps—10%; Min. \$200.
Vacant Lots & Parcels of Land—10% up to and inc. 2 M; 5%, over 2 M; Min. \$100.
Businesses & Leases—10%; Min. \$100.
Exchanges—Same as for sales, paid by respective sellers.

Leases

All Types—Mo. to mo. or less than one yr. 5%, ½ of mo. rent, whichever is greater. 1 yr. or longer; 5%, 1st yr.; 4%, 2nd yr.; 3%, 3rd yr.; 2% ea. add. yr.

Rules—1. If option to purchase is exercised, chg. reg. sales comm. less comm. coll. for unexpired portion of lease. 2. If renewal option is exercised, comm. for renewal period shall be due upon exer. of option.

Furnished Prop.—6 mos. or less, 10% of total rental over 6 mos. addit. 2½% of rent reserved.

Management

Collections—5% of gross to 100 M; 3% on excess to inc. 200 M; 2% on excess to inc. 500 M; 1% on excess of 500 M.
Repairs and Alterations—10% of amount of expenditures.

ATLANTA, GA.

Sales

City Prop.—3% to 10 M; 3% on bal.; Min. \$50.

Rules—1. If option consid. pd. but option not exer., agent receives ½ consid. but no more than comm. from a sale. If consid. for option is nominal or waived, agent receives comm. by agreement. 2. Earnest money is held by agent and should be approx. 5% of selling price. 3. Owner pays adv. unless otherwise agreed. 4. For architectural service, charge usual rates for this service. 5. For building fees, charge usual rates for construction service. 6. If prop. requires

special effort or expense, may charge to 10%.

Suburban Prop.—5%; Min. \$50.
Subdivisions—By agreement, but not less than 10%.

Farms and Acreage—10%; Min. \$50.
Leaseholds—Same as sales comm.
Stock, Fixtures & Furnished Prop.—Same as sales comm. on amt. rec. for both bldg. & contents.
Exchange—Full comm. pd. by each party.

Leases

Industrial (outside Met. Area)—Not less than 5%; Min. \$50.
Short Term, Resid. and Bus.—In rents of \$20 and under, 10% of mo. collections for procuring tenant and managing prop.; over \$20, 25% of 1st mos. rent for procuring tenant and 5% of remaining mo. coll. for managing.

Long Term Lease—2 and 3 yrs., 50% of 1st mos. rent and 5% of bal.; more than 3 yrs., 1st mos. rent and 5% of bal. (On cancellation of lease, chg. 5% on entire term, pd. by party served.) In no case shall comm. be more than reg. sale comm. on full value of prop.
Percentage Lease—Charge usual rate on min. rent for entire term payable when lease is made. When addit. rent is due, charge usual rate on addit. rent as if amt. had been definitely known at time of execution of lease.

Appraisals

Resid. (incl. vac. lots)—\$2 per M; \$30 min. for first parcel, \$15 min. ea. add. parcel.
Comm., Ind., Apts., Vac. Lots—\$2 per M to 100M; \$1.50 per M next 400M; \$1 per M over 500M. \$50 min. on first parcel, \$25 min. ea. add. parcel.
Acreage—\$2 per M; \$50 min.
Expert Testimony—\$50 a day min.

Management

See Leases, above.

BALTIMORE

Sales

Improved City Prop.—5% first 50M, 3% on bal. Min. \$50.
Unimproved Prop. (any location)—10% on first 1 M, 5% on bal.
Country Prop.—5%.

Farms, Resid., Waterfronts & Country Estates—Within 15 mi. of City Hall, Min. 5%; higher rates not exceeding 10% on 1st 5 M and 5% on bal. Beyond 15 mi. of City Hall, 10%, if agreement for payment of such higher rates is made at time of listing.

Bus., Stock & Fixtures—10% on 1st 5 M and 5% on bal., plus reg. comm. on rent for unexpired lease assumed by purchaser.

Exchanges—Full sales comm. pd. by each party.

*Note—Where property is subject to a ground rent, add to the commission produced by the foregoing rates an amount equal to one-half the annual ground rent.

Leases

Short Term—Less than 1 yr., 6/10 of 1st mos. rent; more than 1 yr., the following rates apply to average annual rental: 1st year, 5%; 2nd, 3%; 3rd, 3%; 2% per year thereafter.

Percentage—Same as short term.

Management

Resid. Prop.—Multiple dwellings having no more than 5 units, 5% (min. mo. chg. \$1 on any one tenant); for procuring new tenants, 6/10 of 1st mo. rent. Multiple dwellings and apts. containing from 6 to 50 units, 5% min. chg. on multiple dwellings containing 10 or more units \$100 per annum; for procuring new tenants, 3/10 of 1st mo. rent. Apts. bldgs. containing more than 50 units, 5%, including procuring new tenants. All classes, weekly rental prop. 10% including procuring new tenants.

Bus. Prop.—For management of and/or coll. of rents, 5%; for procuring tenants, 6/10 of 1st mo. rent. (By agreement management fee will be reduced to 3% where size of rental list justifies such reduction) and the

charges for procuring tenants may be reduced to ½ of the rates.

BIRMINGHAM, ALABAMA

Sales

Improved City Prop.—5% to 25 M; 3% over 25 M; Min. \$50.

Unimproved City Prop.—5% to 10%.

Subdivisions—By agreement.

Acreage & Farm Prop.—5% to 10%.

Industrial Prop.—5% to 10%.

Exchanges—Full sales comm. pd. by each party. (By agreement min. comm. equal to full comm. on highest priced prop.)

Leases

Comm. Prop.—5% as rent collected on rentals over \$25 per mo.; 10% on rentals \$25 per mo. and under; if cash 2½% of total rent, provided such cash does not exceed sale comm. Under cash settlement agent relieved of coll. and mgmt.

Apt. and Resid.—Monthly rent of \$25 or less—10% as rent coll. Monthly rent over \$25—5% as rent collected for mgmt. and coll. plus cash brokerage of 3% of total rent first year; 2% second year; 1% each subsequent year. For renewals 5% as rent collected plus cash brokerage of 2% of total rent for 1 year renewal and 1% each subsequent year.
Monthly Leases—Regardless of class of prop. 10% as rent collected.

Official Board Appraisals

Price is quoted upon request after analyzing purpose of appraisal and amount of work involved.

BOSTON

Sales

Except as specifically provided for below: 5% up to \$100,000; 3% on the next \$150,000; and 2% on the balance of price. Min. \$100.

Residential Property (One to four-family units only): 6% up to \$10,000 and then as above. Min. \$100.

Industrial Property—5%, Min. \$100.

Farm or Land—8% up to \$5,000; 6% on the balance of price. Min. \$100.

Mortgages

First Mortgages and Construction Loans—1%, Min. \$25.

Second Mortgages—2%, Min. \$25.

Exchanges

Commissions as above, paid by both parties.

Leases

Except as specifically provided for below: 5% of rent for first year, 4% of rent for second year, 2% of rent for third and fourth years, and 1½% of rent for balance of term. Min. \$25.

Less than one year or tenant-at-will: 50% of one month's rent. Min. \$25.
Industrial Property—6% of rent for first year, 3% of rent for the next nine years, and 2% for the balance of the term. Min. \$25.

Less than a year, or tenant-at-will: 50% of one month's rent. Min. \$25.

Land or Farm—6% of total rent. Min. \$25.
Less than a year, or tenant-at-will: 50% of one month's rent. Min. \$15.

Residence or Apartment—5% of the rent for the first two years, and 3% of the rent for the balance of the term (except as follows): Min. \$25.

Term less than one year: Total rent 2 M or more, 5%; total rent less than 2 M, 10% or one-half a month's rent, whichever is less, but not to exceed \$100. Min. \$25.

Outside of Boston Suburbs, Single Residence Only—6% of rent for a year, or season; 5% of the rent for the second year, and 3% of the rent for the balance of the term,

but not less than 50% of one month's rent. Min. \$15.

Tenant-at-will: 50% of one month's rent. Min. \$15.

Management

(Unless otherwise agreed)

On Amounts Collected by Agent—6%.

Monthly rents under \$15, and weekly rents—10%.

On Cost of Improvements (not repairs) supervised by Agent—5%.

On Cost of Repairs (only when specifically agreed to)—5%.

BRIDGEPORT, CONN.

Sales

Improved City Prop.—5%; Min. \$100.

Unimproved City Prop.—5%; Min. \$50.

Country and Shore Prop.—5%; Min. \$100.

Acreage and Farm Prop. (City)—5%; Min. \$100.

Industrial Prop.—5%; Min. \$200.

Exchanges—Each owner pays reg. sales rate plus expenses.

Leases

Short Term—To 1 yr., 5%; Min. \$10.

Long Term—5% on 1st yr., comm. on bal. Residential property 5% 1st yr.; 5% 2nd yr. or 1st renewal and 2% thereafter. Business property 5% 1st yr.; 2% 2nd yr. and thereafter. Where comm. is more than 5% on value of prop., consider as a sale at 5%. (Note: Above rates on sales & leases are min. rates, subj. to increase if extraordinary circumstances necessitate same.)

Rules—1. If option to purchase exer., chg. reg. sales comm. 2. If renewal privilege exer., chg. reg. comm. for entire term.

Appraisals

Board—\$50 to 5 M; \$3 per M over.

BRONX

Sales

Bus. Resid. Prop.—5% to 25M; 3% excess 25M to 50M; 2½% excess 50M to 100M; 2% excess 100M to 200M; 1½% excess 200M to 1,000M; 1¼% excess 1,000M to 2,000M; 1% excess 2,000M; Min. \$200.

Ind. Prop.—5% to 100 M; 2½% excess 100 M to 1,000 M; 1¾% excess 1,000 M to 2,000 M; 1% excess 2,000 M; Min. \$200.

Waterfront Prop.—5%, Min. \$200.

Acreage—5%, Min. \$200.

Leaseholds—Reg. rates for unexp. term plus 1%.

Exchanges—Full Comm. pd. by each party.

First Mortgages—2% to 25 M; \$500 from 25 M to 50 M; 1% over 50 M.

Leases

Acreage, Waterfront Prop.—5% on aggregate rental for term of lease.

Ind. Prop.—On agr. rental for lease term to 100M, 5%; excess 100M to 1,000M, 2½%; excess 1,000M to 2,000M, 1¾%; excess 2,000 M, 1%.

Apts., Furn. Dwell.—5% agr. rent to 1 yr.; 5% to 2½ yrs.; 2% agr. rental over 2½ yrs.; renewals 1¾%; overwriting 1¾%.

Bus. Resid. Prop.—1st yr. or less 3¾%; 2nd yr. 2½%; 3rd yr. 2%; 4-21 yrs. 1½%.

Management

Apts.—Where no comm. charged for renting, leasing—5% of gross collection. Where comm. charged for renting, leasing—3% gross coll. to 100M; 2½% excess 100M to 200M per year; 2% excess above 200M.

Bus. (excl. Ind., Waterfront Prop.)—1 yr. or more, on aggregate rental: 1st yr. 3¾%, 2nd yr. 2½%, 3rd yr. 2%, 4-21 yrs. 1½%. Renewals 1¾%; overwriting 1¾%.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

Rules—1. Min. management fee on each bldg. \$15 mo. 2. New lease, full comm.; renewal or ext., 1/2 comm.

BROOKLYN

Sales

City Prop.—(Except waterfront or industrial, hotels, theaters, concessions, amusement enterprises and institutional properties)—5% up to 50 M; 2 1/2% on excess over 50 M. Min. unimproved prop. \$100; improved prop. \$200.

Waterfront or industrial, hotels, theaters, concessions, amusement enterprises and institutional prop.—5%.

Leases

Short Term—Dwellings, Apartments all classes not specifically provided for: 1 yr. or less—5% of annual rent; Furnished Houses or Furnished Apartments—5% for Term; Stores, Offices & Business Uses, Industrial or Waterfront, Hotels, Theaters, Concessions, Amusement Enterprises & Institutional Property—5%. Min \$25.

Long Term—Dwellings, Apartments all classes not specifically provided for: 5% of 1st yr.; 2 1/2% of 2nd & 3rd yrs.; 1% on bal. to and incl. 10th yr.; more than 10 yrs.: 1 1/2% of 1st yr.; 1% of 2nd-50 yrs.; 1/16th of 1% on bal.; Waterfront—5%; Industrial, Hotels, Theaters, Concessions, Amusement Enterprises, Institutional property, Stores, Offices and Business Uses—5% of 1st 3 yrs.; 1 1/2% of 4-21 yrs.; 1/2 of 1% on balance; Min. \$25.

Rules—1. On percentage leases, chg. comm. on specified min. for entire term plus reg. comm. on addit. rent as it falls due, payable at the end of the respective year. 2. On renewals, sub-rentals & assignments, chg. full comm.

Appraisals

Individual—1/10 of 1%. (Min. fees: Vacant lots 20x100 ft., 1-3 lots, \$25; Each addit. lot, \$10; 1 or 2 family houses, \$25; Bus. or apts., 8 units or less, \$30; more than 8 units, \$50.)

Office bldgs., waterfront prop., hotels, acreage, country resid., etc.—By special agreement.

Board—Fees on application.

Management

All Classes of Real Estate—On gross collections up to and incl. 100 M annually, 5% on 1st 1 M collected monthly; 4% on 2nd 3 and 4 M; 3% on bal. On coll. exceeding 100 M, 2 1/2% on excess up to and incl. 200 M; 2% on excess up to and incl. 500 M; 1% on excess over 500 M. In buildings where no written leases are made, min., 5% of gross coll. Min. \$5.

Commissions—On rentals: Furnished Houses or Apartments, 5%; Waterfront, 5%; Industrial, Hotels, Theaters, Concessions & Amusement Enterprises—5% of 1st 3 yrs.; 1 1/2% of 4-21 yrs.; 1/2 of 1% on bal. Other property—3% of 1st yr.; 2 1/2% of 2nd & 3rd yrs.; 1% on bal. to and incl. 10th yr. More than 10 yrs.: 1 1/2%—1-21 yrs.; 1/2 of 1%—22-50 yrs.; 1/16th of 1% on bal. Full "rental" comm. to outside broker and over writing comm. of 1/2 of "management" rate to managing agent. On renewals—1/2 of rate for rentals under "management" schedule.

CAMDEN, N.J.

Sales

Improved & Unimproved Prop.—(Incl. farms) Min. 5%. (Unimproved scattered suburban lots, 10%). Min. comm. \$50.

Exchanges—Full comm. pd. by each party.

Leases

Short Term—Mo. to mo., 1/2 of 1 mos. rent. For 1 yr. or less, other than mo. to mo., 5% (provided not less than 1/2 of 1 mos. rent.)

Long Term—Over 1 yr., 5% of gross rent for 1st yr.; 3% of 2nd yr., 2% on bal.

Rules—1. If op. to pur. is exer., chg. full sales comm. 2. Op. of renewals, rate by special arrangement.

Appraisals

Board—\$25 to 5 M; Over 5 M, \$25 for 1st 5 M, \$1 per M on bal. Leaseholds, \$1 per M, Min. \$100. (Appraisals for government or institutions, by agreement.)

Management

Collections—5%. \$1 per mo. min., except private garages.

Management—5% of mo. rent in addit. to fee for collecting rents.

Supervision of Repairs—(Where no prop. mgmt. fee is pd.), 10% of cost.

CHATTANOOGA, TENN.

Sales

City & Suburban Prop.—5% to 25 M; 3% on bal. (Comm. on all deals, if not otherwise agreed to, handled by two agents jointly,

shall be 50% to selling agt. and 50% to agt. of owner.)

Vacant Lots—10%. Min. \$50.

Farm Prop.—By agreement. Not less than double the amount charged for sales of city or suburban property.

Exchanges—Full commission on the value of each property involved.

Leases

Less than 1 yr., 1/2 1st mo. rent; 1-3 yrs. on prop. renting from \$12 to \$100 per mo., 4% of gross rent for term of lease. Period over 1 yr. on prop. renting for over \$100 per mo., 3% cash on gross contracted for, inc. taxes, ins., % of sales paid by tenant.

Renewals, ext., opt., new leases same as above.

When commissions are paid in installments: 5% of the monthly rental.

Appraisals

Due to the varied character of appraisals required by clients no set fee schedule is suggested. Fees for value appraisals or detailed appraisals to be arrived at by agreement.

Where two appraisers are desired the charge should be 50% more than for one and the total fees to be divided between the Realtors.

Management

Coll. of Rents—5% on mo. rentals, \$150 min.; 10% on wkly. rentals. (No chg. shall be made for securing tenant where agt. has chg. of prop. and collects rents.)

Repairs—10% on amount involved.

CHICAGO

Customary Charges

Sales

Improved City Prop.—5% to 250M: 3% above \$100 min. (Sales price includes equity plus encumbrances.)

Unimproved City Prop.—10% to 10M; 5% above \$100 min.

Country Prop.—5%; \$100 min.

Subdivisions—By agreement.

Acreage and Farm Prop. (City)—5%; \$100 min.

Lease and Leaseholds—Same as for gross and net leases plus 4% of any cash pd. for leasehold interest.

Industrial Prop.—5%; \$100 min. ("Built to suit" deals, 5% of combined value of land and improvements.)

Fixtures, Merchandise, Etc.—10% to 1M, 5% on bal. in addit. to any other compensation.

Exchanges—Full sales comm. pd. by each party.

Sale of Stock—Full comm. on pur. price of stock of R.E. Corp. or Trust. Encumbrance, including delinquent taxes is added to purchase price for computing comm. in same proportion that total stock bears to that sold.

Leases—Gross

Short Term Resid., Bus., and Ground—To 6 mos., 7% on 6 mos.; 6 mos. to 1 yr., 7% on 1 yr.; except on furnished apartment leases, for which charge is 10% of total rental reserved in lease. Min. \$25.

Long Term Leases—1-6 yrs., 7% 1st yr. 1/2 of 1% each addit. 6 mos. or fraction thereof, except on furnished apartment leases for which charge is 10% on 1st yr. rental, plus 1/2 of 1% of annual rental for each addit. 6 mos. or fraction thereof. For graduated rentals the average yrs. rent is used as basis of computation. 6-25 yrs., 2% of total rental reserved in lease. More than 25 yrs., 50% of an amt. equal to aver. yearly rent for entire term of lease.

Net Leases—3% of total rental reserved in lease, not to exceed 75% of an average annual rental for entire term.

Rules—1. Addit. renewal comm. is difference between comm. on entire period, incl. extension, and comm. already pd. 2. On cancellations, when lessor has right to cancel, reg. comm. is charged. When lessee has right to cancel and lease contains penalty clause, comm. charged is for period of entire term of lease as though no cancellation clause existed. When no penalty clause exists comm. is charged to date when cancellation may be made; if not cancelled, comm. is charged on extended period on same basis as renewal. 3. On op. to pur. reg. sales comm. is charged less difference between comm. pd. for consummating lease and comm. that would have been payable had the lease been to expire as of date of pur. 4. If consid. pd. by tenant in addit. to rent, the chg. is 5% of consid. in addit. to reg. lease comm. 5. On percentage leases comm. is charged on min. or guaranteed rent (when lease includes such) or on rent equal to 3/4 of owner's asking price (when lease omits min. or guaranteed rent). 2% on gross and 3% on net leases on all over-plus payments to lessor by lessee—payable annually. 6. Subleases—Chg. is same as for orig. lease.

Appraisals

Board—\$100 to 10M: \$3 for each \$2,500 over 10M to 100M: \$5 for each \$5,000 over 100 M. Additional fee for retrospective appraisals and special purpose properties. On partial interests, charge is based on value of entire property of which partial interest forms a part. Min. \$100.

Management

For resid. management, exclus. of renting and leasing, not less than 4% of gross mo. income.

Commissions—Full comm. on rentals; reg. rates for renewals.

Bus. Prop. Mgmt.—4% of gross mo. income plus reg. rate for leases, 1/2 for renewals.

Industrial Prop. Mgmt.—5% of gross, rest same. On both, addit. space takes comm. rate as if to new tenant.

Combined Mgmt., Renting and Leasing—Not less than 6% of gross mo. income. Min. mo. chgs. based on number of rentable units occupied or not, \$3.50 for one unit to \$40.75 for 24 units. When combined comm. do not equal chg. in sched., then min. sched. chg. shall apply.

Social Security Records—Agt. charges owner 25c per employee per mo. if paid once per mo., 40c if twice, for keeping records.

Transfer or Assignment of Leases—Chg. in proportion to services rendered. Min. \$10.

CINCINNATI

Sales

Improved City Prop.—5%; Min. \$100.

Unimproved City Prop.—6%; Min. \$50.

Acreage Farm Prop.—5%; Min. \$100.

Exchanges—Full sales comm. pd. by each party.

Leases

Short Term—1 yr. or less, 5%. (For securing tenant without lease, 1/2 of 1st mos. rent.)

Long Term Leases—1 yr. and less than 25 yrs., 5% 1st yr.; 3% on bal.; 3% on renewals.

Perpetual Leases or Leases Longer Than 25 Yrs.—Same as sale. (Where there is no op. to pur. and no price stated, value is based on capitalization of aver. annual rent at 5%.) If op. to pur. is exer., chg. sales commission.

Appraisals

Board—\$25 base fee; \$2 per M to 500 M; \$1 per M on bal.

CLEVELAND

(Rates in process of revision)

Sales

Resid. Prop. containing 3 family units or less, 5%. Min. comm., \$100. Resid. prop. containing more than 3 family units: on first 50M, 5%; on bal., 3%. Min. comm., \$100.

Leases, Sub-leases or Rentals
All resid. prop., furnished or unfurnished, 5% of the total rent for the term or 1/2 the first month's rent, whichever is greater. Min. comm., \$25.

Sales, Leases and Sub-leases

Vacant lots: acreage: farms; warehouses; industrial, manufacturing, distributing and loft buildings; automobile sales; service and gas stations; parking lots; schools; churches; hospitals; cemeteries; summer camps and resorts; auto courts; drive-in movies; drive-in restaurants; golf courses and other special purpose properties, 5%. Min. comm.: On sales of less than \$1,500, \$100; on sales of \$1,500 to \$3,000, \$150.

Retail Properties

Office Buildings; Hotels; Theatre Buildings; Stores—(a) Sales: On first 50M, 5%; on bal., 3%. Min. comm. \$100. (b) Leases and sub-leases: On first 20M, 5%; on next 80M, 3%; on bal. 2 1/2%. Min. 1/2 of one month's rent.

Subdivision Sales Contracts—Comm. rate by agreement.
All types of real estate, or interests in real estate, not specifically mentioned herein: Comm., 5%. Min. comm., \$100.

COLUMBUS

Sales

All Types of Prop.—5% on 1st 500 M; 4% on bal. Min. \$150.

Vacant Lots—10% on 1st \$500; 5% above \$500; Min. \$50.

Leases & Leaseholds—Reg. lease comm. plus sales comm. on bonus.

Exchanges—Full comm. pd. by each party.

Bus., Chattels, Etc.—10% to 10 M, and 5% on bal.—Min. \$100.

Leases

Short Term—Less than 1 yr., 1/2 1st mos. rent; Min. \$10 resid., \$25 bus.

Long Term—1 yr. or more, 5% of total rental for 1st 2 yrs. & 2% on bal.; Min. \$15 resid., \$25 bus.

99-Yr.—Same as sale computed on present value, or by capital aver. rental of 1st 10 yrs. at 5%, plus bonus pd.

Percentage Leases—Reg. lease comm. on specified min. rent for entire period of lease, plus addit. comm. on addit. rent as it falls due. (Where no min. rent specified, parties shall fix a min. as a base for comm.)

Rules—1. On renewals chg. full comm. on renewal period. 2. If op. to pur. is exer., chg. full sales comm. 3. Where net rental is chgd. & lessee pays taxes, fire insurance, repairs, etc., comm. is computed on total rental & addit. consideration.

Appraisals

Board—\$4 per M to 100M: \$3 per 100M to 200M; \$2 per M on bal. Min. \$75 on single vacant lot, \$150 min. on all other prop.

Management

Resid. & Bus. Prop.—Not less than 5% nor more than 10% of gross receipts. Agt. may chg. for maintenance and repair disbursements.

Cancellation—50% of mgmt. fee for unexp. term.

Leasing & New Tenants—Reg. Comm.

DALLAS, TEXAS

Sales

Bus. & Resid.—5% to 300M; 2 1/2% on bal. Exchanges—Full sales comm. to be paid by each party on the value of his respective prop.

Sale of Leases—Reg. lease comm. on unexpired portion of lease; plus sales comm. on any addit. consid. pd.

Leases

Comm. Rates (figured on tot. gross rental)—1-2 yr. lease, 5%; 3 yr. 4 1/2%; 4-5 yr. 4%; second 5 yr. period 3%; third 5 yr. period 2 1/2%; over 15 yrs. 2%.

Rules—(1) A lease comm. is payable by the Lessor in cash when lease is closed, unless otherwise agreed. (2) Where an Agent agrees to take a lease comm. monthly throughout lease term, comm. shall be 5% of mo. rent even though rent is paid direct to owner. Where property management is involved, comm. shall be 6% of mo. rent. (3) Recommended schedule rates to apply on am. of taxes and insurance in case of net leases. For computation, current taxes and insurance are to be projected throughout life of lease. (4) In case of percentage leases, comm. on all guaranteed rents is to be paid when lease is closed, and 5% on all add. rents, which may be payable under conditional terms of lease, when same are rec. by Lessor. Where there is no fixed min. rent shall be est. by the parties for figuring cash comm. due at closing. (5) When a renewal option is exercised, Lessor shall pay add. comm., as if a new lease had been made for the per. of time. (For comm. due, where a lease contains a renewal option, tenant's continued occupancy of property shall be construed as exercise of said option.) (6) On leases shorter than 5 yrs., Lessor shall pay add. comm. on all renewals or new lease agreements covering tenant's first 3 years' occupancy; comm. due for each such renewal to be figured as if a new lease had been for that per. of time. (7) When Lessor has option to cancel, comm. shall be due for full length of lease; but where Lessee has option to cancel, comm. shall be due to date of option, with agreement that add. comm. is to be paid later, if tenant continues to occupy property after that date. (8) When a purchase option is exercised, Lessor shall pay regular sales comm., less difference between lease comm. previously paid and proper comm. for portion of lease used. (9) Cash comm. on any lease is not to exceed reg. sales comm. on market value of prop. at time of lease.

Management

Rental Collection—Unfur. resid. prop. & comm. prop., 6%; unfur. resid. prop., 7 1/2%. When agt. obtains mo. to mo. tenant & owner coll. rent, 6% of 6 mo. rent.

DAYTON

Sales—Exchanges

Improved Prop.—5%. Min. \$100.

Vacant Lots—5%. Min. \$50.

Farm or Out-of-Town Prop.—5%. Min. \$100.

Bus. Propositions—10%. Min. \$100.

Impr. Indust. Prop. (used for mfg. storage and lobbying)—3%. Min. \$100.

Even Exchanges—Owner of each prop. pays 1% less than standard sales charges.

Uneven Exchanges—Same as above except owner of larger pays standard sales chgs. on excess.

Leases—Rentals

Resid. and Apt. Prop. Leases—5%. Min. 1/2 1st mos. rent.

Stores and Bus. Prop. Leases—Not over 20 yrs., 5%. Over 20 yrs. capital, aver. annual rental at 6% and chg. on basis of sale of impr. prop.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

Ground Leases—Same as stores and bus. prop.
Indust. Prop. Leases (used for mfg. storage and jobbing)—Not over 20 yrs., 5%. Over 20 yrs., capital, aver. annual rental at 5% and charge on basis of sale of impr. industr. prop.
Finding Monthly Tenant—1/2 1st mos. rent. Min. \$10.

Management

Resid. and Bus. Prop.—Securing tenant, 1/3 reg. renting chg. Renewals, no chg. Coll. of rents—\$20 or less per unit, 10%; \$21 to \$50 per unit per mo., 8%; \$51 to \$99 per unit per mo., 7%; \$100 or over per unit per mo., 5%. Min. fee per mo., \$3. Min. fee per mo. on weekly collections, 10%.

Vacant Prop.—2 1/4% of taxes.

Repairs and Alterations—More than ordinary, 10% on amts. to \$500, 5% on bal.

Rules—All rental and mgmt. contracts to be for at least 1 yr. For cancellation of contract, 50% of mgmt. fee shall be chgd. for unexpired term, based on gross income at time of cancellation and payable at time of cancellation.

Rules—Leases containing privilege of renewal or extension and/or op. to pur., usual comm. to be pd. on renewal or extension and/or sale, when op. is exer., and new transaction is closed. Broker should have owner sign agreement when lease is executed. Failure to sign does not invalidate broker's claim. Should op. to purchase be exer. before expiration of term of lease, deduct from comm. on sale amt. of comm. pd. on unused portion of lease.

Appraisals

Board—Contact board secretary for estimate. Expert Testimony—\$50 per day or any part thereof.

DENVER

Sales

City Prop.—5%. Min. \$50.
Subdivisions—10% Min.
Acreage and Farm Prop. in City—5%; Min. \$50.

Leaseholds—Chg. for unexp. term as for new lease, plus reg. sales comm. on addit. cash consid. pd. as bonus or for improvements.
Exchanges—Full sales comm. pd. by each party.

Leases

Monthly Tenancy—30% of 1st mos. rent—applies to all types prop. (Coll. of rents, 5%; Min. \$2 per mo.).

Long Term—To 10 yrs., 3%; Min. 50% of 1st mos. rent; above 10 yrs., 1% on each addit. yr. until equal to sales comm.; 99 yrs., treat as sale, value deter. by capital, aver. annual rent at 5%. (Office bldgs., farms and resorts excepted.)

Percentage—Comm. on perc. rent above min. rent, at reg. lease rates.

Rules—1. On absolute percent. lease, comm. is based on rental value of prop. for full term of lease, to be deter. by appraisal.
2. If pur. op. is exer., comm. is diff. between reg. sales comm. and comm. pd. 3. If renewal privilege is exer., chg. comm. on renewed period as if continuation of orig. term.

Appraisals

Denver Board of Realtors Appraisal Advisory Committee recommends members to make appraisals.

Expert Testimony—Condemnation com. \$50 a day; other courts \$100 a day.

DES MOINES, IOWA

Sales

Impr. City Prop.—5%. Min. \$100.
Unimproved City Prop.—7 1/4%; Min. \$100.
Farm Prop.—5%; Min. \$2 per acre or \$100, whichever is greater.

Acreage—Same as city prop.

Farm Prop.—5%; Min. \$2 per acre.

Leases and Leaseholds—Chg. for unexp. terms as if new lease plus reg. sales comm. on any addit. cash bonus.

Exchanges—Full sales comm. pd. by each party.

Leases

Resid. Prop.—5% of gross; Min. \$10.

Bus. Prop.—1 to 3 yrs., 3% gross. Min. 1 mos. rent; 3 to 10 yrs., 3% gross. Over 10 yrs. add 1/4% gross rental.

Farm Prop.—50c per acre per yr.; Min. \$25.

Appraisals

Board—\$5 per M to 5 M; \$4 per M, 5-10 M; \$3 per M, 10-25 M; \$2 per M, 25-100 M; \$1 per M above; Min. \$25.

Management

Collections—Single & duplex resid., 10%; apts., 7 1/4%; bus. & farm prop. by special agreement.

DETROIT

Sales

Impr. City Prop.—5%. Min. \$100.

Unimpr. City Prop.—Incl. industrial—10% to 2M, 5% on excess above 2M. Min. \$50.

Leases and Leaseholds—10% of consid. min. equal to lease comm. on unexp. term.

Stock, Fixtures and Personal Prop.—10%.

Exchanges—Full comm. pd. by each party.

Ground Leases, Leasehold Interests—10% of consideration. Min. equal to rate for negot. new lease for unexp. term.

Land Contracts—5%. Min. \$100.

Subdivisions—By agreement, Coll. 5%.

Leases

Short Term Resid.—(1 yr. or mo. to mo.) 1/4 1st mos. rent.

Short Term Bus. and Ground—(1 yr. or less) 5%. Min. \$25.

Long Term Leases—5% 1st yr.; 2 1/2% 2 to 5 yrs., 2% 5 to 10 yrs., 1% on bal. to and incl. 50th yr.

Rules—1. On op. to pur.; Exer. on or before 10 yrs., pay sales comm. less comm. on unexp. term of lease. Unexer. option—agreement, in writing, basis labor performed.
2. On renewals pay full comm. 3. On cancellations pay reg. comm. on full term of lease.
4. On reappraisals pay comm. on aver. rent between date of lease and date of 1st reappraisal.
5. On percentage lease, where min. guarantee, pay reg. comm. on guarantee for entire term when lease is closed and full comm. on addit. rent payable at end of each year. Where no min. guarantee, lessor or agent shall fix a min. upon which comm. shall be pd. and proceed as above.

Appraisals

Board—\$100 plus \$2.50 per M above 15 M to 500 M; \$2 per M over 500 M.

Individual—\$25 to 5 M; \$30, 5 M to 15 M; \$50 plus \$1.25 per M above 15 M to 500 M; \$1.00 per M over 500 M.

Expert Testimony—\$100 per day or fraction.

DULUTH

Sales

Bus. and Resid. Prop.—5% on 1st 100 M; 3% bal. Min. \$100.

Sub. Acreage, Vacant Lots and Dock Prop.—10%.

Exchanges—Reg. comm. on combined value of prop. to be pd. by parties making exchange.

Leases

Resid.—5% total rental, min. one-half 1st mo. rent.

Bus. Prop.—5% 1st yr., 3% next 9 yrs., 2% bal. of term. Over 30 yrs. chg. reg. sales comm. on value determined by capital, comm. on 1st yr. net rent, or aver. net rent for 1st 10 yrs., whichever is higher, adding to said value any bonus.

Percentage Leases—Comm. on spec. min. rent; if addit. rent falls due, chg. made as though amt. was definite at time of execu. of lease. Where no min. is provided, comm. payable based on bd. rates for full term at 75% fair market rental value and subsequent comm. equivalent to 5% of excess comm. at end of each yr. for subsequent collectible at end of each yr. for subsequent 9 yrs., equivalent to 2% of any excess earned and coll. over rent upon which orig. comm. and addit. comm. each yr. equivalent to 1% of excess earned and coll. over rent, upon which orig. comm. was figured.

Appraisals

To \$2,500, \$25; Over \$2,500 to 5 M, \$40; 5 M to 10 M, \$50; 10 M to 25 M, \$60; over 25 M up to 100 M, \$1 per M, Min. \$60.

Management

Collections—For care and management, incl. coll. rents, charge 7% where coll. total not more than \$1,200 per year; 6% where coll. are more than \$1,200 but not more than \$3,600; 5% where collections total more than \$3,600 per year.

New Leases—1/3 1st mos. rent; Min., \$5. This chg. made only once a yr. and no rent. coll. chg. for that month to be made.

Vacant—Min. for vac. or occupied prop., \$2 per mo. per bldg.

ELIZABETH, N.J.

Sales

Impr. City Prop.—5%.

Vacant Land—10% 1st 25M; 5% on bal.

Farms—7 1/4%.

Leases—10% plus add. chg. for unexpired term of lease.

Leaseholds—Same as real estate according to class.

Ind. Prop.—5%.

Leases

Short Term—1/4 1st mos. rent; Min. \$25.

Long Term Leases—Resid., 5%; Bus., 5% to 10 yrs., 3% on bal. Ind. Prop., same as Bus.

Appraisals

Board—\$50 to 25 M; \$100, 25 M to 50 M; by agreement on bal.; Min. \$50.

Management

Coll. Fees—5% Min. (Add. chg. for special services.)

EL PASO, TEXAS

Sales

Bus. and Resid. Prop.—5% of sale price. Min. \$25.

Exchanges—One comm. on larger amt. pd. by both parties. Each party pays 2 1/4% of smaller amt. and seller of larger amt. 5% on difference.

Leases

5% of total gross rental 1st and 2nd yr.; 4 1/4% 3rd yr.; 4% 4th and 5th yr.; 3% 2nd 5 yr. period; 2 1/2% 3rd 5 yr. period; 2% 15 yrs. and above.

Renewals—Same rate as though lease covered full term and to be pd. at time of renewal.

Farm Leases—Min. \$100. Excess by agreement.

Management

Rental Coll.—Resid. prop. 5-10% depending on class. (60% of 1st mos. rent chg. when owner collects rent). Min. comm. \$1 on each rental per mo.

ERIE, PA.

Sales

Impr. City or Sub. Prop.—5%; Min. \$100.

Vacant Lots or Acreage—10% on 1st 2 1/2 M; 5% above 2 1/2 M. Min. \$50.

Farms—10% on 1st 2 1/2 M; 5% above 2 1/2 M. Min. \$250.

Exchanges—Full comm. charged both parties.

Business—Stock and fixtures, 10%. Min. \$100.

Leases

Resid.—1/4 of 1st mos. rent for 1st yr. or less, plus 2% on term of lease over 1 yr. Min. \$15. Ren. 1/4 of 1st mo. rent. Min. \$10.

Commercial—1 yr. or less, 5%. Min. 1/4 of 1st mos. rent (not less than \$25). Over 1 yr. 5% of gross rent for 1st 2 yrs., plus 3% per yr. of gross rent for next 3 yrs., plus 2% per yr. for each rem. yr. of lease, due when lease is executed. If lease contains op. to pur. or renewal, prevailing fee when op. is exer., deducting amt. pd. for unused portion of lease when Lessee purchases prop.

Collecting Rent & Managing Property—5%.

Appraisals

Board—Up to 10M, \$35; excess of 10M, \$2 per M to 100M, \$1.50 per M above 100M.

Appraisals at different periods, full sched. fee chg. plus 1/4 for earlier val.

Management

Coll. of Rents—5%. Min. \$1 per mo. for each tenant.

FALL RIVER, MASS.

Sales

On sales (except as below) of 50 M or less 5%; from 50 M to 100 M inclusive 4%; and over 100 M 3%. Min. \$50.

Improved Property—Sold for one-half (or less) than the average assessed value for 3 years previous to sale. Min. \$200.

On industrial, warehouse, garage or wharf property, 5%.

Vacant Land—House lots with no buildings thereon or where buildings are of less value than the land, 5%. Min. under \$600, \$25; Min. \$600 to \$1,200, \$30.

Commercial or Indus. Land—5%. Min. \$100.

Farm Property—7%.

Outside of City (other than farms)—5%.

Stock of goods and personal property (as a whole)—5%.

Exchange of Property—When sales are made by exchange of properties, commission to be paid by each party.

Management

On monthly rental \$50 or less—10%. 7 1/4% on balances between \$50 and \$100 and 5% on all balances over \$100. Min. \$5.

On weekly rental amounting on an annual basis to 10 M or less, including supervision of minor repairs (not improvements)—10%. Over 10 M, 8%.

On cost of improvements (not repairs) supervised by Agent—5%.

On cost of repairs, only when specially agreed to—3%.

Leases

On industrial, warehouse, garage or wharf property or land—3% on rent for first 2 yrs., 2% thereafter, and on renewals when under option in lease.

Renewal of lease where there is no option, 2% on basis of previous rentals, 5% on any increase for first three yrs.; 2% thereafter.

On gasoline stations or land rented for gasoline station, the above rates shall apply except that in case the lease is written on basis of min. rental plus gallonage, 5% commission shall be charged annually on all rentals received over the u.s. Min. \$100.

On business premises—5% of first year's rental, 2% for the next four years, 1% thereafter on life of lease.
On summer or seasonal property—10% of season's rent. Min. \$25.
Renting residential property to tenants at will—5% of 1 year's rent. Min. \$15.

FORT WAYNE, IND.

Sales

Impr. City Prop.—5%. Min. \$100.

Unimpr. City Prop.—10% on 1st M; 5% on bal. Min. \$50.

Sub. Prop. (except farms)—5%. Min. \$100.

Farms—5%. Min. \$200.

Merchandise—5%. Min. \$100.

Exchanges—Same as cash sales.

Leases

Short Term—To 3 yrs., 5% total.
Long Term—3 to 10 yrs., 5% of 1st 3 yrs., 3% on remainder. 10-15 yrs., 5% on 1st 3 yrs., 3% on next 7 yrs., and 2% on remainder; over 15 yrs., 5% for 1st 3 yrs., 3% for next 7 yrs., 2% on next 5 yrs. and 1% on remainder. Chg. shall not exceed comm. due if prop. were sold at price equal to capital, at 8% of aver. gross rent, for 1 yr. Aver. rent. shall be ascertained by dividing total rent in lease by number of years covered. Comm. are cash when leases are signed.

Management

Comm. of Residential Rents and Apartments: Month to month rentals, half of first month's rent. Minimum comm., \$7.50. Comm. in no event shall exceed first month's rent. Residential rent coll. comm., 5% of rent coll. Min. comm. \$1.00 per mo. Agent may charge for maintenance and repair disbursements. Comm. on annual leases, 5% of annual rent. All comm. payable out of first money coll.

Appraisals

Board—City Property, \$1.50 per M. Min. \$25 on improved and \$15 on vacant. Suburban, \$25 min. plus \$1 a mile beyond city limits. Farms, \$50 min. plus \$1 a mile beyond 15 miles from city limits. Addit. fee for multiple units on one site and for special purpose properties.

FORT WORTH, TEXAS

Sales

Resid. and Bus. Prop.—5% up to 100 M; 2 1/4% over 100 M. Min. \$25.

Ranches—5%. Min. \$25.

Leases

5% of total gross rental up to 2 yrs.; 4 1/4% up to 3 yrs.; 4% up to 5 yrs.; 3% on 2nd 5 yr. period; 2 1/2% on 3rd 5 yr. period; 2% beyond 15 yrs. Regular comm. on percentage leases on guaranteed rental plus 5% on all excess as paid.

Management

5% collection comm. on bus. and high class resid. prop.; 10% on less desirable resid. prop.

Appraisals

Bus. Prop.—\$3 per M of appr. val. to 50M; \$2 per M 50 to 100M; \$1.50 per M over 100M; Min. \$75.

Res. Prop.—\$4 per M to 10M; \$2 per M over 10M; Min. \$40.

Farms, Ranches—\$2 per M to 50M; \$1.50 per M 50 to 100M; \$1 per M over 100M; Min. \$100 plus 25c per day.

Expert Testimony—\$50 per day.

GARY, INDIANA

Sales

Impr. Prop.—5% on 1st 50 M, 3% on bal. Min. \$100.

Unimpr. Prop.—10% on 1st M and 5% on bal. Min. \$25.

GRAND RAPIDS, MICH.

Sales

Impr. City Prop.—5%. Min. on sales to 1 M, the Min. is \$50, on Impr. City prop.

Unimpr. City Prop.—Same as above.

Acreage, Farm Prop.—5%, min. \$100

Exchanges—Full sales comm. pd. by both parties.

Leases

Short Term—Mo. to Mo., 1/4 1st mos. rent; 5% for 1 yr.

Long Term Leases—5% for 1st yr., 2 1/4% for 2nd yr.; 1% on bal.

Management

Same comm. as in Leases, above.

Collections—Min., 5% of rentals.

Supervision Repairs—10%.

General Care of Prop.—Min., \$6 per annum.

HARTFORD, CONN.

Sales

Impr. Prop. (excepting farms) in Territory I (Hartford, West Hartford, Wethersfield, East Hartford, Manchester, Bloomfield, Newington, Windsor and Glastonbury)—5% 1st 25 M; 3% over 25M; Min. \$100.

Unimpr. Prop. (including farms) in Territory I—5%. Min. \$50.

DIGEST of BOARD COMMISSION RATES IN CITIES OVER 100,000

Impr. Prop. (excepting farms) in Territory II (Farmington, Rocky Hill, Glastonbury, South Windsor, East Windsor, Suffield, Enfield, Simsbury, Avon, Berlin, Windsor Locks and Cromwell) and Territory III (elsewhere)—5% Min. \$100.
Unimpr. Prop. (including farms) in Territory II—5% Min. \$100.
Unimpr. Prop. (including farms) in Territory III—10% to 5 M and 5% on each M or fraction thereof; over 5 M, Min., \$100.
Exchanges—One chg. on larger sale to be divided between both owners in proportion that full comm. on sale of each prop. would be to full comm. on sale of both.

Leases

Industrial Prop.—5% of gross selling price.
Short Term—Bus. & res. prop., min. 1/2 of 1st mo. rent; 5 yrs. or less, 5% of gross rent.
Long Term—More than 5 yrs. 5% gross rent, for 1st 5 yrs., 1% to 21 yrs. by agreement over 21 yrs.
 Where lease has pur. op. and Lessee buys, comm. shall be pd. at time op. is exer.

Management

Resid. or Bus. Prop.—Territory I, 10% to \$100 per mo. 8% from \$100 to \$200; 5% over \$200 per mo.
Rent. Coll. Only—5% over \$10 per mo.

Appraisals

Board—By agreement.

HOUSTON

Sales

Impr. City Prop.—5% Min. \$25.
Unimpr. City Prop.—5% min. \$25.
Acresage, City and Suburban—5% to 10% Min. \$25.
Country Prop.—10%.
Stocks, Fixtures and Personal Prop.—Bus. 5% plus leasing comm. on unexp. term of lease. Resid. 10%.
Exchanges—Each party pays 1/2 the commission on smaller amt.; owner of larger prop. pays full comm. in addition on excess in value of larger prop. over smaller.

Leases

Short Term—50% of 1st mos. rent.
Long Term Leases—To 2 yrs., 5%; 2-5 yrs., 5% 1st 2 yrs., 4% next 3; 5-10 yrs., 5% 1st 2 yrs., 4% next 3, 5% next 5; 10-15 yrs., 5% 1st 2 yrs., 4% next 3, 5% next 5, 2% next 5; over 15 yrs., 5% 1st 2 yrs., 4% next 3, 3% next 3, 2% next 5, (1% each addit. yr., until comm. equals sales comm. on value deter. by capital, aver. annual rental at 5%).
Rules—1. Total amt. of comm. due when lease is signed. When lease is based on percentage of gross sales with minimum guarantee, comm. shall be payable in cash on min. guaranteed rental; comm. on excess, 5% due and payable when coll. by lessor. 2. Comm. on percentage leases without guaranteed min. rental shall be 5% of amt. coll. by lessor.
Oil Leases—10% of the consideration and 5% on subsequent collection of oil lease rental.

Appraisals

Matter of contract, Min. \$25, and addit. chgs. to cover necessary expenses.
Special chgs. for special service. (Out of town prop. chg. 10% per mile.) Min. \$5.
Expert Testimony—\$50 a day.

INDIANAPOLIS

Sales

City and Sub. Prop.—5%.
Subdivisions—By agreement.
Special Effort Prop., Farms, Lots—By agreement.

Leases & Leaseholds—Reg. leasing comm. on unexp. term, plus 5% of any cash bonus pd. Exchange—Full sales comm. pd. by each party.

Pay-Off of Conditional Sales Contracts or Leases with Option to Purchase—Where final payment is made under a conditional sales contract or a lease with option to purchase, the Realtor shall be entitled to chg. owner 1% of unpaid bal., or a \$25 min., when the Realtor is employed to assist in final settlement of the same. This fee is to compensate the Realtor for his services in helping prepare closing instruments, continuation of abstract, securing pay-off balances, determining status of taxes, Barrett Law Assessments and other liens, or for such other services as are necessary to completion of transaction.

Leases

Short Term—50% of mo. rent on mo. to mo. tenancies.

Long Term Leases—On all commercial leases for a term not exceeding 5 years, the fee shall be 3% of the total amount of rents contracted to be paid under said lease, with a minimum charge as follows: for a lease equal to one-half of one month's rent for a lease of one year or less; for a lease running for more than one year and not longer than two years the minimum charge shall equal one month's rent; for a lease running for more than two years the minimum charge shall equal one and one-half month's rent.
Percentage Leases—Reg. comm. on min. rent-

al, payable when lease is executed, plus addit. comm., same rate, on excess rent, payable annually.
Net Leases—(1-30 yrs. incl.), comm. computed on total rental plus taxes contracted to be pd. by lessee, using current yr. taxes as basis for computation.
Sublease—Foregoing comm. apply.
Rules—1. If renewal privilege or op. to pur. is exer., chg. addit. comm. on renewal, payable at time of pur. or renewal.

Management

Cancellation Clause—Fees same as if clause was not incl.
All Types City Property—7%.
City Property—7%; furnished prop., in city 10%; Suburban—10%; rental 1/2 1st mos. rent; sup. repairs, 10%.

Appraisals

Board—Resid. Prop.—Fee \$50 plus \$2 per M over \$20M valuation (more than one prop. by agreement). Apts. or Store Rooms not exceeding 4 units (or combination thereof not exceeding 4 units)—Fee \$100 plus \$2 per M. Invest. Prop. (apts. bus. prop., comm. and indus. prop.)—Fee \$200 plus \$2 per M. Platted Res. Lots—Fee \$25 plus \$5 each contig. lot. Platted Bus. and Indus. Sites (lots or acresage)—Fee \$50 plus \$2 per M. Farms—Fee \$100 plus \$2 per M plus 10c per mi. Court Testimony—Fee \$50 for 1/2 day or fract. thereof for each indiv. viewer. Special Types Not Covered Above—Fee by agreement.

Individuals—1-2 Family Resid. Prop.: \$15 min plus \$10 each add. house on same application & assignment; Vacant Resid. Lots: Min. \$10 per lot. \$5 each add. lot not to exceed 20 lots. Over 20 subdiv. fees prevail. Platted Subdiv. Filling Stations, Hotels and Office Bldg., Storefronts, Ind. Prop., Vacant Ind. & Com. Lots, Lots & Storage: by agreement. Farms: \$50 plus 10c per acre plus 10c per mile. Excessively imp. tracts by agreement.
Court Service—\$50 for each 1/2 day or fraction thereof for appearance, plus exp. app. fee, plus compensation for preparation.

JACKSONVILLE, FLA.

Sales

Impr. City Prop.—5% to 50 M. 3% on bal. Unimpr. City Prop.—5% to 50 M. 3% on bal. Suburban Prop.—10% to 5 M. 5% on bal. Acresage & Farm Prop.—10% to 100 M. 5% on bal.
Exchanges—Same as for sales.

Leases

Short & Long Term—5% of 1st yr.: 2 1/2% on bal., but comm. shall not be more than sales comm.
Rules—1. If renewal op. exer., chg. same rate as on original lease covering total term. 2. If purchase on exer., chg. sales comm. 3. When tenant or purchaser is secured for term controlled by another act., comm. shall be divided between broker and act. 4. If prop. is withdrawn from act. prior to expiration of lease, act. shall be entitled to 1/2 of full comm. for unexp. term, except in case of sale, in which case owner is to pay 2 1/2% comm. on gross sum due on unexp. term of lease.

Management

Repairs & Fees—10% to \$300; 7%, \$300 to \$500; 5%, \$500 to 1 M; 3% on bal.
Resid. Prop.—For securing tenant, 10% if rental is less than \$20 per mo.; if rental is more than \$20 per mo., \$10 for securing tenant plus 5% for coll. of rents and mgmt. except where comm. is less than min. comm. of \$1.50 per mo.
Commercial Prop.—10% of mo. rental if rent is less than \$20. If rental is more than \$20 with lease of 1 yr. or less, 1/4 of 1st mos. rent for securing tenant plus 5% for coll. rents and mgmt. plus 5% for coll. rents and mgmt.

JERSEY CITY, N. J.

Sales

Impr. City Prop.—5%.
Vacant Land—10%.

Leases

Short Term—1 yr. or less, 5%. Bus. prop. 5% on 1st 10 yrs.
Long Term—Bus. prop. 2 1/2% from 5 to 21 yrs.; 1% to excess of 21 yrs.; Industrial prop. 5% up to 21 yrs.; 1% in excess thereof.

Management

Resid. and Apt. Prop.—5% of total rental collected.
Commercial and Industrial—5% up to 50 M. Over 50 M by special agreement.

Appraisals

\$25 to 5 M; \$50 to 15 M; \$75 to 25 M; \$2.50 per M from 25 M to 100 M; plus \$2 per M from 100 M to 500 M.

KANSAS CITY, MO.

Sales

City Prop.—5% to 100 M; 3% on next 400 M; 2% on bal.; Min. \$50.
Subdivision—10%. (Owner pay adv.).
Farm Prop.—5% to 10 M; 3% on bal.; Min. \$50.
Leases and Leaseholds—Reg. leasing comm. on unexp. term as if new lease had been

made, plus 5% on cash consid. (In no case shall comm. exceed what would have been comm. had transaction been sale of fee.)
Exchanges—Same as sale, each party paying reg. comm.

Division—When sale or lease of property is listed with board member and made by another board member with consent and assistance of former, equal division of comm. shall be made, unless otherwise mutually agreed.

A division of comm. shall not be made by an active member with anyone who is not regularly engaged in real estate business.

Leases

Short Term—Less than 1 yr. (lease or mo. to mo.) 1/2 of 1st mos. rent.
Long Term—5% for 1st 10 yrs.; 4% next 10 yrs.; 3% on bal. until comm. equals amt. earned if sale had been made. (Selling val. determined by considering aver. annual rent at 5% of selling val.); Min. 1/2 mos. rent.

Percentage Leases—Rule 1—On min. guar. leases, same as for straight leases, due and payable on closing of lease. Each yr. thereafter, when addit. rent shall fall due as per cent of gross receipts, broker shall be entitled to coll. comm. at end of each yr. as earned. Rule 2—on no min. guar. lease—comm. computed on actual rental val. for full term lease. Rule 3—If op. to pur. in exer., chg. reg. sales comm. Rule 4—If lease contains op. to cancel, chg. comm. on full term. Rule 5—If lease is extended or renewed, chg. reg. leasing comm. for full term, lease comm. already paid.

Management

Bus. Prop.—Not less than 5% gross ann. income. Min. \$2 per mo. for each tenant unit managed, except for office bldgs. Renting and leasing, chg. reg. comm. Renewals or extensions, by agreement. Office bldg. leases above ground floor, by agreement.

Resid. Prop.—Rules—1. For obtaining new tenant for 1 yr. or less (lease or mo. to mo.) 1/2 1st mo. rent if act. does not manage prop. 2. If act. manages prop., 1/4 1st mos. rent. 3. For mgmt. of prop. and coll. of rents, 6% of gross mo. income for prop. of 12 units or less; 5% for all above 12 units. Min. chg. of \$2 per unit per mo. 4. When sub-act. obtains tenants accepted by act., he shall receive 1/4 of 1st mo. rent which shall be chgd. to owner, payable when 2 mos. rent have been pd. 5. In multiple dwellings no part of cost of living quarters for manager or janitor shall be pd. by act. 6. Above min. sched. shall not preclude act. from chg. higher comm. by agreement with owner.

Appraisals

Board—Min. Single family and vacant res. \$25; other \$35 min.; \$2 per M to 50 M; \$1.50 per M next 50 M; \$1 per M on bal.
Expert Testimony—Min. \$50 per day.

KNOXVILLE, TENN.

Sales

Impr. City Prop.—5% to 15 M; 3% above; Min. \$50.
Vacant Lots—10% to 1 M; 5% above; Min. \$25.
Farms—5% above 2 M; Min. \$100.

Leases

Resid.—10% to \$20; 7 1/2% \$20 to \$30; 5% above \$30. For securing tenant and not handling rents, 50% 1st mos. rent.
Repairs—10% to \$250; 5% above.

Appraisals

Board—Min. \$50; \$2 per M to 50M; \$1 per M excess of 50M and not more than \$100M; 50c per M excess of 100M.
Expert Testimony—Min. \$25 per day.

LITTLE ROCK, ARK.

Sales

Indus. and Bus. Prop.—5%.
Resid. Prop.—Impr.—5% Min. \$100.
Resid. Prop.—Unimpr.—10% Min. \$50.
City Subdivision—By agreement.
Suburban Prop.—10%.

Farms

Exchanges—Full comm. on each prop.

Appraisals

Board—\$25.00 on all appraisals, plus \$2.00 per M of valuation to 100 M; \$1.00 per M up to 200 M. Over 200 M and involving many units—special agreement.

LONG BEACH, CALIF.

Sales

City and County, Impr. or Vacant—5% Min. \$50.
Exchange—5% of full value of each prop.

Leases

Impr. or Vacant—1 yr. 5%; 2 yr. 4%; 3 yr. 10 yr. 3%, and 2% from 10 yr. to 25 yr. Min. \$25.
Indus. and Manuf.—1 yr. 5%; 3 yr. 4%; 5 yr. 3 1/2% plus 2 1/4% for 2nd 5 yr.

Management

Resid. Prop.—5% of rents collected. Min. \$5 per mo.
Bus. Prop.—5% up to \$500; 3% on all over \$500. Min. \$5 per mo.
Office Bldgs.—Separate agreement.

Appraisals

Individual contract.
Expert Testimony—\$50 per day.

LONG ISLAND, N. Y.

Appraisals

(Except territory covered by eastern Suffolk County Chapter.)
Individual—Min. \$25; to 10 M, \$25; to 25 M, \$35; to 50 M, \$50; over 50 M, \$50 on 1st 50 M and 1/5 of 1% over 250 M; over 250 M, same as for 250 M plus 1/10 of 1% on excess.

QUEENS COUNTY

Sales

(Except territory covered by Queens North Shore Chapter—Third Ward of Queens.) (Min. \$100.)
Impr. Prop.—1st 30 M, 5%; in excess, 2 1/4%.
Unimpr. Prop.—5%.
Acresage (unimpr.)—5%.
Factory Sites (unimpr.)—5%.
Water Front Prop.—5%.
Good Will, Goods and Chattels—10%.
Lease or Leaseholds—Reg. leasing comm. on unexpired term, plus 1% of the sum to be pd. for the lease or leasehold.

Leases

Resid.—(Except Long Island City, Ridgewood, Glendale and Maspeth, and territory covered by the Rockaways, Arverne, Edgemere, Belle Harbor and Neponsit.) Fur. or unfur., Min. \$25; 1 1/2 mos. fur. apts. or houses, 10%; 1 yr. or less, 5% annual rent; 2nd yr. or renewal, 2 1/4%; 3rd yr. or renewal, 2 1/4%; (more than 1 yr. 5% for 1st yr. and 2 1/4% for each addit. yr.) For rental fur. rooms, comm. shall be by agreement, but not less than 15%.
Monthly Tenancies—50% 1st mos. rent; Min. \$25.

Indus.—(Mfg., indus. processes, warehouses, gas stations, garages and land located in territory zoned for industry or as underl.); Min. chg., \$25; 3 yrs. or less gross rent, 5%; 4th to 21st yr. aggregate gross rent, 1 1/4%; 22nd yr. to bal. of term, aggregate gross rent, 1/2 of 1%.

Waterfront Prop.—5% gross rent.
Bus.—(Except territory covered by the Rockaways, Arverne, Edgemere, Belle Harbor and Neponsit)—Min. chg. \$25; 1-5 yrs., 5% on 1st yr., 2 1/4% each addit. over 5 yrs., 2 1/4% gross rent to 200 M; over 200 M, 1 1/4%.
Percentage Leases—Where min. rent is specified, comm. shall be computed at usual rate of min. When addit. rent shall fall due, as percentage of gross receipts, comm. shall be computed as though addit. rent had been known at time of exer. of lease and comm. is payable at end of each respective yr.

Management

(Rate schedule of Long Island Real Estate Board, Inc.)
1st 5 M coll. on each bldg. monthly, 5%; on next \$2,500, 4%; on next \$2,500, 3%; in excess of 10 M monthly, 2 1/4%. Reg. comm. on leases: 1/4 reg. comm. on res. renewals. Min. \$5 per mo. on each bldg. 1/4 full comm.

NASSAU COUNTY

Sales

(No comm. to be less than \$100)
Impr. and Unimpr. Prop. (incl. acresage and waterfront)—5%.
Good Will, Goods and Chattels—10%.
Leases or Leaseholds—Reg. leasing comm. on unexp. term, plus 1% of the sum to be pd. for the lease or leasehold.

SUFFOLK COUNTY

Sales

Impr. Prop.—\$100 Min.
Unimpr. Prop.—\$50 Min.
 All impr. prop., farmland & impr. bus. & comm. prop.—5%; All other except above, first \$2,500, 10%; excess 5%.

Good Will, Goods & Chattels—10%.

Leases

Resid. & Bus.—Min. Comm. \$25; mo. to mo., 1/4 1st month's rent. For leasing prop. for term of 1 yr. or more, 1st yr. 5%; thereafter, 2 1/4%; short-term non-seasonal rentals furnished rooms—by agreement.
Indus.—(Mfg., indus. processes, warehouses, gas sta., garages and land located in territory zoned for indus. or underl. Min. \$25; 3 yrs. or less gross rent, 5%; 4th to 21st yr. aggregate gross rent, 1 1/4%; 22nd yr. to bal. of term, aggregate gross rent, 1/2 of 1%; Waterfront prop., 5%.)

Exceptions

THIRD WARD QUEENS

(Territory covered by Queens North Shore Chapter.)

Sales

(Min. \$100)
Real Prop. Incl. Acresage and Waterfront—5%.
Resid. Prop. Incl. 1, 2 and 3 family houses—5%; apt. bldgs., bus. bldgs., garages, factories and comm. bldgs., 5% on 1st 100 M and 2 1/4% on amt. in excess.
Good Will, Goods and Chattels—10%.

BELLE HARBOR and NEPONSIT

(Territory covered by Rockaways, Arverne, Edgemere.)

Leases

Bus. and Resid.—6% gross rent. for 1st yr. and 3% each successive yr.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

LONG ISLAND CITY, RIDGEWOOD, GLENDALE and MASPETH

Leases

Resid.—1 yr. or less (min. \$25), 5%; 2nd yr., 2 1/2%; 3 or more yrs. straight 2 1/2%.

MANASSA PENINSULA

(Hewlett, Lawrence, Woodmere and Cedarhurst.)

Leases

Bus. and Resid.—6% 1st yr. 3% each successive.

SUFFOLK COUNTY

Appraisals

Appraisals where appraised value is \$10,000 or less,—by agreement. Where appraised value is in excess of \$10,000, the rates for all of Long Island shall prevail.

LOS ANGELES

Sales

Bus. Prop.—5% on 1st 50 M; 2 1/2% on bal. Houses, Flats & Duplexes—5%.

Hotels, Apt. Houses & Bungalow Cts.—5%. Subdivisions—By agreement.

Acceage, Farm and Ranch Prop.—5%.

Leases and Leaseholds—Bus. Prop., 5% on 1st 50 M, 2 1/2% on bal. (5% straight on indus. & small resid. prop.)

Indus. Prop.—5%. (Securing permits, franchises, \$25; Railway spur track franchise, \$50 & up.)

Stock, Fixtures and Equipment—10% on 1st 5 M, 5% on bal.; \$50 min.

Exchanges—Full sales comm. pd. by each party.

Leases

Short Term Resid.—Houses, Flats, Duplexes, 5%. Hotels, Apts. & Bungalows, Courts; 3% of 1st 5 yrs.; 1 1/2% of bal.; mo. to mo., 25% of 1st mo. rent; if fur. and agt. shows prop., 35% of 1st mo. rent. Min. \$10.

Short Term Bus. and Ground—3% for 1st 5 yrs.; 1 1/4% for bal.; where lease is cause of new structure, 3% for 1st 5 yrs., 2% for bal.; Min. \$25. (Industrial prop., 3 1/4% to 5 yrs.; 2 1/4% 5-10 yrs.; 1 1/4% on bal.; where lease is cause of new structure, 4% to 5 yrs.; 2 1/4% 5-10 yrs.; 1 1/4% on bal.) (Country prop., 5% cash 5%.)

Long Term—Over 25 yrs., see sales. (Take as val. that sum 6% of which equals aver. net annual rental and 7 1/2% of which equals aver. gross annual rental.) 5% on 1st 50 M; 2 1/4% on bal.

Rules—1. For listing for rent, \$1. 2. On renewals, chg. same as on new leases. 3. On ext. op., chg. reg. comm. 4. On appraisals fig. comm. on basis of aver. stated rental on full term. 5. If op. to pur. is exer., chg. reg. sales comm. less comm. already pd. for leasing.

Management

Collections—Resid. prop., 5%, min. \$5 per mo. Bus. & ind. prop., 5% if coll. are under 2 M per mo.; 3% if over 2 M per mo. Country prop., 5%. Office bldgs., by agreement.

LOUISVILLE

Sales

City of Louisville and Jefferson County—5% to 25 M; 3% on bal. Min. \$75 on impr. prop., \$35 on unimp. prop.

Subdivision—Special contract, but in no event shall comm. be less than 10%.

Buying Real Estate—Same as sales.

Exchanges—Reg. comm. on each prop. divided equally between agts. participating.

Auction Sales—(A) Within city—same as for private sale. (B) Suburban, 5% on gross amt. Min. \$50. (C) Personality, 10%. (D) Assignee sales, fee to be satisfactory to official controlling sale. (E) Advertising, seller to defray expenses for advertising and promoting sale.

Leases

Month to Month and less than 1 yr. lease, 1 yr. mo. rent plus advertising exp.

1 Yr. or More—All advertising and 4% on 1st 5 M; 3% from 5 M to 10 M, 2% on bal.

Renewal, Ext. or Pur. Op. in Lease—If either privilege is exer., reg. comm. in accordance with lease or sales schedule is charged, whether or not extension, renewal or pur. is made exactly on terms stipulated in lease. Ext. to be considered in class it would fall if such terms were part of original lease. In renewal, charge as though it were new lease. Where cancellation clause is contained in lease, comm. shall be same as if there were no cancellation clause.

Percentage Leases

Regular leasing comm. on estimated rental for entire period, or in installments, according to actual rental. When percentage lease provides for min. rental and percentage of gross for each yr. of term, comm. on min. rental specified at time of closing lease computed at usual rate on aggregate

of specified min. for entire term, plus comm. on addit. rental at end of year at same rate.

Management

Coll.—5% on gross. Mo. rentals of \$10 or less, weekly payments, 10% or \$1 min. per mo. per tenant.

Farms—5% on gross income and all advertising. Min. \$25 per annum.

Fur. Resid. and Apts. for Seasonal Occupancy—10% on gross income and all advertising.

Appraisals

Individual—\$2 per M to 50 M; over 50 M, \$2 per M to 50 M, and \$1.50 per M to 500 M; \$1 per M in excess of 500 M. Min. \$10, except on property in litigation where min. fee shall be \$25. Above sched. for 1 appraiser. Two appraisers, 1 1/2 times individual fee; 3 appraisers 2 times individual fee. For appearance in court there shall be addit. fee.

Board—Min. \$100. By Valuation Committee 1/4 of 1%.

MEMPHIS

Sales

City Prop.—5% to and incl. 25 M, 3% on bal. Min. \$50.

Prop. Outside of City Limits—5%. Min. \$50.

Acceage and Farm Prop.—5%. Min. \$50.

Leases

Cash settlement basis, 4% of 1st 5 yrs.; 3% of next 5 yrs.; 2% of next 10 yrs.; 1% of next 30 yrs.; and 1/2 of 1% thereafter.

Net leases, cash basis, 1/2% higher first 30 yrs. Deferred basis, under \$20 per mo., 10%; over \$20 per mo. on mo. to mo. basis 1/4 of 1st mo. and 5% thereafter; 1 yr. lease 1/4 of 1st mo. and 5% thereafter; over 1 yr. and under 3 yrs., 2/3 of 1st mo. and 5% thereafter; 3 yrs. and over 1st mo. rent and 5% thereafter; net leases deferred basis 1% higher. Percentage leases: On min. guar. leases, same comm., cash or deferred, as applied to straight leases on min. guarantee and 5% on all excess when paid.

Res. Prop., Renting and Mgmt.—\$20 per mo. and under, 10% of gross gross. coll.; \$20 to \$50, 7 1/4%; over \$50, 6%.

Fur. Res. and Apts.—10% of gross mo. coll.

Appraisals

Board—Min. \$50; \$2 per M to 100M; \$1 per M on bal. Outside city same rates with min. of \$10.

Expert Testimony—\$25 per day in court. If appearance in court is not required, chg. \$25 for preparation of testimony.)

Mgmt.—See leases, above.

Supervising Repairs—Min. 10% on repairs up to \$500; 5% over \$500.

MIAMI, FLORIDA

City Prop.—Vacant—\$25 on \$250 or less; 5% on over \$250 with a minimum of \$50.

Improved Prop.—Not less than 5%, with a minimum of \$50.

Farm, Grove, Unplatted land: 10%, with a minimum of \$100.

Leases

Residence—All leases, including Winter Season—10% of first \$500, plus 5% of balance over \$500, with a minimum of \$15.

Business Prop.—Leases of one year to 30 years—Not less than 5% of rental for first 5-year period (or part thereof) 3% for next 5-year period (or part thereof) and 2% for next 20 years (or part thereof) with a minimum of \$15.

Leases over 30 years shall be treated as sales.

Management

Residence—5% of rental income, plus leasing fee depending on term and type of lease. Minimum fee to average not less than \$1.50 per occupied tenant unit.

Business—5% of rental income, plus leasing fee depending on term and type of lease. Minimum fee to average not less than \$1.50 per occupied tenant unit.

MILWAUKEE

Sales

Impr. City & Suburban Prop.—5%. Min. \$50.

Unimproved, City & Suburban Prop.—5%. Min. \$25.

Outside Milwaukee County—Subject to special contract, but min. 5% within 100 miles; over 100 miles, min. \$250.

Exchanges—Full comm. pd. by each party.

Leases

Resid. Prop.—Min. 5% of total rental for term of lease. Mo. to mo. basis, min. 1/2 of 1st mo. rent.

Bus. Prop.—Min. 5% of total gross rent for 1st 3 yrs., 3% on bal. of term.

Ground Leases—5% of total rental for 1st 3 yrs., 3% on bal. of term. (Comm. must not exceed sales comm. on value deter. by capital. aver. annual rent at 5%.)

Percentage Leases—Where rental is certain per cent of gross bus., comm. fig. on estimated rental for period of lease. Where min. rent specified, comm. based on total min. rent and addit. rent as it falls due.

Rules—1. Comm. on renewals of bus. leases sale as on new lease; on ground leases, same rate as if lease had covered whole term. 2. When op. to pur. exer., pay full sales comm. minus comm. already pd. on unused portion of lease. On sales of ground lease and impr. comm. same as if new lease were made on unexp. term, plus sales comm. on consid. pd. for leasehold interest and impr.

Management

Coll. Rents and Mgmt.—5% of annual rent col. Addit. reasonable chg. may be made for special service.

MINNEAPOLIS

Sales

City Prop.—5% to 100 M plus 3% on next 400M; over 500M, 2%; Min. \$50 for vacant prop.; \$100 for impr.

Subdivisions—By agreement.

Exchanges—Same as sales. Equal div. of comm. where 2 Realtors are involved.

Leases

Short Term—Mo. to mo., bus. prop., 50% 1st mo. rent; resid. prop., 50% 1st mo. rent. Min. \$10.

Long Term—Bus. and resid. prop., 5% of 1st yrs. rentals; 2% next 4 yrs. and 1% for bal.

Ground Lease—2% to 5 years; 1% on bal.; Over 50 years charge same as for sale on amount equal to 5% of aver. rent for 1st 30 yrs., plus consid. pd. for impr. (If rent for 30 yrs. is not stated, but reappraisals are provided for, assume highest rent named as basis for bal. of term up to 30 yrs.)

Percentage Leases—Initial comm. payable at time lease is made. If min. rental is specified, comm. based on regular board rates for full term, plus comm. of 5% of excess rent, due and col. at end of 1st yr. Addit. comm. coll. each yr. thereafter equivalent to 1/4% of excess. If no min. specified, payable at regular board rates for full term at 75% of fair market rental val. at time of making lease and subsequent comm. of 5% on excess, due and col. at end of 1st yr. Addit. comm. coll. each yr. equivalent to 1/4% of excess rent. over min. called for by lease.

Appraisals

Board—up to 5 M; \$25, 5 to 20 M; \$50, \$1 per M over 20 M.

Management

Bus. Prop.—5% min.

Resid. Prop.—7 1/2% min. Comm. of 1/3 of 1st mo. rent once a yr. but not on renewals or extensions. During mo. this chg. is made 7 1/2% fee not col.

MONTREAL, QUE.

Sales

Resid. and Office Bldgs. and Stores—(a) In Montreal, Westmount, Outremont, Verdun, Montreal West, Town of Mount Royal, Hampstead and St. Laurent—3 1/2%.

(b) In Lachine, St. Lambert, Montreal East, Ville Lasalle, St. Michel, Ville St. Pierre, Pointe aux Trembles, Montreal North and Longueuil—4%. (c) Territories not mentioned—5%.

Indus. and Mfg.—Warehouses, churches, theatres, hotels, automobile garages, service stations, waterfront prop., and other built prop. not mentioned above—5%.

Vacant Land and Farms (except subdivisions)—5%. Min. \$20.

Sub-Divisions of Farm Lands—15%.

Bus. with or Without Lease—10% full amt.

Leases

Impr. Prop.—In "a" and "b" above, 2 1/2% total amt. of lease. Other territories, 3%. Renewals at same rate. Min. \$15.

Vacant Prop. on Island of Montreal—5% total amt. of lease. Elsewhere, 10%. Renewals—same rate. Min. \$15.

Fur. Houses and Apts.—5%. Renewals—same rate; Min. \$25.

If op. to buy is incl. and lessee buys, owner shall pay diff. between sales comm. and rent comm. for unexp. term of lease.

Management

Coll. of Rent—6% where mo. rent is \$50 or over. By agreement where rent is less than \$50. Where total annual rent exceeds 150 M, 6% of 150M and 3% in excess. Chgs. for supervision of repairs and other services by agreement. Usual rental comm. for new tenants.

Appraisals

Board—1/5 of 1% for 1st 500 M. 1/10 of 1% on excess.

NASHVILLE

Sales

City & Suburban Sales (all types of prop.)—5% of the first 25M of sales price and 3% on remainder. Min. comm. \$50.

Farm and Acceage—5%.

Exchanges—Full sales comm. pd. by each party.

Leases

Short Term—5% to 3 yrs.; 3% over 3 yrs. if pd. cash. 10% for \$25 per mo. or less.

Management

Resid. Prop.—10% on mo. rental to \$25. Over \$25, 10% to \$20, 5% on bal. 10% on fur. Prop.

Duplexes, Flats and Apts., with gross rental val. of \$250 or less—Units same as above. Apts. with gross rental val. of more than \$250 per mo.—by contract. Min., 6% mo.

Repairs and Upkeep—10% to \$500, 5% on excess.

Commer. Prop.—10% on mo. rentals to \$25. Over \$25, 10% on 1st \$20, 5% on bal. Other leases or contracts—for 1 yr. for procuring tenant, 1/2 1st mo. rent. Max. \$100. 5% of mo. coll. thereafter, 1 yr. to 3 yrs., for procuring tenant, 1/3 of 1st mo. rent, max. \$150; 5% of mo. coll. 3 yrs. to 5 yrs., for procuring tenant, 1/2 1st mo. rent, max. \$200. 5% mo. coll. 5 yrs. to 7 yrs. for procuring tenant, 2/3 of 1st mo. rent, max. \$250, and 5% of mo. coll. More than 7 yrs., for procuring tenant, 1st mo. rent. Max. \$300, 5% mo. coll.

Repairs and Upkeep—10% to \$500; 5% in excess.

Appraisals

Appraisals (Individual)—\$2 per M up to and including 50M; \$25 min. fee; \$1.50 per additional M up to and including 100M; and \$1 per M for each additional M with no additional charges for amounts to \$500 and amounts of \$500 to \$1,000 charges are as additional \$1,000.

Board or Joint—2 times individual fees.

Depositions and Expert Testimony—On general real estate values and professional or technical information, \$25 per day or part thereof. Where valuing particular property and giving testimony, \$25 plus fee for appraisal subject to contract and prior agreement.

NEW HAVEN, CONN.

Sales

Impr. City Prop.—5% on first 50M; 3% on excess of 50M. \$100 Min.

Unimpr. City Prop.—10% to 2 M, 5% over 2 M. Min. \$75.

Indus. Prop.—5%. Min. \$100.

Country, Resort and Shore Prop.—5%. Min. \$100.

Goodwill, Goods, or Chattels—For consummating a sale or a purchase of goodwill, goods, or chattels; 10% of first 5M of gross sales price, 5% excess of 5M.

Leases and Leaseholds—1% on consid., plus reg. renting comm. on bal. of term.

Exchanges—Reg. comm. pd. by each principal.

Leases

Indus., Residential & Commercial Prop.—1st year, 5%; 2nd year, 5%; 3rd to 10th year, 2%. 11th to 21st year, 1 1/4%; thereafter by agreement.

Country, Resort and Shore Prop.—10% of annual rent for 1st yr. (or fraction thereof); 2 1/4% of each addit. yr.

All Other Prop.—1/2 of 1st mo. rent for 1st yr. (or fraction thereof); 1 1/4% of annual rent for each addit. yr. (Except fur. flats and Apts.) Fur. units to 5 mo. min. 10% total.

Rules—1. Comm. on renewals, sub-leases, etc., on same basis. 2. If op. to pur. or renew is exer., chg. comm. as though above were stipulated in orig. lease. 3. On percentage leases, chg. reg. comm. on min. rent (or if no min. is stated, on 3/4 of aver. fair market rental val. for term); then chg. comm. on addit. rent at end of yr., as it comes due, as if addit. rent had been known at time lease was made. 4. On net leases, add taxes to rent and chg. comm. on total. (Use current taxes, or taxes for previous yr., or estimated taxes, or await assessment.)

Appraisals

A minimum fee of \$50 for the first \$10,000 and \$2.00 for each thousand or fraction thereof above the first \$10,000. Court fees to be extra.

Management

Central Bus. Prop.—Chg. based on services required.

All Other Prop.—Min. 5% of gross rent. Cancellation—Reg. renting comm. for unexp. term.

NEW ORLEANS

Sales

City Prop.—5% 1st 25M; 4% on excess; Min. \$25.

Industrial Property—7% on Imp. or Unimproved unres. Ind. Prop.; (except where used for residential purposes, in which case the rate of "City Property" will apply.) On rest. Imp. Ind. Prop. and rest. unimp. Ind. Prop. 5% for first 25M, 4% on excess; \$25 Min.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

Country Property, Farms and Arrears—10% on 1st 25M; 5% on excess; Min. \$25. Sub.—Subject to agreement but with 5% min. comm.

Stock and Personal Prop. When not included in sale of real estate, 10% Min. \$25.

Exchanges—Full sales comm. pd. by each party.

Leases

Ordinary or gross (where owner pays taxes, ins. and/or other terms) 5% to \$2,500; 4% on excess; Min. \$10.

Net leases (where lessee pays taxes, ins. and/or other items) 5% to 200 M; 4% on excess.

Appraisals

Individual—\$15 min. Country prop., \$25. Board—\$25 min. \$2 per M to 100 M; \$1.50 per M, 100 to 500 M; \$1 per M on bal. (Above rates apply except in cases of regularly employed appraisers for acct. of homebased bank insurance cos.

Expert Testimony—\$50 per day min., plus appreciation fees.

Commercial and Industrial Property by agreement but not less than \$3.00 per M.

NEW YORK

(See also Brooklyn, Bronx, Long Island, Staten Island)

Sales

Prop. in Borough of Manhattan—5% on 1st 25 M; 3% on next 25 M; 2 1/4% on next 50 M; 2% on next 100 M; 1 1/2% on next 200 M; 1 1/4% on next 1,000 M; 1% on excess over 2,000 M. Min. \$100 on unimpr.; \$200 on impr.

Cooperative Bldgs.—Selling Agency by agreement. Selling Agency for an individual apt. or office, or space in cooperative bldg., \$1 per share of stock sold, but never less than 10% of the prevailing annual maintenance charge for the apartment, office, or space, plus 3% of the selling price.

Waterfront Prop.—(New York Harbor), 5%. Leases and Leaseholds—Leasing comm. on unexp. term of lease, plus 1% on consid. Furniture and Fixtures—10%. (If sale price does not mention furniture separately in contract, chg. reg. sales comm.)

Exchanges—Full sales comm. pd. by each party.

Rule—Should title to prop. prove imperfect, claim for sale comm. not invalidated.

Mortgages—For procuring the acceptance 1st mortgage loan applications (except by agreement), 2% to 25M; \$300 from 25M to 50M; over 50M, 1%.

Leases

Residential, Bus. and Ground—1% to 21 Yrs. aggregate \$1 million or less 3 1/4% 1st yr.; 2% 2nd yr.; 1 1/4% next 19 yrs.; 1 1/4% excess above \$1 million to \$2 million; 1% excess above 2000 M. Over 21 yrs. to 50 yrs., above comm., on 1st 21 yrs.; 1/4 of 1% on 22nd to 50th yr. incl. Over 50 yrs., above comm. to 50 yrs. and 1/16 of 1% from 50th yr. to end of term.

Priv. Dwells. and Fur. Apts.—1 yr. or less, 5%; 2% on bal.

Waterfront Prop.—(New York Harbor) 5%. Rules—1. Min. comm. on lease more than 1 Mo., \$20; "unfur. private house rental" 1 Mo., \$20. 2. If renewal or extension is exer. on lease less than 21 yrs., chg. comm. on whole term less comm. already paid. A lease shall be deemed renewal if option to renew is exercised, although terms of renewal may not be strictly according to terms expressed in orig. lease in which event orig. broker shall not be entitled to a comm. for a term greater than that granted under orig. renewal privilege unless he participates in the new negotiations. 3. If op. to purchase leasing is exer., chg. comm. as if orig. deal had been sale, less unearned comm. already pd. 4. Where owner has sole right to cancel chg. comm. on full term; where tenant has sole right to cancel (or whether both have right), chg. comm. on non-cancel, term, with agreement to pay comm. on bal. if not cancel. Lease not deemed cancelled unless tenant vacates premises. In the event tenant remains under a new agreement, orig. broker shall be not entitled to comm. for period greater than term of orig. letting, unless he participates in new negotiations. 5. Percentage leases—If min. rent is specified, chg. comm. on min. rent plus comm. on addit. rent as it falls due; where no min. specified; chg. comm. on 50% of asking price plus comm. on addit. rent as it falls due. 6. Should there be clause in lease whereby tenant is obligated to pay interest on any existing mortgage encumbrance, broker's comm. shall be computed on aggregate sum of rent reserved, plus monetary obligations assumed by tenant under such interest clause. 7. Should there be clause in lease where tenant is obligated to pay real property taxes, such shall be considered as rent on which broker's comm. is payable. In making computation, taxes for current yr., if fixed, shall be used; if not fixed, taxes for previous yr. & in mo. to mo. lease, comm. shall be pd. at rate applicable as mo. rental is pd.; after 12 mos., broker shall receive comm. on each mo. rental pd. at rate for term over 1 year. 9. On leases where there is allowance in form of rental (as distinguished from allowance for repairs, etc.), comm. shall be fig. on net rental for term.

Management

Comm. Prop.—4% gross coll. to 50M annually; 3 1/2% 50M to 100M; 3%, 100M to 200M; 2% 200M to 500M; 1% over 500M.

Res. Prop.—4% gross coll. to 100M annually; 3%, 100M to 200M; 2%, 200M to 500M; 1% over 500M.

Co-op. Apts.—5% gross coll. to 50M; 4%, 50M to 100M; 3%, 100M to 150M; 2% over 150M.

In addit. to mgmt. fees, full comm. on renting and 1/2 comm. on renewals. Owners' account bldgs., hotels, apt. hotels, single tenant occupancy bldgs., and bldgs. under net lease, by agreement.

NORFOLK

Sales

City Prop.—Not less than 5%.

Unimpr. Prop.—10% 1st 5 M; 5% bal.

Farm and Timber Lands—Not less than 10%.

Exchanges—Reg. Comm. pd. each party.

Board Area—Prop. sold in Bd. area, cooperation with broker outside area, 75% comm. to local broker, 25% to co-broker.

Rental Comm.—A commission of not less than 6% shall be generally chd. for the coll. of rents on all props., with the except. of the following cases in which a comm. of 10% may be chd.: Props. outside the corr. limits of the city of Norfolk and Portsmouth, Fur. dwells. and apts., Dwells. and apts. occupied by Negro tenants. When the aggregate mon. rental does not exceed \$100. When special services are required or when a special agreement with respect to the comm. is concluded.

Repairs, Ins., Taxes—Where paid by tenant, must be incl. in rent on which agent's compensation is figured.

Commissions for Securing Leases—In every case where an agent secures the lease it shall be assumed he shall manage the property and collect the rent, charging the regular commission, unless prior to the consummation of the lease the owner and agent agree by contract that the agent shall not manage the property in which case the owner shall pay the regular commission on the first year's rental and three-fourths the regular commission on each year thereafter on all property whose annual revenue does not exceed \$1,500 and on all properties where the revenue does exceed \$1,500, three-fourths of the regular commission shall be charged for the full term of the lease, payable upon consummation of the lease.

Account Transfer—Agent originally making lease entitled to comm. on remaining term, payable or transfer.

OAKLAND

Sales

Bus., Ind. and Income Prop.—Impr. (incl. multi-family housing)—5% to and incl. 200 M, plus 2 1/4% over 200 M. Min. \$100. Unimpr., 10%, Min. \$50.

Resid. Prop. (single family dwellings)—Impr.—5% of land and impr. plus 5% of val. of fur. (if incl.) Min. \$100. Unimpr., 10%, Min. \$50.

Subdivision Acreage (urban or sub.)—10%. If realtor handles rezoning or map filing procedure, add 2 1/4%.

Agric. Prop.—10%, Min. \$100.

Sale to a Public Body—Reg. comm. plus 2 1/4% as special compensation for exceptional services.

Exchanges—Full comm. by each party. Min. \$100; unimpr., \$50.

Leaseholds—15% or more of sale price, plus 10% of sale price of mdse., Good Will, etc., if incl.

Leases

Bus., Ind., Wholesale and Resid.—5% for 1st yr., plus 4% for 2nd and 3rd yrs., plus 3% for 4th and 5th yrs., plus 2% for bal. of term. Min. 1/2 of 1st mos. rent, not less than \$25.

Rules—When lease involves erection or promotion of bldg. or construction of new bldg., add 50% to reg. leasing comm. When rental is net, comm. shall be on gross rental. Gross rental shall be deter. by adding as rental an annual sum equal to 1 1/4% of val. of land and impr. If value of land and impr. is not stated in lease, val. shall be that sum of which net rental is 5%.

Bus. and Ind. Prop.—Mo. to Mo., 50% of 1st mos. rent, Min. \$10.

Resid. (single family, flats and duplexes)—35% of 1st mos. rent, Min. \$10. If Realtor holds exclusive agency for fur. vacant prop., fee shall be 50% of 1st mos. rent.

Apts., Apt. Courts and Bungalow Courts—Unfur., 25% of 1st mos. rent. Fur., 35% of 1st mos. rent, Min. \$5.

Agric. Prop.—7 1/2% of gross rental. If on crop-sharing basis, comm. shall be computed on estimated cash rental val., payable on closing of lease. If Realtor elects to coll. comm. when lessor receives crop share, comm. shall be 7 1/4%.

Percentage Leases—Where lease provides for min. rental, full comm. on min. rental when lease is signed. Bal. at end of 12 mos. of full operation and bal. of term to be computed on basis of 1st 12 mos. sales. Where there is no min. rental, Lessor and Realtor shall agree on fair rental val. and comm. shall be computed for entire

period, and 1/2 shall be payable on execution of lease. Bal. at end of 1st 12 mos. of full operation. First 12 mos. of full operation shall be assumed to be total for each yr. of lease period and total comm. shall be computed thereon and pd. Amt. rd. upon execution of lease to be deducted therefrom.

Management

Bus. and Res. (not incl. office bldgs.)—5% of total gross coll. to and incl. 2 M per mo., plus 3 1/4% over 2 M. Min. \$1.50 per mo. for each rental.

Office Bldgs.—By special agreement.

County Prop.—5%, either cash or val. of gross rental. Commission may be increased according to location of prop. and amt. of attention required.

Appraisals

Res. Prop.—Impr. or Unimpr.—1/4 of 1% of appraisal to and incl. 20 M, plus 1/6 of 1% or 20 M to 50 M, plus 1/10 of 1% over 50 M. Min. \$25.

Bus., Ind. and Other Types—To 5 M, \$50; from 5 M to 10 M, \$75; from 10 M to 20 M, \$100; plus \$2.50 per M from 20 M to 100 M, plus \$2 per M from 100 M to 500 M, plus \$1 per M over 500 M.

Board—By agreement.

Expert Testimony—For each day or portion required for preparation \$50; each day or portion in Court, \$100; witnesses fees in addit.

OKLAHOMA CITY

Sales

City Prop.—5%, Min. \$50.

Impr. Acreage—5%, Min. \$50.

Unimpr. Lots or Acreage—10% of 1st \$3,000; 5% on bal. Min. \$100. Subdivision by agreement.

Farms—5%.

Exchanges—Full comm. pd. by each party.

Leases

Short Term—20% of 1st mos. rental, Min. \$5.

Bus. Leases—3% of gross rent, Min. \$50.

Renewal, extension or new lease for whole, part or addit. space, 3% payable at time of renewal, extension or new lease for ensuing period.

Management

Collections—5% of mo. coll.; Min. \$1 per mo. per unit.

Supervising Repairs or Impr.—10% of cost of repairs or impr.

Farm Prop.—20% of rent coll. for each yr. Min. \$25.

Appraisals

Board—\$2 per M. Min. \$50.

OMAHA

Sales

City Prop. and Acreage—Impr. and Unimpr., 5% on 100 M; 3% on next 100 M; 2 1/4% on bal. Min. \$50 on any sale; \$100 on all sales over \$500 and to and incl. \$1,000; \$150 on all sales over \$1,000.

Subdivisions—By special agreement where platting and handling is involved.

Farms—Same as impr. city real estate, Min. \$200.

Exchanges—Full comm. paid by both parties with such agreement known to each owner.

Leases With Management

Office Bldgs.—6% monthly on all rentals and 10% of remodeling or rehabilitation, and repair costs.

Stores, Warehouses and Business Prop.—5% gross rental single year tenancy with min. of 60% of 1st mos. rent, but not less than \$25. 1 to 10 yrs. tenancy 5% of gross; next 10 yr. period 3% of all or any portion thereof; for any portion or all of next 30 yr. period 2%; and any period thereafter 1%; payable at time lease is made. Thereafter 5% mo/ly on all rentals and/or utility charges; also 10% remodeling or rehabilitation, and repair costs.

Apartments and Multiple Dwellings—6% of each mos. gross rental and 25% of mo/ly rental for securing new tenant, 10% remodeling or rehabilitation, and repair costs.

One and Two Family Dwellings—5% gross rental 1 year or less with min. of 60% of 1st mos. rent, 7 1/2% each mos. rent for coll. rentals after 1st mos. rent, 10% remodeling or rehabilitation, and repair costs.

Leases Without Management

Stores, Warehouses and Bus. Prop.—5% gross rental one yr. or less with min. of 60% of 1st mos. rent, but not less than \$25. 1 to 10 yrs. 5% of gross; for any portion of next 10 yrs. 3%; next 30 yrs. 2%, and 1% for any portion beyond a 50 yr. period.

Houses and Separate Dwellings, Apts. and Multiple Dwellings—6% on gross rental one yr. or less with min. of 60% of first mos. rent, 3% for each year thereafter.

Ground Leases—Same as Stores, Warehouses and Bus. Prop. above.

Percentage Leases—By agreement on estimated yearly rental where no min. rental is provided. Where min. rental and percentage of gross receipts is provided in lease, comm. for min. rental shall be paid at time of execution of lease at same comm. rates as for ordinary bus. leases. At end of yr. when addit. rental falls due as percentage of gross receipts, comm. on

unpaid bal. shall be pd. to broker.

Farm Management

10% all rental income from all sources, Min. for more than 80 acres \$100.00; for 80 acres or less, by agreement. Major or general building repairs, rehabilitation and drainage project, 5% of cost.

Appraisals

For appraisals by the appraisers of the Omaha Real Estate Board of real estate, leasehold, or rental value, upon application the Appraisal Committee will quote a charge for such appraisal, the minimum being \$50.00.

PATERSON, (PASSAIC COUNTY) N. J.

Sales

Impr. or Unimpr. prop.—5%, Min. \$50. Personal prop., merchandise, etc.—10% up to 5 M; 5% over 5 M.

Leases

All property—3% or aggregate rental for any term. Mo. to mo. rental: 1/2 of 1st mo. rent.

Management

5% min. on coll. Additional charge for special services.

PEORIA, ILL.

Sales

Improved Real Estate—Residential (city or sub.), Comm., and Ind.; 5% of sale price; \$200 min.

Unimproved—Comm. & Ind.; 5%; \$100 min.; Platted Resid. Lots, 10%; \$50 min.; Acreage up to 25A; 5%; \$100 min.

Management

Commissions—Reg. comm. for negotiating sales, rentals, leases or renewals plus (1) Bus. Prop.—3% of gross annual income; \$3 per tenant unit min. (2) Resid. Prop.—5% on all coll.; \$3 per mo. per tenancy unit; for weekly collections 10% with \$5 per mo. per tenancy unit.

Supervision of Repairs—5% up to 2M; over 2M according to services rendered.

Farms—5% of the sale price or including 10 M, 3% on the sale price over and above 10 M, with the privilege to the broker to modify this charge as necessary in his opinion to reflect local practices in the area in which the transaction is made.

Leases

Gross & Net Leases—5% of lease rental 1st yr.; 3% each add. yr. for term of lease. Month to month tenancies—1/2 of 1st mo. rental, \$3 min.

Percentage Leases—Min. guarantee type. Same as above on min. guarantee plus 3% on all overplus payments paid to lessor by lessee during demise term.

Rules—Where op. pur. is exer., agt. receives full leasing commission plus full sale commission.

Appraisals

Board—Min. \$75. \$5 per M to 20M; \$2.50 per M on bal.

Individuals—Min. \$25. \$3 per M to 20M; \$1 per M on bal.

Expert Testimony—\$25 per day or fraction, min., plus appraisal fees.

PHILADELPHIA, PA.

Sales

All Classes of Prop.—5%, Min. \$75. (comm. based on gross consid.; irredeemable ground rents capitalized at 4%; cooperative apt. on gross consid.)

Leases and Leaseholds—Reg. comm. for unexp. term plus 5% on any addit. consid. pd.

Exchanges—Reg. comm. to be pd. by each party.

Leases

Where Rents not Coll. by Art.—1 yr. or less treated as 1 yr. term. 5% of 1st yr. rent; over 1 yr. 5% of 1st yr. rent plus 4% of 2nd yr. rent, plus 3% of rent for bal. of term.

Where Rents are Coll. by Art.—5% of rents coll.

Percentage Leases—Where min. rental specified, reg. rate for full term of lease, plus addit. comm. on all overage. Where min. not specified, comm. based on 75% of agreed rental val., plus addit. comm. on rentals in excess.

Rules—1. On renewals, comm. based on gross term of lease, minus comm. already pd. term of lease. Where orig. term is 5 yrs. or less, renewal comm. payable only to 5 yrs. from end of orig. term. Where orig. term longer than 5 yrs., renewal comm. payable only for period equal to term of orig. lease. Where agt. actually negotiates renewals, comm. computed as though new lease made. 2. If op. to pur. exer., full sales comm. minus comm. already pd. for unexpired term. 3. Where lease has graduated scale of rental, comm. figured on aver. 4. If coll. of rent withdrawn, agt. entitled to withdraw comm. as though new lease made for unexpired term.

Appraisals

The Board recognizes that appraisements are professional in character, and fees should be established in accordance with the prevailing custom, that a fair minimum fee for the typical Philadelphia row house of approximately six rooms is \$15.00 and that all other fees should be by mutual agreement between board member and principal.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

The Philadelphia Real Estate Board does not compete with its members for appraisals. The Board offers to its members exclusively as an accommodation or as a public service an official certificate or certificates of value of any appraisal or appraisals of real estate relative to which application for appraisal is made. The charges for such service shall be as mutually determined.

Management

When agt. has not negotiated lease, chg. is 5% of rentals and other sums coll. If total mo. rental for one client is less than \$20, min. comm. \$1 for each mo. See also Leases, above.

Supervision of Repairs—Min. 5% of gross expenditures.

PITTSBURGH

Impr. City Prop.—5% to 100 M; 3% on bal. Min. \$100.

Farms, Acreage & Vacant Land or Lots—5% to 100 M; 3% on bal. Min. \$100.

Indus. Prop. Inside City Limits—5%. Outside City Limits, 10% on 1st 10 M, 5% on excess.

Special Effort Prop. & Farms—Up to 10% when unusual exp. or effort is required.

Subdivisions—In city, 10%; outside city, 15%.

Exchanges—Full sales comm. pd. by each party.

Rules—1. Where consid. has been pd. for op. to pur. which is not exer., chg. 1/2 consid. received, but this amt. may not exceed sales comm. if op. has been exer., 2. If nominal consid. is pd. for op. to buy which is not exer., agt. shall receive compensation by agreement. 3. Same rates apply to pur. that apply to sales of prop.

Leases

Resid. Prop.—5% on 1st yrs. rental; 3% on bal. Mo. to mo., 6% of amt. of 1 yr. rental. Min. \$1.50 per unit per mo.

Bus. Prop.—5% on 1st yrs. rental; 2% each additional yr. where agent does not collect rent. Otherwise, 5%. Min. \$1.50 per mo.

Appraisals

\$50 up to 5M of valuation; \$75 up to 10M of valuation; \$100 up to 15M of valuation with an additional charge of \$1.50 per M from 15M to 500M and \$1 per M on bal. Minimum \$100 on commercial and industrial properties.

Expert Testimony—Min. \$50 per day or fraction thereof.

Management

Resid. Prop.—6% (for leasing, coll. of rents and mgmt.)

Bus. Prop.—5% (for leasing, coll. of rents and mgmt.)

PORTLAND, ORE.

Sales

City Prop.—5% to 100 M; 2 1/2% above; Min. \$100.

Farms—5%; Min. \$100.

Subdivisions—By agreement.

Exchanges—Full sales comm. pd. by each party; \$100 unimproved; \$200 improved.

Leases

Resid. Prop.—Same as bus. prop., except where contracts exist for prop. man. and rents are coll. by agts., fee fixed by agreement; Min. \$25.

Bus. Prop.—1 to 4 mos., incl., 1/2 of 1st mos. rent; 4-36 mos., incl., aver. mos. rent; 3-5 yrs., incl., 3% of total; over 5 yrs., 3% of total 1st 5 yrs., plus 2% 2nd 5 yrs., plus 1 1/2% for remainder of term.

Ground Leases—Where term is 35 yrs. or more, treat as actual sale for cash. Chg. comm. on present val. of annual rent fixed in lease consid. as cumulative annuity at 5% compound interest. Where term is less than 35 yrs., chg. 3% of total rent for 1st 10 yrs., 2% of rent for next 5 yrs., plus 1/2 of 1% of rent for remainder.

Appraisals

All appraisal fees should be a matter of contract agreement but not less than the schedule below.

City & Farm Prop.—\$2 a M to 1st 50 M; \$1.50 a M to second 50 M; \$1 a M excess of 100 M; plus travel exp.; Min. \$25.

Board—\$3 a M 1st 50 M; \$2.75 a M 2nd 50 M; \$1.50 a M excess of 100 M; Min. \$25.

Expert Testimony—By agreement. Min. chg. not less \$35 a day plus Board appraisal fee for type of service rendered.

Leasehold, Retroactive, Per Diem and Partial Appraisal fees upon request.

PROVIDENCE

Sales

Impr. City Prop.—5% to 50 M; 4% next 50 M; 1% on bal.; \$25 min. to \$300; \$50 min. \$501 to 1 M; \$100 min. \$1001 to 2 M.

Unimpr. Land—5%.

Mfg. Prop.—5% to 100 M; 1% on bal. Acreage and Farm Prop.—5%.

Leases

Resid.—5% of 1st yrs. rent; 2% on bal. Min. \$15.

Bus. Prop.—3-5% of 1st yr.; 2% on bal. Summer Rent—3%. Min. \$25.

Indus. Prop.—5% 1st yr.; 2% on bal. Rules—For renewals, 2% on all leases.

Percentage Leases—Regular comm. on min. rent. when lease is executed, plus addit. comm. when rent on excess is payable annually.

READING

Sales

Bus. Prop.—5%.

Resid. Prop.—5% to 100 M; 3% on bal. Min. \$100.

Unimpr. Prop.—10%. Min. \$25.

Farms—5%. Min. \$100.

Stock & Fixtures—10%.

Leases

Resid.—50% of 1st mos. rent Mo. to mo.; on yearly 100% 1st mos. rent.

Bus.—3% of gross for term. Min. \$50.

Indus.—5% of gross for term. Min. \$50.

Appraisals

Board—\$20 to 2 1/2 M; \$30, \$2501 to 5 M; \$40, 5 M to 10 M; \$2 per M, 10 M to 250 M; 50c per M on bal.

Expert Testimony—\$50 per day plus expenses.

RICHMOND, VA.

Sales

City Prop.—5% to 100 M; 3% on bal. Min. \$25.

Sub. & Country Prop.—5% within 5 mi. of city limits; beyond, 10%.

Subdivisions—By agreement.

Leases

Gross—For renting and coll. rents, 6%. (When coll. withdrawn.) In event of bona fide sale of real estate, where indiv. leases are not in excess of \$150 per mo., pur. desiring to designate some agt. other than agt. who made lease as his repr. and managing rental agt., such agt. making lease agrees upon order signed by the pur. of prop. to deliver lease to the desig. agt. of pur., waiving any rights in said lease, and agt. to whom lease is delivered and who will have chg. of mgmt. and coll. of rent is to pay to agt. deliv. such lease 75% of rate of comm. deliv. in lease, such payments to be made mo.

Appraisals

Residential Prop.—\$25 1st 5 M; \$1 per M over 5 M. Beyond 5 mi. by arrangement.

Business Prop.—\$50 min. to 10 M; \$2 per M over 10 M.

Expert Testimony—\$50 a day for each appraiser, plus expenses.

ROCHESTER, N.Y.

Sales

Impr. City Prop.—5% (incl. sub. prop. within certain zone limits); 6% (outside certain zone limits and within Monroe County); 7% (outside Monroe County). Minimum \$100.

Unimpr. Prop. and Bldg. Sites—10% to 3 M; 5% on excess; 5% within city limits if in excess of 10 M. Min. \$50.

Farm Prop.—5% (within certain zone limits); 6% (outside certain zone limits and within Monroe County). 7% (outside Monroe County). Min. \$100.

Leases & Leaseholds—Reg. comm. on unexp. term, plus 5% of consid. pd. for transfer of lease.

Bus. Opportunities & Personal Prop.—10% to 5 M, 5% on bal.; Min. \$50.

Exchanges—Full comm. (sales) from each side.

Leases

Resid. Prop.—5%; Min. \$10.

Commercial & Indus. Prop.—5%; Min. \$25. Full comm. on renewals.

Appraisals

Fees determined by agreement between Board and applicant.

Expert Testimony—\$50 per day, minimum, plus chg. for consultation, preparation for trial and for fur. of extra data.

Management

Min.—7% of mo. coll., plus reg. rental comm. for securing tenants. When the mo. coll. on any separate prop. amts. to \$500 or more, 7% on the first \$500 and 5% on bal. Newspaper or other advertising to be pd. for by owner.

Percentage Leases—With min. guarantee, 5% of min. rental and of any addit. rental over and above min. guarantee. Without min. guarantee, 5% of total rentals pd. landlord.

ST. LOUIS

Sales

Sales—5% on gr. amt. of sale of improved prop.; 10% on unimproved prop.; min. \$50. For all prop. both City and County. Owner pay cost adv. not to exceed 1/2 of 1% of listed price.

Exchanges—Reg. sale comm. on gr. amt. of agreed market value. All com. to be pooled and divided equally between primary Agents engaged in transaction.

Leases

Short Term—Bus. prop., mo. to mo.: For rents \$100 or less, 1/2 1st mos. rent; \$100 to \$200, 2/5 1st mos. rent; \$200 to \$300, 1/3 1st mos. rent; over \$300, 1/4 1st mos. rent. Resid. prop., 1/4 1st mos. rent.

Long Term Bus. Prop.—5% 1 yr. or less; 4% 1-2 yrs.; 3% 2-10 yrs.; 10-20 yrs. 3% 1st 10, 2 1/4% in excess; 20-30 yrs. 3% 1st 10, 2 1/4% 10-20 and 2% 20-30. When term is over 20 M chg. by agreement.

Over 30 yrs. 5% on val. on 5% basis.

Long Term Resid. Prop.—5%.

Percentage Leases—Where full rental is per cent of gross business, comm. fig on estimated sum of rental for entire period. Where min. rental provided, chg. comm. on

rent and on addit. rent as it is due as if addit. rent had been known at first.

Subleasing—1 mos. rent (sublease rental).

Rules.—1. On renewals pay reg. leasing comm. on extension.

Appraisals

Fees—By agreement. Following suggested as min.

Resid. Prop. (1-4 family)—\$25 for 1st 12.5M; \$1 per M on bal.

All Other Prop.—Min. \$25 on app. val. for first 10M; \$1.50 per M on next 90M; \$1 per M on next 400M; 50c per M all above 500M.

When several parcels of prop. are involved in the appraisal, the app. fee shall be computed on each indiv. parcel of prop.

The fee for appraisal of Leaseholds is to be by agreement.

This schedule applies where but one appraiser is employed. Where two appraisers are employed jointly and make one appraisal report, the fee shall be 1 1/2 times the prescribed schedule. Where 3 appraisers are employed, the fee shall be 2 times the prescribed schedule.

Expert Testimony—\$50 day before a Condemnation Comm. \$100 day before any other Comm. or in Court.

Management

Supervising Repairs—10% of cost.

Paying Taxes—1/4 of 1%; min. \$2.50.

ST. PAUL

Sales

City Property—(Improved) 5%, min. \$150. (Unimproved) 5% min. \$50.

Farms & Suburban—10%.

Exchanges—Same as sales.

Leases & Rentals

Month to Month—(not managed by Realtor) 1/2 1st mos. rent. (managed by Realtor) 1/4 1st mos. rent.

Long Term—3% 1st yr.; 3% for remainder of term.

Ground Lease—5% for 15-yr. lease or more.

Management

Single Dwellings and Duplexes—7%.

Apartment & Commercial—5%.

Repairs or Alterations—Min. of 5%.

SALT LAKE CITY, UTAH

Sales

Impr. City and Sub. Prop.—5% on 1st 100 M; 3% on next 400 M; 2% on bal. Min. \$100.

Unimpr. City Prop.—10% on 1st \$500; 5% on bal. over \$500. Min. \$50.

Subdivisions—By contract. Surveying, devel., adv., etc., to be borne by owner.

Leaseholds—Chg. for unexp. term shall be same as leasing rates for new lease, plus 5% of any cash or other consid. pd. by pur. of leasehold.

Special Effort Prop., farms and unplatted land—7% on 1st 50 M; 5% on bal. Min. \$100.

Indus. Prop.—3%. Special service by agreement.

Leases

Gross and Net Leases—5% for 1st 5 yrs., 3% for next 5 yrs., 2% beyond.

Month to Month—5% of 1st mos. rental.

Renewal or Extension—Where lessee exer. op. of renewal or extension and/or where lessee remains in premises beyond specified time, lessor is to pay agt. comm. on extended period on whatever terms are agreed upon between lessor and lessee at reg. comm. rate based on date of orig. lease. Comm. to be paid in cash at time of renewal or extension. If lease contains cancellation clause, agt. shall chg. for actual term of lease, not incl. term covered by cancellation.

Percentage Leases—When percentage lease has fixed min. guarantee, same basis as fixed rental, payable immediately. In addit. 2% on overplus payments. Where there is no min. guarantee, comm. shall be computed as if lease contained min. rental of 75% of owner's asking price.

Privilege or Pur.—If lease contains op. to pur., agt. shall coll. reg. leasing comm. and shall have written agreement from lessor to pay full sale comm. in event op. is exer.

New Bldg. and Impr. Added Under Lease—If bldgs. are to be erected on ground involved in lease, or additions are to be made, all to be done by lessee, value of such added bldgs. or impr. to be consid. as added rent, and agt. shall add val. of impr. to rent and chg. according to lease sched.

Cancellation of Leases—If agt. procures cancellation of a lease, reg. leasing comm. shall be chgd. and applied to what would have been total of lease had it run to its conclusion. Comm. to be paid by party whom agt. represents, or according to advance agreement.

Agricultural Leases—10%. If leases is on a crop-sharing basis, comm. shall be computed upon estimated cash rental val. at time lease is closed. If agt. elects to collect comm. when crop share is received by lessor, comm. shall be not less than 10% of lessor's share of gross rental.

Management

Bus. Prop.—Same as comm. for negotiating sales, rentals, leases or renewals plus 5% on gross annual income. Min. \$5 per tenant unit managed, whether occupied or not. With annual gross rental in excess of 100 M, if managing agt. enters into contract for 1 yr. or more, cost of management service may be determined by special agreement.

Resid. Prop.—7% on all coll. Min. \$1.50 per mo. for each unit of occupancy, whether occupied or not. On weekly coll., not less than 10%. Min. total chg. \$3.00 per mo. for family unit, whether occupied or not.

Supervision of Repairs and/or Remodeling—On all repairs handled through agts. office: to and incl. \$500, 10%. On excess from \$500 to 2 M, 5%; excess from 2 M, chgs. in accordance with service rendered. Pur. of equipment and fur. not considered as repairs. Fee of not less than 2% of total purchase price on fur. and equipment to be chgd.

Appraisals

Chg. commensurate with work done, not on appraised value.

SAN ANTONIO, TEXAS

Sales

Impr. City Prop.—5%; Min. \$50.

Unimpr. City Prop.—3%; Min. \$50.

Exchanges—Each pays 5% comm. on exchange value of his prop. in absence of any contract to the contrary.

Leases

Short Term—Mo. to mo. basis, 1/3 of 1st mos. rent.

Long Term—5% of 1st & 2nd yrs. rent; 1% of 3rd to 5th yrs. rent; 3% for next 5 yrs.; 2 1/2% for next 5 yrs.; 2% for next 10 yrs.; 1% for period over 25 yrs. Payable in full when lease is signed.

Percentage Leases—Same as above computed on min. guaranteed rent, payable when lease is signed, plus addit. fee at same rate on excess rent. Comm. on overplus payment due when coll. by lessor.

Rentals

Commissions—For tenements and houses renting up to \$20 per mo., 10% per mo.; \$2 min. per any single acct. Unfur. apts & houses: 7% per mo. Fur. apts & houses: 10% per mo. Comm. prop. 5% per mo.

For securing a tenant on mo. to mo. basis (owner to coll. rent), 1/2 of 1st mo. rent.

Repairs—10% of net expended.

Management—Mgmt. and leasing for extended periods are separate services. Same agent performing both shall receive fees for both.

Appraisals

Bus. Prop. (incl. over 6-unit apt. bldgs.)—\$3 per M of app. val. of 1st 50M; \$2 per M 50M to 100M; \$1.50 per M excess of 100M; \$75 min.

Resid. Prop. (1-6 units)—\$5 per M 1st 10M; \$2 per M excess of 10M; \$50 min.

Farms & Ranches—\$2 per M 1st 50M; \$1.50 per M 50M to 100M; \$1 per M excess of 100M; \$100 min. (plus 25c per mi from county courthouse.)

SAN DIEGO

Sales

Improved Prop.—5% of total pur. price; Vacant: 5 to 10% of total pur. price, depending on type & location; Minimum: \$50.

Leaseholds—On sale of leasehold, 10% (sale price of lease) shall be prorated annually, as addit. rent, throughout unexp. term. Bonus plus orig. lease rent, as present rent, per annum, reg. leasing comm. to be chgd.

Sale Under Lease Option: Where lease grants op. to lessee to pur., reg. sales comm. applied to respective class of prop., shall be paid to agt. upon op. being exer., deducting any comm. received on the unexpired term of lease.

Acreage and Ranches—Not less than 5% of pur. price.

Exchanges—Each party to pay full comm. Stock in Trade, Fixtures, etc.—Sale of lease of a comm. business, including fix. & goodwill, etc., 10% of the total pur. price.

Leases

Rental—Mo. to mo. (bus. or res.), 25% of 1st mos. rent.

Resid.—5% of total rent. No chg. to be less than comm. due on mo. to mo. rental.

Business—4% of total rental for the 1st 3 yrs., 1 1/4% of total rental for bal. of term. For leases for term of 1 yr. or less, 5% of total rental.

Percentage Leases—Estimated amt. shall be computed by agreement of lessor and agt. from best information obtainable, and comm. payable thereon according to above schedules without subsequent adjustments.

Alternative—agt. may, at his op., elect to await at stated periods to be agreed upon, actual deter. of rents received during such periods from such proceeds, and be entitled to comm. thereon according to above sched. for leasing comm. If min. rental is specified, broker is entitled to usual rate on min., plus addit. comm. on all overage.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

Long Term Leases (More than 25 yrs.)—Comm. shall be same as sale.

Management

Resid.—Incl. flats, duplex, houses—5% of rents coll.

Bus. Prop.—(Hotels, apt. houses and bungalow courts)—3% of rents coll. except where mo. rent from single tenant or aver. mo. rental of two more tenants in the same bldg. is over \$300, the chg. shall be 3%.

Appraisals

Individual—Min. fee, \$10 for each parcel of land.

Expert Testimony—The min. fee shall be \$30 per day or portion thereof.

SAN FRANCISCO

Sales

Impr. City Prop.—5% to 50 M; 2½% on bal.; \$100 Min.

Unimpr. City Prop.—5% to 50 M; 2½% on bal.; \$50 Min.

Country Prop.—5%.

Acres and Farm Prop.—5%.

Leases and Leaseholds—Reg. leasing comm. for unexp. term, plus 5% of cash or other consid. pd.

Exchanges—Full sales comm. pd. by each party.

Leases

Commercial, Industrial & Residential Prop.—Not less than 3% of the gross rental for the first year; plus not less than 4% of the gross rental for the second year; plus not less than 3% of the gross rental for the third year; plus not less than 1½% of the gross rental thereafter for the full term of the lease.

Where the lease is the originating cause of new construction, the commission shall be computed as shown above for leases up to three years then plus not less than 2% of the gross rental for the term exceeding three years.

Month-to-Month Tenancy—Commercial and Industrial—50% of first month's rent where monthly rental does not exceed \$30. Min. \$10. 30% of first month's rent where monthly rental exceeds \$30. Min. \$25.

Residential—30% of first month's rent in all cases. Min. \$10.

Rules—1. For renewals chg. ½ reg. comm. on rent in new lease. 2. If op. to pur. is exer., chg. sales comm. minus any previous leasing fee. 3. If op. to extend is exer., chg. comm. as if renewal period were part of orig. lease. 4. Long term leases, reg. leasing comm. when does not exceed sales comm.; in that event compute by capital. aver. annual net income at 5%.

Percentage Leases

1) If a minimum rental is specified, broker shall be paid, at time lease is closed, a partial payment on account, based on comm. rates for leases and computed on aggregate of specified min. rent.

2) An additional comm., likewise based on above rates, shall be due broker on aggregate amt. of rent realized by lessor in excess of specified min. which amt. may be determined by any of following methods:

(a) By mutual agreement between Lessor and broker if they can agree upon an amt. as an estimate of such excess; in which event add. comm. shall be then due and payable; or

(b) Either party may elect to await the actual realization, by the experience over the 1st year, or over the first 2 or 3 years of lease term. If one yr. is selected, then amt. of excess rent realized during such period shall be annual rate at which aggregate for remainder of term shall be determined, or if 2 or 3 yr. period is selected then average of annual excess over said years so selected shall be such annual estimate, and add. comm. shall then be due and payable at rates hereinafter set forth; or

(c) Add. comm. shall be paid when and as said add. rents are actually realized by Lessor, in which event, however, the Lessor shall be computed at constant rate of 5% instead of at decreasing rates set forth above.

3) Where no minimum rent is specified, the broker shall be paid an initial payment on acct. at time lease is closed, and which is to be computed as though lease contained a min. rent equiv. to 75% of fair current market rent value of premises and, in addition, a comm. shall be paid on any rent realized by Lessor in excess thereof, which add. amt. shall be determined as provided in paragraph 2 and/or sub-paragraphs thereof.

Management

Charge 3% to 5% of gross collections, plus renting and leasing commissions, depending on the type of property and the time and work involved.

Management includes payment of taxes, supervision of repairs, and maintenance and care of property.

Collection of Rentals

Rents Up to \$100—\$1.00 each.

Rents Over \$100 to \$200—\$1.50 each.

Rents Over \$200—1% of each rental.

Subject to a minimum of \$1.00 for each rental. Covers collection of rent only and does not include management or care of property.

SEATTLE

Sales

City Prop.—5% to 100 M, 2½% on bal.; Min. \$200 for impr. and \$100 for unimpr. Subdivisions—20% min., plus adv., or by special agreement.

Impr. Farms, Acreage & Tracts Outside Corporate Limits of a City—10% to 100 M, 5% on bal. Leases & Leaseholds—10% to 15 M, 5% on bal. Exchanges—Full comm. paid by each party.

Leases

Ground—Over 15 yrs., 5% on val. by capital, annual income for 25 yrs. plus 25% more than on sale or fee. Under 15 yrs., 5% of all rents incl. of \$100 per mo., plus 2½% on all over. Increase Comm. 25% for erection of bldg., or extensive alterations. Impr. Prop.—(Rental or lease, except resid.) less than 1 yr., 1st mos. rent; 1 yr. to 5 yrs., 5% total rent. Min. 1 mos. rent; Over 5 yrs., 5% of 1st 5 yrs. total rent plus 2½% for bal.; Resid.: mo. to mo. or lease less than 1 yr. ¼ of 1st mos. rent. Over 12 mo., same rate as other impr. property.

Rules—1. For percentage lease, comm. based on min. rental provided for in lease or fair rental value, whichever is greater. Comm. on excess rents shall be paid when req'd by owner. 2. If renewal privilege is given, chg. Comm. for actual term of lease and if renewed addit. comm. shall be difference between full term including extension and amount previously paid. 3. Lease comm. shall not be affected by right of lessor to cancel lease. 4. Comm. shall be computed on basis of gross rental except in ground leases above.

Gen.—Collections: 6% on gross under \$50 per mo.; 5% over \$50 per mo. \$1.50 per mo. min. per tenant. Farm, houses, 10% of rent. Transfer of lease, 25% of 1 mos. rent, min. of \$10, paid by assignor. If representative required on premises, salary paid by owner in addit. to reg. mgmt. fees.

Appraisals

Resid. Prop.—\$25 to 5 M or less; \$1 addit. per M.

Bus. Prop.—By arrangement, \$50 Min. Farm Prop. and Acreage—Same as bus. prop. Mileage chgd. both ways. Val. as of prior date, increase fees 50%. Leaseholds by agreement.

SOUTH BEND, IND.

Sales

Impr. Prop.—5% on sales price. Min. \$100. Unimpr. Prop.—5%. Min. \$50. Exchanges—Same as cash sales with comm. on both sides.

Farm Prop.—5%, Min. 100 M.

Per. Prop.—10% on 1st 500 M. 5% on bal. Comm. and Indus. Prop., Impr. and unimpr.—5%, Min. 100 M.

Leases

Short Term—50% first mos. rent.

Long Term—5% of tot. rental. Min. ½ 1st mos. rent, by agreement on ext.

Management

Rent Coll. 5%. Min. \$1 in South Bend and Mishawaka; 10% outside of city limits; 50% 1st mos. rent for securing new tenants; \$1 for service "Notice to Quit"; 5% gross amt. of rent on yr. lease.

Maintenance—Supervising of repairs, 10% of tot. cost.

Appraisals

Resid. and Unimpr. Prop.—\$1. per M or fraction thereof on val. shown, plus \$15 Min.

Comm. Prop.—\$1. per M or fraction thereof on val. shown, plus \$25. Min.

Farm Prop.—\$1. per M or fraction thereof on val. shown, plus \$30 Min. mileage 10c per mile outside St. Joseph County.

Indus. Prop.—\$1. per M or fraction thereof on val. shown, plus \$50 Min.

SPOKANE

Sales

Impr. Prop.—5% 1st \$100 M total sale price, 2½% bal; Min. \$150.

Unimpr. City Prop.—10% \$1.5 M, 5% bal. Min. \$50.

Out-of-town—5%. Min. Impr. Prop. \$150. Unimpr. Prop. \$50 Min.

Exchanges—Full comm. both sides.

Pers. Prop., Bus. Opp., Leaseholds, or Comb thereof — 7½% of tot. sale price or by advance agreement in writing.

Leasing and/or Renting

Bus. Prop. — 50% 1st mos. rent mo. to mo. basis. Term lease to 1 yr., 1 mos. rent for term rental to \$900. Min. \$50; 5% tot. rent for 1st year, Min. \$100, for \$900 to \$3,000 term rental for 1 yr.; 5% of 1st yrs. rent if

rental exceeds \$5,000 per year; all leases over 1 yr., 2½% of total rental after 1st year plus 1st yr. comm. Percentage Leases. Comm. computed & charged on min. rent as provided. Comm. payable leases, excess computed at end of each calendar yr.

Res. Prop. — 50% of 1st mos. reg. rent. Min. \$30 mo. to mo. basis. Term Lease, Finder's fee 50% of 1st mos. reg. rent. Min. \$30, or 5% of tot. rent, for 1st 2 yrs. of lease, whichever is greater, plus 2½% of tot. rent thereafter. Farm, Dwellings, as agreed in advance in writing. Leases with Arbitration Clauses. For bus. or res. leases where arbitration sets rent, agent's fee should be payable when rent for said arbitrated period has been agreed upon.

Management

Bus. Prop. — For each occ. unit, 10% of tot. rents coll. for mo. rent, \$50 or less, 5% of tot. rents coll. Min. \$5 per mo. per occ. unit, for mo. rents, exc. \$50.

Res. Prop., Unimpr. — Finder's fee, 5% of reg. mo. rent. Min. \$30. After 1st mos. tenancy, 2% greater, plus 2½% of tot. rent as above plus 50%.

Lease Transfer — Fee should cover expenses & time spent. Min. \$25. (Paid by Assignor). Agency Cancellation — Agent entitled to cash payment of comm. on rents to be coll. during term, if agent negotiated existing lease. But such comm. should be on brokerage basis as under Leases and/or Rentals above.

Sup. of Repairs, Alterations — No charge for routine. Extraordinary, charge as to fairly compensate manager.

Misc. Charges — Paid by owner at cost.

Appraisals

Res. Prop. — \$2 per 1 M. Min. \$25.

Bus. Prop., Farms, Prop. Out of City — Board Sec'y to furnish est. of fee on request. Min. \$75.

Expert Testimony — Board doesn't give such, but any member may and set own fee. Min. \$35 per day.

Div. of Comm. — By advance agreement.

SPRINGFIELD, MASS.

Sales

Impr. City Prop.—5% to 25 M; 3% on bal. Min. \$75.

Unimpr. City Prop.—To 1 M, 10%; 1-10 M, 10% on 1st M, 5% on each addit. M; over 10 M, 3½% on 1st 10 M, 3% on each addit. M; \$50 Min.

Country Prop.—Within 10 mi. 5%; over 10 mi., 10%. Min. \$100.

Indus. Prop.—6%.

Bus. Chances—10%. Min. \$50.

Exchanges—Full comm. pd. by each party.

Leases

Short Term—Resid.: Tenants-at-will, 5% on yearly rent. Min. \$15. Bus. prop. stores, offices: Tenants-at-will, 50% 1st mos. rent; Min. \$25. Fur. houses & apts., 7% of yearly rent or fraction. Min. \$15.

Long Term Leases—Business property, stores, offices, manufacturing space. On all leases up to and including 5 M per year, 6% of 1st year's rent, and for each year thereafter, on life of lease and renewal thereof, 3% on all leases over 5 M per year, the above shall apply, plus 4% on all of the amount above the 5 M, for the 1st year, and 2% additional for each year thereafter on life of the lease. Min. \$50.

Management

Coll.—City prop., 5%; sub. prop., 10%. Min. \$3 per mo. per owner.

Care & Supervision—10% on amt. expended.

Unimpr. Prop.—on disbursements, 5% addit. for special services.

Appraisals

Board—\$1 per M, Min. \$25; outside city Min. \$75.

Expert Testimony—By agreement.

SYRACUSE

Sales

Impr. Prop. (radius of 7 mi. from Clinton Sq., Syracuse)—5%; Min. \$100. Outside 7 mi. radius—4%; Min. \$100.

Unimpr. Prop.—10% to 5 M; 5% on bal. Min. \$50.

Subdivision—By contract.

Leaseholds—Leasing comm. for unexp. term plus 5% of any cash or other consid. pd. in pur. of leasehold.

Indus. Prop.—Not less than 5%. Special services by agreement. Min. \$100.

Business—10%.

Exchanges—Full sales comm. pd. by each party.

Leases

Short Term—60% of 1st mos. rental. Gross and net leases—5%; max. of 1 aver. yrs. rental.

Renewal or Extension—Same as orig. lease. Percentage Leases—Where there is min. rental, 75% of entire term payable upon closing of lease, and 5% on overplus as rent is paid to lessor. Where there is no min., comm. to be computed as if lease

contained min. of 70% of owner's asking price. Bal. to be paid as above.

Option to Purchase—Reg. leasing comm. and coll. sales comm. in event prop. is sold under option rights.

Fur. Prop.—Reg. comm. on both bldg. and contents.

Agricultural—10%. If on crop sharing basis, comm. shall be computed on estimated cash rental val. If agt. elects to coll. comm., when crop share is received, comm. shall be not less than 10% of lessor's share of gross rental.

Management

Collections—Reg. comm. for sales, rentals, leases or rentals plus 5% on gross annual coll.; min. \$3 per mo. for each family or other unit of occupancy; weekly coll., 10%; min. \$3 per mo. for each family or unit.

Supervision of Repairs—10% to 2 M; over 2 M, in accordance with services rendered.

Appraisal Fees

Fees to be based upon work involved. Not less than \$1 per M. Min. \$25.

Expert Testimony—\$50 per day whether spent in court, private hearing, investigation or research. Where expert testimony involves a valuation, appraisal fees shall be chgd.

TACOMA, WASH.

Sales

Impr. or Unimpr. Prop. within corp. limits, 5% on 1st 50 M, 2½% on excess, \$100 min. on impr. prop.; \$50 on unimpr. prop.

Acres and farm prop. outside city—10% on sales price. Min. \$100. Impr. suburban homes in metropolitan area, 5%.

Leases

Mo. to mo.—¼ of 1st mos. rent. Min. \$20. 5 yrs. or less—5% of total rent. Min. \$25. 5 to 15 yrs.—5% of 1st 5 yrs. plus 2½% of total rent for bal. of lease.

Percentage leases—based on min. fixed rental plus 2½% of all excess rent paid. (Comm. for leases are in addition to prop. management fees.)

Management

6% when separate tenancies aver. under \$50 per mo. Min. \$1.50 per tenant per mo. 5% on rentals aver. \$50 per mo. or more. 10% on furnished houses, 10% of the cost for supervision of repairs or alterations.

Appraisals

\$50 to 15 M; from 15 M to 50 M, \$2 per M above 15 M; \$1 per M above 50 M.

TAMPA, FLA.

Suggested Rates

Sales

Impr. City Prop.—5%, min. \$50.

Subdivision Prop.—By agreement.

Unimpr. City Prop.—5%, Min. \$50.

Farms, Acreages & Country Prop.—Unless otherwise specifically agreed, on groves, farms, acreage, of one acre or more, outside the city limits, brokerage shall be 10% of the pur. price; min., \$100.

Exchanges—Full comm. on each piece of prop.

Leases

All types prop.—5% of mo. rental for full term of lease.

Management

Repairs—10% to \$300; 7% next \$200; 5% next \$500; 3% next 1 M or more.

Collections—Res. unimpr., 5% of 1st mos. rent and 5% of mo. coll., with min. of \$2; 10% on weekly coll. Res. fur.: same as unimpr. except 10% of mo. coll. when broker prepares inventory.

TOLEDO

Sales

Impr. City Prop.—Min. 5%. Min. \$100.

Unimpr. comm. prop.—Min. 10%.

Unimpr. Indus. Prop.—Min., 10%.

Bus. Opportunities—10% min. on sale of business or equipment.

Farm property—Min. 5%. Min. \$100.

Farm property for commercial, industrial or subdivision purposes—Min. 10%.

Residential lots—Min. 10%. Min. \$50.

Exchanges—Min. commission paid by each party in accordance with this commission schedule.

Leases

Resid. Prop.—Min. 4%; Min. ½ of 1 mos. rent. No chg. less than \$10.

Bus. Prop.—Min. 4% on gross rentals up to 20 yrs. Over 20 yrs., same as sale, based on capital of 1 yrs. rent, at 5%. (Where annual rents not uniform, take aver. rent for 1st 10 yrs.)

Long Term (99 yrs.)—Reg. sales comm. based on capital, of aver. annual rent for 1st 10 yrs. at 5%.

Rules—1. On renewals, full comm. 2. If op. to pur. exer., reg. sales comm. 3. No comm. for leasing prop. shall be less than ½ of 1 mos. rent.

Percentage Leases—4% on gross rental, plus 4% on amts. pd. lessor under percentage

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clause. (Apply to comm. on percentage leases up to 20 yrs. only).

Management

Coll.—Min. 5% on all rents coll. Min. \$2 per mo. per tenant.
Supervision of Repairs—10% of cost.
In addit. to mgmt. chgs., 4% comm. on leases or rentals.

Appraisals

Board—Val. up to 25 M, the appraisal shall be made by not less than 2 members of the Valuation Committee. Val. totaling 25 M and upward to 100 M, by not less than 3 members. Val. totaling 100 M and upward by not less than 5 members. Residential \$10 basic plus \$3 per M of total val. Min. \$25. Business, commercial or industrial property \$10 basic plus \$3 per M. Min. \$50.

TRENTON, N. J.

Sales

Impr. prop.—5%. Min. \$50.
Unimpr. prop.—10%. Min. \$15.
Farms and acreage—5%.
Exchanges—Rates to both parties same as for sales.

Leases

All types prop.—5% of total rent. Min. 1/2 of 1st mos. rent.
Farms—By agreement. Min. \$25.

Management

Collections—5%
Temporary rentals—10%.

TULSA, OKLA.

Sales

Impr. & Unimpr. City Prop.—5%; Min. \$50.
On sale price of less than \$500, Min. \$25.
Ind. Acreage, Farms and Sub.—5% of sale price.

Exchanges—Reg. comm. shall be pd. by each party on accepted val. Al. comm. pooled and divided equally between primary agts.

Stock, Fixtures and Personal Prop.—10%.

Leases

Short Term—Mo. to mo., where owner coll., 1/2 of 1st mos. rent. Min. \$10. Where agt. coll. mo. to mo., 1/2 of 1st mos. rent, min. \$10. Bus. prop., addit. 3% to 3% (as agreed) of each mos. rent, \$2 min. per unit. Res. dupl. or apts., 3% each suc. mos. coll.; min. \$2 per unit. Outside of city, 10% of each mos. rent coll.; min. \$3 per unit. Negro prop., 10% each mos. rent; min. \$3 per unit.

Gross Leases—1 to 2 yrs., 5%; 3 yrs., 4%; 4 yrs., 3 1/2%; 5 yrs., 3%; next 5 yrs., 2 1/2%; next 5 yrs., 2%; 15 to 30 yrs., 1 1/2%.

Rules—1. Comm. payable on consummation of lease. 2. No net listings or prices shall be taken.

Appraisals

\$50 min. per day.
Expert Testimony—\$50 for each court appearance or preparation of testimony.

Rentals and Management

Coll. of Rents—On mo. to mo. basis, 50% of 1st mos. rent with min. of \$7.50, plus for bus. prop., 5% of each subsequent mos. rent; for resid. prop. in city limits, min. \$2 per unit; 5% of each sub. mos. rent with min. of \$2 per tenant per mos. for resid., duplexes and apts.; outside city limits, 10% of each sub. mos. rent with min. of \$3 per tenant per mo.; negro prop., 10% of gross rent, min. \$3 per unit.

Management—Contracts between owner and agt. shall specifically set fee as to per cent of income for mgmt. and per cent of disbursements for repairs and maintenance.

WATERBURY, CONN.

Sales

Impr. Prop.—5%; Min. \$100.
Unimpr. Prop.—10% to 1 M plus 5% to 3 M, plus 3% over 5 M; Min. \$50.

Indus.—5%; Min. \$50.
Farms, Sub. Bldg. Lots, etc.—10% to 3 M, 5% over 3 M; Min. \$50.

Sub. Impr. Prop.—5%; Min. \$100.

Exchanges—Reg. comm. from both.
Good Will, Goods or Chattels—10% to 2 1/2 M, 5% above Below \$500, by agreement. Min. \$100.

Leases

Short Term Resid.—If rent is less than \$25, 1st mos. rent; \$25 to \$50, \$25; more than \$50, 1/2 of 1st mos. rent.

Long Term Resid.—If rent is more than \$50 a mo., 2% on rent. Min., 1st mos. rent; less than \$50 a mo., full 1st mos. rent.

Indus. — Railroad Siding, Wholesale.

Warehouse or Garage Prop.—5% aggregate rent and 5% on renewals; Min. \$50.

Mercantile—1/2 1st mos. rent. 2% on remainder of lease, 2% on renewals; Min. \$50.

Percentage Leases—Comm. based on min. guarantee plus add. comm. annually on excess, at same rate.

Management

Bus. Prop.—5% or by special agreement. On cost of impr., 5%.

Resid. Prop.—10% or by special agreement. On cost of improvements, 10%.

In case of termination of mgmt. contract, 2% on all leases closed, plus 2% on renewal of total aggregate rent for term remaining op. in lease, when exer.

Appraisals

Individual—1/10 of 1%, Min. \$10.

Board—1/10 of 1%, Min. \$25.

WESTCHESTER COUNTY, N. Y.

Sales

Resid.—10% to 1 M. \$100 from 1 M to 2 M; 5% over 2 M.

Acreage—5%.

Other Prop.—5% to 100 M, 2 1/2% on bal.

Leases and Leaseholds—2 1/4% on consid., plus reg. leasing comm. on bal. of term.

Subdivisions—10% Min.

Good Will, Goods and Chattels—10%.

Exchanges—Reg. comm. pd. by both parties.

Leases

Bus. and Resid. Prop.—1 yr. or less: 5% on 1 yrs. rent (or 15% of total rent, whichever is lesser; Min. \$25.) 1-10 yrs.: 5% of 1st yrs. rent; 2 1/4% on bal. 10-21 yrs. Same comm. as above on 1st 10 yrs.; 1 1/2% on bal. Over 21 yrs. Same as above on 1st 21 yrs.; 1/4 of 1% to 50th yr.; 1/2 of 1% on bal.

Fur. Prop.—6 mos. or less, 10% of total rent; 6 mos. to 1 yr., 5% on amt. equal to yr. rent; over 1 yr. 5% on 1st yr., 2 1/4% on bal. (For addit. short time leases to same tenant, 5%).

Vacant Land—6 mos. or less: 10%; 6 mos. to 1 yr.: 5% on amt. equal to yrs. rent; over 1 yr., each yr. to and incl. 5 yrs., 5%; 5-10 yrs., 3 1/4 %; 2 1/2% on bal.

Rules—1. On percentage leases, chg. comm. on min. guarantee (or if no min., on 1/4 of aver. annual fair market rental val. for entire term); plus comm. on addit. rent as due, as though such rent had been known when lease was made. 2. If lessee pur. prop., chg. sales comm. less pro rata portion of rent comm. on unexp. term. 3. If renewal op. is exer., chg. addit. comm. as though addit. term had been incl. in orig. lease. 4. On lease with cancel. clause, chg. comm. on full term.

Appraisals

Individual—Subj. to agreement. (Does not cover expert test.)

Expert Testimony—Subj. to agreement.

WICHITA, KANS.

Sales

City Prop.—5% to 50 M; 2 1/2% on bal. Min. \$50.

Farm Prop.—5% to 50 M; 2 1/2% on bal. Min. \$50.

Exchanges—5% to 50 M; 2 1/2% on bal. Each party paying reg. comm.

Bus. Changes—Stocks of goods, automobiles, garages, rooming houses, etc., etc., 5% on selling price.

Leases

Gross & Net Leases—5% for 1st 3 yrs.; 3% for next 2 yrs.; 1% thereafter until comm. equals but does not exceed sales commission.

Management

Mo. to Mo. Tenancies—Not less than 1/2 of 1st mos. rental.

Appraisals

Board—\$2 per M to 500 M. \$1 per M thereafter. Min. \$25.

Expert Testimony—\$25 per day per man.

WILMINGTON, DEL.

Sales

(Min. \$50)

Impr. City Prop.—5%.

Industrial—8%.

Stock and Fixtures—5%.

Exchanges — Comm. as above pd. by both parties.

Operational Real Estate—3 1/4%. (Operational real estate shall be deemed to be a group of four or more new properties recently constructed, or in process of construction, by a builder or developer. The builder or developer is to pay, in addition to the commission, for all advertising costs.)

Management

Resid. Prop.—50% 1st mos. rent; 5% for mgmt. and coll. (excl. 1st mos. rent.). Min. \$1 per mo. per tenant. Owner mgmt. —100% of 1st mos. rent.

Commercial Prop. — 1 yr., or less, broker mgmt., same as resid. prop. Owner mgmt., same as resid. prop. More than 1 yr. broker mgmt., 5% total rent. Owner mgmt., 3 1/2% 1st yrs. rent., 3% bal. of term of lease.

Community Garages—Mgmt. and obtaining tenant, Min. 10% of rent coll.

Appraisals

Board—\$40 plus \$2 per M or fraction thereof of assessed valuation plus 10 cents per person per mile outside city limits.

Individual—\$20 plus \$1 per M.

WINNIPEG, MANITOBA

Sales

Winnipeg, St. Boniface, Brooklands, Charleswood, East Kildonan, Fort Garry, St. James, St. Vital, Lussudo, West Kildonan—5% on the 1st 5 M, plus 3% on the balance. Min. impr. prop., \$100; unimpr. prop., \$25. Charges on subdivision sales shall be a matter of contract.

Suburban, Including Acreage—10% on 1st 2 1/2 M plus 5% on the balance. Min. impr. prop., \$100; unimpr. prop., \$50. Charges on subdivision sales shall be a matter of contract.

Farm Lands—\$1.00 per acre on all sales at less than \$20 per acre, 5% on all sales at \$20 per acre or over, Min. \$50.

Exchanges—In the case of an exchange of property where each owner is represented by a Realtor, a full commission shall be paid by each owner.

Agreements of Sale & Mortgages—5% on all sales. Min. \$25.

Summer Resorts—10% on the 1st 1 M plus 5% on the balance. Min. impr. prop., \$50; unimpr. prop., \$25.

Personal Property of Chattels Including Stock of Merchandise and fixtures and Goodwill of Going Concerns—10% on first 3 M plus 5% on balance. Min. \$100.

Property Management

(Where rents are collected by agent)

Winnipeg, St. Boniface and Adjoining Municipalities.

Residential, Small Business Properties or Stores—For negotiating and making leases, 12 1/2% of first month's rent. Min. \$3. Plus 3% on rents collected. Min. \$1 per month.

Renewal of Leases—6 1/2% of first month's rent. Min. \$3. Plus 3% of rents collected. \$1 per month. No charge for renewing apartment leases.

Central Stores and Other Business Prop.—3% on rents collected.

Suburban—For negotiating and making leases, 20% of the first month's rent. Min. \$3. Plus 10% on rents collected. Min. \$1.50 per month.

Net Leases—Where a net lease provides that taxes are to be paid by the Lessee, the taxes shall be continued to be part of the rent on which the broker's commission is computed, using as a basis the taxes for the current year or the latest year available. In the case of leased premises not having been previously assessed, the taxes may be estimated, but in the event of such estimate not being satisfactory to both parties, an assessment by the taxing authorities must be awaited.

Property Management—Management, as used herein, includes making of collections, keeping of accounts, renting, leasing and operation of property.

Leases

Where rents are not collected by agent—Note—When Lessee has the privilege of renewal, the Lessor shall pay a commission for said renewal at the time of renewal at the same rate as though the lease, when first written, had covered the whole term.

For Procuring Tenant—Winnipeg, St. Boniface and adjoining municipalities.

Residential—3% of the total rental of the lease, or 25% of the first month's rent, whichever is the larger. Min. \$3.

Store, Business and Industrial Property—3% of the total rental of the Lease for the first 3 years, and 2% of the total rental of the lease for the balance of the term.

Suburban Residential—5% of the total rental of the lease or 50% of the first month's rent, whichever is the larger. Min. \$10.

Ground Rent—2 1/2% of the total rental of the lease, including the amount of the property tax (if tax is paid by tenant) for the term of the lease. Where the property is subject to a reappraisal during the term of the lease, the fee is to be computed for

the full term on the basis of the average annual rental for the first 5 years.

Percentage Lease—For procuring tenant, when rent is to be determined by an agreed percentage of the gross receipts of the Lessee's business; but subject nevertheless, to the payment of a min. rental whether payable monthly or otherwise, 3% of the total min. rental for the first 5 years, and 2% of the total min. rental for the balance of the term, payable forthwith; and, the same percentages on any additional rent. Any additional commission is to be paid at the end of each year from the commencement of the lease.

Farm Lease—5% of the total rental of the lease, Min. \$25 for each quarter section or fraction thereof. \$40 for each half section. Larger farms, by Agreement.

Appraisals

City and Suburban Property Valuations—The min. charge for making valuations shall be as follows: On all valuations up to \$25 M, \$3 on each M with a min. \$15. Plus \$2 per M on any part exceeding \$25 M up to \$50 M. Plus \$1.50 per M on any part exceeding \$50 M up to \$100 M. Plus \$1 per M on any part exceeding \$100 M.

Rental Valuations—The charge for appraising the rental value of a property shall be based on the annual rental value as follows: 1% up to \$10 M. Min. fee, \$10. In addition charge \$2.50 for each M on valuations over \$10 M. On leases up to 10 years the average rental shall be used as a basis. Each unit shall be separately valued and no two units shall be included in the same valuation.

Farm Valuations—The charges for making valuations of Farm Land shall be as follows: \$10 for the first quarter section and \$15 for each additional quarter section (provided that all of the land valued is in one farm). In addition, mileage of 10c per mile may be charged.

WORCESTER, MASS.

Sales

Resid., Tenement, Apts., and Bus. Prop.—5% to 25 M; 3% 25 to 50 M; 2% over 50 M; Min. \$100.

Indus. Prop., Garages and Special Types—5%.

Vacant Lands—House lots, 5%; Min. \$50.

Commercial and Indus. Land — 5% Min. \$100.

Sub. Prop.—Adjoining towns 5%, other towns 6%.

Bus. Oppor. — 10% to 5 M; 5% on bal.

Exchanges—Comm. as above pd. by both parties.

Leases

Bus. Premises — 4% 1 yr., 2% bal. Less than one year or tenant-at-will 30% of mos. rent. Min. \$25.

Garages, Indus. Premises, Commercial and Indus. Land—5% for 1 yr., 3% on bal.

Apt. and Resid. Prop.—5% on 2 yrs. rent. 2% bal. of term. Less than 1 yr., 50% of 1st mos. rent. Min. \$25.

Renewals—1/2 reg. comm.

Extensions — 2% from owner on total lease rental for extended term, plus addit. comm. to equal sales comm. plus comm. on lease to time of sale.

Management

Rent Collections—Apt. and tenements—10%; apts. 6%; bus. prop. 5%. On cost of improvements supervised, 5%.

YOUNGSTOWN, OHIO

Sales

Resid. and Bus. Prop.—5%. Min. \$100.
Exchanges—Comm. as above pd. by both parties when there are 2 agts. When one agt. represents both parties, 5% gross selling price from each owner by agreement.

Leases

Short Term—1/2 of 1st mos. rent.
Long Term—5% to 20 M; 2 1/2% on excess.

Percentage Leases—Comm. pd. on min. rent; addit. comm. when bal. of rent is pd. to landlord. Without min. rent—at end of 90 days, statement will be given to broker on which to base min. rent. and he will coll. on that basis for term of lease. If sales exceed amt. on which estimate broker has been pd., addit. comm. to be coll. on excess sales, payable annually.

Rules—1. If extension or renewal op. is exer., agt. receives reg. comm. 2. If op. to buy exer., reg. comm., Less leasing comm. on unexp. portion of lease.

Appraisals

Board—\$25 min. for each parcel for 1st 5 M; \$2 per M for excess.

Expert Testimony—\$100 per day for each prop., subj., however, to special agreement.

Management

Resid. Prop.—10% on amt. coll. Min. \$1 per mo. per tenant.

Bus. Prop.—5% total collection, Min. \$100.
Repairs—10% of expenditure for supervision are to be pd. for at reg. comm. rate.

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 Cates, W. C., 115 S. 3rd St.
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 Marr, Russell K., P.O. Box 23.
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 Bodenhamer, Jewel, 400 N. Washington.
 Bodenhamer, R. C., 400 N. Washington.
 Bradner, Arthur, 603 N. Jefferson.
 Bradley, Arthur Jr., 603 N. Jefferson.
 Bradley, Mary, 603 N. Jefferson.
 Dickinson, Mrs. A. L., Masonic Temple.
 Hoffman, Paul, 219 N. Jackson.
 Holloway, John, Marks Bldg.
 McWilliams, Mrs. Lillian, 921 W. Faulkner.
 Mason, George W. Jr., N. Jackson Ave.
 Reynolds, A. P., First Bank Bldg.
 Riley, Mary E., Masonic Temple.
 Swiley, Wharton, 815 W. Faulkner.
 Thompson, T. M. Sr., Marks Bldg.
 Thompson, T. M. Jr., Marks Bldg.
 Watson, Mrs. Myrtle, 921 W. Faulkner St.

Eureka Springs Real Estate Board

Active Members, 9.
 President: Mrs. E. Deiley, 505 Spring St.
 Secretary: Mrs. F. Loucks, 11 Spring St.
 Bare, N., 69 Mountain St.
 Carter, J. V., 51 Spring St.
 Deiley, Mrs. E., 505 Spring St.
 Huffman, Ernest, Busch.
 King, Col. C. C., 29 Spring St.
 Loucks, Mrs. F., 11 Spring St.
 Price, Albert, Huntsville Rd.
 Swett, Mrs. E., 81 Spring St.
 Wilhelm, M., 51 Spring St.

Fayetteville Board of Realtors

Active Members, 17; Others, 3.
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 Bates, Earle, Hathcock Bldg.
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 Holder, James, 701 N. College.
 Jarvis, J. A., 114 W. Spring.
 Kincaid, Hugh, 6½ East Center.
 McKinney, George F., McIlroy Bank Bldg.
 Pyeatt, J. J. (Uiley & Co., Inc.), Woolworth Bldg.
 Russell, S. T., 31 S. College Ave.
 Sawrey, Neil, 335 W. Cleburn.
 Shamblin, A. L., 333 N. College Ave.
 Wheeler, J. K., Ozark Theater Bldg.
 Wilkins, Mrs. Frank, 914 N. College Ave.

Ferrest City

(Individual Member)
 Fogg, J. P., Ash Bldg., Box 329.

Fort Smith Real Estate Board

Active Members, 43.
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 Secretary & Treasurer: Marcus Ristig, 15 N. 6th St.
 Adams & Howard, 509 Garrison.
 Albitz, Mrs. Nellie H., 1701 Churchill Road.
 Arkansas Valley Trust Co., 615 Garrison Ave.
 Barry, Harward, 1306 South A.
 Beard, H. D., 1815 North A.
 Bicknell, G. O., 509 Rogers Ave.
 Boatright, W. V., 17 N. 6th St.
 Carpenter, Roy, 4801 Towson Ave.
 Castellow, Odys, 12 North 6th St.
 Cook, G. Elmer, 15th & Grand Ave.
 Council, Dansby A., 203 Garrison Ave.
 Davidson & Draper, Court St.
 DEVELOPMENT CO., THE, 20 N. 7th St.
 Donoho & Sons, 511 Garrison.
 Durbin, S. L., 4022 Kinkead.
 Ford, Mrs. D. L., First Nat'l Bank Bldg.
 Hall, Jesse, 3224 Midland Blvd.
 Halsted, R. H., Van Buren.
 Henry, R. E. Co., South 6th.
 Hon & Fite, 1021 Grand Ave.
 Hudson, R. B., Kennedy Bldg.
 Jameson, C. W., Merchants Nat'l Bank Bldg.
 KELLEY REALTY CO., 13 N. 7th St.
 Kelly, Mary C., 519 Garrison Ave.
 Kolb, E. Davis, First Nat'l Bank Bldg.
 Little, R. T., Co., Radio Center.
 McNeill, Troy, 521 Garrison Ave.
 Nakdimen, H. S., Radio Center.
 Nariss, Vincent, Professional Bldg.
 PATTERSON, R. E., 705 Garrison Ave.
 Phillips, Lewis, 25 S. 6th St.
 Phillips, Sam H., Kennedy Bldg.
 Potent & Haynes, 12A South 6th.
 Putnam, Roy, 2205 N. 11th St.
 Roderick Realty Co., 2519 Rogers Ave.
 Rushing, LaFay, First Nat'l Bank.
 Rylee, Gladys, South 24th.
 Secret, R. L., First Fed. S. & L. A.
 Vann, R. I., 2520 Rogers.
 Whiteley, S. G., 2403 Midland Blvd.
 Williams, E. Walden, Mer. Nat'l Bank Bldg.
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**Hot Springs
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Active Members, 17; Others, 1.

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Secretary: J. N. Leeson, 615 Park Ave.
AuBuchon, Mrs. C. W., 745 Park Ave.
Brain, Houston A., 603 1/2 Central Ave.
Cleveland, T. H., 2004 Central Ave.
Conde, H. Ward, 323 Ouachita Ave.
Dodson, J. Walter, 625 Central Ave.
Gottlieb, Harold, 107 Prospect Ave.
Harper, Frank B., 344 Broadway.
Housley, Frank, 621 Central Ave.
Hughes, Mrs. Oneice, 308 Whittington Ave.
Jefferson, Arthur, 307 Orange St.
Ledwidge, Raymond, 723 Central Ave.
Leeson, J. N., 615 Park Ave.
McCafferty, Mrs. H., 801 W. Grand Ave.
RAMSEUR, W. H. "Bill", 120 Court St.
Schnack, George E., Marquette Hotel.
Schockley, Ruth, 130 Park Ave.
Smith, Ray, 909 Central Ave.
Thraash, Ed. M., 619 Central Ave.
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Secretary-Treasurer: W. A. Reed, 391 Pyramid Bldg.

Adams, J. Wesley, 214 W. 2nd St.
Bates Realty Co., 1110 W. Capitol.
Block Realty Co., 212 Springs.
Boyle Realty Co., Boyle Bldg.
Bowman, Mrs. Nellie, 600 Spring St.
Braile Homes Inc., 5th & Vine Sts., North Little Rock.
Braunick, W. M., Riegler Bldg.
Collie, C. C., Jr., 610 W. 3rd.
Collins, John, 206 Louisiana.
Collins, J. M., Commercial Nat'l Bank Bldg.
Conner, Baldwin & Farris, 518 Exchange Bldg.
Cor. Thomas Insurance & Realty Co., 715 Main St., North Little Rock.
Cruse, Vernon E., 204 Louisiana.
Del Donno, R. S., Commercial Bank Bldg.
East, Jack Collier & Co., 313 W. 2nd.
Elco Agency, The, 300 Center St.

FAUSETT & CO., 215 Louisiana.
Fidelity Realty Co., Peoples Nat'l Bank Bldg.
Fulk & Co., 323 Pyramid Life Bldg.
Grammar, Newt & Co., Rt. 3, Box 260.
Gibb, E. W., 200 W. 2nd St.
Guardian Co., The, 309 Center.
Haddfield, H. P., Pyramid Life Bldg.
Harding, Patrick, 1520 Broadway St.
Haynes, Frank, 2012 W. 19th.
Hickman, LeRoy, 6712 Westover Dr.

Holcomb Realty Co., 608 W. 3rd St.
Humphreys, Solon, 318 Main, North Little Rock.
Jernigan Realty Co., 307 Center.
Johnston, H. C., 312 Louisiana.
Kahn, Sidney L., Union Nat'l Bank Bldg.
Kelley, Fred, 312 E. Broadway, North Little Rock.

McArthur, Wood, Boyle Bldg.
McCaskill, E. A., 305 Center.
McGehee, Frank, Pyramid Life Bldg.
Metropolitan Trust Co., 121 W. 2nd.
Nalley, Louis, 4710 W. 12th.
Oliver, Hogan, 902 Wallace Bldg.
Parker, John E., 2524 Johnson St.
Porterfield, W. E., Union Nat'l Bank Bldg.
Read, Stevenson & Dick, Inc., 115 W. 2nd.
Reed, William A. & Co., 331 Pyramid Life Bldg.
Rightsell-Barry-Donham, Inc., 218 Louisiana.
Rommner, Earl, 303 Center St.
Sanders Realty Co., 209 W. 2nd.
Savage, Mrs. Louise, 2216 Arch St.
Simmons Co., Bill, 12th & Jefferson Sts.
Smith-Reid-Webb Co., 309 Center.
Spikes, Paul, 104 State St.
Storitz, Herbert L., 118 E. Markham St.
Storitz, Sam J. Jr., 118 E. Markham St.
Taylor & Richter, Inc., 406 Louisiana.
Tucker, Jack R., 207 Louisiana.
Twin City Corp., 201 Main, North Little Rock.
United Corp., The, 120 W. 4th.
Walthour-Flake Co., Inc., 402 Louisiana.
Weaver & Co., Union Life Bldg.
White, Cecil Realty Co., 200 W. 2nd St.
Wooten, A. L., 207 W. Broadway, North Little Rock.
Worthen Bank & Trust Co., 401 Main.
Young, O. M., 214 Louisiana St.

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England, Loy D., Box 15.

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Noble, Curtis, 28 Elm St.

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Brandon, J. B., 117 W. R.R. Ave.

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Real Estate Board**

Active Members, 6.

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Secretary: A. G. Herget, 217 S. Pruett St.
Braden, L. A., Rt. 1.
Herget, A. G., 217 S. Pruett St.
Holmes, W. A., 113 W. Emerson St.
Mack, Russell, 217 S. Pruett St.
Rhine, L. V., 120 N. 2nd St.
Wright, A. D., First Nat'l Bank Bldg.

**Pine Bluff
Real Estate Board**

Active Members, 30.

President: Howard Buckner, 611 Chestnut St.
Secretary: Roy G. Custer, 327 Mulberry.
Baugh, John H., 603 W. 2nd Ave.
Buckner, Finis, 611 Chestnut St.
Buckner, Howard, 611 Chestnut St.
Burroughs, Wm. L. Jr., 129 Main St.
Carrington, Bob, 2809 Hazel St.
Clement, Joe W. Jr., 315 National Bldg.
Cook, Walter, Simmons Nat'l Bank Bldg.
Culpepper, J. D., 611 Chestnut St.
Custer, R. G., 327 Mulberry St.
Dunn, F. Harrell, 211 W. 5th Ave.
Guest, Fred, 210 W. Baroque St.
Haley, Shaffer, 206 Pine St.
Haus, Cecil, 211 W. 5th Ave.
Hollis, Russell Jr., 308-09 Nat'l Bank Bldg.
Kimber, E. W., 1206 Main St.
Lea, Robert N., 218 Nat'l Bank Bldg.
McGehee, Frank T., 327 Mulberry St.
McNew, R. W., 129 Main St.
Moore, P. D., 120 S. Pine St.
Murphy, Fulton H., Jr., 603 W. 2nd Ave.
Nixon, Lin, Simmons Nat'l Bldg.
Nygaard, J. W., 117 1/2 Main St.
Pate, Mason A., 2201 W. 29th Ave.
Reichen, Franklin A., 319 Nat'l Bank Bldg.
Rouder, J. B., 206 Pine St.
Rudder, Lloyd, 129 Main St.
Taylor, Delman, 2201 W. 29th Ave.
Taylor, Pinchbeck Jr., 206 Pine St.
Theis, Warren, 703 Simmons Nat'l Bldg.
Triplett, Frank H., 217 S. Chestnut St.

**Rogers
Real Estate Board**

Active Members, 8; Others, 3.

President: R. L. Vogt, 113 W. Elm.
Secretary: T. C. Moore, 215 N. 9th St.
Combs, Paul, W. Walnut St. Rd.
Confield, Charles, 211 W. Walnut St.
Greene, L. B., Hwy. 71 S.
Juhre, Oscar, 317 W. Walnut.
Larimore, F. E., Victory Theatre Bldg.
Larimore, F. G., Victory Theatre Bldg.
Mackey, E. F., Sterling Store Bldg.
Shaffer, Robert, Hwy. 71 S.
Vogt, R. L., 113 W. Elm St.

Russellville

(Individual Members)

Caudle, Fred, 106 Boulder Ave.
Roper, W. B., United Farm Agency.

**Springdale
Real Estate Board**

Active Members, 19; Others, 3.

President: C. L. Petry.
Secretary: M. M. Eichelberger.
Calvert, F. J.
Ewalt, Howard.
Eichelberger, M. M.
Grammar, Loyd.
Haseloff, H. T.
Hawkins, O. E.
Hummel, Mike.
Mayes, Arch.
McCamie, Roy.
Needham, W. H.
Norman, Reppe.
Parker, Florence.
Petry, C. L.
Phillips, L. S.
Powell, Wm.
Ritter, J. C.
West, Earl.

Stuttgart

(Individual Members)

Ross, Robert O., 901 S. Main St., Box 524.
Smith, Leavell R., Box 231.

Walnut Ridge

(Individual Member)

Choate, R. S., 201 W. 2nd St.

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President: Richard Elam, 118 N. Broadway, Siloam Springs.
Secretary: W. T. Miller, P.O. Box 176, Siloam Springs.
Elam, Richard, 118 N. Broadway, Siloam Springs.
Krewitz, J. J., 608 E. Twin Springs St., Siloam Springs.
Miller, W. T., P.O. Box 176, 519 S. Mt. Olive, Siloam Springs.
Murphy, J. C., 814 S. Washington, Siloam Springs.
Roger, John E., 106 S. Broadway, Siloam Springs.

**West Memphis
Real Estate Board**

Active Members, 5; Others, 17.

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Secretary: Bernie McCarley, 301 E. Broadway.
Denson, F. E., 1015 E. Broadway.

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Alhambra—see Los Angeles, San Marino
Alpine—see San Diego
Alta—see Pasadena
Altadena—see Southeast, Pasadena, Los Angeles.
Anaheim—see Santa Ana, Long Beach
Anderson—see Shasta County
Antioch—see Eastern Contra Costa
Apple Valley—see Mojave Valley
Aptos—see Watsonville
Arcadia—see Los Angeles, Alhambra, Pasadena.
Arcata—see Eureka
Arlington—see Riverside
Aromas—see Watsonville
Arroyo Grande—see San Luis Obispo
Artesia—see Bellflower, Long Beach
Atascadero—see San Luis Obispo
Atherton—see Menlo Park-Atherton
Atwater—see Merced County
Auburn—see Placer County
Avenal—see Kings County
Azusa—see San Gabriel Valley
Balboa—see Newport Harbor
Balboa Island—see Newport Harbor
Baldwin Park—see El Monte, San Gabriel Valley
Banning—see Banning-Beaumont
Barstow—see Mojave Valley
Beaumont—see Banning-Beaumont
Bel-Air—see Los Angeles
Bell—see Southeast, Los Angeles
Bellflower—see Long Beach
Bell Gardens—see Los Angeles, Southeast
Belmont—see Central San Mateo Co.
Belvedere—see Marin County
Benicia—see Solano County
Ben Lomond—see Santa Cruz
Berkeley—see Contra Costa County, Oakland
Beverly Hills—see Los Angeles, West Hollywood
Big Bear City—see Big Bear Valley
Big Bear Lake—see Big Bear Valley
Biggs—see Chico
Bishop—see Los Angeles
Bloomington—see San Bernardino, Fontana
Blue Jay—see Rim O'The World
Bostonia—see El Cajon Valley
Boulder Creek—see Santa Cruz
Boyes Hot Springs—see Sonoma County.
Brentwood—see Eastern Contra Costa
Brentwood Heights—see Santa Monica
Bridgeville—see Eureka
Brookdale—see Santa Cruz
Bryte—see Sacramento, Yolo County
Buena Park—see Fullerton, Long Beach
Burbank—see North Hollywood, San Fernando Valley, Los Angeles, West Hollywood.
Burlingame—see San Mateo-Burlingame
Cabazon—see Pioneer Desert, Pasadena.
Calabasas—see Los Angeles.
Calimesa—see Redlands, Yucaipa Valley
Calistoga—see Napa County
Calva City—see Fresno
Cambria—see San Luis Obispo
Campbell—see San Jose
Canoga Park—see San Fernando Valley
Capistrano Beach—see San Clemente.
Capitola—see Santa Cruz
Carlsbad—see Oceanside
Carmel—see Monterey Peninsula
Carmichael—see Sacramento
Carpinteria—see Santa Barbara.
Castro Valley—see Southern Alameda County.
Castroville—see Watsonville
Cathedral City—see Palm Springs
Cayucos—see San Luis Obispo
Cedar Glen—see Los Angeles, Rim O'The World
Cedar Pines—see Rim O'The World
Centerville—see Southern Alameda County.
Central Valley—see Shasta County
Ceres—see Modesto
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Chatsworth—see San Fernando Valley.
Chico—see Pomona
Chino—see Pomona Valley.
Chula Vista—see National City, San Diego
Citrus Heights—see Sacramento.
Claremont—see Ontario-Upland, Pomona Valley
Clear Lake Park—see Lake County
Clear Lake Highlands—see Lake County
Clear Lake Oaks—see Lake County
Clearwater—see Bellflower, Long Beach
Cloverdale—see Sonoma County
Clovis—see Fresno
Coachella—see Coachella Valley
Coalinga—see Visalia
Colfax—see Placer County
Colton—see San Bernardino, Redlands
Colusa—see Yolo County
Compton—see Bellflower District, Inglewood, Los Angeles.
Concord—see Contra Costa County
Cornell—see Los Angeles

Corcoran—see Kings County
 Corona Del Mar—see Newport Harbor
 Corte Madera—see Marin County
 Costa Mesa—see Newport Harbor, Santa Ana
 Cotati—see Sonoma County
 Couragold—see Bakersfield
 Covelo—see Mendocino County
 Covina—see San Gabriel Valley
 Crestline—see Rim O'The World
 Cucamonga—see Ontario-Upland
 Culver City—see Los Angeles, Venice
 Cupertino—see San Jose
 Daly City—see San Francisco, North San
 Mateo County
 Dana Point—see San Clemente
 Danville—see Contra Costa County
 Davis—see Yolo County
 Delano—see Bakersfield
 Delhi—see Merced County
 Del Mar—see San Diego
 Del Monte—see Monterey Peninsula
 Desert Hot Springs—see Palm Springs
 Diabolo—see Southern Alameda County
 Dominguez—see Long Beach
 Dos Palos—see Merced County
 Downey—see Bellflower District, Los Ange-
 les, Southeast
 Downey—see Southeast, Los Angeles
 Duarte—see Monrovia
 Dunsmuir—see Siskiyou County
 Edgemar—see North San Mateo County
 El Cajon—see San Diego
 El Centro—see Imperial Valley
 El Cerrito—see Richmond-El Cerrito, Berke-
 ley
 El Monte—see Arcadia, Alhambra
 El Segundo—see Inglewood, South Bay, Los
 Angeles
 Elsinore—see Los Angeles, Lake Elsinore
 El Verano—see Sonoma County
 Emeryville—see Oakland
 Encinitas—see San Diego
 Encino—see Los Angeles, North Hollywood,
 San Fernando Valley
 Escalon—see Stockton
 Escondido—see San Diego
 Esparto—see Yolo County
 Exeter—see Visalia
 Fairfax—see Marin County
 Fairfield—see Solano County
 Fair Oaks—see Sacramento
 Fallbrook—see Oceanside, San Diego
 Fawnskin—see Big Bear Valley
 Felton—see Santa Cruz
 Ferndale—see Eureka
 Fillmore—see Santa Paula
 Flintridge—see Pasadena
 Folsom—see Sacramento
 Fontana—see San Bernardino
 Forestville—see Sonoma County
 Fort Bragg—see Mendocino County
 Fortuna—see Eureka
 Fullerton—see Santa Ana
 Garberville—see Eureka
 Gardena—see Hawthorne, Inglewood, Los
 Angeles
 Garden Grove—see Long Beach, Los Ange-
 les, Santa Ana
 Garvey—see El Monte, Alhambra
 Gilroy—see San Jose
 Glendale—see Pasadena, Alhambra, Burbank,
 Crescenta-Canada, Los Angeles
 Glen Ellen—see Sonoma
 Glendora—see Azusa-Glendora, San Gabriel
 Valley
 Goleta—see Santa Barbara
 Gonzales—see Salinas
 Granada Hills—see San Fernando Valley
 Grass Valley—see Nevada County, Rich-
 mond-El Cerrito
 Greenview—see Siskiyou County
 Gridley—see Chico
 Guerneville—see Sonoma County, Russian
 River
 Guerneville Park—see Russian River,
 Sonoma County
 Gustine—see Merced County
 Hanford—see Kings County
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 Harbor City—see Torrance-Lomita
 Hawthorne—see Los Angeles, Inglewood
 Hayward—see Southern Alameda County,
 Oakland
 Healdsburg—see Sonoma County
 Helena—see Napa County
 Hemet—see Hemet-San Jacinto
 Hermosa Beach—see South Bay
 Highway Highlands—see Crescenta-Canada
 Hilton—see Sonoma County
 Hollywood—see Southeast
 Hollywood—see Rim O'The World, Ingle-
 wood, Los Angeles, North Hollywood
 Huntington Park—see Los Angeles, Downey,
 Southeast
 Idyllwild—see Hemet-San Jacinto
 Imperial Beach—see National City-Chula
 Vista
 Indio—see Coachella Valley, Palm Springs
 Inglewood—see Los Angeles, Hawthorne,
 Southeast
 Inverness—see Marin County
 Joshua Tree—see Pioneer Desert
 Julian—see San Diego
 Kentfield—see Marin County
 Kings Beach—see Placer County
 Kingsburg—see Fresno
 La Brea—see Fullerton District
 La Canada—see Crescenta-Canada, Pasadena,
 Los Angeles
 La Crescenta—see Bakersfield, Crescenta-
 Canada, Glendale
 La Cresta—see El Cajon
 La Fayette—see Richmond-El Cerrito, Contra
 Costa County
 Laguna Beach—see Pasadena, Alhambra

La Habra—see Compton-Lynwood, Los Ange-
 les, Whittier
 La Jolla—see San Diego
 Lake Arrowhead—see Rim O'The World
 Lakeport—see Lake County
 Lakeside—see San Diego, El Cajon Valley
 Lake Tahoe—see Placer County
 Lakewood—see Compton-Lynwood
 La Mesa—see San Diego
 Lancaster—see Los Angeles, Antelope Valley
 La Quinta—see Coachella Valley
 Larkspur—see Marin County
 La Verne—see Pomona Valley
 Lawndale—see Hawthorne, Inglewood
 Le Grand—see Merced
 Lemon Grove—see San Diego
 Lemoore—see Kings County
 Lennox—see Hawthorne
 Leucadia—see San Diego
 Lincoln—see Merced County
 Lindsay—see Orange Belt, Fresno
 Littlerock—see Antelope Valley
 Livingston—see Merced County
 Loma Linda—see Redlands, San Bernardino
 Los Molinos—see Tehama County
 Lompoc—see Santa Maria
 Long Beach—see Bellflower, Los Angeles,
 Compton, Riverside
 Los Altos—see Central San Mateo County,
 Palo Alto
 Los Angeles—see Long Beach, Mendocino,
 Monrovia, San Bernardino, San Fernando
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 Alhambra, Azusa, Culver City, Beverly
 Hills, East Los Angeles, Glendale, Ingle-
 wood, Rim-o'the World, Venice, West
 Hollywood
 Los Banos—see Merced County
 Los Gatos—see San Francisco, San Jose
 Los Molinos—see Tehama County
 Los Robles—see Pasadena
 Lower Lake—see Lake County
 Lucerne—see Lake County
 Lucerne Valley—see Mojave Valley, Alham-
 bra
 Lynwood—see Compton, Los Angeles, South-
 east, Long Beach
 Madera—see Fresno
 Malibu—see Santa Monica Bay
 Manhattan Beach—see Los Angeles, South
 Bay, San Fernando Valley
 Mantana—see Los Angeles
 Martinez—see Contra Costa County
 Mar Vista—see Los Angeles, Venice
 Marysville—see Yuba Sutter
 Maywood—see Southeast
 Maxwell—see Colusa County
 Mecca—see Coachella Valley
 Menlo Park—see Central San Mateo, Menlo
 Park-Atherton
 Mentone—see Redlands
 Middletown—see Lake County
 Midway City—see Santa Ana
 Millbrae—see North San Mateo County
 Mill Valley—see San Francisco, Marin
 County
 Mira Loma—see Riverside
 Mission Beach—see San Diego
 Modesto—see Los Angeles
 Monrovia—see Pasadena, Arcadia
 Montague—see Siskiyou County
 Montebello—see East Los Angeles
 Monterey—see Carmel, Monterey Peninsula
 Monterey Park—see Alhambra, East Los
 Angeles
 Montrose—see Crescenta-Canada, Los An-
 gels
 Morango Valley—see Pioneer Desert
 Morgan Hill—see San Jose
 Morro Bay—see Bakersfield, San Luis
 Obispo
 Mt. Shasta—see Siskiyou County
 Mt. Vernon—see San Bernardino
 Mt. View—see El Monte, Palo Alto, San
 Jose
 Napa—see Napa County
 National City—see San Diego
 Nevada City—see Nevada County
 Newcastle—see Placer County
 Newport Beach—see Santa Ana, Newport
 Harbor
 Nice—see Lake County
 Norco—see Corona
 North Hollywood—see Burbank, San Fer-
 nando Valley, Los Angeles
 North Sacramento—see Sacramento
 Northridge—see San Fernando Valley
 Norwalk—see Southeast, Bellflower
 Oakdale—see Modesto
 Oakland—see San Francisco, Southern Ala-
 meda County, Berkeley
 Oakley—see Eastern Contra Costa, Contra
 Costa
 Oak Park—see Sacramento
 Oakview—see Ventura County
 Oakville—see Napa County
 Ocean Park—see Santa Monica
 Oceanside—see Vista-Fallbrook
 Oldale—see Bakersfield
 Olai—see Ventura
 Ontario—see Ontario-Upland, San Bernar-
 dino
 Orange—see Santa Ana
 Orinda—see Contra Costa County
 Oroville—see Chico
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 Monica Bay, Malibu
 Pacoima—see San Fernando Valley
 Palm City—see National City-Chula Vista,
 San Diego
 Palmdale—see Antelope Valley
 Palm Desert—see Palm Springs, Redlands

Palm Springs—see Los Angeles, Hemet-San
 Jacinto
 Palo Alto—see Menlo Park-Atherton, San
 Jose
 Palos Verdes Estate—see Los Angeles, Long
 Beach, South Bay
 Paradise—see Chico
 Paramount—see Bellflower District, Long
 Beach
 Pasadena—see Beverly Hills, Los Angeles
 Pearl Blossom—see Antelope
 Pebble Beach—see Carmel, Monterey Penin-
 sula
 Ferris—see Lake Elsinore, Hemet-San
 Jacinto, Riverside
 Petaluma—see Sonoma County
 Pico—see Downey, Montebello, Whittier
 Piedmont—see Oakland
 Pinole—see Richmond-El Cerrito
 Pioneer—see Pioneer Desert
 Pioneertown—see Placer County
 Pine Beach—see San Luis Obispo
 Pittsburg—see Eastern Contra Costa, Contra
 Costa County
 Placerville—see Sacramento
 Placerville—see Antelope Valley
 Playa del Rey—see Los Angeles, Venice
 Pleasanton—see Southern Alameda County
 Pionette—see San Clemente
 Port Chicago—see Concord
 Porterville—see West Hollywood, Orange
 Belt
 Pico Huene—see Oxnard Harbor, Ventura
 Potter Valley—see Mendocino County
 Project City—Shasta County
 Puente—see Los Angeles, Whittier, El Monte,
 San Gabriel Valley
 Ramona—see Los Angeles, San Diego
 Rancho Santa Fe—see San Diego
 Red Bluff—see Tehama County
 Redding—see Shasta County
 Redlands—see Yucaipa Valley, San Bernar-
 dino
 Redondo—see Sonoma
 Redondo Beach—see Los Angeles, South Bay
 Redwood City—see San Francisco, Los Ange-
 les, Central San Mateo
 Reedley—see Fresno
 Reseda—see San Fernando Valley
 Rialto—see San Bernardino
 Richmond—see Richmond-El Cerrito
 Ridgecrest—see Bakersfield
 Rio Nido—see Sonoma
 Rio Vista—see Solano County
 Rivera—see Los Angeles, Southeast, Downey,
 Whittier
 Robles Del Rio—see Carmel
 Rolling Hills—see San Pedro
 Rosamond—see Antelope Valley
 Roscoe—see Burbank, North Hollywood
 Rosemead—see El Monte, Alhambra, Los
 Angeles
 Rosemead—see San Gabriel, Santa Ana, El
 Monte, Alhambra, Los Angeles
 Roseville—see Chico, Placer County
 Ross—see Marin County
 Running Springs—see Rim O'The World
 St. Helena—see Napa County
 Salinas—see Monterey Peninsula
 San Anselmo—see Marin County
 San Bernardino—see Los Angeles, Rim o'the
 World
 San Bruno—see North San Mateo County
 San Carlos—see San Jose, Central San Mateo
 County
 San Clemente—see Laguna Beach Los An-
 gels
 San Diego—see National City-Chula Vista,
 La Mesa
 San Dimas—see Azusa-Glendora, Pomona
 Valley
 San Fernando—see San Fernando Valley,
 Los Angeles
 San Francisco—see Los Angeles, Richmond,
 El Cerrito
 San Gabriel—see El Monte, Arcadia, Al-
 hambra, San Marino, Los Angeles
 San Jose—see Los Gatos-Saratoga, Oakland
 Sanger—see Fresno
 San Jacinto—see Hemet-San Jacinto
 San Juan Bautista—see Salinas
 San Leandro—see Southern Alameda County,
 Oakland
 San Lorenzo—see Southern Alameda County
 San Marcos—see Escondido
 San Marino—see San Gabriel, Alhambra,
 Pasadena, Los Angeles
 San Mateo—see San Mateo-Burlingame, San
 Francisco
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 San Rafael—see Marin County
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 Sepulveda—see San Fernando Valley
 Shafter—see Bakersfield
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 North Hollywood
 Sierra Madre—see Arcadia, Pasadena
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 Solana Beach—see San Diego

Sonoma—see Sonoma County
 Soquel—see Santa Cruz
 South Gate—see Downey, Long Beach
 Compton, Southeast, Venice, Los Angeles
 South Laguna—see Crescenta-Canada, La-
 guna Beach
 South Pasadena—see Alhambra, Los Angeles,
 San Marino
 South San Francisco—see North San Mateo
 County
 South San Gabriel—see El Monte
 Spring Valley—see San Diego
 Strathmore—see Orange Belt
 Studio City—see Los Angeles, North Holly-
 wood, San Fernando Valley
 Sunland—see Los Angeles
 Sunnymead—see Riverside
 Sun Valley—see North Hollywood, Burbank
 Taft—see Bakersfield
 Tahoe City—see Placer County
 Tazana—see Fernando Valley, Los Angeles
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 Angeles, Alhambra, Arcadia, Los Angeles,
 San Marino
 Terra Bella—see Orange Belt
 Thermal—see Coachella Valley
 Tiburon—see Marin County
 Torrance—see Los Angeles, Torrance-La-
 mita
 Tracy—see Stockton
 Tuljunga—see Los Angeles
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 Tulelake—see Siskiyou County
 Tustin—see Santa Ana
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 Vallejo—see Napa County, Solano County
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 wood, San Fernando Valley
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 Angeles, Santa Monica
 West Covina—see San Gabriel Valley
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 Willowbrook—see Compton
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 Yucaipa—see San Bernardino, Redlands
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Higgins, Edward C., Jr., 6 N. First Ave.

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Hapsmith Co., The, 9015 Wilshire Blvd.
Hardin, Leigh, 9679 Santa Monica Blvd.
Haskell Co., John, 8584 Sunset Blvd., Los
Angeles (46).
Hedrick Co., Edward, 932 S. Robertson.
Blvd., Los Angeles (35).
Hemphill, Chas. F., 445 N. Bedford Dr.
Herron, Paul A., 8644 Wilshire Blvd.
Heyler Co., David B., 9001 Wilshire Blvd.
Hollingsworth Co., W. L., 345 N. Canon Dr.
Honner Co., Robert A., 445 N. Bedford Dr.
Hoover, Lynn L., 1229 Westwood Blvd., Los
Angeles (24).
Howard Realty Co., 1524 N. Formosa St.,
Los Angeles (46).
Hubbard Co., Ruth A., Kittle Lee Inn,
Bishop.
Hubert, Ted R., 9426 Santa Monica Blvd.
Hunter, Ray, 433 N. Camden Dr.
Jones, H. Cabot, 9015 Wilshire Blvd.
Justice, William, 357 N. Canon Dr.
Kefer, Margaret H., 842 S. Robertson
Blvd., Los Angeles (35).
Kewley, Eugene A., 344 N. Camden Dr.
Kem & Co., Harry H., 344 N. Camden Dr.
Killen Co., M. F., 9047 Wilshire Blvd.
Kittell, Elmer, 9426 Santa Monica Blvd.
Klein Mortg. Corp., Fred W., 8909 Wilshire
Blvd.
Konheim, George, 250 S. La Cienega Blvd.
Kreedman & Co., S. Jon, 247 S. Beverly Dr.
Kuhns Co., Ward, 242 N. Canon Dr.
Langley, Mary, 205 S. Beverly Dr.
Lauterstein, Ben, 227 S. Robertson Blvd.
Leslie, Jacques, 321 S. Beverly Dr.
Levy, Sylvia, 9533 Brighton Way.
Lewis Co., Ralph, 339 N. Beverly Dr.
Lewis, Willard J., 318 N. Camden Dr.
Lindberg, Ernest R., 8510 W. Olympic
Blvd., Los Angeles (35).
Mann Co., Jack, 9935 Santa Monica Blvd.
Marra, Anthony B., 8558 Wilshire Blvd.
Martin, Amby, 7318 Melrose Ave., Los
Angeles (46).
Miller Harold J., 8685 Wilshire Blvd.
Miller, Lewis J., 226 S. Beverly Dr.
Miller, W. W., 400 N. Camden Dr.
Moore & Sons, J. E., 9675 Santa Monica
Blvd.
Moss, Monroe L., 9426 Santa Monica Blvd.
Moulton Co., W. F., 110 N. Gale Dr.
McCreery, M. E., 441 S. Beverly Dr.
Nathanson, Jerry, 233 S. Beverly Dr.
Nelsen, Grace F., 355 N. Beverly Dr.
Nelson, N. Jon, 11973 San Vicente Blvd.,
Los Angeles (49).
Nessamar Realty Co., 225 S. Beverly Dr.
Neuman, Benjamin, 251 S. Robertson Blvd.
Newbro Co., D. M., 416 N. Bedford Dr.
Newman, Marvin H., 8500 Wilshire Blvd.
Nichols, Chas. L. Jr., 318 N. Camden Dr.
North & Co., 1393 Westwood Blvd., Los
Angeles 24.
Northcutt, Gerald, 251 S. Robertson Blvd.
Nottmeyer Realty Co., 9525 Brighton Way.
Nye, I. H., 345 S. Saltair Ave., Brentwood,
Calif.
Paddock Realty Co., 8620 Wilshire Blvd.
Pearlman, A. C., 9715 Santa Monica Blvd.
Place, Marguerite H., Rm. 208, 416 N.
Bedford Dr.
Previes Incorporated, 900 Wilshire Blvd.,
Los Angeles (17).
Price Co., Guy, 460 N. Canon Dr.
Price S. H., 430 N. Rodeo Dr.
Prindle Co., Geo. H., 9849 Santa Monica
Blvd.
Ratterree Land Co., 1317 Westwood Blvd.,
Los Angeles (24).
Reagan, Annette, 6612 Sunset Blvd., Los
Angeles (28).
Real Property Investments, 233 S. Beverly Dr.
Reeder Co., Leland P., 9416 Santa Monica
Blvd.
Regency Inv. Co., 8844 Beverly Blvd., Los
Angeles (48).
Reis, Ruth, 9001 Beverly Blvd., Los Angeles
(48).
Rovers, Ted D., 117 E. Colorado St., Pasa-
dena (1).
Ruben, Harold H., 132 S. Snauldine Dr.
Ruble, Monimia, 319 S. Beverly Dr.
Sackett Co., "Ted", 11158 Sunset Blvd., Los
Angeles (49).
Saver, Davton Jr., 318 N. Camden Dr.
Scanlan, Kay, 9675 Santa Monica Blvd.
Schaeffer, Geo. K., 1416 Westwood Blvd.,
Los Angeles (24).
Schmier, Ann, 139 S. Beverly Dr.
Schurz Co., Karl B., 9439 Santa Monica
Blvd.
Schwer, Lucy P., 10902 Rochester Ave., Los
Angeles (24).
Security Realty Co., 9426 Santa Monica
Blvd.
Shawin Realty Co., 8735 W. Pico Blvd., Los
Angeles (35).
Shinners, Timothy J., 9134 W. Olympic
Blvd.
Smith, Harvey A., 1516 Westwood Blvd., Los
Angeles (24).
Snively, Dorothy, 1411 Westwood Blvd.,
Los Angeles (24).
Staten, William E., 214 N. Canon Dr.
Stark Co., Melvin, 238 N. Canon Dr.
Steffy, Paul, 474 N. Beverly Dr.
Steiner, Ann G., 9533 Brighton Way.

Steinmetz, Muriel, 9935 Santa Monica Blvd.
Stewart Realty, 8412 Wilshire Blvd.
Stone, Allen, 8685 Wilshire Blvd.
Sturgis, Earl J., 344 N. Camden Dr.
Swanson, Harry, 232 S. Beverly Dr.
Taylor, Carl C., 1527 Sunset Plaza, Los Angeles 146.
Taylor, Zreeta S., 186 N. Canon Dr.
Dr.
Terman, S. E., 3335 Wilshire Blvd., Los Angeles 5.
Thomas, Luther D., 9889 Santa Monica Blvd.
Thornston Co., Jack, 1309 Westwood Blvd., Los Angeles 24.
Thurle, C. P., 240 N. Canon Dr.
Tomblin, Allan E., 450 N. Beverly Dr.
Towne, Alfred J., 9728 Santa Monica Blvd.
Traucht, Ivan G., 368 N. Canon Dr.
Truysen, John L., 318 N. Camden Dr.
Webb, Eugene Jr., 9414 Wilshire Blvd.
White, Forrest E., 10904 Rochester Ave., Los Angeles 24.
Wiener, Paul J., 8943 Wilshire Blvd.
Williams, Douglas, 445 N. Bedford Dr.
Williams, James F., 1355 Westwood Blvd., Los Angeles 24.
Wilson, Kathryn Wall, 139 S. Beverly Dr.
Winchell Co., Ed., 9532 Santa Monica Blvd.
Winger Co., James, 9635 Santa Monica Blvd.
Wood, Helen M., 1125 S. Robertson Blvd., Los Angeles 35.
Wood, Lee C., 445 N. Bedford Dr.

Big Bear Valley Board of Realtors

Active Members, 16; Others, 12
President: K. B. May, Box 766, Big Bear Lake.
Secretary: Delameter, V., Box 221, Big Bear Lake.
Blauer, Robert W., Box 201, Big Bear Lake.
Boyles, W. W., 107 N. Sunset, Temple City.
De Vilbiss, E., Box 514, Big Bear Lake.
Delameter, V., Box 221, Big Bear Lake.
Evers, William J., Box 739, Big Bear Lake.
Haley, E. V., Box 504, Big Bear Lake.
Holdrege, Myrton J., Box 315, Big Bear Lake.
Jackson, F. C., Box 252, Big Bear Lake.
Kingsley, D. W., Box 553, Big Bear Lake.
Loev, Harriet, Box 221, Big Bear Lake.
May, K. B., Box 766, Big Bear Lake.
Mitchell, Mrs. E. E., Box 23, Big Bear City.
Reynolds, Raymond, Box 700, Big Bear Lake.
Rupe, Lenora, Box 436, Big Bear Lake.
Rupe, Ralph W., Box 436, Big Bear Lake.
Taylor, Floyd A., Box 514, Big Bear Lake.

Bijou, Lake Tahoe (Individual Member)

Osborne, M. B.

Bishop (Individual Members)

Beets, Joseph E., Lakeview Motel.
Manker, Edgar A., 120 S. Main St.
Smith, George Tucker, 200 S. Main St.
Trail, Albert H., Box 643.

Blythe (Individual Members)

Blumenthal, William, Motor Haven Motel.
Collier, Victor C., 230 E. Hobsonway.
Mason, J. E., Box 248.

Burbank Board of Realtors

Active Members, 92; Others, 102.
President: Vance Bartlett, 1539 W. Magnolia Blvd.
Executive Secretary: Ken Stuart, 1539 W. Magnolia Blvd.
Bank, H. B., 914 N. Hollywood Way.
Bartlett, Vance C. (Pickwick Realty), 1209 Riverside Dr.
Barton, Velma W., 2006 W. Magnolia Blvd.
Blackburn, Nelle, 356 E. Angeleno.
Brown, James H. (R. L. Brown Co.), 909 Hollywood Way N.
Burt, P. D., 416 S. Glenoaks.
Butler, R. O., 2604 W. Burbank Blvd.
Cain, Jack, 4210 Riverside.
Campbell, George, 223 E. Olive Ave.
Cape, Gurnee, 1000 W. Magnolia Blvd.
Carnahan, Joseph B., 225 S. Glenoaks Blvd.
Chavoor, Frank, 1819 W. Verdugo.
Cloud, Walter, 2620 W. Burbank Blvd.
Coffee, Jess, 152 E. Olive.
Coleman, Edward L., 3919 Riverside Dr.
Conrad, Marie, 1817 W. Burbank Blvd.
Daniele, Dan, 150 S. Glenoaks Blvd.
Davis, A. J., 821 Hollywood Way.
Davis, Marilyn N., 821 Hollywood Way.
Eccleston, Louie, 2710 W. Burbank Blvd.
Ehrlich, Arthur K., 224 N. Glenoaks Blvd.

Elder, H. W., 122 E. Burbank Blvd.
Eisenpeter, R. L. (North Glenoaks Realty Co.), 2033 N. Glenoaks Blvd.
Evers, Wm. J., 1214 W. Burbank Blvd.
Fisher, Ellis, 2714 W. Olive.
Frantz, Clarence, 1320 N. San Fernando Rd.
Funk, Floyd, 2000 W. Magnolia Blvd.
Gemmill, Thomas W., 2916 W. Magnolia.
Gilbert, John C., 3006 W. Magnolia Blvd.
Hall, Albert S., 4122 W. Burbank Blvd.
Haller, C. C., 8391 San Fernando Rd. S.V.
Hollis, Enid K., 3827 W. Olive Ave.
Humphreys, Holly (Toluca-Valley Real Estate), 4204 Riverside Dr.
Jensen, Gerhard S., 2625 W. Olive Ave.
Joanis, Bertha & Frank D., 2201 W. Magnolia Blvd.
Jones, Arthur D., 4202 Riverside Dr.
Kendall, Norman, 1535 Riverside Dr.
Kolegraf, Clement B., 614 N. Glenoaks Blvd.
Lonergan, Paul M., 2101 W. Glenoaks Blvd.
Mansfield, Walter W., 3412 W. Magnolia Blvd.
Marshall, Violet, 2221 W. Olive Ave.
Miller, Roger A., 3111 Burbank Blvd.
Mosher, Mary L., 530 S. Glenoaks Blvd.
Munro, Myrtle, 128 S. Glenoaks.
Nash, Stanley E., 852 Hollywood Way.
Newsom, Georgia, 924 N. Hollywood Way.
Newsom, Melvin L., 924 N. Hollywood Way.
Ohlman, James J., 2723 W. Olive Ave.
Olson, Margaret, 3412 W. Magnolia Blvd.
Pade, Helen, 2208 W. Burbank Blvd.
Paul, James G., 225 S. Glenoaks Blvd.
Piazza, Carmelo, 4300 W. Victory Blvd.
Poehlman, Nicholas, 4420 W. Victory Blvd.
Preston, Jack, 1807 W. Magnolia Blvd.
Reeves, Vincent, 4210 Riverside Dr.
Roberts, H. Cedric, 2301 W. Alameda.
Ros, Ramon, 4110 Riverside Dr.
Ross, Virginia D., 2603 W. Olive.
Sawyer, Burton D., 114 S. Buena Vista.
Simpson, K. K., 1714 W. Magnolia Blvd.
Smith, Walter J., 2804 W. Magnolia Blvd.
Songer, E. J. (Tadson Realty), 3501 W. Magnolia Blvd.
Sonnie, Frankie, 1731 W. Glenoaks Blvd., Glendale.
Sovdee, Maurine M., 3206 W. Burbank Blvd.
Starleaf, Carl A., 910 S. Victory Blvd.
Statham, George, 2723 W. Olive Ave.
Stimpson, Lloyd G., 4021 W. Alameda.
Stimpson, Lloyd W., 4021 W. Alameda.
Swanson, Robert L., 320 E. Magnolia Blvd.
Swartz, Gene, 4108 Burbank Blvd.
Thielbert, Walt, 2000 W. Magnolia.
Thoening, Pluma C., 231 E. Magnolia Blvd.
Thompson, C. A., 2412 W. Magnolia Blvd.
Thompson, H. V., 910 S. Victory Blvd.
Thorpe, Jack, 2916 W. Magnolia Blvd.
Trotta, Frank M., 1504 W. Burbank Blvd.
Trotta, Frank, 1000 W. Magnolia Blvd.
Urlin, Ruth, 2006 W. Magnolia Blvd.
Vaughn, Mary L., 3811 Riverside Dr.
Vickrey, W. W., 3918 Riverside Dr.
Vogel, Mathew F., 1220 W. Magnolia Blvd.
Warnick, Paul M., 8301 Glenoaks, Sun Valley.
Watson, Jairus H., 2701 W. Olive Ave.
Way, J. C., 3723 W. Olive Ave.
Wells, George A., 2300 N. Sparks.
White, Harry A., 914 N. Hollywood Way.
White, William E., 800 N. Hollywood Way.
Willoughby, Thomas J., 3311 W. Burbank Blvd.
Woods, Fred, 1521 W. Olive Ave.
Wright, Russell, 1605 Burbank Blvd.
Yates, Horace, 1707 W. Burbank Blvd.
Zedwick, Hal S., 1938 W. Glenoaks Blvd., Glendale.

Carmel Board of Realtors

Active Members, 76; Others, 2.
President: Wm. N. Eklund, Box 2804.
Secretary: Judson T. Stull, Box 200.
Allaire, Louis, Box 53, Carmel Valley.
Allen, Mayjorie, Box 1475.
Baldwin, Irene I., Box 53, Carmel Valley.
Booth, Jean, Box R.
Brooks, Virginia, Box K.
Brownell, Herbert, Carmel Valley.
Burchell, W. B., Box R.
Burns, Mrs. M., Box K.
Candy, Loreto, Box 1473.
Catin, Richard, Box 346.
Chambers, Lucille, Carmel Valley.
Chester, Laura, Box 1188.
Clampett, Don, Box C.
Conlan, Louis, Box 2522.
Croy, Roy, Box 1183.
Davidson, Alice, Carmel Valley.
DeAdierheim, L., Box 1631.
Dear, Mildred.
Dixon, Gladys Kingsland, Box 1475.
Donovan, Dora H., Box 3572.
Doud, Anita, Box 325.
Doud, James, Box C.
Eklund, Wm. N., Box 2804.
Emerson, Millie, Box 535.
Erdie, Lucille, Carmel Valley.
Foster, Lenore, Box 2522.
Fouratt, Enos, Box K.
Fouratt, Bernice, Box K.
Geisen, John, Box 2522.
Gibbs, Major R. C., Box 2866.
Godwin, Harrison, Box 250.
Goss, Eudith H., Box R.
Hodgson, Betty W., Box D.
Husted, Louise, Box 53, Carmel Valley.

LEO TANOUS REALTOR

Homes — Ranches — Business and Investment Properties
P.O. Box 3322 Carmel, California

Jackson, Corum, Box C.
James, Frank, Box 264.
Johnson, Fred E., Box 306.
Johnson, Mary F., Box 306.
Johnston, Gladys K., Box D.
Jones, Esther.
Kingland, Marion, Box 2522.
Langshaw, Frank W., Box 33, Carmel Valley.
LeMon, Virginia, Box 325.
Lunt, Charles W., Box 3322.
Marino, Eleanor, Box 250.
Marquard, Peggy Porter, Carmel Valley.
Martin, Andy, Box 264.
Meatheringham, Russell W., Box 306.
Miller, Mary Louise, Box 264.
Montagne, A. A., Box 2516.
Montagne, Mrs. A. A., Box 2516.
Morehouse, Ernest, Box R.
Morehouse, Gertrude, Box R.
McNeill, J. P., Box 1381.
Newman, Henry, Box D.
Nicod, Louis, Box 2522.
Norton, Robert A., Box 1043.
Pittman, Marjorie, Box 1475.
Porter, Paul, Carmel Valley.
Reinmund, Marie, Box 2804.
Sand, Harold O., Carmel Valley.
Searies, H. I., Box 2666.
Segal, Barnet J., Box S-1.
Setchel, Elizabeth, Box BB.
Shand, Arthur T., Box 1183.
Smiley, Marion, Box D.
Stull, Judson T., Box 200.
Swain, W. O., Carmel Valley.
TANOUS, LEO, Box 3322.
Wieman, Myrie J., Box C.
Williams, Leonard S., Box 264.
Winslow, Ruth A., Del Monte Properties.
Wood, Kenneth, Box 1646.
Youngberg, May E., Box 3572.

Central San Mateo County Board of Realtors

Active Members, 40; Others, 11.
President: Wm. Royer, 575 El Camino, Redwood City.
Secretary: Don Owen, 1269 Laurel, San Carlos.
Aldrich, Ed., 1405 El Camino, Redwood City.
Barnley, Ed., 1648 El Camino, San Carlos.
Breese, M. E., 620 El Camino, Redwood City.
Chapple, Wm. T., 1401 El Camino, Redwood City.
Courneen, Frank, Box 545, Los Altos.
Crawford, Helen, 1126 El Camino, Redwood City.
De Geller, Joseph, 1736 El Camino, Redwood City.
De Patta, Frank, 1798 Broadway, Redwood City.
Ervin, Jim, 964 El Camino, San Carlos.
Estep, Russell, 1471 El Camino, Belmont.
Falen, Leona, 780 El Camino, Redwood City.
Flagler, Paul, 1026 El Camino, San Carlos.
Fox & Carlsdon, 702 El Camino, Redwood City.
Frater, West, 530 El Camino, San Carlos.
Gardiner, Paul, 888 El Camino, Belmont.
Guida, Frank, 1047 Whipple, Redwood City.
Haus, Caroline, 1055 Whipple, Redwood City.
Hoefler, Harry, 516 El Camino, Redwood City.
Holling, Gene, 1405 El Camino, Redwood City.
Holmes, Wm. M., 666 Woodside Rd., Redwood City.
Johnson, M. B., 520 El Camino, San Carlos.
Lambert, Norbert, 1070 El Camino, Redwood City.
Leonard, George, 575 El Camino, Redwood City.
Link, Louis G., 1156 El Camino, San Carlos.
Love, Harry, 630 El Camino, Redwood City.
Maggio, A. E., 1455 El Camino, Redwood City.
Mohr, Martin, 516 El Camino, Redwood City.
Parks, Chas., 1322 El Camino, Redwood City.
Ransom, Gaylord, 680 El Camino, San Carlos.
Rosager, Fred, 514 El Camino, Redwood City.
Sifers, Al., 709 El Camino, Redwood City.
Silverstein, Ben, 536 El Camino, Redwood City.
Smith, Sprague A., 1440 El Camino, Belmont.
Sullivan, E. J., 726 El Camino, Redwood City.
Surber, Paul, 1656 El Camino, San Carlos.
Tofanelli, Art, 636 El Camino, San Carlos.
Turck, W. I., 2558 El Camino, Redwood City.
Vidler, Walter, 2666 El Camino, Redwood City.
Wallace, George, 1185 Greenwood, San Carlos.
Yearling, Carl, 642 El Camino, San Carlos.

Chester (Individual Members)

Irwin, Albert B., Box Q.
Rutledge, Joe, Box 274.

Chico Board of Realtors

Active Members, 36.
President: Justin T. Smith, 353 E. 2nd St.
Secretary: Carl Donica, 353 E. 2nd St.
Abbott, Brooks, 308 Broadway.
Bainbridge, S. L., 333 Main.
Bedford, Arlie M., 353 E. 2nd St.
Boley, E. H., 1532 Park Ave.
Campbell, W. S., 129 W. 2nd St.
Cox, Shirley M., 308 Broadway.
Dolan, Wm., 242 Broadway.
Ferrell, Roy 132 W. 2nd St.
Gheller, R. O., 353 E. 2nd St.
Harris, Chas., 110 Salem.
Hignell, Fred, North Ave.
Holt, James, 140 W. 2nd St.
Marks, Harvey J., 140 W. 2nd St.
McKalsion, Floyd, 337 Broadway.
Mideley, Harold, 200 Broadway.
Moore, Harold E., 134 Broadway.
Mouier, Gene C., 140 W. 2nd St.
Ostenberg, Max, 1532 Park Ave.
Price, Richard D., P.O. Box 553.
Reimold, Erwin, 200 Broadway.
Roth, Harry, 126 W. 2nd St.
Roth, James F., 126 W. 2nd St.
Sears, Hal K., 353 E. 2nd St.
Simerly, C., 129 W. 2nd St.
Simmons, O. D., 118 Main St.
Sims, Ray T., 353 E. 2nd St.
Smith, Constance L., 140 Salem St.
Smith, Earl V., 346 N. Butte S., Willows.
Smith, Justin T., 353 E. 2nd St.
Smith, Loran K., 1447 Huntoon St., Oroville.
Smylie, Geo. E., P.O. Box 168, Roseville.
Thomason, J. Hardy, 308 Broadway.
Tracy, O. E., 200 Broadway.
Triolo, Salvatore, Rt. 1, Box 251.
Williams, Roy D. Jr., Hamilton City Hwy.
Zundel, Harding, 308 Broadway.

Chino Valley Board of Realtors

Active Members, 12; Others, 8.
President: Ken Thornton, 845 E. Riverside Dr., Chino.
Secretary: Clara Bartlett, %Dorothy Onder, 701 N. Ross, Chino.
Bartlett, Clara B., %Dorothy Onder, 701 N. Ross, Chino.
Chestnut, Charles, 415 W. Riverside Dr., Chino.
Clarke, Jos. C., 652 D St., Chino.
Cortez, Paul E., 682 D St., Chino.
Douglas, Eunice P., 415 W. Riverside Dr., Chino.
Kirk, J. E., 1570 Riverside Dr., Chino.
McMann, L. M., 338 6th St., Chino.
Patton, Glen R., 346 6th St., Chino.
Sadony, H. P., 845 E. Riverside Dr., Chino.
Thornton, Jean E., 845 E. Riverside Dr., Chino.
Thornton, Kenneth H., 845 E. Riverside Dr., Chino.
Youngblood, W. M., Holt Ave. near Central, Chino.

Coachella Valley Realty Board

Active Members, 26; Others, 3.
President: H. R. Schialer, 45-066 Smurr Ave., Indio.
Secretary: Mrs. Benita S. Loveland, 43-949 Smurr Ave., Indio.
Browne, Stanley H., Box 389, La Quinta.
Busch, Carroll, 82-832 Hwy., 99, Indio.
Easley, James I., 45-410 Jackson St., Indio.
Goodpasture, Ira, Desert Vendome Bldg., Hwy. 111, Indio.
Johnson, Ronald, Ave. 56 & Jackson, Thermal.
Kirsch, Maurice, 5243 Ave. Villa, La Quinta.
Kittle, Harlan C., Hwy. 99 & First Ave. S., Coachella.
Knight, Emma P., 83-169 Requa, Indio.
Lemons, Josephine, 73-640 Hwy. 111, Palm Desert.
Loveland, Benita S., 43-949 Smurr Ave., Indio.
Loveland, Lloyd L., 43-949 Smurr Ave., Indio.
Madden, George, 82-831 Miles Ave., Indio.
Main, Oscar R., 43-949 Smurr Ave., Indio.
Phillips, Byron, 83-965 Hwy. 99, Indio.

CALIFORNIA

COACHELLA VALLEY (Cont.)

Porter, Genevieve, 83-135 Requa, Indio.
Roy, George M., 73-850 Palm Village Dr.,
Palm Desert.
Roy, Lois, 73-850 Palm Village Dr., Palm
Desert.
Schisler, H. R., 45-066 Smurr Ave., Indio.
Schisler, Ray, 45-066 Smurr Ave., Indio.
Shockley, Lester, 45-410 Jackson St., Indio.
Smith, S. Theo, Hwy. 111, Rancho Mirage.
Sterns, Carl, Palm Village Dr., Palm
Desert.
Stocks, Charlotte, 51-410 Hwy. 99, Coach-
ella.
Tresevant, Elizabeth, 73-704 Joshua Tree
Dr., Palm Desert.
Whittlesey, Harry, 45-261 Jackson St.,
Indio.
Wilder, Shaler, Hwy. 111, Mecca.

Compton-Lynwood Board of Realtors

Active Members, 103; Others, 103.
President: James W. Duncan, 3463 Century,
Lynwood.
Executive Secretary: Ann S. Benjamin, 102
N. Poinsettia, Compton.
Abbott, Winnie, 704 W. Olive, Compton.
Anderson, Reuben W., 11201 Long Beach
Blvd., Lynwood.
Arrowood, Leta, 4611 E. Compton, Compton.
Arrowood, Raymond H., 4611 E. Compton
Blvd., Compton.
Bechtel, George D., 4023 E. Compton,
Compton.
Bennett, Norman A., 4713 E. Compton,
Compton.
Biggerstaff, Jack, 517 E. Compton, Compton.
Biggerstaff, K. R., 517 E. Compton, Compton.
Callen, Catherine I., 14904 S. Central Ave.,
Compton.
Callen, Claud A., 535 E. Compton Blvd.,
Compton.
Callen, Thomas C., 14904 S. Central Ave.,
Compton.
Carney, Ted, 1708 N. Long Beach Blvd.,
Compton.
Carson, Adrian, 11036 Atlantic, Lynwood.
Carson, James A., 1516 E. Olive, Compton.
Chesmore, George, 1036 S. Long Beach,
Compton.
Childers, Leona, 10524 California Ave., South
Gate.
Christensen, John B., 11638 Atlantic, Lyn-
wood.
Clark, Chas. L., 11694 Atlantic Ave., Lyn-
wood.
Compton, Bob, 10850 Atlantic Ave., Lynwood.
Coon, D. M., 1727 E. Compton, Compton.
Cummings, Robert M., 10227 Long Beach
Blvd., Lynwood.
Davenport, Harry J., 10850 Atlantic Ave.,
Lynwood.
Davis, George R., 11826 Long Beach,
Lynwood.
Day, W. H., 611 E. Compton, Compton.
Deley, Frank E., 900 American Ave., Long
Beach.
Dohrman, Paul G., 1630 E. Compton,
Compton.
Duncan, James W., 3463 Century Blvd.,
Lynwood.
Eaton, F. W., 1301 E. Olive, Compton.
Eger, Paul, 117 S. Barron, Compton.
Emert, Inve, 718 E. Olive, Compton.
Erickson, Harry C., 15022 Atlantic, Compton.
Evelius, Eunice, 14827 Atlantic, Compton.
Fulcher, Elsie, 6357 Orange Ave., Long
Beach.
Grainger, May E., 6617 E. Compton Blvd.,
Compton.
Hall, Fay E., 1000 E. Rosecrans, Compton.
Hammer, George, 10701 Alexander, Lynwood.
Hartell, Ann, 1317 N. Long Beach, Compton.
Hartley, Jim, 11701 Long Beach Blvd.,
Lynwood.
Hirsh, Jacob, 814 S. Long Beach Blvd.,
Compton.
Jarman, L. B., 1607 E. Compton, Compton.
Johnston, Albert E., 1727 E. Compton,
Compton.
Kay, John, 4218 Tweedy Blvd., South Gate.
Koman, Michael, 12446 Atlantic Ave.,
Compton.
Leavell, Orvan W., 9300 California Ave.,
South Gate.
Livingston, Elmo R., 6559 E. Compton,
Compton.
Livingston, Lydia M., 6559 E. Compton,
Compton.
Lund, Harry H., 11364 Long Beach, Lyn-
wood.
Lyal, Audley, 3600 E. Century, Lynwood.
McCarthy, Mr. E. Avery, 12424 Atlantic
Ave., Compton.
McCutchin, Robert H., 4020 E. Firestone,
South Gate.
McKinney, E. C., 1101 E. Rosecrans,
Compton.
McQuarrie, Gerald H., 12035 Long Beach
Blvd., Lynwood.
McQuarrie, Herrick M., 12035 Long Beach
Blvd., Lynwood.
Mitchell, Isabel, 206 W. Compton Blvd.,
Compton.
Moe Ben, 11932 Long Beach, Lynwood.
Moffett, Stanley, 11036 Atlantic, Lynwood.
Myers, Richard D., 12228 Atlantic, Compton.
Nelson, N. L., 11822 Atlantic, Compton.
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pton.
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Compton.

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pton.
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Lynwood.
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Lynwood.
Petty, Paul C., 905 N. Long Beach Blvd.,
Compton.
Phillips, Richard L., 661 W. Compton,
Compton.
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Lynwood.
Reber, Richard R., 11457 Long Beach Blvd.,
Lynwood.
Robinson, Paul D., 11720 Long Beach, Lyn-
wood.
Rocke, James B., 814 S. Long Beach Blvd.,
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Schneider, David C., 1907 N. Long Beach
Blvd., Compton.
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Lynwood.
Scott, Elmer F., 12039 Long Beach, Lyn-
wood.
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Compton.
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Wolf, Clayton S., 713 S. Long Beach Blvd.,
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Young, Alfred L., 11228 Long Beach Blvd.,
Lynwood.

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Creek.
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Blvd., Walnut Creek.
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Balk, John, 2818 N. Main St., Walnut
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Creek.
Burleson, Olive, P.O. Box 984, Lafayette.
Byington, Charles T., Danville Hwy.,
Alamo.
Carey, E. J., 3425 Mt. Diablo Blvd.,
Lafayette.
Cavellero, Joseph, 3597 Mt. Diablo Blvd.,
Lafayette.
Clark, Thane, 1893 Contra Costa Hwy.,
Concord.
Cockerton, George, 2343 Mt. Diablo Blvd.,
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Coldwell Banker, 998 Hough Ave., Lafayette.
Contra Costa Realty Co., 3265 Mt. Diablo
Blvd., Lafayette.
Country Club Realty, 53 Orinda Hwy.,
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Country Realty, 3379 Mt. Diablo Blvd.,
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Dean, Henry H., Hartz Ave., Danville.
Deutscher, Irvin, 2260 Contra Costa Hwy.,
Concord.
Dixon & Klausner, 1729 Mt. Diablo Blvd.,
Walnut Creek.
Doke, Jack, 2600 N. Main St., Walnut
Creek.
Eberle, Tony, 3659 Mt. Diablo Blvd.,
Lafayette.
Eccleston, C. H., 1709 Mt. Diablo Blvd.,
Walnut Creek.
Fagan, Ed, Danville Hwy., Alamo.
Forberg, Steve, 1330 Main St., Walnut
Creek.
Fremerey, D., Hartz Ave., Danville.
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Creek.
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Jensen, Fred, 2367 N. Main St., Walnut
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Creek.
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Creek.
Kenney, Jim, 2600 N. Main St., Walnut
Creek.
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K/R Orinda, 9 Moraga Hwy., Orinda.
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Marotte, Maury, Hartz Ave., Danville.
Marshall, Frank, 1110 S. Main St., Walnut
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Maxie & Underwood, Orinda Crossroads,
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Putnam, Guy, 1840 Main St., Walnut Creek.
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Real Estate Service Co., Moraga Rd. &
Plaza, Lafayette.
Ronayne, John, 2622 Contra Costa Hwy.,
Concord.
Ross, Karl, 2061 Mt. Diablo Blvd., Walnut
Creek.
Schreiber, Ted, 1400 Oak Grove., Concord.
Sharp, Leslie, 2034 Mt. Diablo Blvd.,
Walnut Creek.
Sherk, Linden, 1126 S. Main, Walnut Creek.
Siebert, Jean, 4019 Los Arabis Rd., Lafayette.
Smith, Harold, 1994 Danville Hwy.,
Walnut Creek.
Smith, J. N., 2042 Mt. Diablo Blvd., Walnut
Creek.
Snedeker, Marie, 3595 Mt. Diablo Blvd.,
Lafayette.
Sweet, Clyde O., 3447 School St., Lafayette.
Tinker, Mildred, 1531 Cypress St., Walnut
Creek.
Wadsworth, R. E., 31 Moraga Hwy.,
Orinda.
Wallace, Lawrence, 3701 Mt. Diablo Blvd.,
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Wallace, Ed, Orinda Crossroads, Orinda.
Woolsey, Zoe, 60 Orinda Hwy., Orinda.

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Norco.
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Blakeley, Howard L., 937 W. 6th St.
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Brinton, Harry T., 2490 Hamner Ave.,
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Bynum, Hubert E., 210 W. 6th St.
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Norco.
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Foster, Scott, 1977 Temescal, Norco.
Froeth, H. L., 1104 W. 6th St.
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Gregg, Fay C., 609 E. 6th St.
Hicks, E. D., 902 W. Grand.
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Mayfield, Robert L., 1330 West 6th St.
Mayfield, Bud, 1330 West 6th St.
McCormick, Chas. E., 1038 W. 6th St.
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Sampelle, Ben B., 106 E. 7th St.
Shook, Ray K., 815 S. Main St.
Slaten, Harry M., 1124 Ramona St.
Sowell, Betty, 2923 Hamner Ave., Norco.
Sowell, Roscoe, 2923 Hamner Ave., Norco.
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Tompkins, G. R., 711 Main St.
Weirick, Arthur M., 508 Main St.
Wood, A. W., 919 S.E. Grand Blvd.

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Carlin, T. F., 1025 Orange Ave.
Carson, Will S., 1025 Orange Ave.
Cohen, Arthur L., 859 Orange Ave.
Crown Realty Co., 854 Orange St.
Del Isle Realty Co., 1114 Orange Ave.
Foret, A. H., Real Estate, 1108 Orange Ave.
Gardner, N. & Co., 1370 Orange Ave.
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Mather, Lee Co., 944 Orange Ave.
Merriitt, Harry, 1025 Orange Ave.
Stoker, E. S., 1013 Orange Ave.
Strand Realty Co., 878 Orange Ave.
Vilim Realty Co., Mark, 1150 Orange Ave.

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Secretary: Ellen V. Hill, P.O. Box 1233,
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Brinkers, John, 2248 Salvio St.
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Conger & Co., 3336 Clayton Rd.
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Decker, Howard, 2300 Salvio St.
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Diablo Realty, 2118 Concord Blvd.
Galloway, Riley E., 2133 Concord Ave.
Greer, John, 4318 Clayton Rd.
Hill, Ellen V., P.O. Box 1233, Walnut Creek.
Home Realty, 800 Monument Blvd.
Hulbert, Elizabeth B., 18 Contra Costa Golf
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Hull Realty, 2183 Concord Blvd.
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McArthur Realty, 2039 Concord Ave.

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Secretary: Frank M. Barker, 2015 Montrose Ave., Montrose.
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Allred, Earle T., 1047 Foothill Blvd., La Canada.
Aver, Roger, 744 Foothill Blvd., La Canada.
Barker, Frank, 2015 Montrose Ave., Montrose.
Baymailler, W. H., 1034 Foothill Blvd., La Canada.
Borup, Rudy, 2703 Foothill Blvd., La Crescenta.
Brown, O. S., 2821 Honolulu, Verdugo City.
Burke, James, 913 Foothill Blvd., La Canada.
Campbell, Alex, 2323 Foothill Blvd., La Crescenta.
Carson, C. J., 836 Foothill Blvd., La Canada.
Claffy, Robert, 739 Foothill Blvd., La Canada.
Clark, Ida V., 2709 Foothill Blvd., La Crescenta.
Cummings, Howard, 2431 Foothill Blvd., La Crescenta.
Duffy, James, 3334 Foothill Blvd., La Crescenta.
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Ewing, Samuel E. Jr., 2613 Foothill Blvd., La Crescenta.
Fillmore, Clara, 1043 Foothill Blvd., La Canada.
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King, Flora, 3047 Foothill Blvd., La Crescenta.
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McKeon, A. Ryan, 861 Foothill Blvd., La Canada.
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Purdy, Eloise, 1615 Verdugo Blvd., La Canada.
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Catanese, Frank S., 5441 S. Sepulveda Blvd.
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Chandler, John R., 11253 Venice Blvd., Los Angeles (34).
Charland, A. J., 8634 1/2 Venice Blvd.
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Eastham, Earle, 10748 Washington Blvd.
Felix, John, 10182 Culver Blvd.
Giebner, John H., 12056 Washington Blvd.
Halterman, John H., 8989 1/2 National Blvd., Los Angeles.
Hooker, Katherine R., P.O. Box 223.
Horning, Fred J., 2533 S. Robertson Blvd., Los Angeles (34).

Howell, G. Regina, 11276 Washington Pl.
Kaub, Robert, 12625 Venice Blvd., Venice.
Kline, M. M., 2651 S. Fairfax Ave.
Lahr, Ginny, 12000 Washington Blvd.
Langer, Louis, 11518 Venice Blvd.
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Lucas, Claire, 3023 S. Robertson Blvd., Los Angeles (34).
Maier, Roy R., 10884 Washington Blvd.
Medley, George M., 112 S. Culver Blvd.
Miller, Richard A., 10528 Venice Blvd.
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Murphy, Joe, 9900 Venice Blvd.
McDowell, C. R., 10872 Venice Blvd.
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Nielsen, N. J. Cos., 2610 S. La Cienega Blvd., Los Angeles (34).
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Bythe, Vernon M., 11852 S. Paramount.
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Lasater, Lillian, 9333 Atlantic Blvd., South Gate.
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Sweet, Earle M., 9353 E. Slauson, Rivera.
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Wishek, Paul J., 10821 Orr & Day Rd., Norwalk.

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Dillard, John Wayne, 4008 Whittier Blvd., Los Angeles (23).
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Dow, Tom, 5156 Whittier Blvd., Los Angeles (22).
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Garibay, Joseph, 5340 E. Beverly Blvd., Los Angeles (22).
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Lauro, Jos. C., 3422 Whittier, (23).
Lewis, John G., 816 S. Garfield Ave., Los Angeles (22).
Lindsey, W. B., 6012 E. Olympic.
Long, Wayne L., 118 S. Atlantic Blvd., Los Angeles (22).
Lopez, Alexander P., 5223 E. Beverly Blvd., (22).
Lytton, Bart, 3450 Wilshire Blvd., Los Angeles (5).
Manion, Francis T., 118 S. Atlantic Blvd., Los Angeles (22).
Manning, Harold E., 5435 E. Beverly, Los Angeles (22).
Miller, Florence M., 3714 E. Third St. (33).
Miller, Irene P., 909 S. La Verne (22).
O'Connell, Jerry, 6153 Whittier Blvd., Los Angeles (22).
Orr, Sara, 1413 Whittier Blvd., Montebello.
Owens, L. Earl, 5920 Whittier Blvd., (22).
Pack, James G., 6081 E. Olympic Blvd., Los Angeles (22).
Paul, Nicholas, Jr., 5712 Whittier Blvd. (22).
Pengilly, Jos. J., 5756 Whittier Blvd., Los Angeles (22).
Pilson, Claire, 5435 E. Beverly Blvd. (22).
Porta, Clarence E., 6009 Whittier Blvd., Los Angeles (22).
Ravnor, Ruth E., 4582 Whittier.
Reed, Ralph S., 6647 Whittier Blvd., Los Angeles (22).
Revilla, Pete R., 3818 E. 3rd, (33).
Robinson, George L., 2637 W. Beverly Blvd., Montebello.
Rubidoux, C. H., 6647 Whittier, Los Angeles (22).
Shafer, Homer P., 2921 W. Pomona Blvd., Montebello.
Sharar, Raymond, 5249 E. Beverly.
Skillion, Lloyd Wm., 6009 Whittier Blvd., Los Angeles (22).
Snow, Elton C., 6314 Whittier Blvd., Los Angeles (22).
Stone, David A., 470 S. Atlantic, (22).
Strand, John A., 5815 Whittier Blvd., (22).
Torri, Joseph T., 5364 Whittier Blvd., Los Angeles (22).
Tutwiler, Altha J., 5400 Whittier, (22).
Varady, George A., 3723 Brooklyn Ave., Los Angeles (63).
Ventura, Alfred, 5417 Whittier Blvd., Los Angeles (22).
Volkoff, Dorothy, 3564 Whittier Blvd. (23).
Wallace, Ralph W., 6516 Whittier Blvd., Los Angeles (22).
Weslich, John R., 5234 E. Beverly Blvd., Los Angeles (22).
Wetherbee, Roy S., 816 S. Garfield Ave., Los Angeles (22).
Winn, E. L., 6048 Whittier Blvd., (22).
Zeller, Catherine A., 550 S. Indiana, (23).
Zeller, Walter A., 550 S. Indiana, (23).

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Armstrong, W. E., 401 G St., Antioch.
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Patterson, Ellis, Hwy. 4, Oakley.
Rouner, V. C., 601 Railroad, Pittsburg.
Shore Acres, Flumaverg Rd., Pittsburg.
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Secretary: Mrs. Mildred Whitaker, P.O. Box
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Bourell, Orville G., 419 El Cajon Blvd., El
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Bowker, N. A., 930 E. Main, El Cajon.
Boyd, F. L., P.O. Box 162, Lakeside.
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Dann, C. H., 945 E. Main, El Cajon.
Dege, Esther Anne, 137 S. Broadway, El
Cajon.
Dorval, A. E., 1211 E. Main, El Cajon.
Early, C. W., 603 E. Main, El Cajon.
Fletcher, Ed. Co., 358 Broadway F.H., El
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Gates, Mae, 8971 La Mesa Blvd., Le Mesa.
Grable, D. R., 135 S. Orange, El Cajon.
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Hunt, Paul B., 331 N. Magnolia, El Cajon.
Kammerman, C. C., 329 N. Magnolia, El
Cajon.
Kilbourn, V. L., 1332 Pepper Dr.,
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Kokko, E. L., 475 W. Main, El Cajon.
Kubik, Stanley, 1603 La Cresta Blvd., El
Cajon.
Lawson, C. E., 404 E. Main, El Cajon.
Liles, Pearl M., 648 Hwy. 80, El Cajon.
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McCalmont, P. D., 1026 N. Magnolia, El
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mont.
Spaid, Ralph E., 789 Oro St., El Cajon.
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West, Art, 248 W. Main, El Cajon.
Whitaker, Mildred, 1055 E. Main, El Cajon.

El Dorado County Real Estate Board

Active Members, 10.
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Secretary: Wallace M. Ripley, 10 Center St.,
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town.
Fogal, Jay R., Box 100, Garden Valley.
Juarez, Moritz P., 490 Main St., Placerville.
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Placerville.
Miles, Mrs. Elvira, Box 526, Placerville.
Oetting, Arthur C., 136 Main St., Placerville.
Pankoff, Earle F., Lake Tahoe Realty,
Bijou.

Ripley, Wallace M., 10 Center St., Placer-
ville.
Scheuner, Herbert A., 490 Main St.,
Placerville.
Stoffer, Glenn E., 68 Main St., Placerville.

El Monte Realty Board

Active Members, 81; Others, 10.
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Gabriel.
Baker, Stella C., 11118 E. Garvey.
Batelaan, John, 11510 E. Garvey.
Batelaan, Violet, 11510 E. Garvey.
Brandon, George D., 13720 E. Garvey, Bald-
win Park.
Bregener, Robert E., 8100 E. Garvey, South
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Burton William L., 11026 E. Garvey.
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Carrico, Thomas, 10000 E. Garvey.
Carter, Evert A., 14379 E. Garvey, Baldwin
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Chandler, M. E., 2660 N. Mt. View.
Cleveland, William E., 11900 E. Magnolia.
Conklin, Alma E., 109 S. Heathdale, Covina.
Conklin, Lloyd E., 109 S. Heathdale, Covina.
Cooper, M. B., 10050 E. Garvey.
Curtis, Maurice D., 1106 W. Valley.
Davis, M. B., 3013 N. Maxson.
Eggleston, Betty O., 9900 E. Garvey.
Ellis, B. C., 3372 N. San Gabriel Blvd., San
Gabriel.
Fields, Joe T., 316 W. Garvey.
Fields, Lorena, 316 W. Garvey.
Haggard, Gladys T., 2725 N. Tyler.
Hambasian, William O., 2752 Bruin.
Harris, Thomas L., 642 San Bernardino Rd.
Haywood, Leo B., 11730 E. Garvey.
Henry, Warren A., 416 W. Garvey.
Hettinger, H. F., 2628 Mt. View Rd.
Holman, Robert S., 11636 E. Garvey.
Howe, O. C., 316 W. Garvey.
Huff, M. C., 2226 N. Durfee Rd.
Huff, Alpha G., 2226 N. Durfee Rd.
Jameson, H. B., 12248 E. Garvey.
Johnson Marvin G., 8776 E. Valley, Rose-
mead.
Kinsler, Wiley C., 11724 E. Garvey.
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Lambert, T. H., 215 Lexington.
Levering, L. Gird, 11504 E. Garvey.
Lewis, Erle A., 14629 E. Garvey, Baldwin
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Loudon, Maud M., 18033 E. Valley, Puente.
Lux, Milton O., 2612 N. Mt. View.
Main, Frank, 11504 E. Garvey.
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McCall, Marguerite H., 4715 N. Peck Rd.
McCampbell, M. H., 416 W. Garvey.
McKay, Jack P., 1313 W. Garvey.
Mead, James T., 3202 N. Cogswell Rd.
Merbitz, E. M., 426 S. Rosemead Blvd.,
Pasadena (10).
Miller, Dan G., 12217 E. Garvey.
Morgan, George A., 2534 N. Durfee.
Morgan, Marian T., 2534 N. Durfee.
Morris, R. A., 9620 Valley Rosemead.
Munford, Clyde A., 3018 N. San Gabriel
Blvd.
Munford, Josephine, 3018 N. San Gabriel
Blvd.
Murray, H. A., 2453 N. Rosemead Blvd.
Myers, Freda, 4361 N. Peck Rd.
Neeley, J. W., 11026 E. Garvey.
Nicholson, O. P., 11610 San Bernardino Rd.
Paul, G. M., 705 Lexington.
Peterson, George, 9540 E. Garvey.
Robinson, George, P.O. Box 1085, Pomona.
Ryan, Reta D., 11940 E. Garvey.
Schallhorn, J. E., 108 W. Columbia.

Shoff, Russell, 11026 E. Garvey.
Skinner, Ward R., 11730 E. Valley.
Smathers, Vida, 320 W. Garvey.
Stokely, Leonard D., 8668 E. Garvey, San
Gabriel.
Swabeck, H. J., 5002 N. Temple City Blvd.,
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Teeple, Alaire E., 2709 N. Tyler Ave.
Teeples, Amos J., 2709 N. Tyler Ave.
Trimble, A. W., 2226 N. Durfee.
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Unangst, Winifred, 3028 N. Durfee.
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Wellbaum, Marie, 11724 E. Lansdale.
White, Dwayne D., 9908 E. Garvey.
Willey, Herbert, 625 N. Peck Rd.
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Zimmerman, Peggy, 12232 E. Garvey.

Escondido Realty Board

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Bartley, George F., P.O. Box 758.
Bear, Ralph F., 357 E. Grand Ave.
Bredt, George M., 115 N. Broadway.
Brewer, Herbert W., 330 E. Grand Ave.
Clemons, Arthur N., 1820 S. Escondido
Blvd.
Coombs, Charles E., 154 W. Grand Ave.
Crow, Ernest D., 341 E. Grand Ave.
Damsbo, Jorgen E., 615 E. Hill.
Jenne, H. B., Star Route, Box 260.
Kepner, Roy M., 330 E. Grand Ave.
Kinehan, Dorothy, 209 W. Grand Ave.
Kirk, William J., 201 N. Broadway.
Lyon, Rupert E., 231 W. Grand Ave.
Mauri, Frank P., 200 W. Grand Ave.
Mayfield, Ralph A., 353 W. Grand Ave.
Oberhauser, Phil, 226 E. Ohio.
Pagel, Erwin H., 224 S. Escondido Blvd.
Runyan, Douglas A., 705 S. Escondido Blvd.
Ryan, J. Van, 235 E. Grand Ave.
Satten, David H., 200 W. Grand Ave.
Schaefer, Ray E., 432 W. Washington.
Speer, John, 235 E. Grand Ave.
Squire, Earle F. Jr., 1570 S. Escondido
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Vorherr, Marge, 1136 E. Grant Ave.

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Secretary: Helen M. Williams, 2904 "F" St.
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Clark, Lenore, 634 9th St.
Coulter, Frank, Cutten.
Curry, Glenn, 938 Main St., Fortuna.
Doll, A. D., 1540 G St., Arcata.
Ebersole, C. K., Rt. #3, Box 3271, Arcata.
Farrar, Arthur, 1705 G St.
FLEISHER, RICHARD, Scotia.
Fortuna Realty, 1741 Main St., Fortuna.
Gould, C. M., 407 G St., Eureka.
Guthrie-Georges Agency, 318 E. St.,
Eureka.
Hemphill, Floyd S., 1025 4th St., Eureka.
Hunt, Winifred, 1936 H St., Eureka.
Jennings, Esther, 507 H St.
Lane, Robertson & Lane, Garberville.
Leon, Alfred, R-K-TA Motel Bldg., Arcata.
Lord, Oscar, 637 5th St., Eureka.
McFarland, Wm. J., 519 1/2 6th St., Eureka.
McMillan, W. J., 505 H St., Eureka.
Moore, W. L., Garberville.
Nielsen, D. E., 1299 Main St., Ferndale.
Peterson, George A., 424 5th St., Eureka.
Pettengill-Merryman Co., 409 G St., Eureka.
Reardon, H. E., 424 5th St., Eureka.
Reese, Marcie, P.O. Box 687, Fortuna.
Riford, Chas. M., 305 H St., Eureka.
Schwarzkoof, C. T., 740 N. St.
Sesna, Ruth, 844 8th St., Fortuna.

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Stockhoff, S. H., 1735 E. St., Eureka.
Tucker, Harold E., Garberville.
Walter, H. E., 933 H St., Arcata.
Williamsons, The, 510 G St., Eureka.
Williams, Helen M., 2904 F St.,
Eureka.
Zane Realty Co., 723 7th St., Eureka.

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Secretary: Ellen Martha Homme, 8707
Sierra.
Anderson, H. A., 8450 Sierra.
Brown, Alta, 8829 Sierra.
Bennett, Nellie, 8858 Sierra.
Centanni, Irene, 9481 Sierra.
Clarke, John H., 8630 Sierra.
Cook, Hugh D., 16928 Foothill.
Crosby, E. Neville, 8602 Sierra.
Edmonds, Lucy, 16806 Foothill.
Estes, Flossie, 8602 Wheeler.
Feiser, Karl W., 16760 Arrow.
Flood, Melvin, 8602 Wheeler.
Gillespie, Joseph H.
Harris, Beulah, 16379 Foothill.
Harris, Rube, 16379 Foothill.
Helfman, Louis, 16755 Merrill.
Helfman, Stanley, 16755 Merrill.
Hennessy, Bert, 8811 Sierra.
Holland, H. M., 366 E. Barbee.
Ingold, Harry, 16808 Foothill.
Ingold, Raymond, 16808 Foothill.
Johnson, Oliver A., 16881 Spring.
Jones, Henry, 9752 Sierra.
Jones, Hugh J., 16891 Arrow.
Lucas, Harry J., 8858 Sierra.
Myers, L. N., 16891 Arrow.
Myers, William W., 9587 Redwood.
Peterson, E. C., 16760 Arrow.
Purcell, Samuel T., 8509 Sierra.
Rein, Arthur, 16895 Valley.
Rein, Phillip, 17810 Foothill.
Rybicki, Edna, 9674 Sierra.
Servillo, M. J., 9752 Sierra.
Spring, Clayte P., 184 W. Upland.
Stoehrer, Clara, 16502 Foothill.
Stoehrer, Fred, 16502 Foothill.
Strahl, Agnes M., 15690 Foothill.
Swing, John Realty, 9207 Sierra.
Thomas, Lena, 15050 San Bernardino.
Wanamaker, Elvin, 140 W. Valley, Bloom-
ington.
Williams, John C., 16414 Foothill.
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Wyatt, Vera, 8407 Sierra.

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Ackerman & Johansen, 845 Belmont.
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Bacon, Albert, 1130 College.
Bailey, Harvey E., 1731 Belmont.
Baldwin, W. C., 2101 Blackstone.
Barbe-Smith Co., 632 Divisadero.
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Bartlett, Marie, 944 Belmont.
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Beal, Glen T., 4103 Liberty.
Bergfeld, Chester A., 1109 Belmont.
Bergfeld, Vernon A., 627 Belmont.
Billings & Fine, 3221 Mayfair Blvd.
Blackstone Realty Co., 566 Olive.
Bloyd, W. A., 1107 "G" St., Reedley.
Blumberg, Ben, 320 N. Broadway.
Bourne, Robert, 1141 "F" St.
Bourne, Robert L., 1149 "F" St.
Bray, C. G., 640 Dennett.
Burnett, John P., 2740 Thorne.
Byde, Gene E., 2834 Blackstone.
Callahan, Arley E., 320 Blackstone Ave.
Canadian, Robert, 2645 1/2 Tulare.
Chitjian, Jack O., 2301 Kern.
Christensen Realty, 1240 Van Ness Ave.
Cochrane, Ernest, Fulton-Fresno Bldg.
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Collins, Mary Hodge, 1215 Glenn.
Courington, C. G., 940 Belmont.
Covington & Barr, 1225 Broadway.
Crawford Realty, 220 N. Fresno St.
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Donaghy, J. P., 607 Divisadero.
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Ed's Realty Service, 1721 Belmont.
Eich, Marie, 1250 Poplar.
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Fresno Realty Co., 2138 Calaveras.
Funk, Edwin S., 1461 N. Van Ness Ave.

Ginise, Louis R., 2117 Webster, Sanger.
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Goss, J. Ray, 3280 Olive.
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Hunter, Stuart, 230 Olive.
Jarvis, Leo F., 1600 Belmont.
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Julian, P. S., 645 Olive.
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Kiggins, Lloyd W., 1713 Olive Ave.
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Koehler, R. W., 836 N. Fulton.
Krum, Eugene Wayne, 636 "O" St., Sanger.
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Leonardo, Dan, 4424 Belmont.
LeVake, D. C., 265 N. Fresno.
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Levy, Herb. Jr. Co., 1627 Fulton St.
Lewis Insurance Co., 431 Olive.
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Linder, Dwyard M., 825 Belmont.
Little, J. T., 395 San Pablo.
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Mahaffey, A. E., 485 Blackstone.
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Martin, George, 917 E. St.
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McHenry, W. E., 2730 Van Ness Blvd.
McKay, Joseph F., 1639 N. Fresno.
Mikami, S. Henry, 917 E. St.
Miles, James A., Security Bank Bldg.
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Moore, Howard H., 2701 Peralta Way.
Morgrove, W. F., 2009 Van Ness Blvd.
Nelson, Malcolm J., 3335 Hedges.
Nixon-Niwander Co., 622 Patterson Bldg.
Norton, H. M., 616 Fulton-Fresno Bldg.
Nuckolls, William M., 3127 Belmont.
Ogawa, Hoagy H., 937 E. St.
Olson & Olson, 1430 7th St., Sanger.
Palmatier, Edward S., 231 Weldon.
Palm-Olive Realty, 340 Olive St.
Paris, C. M. Co., 918 N. Fresno.
Patterson, Vivian, 5104 E. Olive.
Pearson, O. W. Co., 1225 Broadway.
Peckinpah, E. M., 1111 Belmont.
Perry, L. M., 186 College Ave.
Petersen, George S., 849 Divisadero.
Pettitt, Leigh T., 1266 Poplar.
Pickett, Joe, 475 Blackstone.
Price Realty, 3441 Ventura Ave.
Rainwater, H. S., 1850 Del Mar.
Ream Realty, 1540 Palm.
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Robinson, T. M., 916 Belmont Ave.
Rogers, Ralph, 3125 Olive Ave.
Rost, Mary J., 1504 White.
Ruddell, Thomas B., Box 773, Twain Harte.
Rundie, D. H., 2500 Tulare.
Rush, Robin, 1835 Morona.
Rylee, Glenn C., 3205 Mayfair Dr. N.
Safford, Camille, 1233 Broadway.
SCHULTE & ROBINSON, 222 W. Olive Ave.

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Bauerlein, Vincent, 628 W. Fern Dr., Fullerton.
Bemis, Homer B., 732 Ocean View Dr.
Campbell, Ray, 122 E. Amerige, Box 626, Fullerton.
Carmichael, W. J., 120 E. Amerige, Fullerton.
Cate, C. C., P.O. Box 63, Fullerton.
Cate, C. C. Jr., P.O. Box 63, Fullerton.
Cate, Grace, P.O. Box 63, Fullerton.
Chrisman, H. E., 816 Valencia Mesa Dr., Fullerton.
Clarkson, C. E., 111 E. Imperial Hwy., La Brea.
Cogburn, F. R., 242 E. Commonwealth.
Culp, L. O., 709 W. Commonwealth, Fullerton.
Flynn, T. A., 120 E. Amerige, Fullerton.
Gardiner, J. R., 620 N. Spadra.
Harrison, G. A., 7961 E. Commonwealth, Buena Park.
Hope, Roger C., 246 W. Commonwealth, Fullerton.
Irwin, Howard, 120 E. Commonwealth Ave., Fullerton.
Jones, Donald C. Co., 435 W. Commonwealth, Fullerton.
Lammiman, E. G., 1112 W. Commonwealth.
Lombard, Norman, 827 N. Spadra, Fullerton.
Marsden, R. A., 615 Highland.
Marshallburg, Austin, 17942 Yorba Linda Dr., Yorba Linda.
McCoy, William, 6275 Grand Ave., Buena Park.
Miller, William, 405 W. First St., La Habra.
O'Hanlon, Dan, 339 W. Commonwealth Ave., Fullerton.
Pegler, Harold, 120 E. Commonwealth.
Peiffer, A. P., 103 W. Commonwealth.
Schiman Realty, Dan, 124 E. Amerige.
Spagnola, Mercedes, 6132 Grand Ave., Buena Park.
Stein, Felix, 103 N. Spadra.
Stephens, Minnie, 7321 W. Commonwealth, Buena Park.
Stichnoch, Ida Mae, 1535 W. Commonwealth.
Sullivan, Franklin, 6252 Grand Ave., P. O. Box 66, Buena Park.
Sullivan, J. B., 6252 Grand Ave., P. O. Box 66, Buena Park.
Talcott, James M., 801 W. Fern, Fullerton.
Taylor, Elsie V., 827 N. Spadra, Fullerton.
Thibault, Mel, 147 W. Whiting.
Todd, Rhea M., 6972 S. Spadra.
Walker, Alex, 1436 N. Spadra, Fullerton.
Weaver, Carson, 244 E. Commonwealth, Fullerton.
Williams, Harry, 315 W. Wilshire, Fullerton.
Worham, Herbert, 134½ S. Pomona, Brea.
Wright, C. F., 14300 E. Leffingwell Rd., Whittier.
Yarbrough, Mrs. Katherine W., 123 N. Harvard Ave., Box 632, Fullerton.

**Glendale
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 Christal, Dorothea, 148 N. San Jacinto St., San Jacinto.
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 Divine, H. E., 142 E. Main St., San Jacinto.
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 Duncan, Frank P., Rt. 2, Box 265, Hemet.
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 Erickson, Edward A., Barbara Worth Hotel, El Centro.
 Harrison, Rosalind, 310 S. 5th St., El Centro.
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 Anderson, Stanley, 10324 S. Western Ave., Los Angeles (47).
 Anderson, Wesley T., 508 Main St., El Segundo.
 Anderson, Ruby L., 4359 W. Century Blvd., Los Angeles (43).
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 Andrews, Minnie L., 6418 Crenshaw Blvd., Los Angeles (43).
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 Roehn, William R., 8745 La Tijera Blvd., Los Angeles (45).
 Roschewski, John F., 814 E. Manchester Blvd.
 Ruete, R. E., 2330 W. Florence Ave., Los Angeles (43).
 Ryan, R. L., 3306 W. 54th St., Los Angeles (43).
 Ryan, Victoria C., 7153 W. Manchester Blvd., Los Angeles (45).
 Sappington, F. C., 2000 W. Florence Ave., Los Angeles (47).
 Schlupp, Charles Carl, 315 E. Florence Ave.
 Schurber, Herbert, 2510 W. Santa Barbara Ave., Los Angeles (8).
 Schwabauer, Rose M., 220 S. Hawthorne Blvd., Hawthorne.
 Scofield, Harold B., 2602 W. Florence Ave., Los Angeles (47).
 Scranton, Hilda, 147 E. 139th St., Hawthorne.
 Scranton, Owen, 147 E. 139th St., Hawthorne.
 Shostrom, Wayne L., 10953 S. Vermont Ave., Los Angeles (44).
 Simpson, Clara D., 2300 W. Manchester Blvd.
 Sinderson, Royal Wayne, 17228 Crenshaw Blvd., Torrance.
 Skelley, Willard J., 763 Main St., El Segundo.
 Skinner, Ray C., 4918 Crenshaw Blvd., Los Angeles (43).
 Smith, Fern, 8608 S. Sepulveda Blvd., Los Angeles (43).
 Snyder, Olive M., 3312 W. Vernon Ave., Los Angeles (8).
 Spencer, Frank R., 4501 W. Century Blvd.
 Sprague, F. E., 8643 Truxton Ave., Los Angeles (45).
 Spring, John R., 1859 W. Imperial Hwy., Los Angeles (47).
 Stephens, Delreah, 4843 W. Imperial Hwy.
 Tatro, Mary L., 14326 S. Western Ave., Gardena.
 Tatro, Norman W., 14326 S. Western Ave., Gardena.
 Tay, Nellie M., 5138 Crenshaw Blvd., Los Angeles (43).
 Taylor, Bernard E., 9100 S. Hoover St., Los Angeles (44).
 Taylor, Lenore C., 6821 S. Normandie Ave., Los Angeles (44).
 Taylor, Leo R., 2330 W. Florence Ave., Los Angeles (43).
 Taylor, Maro M., 1102 W. Rosecrans Blvd., Gardena.

Thalman, John J., 4944 W. Century Blvd.
 Todd, Mark E., 326 Manchester Terrace.
 Vine, Don, 2811 Southwest Dr., Los Angeles (43).
 Walker, Charles W., 8436 Lincoln Blvd., Los Angeles (45).
 Walker, Wm. B., 6206 W. Manchester Blvd., Los Angeles (45).
 Waltner, Louis J., 3658 W. Slauson Ave., Los Angeles (43).
 Waskom, Rowan (Dick), 8705 Crenshaw Blvd.
 Watson, Sam, 313 1/2 S. La Brea Ave.
 Weathers, Maude L., 964 W. Vernon, Los Angeles (37).
 Welch, William E., 2936 W. Manchester Blvd.
 White, Jayne, 1931 W. Manchester Blvd., Los Angeles (47).
 Whitmore, Irene, 8700 Normandie Ave., Los Angeles (44).
 Wilkes, David L., 2910 W. Florence Ave., Los Angeles (43).
 Williams, Fred, 1211 N. La Brea Ave.
 Williams, J. R. (Jack), 253 S. LaBrea Ave.
 Williams, John R., 253 S. LaBrea Ave.
 Williams, Lester F., 1760 W. Century Blvd., Los Angeles (47).
 Williams, Rachel Hudson, 253 S. LaBrea Ave.
 Wixom, Clyde F., 8328 Lincoln Blvd., Los Angeles (45).
 Woodard, B. G., 5607 S. Vermont Ave., Los Angeles (37).
 Woolridge, Thos. G., 5971 West Blvd., Los Angeles (45).
 Worth, Arthur A., 6310 W. 92nd St., Los Angeles (45).
 Wright, George Harper, 2901 W. Florence Ave., Los Angeles (43).
 Wright, Richard H., 1231 W. Florence Ave., Los Angeles (44).
 Zeck, Walter Adolph, 11136 Prairie Ave.
 Zell, Ray, 8643 Truxton Ave., Los Angeles (45).
 Zillkitt, Lester B., 161 N. La Brea Ave.
 Zimmerman, May M., 736 W. Arbor Vitae St.

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 Boss, Roser, 331 W. 7th, Hanford.
 Carvalho, Alfred, 216 W. 8th St., Hanford.
 Chatten, Richard J., 603 N. Irwin St., Hanford.
 Clayton, W. G., 249 D St., Lemoore.
 Cochran, Harry, 202 W. 8th St., Hanford.
 Cross, Kenneth E., 826 N. 10th Ave., Hanford.
 Cunningham, R. R., 208 N. Dooty St., Hanford.
 Haile, M. C., 821 Whitley Ave., Corcoran.
 Hollis, R. J., 331 W. 7th, Hanford.
 Keefe, Frank, 1120 Chase Ave., Corcoran.
 McGarrey, C. B., 121 E. Kings, Avenal.
 McGarrey, Virginia F., P.O. Box 326, Avenal.
 McGuire, Esther, 225 W. 7th St., Hanford.
 Phipps, Obel D., 211 N. Dooty St., Hanford.
 Schumacher, Gerald, Rt. 2, Box 225D, Hanford.
 Sheets, Hugh P., 225 N. Dooty St., Hanford.
 Shore, Archie B., 117 N. Irwin St., Hanford.

Laguna Beach Realty Board

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 Allen, Peg., 509 Cypress Dr.
 Auman & Lomas, 393 N. Coast Blvd.
 Bailey, G. W., 611 So. Coast Blvd.
 Bischoff, Ellen, 1920 S. Coast Blvd.
 Colburn, Victor, 741 S. Coast Blvd.
 Conrad, Rim, 238 Forest Ave.
 Cooney, Harry, 226 Forest Ave.
 Cosby, Aldene, 656 So. Coast Blvd.
 Dass, Nolan, 393 Glennevre.
 Dean, Chas., 883 So. Coast Blvd.
 Gilbert, John, 272 Broadway.
 Good, Inez Arnett, 393 N. Coast Blvd.
 Gregory, Ena, 31645 Coast Highway, South Laguna.
 Gwynn, Howard, 1096 So. Coast Blvd.
 Harper, Thomas J., 1105 S. Coast Blvd.
 Ipsen, Adele, 180 Beach St.
 Kuehny, Belle, P.O. Box 711.
 Landers, Esther Z., 468 Bonvue.
 Marshall, A. B. & Son, 353 S. Coast Blvd.
 Miller & Keller, P.O. Box 512, Dana Point.
 Morey, Howard, 331 No. Coast Blvd.
 Peacock & Son, 295 Forest Ave.
 Pim, Arnold, 489 No. Coast Blvd.
 Putnam, Harold, 912 N. Coast Blvd.
 Quackenbush & McCary, Dana Point, Calif.
 Riley, Harry, 1273 S. Coast Blvd.
 Robertson, Roy M., 703 S. Coast Blvd.
 Ropp, Roy M., 323 So. Coast Blvd.
 Sorrells, W. Ben, 176 S. Coast.
 Strong, Janette, 481 S. Coast Blvd.

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 Taylor, Margaret E., (Peggy) 1096 S. Coast Blvd.
 Thompson, George, 226 Forrest Ave.

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 Burgess, W. D., Hacienda and Whittier Blvd.
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 Davis, W. C., 307 W. Central Ave.
 Espolt, William, 135 W. Central Ave.
 Ford, Hazel L., 417 W. Central Ave.
 Hart, John C., 1412 Hacienda Blvd.
 Jaden, W. B., 1740 W. Whittier Blvd.
 Lee, A. B., 515 W. Central Ave.
 McFadden, C. W., 731 N. Chestnut St.
 Miller, William E., 405 W. First St.
 Mull, Margaret B., 10235 E. Whittier Blvd.
 Pellerin, John M. Sr., 10121 E. Whittier Blvd.
 Roberts, Benjamin S., 135 W. Central Ave.
 Roberts, William, 135 W. Central Ave.
 Russon, John, 10081 E. Whittier Blvd.
 Villielli, Anthony T., 10111 E. Whittier Blvd.
 Welton, Harold E., 16540 E. Whittier Blvd., Whittier.

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 Andrews, Helen V., Nice.
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 Bloom, Wm. W., Clearlake Highlands.
 Bolce Wm. J., 190 Main, Lakeport.
 Coleman, Julia, Lower Lake.
 Cowan, Wm., Lakeport.
 Drebert, Harold, Clearlake Highlands.
 Embroden, Rolf, Rt. 1, Box 357, Lakeport.
 Finnell, Latham, Clearlake Highlands.
 Hallberg, Johnny, Lakeport.
 Koehler, Phil H., Clearlake Oaks.
 Mooney, Alma C., Clearlake Highlands.
 Murphy, C. P., Box 177, Kelseyville.
 Pluth, Hazel M., Clear Lake Oaks.
 Quilitch, James L., Lakeport.
 Salter, R. Lee, Kelseyville.
 Scott, James H., Lakeport.
 Steelman, A. G., Clearlake Highlands.
 Williams, Rae P., Lower Lake.
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 Davies, Frank, Elsinore.
 Gregory, Alfred A., P.O. Box 145.
 Lansing, Neal, Elsinore.
 Likins, T. C., Route 1, Box S-4.
 Loback, Ray, Route 1, Box N-15-B.
 Richards, C. W., Route 1, Box S-180-F.
 Richards, Mrs. Florence, Rt. 1, S-180-F, Elsinore.
 Richey, V. H., Elsinore.
 Turner, Wynuan, Wildomar.
 Turner, Mrs. W. E., Box 1, Wildomar.
 Van Tassel, Lillian, Elsinore.
 Ward, Mrs. Ferne, 430 D St., Perris.
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 Watson, Arthur C., Route 1, Box N-17-A.

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 Secretary: Josephine G. DePue, 8260 La Mesa Blvd.
 Butler, Clarence E., 8416 La Mesa Blvd.
 Carmichael, R. Bruce, 8262 La Mesa Blvd.
 Cleary, Charles, 7525 University.
 Cox, George L., 7330 University.
 Dahl, Arnold, 8131 La Mesa Blvd.
 Dahlquist, Arthur M., 8091 La Mesa Blvd.
 Duty, Jewell O., 7879 El Cajon Blvd.
 Francis, J. A., 8923 La Mesa Blvd.
 Glasgow, John E., 4780 Palm Ave.
 Hainley, C. E. (Gene), 6370 University, San Diego (15).
 Henderson, Paul, Box 131, 9300 El Cajon Blvd.
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 Pierce, Philip M., 7955 La Mesa Blvd.
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 Poulson, T. O., 8675 La Mesa Blvd.
 Rundell, Bob, 4730 Palm Ave.
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 Sessions, Hugh, 8416 La Mesa Blvd.
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 Tucker, Edmund P. J., 8675 La Mesa Blvd.
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 Bryant, Madge, 5361 Atlantic Ave.
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 Burgess, Clark, 130 American Ave. (2).
 Burnam, Everett E., 804 American Ave. (13).
 Bush, W. W., 2700 Cherry Ave.
 Butler, Howard, 6176 Atlantic Ave. (5).
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 Claytor, J. M., 718 E. Pacific Coast Hwy. (6).
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 Cockerell, Rowena F., 835 Locust (13).
 Cole, Faye L., 1720 W. Willow.
 Cox, Lewis K., 9 Linden.
 Crabtree, Glen E., 2060 E. Pacific Coast Hwy.
 Crayne, Charles E., 5430 Atlantic Ave.
 Crider, W. J., 3317 Ransom St. (4).

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 Baumbach, William, 15 W. Oak St.
 Beckman, Lemmon, 310 W. Lodi Ave.
 Bellon, Walter, 1 N. Sacramento St.
 Bowen, John S., 214 S. School St.
 Bowen, T. A., 214 S., School St.
 Corinth, H. P., 208 E. Pine St.
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 Kenefick, Eugene, 313 4th St., Galt.
 Kobes, C. L., 310 W. Lodi Ave.
 Krueger, Robert, 15 W. Elm St.
 Kundert, E. H., 2 W. Pine St.
 Looser, H. E., F & M Bank Bldg.
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 McKENNA, JIM, 529 W. Lodi Ave.
 Melcher, David, 117 W. Pine St.
 Miller, A. Homer, 9 S. Sacramento St.
 Rempler, Wm. E., 117 W. Pine St.
 Rinn, L. H., 1 N. Sacramento St.
 Rostomily, O. W., 2 E. Tokay St.
 Schopp, Ervin H., 609 S. Central Ave.
 Smith, Clark W., 7 S. School St.
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 Wittmayer, R. E., 306 E. Pine St.

Long Beach Board of Realtors

Active Members, 349; Others, 395.
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 Secretary: Barbara Moss, 531 American Ave. (12).
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 Alderman, Don, 5530 E. 7th St.
 Altenburger, Earl L., 1509 E. Artesia.
 Andrews, Allen J., 324 W. Broadway.
 Bagwell, C. E., 15321 S. Butler, Compton.
 Baese, Bill, 408 E. First St. (2).
 Barkell, Howard J., 3764 1/2 Orange Ave. (7).
 Bartleson, Lewis D., 8152 Garden Grove Blvd., Garden Grove.
 Baxter, W. F., 4041 Orange Ave. (7).
 Bell, Frank E., 4482 Banner Dr., Apt. 4 (7).
 Bendlage, T. J., 312 E. & M. Bank Bldg.
 Bentley, J. L., 4531 Long Beach Blvd.
 Berbow, Melvin, 241 E. 1st St.
 Berg, Arnold B., 418 E. Broadway.
 Birchfield, N. C., 1025 Security Bank Bldg.
 Bixby, Llewellyn Jr., 817 Security Bldg.
 Blackman, Fabe C., 412 Times Bldg.
 Blaylock, Charles H., 522 Locust Ave. (12).
 Blair, Harry J., Box 246, Palos Verdes Estates.
 Block, Walter P., 223 F. & M. Bank Bldg.
 Blythe, Henry J., 24019 S. Avalon Blvd., Wilmington.
 Boggs, R. D., 9604 E. Artesia, Bellflower.
 Bohan, John, 810 E. 4th St.
 Bowdler, Ralph S., P.O. Box 7054.
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 Boyd, Edgar H., 2236 E. Broadway (3).
 Bracken, Glenn K., 1833 American Ave. (6).
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 Daley, Orrell, 186 Glendora Ave. (4).
 Darst, M. W., 5564 Atlantic Ave. (4).
 Davidson, Marion Lee, 1270 E. 4th St. (12).
 Decker, James L., 2211 Pacific Ave. (6).
 Depley, Frank E., 900 American.
 DeLeon, Hal, 421 E. 4th St. (12).
 Dempsey, Merle, 2473 Pacific Ave.
 Drouin, W. M., 5892 Orange Ave. (5).
 Duggan, Edward A., 2401 E. Broadway.
 Duncan, Elizabeth, 243 Redondo Ave.
 Dupuy, Reg., 533 E. Ocean Blvd.
 Durant, Henry C., 2236 E. Broadway.
 Edmonds, James A. Jr., 359 E. First St. (2).
 Ellerbrook, Leonard P., 1631 E. 4th St.
 Ellis, J. Tyson, 5715 Lakewood Blvd.
 Ellis, O. T., 550 Havans Ave.
 Elmendorf, Phyllis V., 1129 Daisy Ave. (13).
 Elmquist, P. W., 817 Security Bldg.
 Evans, Marie E., 5479 Atlantic Ave. (5).
 Eveland, Ruby, 3020 E. 3rd St. (14).
 Farmer, C. F., 1903 E. 7th St. (13).
 Fisher, Hal P., 5345 E. 7th St.
 Fitzgerald, Ruby C., 2941 E. 7th St.
 Foutz, Ruth G., 5377 E. Ocean Blvd. (3).
 Fowler, Roy A., 109 Elm Ave. (2).
 Francis, Lou, 5223 E. 2nd St.
 Frasier, Frank F., 4320 Atlantic Ave. (7).
 Freeman, H. C., 24 American Ave. (2).
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Funk, Brown, 922 Times Bldg.
Furr, Joe F., 4432 E. Pacific Coast Hwy. (4).
Gadberry, James, 3131 E. 7th St. (4).
Gaele, Wm. G., 20 Elm Ave.
Gaffney, Leonard R., 256 Cedar Ave.
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Gerken, Don, 6430 Long Beach Blvd. (5).
Gerken, Glen A., 6430 Long Beach Blvd. (5).
Gerling, H. J., 4209 Montair Ave. (8).
German, Melvin E., 17455 S. Lakewood Blvd., Bellflower.
Gifford, Doug, 4112 Norse Way (8).
Gigli, Grace F., 1878 Atlantic Ave.
Glover, E. J., 4321 1/2 E. Carson (8).
Gondry, J. O., 5633 Hazelbrook Ave. (11).
Gosch, Fred, 3410 Orange Ave. (7).
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Graham, L. O., 1985 Atlantic Ave. (6).
Grant, Edward A., 3000 E. 7th St.
Grier, Philip L., 4290 E. 7th St. (4).
Griffith, Clarence R., 406 Kress Bldg. (12).
Gustine, G. L., 3335 Atlantic Ave.
Hadland, John, 237 E. First St.
Hall, Bernice Mae, 2034 W. 15th St.
Halsey, Sherman L., 1928 E. 14th St.
Hamilton, Richard W., 5430 Atlantic Ave.
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Hancock, L. G., 3925 E. 4th St. (12).
Hansen, H. O., 345 Atlantic Ave.
Harding, Emogene, 1124 E. Broadway (2).
Harpole, Bond, 253 Enloe Bldg.
Hart, H. Herschel, 4321 1/2 E. Carson.
Hazelhurst, D., 5203 E. Ocean Blvd.
Heigel, Johanna K., 5370 Atlantic Ave. (5).
Helde, Ivan, 1240 E. 4th St. (12).
Henderson, C. R., 408 E. First St. (2).
Hickson, E. W., 3116 E. 4th St.
Hill, Joseph F., 810 Pine Ave.
Hill, I. W., 5346 E. 2nd St.
HODGES, REX L., 408 E. First St.
Hoffman, Gene, 4636 Los Coyotes Blvd. (4).
Hoffman, Jim, 4636 Los Coyotes Blvd. (4).
Hoffman, L. C., 4011 E. 5th St.
Holbert, Sherwood, 432 W. 7th St. (13).
Holmquist, Morris, 2182 Pacific Ave.
Holz, Cliff, 333 E. 1st St.
Horney, Ann, 2257 Pacific Ave. (6).
Horwood, Allan, 2650 Atlantic Ave.
Howard, E. C., 5786 South St. (11).
Hughes, Charles F., 500 E. 4th St. (12).
Hunter, Hervey J., 1234 E. Wardlow.
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Jackson, Chester V., 530 E. Carson St. (7).
Jackson, Frank, 3357 Atlantic Ave. (7).
Jacobs, Jack Jay, 3712 Atlantic Ave. (7).
Jahnke, Angela, 2294 E. Broadway (2).
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Johnson, Gilbert, 3943 E. 4th St.
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Johnson, Perry N., 512 E. 4th St. (13).
Johnson, Rosamond, 507 E. Market St. (5).
Jones, Geo. Ditton, 600 Kress Bldg.
Jones, P. R., 2236 E. Broadway.
Jones, Sue A., 1639 E. 7th St.
Jones, Vernon V., 409 W. 3rd St.
Jones, Wiley B., 4147 Norse Way.
Keller, Lindley E. (Lee), 24 American Ave. (2).
Kendall, C. Frank, Rt. 2, Box 811, E. Vista Way, Vista.
Kimmel, Roy, 225 E. 1st St.
King, John O., 4385 Elm Ave.
King, M. P., 2238 American Ave. (13).
Kiser, Karl L., 900 American Ave. (13).
Kogan, H. P., 239 W. Willow (6).
Kowal, Richard, 619 W. 39th St.
Leach, Frank H., 443 Redondo Ave. (14).
Lee, Dewitt, 6331 E. Spring St. (8).
Leddom, Lloyd, 3201 E. Anaheim.
Libbey, C. O., 5435 Atlantic Ave.
Lind, Roy A., 410 E. 3rd St.
Lindquist, Ruth, 594 Orange Ave. (5).
Lingle, L. F., 445 E. First St. (2).
Linville, Beryl, 3926 Woodruff Ave.
Livoni, Max, 1101 Atlantic Ave.
Lowe, Max S., 421 E. 4th St.
Lowry, Kay, 6010 Atlantic Ave. (5).
Lumsden, F. J., 186 Glendora Ave. (3).
Lyne, Bess K., 2525 Pine Ave. (6).
Mabry, D. G., 5275 E. 2nd St.
Mack, Mel, 5820 Lakewood Blvd., Bellflower.
Malcom, Charles, 115 Pine Ave. (2).
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Marron, Ben F., 1525 E. Wardlow Rd. (7).
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McDowell, L. N., 5836 E. 2nd St.
McLise, Wm., 4001 E. Broadway.
McLaughlin, Ernestine, 1103 E. Artesia St. (5).
McQuaig, James, 130 Linden Ave.
Menehan, Lucille B., 420 Atlantic Ave.
Mennes, Otto M., 2238 E. Broadway (3).
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Merrill, George E., 414 Times Bldg.
Merrill, Thomas E., 2501 Pacific Ave.
Meyer, Albert, 6530 Orange Ave. (5).
Mhoon, Clarice B., 1071 E. 3rd St. (12).
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Miller, Harvey E., 340 E. 7th St. (13).
Michael, O. L., 505 E. 4th St.
Miller, Lawrence, 6530 Orange Ave.
Mills, J. L., 819 W. Willow (6).
Minks, Henry H., 4219 Long Beach Blvd. (5).
Mitchell, Joe B., 400 E. Market St.
Mohrbacker, R. P., 203A Argonne Ave.
Moore, E. T., 4151 E. Carson.
Morrill, Verne, 2225 Cherry Blvd.
Morris, Glenn G., 1631 E. 4th St.
Munster, Sherill, 536 E. 2nd St. (3).
Murray, H. A., 523 E. Broadway (2).
Myers, L. Roy, Rm. 403-5 Enloe Bldg.
Nall, Bernice Carlton, 2085 Pacific Ave. (6).
Neheker, Eugene K., 4112 Norse Way (8).
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O'Farrell, Frank, 501 E. Broadway.
O'Grady, Wm. D., 1325 W. Willow St. (10).
Oliver, Hilda, 6682 Stanton, Rt. 2, Anaheim.
Owings, Roy B., 276 E. Market St. (5).
Page, I. N., 2385 Pacific Ave.
Patten, Budd R., 115 Pine Ave. (2).
Persinger, Chas., 104 Argonne Ave. (3).
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 Zydervelt, William, dba Zydervelt Agency, 12011 W. Pico Blvd. (64).

Los Gatos-Saratoga Real Estate Board

Active Members, 37; Others, 59.
 President: Frank E. Williams, 100 W. Main St.
 Secretary: W. L. Riddle, P.O. Box 13, Los Gatos.
 Bailey, Wayne, 15701 Union Ave., Los Gatos.
 Belyew, Hal, 2 S. Santa Cruz Ave., Los Gatos.
 Bonetti, T. R., 61 N. First St., San Jose.
 Brady, Maude C., 100 Wilder Ave., Los Gatos.
 Daw Realty Co., 16436 San Jose Hwy., Los Gatos.
 Dickerson, Jay, 318 N. Santa Cruz Ave., Los Gatos.
 Premier Walter J. Jr., 38 N. Santa Cruz, Los Gatos.
 Gatewood, E. T. Jr., 300 N. Santa Cruz Ave., Los Gatos.
 GEM CITY REALTY CO., 483 N. Santa Cruz Ave., Los Gatos.
 Gianola, Geo. C., 112 B. Santa Cruz Ave., Los Gatos.

Hamsher, C. F. & W. R., 49 N. Santa Cruz Ave., Los Gatos.
 James, Byron, 512 N. Santa Cruz Ave., Los Gatos.
 Jones, R. V. & Co., 36 Santa Cruz Ave., Los Gatos.
 Malatesta, Thomas, 18041 Saratoga Ave., Los Gatos.
 Mathis, Ray, 1590 Meridian Rd., San Jose.
 Mills, Stanley, 149 W. Main St., Los Gatos.
 Moser, Harless Agency, Saratoga.
 McMurtry & Bell, 100 W. Main, Los Gatos.
 Nimerick, Marion R., 15633 San Jose Ave., Los Gatos.
 O'Connor, Norman, 225 Saratoga Ave., Los Gatos.
 Riddle, W. L., P.O. Box 13, Los Gatos.
 Riggs Realty Co., 15 Montebello Way, Los Gatos.
 Roberts, E. M., 76 Alpine Ave., Los Gatos.
 Ross, Warner O., 605 University Ave., Los Gatos.
 Rounds, E. H., 224 Saratoga Ave., Los Gatos.
 Smith, C. W., 16 E. Main St., Los Gatos.
 Stiles, R. J., P.O. Box 715, Los Gatos.
 Styer Realty, 400 N. Santa Cruz Ave., Los Gatos.
 Villa Realty Co., 351 N. Santa Cruz Ave., Los Gatos.
 Walters, Harry W., 461 S. Bascom, San Jose.
 Walton, Effie, 350 N. Santa Cruz Ave., Los Gatos.
 Wayne, J. W., 259 Race St., San Jose.
 Whisenant, W. J., 41 E. Main St., Los Gatos.
 Wilsey, Walter T., Rt. 1, Box 93, Los Gatos.

Madera Realty Board

Active Members, 14
 President: John M. Allen, 113 E. Yosemite Ave.
 Secretary: H. P. Gunderson, 108 S. D St.
 Allen, John M., 113 E. Yosemite Ave.
 Arnold, Max B., 304 S. F St.
 Greenman, Edith Louise, 124 E. Yosemite Ave.
 Gordon, John B., 129 S. D St.
 Gunderson, H. P., 108 S. D St.
 Hillhouse, Gail B., 912 W. Yosemite Ave.
 Holiday, John, 513 N. E St.
 Harper, Arthur W., 411 S. K St.
 Kroeker, George R., 123 N. D St.
 Maracini, Cesare, 127 S. B St.
 Parks, Kenneth, 115 E. Yosemite Ave.
 Scheidt, Henry, 114 S. D St.
 Tordini, Lorina, 127 S. B St.
 Yakel, Jacob C., 129 S. D St.

Malibu Realty Board

Active Members, 20.
 President: Paul Clinton, 19901 Malibu Rd.
 Secretary: Bob Storms Jr., 22611 Malibu Rd.
 Albert, W. H., 18741 Malibu Rd.
 Boehme, Ted, 30732 Malibu Rd.
 Busch, Louis T., 22253 Malibu Rd.
 Cazier, Ed, 22253 Malibu Rd.
 Clinton, Paul, 19901 Malibu Rd.
 Deneen, Carl, 22669 Malibu Rd.
 Deneen, Eugene, 22253 Malibu Rd.
 Duncan, Dave, 23405 Malibu Rd.
 Goodson, Raymond, 22669 Malibu Rd.
 Harrison, Lee, 18763 Malibu Rd.
 Jones, Art, 23405 Malibu Rd.
 Jordan, Bob, 18741 Malibu Rd.
 Leotaud, Andy, 28700 Malibu Rd.
 Marshall, John, 9 Topanga Lane.
 Pantel, Charles, 19901 Malibu Rd.
 Pierce, Morrell F., 21361 Malibu Rd.
 Sherman, Pierce, 19901 Malibu Rd.
 Storms, Allan, 22611 Malibu Rd.
 Storms, Bob Jr., 22611 Malibu Rd.
 Van Wagner, Howard, 21361 Malibu Rd.

Mammoth Lake (Individual Member)

Nicoll, Florence E., 1/4 Mile W. Post Office.

Marin County Real Estate Board

Active Members, 130; Others, 130.
 President: A. N. Nipper, 208 Sir Francis Drake, San Anselmo.
 Executive Manager: Daniel F. Deedy, 819 A St., San Rafael.
 Adams, David, 1355 Sir Francis Drake Blvd., San Anselmo.
 Allen, Frank Howard & Son, 232 Sir Francis Drake Blvd., San Anselmo.

Atwell Realty, 835 4th St., San Rafael.
 Barnwell, Clyde J., 1031 J St., San Rafael.
 Barr, Lynn, 105 Tiburon Hwy., Mill Valley.
 Beehive Realty, 2044 4th St., San Rafael.
 Belvedere Land Co., 83 Beach Rd., Belvedere.
 Borgh, Robert W., 2094 Sir Francis Drake Blvd., Fairfax.
 Bourdy & DeLu (Joe DeLu), 332 San Anselmo, San Anselmo.
 Brauer, E. A., Lark Theatre Bldg., Larkspur.
 Brice, Pearl, 1120 Sir Francis Drake Blvd., San Anselmo.
 Cagwin, Seymour & Hamilton, 74 Throckmorton Ave., Mill Valley.
 Charnow Realty, Manny, 1116 Fourth St., San Rafael.
 Cherse, Frank, 1 Hillcrest Ct., San Anselmo.
 Cody, Ruth, Rt. 1, Box 350, Black Point.
 Corone Realty, 214 Sir Francis Drake Blvd., San Anselmo.
 Crocker, Herbert A., 1930 4th St., San Rafael.
 Croker & Co., 228 Sir Francis Drake Blvd., San Anselmo.
 Cupepper, Mabelle & Archie, 512 Magnolia Ave., Larkspur.
 Dana, John H., 123 Corte Madera Ave., Corte Madera.
 Del Monte Realty (T. A. Fraize), 2042 4th St., San Rafael.
 DeWitt, C. R., 1914 Sir Francis Drake Blvd., Fairfax.
 Doggett, Reginald L. S., 21 Poplar, Ross.
 Doud & Co., Wm. E., 23 E. Blithedale Ave., Mill Valley.
 Drake Realty, 1605 Sir Francis Drake Blvd., Fairfax.
 Eastman-Kavizza Agency, 723 Bridgeway, Sausalito.
 Feoyth Realty, 20 Miller Ave., Mill Valley.
 Fowler, Albert H. Jr., 917 "A" St., San Rafael.
 Gardner, Maud S., Redwood Dr., Woodacre.
 Gibson Realty Co., 368 Miller, Mill Valley.
 Granlee, H. Bert, 2050 4th St., San Rafael.
 Greenbrae Co., The, 300 Sir Francis Drake Blvd., Greenbrae, San Rafael.
 Heide, Gene Realty, 96 E. Blithedale, Mill Valley.
 Heims, Edward H., Inverness.
 Hunter Investment Co., 343 San Anselmo Ave., San Anselmo.
 Jones & Sons, Farrington, 224 Sir Francis Drake Blvd., San Anselmo.
 Kassel-Heaton Co., 1835 4th St., San Rafael.
 Leach Realty, 198 Sir Francis Drake Blvd., San Anselmo.
 LeBas, Harry E., 804 San Anselmo Ave., San Anselmo.
 Lindskog Realty, 188 E. Blithedale, Mill Valley.
 MacTavish, Desmond, 2048 4th St., San Rafael.
 Marin Properties, Inc., 2070 4th St., San Rafael.
 Marin Town & Country Realty, 3rd & D Sts., San Rafael.
 Marinetti Realty Co., 626 Tamalpais Ave., Corte Madera.
 Martini, Iride E., 935 Tamalpais Ave., San Rafael.
 Marvelous Marin Realty, 1314 Fourth St., San Rafael.
 McCallum, Jack, 160 E. Blithedale, Mill Valley.
 Miller, W. Robert, 16 Princess St., Sausalito.
 Morosoli, J., 905 Tamalpais Ave., San Rafael.
 Moss, Jack, 910 Sir Francis Drake, Kentfield.
 Nipper, A. N., 208 Sir Francis Drake, San Anselmo.
 Nock Co., Wm. S., Albert Bldg., San Rafael.
 Orendorf, James R., 718-A San Anselmo, P.O. Box 52, San Anselmo.
 Orr, James A., P.O. Bldg., Kentfield.
 Parmelee Realty, Rt. 1, Box 624, San Pedro Rd., San Rafael.
 Paske, Elva, 1790 Main St., Tiburon.
 Pearce Realty, Geo. G., 1070 Machin Rd., Novato.
 Perachioti Realty, 7369 Redwood Hwy., Novato.
 Pierce Realty, 300 Sir Francis Drake Blvd., San Anselmo.
 Pingree, B. V., 206 First St., Corte Madera.
 Pohl, Emil, 9 Corte Madera Ave., Mill Valley.
 Pollock, M. W., 1111 Lincoln, San Rafael.
 Prien Realty, 946 Sir Francis Drake Blvd., Kentfield.
 Redmond, Maynard & Co., 1011 A St., San Rafael.
 Reiser, Mabel, %John Dana, Corte Madera.
 Rivers, Marie, 731 Sir Francis Drake Blvd., San Anselmo.
 Rivers, Vera, 14 Redhill Ave., San Anselmo.
 Ross Realty Co., 22 Poplar Ave., Ross.
 Roumiguire, A. R., 804 San Anselmo Ave., San Anselmo.
 Rutherford, Wm. G., 99 E. Blithedale Ave., Mill Valley.
 Scotto-Robinson Co., 2050 4th St., San Rafael.
 Smiley, Spencer N., 1442 Fourth St., San Rafael.
 Smith, Marshall L., 115 Woodland Ave., San Rafael.
 Solon Realty, 29 First St., Corte Madera.
 Southern Marin Realty, Tiburon.
 Stone Realty Co., 2228 4th St., San Rafael.
 Tarrant Realty Co., 3570 Redwood Hwy., San Rafael.
 Timmer, Wm. & Co., 901 B St., San Rafael.
 Walsh, Louise V., 735 Sir Francis Drake, San Anselmo.
 Warnick Realty, 3 Princess St., Sausalito.
 White & Waxman, 332 Sir Francis Drake Blvd., San Anselmo.
 Woodson, John F., 2202 4th St., San Rafael.
 Yeager, Carl, 65 Broadway, Fairfax.

Martinez Real Estate Board

Active Members, 12; Others, 13.
President: C. A. "Cappy" Ricks, 717 Las Juntas St.
Secretary: Louis N. Lahrie Sr., 1330 Potter St.
Jeppson, M. B., 1865 Pacheco Blvd.
Labrie, Louis N. Sr., 1330 Potter St.
Lippow, Sidney S., 610 Las Juntas.
Marchi, Ernest J., 729 Ferry St.
McDonald, Irene M., 1010 Pine St.
Ricks, C. A., "Cappy", 717 Las Juntas St.
Ricks, Frank E., P.O. Box 506.
Schreuder, Leo, 831 Main St.
Taylor, Ray S., 600 Las Juntas St.
Truitt, M. W. Jr., 921 Court St.
Wells, Richard R., P.O. Box 47.
Wiginton, Nellie, P.O. Box 573.

Mendocino County Board of Realtors

Active Members, 20; Others, 3.
President: E. H. Schamber, 752 S. State St.
Secretary: Louise Bouch, 1051 S. State St.
Auld, Wm. G., 777 S. State St. Ukiah.
Bennett, Ed., 107 W. Perkins, Ukiah.
Bellows, R. M., 626 Perkins Way, Fort Bragg.
Betrolo, Ernest, 487 N. State St., Ukiah.
Corbett, Mrs. Verna, 38 Wood St., Ukiah.
Cochrane, H., 722 1/2 S. State St., Ukiah.
Johnson, Russell, Preston Bldg., Ukiah.
Lewin, Jack Jr., 1061 S. State St., Ukiah.
Anderson, C., 156 E. Standley, Ukiah.
Lindsey, James, 731 S. State St., Ukiah.
Long, Mrs. Laura B., 101 Hwy. S., Ukiah.
Maize, E. H. Jr., 38 Commercial Bldg., Ukiah.
Penitenti, A. J., 139 Laurel, Fort Bragg.
Burnette, T. R., 652 S. State St., Ukiah.
Schamber, E. H., 752 S. State St., Ukiah.
Schamber, Leila, 516 N. State St., Ukiah.
Weller, C. R., 131 Laurel, Fort Bragg.
Wilson, Lee B., 570 N. State, Ukiah.
Wilson, J. H., Potter Valley.
Young, Ward, 29 S. Main, Ukiah.

Menlo Park-Atherton Board of Realtors

Active Members, 31; Others, 30.
President: Harry Spade, 401 El Camino Real, Menlo Park.
Secretary: Rufus S. Tufts, 352 El Camino Real, Atherton.
Andrews, Charles, 656 Santa Cruz Ave., Menlo Park.
Carey, George E., 3351 El Camino Real, Atherton.
Coate, Robert, 1074 El Camino Real, Menlo Park.
Diegelman, D. A., 1365 El Camino Real, Menlo Park.
Finley, Elsie M., 720 Willow Rd., Menlo Park.
Frankfurt, Grace, 1133 El Camino Real, Menlo Park.
Goss, Harry E., 435 Hermosa Way, Menlo Park.
Greiser, Victor, 1016 Alma St., Menlo Park.
Grip, Leo, 761 Bayshore Blvd., Menlo Park.
Hoeffer, Harry, 937 El Camino Real, Menlo Park.
Ingram, David, 1702 El Camino Real, Menlo Park.
Johnsen, John, 801-B El Camino Real, Menlo Park.
Lapachet, Bernard K., 1267 El Camino Real, Menlo Park.
Lauricella, George A., 801 El Camino Real, Menlo Park.
Lindsay, Ray T., 291 Linfield Dr., Menlo Park.
Loughlin, Mark, 705 Santa Cruz Ave., Menlo Park.
Lowe, Floyd, 171 University Ave., Palo Alto.
Luba, Alfred A., 520 Santa Cruz Ave., Menlo Park.
Magnuson, Arthur G. Jr., 814 Santa Cruz Ave., Menlo Park.
McKechie, Herbert A., 455 El Camino Real, Menlo Park.
Moore, Grover, 479 El Camino Real, Menlo Park.
Paget, Nellie, 3200 Middlefield Rd., Menlo Park.
Romano, W. S., 45 Linden Ave., Atherton.
Sevhold, Verne, 1025 El Camino Real, Menlo Park.
Smith, Bob, 118 Willow Road, Menlo Park.
Spade, Harry, 401 El Camino Real, Menlo Park.
Thompson, Vi., 695 Valparaiso Ave., Menlo Park.
Tufts, Rufus S., 352 El Camino Real, Atherton.
Wehe, Wm. Russell, 1061 El Camino Real, Menlo Park.
Wickett, John S., 330 El Camino Real, Atherton.
Wright, Richard A., 801 El Camino Real, Menlo Park.

Merced County Board of Realtors

Active Members, 26; Others, 2.
President: Robert Hume, P.O. Box 506, Dos Palos.
Secretary: Robert Hall, P.O. Box 731, Merced.
Arnold Frank S., P.O. Box 467, Merced.
Baker, H. J., P.O. Box 785, Merced.
Bargewell, C. E., P.O. Box 585, Gustine.
Barnett, Mrs. F., 355 W. 18th St., Merced.
Benjamin, G. C., 1741 Almond Ave., Merced.
Bryant, Mary B., 8 W. 17th St., Merced.
Clark, Ray M., 609 W. 17th St., Merced.
Collins Co. Inc., J. F., 505 W. 20th St., Merced.
Shoup & Danner, 311 W. 17th St., Merced.
DeWitt, Bessie, P.O. Box 535, Atwater.
Ferebee, Clive, 1736 J St., Merced.
Hume, Robert D., P.O. Box 506, Dos Palos.
Kreisa, Mrs. E. R., 1740 J St., Merced.
Loring, C. J., Box 36, Atwater.
McConnell, Warren F., Box 51, Livingston.
Maraccini & Tordini, Box 189, Merced.
Montgomery, Frank, P.O. Box 768, Merced.
Osborn, Charles A., P.O. Box 336, Atwater.
Puglizevich, A. J., 215 W. 17th St., Merced.
Reuter, I. H., 2010 G St., Merced.
Rodell, E. W., 1626 M St., Merced.
Toscano, The J. L. Agency, 639 I St., Los Banos.
Wainwright Realty, William E., 1724 M St., Merced.
Walker, Fred H., 1317 E. Olive Ave., Merced.
Walter, E. L. (Judge), 1290 4th St., Atwater.
Winton, Keith, %Winton Ins. Agcy., Livingston.

Modesto Real Estate Board

Active Members, 71.
President: Phil Humphreys, 425 McHenry Ave.
Secretary: Arthur Wyllie, 104 McHenry.
Adams, Robert W., 1129 10th St.
Barton, V. E., 904 13th St.
Beam, O. L., 2120 S 99 Hwy.
Beard, Walter, 916 13th St.
Bomberger, Robert P., 936 11th St.
Bomberger, Paul S., 936 11th St.
Brockett, Herb, cor. E. Sonora Hwy. & Johnson, Oakdale.
Chreesse, James D., 1215 Eye St.
Ciraolo, Harry, 1406 J St.
Comer, Cecil, 1317 Eye St.
Crow, R. J., 905 11th St.
Cuff, Molly, 502 12th St.
Cutrice, Donald L., 1519 Encina.
Dahlgren, George, Rt. 2, Box 912.
Diddick, R. W., 1409 11th St.
Dolmajian, John, 1530 9th St.
Donner, Bob, 307 H St.
Flebut, Jack, 1021 McHenry.
Ford, Robert K., 1013 1/2 H St.
Ford, Robert W., 1013 1/2 H St.
Freder, Fred, 930 15th St.
Giddings, W. W., 911 11th St.
Giddings, Richard, 911 11th St.
Goodin, Lloyd, 1314 Eye St.
Grant, Wilbur E., 1202 13th St.
Grauer, Robert, 1317 Eye St.
Grimp, L. E., Rt. 4, Box 3235.
Grimaldi, 827 13th St.
Heerman, Carl, 1015 11th St.
Henman, Pete, 626 16th St.
Hicken, H. Reed, 816 Needham Ave.
Hirleman, John E., 936 11th St.
Hollandsworth, James L., 1230 Eye St.
Huffman, Frank, P.O. Box 874.
Humphreys, Phil, 425 McHenry.
Jansson, W., 1125 11th St.
Jaynes, Don, 308 N. Main Ave.
Jeffers, Chan V., 321 Downey.
Keeler, Jack, 1125 11th St.
Laudenslayer, Rex A., 522 1/2 14th St.
League, Jess, 522 Mae Blvd.
Locken, Arthur J., 1315 Eye St.
Macken, L. R., 105 N. 3rd Ave., Oakdale.
Mithen, William, P.O. Box 87, Salda.
Murray, W. H., P.O. Box 1502.
Musick, Rey L., Rt. 7, Box 1447H.
Newby, Roy, P.O. Box 1974.
Nickerson, G. J., 1315 Eye St.
Nordlund, Martha, 911 11th St.
Nelson, Gale, 1112 15th St.
Oden, Clyde, 916 13th St.
Petersen, Janus P., Rt. 1, Box 195, Ceres.
Raines, Fietta, 905 11th St.
Raines, W. C., 905 11th St.
Raney, Ruth, 1103 Eye St.
Regan, Frank, 513 Downey.
Reid, Walter E., 1226 Eye St.
Rickard, Art, 1105 Eye St.
Rydberg, Joseph, 1125 11th St.
Scott, Don, 908 11th St.
Stephens, Charles O., 1213 12th St.
Tully, Andy, Rt. 1, Box 219, Ceres.
Turner, R. E., 911 12th St.
Utterback, J. W., 102 Olive.
Vanderkar, Walter D., 1330 11th St.
Weber, Fred, 1015 11th St.
Wilbourn, Estelle, 225 McHenry Ave.
Wilbourn, Howard, 225 McHenry.
Wood, Bernice, 350 Burney.
Wright, Fred A., 827 11th St.
Wyllie, Arthur, 104 McHenry Ave.

Mojave Valley Real Estate Board

Active Members, 14; Others, 13.
President: Victor L. Gamble, Adelanto.
Secretary: Walter W. Woodbury, Box 764, Apple Valley.
Banks, Goler V., Victorville.
Depue, Earl H., 115 S. 2nd St., Barstow.
DeVoe, Dean M., 222 E. Main St., Barstow.
Dresslar, M. C., Apple Valley.
Duitsman, Ed A., 115 S. 2nd St., Barstow.
Gamble, Victor L., Adelanto.
Goble, Elton S., Box 607, Victorville.
Helvey, William C., Apple Valley.
Hostler, John C., Lucerne Valley.
Lain, Fred C., Victorville.
Notterman, Abigail V., Adelanto.
Selles, Wheeler, Victorville.
Wass, E. R., Victorville.
Wilcox, Claire A., Apple Valley.

Montebello Realty Board

Active Members, 27; Others, 9.
President: Elsie D. Smith, 923 Whittier Blvd.
Secretary: A. Kearby Barnes, 1336 Whittier Blvd.
Aldrich, Lester, 923 Whittier Blvd.
Anderson, Helene, 832 Date St.
Barnes, A. Kearby, 1336 W. Whittier Blvd.
Bremer, James P., 2527 W. Beverly Blvd.
Campbell, Chester G., 8800 Whittier Bl., Pico.
Cinkel, Clarence, 713 Whittier Blvd.
Cinkel, Florence, 713 Whittier Blvd.
Davidson, Thos. J., 2805 W. Beverly Blvd.
Dodge, Geo. S., 421 Whittier Blvd.
Ewald, Fred C., 2103 W. Whittier Blvd.
Forbes, Helen, 1611 Whittier Blvd.
Francis, Dean L., 8815 Whittier Blvd., Pico.
Gregory, Erna L., 1109 Beverly Blvd.
Heacock, Homer R., 1461 Greenwood Blvd.
Kieselhorst, Carl H., 6556 Whittier Blvd.
Lane, Noel, Sr., 1213 Whittier Blvd.
Nichols, Hale J., 3201 W. Beverly Blvd.
Nielsen, Wm. R., 9150 Whittier Blvd., Pico.
Patterson, James E., 709 W. Whittier Blvd.
Radcliffe, Russell, 1336 Whittier Blvd.
Schwenker, Chet, 9428 West Blvd., Pico.
Smith, Elsie D., 923 Whittier Blvd.
Sweet, Adrian R., 8022 S. Rosemead, Rivera.
Tralle, Margie M., 1204 Whittier Blvd.
Vance, Thelma M., 1775 W. Beverly Blvd.
Walls, Ray V., 2623 W. Beverly Blvd.
Walsh, Alta M., 2326 Whittier Blvd.

Monrovia Board of Realtors

Active Members, 50; Others, 60.
President: Bartle M. Harvey, 434 W. Foothill Blvd.
Executive Secretary: Maple N. Robertson, 240 Foothill Blvd.
Ainsley, Fred G., 620 S. Myrtle Ave.
Andrew, Gordon L., 868 W. Foothill Blvd.
Bisconti, Margaret, 507 W. Huntington Dr.
Bima, Joe, 227 W. Foothill Blvd.
Cole, Lambert, 137 W. Colorado Blvd.
Goss, James W., 2318 E. Huntington Dr., Duarte.
Danforth, J. A., 542 Ranchito Rd.
DeCamp, Hayden H., 610 W. Huntington Dr.
Evans, Austin G., 226 W. Cherry Ave.
Facts, Leo R., 1115 S. Myrtle Ave.
Fisher, Gordon, 629 S. Myrtle Ave.
Fletcher, Lynn F., 930 E. Huntington Dr.
Graf, Mildred R., 119 E. Huntington Dr.
Hady, Albert, 343 W. Foothill Blvd.
Hahn, Alvin W., 130 E. Colorado Blvd.
Harvey, Bartle M., 434 W. Foothill Blvd.
Healey, Wm. Casey, 427 W. Foothill Blvd.
Herold, Raymond C., 333 W. Foothill Blvd.
Hodges, Docia M., 130 S. Myrtle Ave.
Houch, Raymond C., 219 W. Huntington Dr.
Hudson, Raymond W., 111 E. Colorado Blvd.
Jenkinson, George E., 602 S. Myrtle Ave.
Kenney, Roland H., 528 W. Huntington Dr.
LANGDON, CECIL I., 910 W. Huntington Dr.
Langton, Nelia F., 810 Ocean View.
Mallalieu, Thomas G., 121 N. Heliotrope Ave.
Morris, Merrill, 333 W. Foothill Blvd.
Murrell, E. B., 219 W. Huntington Dr.
Novell, Clarence J., 333 W. Foothill Blvd.
Odle, Ray J., 136 E. Colorado Blvd.
Perryman, W. L., 236 E. Foothill Blvd.
Petty, William R., 240 W. Hillcrest Blvd.
Pankuch, Edward, 911 W. Colorado Blvd.
Pon, John M., 1436 E. Huntington Dr., Duarte.
Rafferty, M. T., 730 E. Huntington Dr.
Roose, C. K., 227 W. Foothill Blvd.
Roush, Ruth L., 120 N. 5th Ave.
Sandford, Jules, 302 W. Foothill Blvd.
Shaw, Glenn, 610 W. Huntington Dr.
Stewart, Wendell O., 602 S. Myrtle Ave.
Stewart, Wm. H., 134 W. Colorado Blvd.
Thompson, Veda, 122 W. Colorado Blvd.
THORNE, CLINTON E., 910 W. Huntington Dr.
Turner, C. E., 629 S. Myrtle Ave.
Turner, Verna Mae, 114 N. Primrose Ave.

Thorne & Langdon

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910 W. Huntington Drive
MONROVIA, CALIF.

Walter, Frank L., 629 S. Myrtle Ave.
Warren, Albert A., 501 S. Madison Ave.
Wherland, Frank H., 918 W. Foothill Blvd.
Wilson, A. K., 1005 W. Hillcrest Blvd.
Zelkowitz, Jack, 302 W. Foothill Blvd.

Monterey Peninsula Realty Board

Active Members, 47; Others, 4.
President: Allen Knight, 546 Hartnell, Monterey.
Secretary: P. M. Dinkel, 208 Forest Ave., Pacific Grove.
Ballard, C. R., 2325 Fremont, Monterey.
Brownlie, C. R., 123 E. Franklin St.
Brunton, Charles, 1313 Fremont, Seaside.
Craig, Leona Zoe, P.O. Box 91, Del Rey Theatre Bldg., Seaside.
Crowley, Leland T., 586 Lighthouse Ave., Pacific Grove.
Crowley, Wanda V., 586 Lighthouse Ave., Pacific Grove.
Danna, John, 529 Lighthouse, Monterey.
Davi, Guido, 238 Alvarado, Monterey.
Decker, George W., 412 Alvarado, Monterey.
Del Monte Prop. Co., Pebble Beach.
Dinkel, P. M., 208 Forest Ave., Pacific Grove.
Doan, James, 988 Portola, Del Ray Oaks.
Dovolis, George, 140 Franklin, Monterey.
Gillette, James T., 252 Lighthouse Ave., Monterey.
Gragg, M. R., 510 Hartnell, Monterey.
Gulart, John, 202 Lighthouse, Monterey.
Jacobson, Larimore, 223 Forest Ave., Pacific Grove.
Kell, Guy L., 527 Hartnell St., Monterey.
LaPorte-Greenwald, 122 Webster, Monterey.
Leslie, Mary, Box 833, Seaside.
Lewis, Jay & Gladys, 610 Lighthouse, Pacific Grove.
Lighthouse Realty, 573 Lighthouse, Pacific Grove.
Metz, Arthur, 498 Alvarado, Monterey.
Mitchell, Edward J., 2107 Fremont Ext., Monterey.
Monterey Bay Realty, 709 Del Monte, Seaside.
Nickels, S. J., 849 Abrego St., Monterey.
Oak Knoll Realty, 2142 Fremont St., Monterey.
Owens, Irma W., 633 Abrego, Monterey.
Pacific Grove Rity (Mr. Powers), 553 Lighthouse, Pacific Grove.
Peninsula Prop. (Allen Knight), 546 Hartnell, Monterey.
Peninsula Realty, 208 Forest Ave., Pacific Grove.
Perry, A. G., 1135 Fremont, Monterey.
Pebble Realty Co., 584 Polk St., Monterey.
Prince, D. R., 378 E. Franklin St., Monterey.
Rice, Leslie, P.O. Box 1243, Monterey.
Ross, Robert, Triamale Bldg., Monterey.
Saunders, Harold, 387B Hartnell, Monterey.
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Sayers & Son, 446 Tyler St., Monterey.
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Tickle, E. H., 456 Tyler St., Monterey.
Townley, C. C. Jr., 145 Franklin St., Monterey.
Traxler, E. H., 498 Alvarado, Monterey.
Tucker, John, 408 Calle Principal, Monterey.
Whitaker, Edw., 704 Broadway, Seaside.
Wilson, J. K., 1766 Fremont, Seaside.

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Anderson, Kenneth L., 372 Castro St.
Ashcraft, David L., 1605 El Camino Real.
Askam Realty, 885 Moffett Blvd.
Camp, Reynolds, 210 Castro St.
DeMarin, Pete, 1625 Hillingsworth Dr.
Dale, James J. Jr., 705 E. El Camino.
Fritz, Paul H., 1585 El Camino Real.
Grant, Harry E. H., 1493 El Camino Real.
Kane, J. H., 1065 El Camino.
Lawson, Clarence M., 380 Castro St.
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McElroy, John E., 8164 St. Helena Hwy., Oakville.

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Anderson, Theodore R., 380 "E" Ave., Chula Vista.

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DeWolfe, Vesta, 227 3rd Ave., Chula Vista.

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Ivie, Victor C., 1644 Highland Ave., National City.

Jenkins, James P., 1245 Highland Ave., National City.

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Kirkpatrick, John, 713 National Ave., National City.

LaCasse, Edmond E., 2102 Highland Ave., National City.

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Leavitt, Gertrude W., 727 E. 8th St., National City.

Lindholm, Roger T., 608 Roosevelt, National City.

Maloney, E. T., 845 Highland Ave., National City.

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Miller, Paul, 350 "E" Ave., Chula Vista.

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Tolstad, Iver, 1644 Highland Ave., National City.

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Villigla, Wm., 2732 Highland Ave., National City.

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Esterly, Wm. W., Rt. 1, Box 300, Grass Valley.

Fredericks, Ida L., 217 W. Main St., Grass Valley.

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Williford, Edward, 107 S. Church St., Grass Valley.

Newhall
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Executive Secretary: Farel Walker, 410 32nd St., Newport Beach.

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Andresen, F. C., 600 Coast Hwy., Corona del Mar.

Balaton, Philton G., 2426 Newport Blvd., Costa Mesa.

Barnett, Elton D., 466 Newport Blvd., Costa Mesa.

Barnhouse, C. C., 106 McFadden Place, Newport Beach.

Beek, J. A., 410 S. Bay Front, Balboa Island.

Beverly, Gladys, 507 E. Balboa Blvd., Balboa.

Blomquist, Agnes, 3333 Via Lido, Newport Beach.

Bray, Doris, 912 Coast Hwy., Corona del Mar.

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Clark, John B., 1201 Coast Hwy., Corona del Mar.

Crosier, Fred J., 406 Coast Hwy., Corona del Mar.

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Gibson, Nelda, 306 Marine Ave., Balboa Island.

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Grimes, Monte R., 700 E. Balboa Blvd., Balboa.

Grohman, Joseph H., 3333 Via Lido, Newport Beach.

Hadfield, Stanley W., 216 Marine Ave., Balboa Island.

Hart, Charles E., 3420 W. Balboa Blvd., Newport Beach.

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Houston, Wm. A. Jr., 1200 Coast Hwy., Corona del Mar.

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Howard, Lloyd C., 516 Coast Blvd., Newport Beach.

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Jones, Paul C., 2307 W. Balboa Blvd., Newport Beach.

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Landis, William I., 133 E. 17th St., Costa Mesa.

Lavagnino, Lars, 308 30th St., Newport Beach.

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Matthias, L. H., 1919 Harbor Blvd., Costa Mesa.

Mazet, Horace S., 325 Marine Ave., Balboa Island.

McCardle, Roy R., 1790 Newport Blvd., Costa Mesa.

McCustion, Price T., 503 Coast Highway, Corona del Mar.

McFarlane, Henrietta, 813 Coast Hwy., Corona del Mar.

McManus, W. T., 1999 Harbor Blvd., Costa Mesa.

Miller, J. M., 2025 W. Balboa, Newport Beach.

Morris, Everett, 205 Marine Ave., Balboa Island.

Nereson, B. A., 1982 Newport Blvd., Costa Mesa.

Newlin, James C. Jr., 515 E. Balboa Blvd., Balboa.

Payne, Tom, 310 S. Coast Hwy., Corona del Mar.

Pease, Harvey D., 201 Agate Ave., Balboa Island.

Pinkham, J. E., 700 E. Balboa, Balboa.

Prendergast, J. B., 223 Marine Ave., Balboa Island.

Ray, Hazel M., 500 Coast Hwy., Corona del Mar.

Rechs, Rex, 2306 W. Ocean Fr., Newport Beach.

Richardson, Eileen B., Bayside Drive, Newport Beach.

Ring, H. R., 308 30th St., Newport Beach.

Ritchie, Gerald W., 1219 Coast Highway, Corona del Mar.

Sadie, John E., 607 Coast Highway, Corona del Mar.

Salsbury, Chester F., 310 Coast Hwy., Corona del Mar.

Sanford, W. W., 1306 Park Ave., Balboa Island.

Schuster, William L., 615 Coast Highway, Corona del Mar.

Sedelmeier, Ed L., 1523 Coast Highway, Corona del Mar.

Shafer, Homer, 414 32nd St., Newport Beach.

Shirley, Ethel, 515 E. Balboa Blvd., Balboa.

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Smith, Hal Will, 205 Marine Ave., Balboa Island.

Smith, Stanley A., 1311 Coast Highway, Corona del Mar.

Snodgrass, H. Verne, P.O. Box, Balboa Island.

Stanley, Earl W., 225 Marine Ave., Balboa Island.

Steiner, A. Sandy, 634 Coast Hwy., Newport Beach.

Strickler, R. L., 310 Coast Hwy., Corona del Mar.

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Vogel, John F., 100 Main St., Balboa.

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White, Earl L., 7462 Lankershim Blvd.
White, Irvin, 17745 Sherman Way, Reseda.
White, Nelle L., 13250 Ventura Blvd.
Willis, Harriet G., 4218 Lankershim Blvd.
Woodward, John E., 10101 Riverside Drive.
Yates, Charles H., 4452 Forman Ave.
Zeiler, S. Francis, 5733 Lankershim Blvd.

North San Mateo County Board of Realtors

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Burton, Wesley, 312 El Camino Real, San Bruno.
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Decker, Orville, 508 San Mateo Ave., San Bruno.
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Flynn, Henry C., 445 San Mateo Ave., San Bruno.
Green, A. Hyde, 670 San Mateo Ave., San Bruno.
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Hatfield, Hamilton, 333 Broadway, Millbrae.
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Ludwig, Morris S., 333 Broadway, Millbrae.
Mangin, Joseph, Jr., 231 El Camino Real, Millbrae.
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McGuffin, Lyman, 295 El Camino Real, San Bruno.
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Ryan, Thomas F., 1123 El Camino Real, South San Francisco.
Siedle, Earle C., 500 Coast Hwy., Sharp Park.
Silnes, Torger J., 2700 Juniper Serra, Colma.
Volonte, D. R., 315 Linden Ave., South San Francisco.

Oakland Real Estate Board

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Anderson, R. F., 8133 MacArthur Blvd. (5).
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Atlas Estates Co., 9859 MacArthur Blvd. (5).
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Banker & Banker, 385 17th St. (12).
Bauer, Max E., 3033 75th Ave. (5).
Bearden, Frances, 6100 E. 14th St. (21).
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Beausheur, Hillard, 9978 MacArthur Blvd. (5).
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Beebe, Clare P., 7012 Hemlock St. (11).
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Berven, Sylvio, 905 Central Bank Bldg. (12).
Billings Co., 335 15th St. (12).
Blair, Harvey, 3817 San Pablo Ave. (8).
Blaise Realty, 3512 35th Ave. (1).
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Block, George G., 339 15th St. (12).
Bloom, Harry M., 3826 Broadway (11).
Bohanon, Theresa T., 2420 Leimert Blvd. (2).
Bonar, Don H. & Co., 1521 Webster St. (12).
Bradley, William W., 3963 Piedmont Ave. (11).
Brady Co., 7996 MacArthur Blvd. (5).
Brain, Insley J., 332 15th St. (12).
Breed, A. H. & Sons, 301 15th St. (12).
Broadway-Grand Realty Co., 19 Grand Ave. (12).
Brokers Exchange, 3021 Foothill Blvd. (1).
Brown, Grace K., 6123 Merced Ave. (11).
Brown, Roy B., 3331 MacArthur Blvd. (2).
Buckman, Orval R., 3021 Foothill Blvd. (1).
Burlington, Ray H., 10817 MacArthur Blvd. (5).
Burnett Realty, 9925 MacArthur Blvd. (5).
Burnside, George F., 9230 E. 14th St. (3).
Bush, George A., 3641 35th Ave. (19).
Butler, Beany Co., 1610 Harrison St. (12).
Butler, Howard A., 5414 Telegraph Ave. (9).
Bybee & Bliss Realty Co., 4312 MacArthur Blvd. (19).
Calderon Realty, 513 8th St. (20).
California Banner Realty, 819 E. 22nd St. (6).
Calkins, L. Homer, 424 Euclid Ave. (10).
Cal-State Realty Co., 6615 Shattuck (9).
Campbell, W. R., 352 17th St. (12).
Carey, E. J. & Co., 4506 San Pablo Ave. (8).
Carson, George C., 1428 Harrison St. (12).
Chapman Co., J. M., 3822 Grand Ave. (10).
Chisholm, Elizabeth F., 5220 Congress Ave. (1).
Chopin, Fred F., 1990 Mountain Blvd. (11).
Chris, Lee D., 1736 Franklin St. (12).
Clark, Fred J., 3021 Foothill Blvd. (1).
Clements Realty, 366 Grand Ave. (10).
Cleveland & Griffin, 4225 Park Blvd. (2).
Clune, M. A. Realty, 1908 Oakcrest Dr. (2).
Cochran, G. V., 8035 E. 14th St. (3).
Coldwell, Banker & Co., 425 15th St. (12).
Coleman, E. L., 3810 MacArthur Blvd. (19).
Collins, Cyril C., 534 20th St. (12).
Connelley, Ellis R., 600 16th St. (12).
Conner, P. Vine, 4040 MacArthur Bldg. (19).
Connolly, Frank W., 339 19th St. (12).
Cooner Realty, Sam, 4296 Monterey Blvd. (5).
Cotton, David Co., 614 Colorados Dr. (3).
Cournen, F. D., 1432 Franklin St. (12).
Crail, Clifford D., 3426 Fruitvale Ave. (2).
Crest Realty Co., 10714 Foothill Blvd. (5).
Dahl, Walter & Co., 3619 Grand Ave. (10).
Dannegger Realty, 2715 MacArthur Blvd. (2).
Dawe, Realty Co., 6519 Foothill Blvd. (5).
Dean, L. G., 8607 E. 14th St. (21).
Delaney's Realty, 3619 35th Ave. (19).
DeWitt Co., 7633 MacArthur Blvd. (5).
Dickson Realty, 394 Grand Ave. (10).
Dimond Realty, 3481 38th Ave. (19).
Ditter, H. O. Realty, 7976 MacArthur Blvd. (5).
Dodze, Clyde A., 359 15th St. (12).
Doty, Abe R., 339 17th St. (12).
Doughten Realty, 8906 E. 14th St. (21).
Downer, Jack M., 3756 Grand Ave. (10).
Dugan, Geo. J., Jr., 9607 E. 14th St. (3).
Duncan, C. I. Co., 157 E. 14th St. (6).
East Bay Realty Co., 3268 Lakeshore Ave. (10).
Eastmont Realty, 8019 MacArthur (5).
East Oakland Realty Co., 1528 MacArthur Blvd. (2).
Easton, Peter W., Realty, 5520 Shattuck Ave. (9).
Ehbert, Grafton, 567 San Pablo Ave., Albany (6).
Elberhart Realty, 3251 Grand Ave. (10).
Edwards, Herb Realtors, 741 E. 14th St. (6).
Elkins, Dan A., 5685 College Ave. (18).
Elliott, Alexander, 2551 Ivy Dr. (6).
Ellison, E., 3727 Grand Ave. (10).
Elmhurst Realty, 10122 E. 14th St. (3).
Elv, Eric W., 10714 Foothill Blvd. (5).
Endicott, F. Blanche, 105 E. 16th St. (6).
Fenelon, Richard A., 5470 Bond St. (1).
Field, E. B. Co., 369 15th St. (12).
Fitting, John W. Co., 656 Wala Vista Ave. (10).
Foothill Brokers, 6207 Foothill Blvd. (5).
France Realty, 5503 Foothill Blvd. (1).
Frank, Harold C., 359 15th St. (12).
Frasin Realty, Bill, 9941 MacArthur Blvd. (5).
Furhman, Maurine P., 1018 Winsor Ave. (10).

CALIFORNIA

OAKLAND (Cont.)

Gabriel, Walter N., 316 15th St. (12).
 Garrity, Clarence, 6667 Chabot Rd. (18).
 Garvin Bros. Realtors, 6121 E. 14th St. (21).
 George, James T., 7625 MacArthur Blvd.
 Gibb & Co., Clyde, 4045 Piedmont Ave. (11).
 Gibson, Harry R. Jr., 371 17th St. (12).
 Gilbert, John A., 1736 Franklin St. (12).
 Gilmore, Sol, 359 15th St. (12).
 Gilmore, W. P. Co., 1300 Webster St. (12).
 Giorich, John J., 352 17th St. (12).
 Gourd, Arthur J., 369 17th St. (12).
 Golden Crest Realty, 9905 MacArthur Blvd. (5).
 Graham Realty Co., 6811 Foothill Blvd. (5).
 Grant, Franklin L. Co., 23 Randwick Ave. (11).
 Green, Ethyle T., 5830 College Ave. (9).
 Greene, Charles T., 5367 Broadway (18).
 Greene Realty Co., John J., 5279 Broadway (18).
 Greene Realty Co., J. W., 4188 Park Blvd. (2).
 Griffith, James, 4001 Foothill Blvd. (1).
 Grooms, Glen L. & Sons, 8400 MacArthur Blvd. (5).
 Groves Realty, 5489 Foothill Blvd. (1).
 Grubb Co., John M., 2083 Mountain Blvd. (11).
 Gwynn-Shields Co., 306 15th St. (12).
 Hall, Phyllis Sagehorn, 1478 Alice St. (12).
 Hallas, Earl, 5685 College Ave. (18).
HAMMOND, BRYAN, 3610 Broadway (11).
 Hancock & Son, 1436 Webster St. (12).
 Hansen, C. S., 1300 Webster St. (12).
 Harden, Joseph, 5928 MacArthur Blvd. (5).
 Harms & Myers, 367 17th St. (12).
 Harris Realty, 3501 High St. (19).
 Harvey, Jay, 6125 Foothill Blvd. (5).
 Hathaway, Anne, 3840 Beaumont Ave. (2).
 Heath Realty, 1417 46th Ave. (19).
 Helmgren, Carl Co., 9823 E. 14th St. (3).
 Hendricks, L. L., 383 15th St. (12).
 Herman-Irvine Co., 336 15th St. (12).
 Hill, H. T. (Jim), 3481 38th Ave. (1).
 Holland, Kent Co., 3008 Lakeshore Ave. (10).
 Holman, Bruce Co., 3816 Park Blvd. (2).
 Horton & Horton, 1717 Webster St. (12).
 House of English, 6015 MacArthur Blvd. (5).
 Howe, D'Alton W., 6205 Foothill Blvd. (2).
 Hubins, Harry R. & Co., 9901 MacArthur Blvd. (5).
 Hughes, H. V., 371 17th St. (12).
 Hughes, Kirby Realty Co., 8125 MacArthur Blvd. (5).
 Huxley, Myrtle, 2764 Park Blvd. (6).
 Hunt Realty, Ray, 9251 E. 14th St. (3).
 Hunter, Paul, 3219 Foothill Blvd. (1).
 Ide & Scott, 6645 Foothill Blvd. (5).
 Idora Realty Co., 5505 Telegraph Ave. (9).
 Jacobson, Walter A., 23 Armanino Ct. (18).
 Jerry's Realty Co., 6027 Shattuck Ave. (9).
 Jewett, H. W. Co., 1212 Broadway (12).
 Johnson Realty, Frank, 2710 MacArthur Blvd. (2).
 Johnson, Charles B., 369 17th St. (12).
 Johnson, Fred L., 355 15th St. (12).
 Jones, C. Ben, 5928 MacArthur Blvd. (5).
 Jones, Edward R., 7626 MacArthur Blvd. (5).
 Jones, Henry Z., 359 17th St. (12).
 Jones, Ione Miller, 6076 Thornhill Dr. (11).
 Jones, Margaret L., 304 15th St. (12).
 Katsulakis, John P., 2524 9th Ave. (5).
 Kearney Realty Co., 375 15th St. (12).
 Kennedy, Norma M., 4005 MacArthur Blvd. (19).
 Keoseyan, Jess A., 7401 MacArthur Blvd. (5).
 Key Realty Co., 3929 Telegraph Ave. (9).
 Kilburn, Elizabeth B., 5899 College Ave. (18).
 Kimball, Robert P., 3021 Foothill Blvd. (19).
 Kirschline Realty, 9770 Edes Ave. (3).
 Knap, Ralph A., 1706 Broadway (12).
 Knettle, L. D., 1407 Webster St. (12).
 Knight & Sons, Harry C., 2265 Powell Blvd., Alameda.
 Knox, Walter K., 8719 E. 14th St. (21).
 Knudsen Realty Co., 8937 MacArthur Blvd. (5).
 Kraemer, Sanford J., 2914 Telegraph Ave. (9).
 Kyle, W. B., 4514 E. 14th St. (1).
 Land, Laurence E., 1710 Franklin St. (12).
 Lane, Dan E. Co., 332 15th St. (12).
 Langrell, Nina E., 3774 Allendale Ave. (19).
 Lapham Co., The, 1433 Leimert Blvd. (2).
 Larkin, W. S. & Co., 4056 Foothill Blvd. (1).
 Lenthall, Roy H., 4809 San Pablo Ave. (8).
 Lesser, Leo J., 1407 Webster St. (12).
 Lewis, Frank S., 3735 Grand Ave. (10).
 Lewis, Harry P., 5928 MacArthur Blvd. (5).
 Lewis, Russ Realty, 10231 MacArthur Blvd. (5).
 Lightner, Meyer & Co., 3408 Park Blvd. (10).
 Lore Realty, 5424 Foothill Blvd. (1).
 Luina, Walter, 3430 Andover St. (9).
 Magennis Realtors & Insurers, 6120 Medua Pl. (11).
 Mahoney, James L., 3021 Foothill Blvd. (1).
 Maiden, F. Bruce & Co., 1404 Franklin St. (12).
 Mallett, John A. Co., 4141 Piedmont Ave. (11).
 Manuel, Harry A., 4000 35th Ave. (19).
 Many Happy Homes, 3437 Fruitvale Ave. (2).
 Mason-McDuffie Co., 625 Trestle Glen Rd. (10).
 Meek, Tom Jones, 1438 Lakeshore Ave. (10).
 Meese, Viola G., 6210 Claremont Ave. (9).
 Meister, Oliver A., 3634 Grove St. (9).
 Melrose Realty, 1410 47th Ave. (1).
 Merani, Joseph, 5835 San Pablo Ave. (8).

Metropolitan Realty Co., 1300 Webster St. (12).
 Mierbach, Hans, 2208 Carroll St. (6).
 Miller, G. W., 4656 E. 14th St. (1).
 Miller, Henry O., 506 E. 18th St. (6).
 Miller, Walter, 394 Grand Ave. (10).
 Mills, J. B., 5252 Foothill Blvd. (1).
 Mitchell & Austin, 498 Lake Park Ave. (10).
 Mitchener, W. L. & Co., 343 13th St. (12).
 Montclair Realty Co., 6540 Moraga Ave. (11).
 Moore, Evelyn B. and Phyllis G. Guerra, 101 Mandalay Rd. (18).
 Moore, Henry M., 3021 Foothill Blvd. (1).
 Morgan Realty Co., 4227 Telegraph Ave. (9).
 Morgan, Tex, 3363 Grand Ave. (10).
 Morris, John E., 905 Central Bank Bldg. (12).
 Moyer Realty Co., 375 15th St. (12).
 Moyer Co., William, 3810 MacArthur (19).
 Murphy, Richard J., 3021 Foothill Blvd. (1).
 Murray, Bernard O., 4008 Grove St. (9).
 Music, Sam L., 625 Trestle Glen Rd. (10).
 Mutual Realty Co., 314 17th St. (12).
 Myall Realty, 1580 MacArthur Blvd. (2).
 MacArthur Brokers, 5928 MacArthur Blvd. (5).
 McCullough, G. S., 1420 Franklin St. (12).
 McKinney, Leo C., P.O. Box 63, Fruitvale Sta. (1).
 McLean, C. E., Box 3042, Temescal Dist., Oakland (9).
 McLendon Realty, 7981 MacArthur Blvd. (5).
 McMannis, W. E., 2018 San Pablo Ave. (12).
 McMaster, R. G., 600 16th St. (12).
 Nashke Realty, 7815 E. 14th St. (21).
 Nelson Real Estate, 4062 Foothill Blvd. (1).
 Newton Realty Co., 444 Crescent St. (10).
 Nichols, Ray D., 10500 MacArthur Blvd. (5).
 Norman, Albert E., 380 15th St. (12).
 Nottingham, Walter, 1521 Webster St. (12).
 Nylander, Harold W., 240 Grand Ave. (10).
 Oakland Realty & Investment, 302 Grand Ave. (10).
 O'Bryan, Martin C., 3047 35th Ave. (19).
 Odziew, Norman, 417 14th St. (12).
 Olson Realty, Bill, 7851 MacArthur Blvd. (5).
 O'Neill, Edward C., 9822 E. 14th St. (3).
 Page Co., 1346 El Centro Ave. (2).
 Pagnones, George, 315 14th St. (12).
 Palia, A.I., 3021 Foothill Blvd. (1).
 Palmer, Oron A., 724 Rand Ave. (10).
 Park Blvd. Real Estate Co., 4220 Park Blvd. (2).
 Parker and Scott, 427 Grand Ave. (10).
 Parks, Harry A., 1444 Franklin St. (12).
 Parkway Realty, 248 E. 18th (6).
 Pearce Realty Co., 1501 Harrison St. (12).
 Peter Realty, 9916 E. 14th St. (3).
 Peterson, Anna May, 3251 Grand Ave. (10).
 Phillips, James C. Co., 365 17th St. (12).
 Porter Co., F. F., 383 15th St. (12).
 Powell, Jas. W., 1433 Leimert Blvd. (2).
 Pratt, Byron C., 3480 High St. (19).
 Pressnall, Edith, 2010 MacArthur Blvd. (2).
 Prudential Realty & Finance Co., 350 17th St. (12).
 Pucheu, T. Realty, 5928 MacArthur Blvd. (5).
 Purcell, W. H., 339 17th St. (12).
 Quintal Realty, 1409 23rd Ave. (6).
 Radcliffe Realty, 7633 MacArthur Blvd. (5).
 Rahives, August H., 7614 MacArthur Blvd. (5).
 Rambo, C. W., 5928 MacArthur Blvd. (5).
 Ramsey, R. J. Co., 315 15th St. (12).
 Rasmussen, Andrew L., 3749 Quigley St. (19).
 Real Estate Management Inc., 405 14th St. (12).
 Realty Exchange Service, 2014 Park Blvd. (6).
 Reed, Fred E., 493 Merritt Ave. (10).
 Reeves, W. A., 1465 Fruitvale Ave. (1).
 Richard, John L., 2352 Foothill Blvd. (1).
 Richardson, Bob & Co., 10715 MacArthur (5).
 Richmond, Don, 1314 Fruitvale Ave. (1).
 Risty Realty, 2911 Fruitvale Ave. (2).
 Robey Realtors, 7518 E. 14th St. (21).
 Robey & Co., E. A., 7518 E. 14th St. (21).
 Robinson, Margaret, 10 Moss Ave. (10).
 Sanderson, Ray S., 383 15th St. (12).
 Sawin and Sawin, 5668 College Ave. (18).
 Sawyer, Frank Co., 3734 MacArthur Blvd. (19).
 Scanlon, O. F. Co., 404 Bank of America Bldg. (12).
 Schofield, Mae M., 1836 San Miguel Dr., Walnut Creek.
 Schroeter, Helen, 3912 Harrison St. (11).
 Schwartz, Henry, 352 17th St. (12).
 Shapiro, Sam, 162 Grand Ave. (10).
 Shealey, John Co., 4768 E. 14th St. (1).
 Shrader, Charles D., 3021 Foothill Blvd. (1).
 Sidmore, Marie, 1856 28th Ave. (1).
 Sier, John Realty, 454 38th St. (9).
 Sims Realty Co., 339 19th St. (12).
 Slichter, Donald E., 591 98th Ave. (3).
 Slocum, Wayne B., 8911 MacArthur Blvd. (5).
 Smallwood, E. T., 2144 Broadway (12).
 Smith, Hannah, 6123 Merced Ave. (11).
 Smith, Ray Co., 6464 Moraga Ave. (11).
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 Spencer, Ralph G., 4009 MacArthur Blvd. (19).
 Stauber, Anthony W., 1411 Franklin St. (12).
 Standfield, Les. Co., 6217 MacArthur Blvd. (5).
 Stein, Sammy, 4122 Broadway (11).
 Stevenson, A. B., 4005 MacArthur Blvd. (19).
 Stickel, Phillip G., 359 15th St. (12).
 Stoakes, Milton V., 357 17th St. (12).
 Stormer Realty Co., 4036 Broadway (11).
 Stratton Realty Co., 5844 Bond St. (5).
 Strobl and Strobl, 684 14th St. (12).
 Sullivan, F. E., 363 15th St. (12).
 Surano, Larry & Co., 9877 MacArthur Blvd. (5).
 Sure Deal Realty, 2808 38th Ave. (19).
 Tarmar Co., J. H., 315 13th St. (12).
 Telegraph Realty, 4059 Telegraph Ave. (9).
 Tewardt Realty, Henry J., 2509 Foothill Blvd. (1).
 Thiel, A. A., 9774 Mountain Blvd. (5).
 Thornally & Co., 6002 Foothill Blvd. (3).
 Toffelmier & Torbett Realty Co., 4203 MacArthur Blvd. (19).
 Torrono Realty, 1434 First Ave. (6).
 Torres, The, 5899 College Ave. (18).
 Trayner, G. B., 1736 Franklin St. (12).
 Tripp, Peter Co., 4122 Broadway (11).
 Tucker, Warren Co., 1628 Webster St. (12).
 Turnbull, Ann, 2681 Fruitvale Ave. (1).
 Ustvedt Realty, 384 17th St. (12).
 Vail, H. R., 1725 Webster St. (12).
 Valdivinos, Louis, 9578 MacArthur Blvd. (5).
 Valquettere Realtors, 2400 San Pablo Ave. (12).
 Valva Realty Co., 964 7th St. (20).
 Van Buskirk, D. L., 600 16th St. (12).
 Van Dyke Real Estate, H. F., 5137 Foothill Blvd. (1).
 Varble, Ken, 1966 E. 14th St., San Leandro.
 Vaughan Realty, 3721 Ardley Ave. (9).
 Voisinet, J. E., 3536 Telegraph Ave. (9).
 Wachs, Lionel Co., 1419 Broadway (12).
 Wakefield, Hal W., 5830 College Ave. (18).
 Walker Associates, Lou, 5994 MacArthur Blvd. (5).
 Wallace Real Estate Co., 3663 Grand Ave. (10).
 Waller's Realty, 6034 Telegraph Ave. (9).
 Wandesforde, Delia, 6514 Ascot Dr. (11).
 Washburn & Co., 3704 Telegraph Ave. (9).
 Watkins, Robert Lee, 3021 Foothill Blvd. (1).
 Watson & Kittelle, 1710 Franklin St. (12).
 Watson Realty, 3409 Fruitvale Ave. (2).
 Weir, Harry J., 5495 Claremont Ave. (9).
 Wells, Agnes B., 260 Newton Ave. (6).
 West, Marguerite V., 1214 Webster St. (12).
 Western Homes Realty Co., 4319 Grove St. (9).
 White, Caroline, 421-A Wayne Ave. (6).
 White Realty, Lloyd C., 6205 Foothill Blvd. (5).
 White and Pollard, 1428 Franklin St. (12).
 Williams, Hugh E., 3756 Grand Ave. (10).
 Wilson Realty, Ken, 6021 Foothill Blvd. (5).
 Winsor Co., The, 1492 MacArthur Blvd. (2).
 Witthaus, H. F., 9528 MacArthur Blvd. (5).
 Wood, Charles M., 1440 Broadway (12).
 Woodward, Jim & Co., 6101 Foothill Blvd. (5).
 Wulfinch Co., 1460 Webster St. (12).
 Wyman, George L., 3480 High St. (19).

Oceanside-Carlsbad Realty Board

Active Members, 24; Others, 15.
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 Secretary: C. E. Fye, 1739 S. Hill St., Oceanside.
 Baldwin, Wm. C., Box 97, Carlsbad.
 Day, Vernon R., 607 3rd St., Oceanside.
 Donald, Norman C., 2729 Hi-Way 101, Carlsbad.
 Fennel, Claud J., Box 303, Carlsbad.
 Fye, C. E., 1739 S. Hill, Oceanside.
 Harrington, G. T., 1213 S. Hill, Oceanside.
 Hayes, Fred, 307 3rd St., Oceanside.
 Heffron, H. J., 528 S. Hill, Oceanside.
 Jackson, Louis F., Box 630, Oceanside.

Martin, F. J., 520 S. Clementine, Oceanside.
 McClellan, C. D., Box 97, Carlsbad.
 McClellan, G. C., Box 97, Carlsbad.
 Moore, Chas. C., Box 61, Carlsbad.
 North County Invest. Corp., 1840 S. Hill, Oceanside.
 Pahl, A. W. Jr., 5099 Shore Dr., Oceanside.
 Rogers, W. W., 2729 Hi-Way 101, Carlsbad.
 Sonneman, Jane C., Box 22, Carlsbad.
 Steiger, John A., Box 748, Oceanside.
 Strong, Arthur L., 310 S. Freeman, Oceanside.
 Thill, Alysuis C., 1015 S. Hill, Oceanside.
 Thompson, Sam G., 1833 S. Tremont, Oceanside.
WILCOX, RAY A., 409 2nd St., Oceanside.
 Williams, Jas. B., 1015 S. Hill, Oceanside.
 Woodward, Ken R., 210 N. Hill, Oceanside.

Ontario-Upland Real Estate Board

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 Secretary: Clyde W. Hodge, 112 W. A St., Ontario.
 Anderson, Arnold, 136 N. Euclid Ave., Ontario.
 Anthony, Ross O., 537 W. "I" St., Ontario.
 Babcock, Walter M., Box 244, Ontario.
 Ban, Robert, 215 1/2 W. "A" St., Ontario.
 Bliss, George H., 726 S. Vine, Ontario.
 Bowles, Howard D., 184 N. 2nd Ave., Upland.
 Breese, Paul F., 602 N. Euclid Ave., Ontario.
 Caldwell, Col. Harold, 320 E. "A" St., Ontario.
 Carson, Kenneth W., 178 E. 9th St., Upland.
 Cooper, Otis H., 423 S. Euclid Ave., Ontario.
 Darda, Robert L., 118 N. Euclid Ave., Ontario.
 Dorsett, Illie, 423 S. Euclid Ave., Ontario.
 Eppler, Charles, 138 N. 2nd Ave., Upland.
 Garrett, Drury, 645 E. Foothill Blvd., Upland.
 Glayan, Elsie E., 744 E. A St., Ontario.
 Hawes, J. Delos, 209 E. A St., Ontario.
 Hodge, Clyde W., 112 W. A St., Ontario.
 Hollis, Michael L., 850 E. "A" St., Ontario.
 Jensen, Francis F., 111 W. "E" St., Ontario.
 Jensen, Robert C., 226 W. "C" St., Ontario.
 Klepper, Ruth H., 112 W. "C" St., Ontario.
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Wilson, H. R. & Associates, 1938 E. Colorado (8).
Wilson Co., The William, 40 N. Garfield Ave. (1).
Wolcott, Henry R., 465 Herkimer St. (1).

Paso Robles Board of Realtors

Active Members, 4.
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Secretary: Otto Van Horn, 612 12th St.
Gahan, Wm. V.
Griswold, E. R., 1424 Spring St.
Mann, R. W., 1213 Park St.
Van Horn, Otto, 612 12th St.

Pioneer Desert Real Estate Board

Active Members, 17; Others, 1.
President: Alice "Honey" Fellers, Pioneertown.
Secretary: Eunice Sewell, Joshua Tree.
Bouchey, Gwynn, Yucca Valley.
Butler, W. E., Cabazon.
Doddson, Martha E., Joshua Tree.
Duncan, John L., Joshua Tree.
Fellers, Alice, Pioneertown (Yucca P.O.).
Goakes, Paul E., Morongo.
Green, Hugh L., Yucca Valley.
Lindsay, Wilson C., P.O. Box 23, Yucca Valley.
McGarry, Luella, Yucca.
Mitchell, Chas. A., Joshua Tree.
O'Neil, Leila Frances, Joshua Tree.
O'Neil, Pat, Moronga Valley.
Rice, John W., Yucca Valley.
Sewell, Eunice, Joshua Tree.
Storey, Fred A., Yucca Valley.
Watkins, Chas. S., Yucca Valley.
Watkins, M. G., Yucca Valley.
Williams, E. R., P.O. Box 187, Yucca Valley.

Placer County Real Estate Board

Active Members, 27; Others, 2.
President: Clarence Simpkins, 895 High St., Auburn.
Secretary: Norm Spanjer, P. O. Box 512, Auburn.
Barbieri, J. A., 512 Vernon St., Roseville.
Barker, Leon H., P.O. Box 66, Kings Beach, Lake Tahoe.
Beardsley, Charles, P.O. Box 2, Tahoe City, Lake Tahoe.

Brundage, Guy W., 182 College Way, Auburn.
Claiborne, Paul, 965 Lincoln Way, Auburn.
Clegg, H. S., 611 High St., Auburn.
Dobbas, D. J., 611 High St., Auburn.
DODD, M. H., Kings Beach, Lake Tahoe.
Droste, Ruth L., P.O. Box 18, Tahoe City.
Festersen, Frederick, 407 Riverside Ave., Roseville.
Gaynor, David R., Tahoe City.
Graham, Donald A., 820 Lincoln Way, Auburn.
Gray, W. Earl, Kings Beach, Lake Tahoe.
Grey, Edward A. Jr., 670 5th St., Lincoln.
Grey, Francis M., 670 5th St., Lincoln.
Harris, Claud H., Rt. 3, Box 3539, Auburn.
Ketman, A. J., Carnelian Bay, Lake Tahoe.
Kilner, F. A., P.O. Box 666, Tahoe City.
Martin, Elsie, P.O. Box 227, Tahoe City.
Merriam, Cliff, 939 Lincoln Way, Auburn.
Minard, Glenn F., 104 Lincoln St., Roseville.
Parsons, B. F., 899 Lincoln Way, Auburn.
Pomeroy, C. M., R.F.D., Lincoln.
Pugh, Tom, 512 Vernon St., Roseville.
Simpkins, Clarence, 895 High St., Auburn.
Stubley, Harry, Kings Beach, Lake Tahoe.
Wentworth, L. Halden, 233 Vernon St., Roseville.

Pomona Valley Real Estate Board

Active Members, 69; Others, 17.
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Secretary: Floyd Sanders, 755 E. Holt Ave., Pomona.
Agnew, C. Leon, 285 E. Holt Ave., Pomona.
Akerly, Elwyn, 350 W. Foothill, Claremont.
Anderson, Walter, 170 W. Holt, Pomona.
Barlow, Arthur L., 485 W. 5th Ave.
Barnes & Son, J. E., 1626 S. Huntington, Pomona.
Bauman, Ralph, 411 E. Holt, Pomona.
Boehm, Kurt P., 1183 E. 5th St.
Bonham, C. V., 898 N. Garey, Pomona.
Booth, Jack, 170 W. Holt.
Booth, Theodore, 170 W. Holt.
Borell, R. A., 200 W. Holt Ave., Pomona.
Brydon, Wm. A., 751 W. Holt.
Buchanan, Leslie, 1069 E. Olive, Pomona.
Campbell, A. G., 2345 "A", Ontario.
Charnholm, A. M., 333 S. Garey Ave.
Cholewa, John C., 466 W. Holt, Pomona.
Clark, Jeff, 1235 W. 5th Ave.
Cozzens, Ray H., Box 1936, Santa Ana.
Cullen, Ray, 200 W. Holt.
Curtis, Florence, 211 W. First, Claremont.
Dayton, A. C., 274 S. Thomas, Pomona.
Elliott, Owen R., 420 E. 5th.
Elvins, Mrs. Marie, 361 E. Alvarado.
Fetterling, H. H., 142 S. Thomas St.
Gapp, Eben C., 280 W. 2nd, Claremont.
Gunnerson, J. L., 410 W. 5th., Pomona.
Hart, Roscoe L., 393 W. Holt Ave.
Heard, Mont, 431 N. Garey Ave.
Henthorn, Vera C., 1423 N. Garey Ave.
Howell, Harry E., 200 W. Holt, Pomona.
Jackson, E. C., 177 E. Holt Ave., Pomona.
Johnson, Dave, 1035 W. 4th.
Johnson, Isabelle A. K., 1487 Laurel.
Laws, Ed. T., 221 W. Holt.
Lee, James A., 350 W. Center St.
Legters, Everett E., 756 E. 5th Ave.
Lewis, Owen, 161 W. Holt, Pomona.
Lynch, Edward P., 756 E. Holt Ave.
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Martin, H. W., 142 S. Thomas.
May, W. E., 1014 E. 5th.
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McCanne, Montrose, 220 S. Thomas, Pomona.
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McClure, Guy H., 663 W. 5th St.
Michael, Wilford M., 2209 4th St., La Verne.
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Moss, Earl A., 755 E. Holt.
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Norgor, Paul, 285 E. Holt, Pomona.
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Potter, Mark, 363 E. Jefferson, Pomona.
Rattican, Donald G., 19946 E. Valley Blvd., Walnut.
Rice, Melvin (Mr. & Mrs.), 1620 N. Garey, Pomona.
Richards, Ed. L., 988 E. Holt.
Richards, H. T., 127 Harvard, Claremont.
Ritter, J. Hilbert, 1014 E. 5th, Pomona.
Robinson, George, 1265 W. Holt, Pomona.
Robinson, Robt. R., 1265 W. Holt, Pomona.
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Seibel, Joseph, 458 E. Holt, Pomona.
Streit, George, 552 N. Park Ave., Pomona.
Summers, Frank G., 549 E. Holt Ave., Pomona.
Towe, Lucy D., 454 E. Holt.
Turney & Laws, 221 W. Holt Ave., Pomona.
Welsh, Fred, 534 W. Holt, Pomona.
White, Harris G., 240 W. Foothill Blvd., Claremont.
Wilkins, 2432 3rd St., La Verne.
Williams, O. P., 637 W. Monterey St., Pomona.

Redlands Real Estate Board

Active Members, 56.
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Executive Secretary: Gladys B. Hardy, P.O. Box 20.

Bandy, Earl, 305 W. Fern Ave.
Brewster, Clifford L., 105 E. Citrus Ave.
Canterbury, Raymond E., 15 W. Citrus Ave.
Casey, B. R., 1500 W. Citrus Ave.
Churchill, Mrs. Pearl L., 25 Beacon St.
Copeland, Olive, 16 W. Citrus Ave.
Cox, Robert E., 10 W. Citrus Ave., Mentone.
Davis, Lucian E., 10 W. Citrus Ave.
Deshler, Frank Jr., 124 Beacon St.
DeVries, G. Geo., 14 E. Citrus Ave.
Eichenberg, Fred L., 130 W. Colton Ave.
Eichenberg, Nell E., 120 W. Colton Ave.
Emerick, M. H., 448 Eureka St.
Erichsen, Miss Borghild, 12 W. Citrus Ave.
Figgins, Don, 221 E. State St.
Forsberg, Geo. C., 12 1/2 W. State St.
Fowler, Delbert C., 25 Cajon St.
Fowler, Geo. J., 25 Cajon St.
Fowler, Orland J., 25 Cajon St.
Hadwiger, Russell J., 14 E. Citrus Ave.
Harper, Rebecca Lee, 9 W. State St.
Hart, Sherman E., 1819 Mentone Blvd., Mentone.
Hazelndine, Norton, P.O. Box 507.
Hill, Helen M., 1827 Mentone Blvd., Mentone.
Hooper, Fred M., 10 W. Citrus Ave.
Hooper, Melvin L., 10 W. Citrus Ave.
Inman, J. D., P.O. Box 58.
Johnson, W. H., 6 W. Citrus Ave.
Katie, Arthur, 126 W. Colton Ave.
Kingham, William, 10 N. 5th St.
Lemon, Frank M., 302 Brookside Ave.
Lukei, Philip B., 131 Cajon St.
Marsh, James Z., 632 E. Citrus Ave.
Mead, Ray, 25 Cajon St.
Miller, Harvey B., 16 W. Citrus Ave.
Moffitt, Mrs. Clara F., 1093 Hgwy. 99, Loma Linda.
Monroe, Joseph P., 9 W. State St.
Montgomery, Richard C., P.O. Box 150.
Orr, Frank B., 1822 Mentone Blvd., Mentone.
Perry, B. W., 12 1/2 W. State St.
Prescott, W. H., 121 E. State St.
Rabenstein, Louis, 105 E. Citrus Ave.
Rees, G. R., 124 Beacon St.
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Scarborough, R. M., 7 E. Citrus Ave.
Scarborough, Thelma, 7 E. Citrus Ave.
Sedwick, W. A., 221 E. State St.
Shuffleton, Mark H., 504 E. State St.
Stader, James R., Rt. 2, Box 422A.
Vander Stelt, Nell, 17 5th St.
Walser, J. O., 614 S. Buena Vista St.
Williamson, Wm. W., 225 Central Ave., Loma Linda.
Willis, C. J., 525 Orange St.

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Active Members, 95; Others, 14.
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Executive Secretary: Robert C. Westmyer, 4216 Macdonald Ave., Richmond.
Allaf, Agnes M., 1510 S. Carlson, Richmond.
Alonzo, John A., 4718 Macdonald, Richmond.
Anderson, Armand, 4024 Macdonald Ave., Richmond.
Anderson, Ethel, 4024 Macdonald Ave., Richmond.
Armstrong, Paul W., 810 Santa Fe, Albany.
Axelson, E. C., 3823 Macdonald Ave., Richmond.
Becker, Del, 969 23rd St., Richmond.
BERK, GRACE, 453 San Pablo Ave., Richmond.
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Blayne, Jule F., 3500 Macdonald Ave., Richmond.
Bonovich, Vincent P., 4218 Macdonald Ave., Richmond.
Brenner, Thomas A., 927 23rd St., Richmond.
Brown, Lester G., 624 San Pablo Ave., El Cerrito.
Bryant, Ruby, 4024 Macdonald Ave., Richmond.
Carter, Henry V., 324 13th St., Richmond.
Cavoretto, Matthew, 1519 San Pablo Ave., El Cerrito.
Chase, Marcia, 4304 Macdonald Ave., Richmond.
Chilcote, Marie, 6025 Monterey, Richmond.
Cogger, William, 4212 Macdonald, Richmond.
Connors, Patrick E., 1001 San Pablo Ave., El Cerrito.
Conover, Norma, 649 San Pablo Ave., El Cerrito.
Corrie, J. Bruce, 2015 Macdonald Ave., Richmond.
Cox, Fred Parr, 600 S. 4th St., Richmond.
Cox, R. Barry, 3316 Cutting Blvd., Richmond.
Critchfield, Cal, 719 San Pablo Ave., Richmond.
Critchfield, James N., 969 23rd St., Richmond.
Curtis, G. W., 400 San Pablo Ave., Richmond.
Davis, Louis E., 350 San Pablo, El Cerrito.
DesMarais, Alden J., 717-A 23rd St., Richmond.
Davidson, Delma F., 969 23rd St., Richmond.

Dills, Frances, 754 23rd St., Richmond.
 Dryland, Henry, 649 23rd St., Richmond.
 Ecklund, J. W., 690 San Pablo Ave., El Cerrito.
 Egoian, Edward, 1208 Macdonald Ave., Richmond.
 Fitz Patrick, Betty, 2427 Macdonald Ave., Richmond.
 Foster, Cly Henry, 736 So. 43rd St., Richmond.
 Fretland, Kay W., 690 San Pablo Ave., Richmond.
 Glieden, A. J., 4720 Macdonald Ave., Richmond.
 Graham, Jean, 2003 Barrett Ave., Richmond.
 Green, Ray, 3518 Macdonald Ave., Richmond.
 Hays, M. R., 2201 Macdonald Ave., Richmond.
 Hays, Mildred Bryant, 4024 Macdonald Ave., Richmond.
 Hazel, Harry, 838 San Pablo Ave., El Cerrito.
 Heath, Drum, 446 42nd St., Richmond.
 Henry, W. W. Jr., 1333 Macdonald Ave., Richmond.
 Heppler, La Mar C., 1173 23rd St., Richmond.
 Holl, Evelyn, 1333 Macdonald Ave., Richmond.
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 Janz, R. R., 4300 Macdonald Ave., Richmond.
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 Johnson, R. O., 904 San Pablo Ave., El Cerrito.
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 Lopez, Lawrence, 4304 Macdonald Ave., Richmond.
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 Lowrey, Irwin, 513 17th St., Richmond.
 MacMillan, Elais H., 470 San Pablo Ave., Richmond.
 McIntier, H. W., 611 San Pablo Ave., El Cerrito.
 McKEEGAN, ED. J. J., 2027 Macdonald Ave., Richmond.
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 Mancini, Frank, 3309 Macdonald Ave., Richmond.
 Maxwell, John, 620 31st St., Richmond.
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 Miles, Fern, 316 San Pablo Ave., El Cerrito.
 Miller, Robert S., 2302 San Pablo Ave., El Cerrito.
 Morris, Andrew S., 1607 23rd St., Richmond.
 Nicolls, Donald O., 400 San Pablo Ave., Richmond.
 Paulson, T. G., 4311 Macdonald Ave., Richmond.
 Peak, C. Fred, 4218 Macdonald Ave., Richmond.
 Pearman, Emma E., 4532 Macdonald Ave., Richmond.
 Perrott, Arthur W., 207 Yale, Richmond.
 Plate, R. H., 440 10th St., Richmond.
 Powell, Joe B., 709 10th St., P.O. Box 1867, Richmond.
 Rean, Charles J., 3101 Macdonald Ave., Richmond.
 Resinato, Angelo M., 987 23rd St., Richmond.
 Reel, Robert P., 3823 Macdonald Ave., Richmond.
 Richards, W. J. Jr., 2207 Macdonald Ave., Richmond.
 Riddle, Fayette M., 2015 Macdonald Ave., Richmond.
 Rogers, Chet, 3526 Macdonald Ave., Richmond.
 Rouse, Lowell, 747 25th St., Richmond.
 Russell, H. E., 727 Nevin, Richmond.
 Shenson, Marie, 479 12th St., Richmond.
 Simmons, Nathaniel, 403 9th St., Richmond.
 Simmons, G. E., 3809 Macdonald Ave., Richmond.
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 Snyder, K. A., 634 Bissell Ave., Richmond.
 Steiner, Frieda, 455 San Pablo Ave., Richmond.
 Stordard, Jack, 1155 San Pablo Ave., El Cerrito.
 Straub, Earl M., 1990 23rd St., Richmond.
 Turner, Joe Martyn, 904 San Pablo Ave., El Cerrito.
 Vaughn, I. R., 1111 Nevin, Richmond.
 Wagerman, Donald W., 4019 Macdonald Ave., Richmond.
 Weber, A. P., 3609 Macdonald Ave., Richmond.
 Weimar, Kitty D., 4808 Macdonald Ave., Richmond.
 Weinheim, John, 632 23rd St., Richmond.
 Willis, Robert, 4808 Macdonald Ave., Richmond.

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Active Members, 26; Others, 17.
 President: Lyman C. Mason, Wrightwood.
 Secretary: Mrs. Mary T. Fye, P.O. Box 742, Crestline.
 Block Co. Inc., Lawrence, Lake Arrowhead.
 Braniger, Elinor H., Crestline.
 Case, Harold E., Crestline.
 Chapman, G. A., Skyforest.

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 Croft, Harry C., Crestline.
 Dailey, Edythe, 1146 Arrowhead Ave., San Bernardino.
 Desommes, Vera Marie, Crestline.
 Freedman, Harry, 5831 W. 3rd St., Los Angeles (36).
 Gaston, Ann, Crestline.
 Gregory, Verland P., 1650 Lake Drive, Crestline.
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 Muller, Leslie C., Crestline.
 Schwanke, Konrad A., Lake Arrowhead.
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Riverside Realty Board

Active Members, 50.

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 Secretary: Armand Bruno, 3940 Main St.
 Aubrey, Chas., 4060 8th St.
 Bayley-Backstrand Co., 3620 Market St.
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 Churchill, Floyd F., Hwy. 60, 1 Bk. W. of Indian, Sunnymead.
 Cicala, D. Nick, 3188 Main St.
 Cobb, Stephen, 10316 50th St., Mira Loma.
 Coffee III, C. F., 3632 7th St.
 Conrad, Fred, 6050 Magnolia Ave.
 Crumacker, Roy H., 5523 Mission Blvd.
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 Dent, Ed. W., 3627 10th St.
 Dugon, Lucille L., 3632 7th St.
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 Rowe, Lucille F., 3770 Orange St.
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Sacramento Real Estate Board

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Secretary: Nina Nelson, 815 J St.

Ahlstrom Investment Corp., 2208 Sutterville Rd.

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Artz & Cook Inc., 813 J St.

Banks, Michael F., 7576 Linden Ave., Citrus Heights.

Bartolini & Hackett, 1115 21st St.

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Bowen, G. W., 814 J St.

Burns, Raymond, 2008 28th St.

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Capitol City Real Estate Co., 5277 Folsom Blvd.

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Minsian, Richard, 2428 Del Paso Blvd., North Sacramento.

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Moss & Moss, 913 8th St.

Mull, A. M. Sr., 3548 Fair Oaks Blvd., Carmichael.

Nathan & Michel, 1012 7th St.

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Nelson Realty Co., 1631 O St.

Newsum, Ray, 900 Mission Way.

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 Polley, Bud., P.O. Box 232, Fair Oaks.
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 Ronne, Ronne & Ronne, 520 9th St.
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 Spalding, Thomas A., 708 Forum Bldg.
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 Guy, Charles R., 2620 El Cajon Blvd. (4).
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 Heilen, Dorothy, 4656 Mission Blvd. (9).
 Henderson, Paul, 9300 El Cajon Blvd., La Mesa.
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 Kimball Real Estate (Evelyn L. Kimball), 3381 Adams Ave. (16).
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 Kirchnermaier, John F., 2428 University (4).
 Klicka Investment Co., 3967 30th St. (4).
 Kok, Dirk C. Jr., 1298 Prospect St., La Jolla.
 Korstad, Ray Realty, 1205 Rosecrans (6).
 Kostuck Realty (Marion H. Kostuck), 3254 El Cajon Blvd. (4).
 Krenach, Frank M., 7926 University, La Mesa.
 Krutzler, John G., 4370 Illinois (4).
 Krymer, Wesley R., 1958 Garnet Ave. (9).
 La Mesa Properties (L. F. de Julien, Earl L. Hurlbert), 8201 La Mesa Blvd., La Mesa.
 Lane, Humphrey P., 3133 El Cajon (4).
 Lane Realty, Jack C. Lane, 4401 El Cajon, (15).
 Lee, Hal V., 3518 3rd Ave. (3).
 Leitch, Art S., 3952 30th St. (4).
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 Levikov, Joseph, 6575 El Cajon (15).
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 Margolis, B. B., 6575 El Cajon (15).
 Mark, Kenneth L., 414 Land Title Bldg. (1).
 Martin, Col. M. C., 6145 Waverly Ave., La Jolla.
 McCafferty, Delevan A., 4157 Adams Ave. (16).
 McCoy, Hugh L., 6810 El Cajon Blvd. (15).
 McGuire, H. W., 3738 El Cajon Blvd. (5).
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 McKinley, Ralph E., 4432 Swift (16).
 McLEAN, H. C., 2404 India (1).
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 McNaughton-Davis Co., 5665 La Jolla Blvd., La Jolla.

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 Sparks Realty (Frank R.), 3604 University (4).
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 Taylor Co., The (Earl & Vernon Taylor), 826 Garnet Ave. (9).
 Thompson, Clayton Real Estate, 7755 Fay Ave., La Jolla.
 Thrall, Edw. W., 4779 El Cajon Blvd. (15).
 Toole, Roby & Co., 928 Broadway (1).
 Townes, Ben Realty, Rm. 204, Robinson Bldg. (1).
 Trent, Thomas B., 4224 Ohio (4).
 Truax, B. W., 3854 5th Ave. (3).
 Turner Realty, G. Gordon, 3740 Mission Bldg. (8).
 Tryman, John M., 8099 La Mesa Blvd., La Mesa.
 Udell, Helen L., 627 Robinson (3).
 Unger, Stanley, 2404 India (1).
 Vail, William H. H., 880 Prospect, La Jolla.
 Van Stelle, L., 2304 Sunset Cliffs (7).
 Veall, Robley, 5838 Montezuma Rd. (15).
 Vickery & Co. (G. A. Vickery), 5486 El Cajon Blvd. (15).
 Voltaire Realty, 4312 Voltaire (7).
 Wakefield, F. W. Jr., 3754 5th Ave. (3).
 Walsb, Bernard J., 1402 6th Ave. (1).
 Walstad, Edward B., 5331 El Cajon Blvd. (15).
 Welch & Roenicke, 5000 Voltaire (7).
 Western Realty Co. (Howard A. Burk) 5873 El Cajon (15).
 Whidden, Austin C., 7861 Ivanhoe, P.O. Box 368, La Jolla.
 White, A. R., 3831 El Cajon (5).
 Whitney, Margaret C. Real Estate, 3741 Mission Blvd. (8).
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 Wille, R. J., 6342 El Cajon (15).
 Williams, Clark A., 1146 Garnet Ave. (9).
 Williams, Hope, 4450 Boundary (16).
 Wilson, W. H., 1017 First Ave. (1).
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 Angell, Thomas, 309 Valencia St. (3).
 Anson, James A., 153 Sutter St. (4).
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 Del Secco, George, 3435 Mission St. (10).
 Del Secco, Joseph, 3435 Mission St. (10).
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Moskowitz, Leonard, 5032 Geary Blvd. (18).
Murley, Raymond J., Jr., 312 Kearny St. (8).
Murphy, Brendan J., 2422 Lombard St. (25).
Murphy, David W., 5999 Mission Ave. (25).
Murphy, May, 1541 Balboa St. (18).
Murphy, Sinnott, 9 Sutter St. (4).
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Neles, William J., 1112 Irving St. (22).
Newport, T. L., 26 Ocean Ave. (12).
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Nicolette, Joseph, 4383 Mission St. (12).
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Noonani, George E., 310 Kearny St. (8).
Norris, A. D., 243 Kearny St. (8).
Nunez, Al., 494 Hayes St. (2).
Nyhan, Nora, 215 Chenery St. (12).
Ohad, Peter, 583 Eddy St. (5).
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O'Callaghan, Charles J., 650 Taraval St. (16).
O'Hara, Patrick J., 299 Guerrero St. (3).
Okamoto, Takeo, 3613 Sacramento St. (18).
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Olinsky, Julius, 1330 Noriega St. (22).
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Orwitz, Jack, 830 Market St. (3).
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Parker, Hyman, 1330 Noriega St. (22).
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 White, Harry, 2335 Irving St. (22).
 White, Thomas, 2243 Market St. (14).
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 Whitton, Cleland O., 320 Judah St. (22).
 Wiener, Irving E., 2512 Noriega St. (22).
 Wilkinson, Eli, 1547 Clement St. (18).
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 Wilson, Stokely, 350 Geary St. (2).
 Winsor, Frederick L., 80 Post St. (4).
 Wintersteen, John J., 50 Nido Ave. (15).
 Wiseman, David, 3208 Irving St. (22).
 Witt, Al, 2380 Market St. (14).
 Wollner, Gus, 2187 16th Ave. (16).
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 Woodmansee, Frank W., 310 Kearny St. (8).
 Woods, Frank J., 5270 Mission St. (12).
 Woods, John E., 1702 Lombard St. (23).
 Wortman, Charles S., 1108 Irving St. (22).
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Hedrick, B. C., East Telegraph Rd., Santa Paula.
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 DeHay, Theo J., 605 Mendocino Ave., Santa Rosa.
 DeLuca, Eugene, 138 Kentucky St., Petaluma.
 Deiss, William, 138 Kentucky St., Petaluma.
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 Torr, Lee O., Jr., Monte Rio.
 Trigeiro, Ed, 158 Santa Rosa Ave., Sebastopol.
 Warren, Charles C., 522 Fifth St., Santa Rosa.
 Wasserman & Weltz, 422 4th St., Santa Rosa.
 Williams & O'Neil, 404 Mendocino Ave., Santa Rosa.
 Wilson, Glenn D., 1080 Redwood Hwy., S., Santa Rosa.
 Wogman, Alta, 152 Santa Rosa Ave., Sebastopol.
 Wogman, W. M., 152 Santa Rosa Ave., Sebastopol.
 Woods-Franquelin Agencies, New Post Office Bldg., Sonoma.
 Worthington, Thomas B., 25 Kentucky St., Petaluma.
 Wright, Jack W., Guerneville.

Sonoma

(Individual Member)

Gunter, Virgil, Box 883.

South Bay

Board of Realtors, Inc.

Active Members, 92; Others, 133.

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Executive Secretary: Grace Milliken, 505 Pier Ave., Hermosa Beach.

Adams, Marguerite, 807 Manhattan Ave., Manhattan Beach.

Adams, Mason, 242 S. Pacific Ave., Redondo Beach.

Alter, Gerald L., 610 Pier Ave., Hermosa Beach.

Anderson, K. R., 239 Pier Ave., Hermosa Beach.

Arney, Claire L., 231 Rosecrans Ave., Manhattan Beach.

Beurp, Mayme F., 418 S. Broadway, Redondo Beach.

Beck, Dorothy E., 1307 Highland Ave., Manhattan Beach.

Bluejacket, W. C., 1001 Hermosa Ave., Hermosa Beach.

Bradshaw, Wilna H., 857 Pier Ave., Hermosa Beach.

Brailsford, Alberta V., 900 Manhattan Ave., Manhattan Beach.

Bryan, George W., 1144 Hermosa Ave., Hermosa Beach.

Byrne, Joe T., 1900 S. Catalina Ave., Redondo Beach.

Carpenter, Ghent, 2409 Sepulveda Blvd., Manhattan Beach.

Catlin, Dudley, 239 Pier Ave., Hermosa Beach.

Champion, E. J., 1619 S. Pacific Coast Hwy., Redondo Beach.

Chick, Harry J., 1010 Pier Ave., Hermosa Beach.

Clark, Agnes N., 1724 Harriman Lane, Redondo Beach.

Clark, E. Calvin, 308 S. Pacific Coast Hwy., Redondo Beach.

Cook, Emaline (Betty) C., 1044 Manhattan Beach Blvd., Manhattan Beach.

Darling, Carlton R., 316 Manhattan Beach Blvd., Manhattan Beach.

De Chambeau, Thomas J., 364 S. Sepulveda Blvd., Manhattan Beach.

Ecklen, Erma K., 2515 Redondo Beach Blvd., Redondo Beach.

English, Ellen G., 2203 Hermosa Ave., Hermosa Beach.

English, Robert E., 2203 Hermosa Ave., Hermosa Beach.

Farnsworth, S. R., 140 Pier Ave., Hermosa Beach.

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Fenn, Lloyd M., 1201 Pier Ave., Redondo Beach.
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 Fletcher, Eva L., 419 Torrance Blvd., Redondo Beach.
 Gierlich, Ed., 2501 Sepulveda Blvd., Manhattan Beach.
 Gilbert, Louis B., 503 Sepulveda Blvd., Manhattan Beach.
 Givens, Russell H., 1010 Pier Ave., Hermosa Beach.
 Goodale, Mono, 1401 Highland Ave., Manhattan Beach.
 Grace, Tim D., 20 Plaza, Palos Verdes.
 Haggott, Ben, 23252 Robert Rd., Torrance.
 Haggott, Grace, 23252 Robert Rd., Torrance.
 Haneman, A. S., 124 Pier Ave., Hermosa Beach.
 Hardin, Leigh, 2501 Sepulveda Blvd., Manhattan Beach.
 Hawley, Hazel, 115 Marine Ave., Manhattan Beach.
 Higgins, John J., 322 Manhattan Beach Blvd., Manhattan Beach.
 Holland, Jesse H., 44 Hermosa Ave., Hermosa Beach.
 Holon, LaVerne, 1209 Sepulveda Blvd., Manhattan Beach.
 Hope, P. R., 2629 Manhattan Ave., Hermosa Beach.
 Huss, Genevieve D. (June), 905 Manhattan Ave., Manhattan Beach.
 Jackson, Howard T., 3217 Manhattan Ave., Hermosa Beach.
 Jackson, Herbert, 2703 Redondo Beach Blvd., Redondo Beach.
 Jenks, Frank, 1307 Highland Ave., Manhattan Beach.
 Kahlo, Leo J., 20 Malaga Cove Plaza, Palos Verdes.
 Kerley, Leatha A., 2313 Redondo Beach Blvd., Redondo Beach.
 Kessenich, Walter, 15 Malaga Cove Plaza, Palos Verdes.
 Langdon, Herbert M., 2119 Redondo Beach Blvd., Redondo Beach.
 Lindsey, George H., 3516 Highland Ave., Manhattan Beach.
 Lovelady, Marcus C., 1318 Pier Ave., Redondo Beach.
 Lyman, Richard, 2130 Highland Ave., Manhattan Beach.
 Madden, Jean Marie, 425 Pier Ave., Hermosa Beach.
 Mahony, Mary G., 857 Pier Ave., Hermosa Beach.
 Marsh, Clyde, 221 S. Pacific Ave., Redondo Beach.
 May, William J., 3421 Highland Ave., Manhattan Beach.
 McCullab, Maude, 3215 Highland Ave., Manhattan Beach.
 Moore, Martha S., 419 Torrance Blvd., Redondo Beach.
 Munroe, Roy S., 2901 Manhattan Ave., Hermosa Beach.
 Nielsen, Frederic J., 445 Rosecrans Ave., Manhattan Beach.
 Oberg, Philip W., 802 Hermosa Ave., Hermosa Beach.
 O'Hern, Lillian, 1209 Highland Ave., Manhattan Beach.
 Osborne, Robert J., 3501 Manhattan Ave., Hermosa Beach.
 Painter, Alice G., 1709 A Catalina Ave., Redondo Beach.
 Peterson, Gordon F., 2829 Manhattan Ave., Hermosa Beach.
 Purdon, Ethel, 1209 Sepulveda Blvd., Manhattan Beach.
 Quirk, John G., 3401 Highland Ave., Manhattan Beach.
 RAWLINGS, MARY B., 911 Pacific Coast Hwy., Hermosa Beach.
 Register, Robert L., 1021 Manhattan Beach Blvd., Manhattan Beach.
 Robbins, Lloyd E., 1211 Highland Ave., Manhattan Beach.
 Robertson, John H., Rt. 2, Box 33, Rolling Hills.
 Rosenkrantz, Jacob, 437 Pier Ave., Hermosa Beach.
 Seaton, Roberta, 3205 Sepulveda Blvd., Manhattan Beach.
 Sherman, Walter, 1511 S. Pacific Coast Hwy., Redondo Beach.
 Smith, Russell Dymock, 433 Via Corta, Palos Verdes.
 Stanley, Marjorie B., 316 Manhattan Beach Blvd., Manhattan Beach.
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 Tarkington, E. F., N. 1 Malaga Cove, Palos Verdes.
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 Towle, Howard, 437 Via Corta, Palos Verdes.
 Van Doren, Jewell E., 1216 Highland Ave., Manhattan Beach.
 Venable, Bernice, 140 Pier Ave., Hermosa Beach.
 Villmont, Leon J., 439 Via Corta, Palos Verdes.
 Walker, V. O., 3922 Highland Ave., Manhattan Beach.
 Willett, E. B., 64 Malaga Cove Plaza, Palos Verdes.
 Wilson, Al (Elmore), 1209 Highland Ave., Manhattan Beach.
 Wisman, Alice, 3508 Highland Ave., Manhattan Beach.
 Wisman, Chet L., 3508 Highland Ave., Manhattan Beach.
 Wood, James B., 1717 S. Catalina Ave., Redondo Beach.
 Young, Howard E., 420 N. Pacific Coast Hwy., Redondo Beach.

Southeast Realty Board

Active Members, 217.

President: Mrs. Catherann Schrader, 3262 Santa Ana, South Gate.

Executive Secretary: Mrs. Marion Wilkie, 8183 Seville Ave., South Gate.

Adams, Fred, 9200 California, South Gate.

Aden, George F., 13545 Paramount Blvd., Hollywood.

Allen, Lawrence W., 3818 Tweedy Blvd., South Gate.

Allyn, Bert L., 2528 Zoe, Huntington Park.

Amen, Larry, 4333 Tweedy Blvd., South Gate.

Anderson Realtors, 3233 Century Blvd., Lynwood.

Anderson, Reuben W., 11201 Long Beach Blvd., Lynwood.

Angel, Dennis N., 2623 Saturn, Huntington Park.

Ball, Robert J., 5734 E. Florence, Bell Gardens.

Barber, Clarence D., 4166 Tweedy, South Gate.

Barnwell, B. B., 8130 Seville, South Gate.

Barnwell, Lester E., 8130 Seville, South Gate.

Barto, Paul, 5035 E. Gage, Bell.

Beasley, Bertha, 6210 Malabar St., Huntington Park.

Beck, W. H. Realty Co., 4020 Firestone, South Gate.

Beckley Realty Co., 8946 State St., South Gate.

Beckman, Henry F., 6230 Long Beach Blvd., South Gate.

Beddine, Harry E., 7850 State, Huntington Park.

Belknap, Vera M., 3175 Firestone Blvd., South Gate.

Bell, Carl A., 2844 Grand, Huntington Park.

Bell, Harold E., 8410 State St., South Gate.

Bellwood Realtors, 4363 E. Gage, Bell.

Brougher, Lawrence E., 8279 Long Beach Blvd., South Gate.

Bermine, A. Rose, 2585 Sale Pl., South Gate.

Bertendorf, J. Lee, 7663 State St., Huntington Park.

Beyer, Forest G., 7301 Atlantic, Bell.

Biddington, John W., 2959A Clarendon, Huntington Park.

Bill, Kermit M., 2614 Saturn, Huntington Park.

Boyer, Verdi E., 7806 Pacific Blvd., Huntington Park.

Brabant, D. E., 7300 State St., Huntington Park.

Brennan, Martin E., 7731 Eastern, Bell Gardens.

Brewer, Fred H., 4312 Slauson, Maywood.

Brewer, Ray E., 3216 Firestone, South Gate.

Brown, Winifred H., 7806 Pacific Blvd., Huntington Park.

Caldwell, Alfred E., 8041 Felix Ave., Bell Gardens.

Carney-Nibarger Realty, 8129 State St., South Gate.

CALIFORNIA

SOUTHEAST (Cont.)

Caron, Ted, 7623 Pacific Blvd., Huntington Park.
Chinn, W. C., 8420 Long Beach Blvd., South Gate.
Christensen, Elnor, 3049 E. Gage, Huntington Park.
Civic Center Realty, 8651 California Ave., South Gate.
Coffer Realty, 4240 Tweedy Blvd., South Gate.
Cole, Billie M., 2621 E. Florence Ave., Huntington Park.
Collings, Art, 7217 Pacific, Huntington Park.
Collins, Chas. C., 1729 E. 60th St., Los Angeles (1).
Compton, Robert B., 10850 Atlantic, Lynwood.
Conklin, Elmer K., 7111 Holmes Ave., Los Angeles (1).
Conway Pinnell Inc., 2550 Saturn, Huntington Park.
Cooke, H. B., 8123 Long Beach Blvd., South Gate.
Crossan, L. B. Co., 2623 Saturn Ave., Huntington Park.
Cummings, Robert M., 10227 Long Beach Blvd., Lynwood.
Daley, Maurice W., 3292 Tweedy Blvd., South Gate.
Daniell, William W., 4040 E. Slauson Ave., Maywood.
Davis, Russell J., 8979 Atlantic, South Gate.
Dawes, Murray K., 3320 E. Century Blvd., Lynwood.
Denkmann Realty Co., 8211 Long Beach Blvd., South Gate.
Detwiler Realty Co., 7830 Pacific Blvd., Huntington Park.
Doubleday, Albert H., 6308 Eastern Ave., Bell Gardens.
Dudley, Jos. L., 7731 Eastern, Bell Gardens.
Duncan, James W., 3463 E. Century Blvd., Lynwood.
Dutton, L. Dewey, 4013 E. Florence Ave., Bell.
Ebert, Grace, 2545 California, Huntington Park.
Ellis, Chas. H., 7003 Marconi, Huntington Park.
English, Wm. H., 10956 Firestone Blvd., Norwalk.
Englund, H. J., 4350 1/2 E. Florence, Bell.
Erickson, H. M., 6713 Rita, Huntington Park.
Farnsworth, Frank, 7672 State, Huntington Park.
Ferguson, Floyd E., 5630 E. Florence, Bell Gardens.
Ferrier & Conley, 5650 E. Florence, Bell Gardens.
Fitzsimmons, W. W., 7767 Compton, Los Angeles (1).
Freers, Garland C., 7606 S. Central, Los Angeles.
Funk, C. D., 2756 E. Florence Ave., Huntington Park.
Funk, Ivan, 9345 Atlantic Blvd., South Gate.
Garstang, Robert E., 9529 California, South Gate.
Gawrych, Eugene S., 10415 Long Beach Blvd., Lynwood.
Gibbons, A. J., 9837 Long Beach Blvd., South Gate.
Graves, E. W., 7720 Pacific Blvd., Huntington Park.
Habstritt, Stanley J., 3818 E. Florence Ave., Bell.
Halley, Harry H., 1767 E. Firestone Blvd., Los Angeles.
Hamer, George, 10701 Alexander Ave., Lynwood.
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Hampton, Floyd L., 6706 Rita Ave., Huntington Park.
Hancock, Floyd B., 3325 Florence Ave., Huntington Park.
Hartley, Jim, 11701 Long Beach Blvd., Lynwood.
Helsley, F. R., 3003 Firestone, South Gate.
Henville, Joe R., 4201 Tweedy Blvd., South Gate.
Hicks, I. A., 3509 Atlantic, Maywood.
Holbrook, Kay, 2774 E. Gage Ave., Huntington Park.
Hollis, Mary E., 11500 Paramount, Downey.
Hunter, C. B., 6423 Eastern Ave., Bell Gardens.
Jacobson, Norman L., 7900 E. Florence, Downey.
Jameson, D. B., 6207 Pacific Blvd., Huntington Park.
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Jensen, Margaret R., 2626 Santa Ana, South Gate.
Jervis, Harold G., 6036 Atlantic Ave., Maywood.
Johnson, Walter M., 7656 Avalon Blvd., Los Angeles (3).
Johnston, James R., 2620 Zoe Ave., Huntington Park.
Jones, Alice E., 3262 Santa Ana, South Gate.
Jones, Howell A., 6720 Atlantic, Bell.
Kay, John W., 4218 Tweedy Blvd., South Gate.
Kerber, Russell C., 8676 State St., South Gate.
Kirk, Dean, 3627 E. Florence Ave., Bell.
Kitchen, E. J., 8421 Long Beach, South Gate.
Lakey, F. H., 6220 Pacific Blvd., Huntington Park.
Lands Realty Co., 8318 Long Beach Blvd., South Gate.
Langdon, Ray P., 8001 S. Atlantic, Bell.
Lange, Walter R., 8936 Long Beach, South Gate.

Langenberg, Russell W., 8112 State St., South Gate.
Larson, Alfred C., 7859 Seville Ave., Huntington Park.
Lasater, Lillian, 9335 Atlantic, South Gate.
Laughlin, Martha, 3327 Hill St., Huntington Park.
Laursen, Otto D., 10353 California, South Gate.
Leavell, Orvan W., 9300 California Ave., South Gate.
Leavell, Paul E., 5540 1/2 Gage Ave., Bell.
Lehman, Don B., 14112 Pioneer, Norwalk.
Lembo, Michael, 3474 Liberty Blvd., South Gate.
Leonard, Emile G., 3211 E. Gage Ave., Huntington Park.
Lester, Hugh, 8546 Long Beach Blvd., South Gate.
Lindberg, Anne, 2632 N. Fair Oaks, Altadena.
Losey, Clifford, 2623 Saturn, Huntington Park.
Lough, Darwin R., 2670 E. Florence, Huntington Park.
Lund, Harry H., 11364 Long Beach Blvd., Lynwood.
Lynwood Realty Co., 11478 Long Beach Blvd., Lynwood.
Lytal Realty, 3600 Century, Lynwood.
Manning Investment Co., 8120 E. Firestone Blvd., Downey.
Mater and Mater, 3642 E. Slauson Ave., Maywood.
McCallum, E. E., 8634 Firestone, Downey.
McCluney, Herbert C., 8118 San Miguel, South Gate.
McClure, John T., 4425 E. Slauson Ave., Maywood.
McCutchin, Robert, 4020 Firestone, South Gate.
McHale, Andy J., 8123 Seville, South Gate.
McKeehan, Harold A., 4354 E. Gage Ave., Bell.
McMichael, J. W., 4473 Tweedy, South Gate.
McQuarrie, Herrick, 12035 Long Beach, Lynwood.
Miller, Estelle E., 4235 Tweedy Blvd., South Gate.
Mitchell, Wm. F., 7850 State St., Huntington Park.
Moffett, Stanley, 11036 Atlantic, Lynwood.
Moore, I. Presley, 6303 Riverside Ave., Bell.
Moore, Richard F., 8181 Seville, South Gate.
Moochart, Edna, 6717 Benson St., Huntington Park.
Morrow, C. Lorraine, 5540 1/2 Gage Ave., Bell.
Neal, Lois S., 6018 Seville, Huntington Park.
Neste, Peter C., 3076 Randolph, Huntington Park.
Newell, Breta C., 3175 Firestone, South Gate.
Nielsen, Paul B., 6213 Santa Fe, Huntington Park.
Noble, Frederick M., 4025 E. 60th St., Huntington Park.
Park Realty Inc., 7900 Seville, Huntington Park.
Parker, Vera L., 8715 Long Beach, South Gate.
Parr Realty Co., 10015 California Ave., South Gate.
Peralta, Jerome, 3639 Abbott Rd., Lynwood.
Peters Investment Co., 2681 Florence, Huntington Park.
Peterson, Chas. E., 6316 Eastern Ave., Bell Gardens.
Piepenstock, H. F., 2721 E. Gage Ave., Huntington Park.
Poff, Lewis, 10309 Atlantic, South Gate.
Pratt, Louis W., 4116 E. Gage Ave., Bell.
Price, Olin H., 2720 E. Gage Ave., Huntington Park.
Rahal, Georgia, 2965 Gage Ave., Huntington Park.
Raymond, Earl, 5200 E. Gage Ave., Bell.
Rich, Vera M., 3249 E. Gage Ave., Huntington Park.
Ritter, Lowell F., 10850 Atlantic, Lynwood.
Rogers, Geo. H., 2733 Randolph St., Huntington Park.
Rose, Ernest E., 6046 Rita, Huntington Park.
Runnells, T. M., 3606 E. 53rd, Maywood.
Sawyer, Don R., 4313 Tweedy Blvd., South Gate.
Schaffer, E. O., 7600 California, Huntington Park.
Schneider, Catherann, 3262 Santa Ana, South Gate.
Scott, Elmer F., 12039 Long Beach Blvd., Lynwood.
Settles, E. W., 6423 Eastern Ave., Bell Gardens.
Seymour, Ruby M., 6218 Santa Fe, Huntington Park.
Shubert, George, 3012 Tweedy, South Gate.
Simpson, Reta S., 8000 Seville Ave., Huntington Park.
Skinner-Fredrickson, 8721 E. Firestone, Downey.
Slaton, Arthur J., 8936 Long Beach, South Gate.
Smith, Don W., 3030 Florence Ave., Huntington Park.
Southeast Cities Realty, 10923 Long Beach Blvd., Lynwood.
South Gate Realty Co., 9730 Long Beach, South Gate.
South-Lyn Realty Co., 10324 California, South Gate.
Southworth, O. H., 9266 Telegraph Rd., Rivers.
Sprague, Ned, 3310 Firestone, South Gate.
Steffens, Bernice O., 9037 Long Beach, South Gate.
Steffey, 513 N. Long Beach, Compton.
Stephens, Ralph L., 8000 Seville, Huntington Park.
Stone, Vern B., 1455 E. Rosecrans, Compton.
Stratford, R. D., 10128 California, South Gate.

Thagard, W. O., 4100 Tweedy Blvd., South Gate.
Thatcher, Marie L., 11807 Long Beach Blvd., Lynwood.
Thomas, Ardell, 4166 Tweedy Blvd., South Gate.
Thompson, Edw. G., 2930 E. Florence, Huntington Park.
Tucker, Helen E., 2681 E. Florence, Huntington Park.
Turner, Denton C., 3467 1/2 Tweedy, South Gate.
Turner, Joan, 7914 State St., Huntington Park.
Turnidge, Chester V., 3330 Tweedy Blvd., South Gate.
Turnidge, Norman V., 9324 Long Beach Blvd., South Gate.
Tweed, G. E., 4325 Gage Ave., Bell.
Vaughn, James A., 4403 Slauson Ave., Maywood.
Voge, Eilert, 8966 State St., South Gate.
Ward, Ray S., 11011 S. Paramount, Downey.
Webster, Emil R., 4160 Tweedy Blvd., South Gate.
West, Albert R., 3826 Grand Ave., Huntington Park.
Whitacre, Lillian T., 7825 State, Huntington Park.
Williams, John R., 5804 E. Florence, Bell.
Williams, Robert B., 2620 Zoe Ave., Huntington Park.
Wilson, Thomas S., 7824 Seville, South Gate.
Wilson, Walter A., 8935 Long Beach, Lynwood.
Wing, Earl, 11460 Long Beach Blvd., Maywood.
Winslow, Don, 12311 Garfield, Hollywood.
Woolley, John C., 6362 E. Florence Ave., Bell Gardens.
Young, I. R., 3300 Firestone, South Gate.
Young, O. M., 4352 E. Gage, Bell.
Young Property Co., 3003 E. Firestone, South Gate.
Young & Strong, 6025 Atlantic, Maywood.

South Pasadena Realty Board

Active Members, 12; Others, 6.

President: Hector Powell, 1110 Fair Oaks Ave.
Secretary: Alice M. Jarrett, 1321 Huntington Dr.
Anders, E. O. Co., 1417 Mission St.
Barbee, M. R., 1108 1/2 Mission.
Burke, Clarence E., 1406 Huntington Dr.
Deavel, H. R., 1025 Fair Oaks Ave.
Filley, Louis J., 1114 1/2 Fair Oaks Ave.
Harvey, Thomas, 706 N. Garfield, Alhambra.
Jarrett, Alice M., 1321 Huntington Dr.
Martin, Guy M., 1808 Olive Ave.
Matthews Realty Co., 1112 Fair Oaks Ave.
McCarthy, Dan, 1123 Fair Oaks Ave.
Orr, Phillip H., 1520 Oxley St.
Powell, Hector, 1110 Fair Oaks Ave.

Southern Alameda County Real Estate Board

Active Members, 106; Others, 42.

President: John A. Deadrich III, 581 E. 14th St., San Leandro.
Secretary: Zora Pinaas, 1204 A St., Hayward.
Abraham, Jack W., 14087 E. 14th St., San Leandro.
Alexander, Charles A., 1085 Castro St., Hayward.
Amaral, John J., 10 St. Mary's St., Pleasanton.
Amrine, R. G., 16235 Hesperian Blvd., San Leandro.
Anderson, Arnold C., 7932 Castro Valley Blvd., Castro Valley.
Apple, Louis M., 1426 E. 14th St., San Leandro.
Ashley, George Homer, 21585 E. 14th St., Hayward.
Austin, Ralph R., 1096 Davis St., San Leandro.
Behee, Eugene, 778 B St., Hayward.
Best, Bradley O., 734 A St., Hayward.
Bohannon, David D., 15803 Hesperian Blvd., San Leandro.
Brown, Robert C., 1881 E. 14th St., San Leandro.
Brown, Robert I., 1101 MacArthur Blvd., San Leandro.
Calamore, Benjamin A., 1621 E. 14th St., San Leandro.
Cardinet, Evelyn A., 4345 Rhinehart Dr., Oakland.
Cardoza, Louis L., 111 S. Main St., Centerville.
Cisna, Marion T., 590 Lewelling Blvd., San Leandro.
Clarke, Harold V., 15801 E. 14th St., San Leandro.
Cooper, Eugene T., 357 MacArthur Blvd., San Leandro.
Cox, Fred, P.O. Box 88, Hayward.
Cromie, John L., 912 B St., Hayward.
Cronin, John R., 16551 E. 14th St., San Leandro.
Curtis, Oren O., 16261 Hesperian Blvd., San Leandro.
Deadrich, John A., III, 581 E. 14th St., San Leandro.
Dean, Fred V., 1095 MacArthur Blvd., San Leandro.
DeCoite, Ernest, 2334 E. 14th St., San Leandro.
DeWante, G. A., 180 Castro St., Hayward.
Dozier, Carl L., 14091 E. 14th St., San Leandro.
Dunnigan, A. F., 6354 Castro Valley Blvd., Castro Valley.
Elwood, Elsie Lee, 15297 Hesperian Blvd., San Lorenzo.
Foppoli, Eugene Wm., 15098 E. 14th St., San Leandro.
Frank, Louis C., 14077 E. 14th St., San Leandro.
Fremery, Arnold L., P.O. Box 5, Danville.
Fuller, Carl L., 875 A St., Hayward.
Furrer, Richard T., 14101 E. 14th St., San Leandro.
Garcia, Theresa, 245 MacArthur Blvd., San Leandro.
Gordon, Clarence H., 555 MacArthur Blvd., San Leandro.
Hamilton, James D., 16 Dutton Ave., San Leandro.
Hamm, Albert Earl, 6550 Castro Valley Blvd., Castro Valley.
Hansen, Newton L., 14242 E. 14th St., San Leandro.
Harris, George E., 14263 E. 14th St., San Leandro.
Haugan, Clarence M., 1789 E. 14th St., San Leandro.
Hayes, Edgar M., 22 Estudillo Ave., San Leandro.
Heron, Philip E., 1110 C St., Hayward.
Hillhouse, Leonard B., 6150 Castro Valley Blvd., Castro Valley.
Hirschman, Leonard R., 21585 E. 14th St., Hayward.
Hodges, E. B., 144 S. Main St., Centerville.
Hoffman, Edward R., 15255 Hesperian Blvd., San Lorenzo.
Holmes, William D., 2113 E. 14th St., San Leandro.
Howard, James H., 1597 E. 14th St., San Leandro.
Hunt, Ernest A., 41 Castro St., Hayward.
Johnston, A. W., 737 A St., Hayward.
Jones, Edith J., 1593 E. 14th St., San Leandro.
Kinney, J. Ross, 1095 MacArthur Blvd., San Leandro.
LaCombe, E. Albert, 339 West Ave., (150) San Lorenzo.
LeCount, William D., 15025 E. 14th St., San Leandro.
Leidig, Mildred M., 1110 C St., Hayward.
Lowrie, Fred C., 1238 Bartlett Ave., Hayward.
Maciel, Richard Arnold, 335 MacArthur Blvd., San Leandro.
Mason, Diane Greer, 201 W. Estudillo, Rm. 205, San Leandro.
Mathews, Barbara, 1632 E. 14th St., San Leandro.
McKie, William R., 8060 Castro Valley Blvd., Castro Valley.
McNeely, W. Harold, 18560 E. 14th St., Hayward.
McPherson, Ray L., 1313 MacArthur Blvd., San Leandro.
McRae, Leonard B., 1840 E. 14th St., San Leandro.
Meyer, James Richmond, 350 Norris Rd., Centerville.
Mosier, Albert E., 16355 Foothill Blvd., San Leandro.
Munro, Al V., 17496 E. 14th St., Hayward.
Nielsen, George J., 20969 E. 14th St., Hayward.
Olson, Philip C., 1629 E. 14th St., San Leandro.
Onstad, Merrill E., 1728 E. 14th St., San Leandro.
Pacheaco, Paul A. Jr., 417 Dutton Ave., San Leandro.
Pace, Temple P., 6000 Castro Valley Blvd., Castro Valley.
Pearl, Clarence R., 1621 E. 14th St., San Leandro.
Pinaas, Zora, 1204 A St., Hayward.
Plant, Thomas O., 1195 A St., Hayward.
Pollard, Louis Elmer Jr., 7862 MacArthur Blvd., Oakland.
Quebbeman, William, 14083 E. 14th St., San Leandro.
Raabe, Edwin F., 1819 Mattox Rd., Hayward.
Raitt, Harold, 15516 E. 14th St., San Leandro.
Ramke, Arthur L., 1010 A St., Hayward.
Ravie, Jack Edward, 17315 E. 14th St., Hayward.
Rector, Leon E., 21273 E. 14th St., Hayward.
Robey, Edward A., 21483 E. 14th St., Hayward.
Rose, Fay A. (Mr.), 21415 E. 14th St., Hayward.
Rose, Tony J., 144 S. Main St., Centerville.
Ross, Claude N., 21279 E. 14th St., Hayward.
Scribner, Harlow E., 1525 E. 14th St., San Leandro.
Seely, Leonard, 1890 E. 14th St., San Leandro.
Selby, Erwin F., 14878 E. 14th St., San Leandro.
Sengir, Thomas M., 15820 Hesperian Blvd., San Lorenzo.
Serdahl, Earl D., 1095 MacArthur Blvd., San Leandro.
Shiells, Robert John, 538 Castro St., Hayward.
Smith, Maurice O., 21169 E. 14th St., Hayward.
Stevenson, Austin Barr, 628 Dutton Ave., San Leandro.

Thor, Carl P., 1051 MacArthur Blvd., San Leandro.
Tietz, W. W., 15550 Hesperian Blvd., San Lorenzo.
Sullivan, William Richard, 14803 E. 14th St., San Leandro.
Synoground, Donald Marvin, 1987 E. 14th St., San Leandro.
Veach, Lou P., 12 Dutton Ave., San Leandro.
Viele, Calvin Fayette, 607 Lewelling Blvd., San Lorenzo.
Walsh, Joseph A., 7716 Castro Valley Blvd., Castro Valley.
White, John D., 2105 Doolittle Dr., San Leandro.
White, Kenneth G., 1621 E. 14th St., San Leandro.
Wilson, A. L., Rt. 1, Box 542, Livermore.
Woodard, James W., 6101 Foothill Blvd., Oakland (5).

Stockton Realty Board

Active Members, 69; Others, 24.
President: Richard M. Robbins, 215 N. San Joaquin St.
Secretary: Bill Kobus, 211 N. San Joaquin St.
Ahearn, Harold, 112 N. San Joaquin St.
Babcock, Glen F., 1032 N. Sargent.
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Bruzzone, L. A., 245 S. California St.
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Clark, Wendell, 3320 N. San Joaquin St.
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Cutting & Co., L. M., 121 N. San Joaquin.
Dagg, Robert J., 1024 N. Lincoln.
Darter & Leonard, 117 N. San Joaquin St.
Davis, Thomas E. Agency, 409 E. Weber Ave.
Delta Agencies Inc., 245 E. Weber Ave.
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Garrow & Bowman, 632 N. California St.
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Lowry, Daniel F., 150 E. Main, Manteca.
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Neu, Dennis F., 1014 N. Wilson Way.
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Shaw, C. Norman, 1206 S. El Dorado.
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Wagner, Robert R., 343 E. Weber Ave.
Washburn, Leroy A., 828 E. Main.
Webb, Donald G., 1501 N. California St.
Westbrook, Fred, P.O. Box 409.
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Dickson, Laura.
Drane, H. A., Los Molinos.
Ellis, Fay.
Fannin, Jack.
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Harter, Chuck, 348 Main St., Red Bluff.
Harter, E. L., 348 Main St., Red Bluff.
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Hull, Milton, 804 Main St., Red Bluff.
Martin, Mabel.
McHie, Arch, 624 Main St., Red Bluff.
Ryan, James, 624 Main St., Red Bluff.
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Connett, Perry L., 1871 W. Carson St., Torrance.
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Epner, Elmer, 1622 W. 213th St., Torrance.
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Jorgenson, E. M., 1903 W. 261 St., Lomita.
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Mumford, Luther, 2325 Torrance Blvd., Torrance.
Norby, Hans, 1715 Arlington Ave., Torrance.
Osborne, H. J., 1536 Pacific Coast Hwy., Harbor City.
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Ryan, Paddy, 1425 W. Carson St., Torrance.
Schmitt, James H., 2025 Pacific Coast Hwy., Lomita.
Sennese, Dick, 3000 Pacific Coast Hwy., Torrance.
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King, Henry B., 114 E. Inyo St.
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Backman, Edward, 239 W. Main St.
Beatty, John, 432 E. Main St.
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Carson, Fred, 233 W. Main.
Countz, Alvin E., 216 W. Main.
Delbon, Ellis Raymond, 304 E. Main.
Hardisty, L. E., 110 N. First St.
Harrison, P. L., 218 Bethany.
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Lindberg, S. P., 233 W. Main.
Long, Ella M., 428 E. Main.
Mendonca, David Freitas, 695 Lander Ave.
Miller, Clarence F., Rt. 2, Box 593.
Nelson, Fridolph Edward, 130 N. Broadway.
Paul, Joseph Ephraim, N. 99 Hwy. & 20th Cent. Rd.
Reich, Onas Chester, 216 W. Main St.
Rickenbacher, Jack, 217 E. Main.
Salstrand, Erling Joseph, 124 S. Center.
Smith, Luther, 290 W. Main St.
Troth, Horatio C., 216 W. Main.

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Brainard, C. D., P.O. Box 503.
Coleman, Myrtle M., P.O. Box 337.
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Geer, Russell R., Gen. Del.
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Hamilton, Ruby Ann, P.O. Box 711.
Hanson, Walter G., P.O. Box 732.
Haskell, Estelle H., P.O. Box 632.
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McCown, R. L., P.O. Box 295.
Mixon, Harvey, P.O. Box 427.
Phillips, John H., Star Route.
Pilsen, Harold, P.O. Box 84.
Ronde, Mildred R., P.O. Box 732.
Stengel, Mary V., P.O. Box 336.
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Baker, Joey, 1119 Washington Blvd., Los Angeles (64).
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Butler, Edward E., 10327 Venice Blvd., Los Angeles (34).
Curie, O. Wayne, 11781 W. Pico Blvd., West Los Angeles (64).
Daneshon, Ima, 12753 W. Washington Blvd.
Detweiler, Arthur, 11636 Gateway Blvd., Los Angeles (64).
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Doat, Robert, 816 Lincoln Blvd.
Dore, Arthur, 545 Rose Ave.
Doyle, Thomas, 11730 Gateway Blvd., Los Angeles (64).
Elliott, Frank E., 13122 Washington Blvd.
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Gosman, Grace, 12965 Washington Blvd.
Goyne, Milton E., 214 Lincoln Blvd.
Gustafson, G. Erwin, 1511 Venice Blvd.
Harter, Lloyd, 12323 Venice Blvd., Mar Vista.
Hodge, Clayton, 2221 Lincoln Blvd.
Hughes, P. P., 2452A Lincoln Blvd.
Johnson, E. A., 12240 Venice Blvd., Mar Vista.
Kresne, Clyde A., 11525 Washington Blvd., Culver City.
Lahr, Virginia, 12201 W. Washington Blvd., Culver City.
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Lomas, Geo., 2624 Naples.
Marsh, M. B., 1808 Lincoln Blvd.
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McCoy, T. O., 230 Culver Blvd., Playa del Rey.
Miller, Sybil, 12240 Venice Blvd., Mar Vista.
Moore, Al, 12015 Venice Blvd., Los Angeles (34).
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Nelson, John, 2610 S. La Cienega Blvd., Los Angeles (34).
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Omon, John, 12323 Venice Blvd., Mar Vista.
Payne, S. C., 2452A Lincoln Blvd.
Remington, W. J., 12323 Venice Blvd., Mar Vista.
Rodgers, Y. C. A., 11622 Venice Blvd., Culver City.
Romanik, Dave, 1648 S. Purdue, Los Angeles (25).
Sarvak, Mildred, 12753 W. Washington Blvd.
Selby, W. W., 1138 Venice Blvd.
Smith, G. E., 551 Broadway.
Thomas, Grace, 2221 Lincoln Blvd.
White, James, 12753 W. Washington Blvd.
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Wilson, Bennie, 12508 Washington Blvd.
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Ax, A. C., 1337 E. Santa Clara St., Ventura.
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Bartlett, D. P., 3881 Loma Vista Rd., Ventura.
Bates, R. W., 24 N. California St., Ventura.
Bayne, H. A., 1244 Hemlock Lane, Ventura.
Beene, W. Ray, 34 S. Chestnut St., Ventura.
Bogetti, Peter A., 433 E. Main St., Ventura.
Borrell, A. J., R.F.D. 2, Box 1086, Saticoy.
Borrell, A. W., 2167 Palomar Dr., Ventura.
Brown, Sadie W., 867 E. Main St., Ventura.
Butts, Sanford D., 1927 E. Main St., Ventura.
Calderson, Winifred E., 544 Ventura Ave., Oak View.
Carr, Ed J., 176 S. California St., Ventura.
Chadsey, R. M., 57 N. Kalorama St., Ventura.
Cummings, Arthur H., 32 S. Chestnut St., Ventura.
Dawson, Clara E., 427 E. Meta St., Ventura.
Denison, Lon M., 468 E. Main St., Ventura.
Ekdall, E. C., 739 E. Santa Clara St., Ventura.
Ekdall, Mary C., 739 E. Santa Clara St., Ventura.
Emmett, Dan W., 129 S. California St., Ventura.
Fazio, Ben, 557 E. Meta St., Ventura.
Fertig, L. G., 45 S. California St., Ventura.
Fugate, J. A., 1969 E. Main, Ventura.
Gerhardt, Ed., 834 E. Main St., Ventura.
Gise, Roland W., 1653 E. Main St., Ventura.
Gragg, C. Harold, 1956 Thompson Blvd., Ventura.
Grassle, G. F., 964 E. Main St., Ventura.
Hall, E. R., 294 S. California St., Ventura.
Hertman, Stanley D., 2130 E. Main St., Ventura.
Holt, E. B., 717 E. Main St., Ventura.
Lefors, T. C., 1035 N. Ventura Ave., Ventura.
McBride, James J., 680 E. Main St., Ventura.
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Myers, Roy H., Rt. 3, Box 161, Ojai.
Nicholson, Rena, 1100 S. Seaward, Ventura.
Norwood, Bertha L., 2171 Thompson Blvd., Ventura.
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Reitzel, Frank C., 2016 E. Main St., Ventura.
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Smith, Dale Z., 697 E. Main, Ventura.
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Thompson, Paul, Rt. 2, Box 112, Ventura.
Vaughn, Chas. P., 1660 E. Main St., Ventura.
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Wheeler, Homer, 1807 E. Main St., Ventura.
Whitchurch, Bert, 433 E. Main St., Ventura.

Whiteman, W. K., 176 S. California St., Ventura.
Wicker, J. G., 129 S. California St., Ventura.
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Crawford, Floyd, 317 S. Locust St.
Cross & Sons, R. F., 219 W. Main St., Box 310.
Edwards Realty Co., 108 N. Court St., Mail Box 567.
Enos, Charles J., 110 S. Church St., Visalia.
George, Faber, 126 N. Court St., Box 266.
Griffin, Lloyd, 124 N. Court St.
Howard-Walker Realty, 108 W. Center St., Visalia.
Lee, Mark, 127 W. Mineral King Ave.
Morgan, John W., 122 N. Church St., Visalia.
Philippe, J. J., 600 W. Mineral King.
Shaffer Realty, 1/2 mile E. on E. Mineral King Ave., Visalia.
Sellers, A. B., 119 N. E. St., Exeter.
Straughn, Howard, 716 Oak Park, Visalia.
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Elder, John D., P.O. Box 203, Vista.
Englund, E. E., Rt. 2, Box 1046, Vista.
Fotheringham, J. H., 333 E. Vista Way, Vista.
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Hall, E. Gordon, P.O. Box 789, Fallbrook.
Hummel, Richard, P.O. Box 715, Vista.
Kellough, A. H., P.O. Box 692, Vista.
Kreinsmith, Alma H., 639 S. Santa Fe, Vista.
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Miller, Robert, 333 E. Vista Way, Vista.
O'Hearn, Vincent D., P.O. Box 458, Fallbrook.
Payne, W. C., 346 W. Vista Way, Vista.
Poore, Paul R., P.O. Box 261, Vista.
Reineman, L. A., Star Rt. 1, Box 14, Fallbrook.
Reynolds, Harry A., P.O. Box 307, Vista.
Ring, Myrtle G., P.O. Box 632, Vista.
Rogers, W. W., 210 N. Hill St., Oceanside.
Royer, Charles F., 241 E. Vista Way, Vista.
SEDEN, R. D., Rt. 1, Box 1506, Vista.
Shiffer, Jess, P.O. Box 1, Vista.
Shiffer, Frances, P.O. Box 1, Vista.
Smith, Paul A., 825 E. Vista Way, Vista.
Tomlin, N. W., Rt. 2, Box 33, Fallbrook.
Tucker, Maude, 820 S. Santa Fe Vista.
Van der Linden, Pamela, P.O. Box 352, Fallbrook.
Wayman, Raymond, P.O. Box 698, Fallbrook.
Wood, Dale E., P.O. Box 455, Vista.

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Chinn, Johnson, 20 Bridge.
Colegrove, Don, 625 Main.
Dunlap, Carl S., 1802 Freedom Blvd., Watsonville.
Hall, Edward A. & Sons, 19 Third St.
Herrlich, Leo, Aromas.
Kane, Harold L., 22 Wall St.
King, R. D., 1026 Main St.
McSherry & Hudson, 9 Third St.
Meidl Realty, 434 Main St.
Minogue, Lloyd, 9 Wall St.
Mossbarber, Lee, 123 E. Lake.
Murphy, Mike, Ford St.
Newsom, C. B., 20 Wall St.
Smith, George, 16 Wall St.
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Anderson, Arnold L., 7750 Sunset Blvd., Los Angeles (46).
Austin, Herbert R., 8997 Santa Monica Blvd., Los Angeles (46).
Babcock, Lorin W., 8730 Santa Monica Blvd., Los Angeles (46).
Bank, Elliot M., 650 S. San Vicente Blvd., Los Angeles (46).
Blount Co., Frank, 6253 Hollywood Blvd., Los Angeles (28).
Brown & Memory, 539 N. LaCienega Blvd., Los Angeles (48).
Campbell, W. T. B., 7906 Santa Monica Blvd., Los Angeles (46).
Carr, Charles J., 7856 Santa Monica, Los Angeles (46).
Cox, Mildred Schelp, 1215 N. La Brea Ave., Los Angeles (38).
Falconer, Robert F., 8605 Beverly Blvd., Los Angeles (48).
Dunley-Charles Co., 8902 Santa Monica Blvd., Los Angeles (46).
Ferguson, Arthur S., 836 N. Fairfax Ave., Los Angeles (46).
Foell, Geo. T., 8578 Santa Monica Blvd., Los Angeles (46).
Gross, John Charles, 8949 Sunset Blvd., Los Angeles (46).
Haskell, John C., 8584 Sunset Blvd., Los Angeles (46).
Hittleman, Irvin A., 616 N. Doheny Dr., Los Angeles (46).
Huff, Josephine R., 8615 Sherwood Dr., Los Angeles (46).
Huff, R. T., 8615 Sherwood Dr., Los Angeles (46).
Huttenlocher, Ona B., 7175 Sunset Blvd., Los Angeles (46).
Johnston, R. W. & Co., 8563 Beverly Blvd., Los Angeles (48).
MacWilliam, Gordon, 8849 Sunset Blvd., Los Angeles (46).
Mancuso Realty, G. A., 8100 Melrose Ave., Los Angeles (46).
Martin, Amby, 7318 Melrose Ave., Los Angeles (46).
Mause, William, 9059 Sunset Blvd., Los Angeles (46).
McKinney, J. G., 8902 Santa Monica Blvd., Los Angeles (46).
Medbury, Fred M., 8941 Santa Monica Blvd., Los Angeles (46).
Mill, Ruth, 9062 Nemo St., Los Angeles (46).
Miller, Phillip, 8902 Santa Monica Blvd., Los Angeles (46).
Montgomery, O. L., 7449 Sunset Blvd., Los Angeles (46).
Montgomery, Robert F., 7449 Sunset Blvd., Los Angeles (46).

Munns, Charles J., 458 N. Robertson Blvd., Los Angeles (48).
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Allen, J. Monroe, 127 N. Bright Ave.
Allen, Joseph T., 324 N. Painter Ave.
Barr, Roy A., 214 E. Philadelphia St.
Bell, Robert S., 407 Bank of America Bldg.
Blanch, W. F., 143 W. Philadelphia St.
Bordeaux, Mel, 305 E. Philadelphia St.
Brasher, Avon E., 9415 E. Washington Blvd., Rivera.
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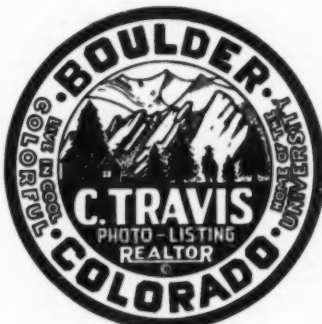
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West, John, 726 9th St.
WHEELER, JOHN, 809 9th St.

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 Thompson, L. E., 319 Colorado Ave., La Junta.
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Bassett, Eileen, Candlewood Vista, RFD #5,
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Benjamin, Irma, Box 273, Ridgefield.
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Brown, Herbert M., Clapboard Ridge,
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Sullivan, Lawrence, 23 1/2 W. Main St., Mystic.
Turello, Anthony P., 106 State St.
Tyrecek, Joseph R., New London-Norwich Rd., Montville.
Waterman, William B., Mohican Hotel.
Wilcox, Jane B., Point O' Woods, Old Lyme.

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Bissell, William, Comstock Hill.
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Barker, Howard, Danbury Rd., Wilton.
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Dann, Gertrude, 2 Haviland St., South Norwalk.
Dann, Percy G., 2 Haviland St., South Norwalk.
DeSaussure, Charles, 145 East Ave., East Norwalk.
Earle, Harry W., 64 Wall St.
Gillespie, Frank, 51 S. Main St., South Norwalk.
Gormley, Daniel, 3 Belden Ave.
Haviland, Reed, Box 985, Darien.
Kavanewsk, Joseph, 532 West Ave., Norwalk.
Loughton, Richard S., St. Mary's Lane.
Lee, Kenneth, 195 Liberty Sq., East Norwalk.
Maestri, Fred, 79 Cedar St., South Norwalk.
Padula, Louis J., 608 West Ave.
Peabody, Richard, 66 N. Main St., South Norwalk.
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Woodcock, R. B., 285 West Ave., South Norwalk.

Norwich

Real Estate Board

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Adams, Joseph S., 7 Bowell Ave.
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Brennan, William F., 10 Shetucket St.
Bussiere, Joseph, 8 Center St., Danielson.
Goldblatt, Jacob, 257 Main St.
Kilburn, William A., 528 New London Tpke.
Marks, Richard, 287 Main St.
Mathieu, Irene F., 16 Franklin St.
McGlone, Harry, Plainfield.
Morrison, Mabel S., Allyn Lane, Gales Ferry.
O'Connell, Anthony Wayne, 40 Main St.
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Ries, Herbert H., 257 Main St.
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Storms, Robert J., 16 Franklin St.

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Bach, Alfons, Ridgeway Center.
Barrows, Paul M., High Ridge Rd.
Bishop, Wendell L., 1740 Summer St.
Blois, Edward, 1567 Summer St.
Bouton, C. Stanley, 407 Post Rd. W., Darien.
Brennan, William H., 105 Bedford St.
Castles, George C., Long Ridge Rd. at Merritt Pkwy.
Clark, Allen F., Long Ridge Rd.
Crandall, Arthur I., Long Ridge Rd. at Wire Mill.
Cruikshank, Douglas M., 141 Broadway, New York 6, N.Y.
Daring, Joseph J., Den Rd.
Dzamba, Stephen, 1567 Summer St.
Gash, Joseph J., 272 Main St.
Glazer, Bennett E., 322 Main St.
Harding, James W., 46 Atlantic St.
Harris, Miss Betty, 159 Main St.
Ingalls, John H., 150 Grove St.
Kirk, Bennett B. Jr., 300 Main St.
Lewis, Donald M., 76 W. Park Pl.
Lindsay, Andrew H., Long Ridge Rd.
Lindstrom, A. W., 300 Main St.
Maffucci, Alonzo, 29 Main St.
Maillard, Paul C., 46 Atlantic St.
Martino, Ralph H., 25 Pellom Pl.
Moltach, Hugo, 322 Main St.
Moser, Mrs. Josephine, 65 South St.
Nosal, Charles, 625 Bedford St.
Nosal, Joseph M., 625 Bedford St.
Palmer, Mrs. Dorothy, 291 Bridge St.
PIERSON, SAMUEL F., 63 Broad St.
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Polis, Elias, 270 Atlantic St.
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Richter, Walter B., Palmer Hill Rd., Riverside.
Ridabock, Harry W., Long Ridge at Wire Mill.
Riley, Mrs. Anna L., South Ave., New Canaan.
Sherwood, Clarence L., 300 Main St.
Sherwood, Mrs. Kelsey, 266 Hollow Tree Ridge Rd.
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 Secretary: Vincent J. Nolan, 105 Hawthorne Ave., Derby.
 Crossman, Murray A., 100 Main St., Ansonia.
 Hickey, William J. & Son, 59 Elizabeth St., Derby.
 Kingston, William H., 290 Main St., Ansonia.
 Kolb, John, 135 Main St., Seymour.
 Larkin, J. Clement, 52 Bridge St., Ansonia.
 Nolan, Vincent J., 105 Hawthorne Ave., Derby.
 Sargeant, Charles, 80 Skokorat St., Seymour.
 Sheehy Agency, 447 Howe Ave., Shelton.
 Valley Properties Inc., 17 Elizabeth St., Derby.
 Zabrocky, Frank, 19 Swan Ave., Seymour.

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Real Estate Board**

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 Secretary: Michael J. Riley, 51 W. Main St.
 Baronian, George A., 36 N. Main St.
 Better Homes Realty Co., 192 Grand St.
 Bloodgood, Ralph S., 36 N. Main St.
 Carroll, Theodore P., 168 Grand St.
 Curley, Leo J., 51 W. Main St.
 Cuyler, Frances F., 42 Bank St.
 DePastino, John, 199 Bank St.
 Dickinson, Theodore F., 57 N. Main St.
 Dillon, James J., 20 E. Main St.
 Farrington, D. T., 141 W. Main St.
 Galullo, Louis J., 168 Grand St.
 Hart, Walter H., Inc., 20 E. Main St.
 Hayden, John A., 65 S. Main St.
 Horan, John J., 36 N. Main St.
 Hovey, Joseph P., 149 Plaza Ave.
 Hutchinson, John M., 195 N. Main St.
 Luddy Bros., 20 E. Main St.
 Marshall, Madeleine B., 36 N. Main St.
 McEvoy, Inc., 51 W. Main St.
 Murphy, Henry M., 76 Center St.
 Murphy, Michael C., 206 Bunker Hill Ave.
 Nuhn & Nuhn, 141 Bank St.
 Panza, Dominic, 36 N. Main St.
 Posin, Sidney B. Co., 111 Grand St.
ROOT & BOYD, INC., 174 Grand St.
 Rosengarten, Charles, 35 Leavenworth St.
 Savage, Joseph A., 29 Leavenworth St.
 Tierney, Mark A., 171 Bank St.
 Walker, Donald B., 20 E. Main St.
 Washburne & Washburne, 57 N. Main St.
 Young, Lester E., 20 E. Main St.

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 Secretary: William T. Wood, Taylor Pl.
 Anderson, John, 143 Main St.
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 Belcher, Yale, 125 E. State St.
 Benson, Helen, 158 E. State St.
 Cashen, Helen, Avery Ct.
 Cornwall, Laurence, Pequot Rd., Southport.
 Dehmer Inc., Bay St.

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 Harper-Wood, Taylor Pl.
 Hastings, John, Bay St.
 Haugh, Mary, W. State St.
 Hunter, Sally, E. State St.
 Lowndes, Stanley, 232 W. State St.
 Molyneux, Josephine, Main St.
 Osborn, W. Frank, 58 E. State St.
 Pell, Madeline, 66 Main St.
 Scott, Marsha, 51 Riverside Ave.
 Spalek, Paul, 271 Main St., Westport.
 Tighlman-Frost, E. State St.
 Van Riper & De Veaux, Rt. 7, Wilton.
 Vermilya, Wallace, Myrtle Ave.
 Weston Agency, Rt. 57, Weston.
 Whittlesey, M., Rt. 7, Wilton.
 Wiley, Ellen, Elm St.
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 Couhig, Andrew J., 212 S. State St., Dover.
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 Handler, Paul, 905 Orange St.
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 Hoopes, Linnaeus L., 2124 Market St.
 Hudson, George H., 704 Bellefonte Ave.
 Kurtz, Chas. C. & Sons Co., Delaware Ave. at Tatnall St.
 Mendinhal, Chas. E., 1016 Washington St.
 Monaghan, J. J. Co., 832 Orange St.
 Money, Harmon W., 403 Broad St., Middletown.
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 Pippin, Kinnamon, Taylor & Dawes Inc., 206 W. 10th St.
 Roeper, Carl A., 600A Delaware Ave.
 Roman, John C., 1012 Washington St.
 Rosin, Morris M., 913 Market St.
 Sassone, James J., 1515 W. 4th St.
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Chatham Savings Bank, 10 E. Bryan St.
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 Bullock, W. G., 115½ N. Patterson St.
 Hester, W. H., 119 W. North St.
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 Lilly, P. R., 120 W. Central Ave.
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 Tillman, W. H., 105½ E. Hill Ave.

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 Carter, Fred B. III, P.O. Box 1835.
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 Castro, Alexander H. F., 924 Bethel.
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 Ching, Thomas Hee, 89 N. King.
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 McCormack, T. F., 239 Merchant.
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 Medeiros, Lawrence P., P.O. Box 395.
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Theatre Bldg., Rupert.
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Brown, Garth, 523 Park Ave.

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Groberg, D. V., 599 Shoup Ave.

Hall, Roy, 390 Broadway.

Hansen, O. H., 319 C St.

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Homer, John M., 244 Broadway.

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Jensen, Sterling W., 552 N. Capital Ave.

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Ottley, Rex, 399 First St.

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Hall, Glen, 108 New 6th.

Malmgren, Carl, 719 "D" St.

Johnson, Chris, 1245 Idaho.

High, Nellie, 1245 Idaho.

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McCauley, Vern, 108 New 6th.

McReady, A. B., Lapwai.

Morris, V. T., 134 Main.

Pring, O. P., 908 Idaho.

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Harvey, Fred, 243 N. Plymouth Ave., New
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Eldorado—See Egyptian
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Jaros, George A., (Sobotka-Jaros Agency & Loan Co.), 5823 W. Roosevelt Road, Cicero, (30).
Karban, James, 6304 W. 26th St., Berwyn.
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Kotaska, Henry F., 6752 W. Cermak Rd., Berwyn.
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Mack, Stanley A., 5939 W. Roosevelt Rd., Cicero.
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Heintz, Edison P., 2414 Grove St., Blue Island.
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 Harrington, John P., 4910 W. Madison St. (44).
 Harris, Herman M., 79 W. Monroe St. (3).
 Harrison, Thomas A., 941 W. Lawrence Ave. (40).
 Hart, Richard B., 135 S. LaSalle St. (3).
 Hart, Richard H., 1542 W. 47th St. (9).
 Hart, William M., 1 N. LaSalle St. (2).
 Harvey, James D., 10 S. LaSalle St. (3).
 Harvey, Patrick F., 9502 S. Hoyne Ave. (43).
 Hausen, Gerard E., 100 N. State St. (2).
 Hausman, Charles J., 5736 W. Irving Park Rd. (34).
 Hayes, Raymond M., 5839 N. Lincoln Ave. (45).
 Hayes, Richard G., 5453 W. Belmont Ave. (41).
 Hazard, Paul A., 1501 E. 57th St. (37).
 Healy, Daniel J., 39 S. LaSalle St. (3).
 Heffer, Ralph C., 111 N. Wabash Ave. (2).

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Heil, George N., 1322 Chicago Ave., Evanston.
Heil, Myrtle G., 1322 Chicago Ave., Evanston.
Heinemann, Frank P., 5511 W. Diversey Ave. (39).
Heinsinger, Ralph L., 8032 S. Cottage Grove (49).
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Hellyer, Arthur, 135 S. LaSalle St. (3).
Henderson, R. F., 1717 Howard St., Evanston.
Hennessey, William S., 563 Howard St., Evanston.
Henriksen, William R., 5057 W. Chicago Ave. (51).
Herman, Raymond E., 10 S. LaSalle St. (3).
Herrick, Gertrude A., 6981 N. Sheridan Rd. (26).
Herrndobler, Robert E., 2223 E. 79th St. (49).
Heas, J. L., 2257 E. 71st St. (49).
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Higgins, John R., 10 S. LaSalle St. (3).
Hilborn, John T., 309 W. Jackson Blvd. (6).
Hirsch, Henry D., 1525 E. 53rd St. (15).
Hirsch, Leroy E., 110 S. Dearborn St. (3).
Hobscheid, Paul, 2459 E. 75th St. (49).
Hoekstra, Richard L., 10659 S. Wentworth Ave. (28).
Hoff, Charles W., 1348 E. 55th St. (15).
Hoffman, Mathias, 8145 S. Stony Island Ave. (17).
Hoffmann, Charles E., 7404 S. Racine Ave. (36).
Hogan, Frank T., 3922 S. Wentworth Ave. (21).

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Holst, Louis, 3049 N. Ashland Ave. (13).
Homan, Joseph, 188 W. Randolph St. (1).
Hooker, John P., 30 N. Michigan Ave. (2).
Hoover, Laura M., 217 W. 63rd St. (21).
Hopkins, Edwin J., 6945 N. Clark St. (26).
Hoppe, William J., 175 W. Jackson Blvd. (4).
Hornby, Wallace R., 7028 S. Stony Island Ave. (49).
Hornol, Albin K., 38 S. Dearborn St. (3).
Horton, Philip E., 3180 N. Sheridan Rd. (14).
Horwich, David, 120 S. LaSalle St. (3).
Horwitz, Edwin R., 33 N. LaSalle St. (2).
Howie, James E., 5612 W. North Ave. (39).
Hubbard, Otis L., 141 W. Jackson Blvd. (4).
Huebenthal, Fred B., 3237 W. Madison St. (24).
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Hultman, Henning L., 514 Davis St., Evanston.
Humbert, Alfred, 2661 N. Lincoln Ave. (14).
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Hunter, C. Kenneth, 141 W. Jackson Blvd. (4).
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Huston, Noyes, 134 S. LaSalle St. (3).
Igwe, James T., 610 W. Van Buren St. (7).
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Jacobs, Irvin, 103 S. LaSalle St. (3).
Jacobs, Lee V., 700 W. Irving Park Rd. (13).
Jannotta, Gene F., 4913 W. Montrose Ave. (41).
Jansen, Henry W., 2360 W. Touhy Ave. (45).
Jarchow, William G., 3622 W. Fullerton Ave. (47).
Jengel, George T., 2373 N. Lincoln Ave. (14).
Jennings, Archibald G., 1571 Sherman Ave., Evanston.
Jensen, Walker, 111 W. Washington St. (2).
Jiede, Edward, 38 S. Dearborn St. (3).
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Johnson, Clarence F., 100 N. LaSalle St. (2).
Johnson, Fred A., 4850 W. Madison St. (44).
Johnson, Richard H., 10121 S. Western Ave. (41).
Jones, Anna E., 4545 N. Broadway (40).
Jones, Donald E., 38 S. Dearborn St. (3).
Jones, John F., 139 N. Clark St. (2).
Jurgensen, Charles E., 8339 S. Stony Island Ave. (17).
Jurs, Arthur F., 2749 W. 63rd St. (29).
Kahn, Melvin A., 1 E. Walton Pl. (11).
Kaiser, William E., 3940 W. 63rd St. (29).
Kaleth, Phil R., 3601 N. Pulaski Rd. (41).
Kalinke, Robert S., 6306 S. Peoria St. (21).
Kamenjarin, Anthony, 3042 S. Wentworth Ave. (16).
Kanaley, Byron V., 120 S. LaSalle St. (3).
Kaplan, William, 7 S. Dearborn St. (3).
Kaserman, Philip, 188 W. Randolph St. (1).
Karkow, Waldemar, 111 W. Washington St. (2).
Karlson, John R., 2602 E. 75th St. (49).
Karr, Frank R., 1710 W. Roosevelt St. (13).
Karpari, George J., 6715 Olmsted Ave. (31).
Kearney, Donald B., 107 E. 31st St. (16).
Kehl, John H., 1225 N. Maplewood Ave. (22).
Kehl, William J., 1225 N. Maplewood Ave. (22).
Keller, Sidney M., 107 E. Delaware Pl. (11).
Kelley, Neal T., 3550 W. Fullerton Ave. (47).
Kelly, Patrick James, 2350 N. Cloydburn Ave. (14).
Kelly, Philip A., 326 E. 51st St. (15).
Kelsey, John W., 134 N. LaSalle St. (2).
Kemf, Charles J. Jr., 3857 W. 26th St. (23).
Kemp, George W., 1172 E. 63rd St. (37).
Kemp, George W. Jr., 1172 E. 63rd St. (37).
Kempston, John, 7026 W. North Ave. (35).
Kenevel, LeRoy J., 111 W. Washington St. (2).
Kennedy, Henry W., 1172 E. 63rd St. (37).
Kennedy, Robert A., 2505 E. 75th St. (49).
Kenny, Joseph P., 802 W. Washington Blvd. (7).

Kessler, William A., 3065 N. Lincoln Ave. (13).
Kieby, Ethel J., 4202 N. Broadway (13).
Kilgallon, John J., 3615 W. 95th St., Evergreen Park.
King, Armond D., 5120 Oakton St., Skokie.
King, Joseph W., 10 S. LaSalle St. (3).
King, Marie T., 1327 Monroe Ave., River Forest.
King, S. W., 541 W. Diversey Pkwy. (14).
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Kiskaddon, William S., 11047 S. Hale Ave. (43).
Kjelberg, Martha J., 7754 S. Racine Ave. (20).
Klein, Louis A., 5928 N. Lincoln Ave. (45).
Klein, Walter, 3259 W. 111th St. (43).
Klein, Walter H., 4930 S. Ashland Ave. (9).
Kleiner, Frank J., 2848 W. 59th St. (29).
Klibanow, William J., 32 W. Randolph St. (1).
Kling, Otto A., 5448 W. North Ave. (39).
Kloese, Fred, 7007 S. Halsted St. (21).
Kloener, Roy E., 2344 W. Devon Ave. (45).
Knecht, Otto H., 3810 N. Clark St. (13).
Kneisel, Morgan E., 3237 W. Madison St. (24).
Kogen, Samuel F., 6945 N. Clark St. (26).
Kohout, Benjamin, 7126 W. Cermak Rd., Berwyn.
Kolacek, William J., 2082 N. Milwaukee Ave. (47).
Kolmar, Wm. C. F., 4811 N. Ashland Ave. (40).
Kopp, Henry, 188 W. Randolph St. (1).
Korzenicki, Leo, 600 W. 119th St. (28).
Kotin, Louis G., 6247 S. Pulaski Rd. (29).
Kraeger, H. P., 2612 W. 69th St. (29).
Kraeger, Joseph J., 2612 W. 69th St. (29).
Kramer, Ferd, 35 W. Washington St. (2).
Krauter, Elmer C., 6417 S. Halsted St. (21).
Krensky, Milton J., 1 N. LaSalle St. (2).
Krohn, John, 5345 W. Lawrence Ave. (30).
Krugger, Arthur, 4931 N. Broadway (40).
Krugger, Arthur Jr., 4931 N. Broadway (40).
Krugly, William J., 69 W. Washington St. (2).
Kryzkowski, Frank, 2965 N. Milwaukee Ave. (18).
Kuehnle, Joseph G., 22 W. Monroe St. (3).
Kuehnle, Walter R., 22 W. Monroe St. (3).
Kuester, Edwin J., 1642 E. 79th St. (49).
Kunkel, William L., 1401 Prairie Ave., Des Plaines.
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Lake, Benjamin N., 9936 S. Western Ave. (43).
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Landau, Howard M., 110 S. Dearborn St. (3).
Lane, George, 5104 N. Sheridan Rd. (40).
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Langworthy, J. N., 4545 N. Broadway (40).
Lannan, Russell V., 141 W. Jackson Blvd. (4).
Lannon, Peter K., 36 S. State St. (3).
Lanski, Arthur N., 127 N. Dearborn St. (2).
Larson, Walter T., 5159 N. Clark St. (40).
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Lauren, Newton B., 53 W. Jackson Blvd. (4).
Lauren, Laurence J., 137 N. Kedzie Ave. (12).
Lavin, Joseph P., 32 W. Randolph St. (1).
Lawrence, Wirt, 116 E. Main St., Barrington.
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Leighly, William L., 135 S. LaSalle St. (3).
Leiser, Emil W., Irving Park & Church Rds., Bensenville.
Lerner, John, 29 S. LaSalle St. (3).
Lesch, Lyndon H., 111 W. Washington St. (2).
Levenson, Solbert J., 1353 N. State Pkwy. (10).
Levin, Leslie B., 407 S. Cicero Ave. (44).
Levine, Leon J., 2353 N. Milwaukee Ave. (47).
Levinkind, Morris, 1 N. LaSalle St. (2).
Levit, Philip, 120 S. LaSalle St. (3).
Levy, Arthur G., 110 S. Dearborn St. (3).
LEVY, MARK, 22 W. Monroe St. (3).
Lewis, Walter K., 906 N. Damen Ave. (22).
Leyden, Richard J., 38 S. Dearborn St. (3).
Liebman, Abraham J., 105 N. Clark St. (2).
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List, Erwin H., 231 S. LaSalle St. (4).
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Loewenstein, Richard M., 33 S. Clark St. (3).
Lohrentz, Carl F., 4048 W. 26th St. (23).
LoMonaco, Angelo, 3750 W. Irving Park Rd. (18).
Long, Michael J., 6945 N. Clark St. (26).
Look, Edward C., 69 W. Washington St. (2).
Loomis, Reamer G., 8637 S. Ashland Ave. (20).
Losacco, Vito, 5534 W. North Ave. (39).
Lovett, James D., 4753 N. Broadway (40).
Lovell, Walter F., 132 E. 79th St. (19).
Ludwig, Robert G., 1042 W. Waveland Ave. (13).
Lueder, Roland G., Box 420, Grayslake.
LURIE, GEORGE S., 120 S. LaSalle St. (3).
Lustig, Herbert N., 180 W. Washington St. (2).
Lvnn, Frank, 4747 N. Kedzie Ave. (25).
Lyon, Robert L., 1937 E. 71st St. (49).
Lyons, Ernest H., 120 S. LaSalle St. (3).
MacAskill, William J., 3019 W. 63rd St. (29).
Mackie, Robert W., 120 S. LaSalle St. (3).
MacKinnon, Hugh F., 3450 S. Indiana Ave. (16).
Madigan, Edward P., 38 S. Dearborn St. (3).
Magill, John R., 2970 N. Sheridan Rd. (14).
Mahoney, E. G., 135 S. LaSalle St. (3).
Mahony, A. G., 3221 S. Harper Ave. (15).
Main, William J., 111 W. Washington St. (2).
Majka, Felix L., 4316 W. 26th St. (23).
Malato, Eugene N., 1223 W. Grand Ave. (22).
Malec, Gertrude E., 6913 S. Racine Ave. (36).
Malone, Robert B., 4942 N. Milwaukee Ave. (30).
Mancow, Benjamin R., 19 S. LaSalle St. (3).
Maniates, Peter G., 11 S. LaSalle St. (3).
Manierre, Francis E., 221 N. LaSalle St. (11).
Manilow, Nathan, 105 W. Monroe St. (3).
Manning, Paul, 5969 W. Lake St. (44).
Markman, Simeon K., 134 N. LaSalle St. (2).
Markow, Lew W., 3621 W. Irving Park Rd. (18).
Marks, Henry H., 10 S. LaSalle St. (3).
Marks, Isaac, 734 W. Madison St. (6).
Marks, Seymour, 139 N. Clark St. (2).
Maroney, Edward C., 13057 S. Western Ave., Blue Island.
Marsh, Henry G., 400 W. Madison St. (6).
Martin, Albert R., 161 Green Bay Rd., Wilmette.
Martin, Charles E., 4101 N. Cicero Ave. (41).
Martin, Edmund A., 1137 W. 79th St. (20).
Martin, Jerome A., 2054 Lincoln Park W. (14).
Matthews, Darrell D., 141 W. Jackson Blvd. (4).
Matthews, George F., 4501 S. Wentworth Ave. (9).
Matthews, Stewart B., 215 N. Dearborn St. (1).
Mattson, Leonard C., 8609 S. Ashland Ave. (20).
Maurer, Richard F., 514 W. 103rd St. (28).
Mazurk, Frances H., 5111 S. Ashland Ave. (9).
McCabe, Harold, 6310 N. Cicero Ave. (30).
McCabe, Leland J., 148 Northwest Hwy., Park Ridge.
McCallum, Raymond, 5938 W. Lake St. (44).
McCarthy, Eugene J., 2412 W. 63rd St. (29).
McCarthy, John J., 3857 W. Washington Blvd. (24).
McCarthy, Joseph M., 1430 N. Clark St. (10).
McClain, Vincent Thomas, 7909 S. Champlain Ave. (19).
McClellan, Robert G., 29 E. 31st St. (16).
McDonald, Arthur B., 228 N. LaSalle St. (1).
McDonald, Leonard R., 23 E. Jackson Blvd. (4).
McEwen, C. Logan, 3350 W. Fullerton Ave. (47).
McGee, Leonard F., 1236 S. Wabash Ave. (5).
McGloin, Peter E., 5303 S. Hyde Park Blvd. (15).
McGuane, John F., 111 W. Washington St. (2).

McGuire, Fred, 327 S. LaSalle St. (4).
McGuire, Walter J., 1525 Chicago Ave., Evanston.
McHenry, George, 39 S. LaSalle St. (3).
McHugh, William F., 7610 W. Grand Ave. (35).
McIntosh, Arthur T., 105 W. Madison St. (2).
McIntosh, Gilbert B., 105 W. Madison St. (2).
McIntosh, Jack H., 8032 S. Cottage Grove Ave. (19).
McKENDRY, L. D., 111 W. Washington St. (2).
McKeown, Walter H., 2745 W. 95th St., Evergreen Park (42).
McKevitt, Martin O., 38 S. Dearborn St. (90).
McLown, Arthur M. Jr., 1613 E. 75th St. (49).
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McManus, Thomas J., 105 S. LaSalle St. (3).
McMartin, Thomas B., 1807 Lincoln Park W. (14).
McMullen, Robert J., 6630 Northwest Hwy. (31).
McNally, James B., 753 W. 79th St. (20).
McNichols, James W., 4044 W. Chicago Ave. (51).
McNulty, John P., 12739 S. Western Ave., Blue Island.
McPherson, David C., 1 N. LaSalle St. (2).
McQuiston, N. Otis, 8 S. Dearborn St. (3).
Meade, James P., 1135 E. 82nd St. (19).
Mein, Alfred J., 4256 W. Irving Park Rd. (41).
Melchiorre, Ralph, 347 S. Pulaski Rd. (24).
Mellin, William H., 69 W. Washington St. (2).
Merriam, Joseph E., 2015 E. 79th St. (49).
Michael, Albert, 1951 N. Western Ave. (47).
Michels, Hugh C., 105 W. Madison St. (2).
Michelsen, Wayne R., 4548 N. Lincoln Ave. (25).
Miestler, Elmer C., 9307 S. Ashland Ave. (20).
Milan, William G., 7410 S. Cottage Grove Ave. (19).
Miller, Bernard R., 437 E. 60th St. (37).
Miller, Harold S., 11 S. LaSalle St. (3).
Miller, Robert E., 33 W. Washington St. (2).
Miller, Wyllys T. T., 443 E. 79th St. (19).
Mills, Laurence H., 7610 W. Grand Ave. (35).
Milten, A. Jules, 565 W. Washington St. (6).
Miltenberg, Alfred L., 105 W. Monroe St. (3).
Minnecci, Christ S., 1604 W. Ohio St. (22).
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Mitchell, J. R., 38 S. Dearborn St. (90).
Mohr, Arthur J., 73 W. Monroe St. (3).
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Moore, Ernest W., 6030 S. Peoria St. (21).
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Moore, L. W., 1911 Howard St. (26).
Moore, Thomas W., 651 E. 75th St. (19).
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Morrison, Donald T., 111 W. Washington St. (2).
Morrison, Roy P., 7925 S. Halsted St. (20).
Mortenson, Hugo W., 5850 N. Clark St. (26).
Mose, A. K., 2859 W. Devon Ave. (45).
Moysey, Leslie M., 3208 Oak Park Ave., Berwyn.
Mozart, Justus, 925 W. Belmont Ave. (41).
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Muehl, Peter, 2005 N. Sheffield Ave. (14).
Muhlenfeld, Martha, 700 N. State St. (10).
Mulac, Louis E., 24th St. & 48th Ave., Box 232, Cicero (50).
Mulhern, Eugene E., 219 S. LaSalle St. (4).
Mulholland, Clem B., 2156 W. 95th St. (43).
Mullenix, Albert B., 3114 Oakton St., Skokie.
Mulvaney, R. P., 173 W. Madison St. (2).
Munzberg, Ada, 4707 N. Sheridan Rd. (40).
Murphy, Arthur P., 327 S. LaSalle St. (4).
Murphy, Frank P., 3214 W. Madison St. (44).
Murphy, Thomas W., 8307 S. Racine Ave. (20).
Murphy, William F., 9215 S. Ashland Ave. (20).
Murray, John W., 5811 N. Lincoln Ave. (45).
Mussey, George F., 442 E. 43rd St. (15).
Mussey, John G., 4705 S. State St. (9).
Myers, Clayton C., 308 W. Washington St. (6).
Myers, Harry O., 1446 E. 67th St. (37).
Myers, Julian L., 33 N. LaSalle St. (2).
Nagel, Karl H., 22 W. Monroe St. (3).
Nagle, Edmond M., 5618 Chicago Ave. (51).
Nash, Thomas, 29 S. LaSalle St. (3).
Naughton, F. C., 1034 Sterling Ave., Flossmoor.
Neiburger, Herman A., 33 N. LaSalle St. (2).
Nelson, Richard Lawrence, 73 W. Monroe St. (3).
Nelson, Theodore J., 8126 S. Cottage Grove Ave. (19).
Neuberg, Abraham E., 120 S. LaSalle St. (3).
Neuberg, LeRoy, 5133 S. Cottage Grove Ave. (15).
Neuses, Cyrus H., 29 S. LaSalle St. (3).
Newmann, Harold L., 11 S. LaSalle St. (3).
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Norton, Herbert L., 4401 N. Broadway (40).
Novy, Otilia C., 3539 W. Jackson Blvd. (24).
Nyhan, Thomas J., 7654 S. Halsted St. (20).
O'Brien, J. Leonard, 49 S. Washington St., Hinsdale.
O'Brien, Martin T., 38 S. Dearborn St. (3).
O'Brien, Marvin M., 1432 W. 79th St. (20).
O'Brien, Richard M., 139 N. Clark St. (2).
O'Connor, Joseph W., 10700 S. Western Ave. (43).
Odell, Philip A., 111 W. Washington St. (2).
O'Donnell, Matt F., 7411 N. Clark St. (26).
O'Halloran, Bernard, 2954 N. Linder Ave. (41).
O'Hare, Dennis, 6230 S. Ashland Ave. (36).
Older, Fred R., 105 W. Monroe St. (3).
Olson, Agnes J., 801 N. Clark St. (10).
Olson, Earl V., 5561 W. North Ave. (39).
Olson, H. Edsall, 29 S. LaSalle St. (3).
Olson, Horton E., 1910 W. 95th St. (43).
Olson, Roland A., 7848 S. Cottage Grove Ave. (19).
Orner, Irwin B., 220 E. Garfield Blvd. (15).
Orner, Sam, 220 E. Garfield Blvd. (15).
Orr, Louis T., 1167 E. 53rd St. (15).
Oschatz, John C., 352 E. 47th St. (15).
Ossowski, Joseph J., 3078 N. Milwaukee Ave. (18).
O'Toole, Donald, 7919 S. Ashland Ave. (20).
O'Toole, Paul L., 9147 S. Ashland Ave. (20).
Ottenhoff, George, 6020 W. Roosevelt Rd., Oak Park.
Pain, John T., 38 S. Dearborn St. (3).
Papazoglou, George K., 111 W. Washington St. (2).
Parker, George C., 105 W. Madison St. (2).
Paschen, Henry D., 2739 N. Elston Ave. (47).
Fawcett, Stanley M., 5248 W. Fullerton Ave. (39).
Peck, James L., 5939 W. North Ave. (39).
Peck, Stewart T., 33 E. Congress Pkwy. (5).
Perlman, Alfred B., 39 S. LaSalle St. (3).
Perlman, Elias R., 110 S. Dearborn St. (3).
Persson, Tage E., 758 E. 79th St. (19).
Petr, Mathias F., 69 W. Washington St. (2).
Peters, Charles M., 7928 S. South Park Ave. (19).
Peters, Victor S., 7928 S. South Park Ave. (19).
Peters, Warren J., 1647 W. 47th St. (9).
Petersen, Ralph C., 3136 W. North Ave. (47).
Peterson, Daniel E., 5911 W. Irving Park Rd. (18).
Peterson, Lindell, 1 N. LaSalle St. (2).
Petrillo, Frank, 6642 W. North Ave. (35).
Petr, Frank J., 1443 W. 18th St. (8).
Pettibone, Holman D., 111 W. Washington St. (2).
Peyton, C. L., 3450 N. Halsted St. (13).
Pflingstein, Charles A., 206 S. LaSalle St. (4).
Phelps, Paul, 497 Central Ave., Highland Park.
Philipsborn, Herbert F., 10 S. LaSalle St. (3).
Pikiel, Rena E., 1658 W. Chicago Ave. (22).
Pilgrim, Francis C., 5637 W. Lake St. (44).
Pocock, Russell S., 7465 S. Vincennes Ave. (21).
Polak, Joseph F., 3205 W. Cermak Rd. (23).
Pollack, Philip, 4250 W. Peterson Ave. (30).
Pollak, Maurice A., 33 W. Washington St. (2).
Porter, Lester W., 231 S. LaSalle St. (4).
Powells, Michael A., 139 N. Clark St. (2).
Prassas, Nicholas, 111 W. Washington St. (2).
Price, Leslie M., 6826 S. Stony Island Ave. (49).
Price, Ralph D., 10 S. LaSalle St. (3).
Prindiville, F. W., 2200 S. Union Ave. (16).
Purcell, Thomas J., 141 W. Jackson Blvd. (4).
Purling, Alan M., 100 W. Monroe St. (3).
Purtell, John V., 537 S. Dearborn St. (5).
Quigley, John P., 2221 E. 71st St. (49).
Quinn, George Robert, 36 S. State St. (3).
Radic, Eden, 3153 W. 26th St. (23).
Raemer, Richard M., 134 N. LaSalle St. (2).
Randall, William L., 7823 S. Stony Island Ave. (49).
Randell, Murray E., 30 N. Michigan Ave. (2).
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Reed, Clyde B., 4911 W. Irving Park Rd. (41).
Reed, Frank P., 1368 E. 55th St. (15).
Reed, Perry A., 5306 W. Chicago Ave. (51).
Reich, Ernest, 7421 Madison St., Forest Park.
Reid, Robert H., 10 S. LaSalle St. (3).
Reinecke, Mabel G., 1642 E. 79th St. (49).
Rempert, Raymond A., 6001 S. Kedzie Ave. (29).
Renzi, Joseph A., 4732 W. Madison St. (44).
Reskin, Charles G., 176 W. Adams St. (3).
Reuland, Nicholas J., 5545 W. Madison St. (44).
Reynolds, Frank G., 500 N. Dearborn St. (35).
Reynolds, J. Edwin, 2458 W. 38th St. (32).
Rice, Harry E., 188 W. Randolph St. (1).
Ridderhoff, Andrew, 7037 S. Halsted St. (21).
Rieger, Harold J., 206 S. LaSalle St. (4).
Riemenschneider, Albert L., Box 198, Port Elgin, Ontario, Canada.
Riley, Don W., 715 Lake St., Oak Park.
Rio, Anthony M., 2733 W. 63rd St. (29).
Ritchie, Charles T., 33 N. LaSalle St. (2).
Robbins, H. Morton, 5847 W. Touhy Ave. (30).
Robinson, George W., 6468 W. North Ave. (35).
Rodgers, John F., 54 W. Randolph St. (1).
Roe, Stanley, 22 W. Monroe St. (3).
Rogers, James W., 100 W. Monroe St. (3).
Romano, Anthony, 53 W. Jackson Blvd. (4).
Ronkley, Stephen V., 7915 S. Exchange Ave. (17).
Ropa, Joseph F., 1618 W. 18th St. (8).
Rosin, Clarence O., 5933 S. Halsted St. (21).
Rosenthal, Joel F., 100 W. Monroe St. (3).
Rosenthal, Samuel H., 33 N. LaSalle St. (2).
Ross, Harold M., 190 N. State St. (1).
Roussman, Henry C. Jr., Flossmoor Rd. at Western Ave., Flossmoor.
Rouske, Alfred L., 2721 W. Devon Ave. (45).
Rubloff, Arthur, 100 W. Monroe St. (3).
Rubloff, Burton, 100 W. Monroe St. (3).
Rudnik, Michael J., 4930 N. Milwaukee Ave. (30).
Rudolph, Paul E., 10 N. Clark St. (2).
Rush, M. A., 5708 N. Ridge Ave. (40).
Ryan, James H. Jr., 1546 W. 95th St. (43).
Saccone, Joseph A., 435 W. North Ave. (10).
Sack, Bernard N., 6549 S. Halsted St. (21).
Sack, Lawrence H., 6549 S. Halsted St. (21).
Salk, Harry, 11 S. LaSalle St. (3).
Salk, Harry H., 33 N. LaSalle St. (90).
Sallas, Arthur, 2603 W. Lawrence Ave. (25).
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Scane, Leonard H., 1021 Hull Terrace, Evanston.
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Schiff, Raymond S., 100 N. LaSalle St. (2).

Schildein, Irvin R., 1569 Sherman Ave., Evanston.
Schildgen, Carl H., 120 S. LaSalle St. (3).
Schmidt, Ernst C., 343 S. Dearborn St. (4).
Schmidt, Joseph K., 9200 S. Cottage Grove Ave. (19).
Schmidt-Hilligoss, Mary R., 102 N. Russell St., Mt. Prospect.
Schmit, Peter N., 77 W. Washington St. (2).
Schmitz, Eugene J., 512 W. North Ave. (10).
Schmidig, Edgar L., 20 E. Jackson Blvd. (4).
Schneider, Henry J., 3950 N. Central Ave. (34).
Schneider, Michael J., 1 N. LaSalle St. (2).
Schneider, Robert L., 300 S. Western Ave. (12).
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Schwartz, Joseph, 134 S. LaSalle St. (3).
Scribner, Gilbert H., 38 S. Dearborn St. (3).
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Seneco, C. H., 5601 N. Kedzie Ave. (45).
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Sextauer, Loren D., 390 Lake St., Antioch.
Seymour, Fletcher, 105 S. LaSalle St. (3).
Shapiro, Sam B., 4504 N. Lincoln Ave. (25).
Shapiro, Sol, 5444 S. Archer Ave. (38).
Sher, Harry D., 201 E. Walton Pl. (11).
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Shonkwiler, G. Wesley, 10637 S. Halsted St. (28).
Shortall, James J., Harper Ave. at 57th St. (57).
Shotwell, Cassius, 4304 S. Cottage Grove Ave. (15).
Signorile, V. D., 201 N. Wells St. (6).
Silverman, Ben H., 1425 E. 67th St. (37).
Silverstein, Leo A., 111 W. Monroe St. (3).
Silverwood, Ralph J., 1505 E. 67th St. (37).
Siman, Robert John, 4200 W. Lawrence Ave. (30).
Simon, Isadore, 608 S. Dearborn St. (5).
Simon, Lester, 188 W. Randolph St. (1).
Slavik, Henry George, 10 S. LaSalle St. (3).
Sloer, Annette, 2429 N. Albany Ave. (47).
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Smith, J. Gordon, 188 W. Randolph St. (1).
Smith, Reeves D., 2635 W. Peterson Ave. (45).
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Smith, Stanley W., 111 W. Washington St. (2).
Smith, William F., 853 E. 55th St. (15).
Smyth, John E., 1801 E. 71st St. (49).
Sobiera, Bruno L., 1352 N. Ashland Ave. (22).
Sorrentino, Frank J., 6960 W. North Ave. (35).
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Spector, Samuel, 4648 S. Cottage Grove Ave. (15).
Spiegel, Sol C., 77 W. Washington St. (2).
Staller, Norman J., 220 S. State St. (4).
Stanley, Frank M., 9117 S. Commercial Ave. (17).
Stannmeyer, Alfred E., 6228 N. Broadway (40).
Starr, Harry A., 3325 N. Lincoln Ave. (13).
Stearns, S. K., 189 W. Madison St. (2).
Stearns, Thornton B., 7 S. Dearborn St. (3).
Stein, James D., 300 W. Washington St. (6).
Steinmetz, Arthur J., 5691 N. Lincoln Ave. (45).
Sterrett, Richard R., 5232 W. Irving Park Rd. (41).
Stern, Frank C., 38 S. Dearborn St. (3).
Stern, Lester L., 3323 N. Clark St. (13).
Stinson, Melba, 1400 N. Damen Ave. (22).
Stone, Judon F., 30 N. LaSalle St. (2).
Stone, S. O., 4503 N. Milwaukee Ave. (30).
Stonequist, Arthur J., 5233 W. North Ave. (39).
Storch, Howard L., 919 N. Michigan Ave. (11).
Strader, Ralph M., 407 S. Dearborn St. (5).
Strauss, Irwin W., 6653 S. Halsted St. (21).
Strecker, Edward H., 4165 N. Lincoln Ave. (18).
Strobeck, Roy A., 72 W. Adams St. (90).
Stromberg, George, 29 S. LaSalle St. (3).
Strub, Joseph F., 111 W. Washington St. (3).
Stucker, George R., 5016 N. Sheridan Rd. (40).
Stults, Elmer E., 1901 W. Montrose Ave. (13).
Sudler, Carroll H., Jr., 134 N. LaSalle St. (2).
Sudler, Louis C., 134 N. LaSalle St. (2).
Sullivan, John H., 4254 N. Milwaukee Ave. (41).
Sullivan, William T., 4952 W. Madison St. (44).
Sundell, Axel B., 5939 W. Montrose Ave. (34).
Sunki, Andrew J., 2816 W. 55th St. (32).
Sutton, David L., 8126 S. Cottage Grove Ave. (19).
Svoboda, Marie A., 3739 W. 26th St. (23).
SWAN, CLIFFORD S., 1355 E. 53rd St. (15).
Swanson, Joseph B., 77 W. Washington St. (2).
Swanson, Ralph E., 77 W. Washington St. (2).
Swayne, Albert W., 501 Bright Waters Blvd., St. Petersburg, Fla.
Swenson, Bert, 5215 W. North Ave. (39).
Swenson, S. J., 5131 N. Lincoln Ave. (23).
Swigart, George W., 219 S. Madison St. (3).
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Taber, Virginia, 6153 N. Milwaukee Ave. (30).
Talbich, Paul S., 6219 W. Belmont Ave. (34).
Taub, Edward, 3452 S. Indiana Ave. (16).
Tavolin, Lawrence, 219 S. Madison St. (4).
Tavolin, Sam, 219 S. LaSalle St. (4).

Teich, Ernest A., 11 S. LaSalle St. (3).
Teninga, Alfred J., 10835 S. Michigan Ave. (28).
Teninga, Walter H., 10835 S. Michigan Ave. (28).
Thomas, F. Gerald, 19 S. LaSalle St. (3).
Thompson, H. Hoyt, 135 S. LaSalle St. (3).
Thompson, James, 9307 S. Ashland Ave. (20).
Thompson, Wm. H., 9109 S. Ashland Ave. (20).
Thomson, John M., 1053 E. 43rd St. (15).
Thornton, Harry R., 3256 W. Irving Park Rd. (18).
Thoren, Joseph A., 712 W. Burlington Ave., LaGrange.
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Timmerman, Robert W., 3943 W. 63rd St. (29).
Toale, Joseph P., 111 W. Washington St. (2).
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Turner, Oliver S., 201 N. Wells St. (6).
Turner, Thomas I., 4832 W. Madison St. (44).
Turnquist, Ivar W., 7826 S. Cottage Grove Ave. (19).
Tutules, Peter, 1550 E. 67th St. (37).
Tyrawski, Steven S., 2159 W. 18th St. (8).
Tyrrell, Thomas W., 3112 W. Madison St. (12).
Underhill, Lee W., 135 S. LaSalle St. (3).
Upham, Charles M., 111 W. Washington St. (2).
Urgo, Thomas, 326 E. 51st St. (15).
Urquhart, Cameron A., 215 W. 63rd St. (21).
Vander May, Arthur J., 10719 S. Western Ave. (43).
Van Dyk, Stanley A., 5443 S. Halsted St. (9).
Van Hoesen, William H., 211 W. Wacker Dr. (6).
Varty, Leo G., 563 W. Washington Blvd. (6).
Venetucci, Pasquale, 5957 W. Madison St. (44).
Verning, William J., 40 E. 112th St. (28).
Verni, Charles M. D., 3900 W. Chicago Ave. (51).
Vetter, Harold E., 5811 N. Lincoln Ave. (45).
Vogel, Arthur J., 1935 W. Belmont Ave. (13).
Volland, Chas. A., 6715 S. Ashland Ave. (36).
Von Rautenkranz, Otto, 1773 W. Wilson Ave. (40).
Wagner, Emil A., 3304 N. Lincoln Ave. (13).
Wagner, Percy E., 1001 Lake St., Oak Park.
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WALL, WHITNEY, JR., 120 S. LaSalle St. (3).
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Waller, Thomas F., 134 E. 111th St. (28).
Walsh, John J., 5120 W. Madison St. (44).
Walther, Herman O., 53 W. Jackson Blvd. (4).
Wanland, Edward R., 4140 W. Peterson Ave. (30).
Warterfield, J. Soule, 30 N. LaSalle St. (2).
Waterman, Earl W., 8122 N. Kildare Ave., Skokie.
Watkins, William A. P., 134 N. LaSalle St. (2).
Weber, Clarence J., 6242 N. Clark St. (26).
Weber, Earl C., 4841 N. Milwaukee Ave. (30).
Weber, Harry J., 2375 N. Lincoln Ave. (14).
Webster, Helen R., 5416 S. Harper Ave. (15).
Weise, William T., 304 S. Chester Ave., Park Ridge.
Weitzel, Jerome A., 411 W. Blackhawk St. (10).
Wells, Douglas P., 38 S. Dearborn St. (3).
Wells, Frank C., 111 W. Washington St. (2).
Wendt, William H., 7803 S. Ashland Ave. (20).
Wenigman, Frederick J., 111 W. Washington St. (2).
Wernick, Philip A., 2822 W. Roosevelt Rd. (12).
Westbrook, James D., 1 N. LaSalle St. (3).
Whalen, Charles J., 415 W. Fullerton Pkwy. (14).
Wheeler, John B. Jr., 738 W. 43rd St. (9).
Whelan, Justin D., 2156 W. 95th St. (43).
Whitton, Jerome F., 55 E. Washington St. (2).
Whitton, Robert F., 55 E. Washington St. (2).
Whitaker, Robert B., 140 Green Bay Rd., Winnetka.
White, David, 188 W. Randolph St. (1).
White, Edwin M., 141 W. Jackson Blvd. (4).
White, Robert, 141 W. Jackson Blvd. (4).
Whitney, Lafeton, 106 S. Ashland Ave. (7).

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Wiegel, George E., 3615 W. 95th St., Evergreen Park (42).
Wierenga, Lambert W., 7110 S. Halsted St. (21).
Wierema, Lois I., 121 E. 111th St. (28).
Wilbur, Albert A., 215 N. Dearborn St. (1).
Wilde, Richard W., 11 S. LaSalle St. (3).
Wilkinson, George D., 1506 W. Jarvis St. (26).
Wilkinson, John C., 179 W. Washington St. (2).
Willaman, Edson S. Sr., 503 W. Fullerton Pkwy. (14).
Williams, John A., 6610 S. Halsted St. (21).
Williams, Ralston H., 3301 N. Central Ave. (34).
Willis, Thomas H., 10 S. LaSalle St. (3).
Wilson, John O. Jr., 7833 S. Stony Island Ave. (49).
Wilson, Robert H., 134 N. LaSalle St. (2).
Windchy, Frederick O., 77 W. Washington St. (2).
Wineman, Parker H., 39 S. LaSalle St. (3).
Winston, F. Hampden, 38 S. Dearborn St. (3).
Wirtz, Arthur M., 3180 N. Sheridan Rd. (14).
Witkowski, J. Jr., 53 W. Jackson Blvd. (4).
Wittert, Alfred, 1255 N. State St. (10).
Witwer, Robert B., 29 E. Madison St. (2).
Wolbach, Murray Jr., 33 W. Washington St. (2).
Wolf, Carl N., 3266 N. Clark St. (13).
Wolf, Herman, 3336 W. Roosevelt Rd. (24).
Wolin, Leon, 957 E. 55th St. (15).
Wood, John W., 209 S. LaSalle St. (4).
Woodley, Ralph H., 1871 E. 71st St. (49).
Wooley, Max, 211 N. Western Ave. (12).
Worsek, Milton M., 4007 W. Lawrence Ave. (30).
Wray, Lester D., 1 N. LaSalle St. (2).
Wronski, Stanley D., 8042 S. Washtenaw Ave. (29).
Wyand, Howard LaMar, 4819 W. Irving Park Rd. (41).
Young Anna W., 1830 W. 103rd St. (43).
Zagar, John, 1548 W. 36th St. (36).
Zander, Henry G. Jr., 110 S. Dearborn St. (3).
Zanger, Henry G. III, 5517 N. Elston Ave. (30).
Zeleny, John G., 3856 W. 26th St. (23).
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Carman, Frank, Ridgefarm.
Christiansen, R. J., Rankin.
Cooper, Esther, 105 Pine St.
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Crawford, Levi F., 6 W. Seminary St.
Crawford, M. G., 6 N. Vermilion St.
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Dale, Norman M., 106 N. Vermilion St.
DERRINGER, CHRIS, 6 N. Vermilion St.
Ernst, Harry, 139 N. Vermilion St.
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Frazier, Paul, 106 N. Vermilion St.
Hart, William J., 106 N. Vermilion St.
Heakett, Al, 137 N. Vermilion St.
Hood, W. Robin, 106 N. Vermilion St.
Huber, E. Dean, 4 N. Vermilion St.
Hutton, Robert E., 106 N. Vermilion St.
Lane, Louis V., 6 N. Vermilion St.
Lopp, E. H., 41 N. Vermilion St.
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Mealer, Betty, 115 Nicklas.
Mielke, A. J., 1207 N. Sherman St.
MONTGOMERY, V. C., 905 N. Vermilion St.
Nichols, Richard I., 23 W. Main St.
Pearson, Harvey, 23 W. Main St.
Sheets, C. A. Ed., Hoopston.
Stuebe, Albert J., 320 N. Vermilion St.
Swick, Raymond, 114 N. Walnut St.
Syrle, W. L., 6 N. Vermilion St.
Walker, John, 1111 N. Chandler St.
Weathers, James A., Ridgefarm.
White, Jessie M., 41 N. Vermilion St.
Wiener, Lester E., 106 N. Vermilion St.
Wilde, Ida, 294 Wisconsin.
Wolfe, Roy, 432 N. Walnut St.
Wood, A. G., 6 N. Vermilion St.
Young, D. A., 6 N. Vermilion St.

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Allison, Harlan A., 1816 E. Johns.
Armbruster, Frank G., 1095 E. Clay St.
Auten, Kenneth A., 675 W. Main.
Averill, J. Wayne, 128 N. Franklin.
Barger, Cass F., Box 402.
Barger, Golden, 225 N. 22nd.
Barger, Iolla E., 225 N. 22nd.
Burchard, E. F., 1583 N. Water.
Burtuchi, Jos. D., 135 W. Main.
Cameron, Henry L., 504 S. 22nd.
Campbell, D. D., 941 N. Water St.
Campbell, Eugene, 941 N. Water St.
Campbell, Lyle, 169 W. Eldorado.
Carlson, Victor, Milkin Bldg.
Condon, E. T., 403 Citizens Bldg.
Dale, Oscar T., 1036 N. Water St.
David, Virgil A., 212 E. Eldorado.

Dillinger, Ray, 512 Millikin Bldg.
 Drobisch, E. L., 532 W. Prairie.
 Ellis, Paul, 309 Citizens.
 Estes, Earl J., 644 W. Grand.
 Fields, Paul J., 244 N. Westlawn.
 File, Kenneth, Rt. 2, Maryland Heights.
 Gebhart, Grover C., 1105 N. Main St., (18).
 Gebhart, H. S., 137 N. Church.
 Gebhart, L. H., 137 N. Church.
 Glosier, John L., 644 W. Grand.
 Goetz, A. T., 614 Millikin Bldg.
 Goodwin, Irene, 347 1/2 N. Main.
 Goodwin, Preslev, 347 1/2 N. Main.
 GORHAM, DEAN, 407 N. Main.
 Grabb, Loren E., 13 Southern Dr.
 Graham, Fred L., 128 N. Franklin.
 Greene, Roy C., 220 E. Elorado.
 Gustin, F. D., 128 W. Wood.
 Gustin, Iudd E., 128 W. Wood St.
 Gustin, W. D., 128 W. Wood St.
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Francis, Walter H., 1924 Edison.
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Holsinger, Norman, 1936 Edison Ave.
Kunemann & Co., 1318 Niedringhaus.
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Maryland Real Estate Co., 2166 Pontoon Ave.
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Rainford Agency, 2044 Madison.
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Bldg.

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Harris, Thos H., 408 Court St., Pekin.

Hepfer, Clifford, 237 S. Maplewood.
Hill, Albert E., 1700 London Ave.

Hill, Gertrude M., Fond du Lac Dr., East
Peoria.

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Hitchcock, Frank L., 704 Lehmann Bldg.

Hitchcock, Paul, 704 Lehmann Bldg.
Hoagland, Lucile, 105 Bradley Ave.

Hufeld, Al C., 423 First Nat'l Bank Bldg.
Hufford, Al., 106 E. Seiberling.

Husemann, Ethel, 48 Wynnwood Dr.
Hyde, A. C., 3505 Prospect Rd.

Jungerich, William, 211 N. Douglas.
Janovetz, Francis, 707 Central National
Bank Bldg.

Kaemmerling, William R., 207 Lehmann
Bldg.

Kallister, Helen, 641 Malone Ave. (6).
Kaufman, Floyd R., 132 S. Madison.

Kelly, Veva, 805 Lehmann Bldg.
Kitay, Carrie Anne, 427 First Nat'l Bank
Bldg.

Koch, Carl S., 1019 E. Richwoods Blvd.
Kreiger, Orville W., 221 First Nat'l Bank
Bldg.

Lay, Ellery, 1807 Knoxville.
Litwiller, Elmer, Tremont.

Manning, John J., 118 S. Madison.
Mason, John A., 205 Lehmann Bldg.

Maurer, Eugene P., 408 Court St., Pekin.
Mayne, Frank C. Jr., Central Nat'l Bank
Bldg. (2).

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O'Connell, John O., 911 Hamilton Bldg.
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Orr, Dwight, 811 Lehmann Bldg.
Patrick, George, 130 Barker St.
Porter, R. C., 109 Gale.
Rainford, W. C., 308 Lehmann Bldg.
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Folkers, H. J., Central Trust Bldg., Sterling.
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Hinrich, Alfred, Central Trust Bldg., Sterling.
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Fairmount—See Marion
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Fountain City—See Richmond
Francisco—See Gibson & Pike Counties
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Gosport—See Bloomington
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Ridgeville—See Randolph County
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Bing, Lester, Anderson Fed. Sav. & Loan.
Bloomer, Frank, 1706 Jackson.
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Clark, Robert E., 29 W. 10th St.
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Covington, Dave, 216 Citizens Bank Bldg.
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Dunlap, Jim, 4 W. 10th St.
Eggman, Robert J., 1307 Meridian St.
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Harrison, A. George, 29 W. 10th St.
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 Endwright, Clayton C., 212 S. Walnut St.
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 Gray, Errett G., Gosport.
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 Headley, John, 212 S. Walnut.
 Lee, Henry S., 621 S. Rogers St.
 Mills, Ralph, 110 S. Walnut St.
 Owens, Jimmie, 117½ W. Kirkwood Ave.
 Riggs, H. F., 103½ S. Walnut.
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 Rodenbeck, J. E., 112 E. Franklin St., Spencer.
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 Skirvan, Albert, 333 S. Walnut St.
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Boone County

Board of Realtors

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 Secretary: Otho L. Richardson, 108½ N. Lebanon St., Lebanon.
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 Greene, James G., 208 W. South St., Lebanon.
 Harman, Robert C., 212 W. Main St., Lebanon.
 Harman, Robert M., 212 W. Main St., Lebanon.
 Jones, Byron L., 102 N. Lebanon St., Lebanon.
 Lyle, Ernest M., 102 N. Lebanon St., Lebanon.
 McCormick, Keith C., 126 S. Lebanon St., Lebanon.
 McErd, Russell S., 926 N. East St., Lebanon.
 Ortho, Alan L., 124 E. Washington St., Lebanon.
 Richardson, Otho L., 108½ N. Lebanon St., Lebanon.

Chesterton

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 Applegate, J. W., 418 Spring St., Jeffersonville.
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 Brown, Norvil, 228 E. Market St., Jeffersonville.
 Casey, Robert E., 129 Pearl St., Jeffersonville.
 Harper, J. E., 447 Spring St., Jeffersonville.
 Ingram, Warland W., 219 Spring St., Jeffersonville.
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 Leach, Henry C., 1008 E. Tenth St., Jeffersonville.
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Columbus

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 Gant, Cecil R., 2221 Gilmore St.
 Gilliland, Clarence S., 419 3rd St.
 Greene, Walter, 925 Chestnut St.
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 Herron, Cletus L., 231 S. Brooks.
 Hubler, Max, 2450 Central Ave.
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Pachter, Sidney L., 738 Broadway.
Phipps & Washburn, 140 E. 6th Ave.
Reck, Nelson, 504 Broadway.
Ridge Realty Co., 9 East Ridge Rd.
Robinson, James, 522 Broadway.
Rothschild, Alfred, 504 Broadway.
Steel City Federal Savings & Loan Ass'n, 846 Broadway.
Stevenson Realty Co., 3853 Broadway.
Schleicher, Paul E., 545 Broadway.
Schmidt, William A., 515 Broadway.
Shutt, Claude E., 504 Broadway.
Turaneck, Nick, 1128 Broadway.
Vale, Milo, 504 Broadway.
Vale-Berry Realty Co., 504 Broadway.
Villa Shores Realty Co., 34 Beverly Blvd., Hobart.
Zeller, Charles A., 567 Broadway.

Fountain-Warren County Board of Realtors

Active Members, 13.
President: Vern French, Veedersburg.
Secretary: Edwin L. Brown, Veedersburg.
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Althaus, John F., Williamsport.
Brown, Edwin L., Veedersburg.
Coats, James A., Attica.
Derringer, Chris, Covington.
Derringer, William H., Covington.
French, Vern, Veedersburg.
Grames, Britton, Tah.
Herrshberger, Reba, Covington.
Hooker, James D., Pine Village.
Simmons, Herman L., Covington.
Zuffall, Mable H., Williamsport.
Zuffall, Ralph L., Williamsport.

Fowler

(Individual Member)
Freeland, L. I.

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Active Members, 8.
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Secretary: John W. Campbell, 1051 Given St.
Campbell, John W., 1051 Given St.
Gaskill, Ray A., 604 S. Jackson.
Goar, J. V., 5 N. Columbia.
Heavilion, Harry A., 207 Peoples Life Bldg.
Merchant, Perry E., 404 Peoples Life Bldg.
Ricker, C. B., 212 E. Clinton.
Sheets, Oscar H., 57 S. Main St.
Surbur, Willard F., 10 N. Clay St.

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Secretary: George Deamer Jr., 111 W. 8th St., Rochester.
Barker, V. L., Fulton.
Bastow, I. A., 728 1/2 Main St., Rochester.
Deamer, George Jr., 111 W. 8th St., Rochester.
Litton, Elmer W., RFD #3, Rochester.
Lungren, Keith (Lungren Builders), R.R. 1, Rochester.
Miller, Robert R., 314 W. 11th St., Rochester.
Sausaman, Lloyd, R.R. 1, Rochester.
Smith, Victor, 426 Jefferson St., Rochester.
Zink, William, 112 E. 8th St., Rochester.

Gary Real Estate Board

Active Members, 70; Others, 4.
President: Sidney L. Pachter, 738 Broadway.
Secretary: Otto R. Fifield, 4201 E. 10th Ave.
American Construction Corp., 753 Washington St.
Ayers, Bruce, 646 S. Lake.
Baine & Furse, 583 Broadway.
Bristow, V. D., 844 Broadway.
Boehler, Urban, 690 Broadway.
Bonick, Edward, 1529 Broadway.
Brown, J. S., 522 Broadway.
Brunswick Realty Co., 5700 W. 5th Ave.
Calumet Securities Corp., 27 W. 7th Ave.
Calumet Title Co., 25 W. 7th Ave.
Cohen, Saul, 545 Broadway.
Combs, L. I. & Sons, 2645 W. Wabash Ave.
Condit, Gex, 561 Washington St.
Conjalka, Joe, 425 Connecticut St.
Cooper, H. L., 2801 W. 9th Ave.
Davidson, James R., 504 Broadway.
Delich, D. M., 25 W. 9th Ave.
DeVane, Harold E., 568 Washington St.

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Active Members, 14.
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Secretary: Clarence W. Rosemeyer, Fort Branch.
Brown, George, Fort Branch.
Chappell, William J., Francisco.
Farmer, Charles B., Oakland City.
Field, E. E., 211 W. Broadway, Princeton.
Flack, Charles, Princeton.
Hayden, Elden, 115 E. State, Princeton.
Johnson, Warren B., Owensville.
Lichtenberger, E. S., 119 E. Monroe, Princeton.
McCord, Gilbert, Winslow.
Padgett, George E., 121 W. Broadway, Princeton.
Romerhausen, Theodore, R.R. 2, Haubstadt.
Rosemeyer, Clarence W., Fort Branch.
Russ, John, Winslow.
Wood, Ralph W., 116 S. Hart, Princeton.

Goshen Board of Realtors

Active Members, 11; Others, 4.
President: Wilbur D. Whittle, 111 E. Lincoln Ave.
Secretary: Donald R. Goodenough, 102 1/2 S. Main.
Cook, C. K., Goshen Theatre Bldg.
Cripe, Maynard C., 33 Shoots Bldg.
Eckstadt, Joseph P., 39 Shoots Bldg.
French, Claude, 228 1/2 S. Main St.
Goodenough, Donald R., 102 1/2 S. Main St.
Hollinger, Charles A., 110 1/2 N. Main St.
Leer, Harry L., 39 Shoots Bldg.
Long, William J., 106 E. Lincoln Ave.
Mehl, Richard W., 120 1/2 S. Main St.
Mosier, Roland, Bristol.
Whittle, Wilbur D., 111 E. Lincoln Ave.

Gosport

(Individual Member)

Hammond, J. Clem, R.R. 1.

Greenburg

(Individual Member)

Wheeler, J. Harvey, Dalmert Bldg.

Greene-Sullivan County Board of Realtors

Active Members, 12; Others, 1.

President: Frank J. Sparks, 53 4th St. S.E., Linton.

Secretary: James W. LaFollette, R.R. 4, Sullivan.

Carmichael, Richard, R.R. 4, Bloomfield.
Haseman, Francis, 30 S. Main St., Linton.
Hines, C. E., 10 Washington St., Worthington.LaFollette, James W., R.R. 4, Sullivan.
McKee, Raymond, Lyons.
McKee, Rosemary, R.R. 1, Worthington.
Powers, Eva, Lyons.
Price, Carl, 424 S. Court St., Sullivan.
Souter, Joe, 326 W. Beech St., Sullivan.
Sparks, James A., General Delivery, Lyons.
Sparks, Frank J., 53 4th St. S.E., Linton.
Usrey, Charles M., 451 S. Trol St., Sullivan.**Hamilton County Board of Realtors**

Active Members, 13.

President: Marion Aldred, 12½ N. 9th St., Noblesville.

Secretary: Garrick E. Mallory, 12½ N. 9th St., Noblesville.

Aldred, Marion, 12½ N. 9th St., Noblesville.

Campbell, Charles, Carmel.
Eastington, James, 1334 Logan St., Noblesville.

Foland, R. C., Noblesville.

Fuller, L. W., R.R. 1, Arcadia.

Hartman, Robert (Hartman Tax & Insurance Co.), Noblesville.

Jessup, Fred, Hamilton Bldg., Noblesville.

Mallory, Garrick E., 12½ W. 9th St., Noblesville.

McGinty, Thomas A., 4007 Central, Indianapolis.

McKenzie, Robert, Carmel.

Mundy, Louis, Noblesville.

Truman, Walter, Carmel.

Whitesell, Marion, Cicero.

Hammond**Board of Realtors, Inc.**

Active Members, 71; Others, 19.

President: Warren A. Reeder Jr., 260 165th St.

Secretary: Clarence Armstrong, 8956 Revere Ct., Munster.

Apostolou, C. J., 810 State St.
Argus, Harry J., 6330 Hohman.
Armstrong, Clarence R., 8956 Revere Ct., Munster.

Bagaloff, Nuno, 1122 Highland.

Bagley, Claude, 524 165th.

Baldwin, Clarence L., 6721 Calumet.

Barry, Edward, 1559 Kenilworth, Calumet City, Ill.

Basanda, Raymond, 3430 Calumet.

Blackmun, Warner F., 5404 Hohman.

Bloomberg, Luther G., 6712 Kennedy.

Bosch, Jacob, 2608 Indiana, Lansing, Ill.

Brant, J. R., 6339 Kennedy.

Castillo, Michael A., 2102 Broadway, East Chicago.

Chandler, M. V., 15 172nd.

Chilla, Jos. J., 1900 Indianapolis Blvd., Whiting.

Dirst, James A., 3622 Ridge Rd., Lansing, Ill.

Dykstra, John W., 3622 Ridge Rd., Lansing, Ill.

Ellyson, J. Clyn, 131 Rimbach.

Ennis, Samuel E., 5231 Hohman.

Erickson, Florence, 1559 Kenilworth, Calumet City, Ill.

Ervin, L. S., 303 Conkey St.

Ford, Dan J., 5537 Hohman.

Gescheider, Wm. E., 5248 Hohman.

GREIDER, OVID D., 3344 Ridge Rd., Lansing.

Gullickson, Russell A., 6435 Forest Ave.

Hemstock, G. Roscoe, 210 Russell.

Howard, Vane R., 7503 Indianapolis Blvd.

Johnson, H. Al, 2115 169th.

Johnson, Kenneth, 3622 Ridge Rd., Lansing, Ill.

Kleihege, Carl A., 137 Sibley.

Knapp, C. B., 4525 Hohman.

Kosanke, A. W., 5 Coolidge.

Manta, John, 3609 Main St., Indiana Harbor.

McEwen, Sherman E., 6917 Hohman.

McPharlin, R. F., 131 Rimbach.

Meyer, Gibson A., 131 Rimbach.

Miller, Bernard F., 6721 Calumet Ave.

Monaldi, Alfred, 3459 S. Schultz, Lansing, Ill.

Monaldi, L. R., 3451 Hohman.

Mueller, Alice P., 1313 Park Dr., Munster.

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Norton, Lloyd W., 1223 Hoffman St.

Peckenpaugh, G. M., 5506 Calumet.

Phrommer, John G., 6806 Indianapolis.

Pottlitzer, Leo, 5305 Hohman.

Reagan, Scruggs B., 6326 Van Buren.

Reed, F. Derrill, 6539 Monroe.

Reeder, Warren A., 260 165th.

Rueth, Harold, 1050 Cherry.

Sanger, Harry B., 5231 Hohman.

SCHAEFER, WM. E., 1739 Ridge, Munster.

Schaefer, Wm. M., 1739 Ridge, Munster.

Scherer, Albert H., 237 N. Broad, Griffith.

Schultz, Ethel V., 5 157th, Calumet City, Ill.

Sherron, Harry R., 3103 Ridge Rd., Lansing, Ill.

Skinner, G. Max, 5502 Calumet.

Smith, Charles, 125 Pulaski, Calumet City.

Strawbridge, Robert, 5244 Hohman.

Tapper, Norman A., 5141 Hohman.

Vitale, Louis J., 6828 Hohman.

Vitale, Violet L., 6828 Hohman.

Walker, George W., 6333 Indianapolis Blvd.

Walker, Wells, 6333 Indianapolis.

Waskeko, M. J., 137 Pulaski, Calumet City, Ill.

Weiss, Richard E., 5947 Hohman.

Wellington, R. H., 5231 Hohman.

Wilhelm, Robert E., 5347 Sohl.

Willman, Frank R., 6724 California.

WINTERHOFF, WM. H., 3344 Ridge Rd., Lansing, Ill.

Woods, Helen, 5231 Hohman.

Hendricks County Board of Realtors

Active Members, 23; Others, 3.

President: Raymond E. Buechler, Danville.

Secretary: Ralph Henderson, Brownsburg.

Allen, John W., Clayton.

Buechler, Raymond E., Danville.

Boyd, Murlin W., 1655 S. Lyndhurst, Indianapolis.

Clugish, Arnold W., Clermont.

Coleman, C. E., Plainfield.

Dalton, Henry, Danville.

Davis, Leorn J., Amo.

Franklin, Horace T., RFD 1, Box 124, Mooresville.

Gibson, Frances L., Danville.

Gray, Donald E., Brownsburg.

Gray, Otis James, Brownsburg.

Henderson, Ralph, Brownsburg.

Higgins, Bertha, Danville.

Hornaday, Georgia, Danville.

Martin, Frank, Danville.

Mitchell, John W., Danville.

Nash, Ralph K., Brownsburg.

Parker, Chester, Pittsboro.

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Secretary: Mrs. Vernon Fannin, 3033 Lisa Lane, Beechwood Add., New Castle.

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Braden, Carl L., 121½ E. Main St., Knights-town.

Brown, Eugene B., 549 Locust St., Middle-town.

Campbell, Robert, 1510 Kentucky Ave., New Castle.

Cleveland, F. L., 1318 Race St., New Castle.

Coffey, Mrs. Maxine, 125 S. 18th St., New Castle.

Dye, Robert, 817 S. 21st St., New Castle.

Ellis, Robert, 817 S. 21st St., New Castle.

Fannin, Mrs. Vernon, 3033 Lisa Lane, Beechwood Add., New Castle.

Grossman, D. W., 24 N. Jefferson St., Knightstown.

Jones, Herman, 530 S. 12th St., New Castle.

Jordan, W. T., Henry County Bldg. & Loan Assn., New Castle.

Lavery, Merle, Beechwood, New Castle.

Loer, Tom, 1020 S. 14th St., New Castle.

McGraw, Glen, 208 S. Main St., New Castle.

Newby, M. M., 221 N. 12th St., New Castle.

Polk, Oakley M., 1318 Race St., New Castle.

Smith, Paul E., 122 N. 14th St., New Castle.

Underwood, Max, 423 Burr Bldg., New Castle.

Vance, B. F., 1020 S. 14th St., New Castle.

Vandergrift, George, R.R. 1, Middletown.

Huntington Board of Realtors

Active Members, 10.

President: Eldon L. Zahm, 1503 N. Jefferson St.

Secretary: Margaret E. Davis, Community State Bank Bldg.

Ayres, E. Porter, 45 W. Market St.

Coyle, Kenneth F., Community State Bank Bldg.

Cresson, Howard, Hotel Huntington, 446 Warren St.

Crouch, Lloyd S., %Farmers Guide, W. Market St.

Davis, Mrs. Margaret E., Community State Bank Bldg.

Foudy, Michael, I.O.O.F. Bldg.

Lee, Jack, 39 W. Market St.

Lynn, Ruth W., Box 121, Warren.

Lyons, Earl A., I.O.O.F. Bldg.

Zahm, Eldon L., 1503 N. Jefferson St.

Indianapolis Real Estate Board

Active Members, 426; Others, 270.

President: Firman C. Sims, 7 S. Ritter Ave. (19).

Secretary: Mrs. Mary H. Binford, 305 Lemcke Bldg.

Adams, Willis, 603 Indiana Trust Bldg. (4).

Adomitis, Alex, 1560 Massachusetts Ave. (1).

Allen, Wm. S., 2393 W. 38th St. (8).

Allison, Robert (Allison Realty Co.), 140 N. Delaware St. (4).

Ammerman, K. V., 4830 Park (5).

Anderson, Jack (Oral L. Price Realty Co.), 335 Lemcke Bldg. (4).

Ankenbrook, William S. (F. C. Tucker Co.), 720 Peoples Bank Bldg. (4).

Appel, Alan C. (Gregory & Appel Inc.), 120 E. Vermont St.

Argus, Joseph H. (American Estates Co.), 532 Circle Tower Bldg. (4).

Argus, Jos. J. (American Estates Co.), 532 Circle Tower Bldg. (4).

Asperger, Fred W., First Federal Sav. & Loan Ass'n (4).

Atkinson, W. Linton, 250 E. 38th St. (5).

Atkinson, Warren M., 250 E. 38th St. (5).

Bailey, Chester F., 503 Fletcher Trust Bldg. (4).

Baker, John W., 5722 Brouse Ave. (20).

Baldau, Carl N., 1028 Winton Ave. (24).

Barrett, Walter L., 805 Lemcke Bldg. (4).

Barth, Eugene C., 4357 N. Pennsylvania St. (5).

Bartholomew, Harold L., 7400 N. Illinois St. (44).

Bassett, W. Wilbur (Allison Realty Co.), 140 N. Delaware St.

Bauer, J. E., 5235 Winthrop Ave. (20).

Baxter, Emory R., 5676 N. Pennsylvania St. (20).

Beck, Wm. Ewart, 5438 E. Washington (18), Rm. 10.

Benner, Marjorie, 148 S. Spencer Ave. (19).

Berger, Joseph R., 6325 Guilford Ave. (20).

Berry, Hancy E., 207 E. Ohio St. (4).

Binkley, Chas. C., 6110 Crown Nest Dr. (20).

Bohn, Armin A. (Bruce Savage Co.), 625 Circle Tower (4).

Boleman, Ben (F. C. Tucker Co.), 720 Peoples Bank Bldg. (4).

Boleman, Edw. J. (F. C. Tucker Co.), 720 Peoples Bank Bldg. (4).

Bowen, A. Douglass, 225 W. Westfield Blvd. (20).

Boyd, Guy F. (Jack C. Carr Co.), 2323 N. Meridian St. (8).

Boyd, William F. (Jack C. Carr Co.), 2323 N. Meridian St. (8).

Bradley, Forest, 2829 E. 37th St. (18).

BRENNAN, WM. A., 428 Illinois Bldg. (4).

BRENNAN, WM. A., JR., 428 Illinois Bldg. (4).

Brewer, Charles F. (Indianapolis Life Insurance Co.), 2960 N. Meridian St. (8).

Bridges, William L. (W. L. Bridges & Son Inc.), 239 N. Delaware St. (4).

Bridges, William L. Jr. (W. L. Bridges & Son Inc.), 239 N. Delaware St. (4).

Brodbeck, Edgar E., 44 Virginia Ave. (4).

Bromley, Albert F., 5111 Broadway (5).

Bromert, Ethel, 39 E. 9th St. (4).

Brossan, Daniel R. (W. A. Brennan Co.), 428 Illinois Bldg. (4).

Brown, Floyd, 4101 E. 38th St. (18).

Brown, Irene (Bruce Savage Co.), 625 Circle Tower (4).

Bruce, George Q., 233 E. Ohio St. (4).

Bunch, John Jr., 5811 Cadillac Dr., Speedway City.

Burgin, Paul H. (Associated Brokers), 1840 E. 38th St. (18).

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Cash, Fay C., 5238 N. New Jersey (20).
Chestnut, Wm. (A. H. M. Graves Inc.), 5948 College Ave. (20).
Christena, Howard, 6235 N. Tacoma Ave. (20).
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Compton, Meid, 2802 N. Delaware St. (5).
Compton, Mrs. Ruth (Compton Realty Co.), 2802 N. Delaware St. (5).
Cooper, John J., 835 State Life Bldg. (4).
Cope, I. N. (Jack C. Carr Co.), 2323 N. Meridian St. (8).
Corbin, Clair J. (American Estates Co.), 532 Circle Tower Bldg. (4).
Cordill, Marion, 241 E. Ohio St. (4).
Coulter, Mary Catherine, 40 W. Ohio St. (4).
Cox, Ewing, 5154 Carrollton Ave. (5).
Cox, Frank H., 602 Inland Bldg. (4).
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Dillehay, Robert, 745 N. Emerson (18).
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Evans, Anna M., 4101 Spann Ave. (1).
Evans, Margaret, 839 E. Westfield Blvd. (20).
Evans, Walter M. (Indiana Nat'l Bank), 3 Virginia Ave. (4).
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Farrar, James H. (Fieber & Reilly), 124 N. Delaware St. (4).
Feucht, Otto J., Bankers Trust Co. (4).
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Forrest, Chas. B. (Emil C. Raussman Co. Inc.), 230 Massachusetts Ave. (4).
Fortune, Russell Jr., 610 Chamber of Commerce Bldg. (4).
Fox, Norbert J., 23 W. Ohio St. (4).
Frank, Raymond A. (Frank-Padget Co. Inc.), 406-08 Insurance Bldg. (4).
Frankel, Albert L., 308 Indiana Trust Bldg. (22).
Fry, Kenneth P., 850 Consolidated Bldg. (4).
Gerdenich, Maten G. (M. G. Gerdenich Co.), 607-8 Union Title Bldg. (4).
Gidewell, Kenneth R., 130 N. Sheffield Ave. (22).
Goode, Joe, 701 Inland Bldg. (4).
Gordon, J. Emerson, 912 State Life Bldg. (4).
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GRAVES, A. H. M. (A. H. M. Graves Inc.), 5948 College Ave. (20).
Greene, Raleigh, 5864 Carrollton Ave. (20).
Greenwood, Herman, 4830 W. 16th St. (24).
Griffin, Ruth, 138 N. Delaware St. (4).
Grinslade, C. O., 219 E. Ohio St. (4).
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Grove, Emil (Doc), 1709 N. Irvington Ave. (18).
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Hall, M. L. (Hall-Hottel Co.), No. 707 129 E. Market St. (4).
Hammer, Norman L., 6226 College Ave. (20).
Hanshaw, Georgia (Russe H. Hartman), 132 N. Delaware St. (4).
Harding, Wm. N. Jr., 3902 Central Ave. (5).
Hargon, Lee P., Merchants Nat'l Bank & Trust Co. (4).
Harris, Clarence R. (Gregory & Appel Inc.), 120 E. Vermont St. (4).
Harmon, Charles C., 407 Board of Trade Bldg. (4).
Hartman, Russe H., 132 N. Delaware St. (4).
Harvey, Edgar K., 3030 Rex Dr. (44).
Hawes, John R. Jr. (Hugh Teeters Co.), 1497 E. 86th St. (44).
Hawley, William R. (Jack C. Carr), 5106 E. 10th St. (18).
Hawthorne, Marshall (Mohawk Realty Co.), 124 N. Delaware St. (4).
Haynes, Lewis A. (Haynes Realty Service), 4606 Evanston Ave. (5).
Heck, Adam R., 2354 Station St. (18).
Heffner, J. Dorsey (John D. Case Co.), 602 Fletcher Trust Bldg. (4).
Henry, C. W., 521 Lemcke Bldg.
Hensley, Louis S., 304 Amer. Nat'l Bank Bldg. (4).
Herman, David, 806 Kahn Bldg. (4).
Hiatt, Noble W. (Hiatt Homes), 111 Bow Lane (20).
Hilkenber, Noble C., Railroadmen's Fed. Sav. & Loan Ass'n (4).
Hill, Fred T., 419 Peoples Bank Bldg. (4).
Hirt, Helen L. (W. L. Bridges & Son Inc.), 239 N. Delaware St. (4).
Hoberg, Richard F., 114 N. Delaware St. (4).
Hoffman, Otto V., 130 N. Delaware St. (4).
Hohlt, Edw. F., 234 S. Meridian St. (4).
Hokanson, Mavnard R., 23 E. Ohio St. (4).
Holland, Ilene E., 6740 Springbrook Dr. (19).
Holloway, Everett J., 5601 Rosslyn Ave. (20).
Holtegel, L. C. (Dunlop & Holtegel), 106 N. Delaware St. (4).
Honderich, Harold E., 6901 Park Ave. (20).
Horn, Claude J. (O. J. Smith Realty Co.), 114 N. Delaware St. (4).
Horton, Harley L., 1121 N. Pennsylvania St. (4).
Hottel, Henley T. (Hall-Hottel Co.), No. 707 129 E. Market St. (4).
Hook, Robert E. (F. C. Tucker Realty Co.), 720 Peoples Bank Bldg. (4).
HOWELL, FRED G., 3320 Madison Ave. (3).
Hueber, Donald R. (A. J. Hueber Co.), 144 N. Delaware St. (4).
Hueber, Ralph E. (A. J. Hueber Co.), 144 N. Delaware St. (4).
Hunter, Marie W., 134 N. Delaware St. (4).
Hurt, James W., 212 N. Delaware St. (4).
Hurt, Wm. L., 212 N. Delaware St. (4).
Hyde, Edward, 901 Inland Bldg. (4).
Hysom, R. S., 514 Peoples Bank Bldg. (4).
Jackson, J. C., M.A.I., 3947 Englewood Dr. (20).
Jacquart, Claude G., 130 N. Delaware St. (4).

Jameson, Booth T. (Equitable Securities Co.), 152 N. Delaware (4).
Jameson, John T. Jr. (Equitable Securities Co.), 152 N. Delaware St. (4).
Janus, C. Otto (J. S. Cruse Co.), 128 N. Delaware St. (4).
Jennings, Wm. P. (J. & L. Agency Inc.), 801 Lemcke Bldg. (4).
Jensen, August H., 1361 Madison Ave. (25).
Johnson, Edward C. (Jack C. Carr), 5106 E. 10th St. (18).
Johnson, Howland A., 4840 College Ave. (5).
Jones, Edgar L., 102 N. Keating Ave. (1).
Jones, Grace M., 62 S. Downey Ave. (19).
Jones, Vance, 3749 N. Keystone Ave. (18).
Jordan, William H. (Hiatt Homes), 3623 Watson Rd. (5).
Justus, Walter E., 5055 E. 10th St. (1).
Kassebaum, Wm. E., 506 Lemcke Bldg. (4).
Keller, Tom (Keller Realty Inc.), 208 N. Delaware St. (4).
Keller, W. H. (Keller Realty Inc.), 208 N. Delaware St. (4).
Kellops, Forest B., 5670 N. Pennsylvania St. (20).
Kelly, Julia (Knight Realty Co.), 705 E. 61st St. (20).
Kelly, Bernard F., 115 Buckingham Dr. (8).
Kemper, Dudley J. E., 232 N. Delaware St. (4).
Kemper, Howard J. E., 232 N. Delaware St. (4).
Kercheval, Thomas W., 132 N. Delaware St. (4).
Kershaw, Robert B. (Fletcher Trust Co. (4).
Kindred, Wm. V. (Rauh Realty Co.), Indianapolis Stock Yards (21).
Kirkwood, Florence, 711 State Life Bldg.
Kittrell, J. B., 5715 Crestview Ave. (20).
Klaiber, Aileen, 708 Inland Bldg. (4).
Knight, F. M. (Knight Realty Co.), 705 E. 61st St. (20).
Knight, Harry C. (Knight Realty Co.), 705 E. 61st St. (20).
Knight, Mead F. (Knight Realty Co.), 705 E. 61st St. (20).
Kith, Walter A., Merchants Nat'l Bank and Trust Co. (4).
Krabbenhoff, C. R. (Grinslade Co.), 219 E. Ohio St. (4).
KUHN, GEORGE A., M.A.I., 706 Guaranty Bldg. (4).
KUHN, GEORGE A., JR. (Klein & Kuhn), 706 Guaranty Bldg. (4).
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Lamb, Arthur W., 212 N. Delaware St. (4).
Lannan, Albert W., 3815 W. Troy Ave. (21).
Lavne, Earl, 515 Lemcke Bldg. (4).
LeGore, Dan W., 124 N. Delaware St. (4).
Lewis, L. H., 505 Peoples Bank Bldg. (4).
Lindeman, H. A. Jr., 323 Amer. Nat'l Bank Bldg. (4).
Lookbill, John B. (I. & L. Agency Inc.), 801 Lemcke Bldg. (4).
Lookbill, Russell W., 8 E. Market St., Rm. 404 (4).
MACKEY, M. C., No. 517-18, 129 E. Market St. (4).
Mansfield, Catherine I., 33 W. 28th St. #6. (8).
Mantel, A. Edward, 1402 108 E. Washington St. (4).
Marcum, C. Ray, 130 N. Delaware St. (4).
Martin, Edwin F., 810 E. 80th St. (44).
Mason, Charles W., Bankers Trust Co. (4).
Mason, Robert L., 4502 N. Keystone Ave. (5).
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Mazur, L. D., 401 Indiana Trust Bldg. (4).
McAllister, Leo H. (American Estates Co.), 532 Circle Tower Bldg. (4).
McClanahan, F. V., 2041 Shelby St. (3).
McConnell, Ernest P., 5641 W. Morris St. (21).
McCord, Paul L., 615 Lemcke Bldg. (4).
McCord, Wm. R. (Walt Veon Co.), 6208 College Ave. (20).
McCormack, Charles, 801 Lemcke Bldg.
McGraw, Riley K. (Good Homes Inc.), 1025 Circle Tower (4).
McKibbin, Frank B., M.A.I., No. 604, 108 E. Washington St. (4).
McKinney, E. Kirk, 241 N. Pennsylvania St. (4).
McLain, E. Hays, 134 N. Delaware St. (4).
Meadows, Frank (Mercantile Mtg. Co.), 706 Kahn Bldg. (4).
Meek, J. Perry, 1916 N. Meridian St. (2).
Meredith, Benjamin R., 2216 E. 10th St. (1).

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 Miller, George A., Fletcher Trust Co. (4).
 Miller, LeRoy B., 150 N. Delaware St. (4).
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 Minton, James W., 834 Circle Tower Bldg. (4).
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 Moynahan, Roger T., 3433 Central Ave. (5).
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 Niven, Wm. E., Indiana National Bank, 3 Virginia Ave. (9).
 O'Connell, Frank H. (Klein & Kuhn), 706 Guaranty Bldg. (4).
 O'Connor, Glenn L., 4054 College Ave. (5).
 Ostrom, Henry E. (Ostrom Realty Co.), 333 K. of P. Bldg. (4).
 Ostrom, Henry F. (Ostrom Realty Co.), 333 K. of P. Bldg. (4).
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 Otto, John H., 729 State Life Bldg. (4).
 Owens, Thos. J. (American Estates Co.), 532 Circle Tower Bldg. (4).
 Packer, Betty, 3722 N. Layman Ave. (18).
 Padgett, Charles Scott (Frank-Padgett Co. Inc.), 406-08 Insurance Bldg. (4).
 Palmer, Fred L., 212 N. Delaware St. (4).
 Partlow, Paul S., 5425 College Ave. (20).
 Paul, Lindley L., 604 Union Title Bldg. (4).
 Peckham, R. E., 802 Union Title Bldg. (4).
 Pennington, Henry W., 2724 Madison Ave. (3).
 Pennington, James A., 2724 Madison Ave. (3).
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 Pike, Paul R., 6221 Washington Blvd. (20).
 Pitman, Gerald J., 5425 College Ave. (20).
 Pitsenberger, Claude M. (Mid City Investment Co.), 33 N. Pennsylvania St. (4).
 Platt, Ronald L., 5664 Washington Blvd. (20).
 Pratt, Wm. Dudley, 4216 College Ave. (5).
 Prewitt, G. F., 800 Test Bldg. (4).
 Price, Oral L., 335 Lemcke Bldg. (4).
 Purdy, Charles F. (C. F. Purdy Co.), 3709 E. 30th St. (18).
 Quinn, Michael A., 215 Indiana Trust Bldg.
 Quinn, Vernon, 1840 E. 38th St. (18).
 Rasley, Emery J., 215 Indiana Trust Bldg.
 Redding, Herbert E., 142 N. Delaware St. (4).
 Rennard, Chas. S., 4202 E. New York St. (11).
 Rentsch, J. Arthur, 2014 E. 46th St. (5).
 Rentsch, Jos. A. Jr., 2014 E. 46th St. (5).
 Repass, Byron E., R.R. 1, Box 108, Acton.
 Richards, Frank F., 3738 W. Michigan St. (22).
 Richardt, H. L., 130 N. Delaware St. (4).
 Riggs, Frank L., 1218 N. Oakland Ave. (1).
 Riser, Richard L. (Atkinson & Co.), 250 E. 38th St. (5).
 Robbins, Harry L., 1240 Consolidated Bldg. (4).
 Roberts, John W., M.A.I. (W. A. Brennan Realty Co.), 428 Illinois Bldg. (4).
 Rodden, Harold E., 335 Massachusetts Ave. (4).
 Runyan, Clay B. (2912 Washington Blvd. (5).
 Sadler, George, 160 E. Market St. (4).
 Sagalowsky, B. E., 1105 Prospect St. (3).
 SAVAGE, BRUCE C., 625 Circle Tower Bldg. (4).
 Schakel, Fred C. (Shelby St. Fed. Sav. & Loan Ass'n), 1447 Shelby St. (3).
 Schilling, John A., 241 N. Pennsylvania St., No. 306 (4).

Schila, Joseph J., 803 K. of P. Bldg. (4).
 Schmadeke, Ivalyn (Bruce Savage Co.), 1005 N. Arlington Ave. (19).
 Schmedel, Frank A. (Mid City Investment Co.), 33 N. Pennsylvania St. (4).
 Schmid, Jos. J. (Schmid & Smith), 130 N. Delaware St. (4).
 Schmidt, Lorenz O. (Klein & Kuhn), 706 Guaranty Bldg. (4).
 Schmidt, William J. II, 145 N. Pennsylvania St. (4).
 Schneider, Val E. (Robert B. Moore), 3939 Meadows Dr. (5).
 Schoen, Robert M. (Schoen-Morgan Co.), 6285 College Ave. (5).
 Schreiber, Robert E., 323 Amer. Nat'l Bank Bldg. (4).
 Schutte, Wm. A. (T. A. Moynahan Properties), 850 N. Delaware St. (2).
 Scott, Preston, 415 Ober Bldg., 38 N. Penn. St. (4).
 Seigler, Ralph, 3925 Central Ave. (5).
 Sexton, W. Lawrence, 707 Peoples Bank Bldg. (4).
 Seytler, Carl G., 722 State Life Bldg. (4).
 Shearer, Sue T. (H. Duff Vilm Co.), 503 Union Title Bldg. (4).
 Simpson, John W., 1033 E. Raymond St. (3).
 Sims, Eugene E., 1150 Castle Row (20).
 Sims, Firman C., 7 S. Ritter Ave. (19).
 Smith, Pearson, 114 N. Delaware St. (4).
 Smith, Henry A., Merchants Nat'l Bank and Trust Co. (4).
 Smith, Obie J. Jr., 114 N. Delaware St. (4).
 Smith, Roy C., 2216 E. 10th St. (1).
 Smock, Arthur A., 3725 N. Delaware St. (5).
 Springer, Edw. W., Jr. (Ed Springer Realty Inc.), 7245 Edgewater Pl. (20).
 Starrett, Paul, M.A.I. (Klein & Kuhn), 706 Guaranty Bldg. (4).
 Starks, O. L., 1120 Prospect St. (3).
 Steadman, Jane (American Estates Co.), 5318 Graceland Ave. (8).
 Stickle, H. Wm., 8800 E. Washington St. (19).
 Stiltz, Fred D. (A. J. Hueber Co.), 144 N. Delaware St. (4).
 Stone, Selden L. (Edsel Realty Co.), 1136 E. Troy Ave. (3).
 Stone, Walter S. Jr. (Jack C. Carr Co.), 120 E. 49th St. (5).
 Streets, Paul E., 455 N. Emerson Ave. (19).
 STUDEBAKER, GEORGE S., 1630 Shelby St. (3).
 Stump, Marion, 424 Insurance Bldg. (4).
 Sturdyvin, Jos. A., 327 Circle Tower Bldg. (4).
 Sturn, Robert H. (Walt Veon Co.), 6208 College Ave. (20).
 Taylor, Cleo L., 3749 W. 10th St. (22).
 Teckemeyer, Earl B., M.A.I. (Schmid & Smith), 130 N. Delaware St. (4).
 Teeters, Hugh A., 1497 E. 86th St. (44).
 Thomas, Frank L., 202 Berkley Rd. (8).
 Thompson, Albert E., 138 N. Delaware St.
 Thompson, Ernest B., 239 N. Delaware St. (4).
 Tinney, Ershal B., 1506 E. 46th St. (5).
 Tomy, Wallace C., 241 N. Pennsylvania St. (4).
 Townsend, Philip H. B., 138 N. Delaware St.
 Truitt, Russell, 503 Union Title Bldg.
 Tucker, Fred C., 720 Peoples Bank Bldg. (4).
 Tucker, Fred C. Jr., 720 Peoples Bank Bldg. (4).
 Tucker, L. J. (B. M. Ralston Agcy.), 702 Odd Fellows Bldg. (4).
 Tuttle, Richard B., 233 E. Ohio St. (4).
 Underwood, Walter A., 2435 Shelby St. (3).
 Van Briggle, Joseph W., 310-11 K. of P. Bldg. (4).
 Veon, Walter S., 6208 College Ave. (20).
 Victor, Harold R., 106 N. Delaware St. (4).
 Viehmann, Frank J., 207 E. Ohio St. (4).
 Vilm, H. Duff, 503 Union Title Bldg. (4).
 Wacker, Clarence A., 4402 Boulevard Pl. (8).
 Wagener, William F., Bankers Trust Co. (4).
 Wahle, LeRoy L., 5859 Guilford Ave. (20).
 Walker, Robert E., 830 Consolidated Bldg. (4).
 Wallace, John A. (F. C. Tucker Co.), 720 Peoples Bank Bldg. (4).
 Waltermire, William N., 426 Merchants Bank Bldg. (4).
 Warne, Allan H. Jr. (in service).
 Warner, Laurence G., 138 N. Delaware St. (4).
 Welch, Forrest L., 941 Layman Ave. (19).
 Welch, Lawrence J., 1025 Circle Tower (4).
 Welch, Leo F., 23 West Ohio St. (4).
 Weller, Harry D., 5425 College Ave. (20).
 Westlake, John (The Corydon Co.), 729 State Life Bldg. (4).
 Westover, Mrs. Maude D., 707 Peoples Bank Bldg. (4).
 Wheeler, Joy J., 809 Roosevelt Bldg. (4).
 Whelden, George T., M.A.I., 705 Union Title Bldg. (4).
 Whiffing, Wallace W., 148 N. Delaware St. (4).
 Whiffing, Wayne W., 148 N. Delaware St. (4).

Whitehead, Ray B., 2407 N. Meridian St. (8).
 Whiteside, Guy W. (J. & L. Agency Inc.), 801 Lemcke Bldg. (4).
 Whistler, C. K., 1711 E. 52nd St. (20).
 Wilhelm, Francis A., 3914 Prospect St. (3).
 Willey, Rolla E., 731 E. 71st St.
 Williams, Guy H., No. 1214, 129 E. Market St. (4).
 Williams, Paul, 727 Circle Tower (4).
 Willis, Jack A., 805 Lemcke Bldg. (4).
 Willis, Howard W. (W. A. Brennan Inc.), 428 Illinois Bldg. (4).
 Wilson, Hilda R. (Hugh Teeters Co.), 1497 E. 86th St. (44).
 Winchester, Catharine V. (Bruce Savage Co.), 625 Circle Tower (4).
 Wirsching, Robert, 727 Nottingham Ct. (20).
 Withrow, M. L., 850 Consolidated Bldg. (4).
 Wolff, Edw. F., 2007 Greenrock Lane (3).
 Wood, Edson T., 506 Inland Bldg. (4).
 Wood, Harris L. (Wayne Whiffing), 148 N. Delaware St. (4).
 Wood, Joseph G. Jr. (Wood Realty Co.), 145 N. Pennsylvania St. (4).
 Wooduff, Don G., 243 N. Delaware St. (4).
 Woods, David (Ford Woods & Co.), 605 Union Title Bldg. (4).
 Woods, Ford V. (Ford Woods & Co.), 605 Union Title Bldg. (4).
 Wright, Horace O. Jr., 430 Lemcke Bldg. (4).
 Wuefling, Fred H. (Turner Bldg. & Sav. Ass'n), 116 N. Delaware St. (4).

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 Racer, E. E., Millgrove.
 Reiff, K. O., Bryant.
 Shinabery, Bernard (Jaqua-Shinabery Agcy.), 218 S. Meridian, Portland.
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 Takats, Gabe J., 114½ N. Meridian St., Portland.
 Williamson, Harry, Redkey.
 Zeigler, O. A., R.R. 2, Portland.

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Secretary: Charles E. Bechman, 2 E. Jefferson St., Franklin.

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 DeMoss, F. E., 622 Peoples Bank Bldg., Indianapolis.
 Dean, Griffith W., Cor. Main & Madison Sts., Greenwood.
 Kelley, Mrs. Oma, 404 S. Walnut St., Edinburg.
 Ragadale, Robert E., Box 73, Trafalgar.
 Richey, Virgil, 421 Walnut St., Franklin.

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 Bone, Howard, 101½ E. Sycamore St.
 Burge, Lee, 113½ N. Buckeye St.
 Davis, George L., 216 E. Walnut St.
 Davis, Harry O., 201 First Federal Bldg.
 Drago, W. W., 303 First Federal Bldg.
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 Goyer, Fred C., 223½ N. Main St.
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 Holt, Olin R., 420½ N. Main St.
 Holtz, Charles F., 1024 E. Gano St.
 Imbler, Chester, 112 S. Buckeye St.
 Imbler, Cloyd, 112 S. Buckeye St.
 Kincheloe, I. Harold, 223½ N. Main St.
 Ludlow, Leland, 115 W. Mulberry.
 Mason, William A., 117 W. Mulberry St.
 Mays, Clyde, 914 E. Taylor St.
 Mills, Paul J., 123 W. Mulberry St.
 Mitchell, Ralph W., 803 S. Main St.
 Pape, W. P., 200½ N. Main St.
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 Schwartz, A. H., 113 W. Mulberry St.
 Schwartz, R. C., 402 E. Markland Ave.
 Schwartz, R. T., 113 W. Mulberry St.
 Scott, Harold L., 504 Armstrong-Landon Bldg.
 Sellers, Don, 203 First Federal Bldg.
 Sellers, Tom, 203 First Federal Bldg.
 Smith, A. Ross, 718 W. Mulberry St.
 Stephens, R. C., 216 E. Walnut St.
 Thomas, Vaughn L., Kokomo Savs. & Ln. Ass'n.
 Thomas, William H., 929 N. Washington St.
 Thompson, Ellis, 1701 S. Washington St.
 Trobaugh, Don, 312 E. Sycamore St.
 Tudor, Chas. W., 200½ N. Main St.
 Tudor, Ross B., 404 N. Main St.
 Walker, Gilbert C., 1006 N. Washington St.
 Wilkinson, W. L., 106 W. Mulberry St.
 Williams, Herbert, First Fed. Savings & Loan Ass'n.

Lafayette**Real Estate Board**

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 Bowman, Mrs. Kenneth, 620 Columbia St.
 Burt, Edgar, 807 Columbia St.
 Cleaz, Harold, 105 N. 10th St.
 Collings, E. R., Above Walgreens.
 Daniels, Harley, 409 Stadium, West Lafayette.
 DeLong, George, %Lafayette Loan & Trust Co.
 Goodwin, Ernest, 320 S. 27th St.
 Ham, Frank, Lafayette Loan & Trust Bldg.
 Harris, Jack, 312 N. 4th St.
 Hinesley, John, Sharp Bldg.
 Hockema, Charles, 411 Ferry St.
 Hockema, Robert, 411 Ferry St.
 Isellenbeck, Earl E., above Walgreens.
 Ishall, Hope, 412 Main St.
 Lux, Floyd, 654 Main St.
 McCain, Sam, 654 Main St.
 Mahn, Clarence Sr., 638½ Main St.
 Naville, Clarence Sr., 335 Columbia St.
 Overton, Herb, 58 Lafayette Loan & Trust Bldg.
 Overton, M. H., 58 Lafayette Loan & Trust Bldg.
 Price, George, 518 Ferry St.
 Riley, Moe, City Hall.
 Robinson, Bowen, 419 Ferry St.
 Schilling, George, Greenbrook Farm.
 Schulze, Paul, 50A Lafayette Loan & Trust Bldg.
 Shiple, Roy, 920 Elm, W. Lafayette.
 SHOOK, CHARLES, 412 Main St.
 Smith, Lowell, 3rd & North St.
 Snyder, Kenneth, Sharp Bldg.
 Sullivan, Paul, 409 Stadium, West Lafayette.
 Treece, Lyn, %Mitchell Agency.
 Vyverberg, Kryn, 412 South St.
 Weigle, John, Mar Jean Village.
 Winfield, M. R., Kettlehut Bldg.

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Secretary: Frances Kowal, Moose Bldg.
 Barr, John, 1405 Illinois Ave.
 Bradley, Rex A., First Nat'l Bank Bldg.
 Burg, Clifford A., 407 Jefferson Ave.
 Conner, Walter S., 1605 Lincolnway.

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Holman, William H., Wanatah.
Hupp, George T., 810 Lincolnway.
Hupp, Ninette, 2206 Woodlawn Dr.
Kowal, Frances, Moose Bldg.
Kowalczyk, Joseph, First Nat'l Bank Bldg.
Lay, E. C., 1508 Michigan Ave.
Link, Forrest D., 2101 Woodlawn Dr.
McDonald, Durward B., 715 Jefferson Ave.
McDonald, Glenn B., 702 Fox St.
Nelson, Arthur W., First Nat'l Bank Bldg.
Parker, Harold D., First Nat'l Bank Bldg.
Reeg, Randolph L., 1106 Wright Ave.
Rink, Arthur, Hudson Lake, New Carlisle.
Seimetz, John J., Moose Bldg.
Shaw, James I., First Nat'l Bank Bldg.
Shorter, Harry, 414 Woodson St.
Smith, Orville, 106 Washington St.
Walters, Donna, Hudson Lake, New Carlisle.

Logansport Board of Realtors

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Cree, Ira, 214 1/2 4th St.
Fetterhoff, Larry, 216 1/2 Fourth St.
Harner, H. Ervin, 528 Bates St.
Martin, Douglas, 202 Fourth St.
Martin, Roscoe, 202 Fourth St.
McNitt, Dale, 312 5th.
Morrison, Frank T., 125 4th St.
Personette, James T., 129 E. Market.
Pierce, R. D., 218 Fourth St.
Schneider, Eric G., 218 Fourth St.
Smith, Fred H., 511 Tanguy St.
Thimlar, Hugh, 324 High St.

Madison

(Individual Member)

Johnson, Richard M., 404 West St.

Marion Board of Realtors

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Blinn, Lawrence, 614 S. Nebraska St.
Carl, Fred D., 209 Glass Block.
Carl, Herman D., Rm. 505 Glass Block.
Carter, Charles L., 215 W. 3rd St.
Coomer, H. Guy, 203 Custer Block.
Corn, Everett, 202 W. 4th St., Fairmount.
DeWolf, Lewis F., 414 1/2 S. Adams St.
Eagleson, W. Blair, 414 1/2 S. Adams St.
Foust, Joe L., Sweetser.
Gotschall, M. G., Rm. 2, Farmers Trust Bldg.
Graham, Herman E., 1308 W. Second St.
Hutchinson, A. Russell, 215 W. 3rd St.
McClellan, Paul, 120 E. 5th St.
Middleton, Philip J., 406 Glass Block.
Outland, Glen B., Rm. 21, Bennett Block.
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Striener, Ray P., 3412 S. Washington.
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Keyser, Lloyd B., 123 W. Garro St., Plymouth.
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Terrey, Roy H., 722 Franklin St.
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Tobin, Tom, 908 Franklin St.
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Miltenberger, Mark, 116 N. Walnut St.
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Shively, Oscar, 319 Wysox Bldg.
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Sursa, David, 117 E. Adams St.
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Weir, Allan G., 620-22-22 Wysox Bldg.
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Blair, Robert, Seymour.
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Jacobs, Cora, 141 E. Spring.
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Rutherford, Wallace E., 328 Vincennes St.
Saul, Maurice, 320 Bank St.
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Smyth, Gladys, 234 Pearl.
Smyth, Walter B., 234 Pearl.
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Stover, Jennie, 141 E. Spring.
Strange, Patricia, 10 Bono Rd.
Vernia, Charles, 207 E. Market.
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Chalfant, Ralph O., 103 S. Walnut St., Rideville.
Dunn, Earnest, 317 N. Plum St., Union City.
Fowler, Tinsel, 100 1/2 N. Main St., Winchester.
Keys, Herman, 109 S. Main St., Winchester.
McGee, C. M., 106 1/2 W. Washington St., Winchester.
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Reager, Roscoe, R.R. 2, Winchester.

Seagraves, Charles, 133 N. Meridian St., Winchester.
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 Warren, Floyd L., City Bldg., Winchester.

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 Addleman, Sam, 208 Colonial Bldg.
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 Laws, William, 310 Deihl Dr., Lawrenceburg.
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 Hagen, Mrs. Mary Frances, 106 S. Main St., Crown Point.
 Hamacher, David C., R. 2, Lowell.
 Kincy, William W., R. 1, Crown Point.
 Knight, Paul W., 214 E. Joliet St., Crown Point.
 Kurtz, Wayne E., 216 E. Joliet St., Crown Point.
 Lamson, Gail C., 115 S. Court St., Crown Point.
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Miller, Carl N., Sr., 229 S. 5th St.
Miller, Carl N., Jr., 229 S. 5th.
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Mooter, Joseph A., 700 S. 7th St.
Myles, Arthur E., 321 1/2 Ohio St.
Nees, Harvey R., 15 S. 9th St.
NEWLIN, JOHN T., 601 Ohio St.
Nichols, James J., 107 S. 7th St.
Noe, Robert A., 304 Sycamore Bldg.
Orrell, Helen S., 1224 S. 17th St.
Page, John A., 4 Shandy Bldg.
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PFISTER, PAUL, 662 Ohio St.
SAXON, FLOYD M., 1246 Maple Ave.
Sheets, Wm., 1716 S. 7th.
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Wood, Richard, 662 Ohio St.
Wright, Carl, 2028 N. 12th St.

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Reinhold, Irene, 601 Church St.
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Clarion—See Wright Co.
Clarksville—See Bremer-Butler Counties
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Glenwood—See Council Bluffs
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Greene—See Bremer-Butler
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Hampton—See Wright County
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Ida Grove—See United Counties
Indianola—See South Central Iowa
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Irwin—See West Central Iowa
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Jesup—See Independence
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Kimballton—See West Central
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Knoxville—See Marion County
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Leon—See South Central Iowa
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Ames

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DeHart, Pearl, 132 Main.

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Board of Realtors

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Lassen, S. H., Garrison.

O'Brien, Osborne, Van Horne.

Schmidt, Arthur, 319 1/2 First Ave., Vinton.

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Board of Realtors

Active Members, 15.

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Aldag, Herman J., 802 1/2 Story St., Boone.

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Modeland, Bob, 801 1/2 Story St., Boone.
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Anderson, C. W., Sumner.

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Newbern, Wm. G., Greene.

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Burlington

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Davies, Ralph M., Cascade Terrace.

Hafner, Geo. H., 205 Washington St.

Kamman, Francis W., 214 Farmers & Merchants Bank Bldg.

Kelley, R. B., 209 Kresge Bldg.

Krekel, W. W., 112 Denmark St.

Lewis, Dee, 408 Medical Arts Bldg.

Mathews, P. M., 509 Jefferson St.

Mitchell, F. G., 205 Kresge Bldg.

Mohme, H. E., 402 National Bank.

Mueller, M. W., 205 Eislefeld Bldg.

Naumann, H. R., 205 Eislefeld Bldg.

Payton, John, 2715 Lucas Ave.

Prall, F. E., 219 N. Central Ave.

Reusch, M. J., 303 Medical Arts.

Savely, Fred, 209 Kresge Bldg.

Schauberg, H. W., 505 Medical Arts.

TOPPING, G. H., 405 Eislefeld Bldg.

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Dowden, Grace M., 1210 Clay.

Fink, Robert D., 224 Main.

Hansen, James R., 318 Main.

Jorgensen, Marie, 1116 W. 22nd.

Kercheval, Fred F., 223 Main.

Kyhl, S. H., 223 Main.

Leeper, L. C., 403 Mulberry, Waterloo.

McKillop, James, 123 W. First.

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Santee, L. C., 203 1/2 Main.

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Bickel, John P., 125 First Ave. S.E.

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Buser, Frank L., 210 Dows Bldg.

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Secretary: Mrs. Dorothy Fry, 61 Lincolnway.

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Bertig, William L., 508 Roosevelt Rd.

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Snyder, H. B., Farmers State Bank Bldg.

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Board of Realtors

Active Members, 15; Others, 7.

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Secretary: John E. Welsh, 307 Busseron St.

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Giza, Walter J., 413 First Ave. S.W.

Gohman, Gary, 417 Guaranty Bldg.

Gustafson, Alice, 1932 Johnson Ave. N.W.

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Helscher, Howard B., 210 Dows Bldg.

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Knapp, Floyd H., 518 Mer. Nat'l Bldg.

McGowan, Thomas E., 205 Farmers State Bank, Marion.

Miell, Keith, 311 Guaranty Bldg.

Miles, Frederick E., 90 3rd Ave. S.E.

Montgomery, Harve E., 2199 8th Ave., Marion.

Myers, O. P., 600 Guaranty Bldg.

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Orr, Raymond D., 106 3rd Ave. S.W.

Pickerrill, Earl C., 605 Guaranty Bldg.

Pope, C. A., 504 Guaranty Bldg.

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Waples, Robt. S., 312 Third St. S.E.

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Wiley, Welden B., 420 Merchants Nat'l Bldg.

Wilkinson, T. J., 203 Iowa Theatre Bldg.

Willenborg, Frank R., 709 3rd Ave. S.E.

Witwer, Geo. P., 1035 2nd Ave. S.E.

Witwer, Henry E., 1035 2nd Ave. S.E.

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Zachar, John J. Jr., 612 3rd Ave. S.E.

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Secretary: H. C. Greenleaf.

Atkins, J. C., 301½ N. 13th St.

Davis, Paul E., 110 N. 12th St.

Gray, P. A., 102½ W. Jackson St.

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Bossen, Lyle, 1153 7th Ave. S.

Carroll, L. L., 1001 S. 8th St.

Cricksen, Ole, 422 8th Ave. S.

Gleason, Ray, Tucker Bldg.

Henningsen, Art, Weston Bldg.

Howes, L. M., Howes Bldg.

Kramer, John, Howes Bldg.

Kunau, A. R., 1201 N. 3rd St.

Jeffries, L. M. Jr., Ankeny Bldg.

Jones, R. C., 427 6th Ave. S.

Lass, Douglas H., 823 4th Ave. S.

McClimon, Joe, 302 N. 2nd St.

Piersol, J. J., 1011 8th Ave. S.

Rasmussen, A. C., 205 2nd Ave. S.

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Baird, Donald P., 537 W. Broadway.

Baker, Bruce P., 532 Mynter St.

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Coe, E. E., 18 S. Main St.

Collwell, Bert, Glenwood.

ERVIN, O. G., 106 S. Main.

Everest, Charles B., 551 W. Broadway.

Faraday, Frank A., 15 Scott St.

Ingraham, John D., 26 S. Main St.

Ingraham, John K., 26 S. Main St.

Juel, E. P., 503 W. Broadway.

Justesen, Wm., 123 Pearl St.

Kilbarda, Franklin S., 13 Scott St.

Knowles, W. H., 26 Pearl.

Knox, Wm., 202 W. Broadway.

Larsen, Laura T., 551 W. Broadway.

Lougee, E. H., 102 S. Main St.

Morse, Leon E., 21 Pearl St.

Mulqueen, James F., 125 Pearl St.

Newton, Paul J., 124 S. Main St.

Noblit, Gaylord C., 512 Mynter St.

Norris, Frederick P., 34 Scott St.

Norris, Mrs. Marion H., 34 Scott St.

Over, Oliver O., 26 Pearl St.

Peters, George L., 17 N. Main St.

Phillips, Winn, 15 Bryant St.

Putnam, Mrs. Ada, 24 S. Main St.

Putnam, Charles F., 24 S. Main St.

Raes, Mrs. Charlotte, 105 4th St.

Rodman, Louis, Glenwood.

Scott, Paul N., 107 Pearl St.

Spetman, E. H., Council Bluffs Savings Bank.

Stipp, Harold, 21 Pearl St.

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Cook, Arnold, 100 W. Montgomery St., Creston.

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Dwyer, John, 104 N. Elm.

Hawks, W. L., 100 W. Montgomery St., Creston.

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Reynolds, Frank, 113 W. Adams St.

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Active Members, 10; Others, 14.

President: Paul E. Johnson, 1300 2nd St., Perry.

Secretary: J. Homer Westburg, 1701 First St., Perry.

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Burrell, L. M., Arcade Bldg., Perry.

Dawes, C. B., 606 Grove St., Adel.

Dillon, Irene R., 1319 2nd St., Perry.

Goodale, Glenn, Perry.

Johnson, Paul, Perry.

Ludwig, A. O., 1319 2nd St., Perry.

Moser, L. J., Norwalk.

Thompson, O. A., Dallas Center.

Westburg, J. H., 1701 First St., Perry.

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Secretary: J. T. Willis, 401 W. Third St.

Albrecht Agency, 307 Union Arcade Bldg.

Armil, Robert T., 811 Putnam Bldg.

Brandmeyer, Joseph P., Putnam Bldg.

Brodd, E. P., 1504 Harrison.

Christopher Realty Co., 404 Putnam Bldg.

Clooney Real Estate, 1042 Oneida.

Craig, Harry, First Federal Bldg.

Cusack, Dan, 609 Kahl Bldg.

Decker Realty Co., 512 Kirkwood Blvd.

Eastham, Harold, 313 Ripley St.

Erwin, Henry L., 309 W. 3rd St.

Fisher, Roy R., First Federal Bldg.

FOSTER, MEL, 316 Brady St.

Frahm, Bert Realty Co., Central Office Bldg.

Hancock, Tom, Central Office Bldg.

Hedin, Phil, 821 W. Locust St.

Heiderken, C. B., 1523 Harrison.

Hey, William E., 401 W. 3rd St.

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Lakers, Joe S., No. 3 Thode Ct.
Lange, Walter, 1523 Washington.
Lay, Clarence, 415 First Federal Bldg.
Leamer, Delbert, 307 E. Locust St.
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Millage, Richard, 1603 W. Locust.
McGill, Walter, 621 E. Columbia.
Montgomery, C. M., Kahl Bldg.
Nelson, Byron, First Federal Bldg.
Parish, W. A., 1224 E. Locust St.
Robinson, Frank, 1938 Main St.
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RUHL, ED., First Nat'l Bldg.
Ryan, Paul V., Kahl Bldg.
Sass, David S., 2707 E. 18th St.
Seefeldt, Carl T., 122 W. Central Park.
Sergeant, Sylvester A., 2602 Leclair St.
Smith, Milo D., 506 E. 30th St.
Sohsen, Vera, 1535 Clay St.
Sorrowlee, L. W., 808 First Nat'l Bldg.
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Tallkamm, Roland F., Union Arcade Bldg.
Trissel, Nevin, 511 Brady.
Von Drasky, Adam, 51 First Federal Bldg.
Wagner, Art, 525 First Federal Bldg.
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Active Members, 7

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Secretary: J. P. Sloan, Manchester.

Baum, J. J., Manchester.

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Executive Secretary: Mrs. Marjorie Miller,

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Anderson, Donald, 525 6th Ave.

Anderson, Mrs. Donald, 525 6th Ave.

Ashby, Paul K., (Walker-Shay Rlty. Co.),

709 Grand Ave.

Baehr Realty Co. (George Baehr), 511 6th

Ave.

Bankers Life Co. (H. E. Handford), 711

High St.

Bankers Trust Co. (M. N. Baird), 6th &

Locust St.

Bardole, Harry W. (Jester & Sons), 209

Fleming Bldg.

Basserville, D. J. (Shive Rlty. Co.), 721

Grand Ave.

Baskerville, J. R. (Shive Rlty. Co.), 721

Grand Ave.

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Grimes Investment Co. (Harold Grimes), 226 Equitable Bldg.
Hall & Co. Realtors (G. Albert Hall), 315 Locust St.
Hawkeye Co. (Theodor W. Rehmann), 206 Flynn Bldg.
Hefti, Wilma C. (Frohwein-Hefti Inc.), 527 7th St.
Hill, Kenneth J. (Frohwein-Hefti Inc.), 527 7th St.
Holden Realty Co. (H. K. Holden), 801 Savings & Loan Bldg.
Hollis & Co. (Byron F. Hollis), 1200 Paramount Bldg.
Home Federal Savings & Loan Assn. of Des Moines (John Buckley), 6th & Grand.
Hubbell Realty Co. (Simpson P. Smith), 205 Hubbell Bldg.
Hudson, Lillian Realty Co., 2027 Avalon Rd.
Huston Realtors (Bernard Huston), 525 6th Ave.
Hymans, Joseph B., 405 6th Ave.
Iowa-Des Moines National Bank (Laird Fryer), 6th and Walnut St.
Iowa Savings & Loan Assn. (Leora Mc-Sweeney), 3624 6th Ave.
IOWA SECURITIES CO. (Robert L. Beal), 518 Liberty Bldg.
Iowa State Bank (M. J. Dwigans), E. 7th & Locust.
James, Ed Realty Co., 1411 41st St.
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Johnson, Bernard, 405 E. 5th St.
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McCulloch, Karl M. (McCulloch Investment Co.), 726 Grand Ave.
McCulloch, W. E. (McCulloch Investment Co.), 726 Grand Ave.
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Valley Bank and Trust Co. (J. R. Astley), 403 Walnut St.
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Wallace, Glen G. (Wallace & Co. Inc.), 408 Flynn Bldg.
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Windsor Realty Co. (William J. Miksich), 1213 Savings & Loan Bldg.
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Young, Ruth MacRae (E. L. & Ruth MacRae Young), 7013 Douglas Ave.
Zirbel, Harry F., 907 Savings & Loan Bldg.

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Adamac, Mrs. Agnes, 171 W. 5th St.
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Baxter Real Estate, 1568 Iowa St.
Becker, R. J., 1050 Iowa St.
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Casey, Mrs. Margaret, 655½ Seminary St.
Collings, John W., 226 W. 9th St.
Cox, Cletus T., 405 B. & I. Bldg.
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French, Mrs. R. A., 299 Main St.
Fuhrman, Gus, 120 W. 13th St.
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Secretary: John Ludgate, 16 S. 10th St.
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CODNER, EARL C., 210 Snell Bldg.
Cody, John, 14 Johnson Pl.
Crosby, Bernice, 943 Boone St., Webster City.
Dilocker, Eldon, 315 State Bank Bldg.
Dilocker, Norman, 315 State Bank Bldg.
Flynn, Carl, 702½ Central Ave.
Glenn, A. P., 307 Snell Bldg.
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Hoffman, Elmo, 1229 2nd Ave. N.
Isenbrads, M. J., 1040 2nd St., Webster City.
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Klapka, E. M., 25 S. 9th St.
Leitch, Martin, 512 Carver Bldg.
Ludgate, John, 16 S. 10th St.
Lundell, Alvin, 413 State Bank Bldg.
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Magnusson, H. R., 16 S. 10th St.
McHenry, Jack, 16 S. 10th St.
Moe, A. J., 201 Snell Bldg.
Morrison, Don, 727 Carver Bldg.
Mosbrucker, Joseph, 715 S. 19th St.
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Mudholland, R. D., 300 Snell Bldg.
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Schuh, Walter E., 725 S. 18th St.
Schuh, Celestia M., 725 S. 18th St.
Sells, James, 16 S. 10th St.
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Thatcher, O. M., 309 State Bank Bldg.

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Fremont-Page
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Longstreet, Rex, Elm St., Shenandoah.
McIntyre, Jesse A., 620½ W. Sheridan, Shenandoah.
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Millhone, Frank, 123 W. Chestnut, Clarinda.
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Neary, R. A., Scranton.
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Laughlin, E. A., Iowa Falls.
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Lutz, Harry M., Iowa Falls.
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Frazier, Bertram, Logan.
Haight, Harold F., Woodbine.
Haight, H. L., Woodbine.
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Kovar, John A., Missouri Valley.
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Bates, Eugene, Winthrop.
Bright, Court L., Jesup.
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Holland, Tamlin, Independence.
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Riak, Don, Independence.
Satterlee, Arthur, Independence.
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Sorg, E. F., Independence.
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Darling & Co., 208 Iowa State Bank Bldg.
Duncan, S. Lyle, 405 Iowa State Bank Bldg.

Ellerbrock, F. W., 104 Savings & Loan Bldg.
Grizel, Della A., 1530 Sheridan Ave.
Hoffman, Leal B., 611 Iowa State Bank Bldg.
Iowa Land Co., Iowa State Bank Bldg.
Larew, A. J., 409 Iowa State Bank Bldg.
Leeney, W. C., 509 S. Clinton St.
Lyle, Dick, 1222 E. Burlington St.
Parden, J. A., 303 Iowa State Bank Bldg.
Ranshaw, S. R., 528 S. Van Buren St.
Rodgers Agency, 110 S. Linn St.
Schlaegel-Berven Realty Co., 205 Iowa State Bank Bldg.
Schneider, John A., Suite 23, Schneider Bldg.
Scott, Stella S., 220 S. Linn St.
Security Finance Co., 100 Savings & Loan Bldg.
Smith, Roland, 7 Paul-Helen Bldg.
Sullivan, M. F., 230 E. College St.
Webster Agency, 312 Iowa State Bank Bldg.
White, R. P., 500 Iowa State Bank Bldg.
Whiting-Kerry Realty Co., 119 E. College St.

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Secretary: Donald F. Nissen, 140½ S. Main St., Maquoketa.
Ehlinger, Kenneth, Maquoketa.
Glahn, G. M., 105 S. 2nd St., Maquoketa.
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Joiner, M. W., 108 N. Main St., Maquoketa.
Jones, John L., 140½ S. Main St., Maquoketa.
Leslie, Melvin, Maquoketa.
McCausland, W. D., 125 S. 2nd St., Maquoketa.
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Sagers, C. Blair, 125 S. 2nd St., Maquoketa.
Tubbs, Robert K., Maquoketa.
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Maxwell, A. C., 817 N. 10th St.
Sutlive, Birdwell, Jr., 26 N. 4th St.
Sutlive, Harrison H., 26 N. 4th St.
Tumelty, John, 15 N. 5th St.
Veith, Max C., 15 N. 5th St.
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Walker, Julia C., 20 N. 5th St.
Wells, James S., 102 N. 7th St.

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Crawford, C. C., Rock Rapids.
Dirks, John H., (Dirks & Oldenburg), Rock Rapids.
Dykehouse, J. T., Rock Rapids.
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Klinkenberg, Enno, George.

Marion County Board of Realtors

Active Members, 6.
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Parks, Jack, 1013 2nd St., Knoxville.
Sherwood, Kermit E., 825 Third St., Knoxville.
Sherwood, Mabel I., 825 Third St., Knoxville.
Weddle, Rex, 2424 Desmond Dr., Knoxville.
West, Glenn, 2502 Pleasant St., Knoxville.

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Baltisberger, Harvey, 20 Woodbury Bldg.
Bell, Sherwood, 12 N. First Ave.
Berkley, M. C., 7 Tremont Bldg.
Dickerson, S. A., 7 Tremont Bldg.
Ellick, Helen Owings, 118½ W. Main St.
Grimes, L. R., 19 Woodbury Bldg.
Hamilton, L. Minnie, 111 N. 7th St.
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Reed, Burton, 3 Woodbury Bldg.
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Smith, L. Wayne, 101½ E. Main St.
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Corbin, Jay.
Danborn, 400 Coolbaugh St.
Eogquist, Edwin, 400 Coolbaugh St.
Fridolph, C. S., 323 Reed.
Herron, Ralph.
Johnson, W. E., 415 Coolbaugh.
McCall, Wayne R., 400 Coolbaugh St.
McQueen, Pearl, 410 Reed St.
Miller, W. H., 319A Reed St.
Peterson, Walter S., 419 Coolbaugh St.
Powell, Gena M., 411 Reed St.

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HAKES, C. C., Hershey Bldg.
Hass, Harry E., 1221 Oak St.
Haverkamp, J. E., Hershey Bldg.
Lester, Richard F., Central State Bank Bldg.
Mark, J. W., 120 W. 2nd St.
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BECK, FRANCIS J., 409 S. Federal, Mason City.
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Chism, O. H., 19 W. State, Mason City.
Currier, J. Russell, 12 First S.E., Mason City.
Holtz, Ray, 8 S. Delaware, Mason City.
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Kenvon, D. E., 301½ Main Ave., Clear Lake.
Kepple, J. H., 610 Clark, Charles City.
Kirk, Roger, 314 N. Georgia St., Mason City.
McDonough, Vern, Hanford Hotel, Mason City.
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Moore, John, Osage.
Norvet, R. T., Forest City.
Oleson, William M., 22½ S. Fed., Mason City.
Olsen, Irwin J., Osage.
Parker, C. A., 1st Nat'l Bank Bldg., Mason City.
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Pearce, Kenet, 115 First S.E., Mason City.
Romey, George A., 23 First S.E., Mason City.
Romey, R. E., 23 First S.E., Mason City.
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Stuart, Robert C., Clear Lake.

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Palmer, C. A., Waukon.
Wiedner, Cyril I., Waukon.

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Secretary: Marc Hintz.
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Flower, H. D., 11 W. Charles St.
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Hintz, Marc, 5½ S. Charles St.
Little, Ben B., 18½ S. Frederick Ave.
Raftis, D. J., 210 First Ave., N. E.
Raftis, I. J., 210 First Ave. N.E.

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Farmer, T. K., 118 N. Market.
Gatton, Kelly, Rose Hill.
Hook, J. F., 201½ High Ave. E.
Jones, Leslie, Rm. 12, Livermore Bldg.
Mayer, Carl, 122 N. Market.
Nye, E. D., 108½ 1st Ave. E.
Perry, Carl, 102½ First Ave. E.
Reasoner, W. W., 118 N. Market.
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Bailey, Elmo S., 120 S. Court St.
Boyer, Carl D., 110 E. Third.
Christy, E. V., 103 S. Court.
Fisk, William, 112 E. 2nd.
Gough, Donald E., 609 Church St.
Hazen, Glenn, 104 S. Court St.
Hunt, C. E., Agency.
Johnson, Lester F., 609 Church St.
Knowles, Wm. S., 220 E. Vine St.
Lazenby, Ken, 714 Church St.
Martin, Harry A., 307 Church St.
Nimocks, F. A., 206 S. Market St.
Plank, Alvin K., Bloomfield.
Poush, Fred, 116 S. Green.
Redmond, Audie T., Bloomfield.
Reed, George, 126 E. Main.
Rime, Lloyd, 101 N. Market.
Schwartz, A. J., Kresge Bldg.
Snyder, Dale R., 609 Church St.
Sutton, H. E., 107½ N. Market.

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Secretary: Frank H. Noonan, 1104 Lake St., Emmetsburg.
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Barringer, H. E.
Helgen, H. O.
Helgen, H. M.
McDonald, Art.
Noonan, Frank.
Pettl, A. E.
Willingham, Henry.
Zunkel, William.

Plymouth County

Board of Realtors

Active Members, 8; Others, 4.
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Cooper, L. E., 213 7th St. S.E., Le Mars.
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Koehler, R. J., 31 Plymouth St. N.W., Le Mars.
Pavlik, Geo. V., 229 5th Ave. S.W., Le Mars.
Ruden, H. J., 729 Central Ave. S.W., Le Mars.
Stoebor, A. H., 24 6th Ave. S.E., Le Mars.
Willer, Emil J., Akron.

Sioux City

Real Estate Board

Active Members, 130.
President: Edward M. Lewis, 330 Davidson Bldg.
Secretary: Prouty Linn, 511 Pierce St.
Adams, C. L., Live Stock National Bank.
Adams, G. S. Jr., Moville.
Anderson, H. C., Sioux City Stock Yards Co.
Andrews, Robert, 604 E. & W. Bldg.
Armour, W. J. Jr., 514 Nebraska St.
Badgerow, Harve G., 133 LaSalle St., Chicago, Ill.

Ballard, Earl M., 511 — 6th St.
Bierwirth, Henry C., Iowa Joint Stock Land Bank, Alcester, S.D.
Boyle, W. J., 210 Commerce Bldg.
Brennan, Phillip J., 220 Security Bank Bldg.
Brown, Clifford C., 3725 Ridge.
Brown, E. S., 4511 Morningside Ave.
Brown, Mae V., 816 Jackson.
Brown, R. P., Badgerow Bldg.
Bunkers, Ulrich, Toy Nat'l Bank.
Burdick, L. C., 417 6th St. (13).
Call, G. R., 20 McDonald Dr.
Call, John H., 6th & Douglas St.
Christie, Harold E., 511 Pierce St.
Clarkin, James M., 4106 Morningside Ave.
Conley, Dan J., 238 Davidson Bldg.
Conley, Helen, 238 Davidson Bldg.
Cooper, James S., 432 Badgerow Bldg.
Cord, Mark G., 528 Insurance Exchange (13).
Cotton, K. P., 417 6th St. (15).
Connolly, John L., 412 6th St.
Crawford, Gene, 514 Nebraska.
Crowther, Russell L., 417 6th St.
Curtis, Lawrence, 514 Nebraska St.
Davenport, Fred Jr., 407 11th.
Davis, A. M., 201 Commerce Bldg.
Davis, Gerald, 328 Davidson Bldg.
Davis, Gerald, 330 Davidson Bldg.
Dealy, Joe, 727 Frances Bldg.
Eales, Frazier, 268 Orpheum Bldg.
Eales, Jack, 268 Orpheum-Electric Bldg.
Ellis, Robert, 268 Orpheum-Electric Bldg.
Feating, R. B., 603 Badgerow Bldg.
Feight, Will, 421 Ins. Exch. Bldg. (15).
Galinsky, Herman W., First & Isabella.
Gaynor, E. S., P.O. Box 207.
Gessell, R. J., 268 Orpheum Bldg.
Grandy, W. F., 417 Sixth St.
Greene, E. K., 530 Davidson Bldg.
GUINEY, GILBERT, 511 Pierce St.
Hansen, Victor N., 303 E. 24th St., Sioux City, Neb.
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Harrington, Dean W., 2020 S. St. Aubin St.
Harris, John, 268 Orpheum Bldg.
Harvey, John, 277-79 Orpheum Bldg.
Hassenger, Leo, 7th & Pierce Sts.
Hastings, F. C., 569 Toy Nat'l Bank Bldg.
Hatfield, Paul M., 306 Insurance Exchange Bldg.
Hatter, Lloyd, 1710 Morningside Ave. (20).
Hedeen, J. E., 1929 Heights Ave.
Henderson, R. A., 518-519 Insurance Exchange Bldg.
Henderson, Mrs. Ralph, 518-519 Insurance Exchange Bldg.
Herrick, Ralph W., 607 Douglas St., (15).
Hofer, Victor, 530 Davidson Bldg. (13).
Hudspeth, Jack, 428 Insurance Exchange Bldg.
James, Robert F., 279 Orpheum Bldg.
Jenson, Chris F., 311 Frances Bldg.
Johnson, Warren F., 221 Ins. Exch. Bldg.
Judd, Robert W., 229 Security Bank Bldg.
Kelly, Don, 6th & Nebraska Sts.
Kern, John, 310 Virginia St.
Kladstrup, Norman W., 528 Insurance Exchange Bldg.
Krage, Earl, 212 Security Bldg.
Lamar, Wm. M., 910 Badgerow Bldg. (9).
Lang, Hal H., 622 Security Bldg.
Larson, Dewey, 511 6th St.
Lerch, Frank C., 429 Benson Bldg.
Lewis, Edward M., 330 Davidson Bldg.
Lindberg, Dick, 6th & Nebraska.
Lindgren, Arthelia, 2624 Pierce St.
Lindgren, W. W., 2624 Pierce St.
Linduski, Donald E., 4106 Morningside Ave.
Madden, Russell P., 238 Davidson Bldg.
Mahon, John P., 412 6th St.
Mansfield, Lloyd T., 412 6th St.
Martin, G. F., 221 Insurance Exch. Bldg.
Martin, Gery M., 221 Insurance Exchange Bldg.
McHugh, Hugh, 417 6th St.
McLain, J. R., 517 Toy Bank Bldg.
Miller, Harold P., 407 11th St.
Miller, Mary A., 1715 Court St.
Moone, Ed., Journal-Tribune Publishing Co.
Mulford, P. M., 30 Morningside Savings Bank.
Niemeier, R. H., 229 Security Bldg. (15).
Nissen, C. D., 1901 Morningside Ave.
Nowlen, Wayne R., 306 Insurance Exchange Bldg.
Nutt, W. F., 827 Ring St., Mapleton, Iowa.
Olson, A. L., 700 Pierce St.
Orton, Cecil W., 2020 Dakota, South Sioux City, Neb.
Osby, C. A., 2510 Correctionville Rd.
Peckstein, George, 610 Security Bldg.
Reninger, H. J., 514 Nebraska St.
Rice, Harvey L., P. O. Box 206.
Rich, Si., Commerce Bldg.
Roe, C. L., 527 6th St.
Rooden, Ray, Sioux City Stock Yards.
Sandman, Fred J., 412 6th St.
Sanford, Arthur, 560 Orpheum Bldg.
Sattler, E. J., Woodbury County Savings Bk.
Scheibe, K. A., 4000 Morningside Ave.
Schultz, H. A., 1030 Badgerow Bldg.
Scott, Gene, 412 6th St.
Seff, A. M., 202 Frances Bldg.
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Silkknitter, George, Sioux City Stock Yards Co.

SLOAN, W. L., 511 Pierce St.
Smith, Mahlon, 404 6th St.
Spink, Doris, 816 Jackson St.
Spinkelink, Gary J., 511 Toy National Bank Bldg.
Strifert, Harold, First National Bank.
Sullivan, Dan S., 518 Toy Nat'l Bank Bldg.
Taylor, Warner, 419 Benson Bldg.
Tennis, Neal C., 560 Orpheum Bldg.
Townley, Harold J., 518 Insurance Exch. Bldg.
Van Dyke, William, Toy Nat'l Bank.
Wacek, J. A., 3100 McDonald.
Watkin, Clark, 6th & Douglas.
Whelton, Joseph C., 210 Commerce Bldg.
White, S. M., Howard, 629 Security Bldg.
Wolfe, Wm. C., 514 Nebraska St.

South Central Iowa

Board of Realtors

Active Members, 7; Others, 1.
President: Floyd G. Roberts, 310 S. Grand, Chariton.
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Chaney, Violet R., Garden Grove.
Garris, E. L., Osceola.
Godlove, Henry C., Indianola.
Overholtzer, Ray, Osceola.
Roberts, Floyd, Chariton.
Umberhour, Jess, Chariton.
White, Dewey, Leon.

Spencer

Board of Realtors

Active Members, 10; Others, 1.
President: C. K. Blue, 1509 First Ave. W.
Treasurer: J. Earl Fisher, Rm. 11, Glass Block Bldg.
Attig, Glenn, Sibley.
Bartelson, O. E., 511 First Ave. W.
Blue, C. K., 1509 First Ave. E.
Bullock, James B., 523 Grand Ave.
Davis, E. E., 401 Grand Ave.
Fisher, Francis W., Rm. 11, Glass Bldg.
Fisher, J. Earl, Rm. 11, Glass Block Bldg.
Hoen, Blaine, Spirit Lake.
Kelly, Patrick, Spencer.
Maus, Geo., 12 E. 5th.
Mitchelltree, Bob, Rm. 21, McAllister Bldg.
Morrow, Ed, 12 E. 5th.

United Counties

Board of Realtors

Active Members, 21.
President: C. C. Fritcher, 101½ E. 5th, Storm Lake.
Secretary: Paul M. Tollaksen, Sioux Rapids.
Anderson, W. F., 401 Cayuga St., Storm Lake.
Armstrong, Kenneth A., 218 E. 5th (A), Storm Lake.
Boatman, R. A., Ida Grove.
Bonbrake, H. R., 216 W. 5th St., Storm Lake.
Cady, G. A., Sioux Rapids.
Ducommun, Elmer A., Laurence.
Elk, D. W., 607 Lake Ave., Storm Lake.
Fritcher, C. C., 101½ E. 5th, Storm Lake.
Gau, Oscar J., 522½ Lake Ave., Storm Lake.
Green, David D., Sac City.
Haahr, Stanley H., 218 E. 5th St., Storm Lake.
Knebel, Elmer J., 600 Lake Ave., Storm Lake.
McGuire, Hugh, Holstein.
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Owen, Elmer E., 607 Lake Ave.

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Stevens, Ray, Early.
Timmins, H. F., 200½ W. Main St., Cherokee.
Tollaksen, Sioux Rapids.

Waterloo

Real Estate Board

Active Members, 57; Others, 128.
President: George W. Richardson, 200 E. 5th.
Secretary: Mrs. Viola J. Haug, 432 Manhard St.
Aarons, Roy F., 410 Marsh Pl. Bldg.
Albert, Mrs. Mabel D., 814 W. 4th St.
Baird & Fink, 218 Main St., Cedar Falls.
Barker, W. H., 318 National Bldg.
Brown, Pat, 218 E. 5th.
Burd, Harry E., 519 Washington St.
Burroughs, R. E., 500 Commercial St.
Campbell-Janda & Co., 420 Commercial St.
Cole-Leiser, Erma, 2016 W. 4th St.
Covin, Russell C., 208½ E. 4th St.
Dahl, Axel, 617 Mulberry St.
Davis, Carl R., 501 Waterloo Bldg.
Eicher Realty Co., 710 W. 6th.
George, M. E., 324 W. 4th St.
Gibson, A. E. & Co., 626 Sycamore.
Glass-Howey Co., 620 W. 3rd St.
Gronberg, W. C., 1014 Park Dr.
Gronberg, Wm. L., 1519 Williston.
GUERNSEY & MOON INC., 400 W. 4th St.
Haeder, Paul, 163 Falls Ave.
Haulette, E. T., 217½ W. 4th St.
Hauser, H. O., 1317 Berth Ave.
Hawkeye, R. E. & Ins. Co., 412 Commercial Bldg.
HERSHBERGER, FLOYD, 519 Washington St.
Iowa Securities Co., 200 E. 5th St.
Kirsch, James J., 1130 Grant.
Kyle, John C., 221 Waterloo Bldg.
Lamson, Russell, 207 W. 5th St.
Lawrence, Roger W., 306 Marsh Place Bldg.
Leeper, L. C., 403 Mulberry St.
Lewis, Lyle, 1845 W. 3rd St.
Loomis, Emory W., 919 W. 5th St.
Loomis, Paul, 314 Black Hawk Bldg.
Maille, J. T., Agency, 207 Marsh Pl. Bldg.
McNichols, J. R., 101 Byrn Brae.
Miller, C. R., 614 Elm St.
Miller, Lester W., 408 Waterloo Bldg.
Noyes Real Estate, P.O. Box 461.
Ory, J. W., 436 Devoe St.
Pyle, Arnold D., & Co., 3018 Falls Ave.
Reinke, Walter H., 401 Commercial Bldg.
Ritter, Norman W., 609 Sycamore St.
Salmon Real Estate, 27 E. 5th St.
Scully, G. H. & Son Co., 518 Lafayette St.
Shores, Marshall, 401½ W. 4th St.
Smith, Louis W., 2525 W. 4th St.
Smith & Miller, 135 E. Park Ave.
Spencer, M. E., 401-402 Marsh Pl. Bldg.
Sternat-Gable Co., 218 E. 5th St.
Talley, Fred G., 324 W. 4th St.
Tansey, Verne J., 324 Prospect Ave.
Umhaugh Realty Co., 517 Williston.
Wallace, W. T., 519 Washington St.
Walters, Leonard A., 408 Waterloo Bldg.
Wilkins, Wayne J., 1010 Mitchell.
Wise, C. H., 601 Black Hawk Bldg.
Zemke, E. H., 1212 W. 5th.

West Central Iowa

Board of Realtors

Active Members, 24; Others, 1.
President: Lyle Hansen, Audubon.
Secretary: Carl Correll, Adair.
Armstrong, Marion, Harlan.
Beck, J. H., Atlantic.
Berg, E. G., Atlantic.
Christensen, C. P., Audubon.
Christensen, H. W., Irwin.
Correll, Karl, Adair.
Cunningham, Thos. K., Atlantic.
Cunningham, Thos. P., Atlantic.
Cunningham, Wallace, Atlantic.
Dement, Alfred, Anita.
Eshelman, Orville, Atlantic.
Faulkner, H. C., Anita.
Garoutte, Earl, Audubon.
Hansen, Lyle H., Audubon.

Nelson, Horace Jr., Atlantic.
Norman, Ralph, Atlantic.
Randolph, Don, Kimballton.
Rixen, Glenn D., Harlan.
Root, Dale L., Audubon.
Rudig, Bruce, Atlantic.
Schoenthal, L. O., Atlantic.
Steen, Leonard, Kimballton.
Swift, Gaillard K., Harlan.
Young, Willis E., Exira.

Wright County Board of Realtors

Active Members, 8; Others, 1.

President: Donald Knudson, Eagle Grove.
Secretary-Treasurer: R. W. Courson, Belmond.

Chambers, John, Klemme.
Courson, R. W., Belmond.
Flanagan, Neil, Belmond.
Gutz, E. P., Hampton.
Knudsen, Otto, Eagle Grove.
McNeal, Clark, Belmond.
Sheldon, G. R., Clarion.
Vroman, Eldon, Dows.

KANSAS

Altamont—See Southeast Kansas
Altoona—See Independence
Arlington—See Hutchinson
Atwood—See North West Kansas
Astell—See Tri-County
Bethel—See Kansas City
Bird City—See Northwest Kansas
Centralia—See Tri-County
Clay Center—See Clay County
Colby—See North West Kansas
Downs—See Salina
Edon—See Northwest Kansas
El Dorado—See Butler County
Elk City—See Independence
Elkhart—See South West
Erie—See Southeast Kansas
Ford—See Dodge City
Forest Hills—See Wichita
Ft. Scott—See Bourbon County
Frankfort—See Tri-County
Fredonia—See Independence
Fulton—See Bourbon County
Garden City—See Dodge City
Goodland—See North West Kansas
Grinnell—See North West Kansas
Hays—See West Central
Hoxie—See Northwest Kansas
Hugoton—See Southwest Kansas
Jettmore—See Dodge City
Junction City—See Geary County
Kansas City—See Johnson County
Lancaster—See Atchison County
Langford—See Clay County
Liberal—See Southwest Kansas
Marysville—See Tri-County
McCracken—See Dodge City
Merriam—See Johnson County
Minneapolis—See Salina
Mission—See Johnson County
Neodesha—See Independence
Ness City—See Dodge City
Oakley—See North West Kansas
Olathe—See Johnson County
Owego—See Southeast Kansas
Overland Park—See Johnson County
Parsons—See Southeast Kansas
Prairie Village—See Johnson County
Ramson—See Dodge City
Russell—See West Central
Russell Springs—See Northwest Kansas
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St. Francis—See Northwest Kansas
Scott City—See Dodge City
Seneca—See Tri-County
Shawnee—See Johnson County
Stanley—See Johnson County
Syracuse—See Dodge City
Tonganoxie—See Lawrence
Ulysses—See Southwest Kansas
Waldo—See West Central
Wakeeney—See West Central

Arkansas City Real Estate Board

Active Members, 16; Others, 7.

President: J. Ed Crane, AC Office Bldg.
Secretary: George D. Gardner, 119 E. 5th Ave.

Berggren, Dave, 201½ S. Summit.
Buzzi, Tom, 119 E. Fifth Ave.
Crane & Co., J. E., Arkansas City Office Bldg.
Dumencil, Chas., 114 S. Summit.
Frane, Hattie, 301½ S. Summit.
Gardner Bros., 119 E. 5th Ave.
Gould, Fred, 109 W. 5th Ave.
Guyot, Jack, 114 S. Summit.
Hensley, Fred, 419 S. Summit.
Myers, Wm. A., 109 W. 5th Ave.
Richardson Realty, 215 W. Washington.
Roberts, Pat, 114 E. Washington.
Samford, Joe, 105 E. Fifth Ave.
Scruton, Wm., 114 E. Washington.
Smith, Leon, 119 E. 5th Ave.
Wilcoxon, Wade, 112 E. Central Ave.

Atchison County Real Estate Board

Active Members, 15; Others, 2.

President: Frank Barnes, 506 N. 7th St.
Atchison.
Secretary: Miss Hilda Freibott, Kans. Lt. & Power Bldg.

Adams, Jay D., 722 Kansas Ave., Atchison.
Armstrong, Albert, 521 N. 10th St., Atchison.
Barnes, Frank, 506 N. 7th.
Bell, Lloyd, 107 N. 7th St.
Bishop, A. P., 117 N. 8th St.
Bonnell, Minnie, 703½ Commercial St., Atchison.
Cormode, Roy, Lancaster.
Freibott, Miss Hilda, Kansas Lt. & Power Bldg., Atchison.
Glamann, Claude, 107 S. 8th St., Atchison.
Greenlund, Neils, 423 Coml. St.
Hartman, Bula, Mrs., 114½ N. 5th St., Atchison.
Hawk, Meredith M., 618 Main St., Atchison.
Kelly, Mark, 902 N. 2nd St., Atchison.
Utz, Ben, 318 N. 9th St.
Wertz, Frank, 112½ N. 5th St., Atchison.

Belleville

(Individual Member)

Bouska, Doris W. (North Central Ins. Agency), Blair Theatre Bldg.

Bourbon County Board of Realtors

Active Members, 12.

President: Robert T. Crain, 13 E. Wall, Ft. Scott.

Secretary: Fred C. Thompson, 101½ S. Main, Ft. Scott.

Crain, John T., 13 E. Wall, Fort Scott.
Crain, Robert T., 13 E. Wall, Fort Scott.
Dotson, Floyd, 1 E. Wall, Fort Scott.
Farmer, George, 102 S. National, Fort Scott.
Hammer, W. E., 10 E. Wall, Fort Scott.
Higgins, W. F., Fulton.
Ibson, Mrs. Hazel, Hgwy. 69, Ft. Scott.
Markillie, Mrs. Effie Mae, 505 S. Crawford, Ft. Scott.
Mays, E. L., 112½ E. 1st, Fort Scott.
Myers, Francis E., 12 E. Wall, Fort Scott.
Thompson, Fred, 101½ S. Main, Fort Scott.
Turner, L. R., 1½ N. Main St., Fort Scott.

Butler County Board of Realtors

Active Members, 21; Others, 2.

President: H. M. Wait, 120½ S. Main St., El Dorado.
Secretary: Charles E. Heilmann, 114 S. Main St., El Dorado.

Bowman, M. L., 432 N. Denver St.
Claxton, E. C., 110 S. Gordy, El Dorado.
Cloyes, W. E., 109½ S. Main St.
Davis, Frances A., 115 W. 5th St., El Dorado.
Dunlap, F. G., Rt. 1, El Dorado.
Ernest, Viola, 206 W. Central Ave.
Fullinwider, Burgess, 210 W. Central, El Dorado.
Hadden, L. D., 120½ S. Main, El Dorado.
Loomis, R. C., 116½ S. Main St., El Dorado.
Lowderman, W. M., 128 W. First, El Dorado.
Mannion, W. R., 226 W. Central Ave.
Mattox, A. B., 208 W. Central, El Dorado.
Mollohan, Fred, 221 N. Gordy, El Dorado.
Mossman, C. J., 212 E. Central, El Dorado.
Murray, Carl, 112½ S. Main, El Dorado.
Powell, C. E., 110 N. Main, El Dorado.
Smith, Ralph, 226 W. Central, El Dorado.
Sluss, Wm. H., RFD 1, El Dorado.
Songer, Harvey L., 214½ W. Central Ave.
Taylor, Carl, 115 W. Central Ave.
Wait, H. M., 120½ S. Main, El Dorado.

Clay County Real Estate Board

Active Members, 6

President: P. L. Garrett, Clay Center.
Secretary-Treasurer: Loren E. Law, Clay Center.

Brueggeman, R. A., Clay Center.
Garrett, P. L., Clay Center.
Hammel, Carl A., Clay Center.
Law, Loren E., Clay Center.
Martv, Oliver, Langford.
Vittetoe, Wm. N., Clay Center.

Coffeyville Real Estate Board

Active Members, 12; Others, 2.

President: G. L. Hostetter, 120 W. 8th St.
Secretary: E. C. North, 717 Walnut St.

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Harden, O. E., 714 Maple.
Hostetter, G. L., 120 W. 8th.
Lee, C. B., 115½ W. 8th.
McLeran, Don, Central Bldg.
McMahon, J. S., 120 W. 8th.
Morgan, Ben, 210 W. 9th St.
North, S. B., 717 Walnut.
Oden, Cale, 207 W. 8th.
Powell, Alva, Kellogg Bldg.
Wilbern, D. A., 205 W. 8th St.

Concordia

(Individual Member)

Erickson, S. I. (Concordia Inv. Co.).

Dodge City Real Estate Board

Active Members, 31; Others, 12.

President: T. P. Russell, 106 E. Vine.
Secretary: Hiram T. Burr, 209 W. Spruce.

Adamson, B. E., Garden City.
Aten, Clarence R., 407 2nd.
Atherton, J. M., Garden City.
Brack, C. R., Garden City.
Burnett, G. W., 407 S. Second.
Burr, Hiram T., 209 W. Spruce.
Butler, Lester, 407 2nd Ave.
Buxton, R. C., Ransom.
Cochran, George D., 105½ W. Chestnut.
Deines, Phil, 314 S. 2nd.
Denham, Joe, 617 2nd Ave.
Drehmer, Seymour, 617 2nd Ave.
Fouquet, G. P., Scott City.
Frazee, P. C., Syracuse.
Hancock, L. B., 1300 W. Chestnut.
Hart, H. A., 207 Walnut St.
Hensley, Lawrence, 207 W. Spruce.
Herzer, Russell, Ford.
Hill, R. C., 80 2nd Ave.
Jones, Laurin W., 617 2nd Ave.
KERKHOFF, THEODORE, 505 Central.
Krey, H. F., 720 2nd.
Levan, Vvrl, Ness City.
McCook, Dale, 720 2nd.
MEYERS, L. F., 503 Central Ave.
Moran, J. P., McCracken.
Nuss, R. C., Jettmore.
RUSSELL, T. P., 707 2nd.
Starka, W. M., 207 W. Spruce.
Taylor, L. L., 617 2nd Ave.
Wilcoxon, C. H., 507 First Ave.

Emporia

(Individual Member)

Newcomer, Ted, Emporia State Bank Bldg.

Geary County Real Estate Board

Active Members, 14; Others, 2.

President: Jack Rosenquist, 122 W. 7th St.
Secretary: H. H. Wetzig, 722½ N. Wash. St.
Brown, R. J., 105 W. 7th St., Junction City.
Cress, Rea, Hamilton Hotel, Junction City.
Davidson, Chas., 117 Sunset, Junction City.
Hollaway, Howard, 139 W. 2nd St., Junction City.
Johnson, Joe, 322 W. 5th St., Junction City.
McNeece, Ross, 110 E. 8th St., Junction City.
Merriitt, Floyd, 512 N. Jeff St., Junction City.
Miller, J. T., 110½ W. 7th St., Junction City.
Neyer, Chas., 135 E. 10th St., Junction City.
Rosenquist, Jack, 122 W. 7th St., Junction City.
Rucker, C. E., First Nat'l Bank Bldg., Junction City.

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Wetzig, H. H., 722½ North Wash. St., Junction City.
Young, Y. Y., 106 E. 6th St., Junction City.

Glasco

(Individual Member)

Carlile, I. O.

Hiawatha

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Secretary: John Brehm, 9 E. Sherman St.
Bailey, C. H., 4 E. Sherman.
Blodgett, K. R., 17 E. First St.
Brooks, Walter E., 518 N. Main.
BREHM, JOHN, 9 E. Sherman.
BREHM, ROBERT, 9 E. Sherman.
Bresler, Earl, 5 W. First St.
Brewster, W. B., 10 E. Sherman.
Brown, R. Clyde, 13½ N. Main.
CRAWFORD, DON, 2415 N. Main.
Crutcher, John, 1309 N. Main.
Day, Clyde L., 28 E. First St.
Faubion, C. P., 21 N. Walnut.
Fee, Frank, 305 N. Main.
Farney, Earl, 12 E. Sherman.
Ferguson, W. W., First Nat'l Bank Bldg.
Gabrielson, L. S., American Nat'l Bank Bldg.
Gabrielson, R. H., American Nat'l Bank Bldg.
Goering, Ralph R., American Nat'l Bank Bldg.
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 Ruth, John N., 1609 N. Gay St.
 Rutherford, Allan, 332 Tonaw Rd.
 Sachs, Fred Morris, 2722 W. Garrison Ave.
 Sack & Gilbert, 824 Milford Mill Rd.
 Sakols, S. & Son, 1644 E. Monument St., (5).
 Salinger Realty Co., 1619 Gwynns Falls Pkwy.
 Sandler, Edward B., 231 St. Paul St.
 Sauers, Charles F., 5707 Belair Rd.
 Sause, Jr., John H., 801 S. Ellwood Ave.
 Schatz Bros., Jrs., 610 Frederick Ave., Catonsville.
 Scheffacker, C. Preston, 1413 Glendale Rd.
 Schlutter & Co., V. M., 2611 E. Fayette St.
 Schmidt, Samuel A., Randallstown, Md.
 Schultz, Walter P., 3208 Cedarhurst.
 Schwartz, Charles M., 11 E. Lexington St.
 Seawell, E. L., 6014 Eastern Ave., (24).
 Security Realty Co., 1210 Light St.
 Security Title Guarantee Corp., The, 113 E. Baltimore St.
 Seff, Robert, 231 St. Paul Pl.
 Service Realty Co., 211 E. Fayette, (2).
 Sheats, Charles E., 808 W. Baltimore St., (1).
 Sherman, Mal., 4413 1/2 Park Heights Ave.
 Shipley, Grover C., Lintheum Heights.
 Shreve, C. A. Buchanan, 2023 Maryland Ave.
 Sieler & Mezary, Inc., 10 W. 25th St.
 Silbermann, Morton I., 946 W. Baltimore St.
 Silberman, Saul, 208 E. Lexington St., (2).
 Silver, Lucinda, 5912 Brackenridge Ave.
 Silverman, Herbert, 4114 Fordleigh Rd.
 Simmers Bldg. Co., The, Ralph W., 6313 Kenwood Ave.
 Simmons, George B., Title Bldg.
 Simmon, Irene, 128 W. North Ave.
 Skinner, Robert S., 1028 Mathieson Bldg.
 Skiven, Charles A., 305 E. North Ave.
 Sloan Company, 506 American Bldg., (2).
 Smith, Henry & Sons Co., 113 S. Hanover St., (1).
 Smith & Co., M. W., Garden Apts.
 Smith Realty Co., 3224 Eastern Ave.
 Small & Co., E. H., 232 Rodgers Forge Rd.
 Smucker & Co., E. H., 232 Rodgers Forge Rd.
 Sobol, Louis, 3321 Clarks Lane.
 Southern Realty Co., 1422 Light St.
 Spencer & Tilley, 28 Office St., Belair.
 Square Realty Co., Inc., 1215 Court Square Bldg.

Stackhouse, S. J., & Son, 20 E. Lexington St., (2).
 Stapf & Co., 809 Frederick Ave.
 Stark, Albert, 210 E. Lexington St.
 Startt, Clark W., 1823 Pennsylvania Ave.
 Steffey, Chas. H., Inc., 18 E. Lexington St., (2).
 Steffey, John W., 18 E. Lexington St.
 Steinbach, Ralph, 2207 E. Baltimore St.
 Stevenson, Arthur M., 1414 Midvale Ave.
 Stewart, Harold W., 4249 Harford Rd.
 Stith, W. Curtis, 401 N. Charles St.
 Stokes, John A., Glencoe.
 Sweeney Corp., 4 Upland Rd.
 Storch, M. Leo, 1631 Munsey Bldg.
 Storck, Adolph J., 300 E. 32nd St.
 Strehlen & Son, Joseph J., 7527 Belair Rd.
 Strobel & Co., Albert P., Jr., 1021 North Charles St., (1).
 Strobel, Peyton B., Co., The, 2206 North Charles St., (18).
 Strohecker, Henry J., 1210 Light St.
 Stromberg, A. L., & Co., 5308 East Drive, Arbutus.
 Strutt & Poole Realty Co., 5304 York Rd.
 Stull, Jr., Vernon W., 4426 Pen Lucy Rd.
 Suburban & County Realty, Jennifer Bldg., Towson.
 Suburban Co., The, 317 E. 25th St.
 Suburban Sales, Inc., 813 Lenton Ave., Basement.
 Suchting, Jr., W. H., 2532 N. Charles St.
 Suschannah Realty Co., Elkton, Md.
 Sutcliffe Real Estate Co., 807 W. North Ave.
 Tabor, Hannah R., 3707 Gist Ave.
 Talbot Building Co., 4103 St. Paul St.
 Terry, Donald G., 2305 N. Charles St.
 Thomas & Co., V. M., 22 Cedar Ave., Towson.
 Thompson & Jones, 406 Water St., (2).
 Times Realty Inc., 337 St. Paul Rd.
 Title Guarantee Co., St. Paul & Lexington Sts.
 Town & Country Realty Associates, 401 N. Charles St.
 Townsend, George A., 1310 Lexington Bldg.
 Townsend, M. Dale, 4507 Liberty Heights Ave.
 Towson Real Estate Co., Reckord Bldg., Towson.
 Tregallas, John L., Inc., 1318 Fidelity Bldg., Towson.
 Tregallas, John S., 1109 E. North Ave.
 Union Real Estate Co., P.O. Box 262, (3).
 Union Trust Co., St. Paul & Baltimore Sts.
 United Realty Co., 516 St. Paul St.
 Valle, Francis J., 600 Court Sq. Bldg.
 VerValen Realty Service, 501 Mathieson Bldg.
 Vincenti Realty Specialists, 3701 N. Charles St.
 Wagner, Henry W., 2721 Alameda Blvd., (18).
 Wahl, Henry F., 5802 Eastern Ave.
 Walker & Dunlop, Inc., 910 Fidelity Bldg., Towson.
 Wallace, Joseph L., Gateshead Rd., Hamp-ton, Towson.
 Wallace, Leo, 351 N. Calvert St.
 Walden, Edwin A., 205 E. Redwood St.
 Ward & Bosely, Belair.
 Ward & Stull, 3029 W. North Ave.
 Warren, Edward J., 4900 Leeds Ave.
 Watkins, Charles, 15 W. Franklin St.
 Watkins & Sons, A. J., 202 E. 25th St.
 Watkins Real Estate Co., Sykesville.
 Weaver Bros. Inc. of Md., 1515 Mathieson Bldg.
 Weber Co., J. Menard, 2405 E. Monument St.
 Weiler, Donald C., 24 Commerce St.
 Welsh Construction Co., 11 E. Fayette St., (2).
 West, Harvey, Knickerbocker Bldg.
 West, Herbert J., 2624 St. Paul St., (18).
 West & Co., M. S., Ruxton, Md.
 West, N. S., 218 E. Lexington St.
 Whipple, Percival S., 31 S. Calvert St.
 White Oak Realty Co., 4106 Slater Ave.
 Wilcox, Maurice E., 6025 Belair Rd.
 Wiley & Sutch, 411 Tunbridge Rd.
 Wilke's Realty, 3539 Belair Rd.
 Will & Giese, 6517 Frederick Ave.
 Wilson, E. B., 606 Myrrh Ave.
 Wisner, Joseph H., 301 Allendale St.
 Wolf Realty Co., 7022 Park Heights Ave.
 Wolfarth, John E., 315 Martingale Ave.
 Wood, C. Edgar, 6517 Harford Rd.
 Woodworth, Wethered, 22 Light St.
 Wootton, E. Randolph, & Co., 701 Cathedral St., (1).
 Wright, Altha, 401 Equitable Bldg.
 Wyman Park Co., 2621 N. Charles St.
 Yanusas, Stanley J., 831 Hollins St., (1).
 Yearley, Alexander, & Son, Inc., 2 E. Lexington St., (2).
 York Road Realty Co., 5302 York Rd.
 Younger, J. Thos., 6921 Harford Rd.
 Zetzer, Samuel R., 209 E. Fayette St.

Chester town
 (Individual Member)
 Grieb, W. Clarke, Court St.

Cumberland Real Estate Board

Active Members, 15.
 President: D. Clifford Goodfellow, 131 N. Centre St., Cumberland.
 Secretary: James B. Reinhart, Liberty Trust Bldg.
 Beacham, James W., 309 S. Centre St.
 Beall, J. Glenn, Frostburg.
 Goodfellow, D. C., 131 N. Centre St.
 Holzhu, The J. H. Co., 21 S. Centre St.
 Howare, Mrs. J. L., 124 Bedford St.
 Jewell, C. A. Agency, 12 Bridge St., Ridgeley.
 Miller, D. P. Co., 1 N. Liberty St.
 Perrin & Perrin, 70 Pershing St.
 Reinhart, M. D., Liberty Trust Bldg.
 Simpson, Harry B., 113 Frederick St.
 Spiker, Howard M., 20 S. Centre St.
 Schmutz, Carl F., Baltimore & S. Liberty Sts.
 Watson, C. Glenn, 213 Virginia Ave.
 Wiebel & Workmeister, 115 Frederick St.
 Young, Robert W., 516 Cumberland St.

Frederick Real Estate Board, Inc.

Active Members, 10; Others, 1.
 President: Gilmore R. Flaunt, Jr., 227 N. Market St.
 Secretary: Gordon W. Spurrier, Pythian Castle Bldg.
 Bowler, Emmert R., 100 W. Church St.
 Boyer, Ralph W., 1 N. Court St.
 Chapline, George M., 110 W. Patrick St.
 Flaunt, Gilmore R., Jr., 227 N. Market St.
 Gross, Howard A., 9 N. Court St.
 Koogle, Keefer M., 1500 W. 7th St.
 Stoffer, Edwin E., 20 N. Court St.
 Turner, R. Patrick, 57 E. Patrick St.
 Wertheimer, Phillip, 122 N. Court St.
 Zeiler, Ned S., 102 N. Court St.

Hagerstown Real Estate Board

Active Members, 6.
 President: John C. Patterson, 26 N. Potomac St.
 Secretary: Ethel C. Altenderfer, Grice Bldg.
 Altenderfer, Ethel C., Grice Bldg.
 Cohen, Sam, 12 W. Franklin St.
 Elgin, Lee W., 406 Howard St.
 Patterson, John C., 26 N. Potomac.
 Strole, Chas. F., Summit Ave.
 Swain, John L., 20 Summit Ave.

Montgomery County Real Estate Board

Active Members, 84; Others, 141.
 President: Frank L. Hewitt Jr., 8487 Fenton St., Silver Spring.
 Secretary: Naomi M. Worthington, 8427 Georgia Ave., Silver Spring.
 Acken, Ruby M., 8501 Flower Ave., Takoma Park (12).
 Bainum, Robert E., 8710 Flower Ave., Silver Spring.
 Bair, Harry B., 904 Bonifant St., Silver Spring.
 Beers, Willard E., 8237 Georgia Ave., Silver Spring.
 Best, Robert H., 8118 Wisconsin Ave., Bethesda, (14).
 Blanchard, Elmer F., 947 Pershing Dr., Silver Spring.
 Boaz, J., Noble, 7424 Wisconsin Ave., Bethesda, (14).
 Bosley, Samuel E., 7004 Wisconsin Ave., Chevy Chase, (15).
 Briggs, Vernon M., 10730 Connecticut Ave., Kensington.
 Bronius, Bernard T., 8634 Colesville Rd., Silver Spring.
 Broussard, Felix M., 8511 Colesville Rd., Silver Spring.
 Bryer, Leo A., 411 Eig Bldg., Silver Spring.
 Coffman, Roy M., 937 Pershing Dr., Silver Spring.
 Conley, James C., 8710 Georgia Ave., Silver Spring.

Thomas F. Halley

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Lanham, Maryland

MONTGOMERY COUNTY (Cont.)

Connor, Henry J., 7240 Wisconsin Ave., Bethesda, (14).
 Conroy, John M., 8701 Georgia Ave., Silver Spring.
 Copenhaver, William K., 925 15th St., N.W., Washington, D.C.
 Danol, Clarke, 10700 Connecticut Ave., Kensington.
 Dieudonne, E. L. Jr., 8017 Eastern Ave., Silver Spring.
 Draper, James D., 8634 Colesville Rd., Silver Spring.
 Duffie, Ralph J., 8644 Colesville Rd., Silver Spring.
 Dunkley, Margaret J., 7347 Wisconsin Ave., Bethesda, (14).
 Dunlop, W. Laird III, 1200 15th St. N.W., Washington, D.C.
 Eig, Lawrence S., 8641 Colesville Rd., Silver Spring.
 Eig, Sam, 8641 Colesville Rd., Silver Spring.
 Freeman, Carl M., 7800 Old Georgetown Rd., Bethesda, (14).
 Graham, C. R., 10113 Colesville Rd., Silver Spring.
 Hall, Robert B., 4612 East-West Hwy., Bethesda, (14).
 Hannauer, Herman, 7896 Georgia Ave., Silver Spring, Md.
 Herron, John M., 9702 Georgia Ave., Silver Spring.
 Hewitt, Frank L. Jr., 8487 Fenton St., Silver Spring.
 Hewitt, James A., 1720 I St. N.W., Washington (6), D.C.
 Huggins, F. M. Jr., 10615 Connecticut Ave., Kensington.
 Humphries, R. A. Sr., 808 N. Capitol St., Washington.
 Jones, Ellis M., 7240 Wisconsin Ave., Bethesda, (14).
 Keller, Chester H., 10111 Colesville Rd., Silver Spring.
 Kessinger, Andrew J., 1005 Bonifant St., Silver Spring.
 Key, Philip B., 942 Wayne Ave., Silver Spring.
 Kline, Charles H., Citizens Bank Bldg., Takoma Park.
 Korzenior, H. J., 7924 Wisconsin Ave., Bethesda, (14).
 Lohr, Robert E., 311 Cedar St. N.W., Takoma Park (12), D.C.
 Lowery, Robert L., 934 Ellsworth Dr., Silver Spring.
 Lutes, Lawrence V., 940 Bonifant St., Silver Spring.
 McConihe, F. Moran, 1321 Connecticut Ave., N.W., Washington, D.C.
 McKeever, John E., 641 Coleville Rd., Silver Spring.
 Meatyard, F. Archie Jr., 7240 Wisconsin Ave., Bethesda, (14).
 Medley, J. Ingram, 8634 Colesville Rd., Silver Spring, Md.
 Mench, Sidney Z., 1613 Eye St. N.W., Washington, D.C.
 Miller, C. Windsor, 8701 Georgia Ave., Silver Spring.
 Miller, Morris, 8007 Eastern Ave., Silver Spring.
 Moss, George J., 1005 Bonifant St., Silver Spring.
 Muir, Brockett, 7910 Wisconsin Ave., Bethesda, (14).
 Pearson, Stanley, 8616 Georgia Ave., Silver Spring.
 Perring, H. Brooks, 8634 Colesville Rd., Silver Spring, Md.
 Perry, Albert K., 8202 Wisconsin Ave., Bethesda, (14).
 Peter, J. Vinson, N. Perry St., Rockville.
 Peters, Melville H., 10126 Coleville Rd., Silver Spring.
 Phillips, Thomas L., 3420 Connecticut Ave., N.W., Washington, D.C.
 Pisan, A. V., 8002 Wisconsin Ave., Bethesda, (14).
 Preston, Earl J., 918 Ellsworth Ave., Silver Spring.
 Raffell, Leonard N., 7330 Carroll Ave., Takoma Park.
 Richardson, William E., 8720 Flower Ave., Silver Spring.
 RIPLEY, R. P., 8209 Fenton St., Silver Spring.
 Robertson, George W., 7936 Wisconsin Ave., Bethesda, (14).
 Robinson, Melvin A., 8422 Georgia Ave., Silver Spring.
 Rohland, Adolph, 7613 Wisconsin Ave., Bethesda, (14).

Rust, H. L. Jr., 1001 15th St. N.W., Washington, D.C.
 Schwab, James E. Sr., 5522 Connecticut Ave., N.W., Washington 15, D.C.
 Scofield, R. J., 8634 Colesville Road, Silver Spring.
 Scull, David, Box 925, 8504 Dixon Ave., Silver Spring.
 Seis, Steven G., 8634 Colesville Rd., Silver Spring.
 Shertzer, W. Clifford, 7932 Wisconsin Ave., Bethesda, (14).
 Shockey, Avon, 829 Kennedy St. N.W., Washington, D.C.
 Simmons, Marvin W., 706 E. Montgomery Ave., Rockville.
 Smythe, J. Horace, 6940 Wisconsin Ave., Chevy Chase.
 Smolen, Edward I., 8427 Georgia Ave., Silver Spring.
 Stackhouse, Will Jr., 15 W. Montgomery Ave., Rockville.
 Stoehr, Henry, 10111 Colesville Rd., Silver Spring.
 Thompson, H. E. Jr., 916 Ellsworth Dr., Wheeler, Wm. B., 930 Bonifant St., Silver Spring.
 Wood, Charles P., 11158 Georgia Ave., Silver Spring.
 Wood, Claude A., 8616 Georgia Ave., Silver Spring.
 Wright, Earl T., 7240 Wisconsin Ave., Bethesda, (14).
 Wright, J. G., 8632 Colesville Rd., Silver Spring.

Price
 (Individual Member)
 Swan, Ralph E.

Prince George's County Real Estate Board

Active Members, 37; Others, 35.
 President: John W. Fincham Jr., 6017 Baltimore Ave., Riverdale.
 Secretary: Michael G. Fekete, 3600 Branch Ave. S.E., Washington 21, D.C.
 Adams, Clyde R., 5440 Annapolis Rd., Bladensburg.
 Bedford, Herbert H., 4804 Harvard Rd., College Park.
 Belz, George, 4825 Meadow View, S. E., Washington, D. C.
 Boswell, Harry A., 3718 Rhode Island Ave., Mt. Rainier.
 Boswell, Perry, 34th & Rhode Island Ave., Mt. Rainier.
 Bradshaw, Robert M., 9901 38th St., Brentwood.
 Brandon, Ben F., Cedar Lane, Beltsville.
 Brehme, Franklin, 6711 New Hampshire Ave., Takoma Park.
 Burch, T. Raymond, 8505 Baltimore Blvd., College Park.
 Carson, G. R., 3018 Hamilton St., Hyattsville.
 Caskey, Wayne, Riverdale Rd., Lanham.
 Clay, Winston, College Park.
 Davis, Robert S., 5804 Baltimore Ave., Hyattsville.
 Donohue, H. Carlyle, 3718 Rhode Island Ave., Mt. Rainier.
 Dunn, Leo W., 3333 Rhode Island Ave., Mt. Rainier.
 Eisile, Elizabeth, Prince Georges Golf & Country Club, Landover.
 Fekete, Michael G., 3600 Branch Ave. S.E., Washington 21, D.C.
 Fincham, John W. Jr., 6017 Baltimore Ave., Riverdale.
 Freeman, Dewey M., 3214 Branch Ave., Silver Hill.
 Hagan, Peter J., 3906 Rhode Island Ave., Brentwood.
 HALLEY, THOMAS F., Lanham.
 Hollingsworth, Sherman H., 5200 Annapolis Rd., Bladensburg.
 Hughes, William K., 5850 Ager Rd. W., Hyattsville.
 Joyce, Charles V. Jr., 4505 Knox Rd., College Park.
 Lake, Thomas V., 6035 Baltimore Ave., Riverdale.
 Lauterbach, Paul H., 6300 Edmonston Rd., Riverdale.
 Lewis, W. W., Lewisdale, Hyattsville.
 McEntee, Ann E., 4113 Queensbury Rd., Hyattsville.
 Metzgerott, Oliver, 4303 Hamilton St., Hyattsville.
 Miller, Louis, 5213 Baltimore Ave., Hyattsville.
 Nichols, C. P., 150 Washington Blvd., Laurel.
 Scuderi, Alfred C., 2424 59th Pl., Cheverly.
 Seidenspinner, A. H., 6037 Baltimore Ave., Hyattsville.
 Walcroft, J. Randall, 3905 58th Ave., Hyattsville.
 Watkins, R. M., 4502 Beechwood Rd., College Park.
 Wentz, John A., 7207 Baltimore Ave., College Park.
 West, Marion E., 4709 Silver Hill Rd., Suitland.

Salisbury
 (Individual Member)
 Kolb, S. Denmead, 110 N. Division.

Sudlersville
 (Individual Members)
 Stafford, Mrs. Elizabeth M.
 Stafford, John Wilbur.

Talbot County Real Estate Board

Active Members, 9.
 President: Harry P. Galligher, Tidewater Inn, Easton.
 Secretary: Mrs. Anne B. Lockhart, 17 Goldboro St., Easton.
 Anthony, Howard (Anthony & Latham), 22 Goldboro St., Easton.
 Bartlett, Francis G. (Bartlett Realty Co.), Tidewater Inn, Easton.
 Comegys, Mrs. Mabel (Tidewater Realty Co.), 111 Dover St., Easton.
 Crouch, Edwin (Mid-Va Farm Agency Inc.), 123 N. Washington St., Easton.
 Galligher, Harry P. (W. C. Pinkard & Co.), Tidewater Inn, Easton.
 Kemp, Mrs. J. H. Caulk, St. Michaels.
 Lockhart, Mrs. Anne B. (Talbot Real Estate), 17 Goldboro St., Easton.
 Oakley, W. H. (W. H. Oakley & Co.), 37 Dove St., Easton.
 Pascault, C. O'Donnell (Piper & Hill), 19 S. Washington St., Easton.

MASSACHUSETTS

Abington—See Brockton
 Accord—See Plymouth County
 Action—See Boston
 Agawam—See Springfield
 Aldenville—See Chicopee
 Allston—See Boston
 Amesbury—See Essex North
 Amherst—See Hampshire Co.
 Andover—See Boston, Lawrence
 Arlington—See Boston
 Ashland—See Boston
 Athol—See Northern Worcester Co.
 Attleboro—See North Bristol County
 Auburn—See Worcester
 Auburndale—See Boston
 Barnstable—See Cape Cod
 Bedford—See Boston
 Belchertown—See Hampshire County
 Billerica—See Lowell
 Bellingham—See Boston
 Belmont—See Boston
 Beverly—See Greater Salem
 Boston—See Cape Cod, Eastern Middlesex, Plymouth, Quincy & South Shore
 Bradford—See Haverhill
 Braintree—See Boston, also Quincy and South Shore
 Brewster—See Cape Cod
 Bridgewater—See Brockton
 Brighton—See Boston
 Brockton—See Cape Cod
 Brookline—See Boston
 Bryantville—See Boston, also Plymouth County
 Buzzards Bay—See Cape Cod
 Byfield—See Essex North
 Cambridge—See Boston
 Canton—See Boston
 Centerville—See Cape Cod
 Charlestown—See Boston
 Chatham—See Cape Cod
 Chelmsford—See Boston, also Lowell
 Chelsea—See Boston
 Chestnut Hill—See Boston
 Clinton—See Worcester
 Cohasset—See Boston
 Cohasset—See Boston, also Plymouth County
 Concord—See Boston
 Cotuit—See Cape Cod
 Danvers—See Boston, also Greater Salem
 Dartmouth—See New Bedford
 Dedham—See Boston
 Dennis Port—See Cape Cod
 Dorchester—See Boston
 Duxbury—See Boston, also Plymouth
 East Braintree—See Boston, also Quincy and South Shore
 East Brewster—See Cape Cod
 East Bridgewater—See Brockton
 East Dedham—See Boston
 East Falmouth—See Cape Cod
 East Hampton—See Hampshire Co.
 East Longmeadow—See Springfield
 East Milton—See Boston
 East Sandwich—See Cape Cod
 East Walpole—See Boston
 East Weymouth—See Boston
 Eastham—See Cape Cod
 Easton—See Brockton
 Edgartown—See Cape Cod
 Essex—See Greater Salem
 Everett—See Boston
 Fairhaven—See New Bedford
 Fairview—See Chicopee
 Fall River—See Boston
 Falmouth—See Cape Cod
 Fitchburg—See Boston, also No. Worcester County
 Florence—See Hampshire Co.
 Foxboro—See Boston
 Framingham—See Boston
 Franklin—See Boston
 Gardner—See Northern Worcester
 Georgetown—See Haverhill
 Gloucester—See Cape Ann
 Grafton—See Worcester
 Great Barrington—See Berkshire County
 Greenbush—See Plymouth County
 Greenfield—See Franklin County
 Groton—See Northern Worcester County
 Hamilton—See Boston, also Greater Salem
 Hanover—See Plymouth County
 Hanson—See Plymouth Co.
 Harvard—See North Worcester County
 Harwich Port—See Cape Cod
 Hingham—See Quincy & So. Shore, also Boston
 Holden—See Worcester
 Holliston—See Boston
 Hull—See Quincy & South Shore
 Hyannis—See Cape Cod, Boston
 Hyannisport—See Cape Cod
 Hyde Park—See Boston
 Indian Orchard—See Springfield
 Ipswich—See Greater Salem
 Ilion—See Boston
 Jamaica Plain—See Boston, Cape Cod
 Kingston—See Plymouth Co.
 Lakeville—See New Bedford
 Lakesboro—See Berkshire County
 Lawrence—See Boston, also Lowell
 Lenox—See Berkshire County
 Lexington—See Boston
 Littleton—See Lowell
 Longmeadow—See Springfield
 Lowell—See Boston
 Ludlow—See Springfield
 Lynn—See Boston
 Lynnfield—See Boston
 Lynnfield Center—See Lynn
 Malden—See Boston
 Manchester—See Greater Salem
 Mansfield—See North Bristol County, also Boston
 Marblehead—See Boston, also Greater Salem
 Marion—See Cape Cod, also Boston
 Marlboro—See Worcester
 Marshfield—See Boston also Plymouth County
 Mattapan—See Boston
 Mattapoisett—See New Bedford
 Maynard—See Boston
 Medford—See Boston
 Medford—See Boston
 Melrose—See Eastern Middlesex, also Boston
 Methuen—See Lawrence
 Middleboro—See Plymouth County
 Milford—See Boston, also Worcester
 Millers Falls—See Franklin County
 Milton—See Plymouth County, Boston, Quincy and South Shore
 Milton Village—See Quincy and South Shore
 Minot—See Plymouth Co.
 Monument Beach—See Cape Cod
 Nantucket—See Cape Cod
 Natick—See Boston
 Needham—See Boston
 Newbury—See Essex North
 Newburyport—See Essex North
 Newton—See Boston
 Newton Centre—See Boston
 Newtonville—See Boston
 Newtonville Highlands—See Boston
 Newton Centre—See Boston
 Northampton—See Hampshire Co.
 Northboro—See Worcester
 North Dartmouth—See New Bedford
 North Easton—See Brockton
 North Falmouth—See Cape Cod
 North Grafton—See Worcester
 North Lakesville—See Plymouth Co.
 North Pembroke—See Plymouth County
 North Quincy—See Boston
 North Raynham—See North Bristol County
 North Reading—See Eastern Middlesex
 North Scituate—See Plymouth Co.
 North Weymouth—See Quincy & South Shore
 Norwell—See Boston, also Plymouth County
 Norwood—See Boston
 Onset—See Cape Cod
 Orange—See Franklin County
 Orleans—See Cape Cod
 Osterville—See Cape Cod
 Peabody—See Boston, also Greater Salem
 Pembroke—See Plymouth Co.
 Pittsfield—See Berkshire, Springfield
 Plymouth—See Plymouth Co.
 Prossett—See Cape Cod
 Quincy—See Boston
 Randolph—See Brockton
 Raynham—See North Bristol County
 Reading—See Eastern Middlesex, also Boston
 Revere—See Boston
 Rochester—See New Bedford
 Rockland—See Brockton, also Plymouth Co.
 Rockport—See Cape Ann
 Rosindale—See Boston
 Roxbury—See Boston
 Sandwich—See Cape Cod
 Saugus—See Lynn
 Scituate—See Plymouth County
 Sharon—See Boston
 Sheffield—See Berkshire County
 Somerville—See Boston
 South Amherst—See Hampshire County
 South Belchertown—See Hampshire County
 South Boston—See Boston
 Southbridge—See Worcester
 South Chatham—See Cape Cod
 South Dartmouth—See New Bedford
 South Duxbury—See Plymouth County
 South Easton—See Brockton
 South Hadley—See Holyoke
 South Hadley Falls—See Holyoke
 South Hamilton—See Greater Salem
 South Hanover—See Plymouth County
 South Sudbury—See Boston
 South Yarmouth—See Cape Cod
 Springfield—See Boston
 Sterling—See North Worcester County
 Stockbridge—See Berkshire County
 Stoneham—See Boston, also Eastern Middlesex
 Stoughton—See Boston, also Brockton
 Sudbury—See Boston
 Sunderland—See Franklin County
 Swampscott—See Lynn
 Taunton—See North Bristol County
 Taunton—See Cape Cod
 Tewksbury—See Boston, also Lowell
 Topfield—See Greater Salem
 Turners Falls—See Greenfield
 Vineyard Haven—See Cape Cod
 Waban—See Boston
 Wakefield—See Eastern Middlesex
 Walpole—See Boston
 Waltham—See Boston
 Waquoit—See Cape Cod

<p>Branch Offices</p> <p>Boston Cambridge Chestnut Hill Beverly Farms Duxbury</p>	<p>R. M. BRADLEY & CO. INC. 250 BOYLSTON STREET BOSTON</p>	<p>Residential Commercial Industrial</p> <p>Investors Managers Brokers</p>
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Ware—See Hampshire Co.
Wareham—See Cape Cod
Warren—See Worcester
Watertown—See Boston
Wayland—See Boston
Webster—See Worcester
Wellesley—See Boston
Wellesley Hills—See Boston
Wellfleet—See Cape Cod
W. Action—See Boston
West Boylston—See Worcester
West Bridgewater—See Brockton
West Dennis—See Cape Cod
Westford—See Lowell
West Hanover—See Plymouth County
West Harwich—See Cape Cod
West Hyannisport—See Cape Cod
West Medford—See Boston
West Medway—See Boston
Westminster—See Northern Worcester
West Newton—See Boston
West Roxbury—See Boston
West Somerville—See Boston
West Yarmouth—See Cape Cod
Westfield—See Springfield
Weston—See Boston
Westwood—See Boston
Weymouth—See Boston, also Quincy and South Shore
Whitinsville—See Worcester
Whitman—See Brockton, Plymouth County
Wilbraham—See Springfield
Williamburg—See Hampshire County
Williamett—See Holyoke, also Chicopee
Williamstown—See Berkshire County
Wilmington—Eastern Middlesex, also Hampshire County
Winchendon—See Northern Worcester
Winchester—See Boston
Winthrop—See Boston
Woburn—See Eastern Middlesex
Wollaston—See Boston, also Quincy and South Shore
Worcester—Boston
Wrentham—See Boston

Berkshire County Real Estate Board

Active Members, 39; Others, 2.
President: Roy J. Whitman, 73 North St., Pittsfield.
Secretary: Louis Samuels, 34 North St., Pittsfield.
Bagg, William E., 28 North St., Pittsfield.
Boice, Howard W., 29 Fenn St., Pittsfield.
Brown, Miss Lucy C., Franklin St., Lenox.
D'Angelo, Alex. A., 87 East St., Pittsfield.
Davis, Robert N., 28 North St., Pittsfield.
Dragone, Leone, 51 North St., Pittsfield.
Furniss, Miss Ruth M., South St., Stockbridge.
Gardener, Charles R., 73 North St., Pittsfield.
Hagyard, William B., 50 South St., Pittsfield.
Hartigan, Thomas C., 259 High St., Pittsfield.
Hibbard, Robert, 34 North St., Pittsfield.
Hoffman, Walter, 414 Dalton Ave., Pittsfield.
Jansen, George E., 527 South St., Pittsfield.
Karam, Edward B., 184 North St., Pittsfield.
Kelly, George, 14 Irwin St., Lanesboro.
King, Frank G., 126 Fenn St., Pittsfield.
Lamb, L. H., 86 North St., Pittsfield.
Metropole, Emil, 73 North St., Pittsfield.
Mole, George E., Main St., Lenox.
Robertson, Robert C., 74 North St., Pittsfield.
Roots, W. H. P., 333 Main St. Great Barrington.
Rud-Thompson, Sheffield.
Shaw, Henry E., 33 South St., Pittsfield.
Shaw, Park A., 44 Kenilworth St., Pittsfield.
Sheinhouse, Leon T., 86 North St., Pittsfield.
Shipton, Richard, 74 North St., Pittsfield.
Sloper, A. K., 42 North St., Pittsfield.
Smith, Edward G., 10 Church St., Lenox.
Tenny, Sanborn, 69 Park St., Williamstown.
Tierney, David J., 715 West St., Pittsfield.
Traver, Leo H., 28 North St., Pittsfield.
Tripp, Harry, 184 North St., Pittsfield.
Van Burk, John D., Lenox Rd., Stockbridge.
Wells, Robert O., 73 North St., Pittsfield.
West, Gilbert L., 8 Bank Row, Pittsfield.
Wheeler, Robert K., 333 Main St., Great Barrington.
Whitman, Roy J., 73 North St., Pittsfield.
Woods, James F., 56 Whittier Ave., Pittsfield.

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Ames, John S., Ames Bldg., (8).
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Andrew, T. Edwin, 301 Essex St., Lawrence.
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Arduino, Robert G., 90 Hartmann Rd., Newton Centre.
Armstrong, William (Armstrong Construction Co.), 215 Union St., Weymouth.
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Avery, G. Milton (The United Builders Inc.), 209 South St., Wrentham.
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Bacheller, Joseph H. Jr. (Suffolk Savings Bank), 1 Tremont St. (8).
Bacon, Clarence M. (C. M. Bacon & Sons), 146 Tyngsboro Rd., No. Chelmsford.
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Barlow, Ira E., 571 High St., Westwood.
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Barron, Eli, 1839 Mass. Ave., Cambridge, (40).
Barry, Mrs. Esther (Win S. Couette), 174 Mass. Ave., Lexington (73).
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Baskin, Lewis, 3 St. Ann St., Jamaica Plain.
Baxter, Wallace C. (Charlestown Savings Bank), 1 Thompson Sq., Charlestown.
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Beal, Royal F. (Beal Bros.), 209 Washington.
Beane, William K., 60 State St.
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Blanchard, Frederick G. (Otis Elevator Co.), 130 Clarendon St. (16).
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Blunt, Elson M., Jr. (Nordblom Co.), 50 Congress St.
Boardman, Reginald, 1 Court St.
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Bodge, Willard C., 15 Congress St.
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Brennan, Edward F. (In the Service).
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Brodrick, Walter. (Brodrick Bros.), 636 Commonwealth Ave., Newton Centre.
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Brooks, Edwin D., 294 Washington St., (8).
Brooks, Roscoe W. (R. M. Bradley & Co. Inc.), 250 Boylston St.
Brown, Daniel A. Jr., 36 Quincy Ave., E. Braintree.
Brown, H. Whittemore (Air-Conditioned Homes Inc.), Musketquad Rd., Concord.
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Carbone, Nicolo, 18 Tremont St.
Carbone, Nunzio, (Carbone Bros.), 18 Tremont St.
Carey, John, (Martin Cerel), 18 E. Central St., Natick.
Carley, Doris, (Carley Realty), 1171 Washington St., West Newton.
Carolyn, William B., (Union Savings Bank), 216 Tremont, (16).
Carp, Herman (City of Boston, Board of Real Estate Commissioners), 809 City Hall Annex (8).
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Casey, L. A. (Pat), Rice Hotel, Houston, Texas.
Casey, Richard L., 44 School St.
Cass, William T. (R. M. Bradley & Co. Inc.), 250 Boylston St. (16).
Castell, Edward F., 25 Tremont St.
Castell, Paul A., 25 Tremont St.
Castellucci, J. S., C & N Realty Co., 460 Main St., Medford, (53).
Castoldi, John, 21 Normandy Rd., Auburndale.
Cataldo, Woodrow H., (Cataldo, Inc.), 282 Moody St., Waltham.
Cerel, Edwin, (Joseph Cerel & Son), Main St., Route 109, West Medway.
Cerel, Martin, 603 Worcester St., Natick.
Cerel, Stanley J., (Joseph Cerel & Son), Main St., Route 109, W. Medway.
Chaletsky, George S., 347 Warren St., Roxbury.
Chamberlain, Daniel G., 50 S. Main St., Bellingham.
CHANNING, WALTER, 15 Congress St.
Chapman, Clarence A., 257 High St., Reading.
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Clifford, Albert W., 120 Great Road, Bedford.
Clifford, Alfred, 1408 Massachusetts Ave., Cambridge.
Clifton, John C., (W. H. Ballard Co.), 45 Milk St.
Cline, Daniel D., 11 Beacon St. (8).
Cline, Penneth M., 11 Beacon St. (8).
Clinton, Ernest P., 665 Salem St., Malden, (48).
Cochran, Wm. J., 319-A Main St., Everett.
Codman, John, 30 Charles St.
Codman, Russell S., Jr., 30 Congress St.
Coggio, Arthur J., 25 Bailey St., Everett.
Cogswell, Edward F., 219 Forest St., Wellesley.
Cohen, Abraham, 233 Harvard St., Brookline.
Cohen, Benjamin L., 7 Water St.
Cohen, Bernard C., 233 Harvard St., Brookline (46).
Cohen, Bertha E., 992 Memorial Drive, Cambridge.
Cohen, Harry L., 453 Beacon St.
Cohen, Julian, (Leatherbee & Co.), 235 Harvard St., Brookline.
Cohen, Louis R., (Lucon Operating Co.), 1138 Boylston St.
Cohen, Martin E., 7 Water St.
Colasanti, Biaggio K., 40 East St., E. Weymouth.
COLE, ALFRED D., 189 Lincoln St., Hingham.
Cole, Alton P., (Home Savings Bank), 69 Tremont St.
Cole, Charles H., (Cole & Stone), 1990 Massachusetts Ave., Cambridge.
Cole, George A., 71 Lincoln St., Hingham.
COLE, GRANT B. (Cole & Seth), 11 Muzzey St., Lexington.
Coleman, George A., (Forest Parks Inc.), Walnut St., Concord.
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Collins, Atwell G., 7 Pemberton Sq.
Comfort, Aram V., 22 Main St., Malden.
Conboy, Richard J. (Conboy Associates), 18 Oliver St.
Connolly, Edmund J., 251 Harvard St., Brookline.
Connolly, J. Irving, Weston Country Homes, 254 Conant Rd., Weston.
Connolly, Joseph W. (United Reis Homes Inc.), 18 E. Central St., Natick.
Connor, Roy E., 294 Washington St., (8).
Connors, Thomas V. (Connors Real Estate), 330 Granite Ave., Milton.
Converse, Roger W., Front St., Marion.
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Coppola, Angelo R., 9 Calvin Rd., Jamaica Plain.
Corrigan, Ernest D., 11 Oak St., Weston.
Corsi, Mario, 45 George St., Hyde Park.
Costello, Richard F., 35 Main St., Franklin.
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COUETTE, WIN S., 1710 Mass. Ave., Lexington.
Couette, Win. S., Jr., 1710 Mass. Ave., Lexington, (73).
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Crane, Charles E., 1 Hayward St., Cambridge, (42).
Crawford, Wm. H. L., 1318 Beacon St., Brookline.
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Cronin, Frank J., (Middlesex County Nat'l Bank), 431 Broadway, Everett.
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Cushing, Charles E., 199 Washington St.
Cutter, Watson G., (R. M. Bradley & Co. Inc.), 84 State St.
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Dagnino, Edmond F., 30 Federal St. (10).
Daley, Timothy W., 4 Boylston St., Jamaica Plain.
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Diloreto, Emidio (Circle Business Centre), 145 Hanover St.
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Dolben, Arthur J., 161 Devonshire St., (10).
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Donovan, Elizabeth V., (King and Company), 67 Main St., Charlestown.
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Ellison, Arthur (Harnell & Company), 161 Devonshire St. (10).
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Falling, Oscar F., (Waltham Federal Sav. & L'n. Assn.), 716 Main St., Waltham.
Falling, Oscar F. Jr., 921 Main St., Waltham (54).
Fallon, John T., 250 Boylston St. (16).
Fargo, Charles H., (Henry W. Palmer), 60 Adams St., Milton (87).
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Farrington, Douglas F., 75 State St.
Farwell, Everett L., 4 Gordon St., Waltham (54).
Faxon, Raymond H., 89 State St.
Fay, Abbott, 15 Congress St. (9).
Fay, Charles J., 169 Huntington Ave. (13).
Fay, Francis W., 599 High St., Dedham.
Fay, Philip (Fay Realty Corp.), 127 Charles St.
Fay, Ralph F., (Clifford V. Miller, Inc.), 1394 Beacon St., Brookline.
Feinberg, Lester S., (Lemarc and Co.), 120 Potter St., Cambridge.
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Feinberg, M. W., Lemarc & Co., 719 Boylston St. (16).
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Fields, Mrs. Audrey C., 399 Chapman St., Canton.
Field, Robert S., 294 Washington St., (8).
Files, T. Herbert, 75 Federal St.
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Finn, Mrs. Edna O'Brien, 1730 Centre St., W. Roxbury.
Fichman, Isaac, 45 Congress St.
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Flax, Max, (Flax Realty Co.), 29 Tiverton Rd., Mattapan.
Foley, Maurice J., 10 High St., (10).
Foley, Patrick T., 599 Main St., Winchester.
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Forbes, Allan, State and Congress Sts. (9).
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Foszate, Charles M., 238 Main St., Cambridge (42).
Foster, Dwight, (New England Mutual Life Insurance Co.), 501 Boylston St. (17).
Foster, Ralph S., 336 Main St., Fitchburg.
Fowler, Richard B., 743 Center St., Jamaica Plain.
Fowler, Robert T., Jr., 743 Center St., Jamaica Plain.
Fraiman, Melvin L. (Chatham Real Estate), 5 Boylston St., Cambridge.
Francis, Edward L., 5 Arlington St.
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Frankum, E. Stuart (Rockland-Atlas National Bank of Boston), 30 Congress St. (6).
Fratice, Pasquale (Circle Business Centre), 145 Hanover St.
Fraser, George W., 708 Dudley St., Roxbury (19).
Freeman, Miss Beverly, 1837 Mass. Ave., Lexington (73).
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Freeman, Theodore L. (Brooks Park Inc.), Box 69, Winchester.
Freeman, Warren F. Jr. (Warren F. Freeman Jr. & Associates), 209 Washington St. (8).
Friedman, A. R., 59 Temple Place, (11).
Friel, Gerard, 42 Wyman St., Medford.
Frost, Richard L., (R. M. Bradley & Co. Inc.), 250 Boylston St.
Frye, Maurice E. Jr. (Street and Co. Inc.), 30 Federal St. (10).
Fuller, Robert G. (Marsh & Rice), 14 Church St., Dedham.
Furbush, Joseph A., 55 Park St., Medford (53).
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Gallini, Victor J., 655 Boylston St.
Galvin, John B., 703 Washington St., Canton.
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Gardner, John Hays, 294 Washington St. (8).
Garoyan, Nevart, Mrs. (Arlmont Realty), 165 Mass. Ave., Arlington (74).

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Gates, Philip B. (Willard Welsh & Co., Inc.), 45 Bromfield St. (8).
Gatto, Victor E. (Cantabrigia Homes), 1034 Great Plain Ave., Needham (92).
Gavin, Basil, 8 Newbury St.
Gendron, Courtenay H., 209 Washington Dr.
George, Ralph F., (North Ave. Savings Bank), 1960 Mass. Ave., Cambridge.
Grove, Charles F. (Harry A. Gilbert, Inc.), 1810 Massachusetts Ave., Cambridge (40).
Gibbs, Harry F., Jr., 45 Milk St.
GILBERT, HARRY A. (Harry A. Gilbert, Inc.), 1810 Massachusetts Ave., Cambridge (40).
Gilbert, Howard H. (Harry A. Gilbert, Inc.), 1810 Massachusetts Ave., Cambridge (40).
Giles, Charles F. (Harry A. Gilbert, Inc.), 1810 Massachusetts Ave., Cambridge (40).
Giles, John S., 689 Massachusetts Ave., Cambridge.
Gilman, A. George, (Malden Savings Bank), 397 Main St., Malden, (48).
Gilman, Arthur P. (J. W. Wilbur Co., Inc.), 101 Park St., W. Roxbury (32).
Ginsberg, Benjamin, 60 State St.
Ginty, John A., 75 Moundfort St.
Ginsberg, Murray, (Grove Hall Savings Bank), 455 Blue Hill Ave., Roxbury.
Giordano, Amleto (Commonwealth Realty Co.), 36 Champney St., Brighton.
Gironi, Henry R., 18 Ridge St., Arlington.
Glover, Joseph, 18 Tremont St.
Glebow, Henry, 612 Centre St., Jamaica Plain.
Glennon, Leo J., 1737 Centre St., W. Roxbury.
Gneco, John A., 257 Main St., Medford (55).
Goldfine, Bernard, 35 Kneeland St.
Goode, Frederick J. (Haughn & Goode), 669 High St., Westwood.
Goodness, B. George, 507 Main St., Worcester.
Goodrich, John W., 1 Court St.
Gordon, George (George Gordon & Son), 1378 Beacon St., Brookline (46).
Gordon, John H., 289 Auburn St., Auburndale.
Gordon, Joseph D. (George Gordon & Son), 1378 Beacon St., Brookline (46).
Gorzone, Carmela F., 4 Brattle St., Cambridge.
Gorin, Harry N., (H. N. Gorin & Leeder Management Co.), 318 Harvard St., Brookline.
Gowing, Mrs. Robert B. (Mrs. Horace L. Arnold), 8 Middle St., Concord.
Gray, Robert W., 1374 Mass. Ave., Cambridge.
Graziano, Joseph, 71 Adams St., Braintree.
Green, Miss Emeline L., 90 Highland Ave., Winthrop, (52).
Green, Leslie H., Crescent Rd., Hamilton.
Grew, Edward W., Jr., 938 Great Plains Ave., Needham (92).
GREW, JOHN F., 19 Congress St.
Griffin, John P., 2360 Mass. Ave., Cambridge.
Grimes, Mae E., Mrs. (Grimes Real Estate), 263 Washington Ave., Winthrop.
Groezinger, Charles H. (Podren & Co.), 143 Newbury St.
Grove, James S. (Nordblom Co.), 1450 Beacon St., Brookline.
Grush, Willard P. (R. M. Bradley & Co., Inc.), 250 Boylston St. (16).
Guarino, James G., 112 Water St.
Guillou, Ralph E. (City Realty Co.), 500 Park Dr.
Gurshin, Carl A., 92 Cotton St., Newton.
Guthausen, Emily, Mrs. (Village Realty Co.), 564 Washington St., Wellesley (81).
Hadley, Thomas Jr., 57 Brattle St., Cambridge.
Hale, Ernest, (Suffolk First Fed. Sav.), 50 Franklin St., (10).
Haley, Joseph, 316 Wash. St., Wellesley Hills.
Haley, Pierce S., 26 Juniper St., Roxbury.
Hall, Arthur H. (The C & H Co.), 60 Cross St. E., Somerville.
Hall, Clifton E. (F. W. Woolworth Co.), 639 Massachusetts Ave., Cambridge (39).
Hall, John M. (Choate, Hall & Stewart), 30 State St. (19).
Hall, Leslie, Concord Rd. at Rt. 20, So. Sudbury.
Hall, Rowell G., 44 Tremlett St., Dorchester.
Halloran, William J., 1 Ball St., Somerville.
Hallett, Richard H. (Martin Cerel), 603 Worcester St., Natick.
Hallowell, Robert H., Jr., 294 Washington St., (8).
Halper, Alfred W., 5 Wiswall Rd., Newton.
Hamilton, Charles, 27 State St. (9).
Hamlen, Nathaniel, 50 Congress St. (9).
Hammond, Harold W., 1880 Beacon St., Brookline (46).
Hammond, John A., 87 Central St., Wellesley.
Handrahan, John W., 1 N. Main St., Natick.
Hardin, Mrs. Mabelle E., 18 Cocasset St., Foxboro.
Hardy, Frank K., 50 Wendell Park, Milton.
Harris, Maynard L., (Franklin Savings), 6 Park Sq.
Hartford, Nathan B., Jr., (Hartford-Whitworth, Inc.), 201 Devonshire St.
Hartford, Norman P., 1171 Washington St., West Newton.

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Hartmann, Arnold, 90 Hartmann Rd., Newton Centre.
Hartmere, Henry T., 18 Tremont St. (8).
Hartwell, Joseph B., (Walter Channing Inc.), 318 Washington St., Wellesley Hills.
Haslam, Emerson F., 731 High St., Westwood.
Hastings, Francis, 53 State St.
Hastings, Kenneth E., 20 Centre Ave., Newton, (58).
Hatfield, Harold M., 63 Moraine St., Jamaica Plain.
Hawkes, Philip C., (Miller & Hawkes), 90 Leonard St., Belmont.
Hayden, George H., Union Savings Bank, 216 Tremont St. (16).
Hays, J. Edward (J. S. Hays Company, Inc.), 95 Massasoit St., Waltham (54).
Heller, Louis, 75 Tremont St., (8).
Henderson, Elliott, 250 Boylston St. (16).
Henderson, George B., Henderson Bros., 1 Court St., (8).
Henderson, James H., 1318 Beacon St., Brookline.
HENDERSON, ROBERT L. (Henderson & Beal), 209 Washington St.
Henderson, William (R. M. Bradley & Co., Inc.), 250 Boylston St. (16).
Heritage, Chester B., East Walpole.
Hersey, Sumner D., 1 N. Main St., Natick.
Hewins, Walter E., 30 Huntington Ave.
Hickey, Miss Olivia A. (Alcor Realty), 60 Beech St., West Roxbury, (32).
Hickey, Walter H., 12 Orr Sq., Revere.
Hicks, Curtis L., 56 Woodside Ave., Winthrop.
Hicks, Mrs. Edna C., 4 Chester St., Arlington.
Hicks, Marcella, 185 Washington St., Dorchester.
Higgins, George K., 1318 Beacon St., Brookline.
Hill, Adams Sherman, (Hill, Barlow, Goodale & Wiswall), 53 State St.
Hill, Clinton P., 45 Milk St.
Hill, Mrs. Elizabeth H., 62 Adams St., Milton (87).
Hill, Mahlon W., 336 Washington St., Wellesley Hills, (82).
Hinds, George H., 404 Washington St., Stoughton.
Hixon, Thomas, 1152 Commonwealth Ave.
Holland, Frederick C., (Institution for Savings in Roxbury), 2343 Washington St., Roxbury.
Holmes, John E. (Holmested Real Estate), 1043 Main St., Walpole.
Horan, Philip M. (M. P. Horan and Co.), 34 Oak St. (11).
Horan, Thomas M., 19 Congress St.
Horn, Anthony W. (Donald Allmon Inc.), 3 Arlington St.
Horn, Ralph T. (Meredith & Grew), 19 Congress St.
Horst, Victor F., 393 Boylston St.
Houghton, Charles W., (Aff.), (Safety Fumigant Co.), 158 State St. (9).
Hourihan, James F., 584 Columbia Rd., Dorchester (25).
Houston, David J., 4 Fairmount Ave., Hyde Park.
Hovey, Philip R., 1430 Ravina Rd., South Charleston, W. Va.
Howard, Charles (Howard Brothers), Dover Rd., Westwood.
Howard, Charles W., 32 Summer St., Malden, (48).
Howard, James H., 154 Union Ave., Framingham.
Howe, John S. (Rockland-Atlas Nat'l Bank), 39 Congress St., (6).
Howland, George, 294 Washington St., (8).
Hubbard, Edward B., 53 State St. (9).
Hubbard, John C., (Hubbard, Westervelt & Mottelay, Inc.), 18 E. 41st St. N. Y.
Hughes, Leon D. (U. S. New England Division Engineers), 857 Commonwealth Ave., (27).
Hunnehan, Carleton, 24 Milk St.
Hunt, Albert Morrill, 79 Milk St.
Hurd, Christopher W., Independence Court, Concord.
Hynes, Robert T. (Martin Cerel), 603 Worcester Turnpike, Natick.
Iacono, Mario D., 738 Broadway, Everett.

Inch, William T., 47 Summer St., W. Roxbury (32).
Isaacs, Delphy O., 165 Aspinwall Ave., Brookline.
Isaacs, Irving A., Park Sq. Bldg.
Isenberg, Joseph M., (Isenberg Bros., Inc.), 295 Huntington Ave.
Jackson, Leonard W. (Jackson Realty), 109 Washington St., Dedham.
Jacobson, Robert, (Old Colony Properties, Inc.), 8 Clearway St., (15).
Jacobson, William, (Old Colony Properties, Inc.), 8 Clearway St., (15).
Jameson, Philip B., (Massachusetts Cities Realty Co.), 10 High St., (10).
Jantzen, Mrs. Alice D., 2 W. Cedar St.
Jeffries, J. Amory, (Massachusetts Sav. Bank), 50 Congress St., (9).
Johnson, Ray (Johnson Construction Co.), 765 South St., Roslindale.
Johnston, Mrs. Daisy E., 24 Fenwood Road, (13).
Johnston, Frederick E., 209 Washington St., (8).
Jones, Girard, (Merchants Cooperative Bank), 24 School St.
Jones, Mabel A., (Johnson Securities Co.), 1042 Park St. Bldg.
Jones, Richard L., (Nordblom Co.), 50 Congress St.
Jones, Robert W., Regional Realty Officer, U. S. Post Office, (Div. of Real Estate).
Josephson, Gustave A., 5 Church St., Winchester.
Joy, John H., 24 Milk St.
Joyce, Maurice F. (Joyce Realty), 2074 Centre St., West Roxbury.
Jenkins, George W., 31 State St.
Kacavas, George D., 499 Huntington Ave. (15).
Kaplan, Edward I. (Hub Realty Co.), 9 Irvington St.
Kaplan, Hyman, 134 Winchester St., Brookline.
Kargman, Max R., 7 Pemberton Sq.
Kates, Florence, Mrs. (Sharon Homes), 368 S. Main St., Sharon.
Kaufman, Alfred L., 18 Tremont St., (9).
Kavanagh, Alton, 137 Belmont St., Everett.
Keane, J. Roger, Longwood Towers, 20 Chapel St., Brookline, (46).
Kessler, William F., First Nat'l Bank of Boston, 67 Milk St., (10).
Keith, Alfred A., 15 W. Squantum St., North Quincy.
Keith, Lloyd M., 27 Dean Ave., Westwood.
Kelley, Henry D., 618 Washington St., Dorchester.
Kelley, Henry D., Jr., (Henry D. Kelley), 618 Washington St., Dorchester.
Kellner, Bernard J., (Hunnehan & Co.), 5 Arlington St.
Kellogg, Mrs. Eleanor Carder, 109 North Main St., Sharon.
Kelly, Joseph (Kelly Corporation), 25 Forest St. Place, Arlington.
Kelch, John J., 19 Congress St.
Kendrick, W. S., Jr., State & Congress St., (9).
Kennedy, Irving J., 426 Marlborough St.
Kennedy, John B., 341 S. Main St., Sharon.
Kenney, James A., 1248 Broadway, West Somerville.
Kenny, Charles C. (W. Whittier & Bro.), 82 Devonshire St.
Kenny, Norman W., 82 Devonshire St.
Kerner, Matthew H., 98 Highland Ave., Somerville, (43).
Kettell, Prescott L. (Boston Safe Deposit & Trust Co.), 100 Franklin St., Boston (6).
Keville, Wm. J., 10 State St.
Khoury, John (Khoury Bros.), 878a South St., Roslindale.
Kier, Mrs. Zella C., 368 S. Main St., Sharon.
Kiggen, Henry G., 1278 Beacon St., Brookline.
Kiley, John C., Jr. (John Kiley & Son), 15 Bosworth St.
Kiley, Richard V. (Somerset Sav. Bk.), 371 Summer St., Somerville.
Kinch, Putnam, 50 State St.
Kirch, Louis J., Jr., 59 Cherry St., Waltham, (54).
Klasson, Herbert K., 801 Washington St., East Weymouth.
Knight, Harold S., (Marsh & Rice), 14 Church St., Dedham.
Knight, Russell W., 15 Union St., Lawrence.
Knot, Kenneth W. (Frigidaire Sales Corp.), 25 Blanford St.
Kolodny, Solomon (Baker's Circle Development Corp.), 24-26 May St., Marblehead.
Koob, Adolph L., 82 Devonshire St.
Korzon, Alexander (Korzon-Roman), 182 Highland Ave., Needham.
Kranogor, Miss Mary, 44 Evergreen St., Framingham.
Krech, Edmund C. (R. M. Bradley & Co., Inc.), 622 Hammond St., Chestnut Hill (67).
Kreft, Raymond T., Alvern Rd., Bryantville.
Krewson, George C. Jr., Foster St., Danvers.
Kunhardt, John W. (Hunnehan & Co.), 60 Adams St., Milton.
La Croix, Richard C., 439 Common St., Belmont.
La Gasse, Thelma M., Mrs. (Longwood Associates), 626 Commonwealth Ave., Newton Centre.
Lally, Eugene F., 869 Dorchester Ave., Dorchester.
Lally, Miss Gertrude C., 869 Dorchester Ave., Dorchester.
Lally, John A., 20 Rowe St., Milton.
Lally, Thomas, (Eugene F. Lally), 869 Dorchester Ave., Dorchester.

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294 WASHINGTON STREET

Lamont, John, 1736 Mass. Ave., Lexington, (73).
Lane, James M. (Palmer Russell Co.), 1318 Beacon St., Brookline.
Lane, William D., (Edwin J. Dreyfus Properties, Inc.), 50 Federal St.
Lang, Mrs. Lilla G., Boston Post Rd., Wayland.
Laporta, Fortunata J., Mrs., 267 Blue Hill Parkway, Milton.
Larkin, Edward A., (Mystic Real Estate), 295 Salem St., Medford.
Lassen, Frank L., No. Ten Post Office Square Bldg., (9).
Layton, Irving (Martin Cerel), 603 Worcester St., Natick.
Leatherbee, William B., (Leatherbee & Co.), 235 Harvard St., Brookline.
Leathers, Jonas H., 209 Washington St.
Leavitt, Carleton R., 3 Summer St., Natick.
Lebowich, Jacob, 18 Tremont St.
Lebowich, William D., 180 Lincoln St. (11).
Lees, Howard T., 100 Franklin St., (6).
Leighton, Irving (M-Leighton Inc.), 356 Chestnut Hill Ave., Brookline.
Leighton, Joseph C., 1286 Mass. Ave., Cambridge.
Leonard, Curtis S., 15 Forest St., Medford (55).
Levenbaum, Hyman, 1480 Dorchester Ave., Dorchester.
Leventhal, Robert, 102 Hano St., Allston.
Levy, Maurice W., 325 Harvard St., Brookline (46).
Libby, Samuel, 11 Pemberton Sq.
Ligori, James, 124 Bacon St., Natick.
Ligori, Peter, 124 Bacon St., Natick.
Linnell, Robert C. (Cabot, Cabot & Forbes), 60 State St. (9).
Linton, Dexter E. (Martin Cerel), 18 E. Central St., Natick.
Linson, Norman, (Waterson Trust), 1318 Beacon St., Brookline.
Linton, Sidney C., 1026 Mass. Ave., Arlington.
Liston, James W., (Stone & Webster Realty Corp.), 49 Federal St.
Livermore, Robert, 24 Milk St.
Locatelli, Albert J., 67 Leonard St., Belmont.
LONG, HILTON W., 1111 Great Plain Ave., Needham (92).
Long, Oscar, 635 Tremont St., (18).
Lord, Frederic W. II, 5 Arlington St. (16).
Loring, Augustus P., Jr. (Loring, Coolidge Office), 35 Congress St., (9).
Loring, Percy, 31 State St.
Lorusso, Louis Paul (Hillshire Homes, Inc.), 241 East St., Sharon.
Losordo, Anthony (Frank Losordo & Son, Inc.), 1172 River St., Hyde Park (36).
Loughman, J. Howard, 10 Post Office Sq., (9).
Lowe, Samuel L., (Motor Mart Garage Co.), Park Sq.
Lowell, Theodore J., 6 Everett St., Natick.
Lowrance, Ione R., Mrs., 170 North St., Hingham.
Lucuzzi, Domenico, 76 Washington St.
LUND, JOSEPH W., 250 Boylston St. (16).
Lund, Lloyd D., 104 Pleasant St., Merdith, N. H.
Lunn, Edward B., 77 Summer St.
Lynch, John E. (Jack Lynch Real Estate Co.), 83 Athelstane Rd., Newton Centre (59).
Lyon, William H., 35 Waltham St., Lexington.
Lyons, Frederic W., 445 Broadway, So. Boston.
Macgowan, Bates, (Little Bldg. Inc.), 80 Boylston St.
Macomber, George B. H., 19 Milk St.
Mackay, Arthur J., 543 High St., Dedham.
Mackintosh, Eleanor M., Mrs. (Brodrick Bros.), 636 Commonwealth Ave., Newton Centre.
MacLellan, Robert A., 1270 Columbus Ave., Roxbury.
MacNeil, Angus M., 294 Washington St.
Macquarrie, Joseph G., 785 South St., Roslindale.
Magaletta, Alfred (Alfred Magaletta Construction Co.), 317 Washington St., Islington.
Mahoney, John E., (Harry B. McCracken Co.), 1318 Beacon St., Brookline.
Mahony, Frederick J., 233 Harvard Ave., Brookline.

MASSACHUSETTS

BOSTON (Cont.)

Malley, Charles A., 233 Commonwealth Ave., Chestnut Hill.
 Maloney, George A., 2103 1/2 Center St., West Roxbury, (32).
 Maloney, Robert E., 657 Commonwealth Ave. (15).
 Maloney, Gerald S. (G. S. Maloney & Co.), 23 St. Mary's Court, Brookline.
 Mansur, Joseph J., 862 Beacon St.
 Marcus, Sumner J., 180 Commonwealth Ave., (16).
 Marquis, George G., 384 Washington St., Brighton.
 Marsh, Arthur E. (C. W. Whittier & Bro.), 82 Devonshire St., (9).
 Marsh, Bernard L., 682 Main St., Waltham.
 Marsh, Francis H., (Marsh & Rice), 14 Church St., Dedham.
 Martensen, Louis H., 73 Tremont St., (8).
 Mathers, Frank J., Statler Office Bldg., 20 Providence St., (16).
 Mattsen, William G. (R. M. Bradley & Co., Inc.), 250 Boylston St.
 Mazur, Joseph G., P.O. Box 158, Brighton (35).
 McBain, William, 10 High St., Rm. 715.
 McCallum, Malcolm L., 699 Bennington St., East Boston.
 McCabe, Edward T. (Martin Cerel), 603 Worcester St., Natick.
 McCall, John J., 453 Washington St.
 McConchie, Leeland G. (Leeland Construction Co., Inc.), 57 Liberty Ave., Lexington.
 McConnell, Walter F., 132 Salem End Rd., Framingham.
 McCarrison, Warren A., (Workmen's Co-operative Bank), 73 Cornhill.
 McCracken, Harry B., 1318 Beacon St., Brookline.
 McCracken, Harry B., Jr. (Beacon Mortgage Co., Inc.), 1318 Beacon St., Brookline.
 McCue, John H., 80 Boylston St., Rm. 1201.
 McDonald, James A., 1384 Mass. Ave., Cambridge.
 McDonald, Norman L., 29 Mullaney Bldg., Framingham.
 McDonnell, John M., (Alma Realty Trust), 875 Beacon St.
 McDonough, John J., Jr., 1854 Centre St., West Roxbury.
 McDonough, William V., 423 Salem St., Medford.
 McEnroe, John H., 572 Washington St., Wellesley, (81).
 McGovern, Robert E., 353 Washington St., Brighton.
 McGrath, John J., 31 State St.
 McInerney, George F., 7 Leewood Road, Wellesley.
 McKennan, William, 21 Milk St.
 McKenzie, Thomas K., 851 Main St., Tewksbury.
 McKeon, Mrs. Evelyn M., 66 Watertown St., Watertown.
 McLaughlin, Charles H., 421 Highland Ave., Somerville, (44).
 McLaughlin, John W. (H & M Construction Co.), 61 Moraine St., Jamaica Plain (30).
 McMillen, Ralph E., P.O. Box 173, Cohasset.
 McMullen, E. Robinson, 251 Harvard St., Brookline, (46).
 McNally, Hugh P., 65 Beacon St.
 McNamara, Warren, 871 Worcester St., Wellesley (81).
 McNeil, Alexander, 3 Conway Court, Roslindale, (31).
 Medverd, Irving, 100 Wellington Hill St., Mattapan.
 Mehegan, William D., 1318 Beacon St., Brookline, (46).
 Mellen, George H., Jr., 561 Main St., Hyannis.
 Melong, Leonard F. (M & M Builders), 20 Water St., Quincy.
 Merlino, Luis A. (M & M Construction Co.), 3 Central St., Hingham.
 Merriam, Robert C., 1713 Mass. Ave., Lexington.
 Messier, Edward S., 1441 Broadway, New York (18).
 Michael, Elias J., 45 Birch St., Roslindale, (31).
 Michael, Robert H., 98 Highland Ave., Somerville, (43).
 Michaelson, Lillian, Mrs. (Longwood Associates), 626 Commonwealth Ave., Newton Centre (39).
 Millen, Leonard K., 616 Dowling Bldg., Malden.
 Miller, Bernard (Miller & Co.), 10 Tremont St.
 Miller, Charles G. (J. D. Willis Co.), 50 State St.
 Miller, Clifford V., 1394 Beacon St., Brookline.
 Miller, Walfred (Miller & Linde), 68 Garden St., Needham.
 Mills, Kendall, 73 Tremont St.
 Miaz, Herman A., (Boston Metropolitan Bldgs., Inc.), 50 Federal St., (10).
 Miranda, Arthur, (Miranda Insurance Agency), 76 Meridian St., E. Boston.
 Mitchell, Arthur G., 235 Bedford St., Lexington (73).

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Mitchell, Robert S., 38 Blumhill Ave., Roxbury (19).
 Mitchell, Ruth W., Mrs., 1 Patriots Drive, Lexington.
 Moldaw, Aaron S. (Zibit Associates), 322 Harvard St., Brookline.
 Mooney, Frank J., 694 Main St., Waltham (54).
 Moor, Walter A., 442 Washington St., Wellesley (81).
 Moore, Warren K., 779 Centre St., Jamaica Plain (30).
 MORGAN, F. PAUL (F. P. Morgan Co.), 45 Milk St. (9).
 Morgan, Robert M., (Boston Five Cents Sav. Bank), 30 School St. (8).
 Morin, George A., 44 School St.
 Morrison, Robert G. (Morrison Associates), 442 Washington St., Wellesley.
 Morrison, Thomas D. (N. E. Telephone & Telegraph Co.), 185 Franklin St. (7).
 Morrissey, William F. (Quincy & Co.), 73 Tremont St.
 Morse, Ralph C., 188 Derby St., West Newton, (5).
 Morse, Ralph L., Sudbury.
 Morris, J. Reed, (Boston Five Cents Sav. Bank), 30 School St.
 Moskow, Abraham, (Moskow Bros.), 68 Devonshire St.
 Mucci, Ray, 1065 Montello St., Brockton.
 Mulhern, John H., 763 South St., Roslindale.
 Mullen, Carl C., (Columbian Natl. Life Ins. Co.), 77 Franklin St., (12).
 Murphy, Edward J. (Newton Estates), 29 Hall Ave., Watertown (72).
 Murphy, Fred C., 1537 Main St., Springfield.
 Murphy, James P., 86-A Highland Ave., Somerville.
 Murphy, James V., 42 Willow St., W. Roxbury.
 Murphy, John F., 53 State St.
 Murphy, John H., 44 Central St., Lowell.
 Murphy, Robert T., 1854 Centre St., West Roxbury.
 Murray, Wm. J. (Murray & Gillett), 1 Thompson St., Winchester.
 Mutt, John E., 10 Walden St., Concord.
 Myerson, Abraham, 18 Tremont St.
 Nadel, David A. (in service).
 Nahapien, Moses H., 339 Auburn St., Auburn-dale (66).
 Nash, Montanus K., 2245 Mass. Ave., Cambridge.
 Nassif, David (David Nassif Co.), Statler Office Bldg., (16).
 Neice, Byron W., P.O. Box 112, Foxboro.
 Nelson, Albert F., 504 Washington St., Norwood.
 Nelson, Charles P. A. (Prudential Insurance Co. of America), 80 Federal St. (10).
 Nelson, Mary E., Mrs. (Thomas E. Nelson), 6 S. Main St., Sharon.
 Nelson, Paul W., 727 Mass. Ave., Arlington.
 Nelson, Thomas E., 6 S. Main St., Sharon.
 Nesson, Samuel, 8-16 Garrison St.
 Newhall, Charles A., 1101 Beacon St., Brookline, (46).
 Newhall, Horatio, 27 State St.
 Nichols, David H., 161 Devonshire St.
 Niles, Harold L. (Niles, Inc.), 1278 Beacon St., Brookline (68).
 Niles, L. F., 1278 Beacon St., Brookline (68).
 Nissenbaum, Joseph J., 39 Union Sq., Somerville.
 Nixon, Mrs. Paula, 2 W. Cedar St.
 Noble, Joseph A., 465 Park Dr. (15).
 Nordblom, Carl R., 988 Memorial Drive, Cambridge.
 Nordblom, Robert C., 50 Congress St., (9).
 Nordblom, Rodger P., 50 Congress St., (9).
 Norton, Bernard, 3 High St., Medford.
 Norton, George H., (Wm. Pease O'Brien, Inc.), 10 State St.
 Oakes, George F. (R. M. Bradley & Co., Inc.), 250 Boylston St.
 Oates, Edward A., 443 Mt. Auburn St., Watertown.
 O'Brien, David H., 149 Warren St., Roxbury.
 O'Brien, Frank P., 120 Inman St., Cambridge.
 O'Brien, William H. (O'Brien's Real Estate Agency), 48 Acton St., Maynard.
 O'Brien, Wm. Pease, 10 State St., (9).
 O'Callaghan, Frank J., Jr., 11 Fairfax Rd., Milton.

O'Connor, Charles W. (Brantford Realty Corp.), 224 Washington St., Weymouth.
 O'Connor, James H. (Abington House Inc.), 62 Middle St., Weymouth.
 O'Connor, John J., 236 K. St., So. Boston, (27).
 Odell, George W., 803 Washington St., Newton.
 O'Hearn, John P., 40 Court St.
 Oldenburgh, Edward T. (Edw. T. Oldenburgh & Son, Inc.), 92 River St., No. Weymouth.
 O'Leary, John, (Cambridge Federal Loan Assn.), 38A Brattle St., Cambridge.
 Olinder, Robert A., 7 Water St.
 Olmstead, Ernest D., Holliston.
 Olson, Olof, 60 State St. (9).
 Oman, Arthur H., River St., Norwell.
 O'Neill, John E. (Joyce Realty), 2074 Centre St., West Roxbury.
 Orlick, Harold A., 325 Harvard St., Brookline (46).
 Orlick, Max, 325 Harvard St., Brookline (46).
 Otis, William F. (Hunneban & Co.), 305 Beacon St. (16).
 Owen, Harburt B., 112 Revere St.
 Page, Hans, 443 Great Plain Ave., Needham (92).
 Paine, Stephen, Federal St. Bldg. Tr., 24 Federal St. (10).
 Paine, William W., 1297 Beacon St., Brookline.
 Palmo, Edgar P., 1318 Beacon St., Brookline.
 Palmer, Henry W., 62 Adams St., Milton (87).
 Parker, Edna M., Mrs. (Martin Cerel), 18 E. Central St., Natick.
 Parshley, Wilbur W., 347 Washington St., Newton (58).
 Pasqualucci, George (Louis Pasqualucci & Son, Inc.), 40 Summer St., Quincy (69).
 Patnode, Forrest I., (F. I. Patnode Co.), 408 Market St., Brighton.
 Pauler, John N., (Brodrick Bros.), 636 Commonwealth Ave., Newton Centre.
 Payne, William J. (Newton National Bank), 384 Centre St., Newton (58).
 Pearce, Arthur P., Jr., 18 Oliver St.
 Pearce, Franklin E., 103 Ashland St., Malden, (48).
 Peavey, Newall A., 165 N. Main St., Sharon.
 Peirce, Richard B., (C. W. Whittier & Bro.), 82 Devonshire St., (9).
 Pendergraft, Charles F. (John C. Kiley & Son), 15 Bosworth St.
 Penney, Walter F., 824 Mass. Ave., Arlington.
 Perkins, Kenneth R., 20 Kilby St. (9).
 Perry, Francis W., 453 Washington St.
 Perry, Herbert G., (A. W. Perry, Inc.), 453 Washington St., (11).
 Perry, Joseph Earl, (Newton Savings Bank), 286 Washington St., Newton.
 Perry, Richard, 10 Post Office Sq.
 Peters, Peter N. (M-Leighton Inc.), 356 Chestnut Hill Ave., Brookline (46).
 Petersen, August F., Main St., Cohasset.
 Phoeny, Harold A., 2000 Beacon St., Brookline.
 Phoeny, William J., 2000 Beacon St., Brookline.
 Phelan, Francis, (W. T. Phelan & Co.), 1384 Mass. Ave., Cambridge.
 Phelan, Mabel L., 247 Belmont St., Belmont.
 Piattoni, John L., 1110 Main St., Walpole.
 Piemonte, Gabriel F., (Downtown Realty Co.), 213 Hanover St.
 Pieper, Charles P., 205 Eliot St., Ashland.
 Pierce, Henry H., (Merchants Co-op Bank), 24 School St., (8).
 Pihl, Marshall R., 27 State St., Rm. 84.
 Pike, Earl J., (C. D. Waterhouse), 20 College Ave., Somerville.
 Pinkham, Henry S., 250 Boylston St., (16).
 Pitchford, A. Lester, 571 High St., Westwood.
 Pitkin, Harry L., 18 Tremont St.
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Schuman, George J., 255 Main St., Hyannis.
Schuman, Ruth H., 255 Main St., Hyannis.
Shaw, Mrs. Edward E., P. O. Box 296, Monument Beach.
Sparks, Cecile M., Main St., West Harwich.
Stevens, A. Pelham, 20 Kilby St., Boston.
Stevenson, Edward L., P.O. Box 501, Edgartown.
Sullivan, Howard R., 130 Main St., Harwichport.
Swan, Sidney T., Next to Southward Inn, Orleans.
Swift, Charles L., Main Road, Waquoit, East Falmouth.
Swift, Harold I., Main St., Brewster.
Swift, Janet, Main St., Vineyard Haven.
Taylor, Herbert F., Jr., 20 Federal St., Boston.
Taylor, John J., Dennisport.
Teel, Benjamin F., Centerville.
Walker, Iris, Bayberry Hill, Eastham.
Weeks, Katherine M., Ocean View Avenue, Cotuit.
Welch, Arthur I., 359 Main St., Dennisport.
Woodward, H. C., Taunton.
Woodward, James A., 234 Main St., Hyannis.
Worrall, Alton H., Wareham.

Chicopee Real Estate Board

Active Members, 13.
President: Eugene O'Neil, 22 Broadway, Chicopee Falls.
Secretary: Rudolph J. LaBel, 23 Trilby Ave., Chicopee Falls.
Bault, Philip J., 136 Main St., Chicopee Falls.
Balthazard, Alfred, 172 Chicopee St.
Beauchemin, Henry, 990 Chicopee St., Williamsett.
Bray, Charles, 71 Main St., Chicopee Falls.
Brochu, Roland H., 506 Grattan St., Aldenville.
Celatka, Edward T., 317 Montcalm St., Fairview.
Celatka, Stanford, 317 Montcalm St., Fairview.
Furtek, Stanley, 226 Exchange St., Chicopee.
Granfield, Arthur, 60 Springfield St., Chicopee.
Lavigne, Ernest R., 35½ Center St., Chicopee.
LeBel, Rudolph, 23 Stewart St., Aldenville.
Morse, Addison C., 38 Center St.
O'Neil, Eugene, 22 Broadway, Chicopee Falls.

Eastern Middlesex Board of Realtors

Active Members, 58; Others, 19.
President: G. Webster Servis, 23 W. Wyoming Ave., Melrose.
Secretary: Miss Muriel M. McCormick, 536 Franklin St., Melrose.
Alley, Owen F., 837 Main St., Melrose.
Anderson, David C., 2 Arlington Rd., Melrose.

Anderson, Oscar A., 10 Hutchins Circle, North Reading.
Andrews, Percy E., 442 Main St., Stoneham.
Balcom, Chester T., 463 Main St., Melrose.
Barber, Laura M., 122 W. Emerson St., Melrose.
Bartlett, Emma M., 616 Main St., Melrose.
Bartlett, Willard D., 616 Main St., Melrose.
Beyea, Alvin E., 12 Chestnut St., Wakefield.
Boyle, Edward G., 478 Main St., Woburn.
Bradley, John J., 79 Albion St., Wakefield.
Bradley, Lillian A., 79 Albion St., Wakefield.
Bradley, Walter L., 14 Court St., Wakefield.
Brown, Herman E., 319 Main St., Stoneham.
Burnham, W. Franklin, Jr., 604 Main St., Reading.
Burnes, Harold W., 4 Wolcott Rd., Woburn.
Cardinale, Giro J., 442 Main St., Stoneham.
Cotting, Merrill P., 188 Lowell St., Wakefield.
Crosby, Ralph A., 3 Chestnut St., Wakefield.
Curley, James J., 409 Main St., Wakefield.
DeVries, George J., 72 Albion St., Wakefield.
DiPanfilo, Frank P., 396 Main St., Woburn.
Dolan, Thomas H., 325 Main St., Woburn.
Downs, Mrs. Olga R., 122 W. Emerson St., Melrose.
Elfman, Mrs. Ida B., 418 Main St., Wilmington.
Elliott, Elwood B., 3 Central St., Stoneham.
Fish, Walter E., 256 Main St., Stoneham.
Fridolin, Rangnar, 64 Elm St., Woburn.
Gersin, David M., 2 Tuttle St., Wakefield.
Greene, Fred L., Main St., North Reading.
Harrington, Gordon W., 188 Lowell St., Wakefield.
Homer, Edward P., 106 Franklin St., Stoneham.
Horne, Thomas J. D., Main St., Stoneham.
Knowlton, A. Francis, 28 Parker St., Wakefield.
Laughhead, Mrs. Dorothy C., 3 Chestnut St., Wakefield.
MacDonald, Lillian V., 20 Crystal St., Melrose.
MacIntosh, George E., 324 Main St., Reading.
MacIntosh, Wilbur W., 663 Main St., Melrose.
McCormick, Muriel M., 536 Franklin St., Melrose.
Melendy, Irving D., 536 Franklin St., Melrose.
Mooe, Charles J., 26 Essex St., Melrose.
Nelson, Hartvig, 7 Sherman Pl., Woburn.
Nichols, Dorothy, 122 W. Emerson St., Melrose.
O'Connell, James T., Main St., North Reading.
Payson, Albert T., 1 Upham St., Melrose.
Pavao, James Jr., 143 Pleasant St., Woburn.
Phinney, A. Waldo, 61 Cross St., Reading.
Quimby, Carlyle F., 88 Haven St., Reading.
Romano, Peter, 2 Tuttle St.
Rounds, Albert P., 230 Main St., Stoneham.
Scanlon, Richard J., 411 A Main St., Wakefield.
Servis, G. Webster, 23 W. Wyoming Ave., Melrose.
Squibb, Lee, 581 Main St., Reading.
Steele, Earle G., 6 Prescott St., Reading.
Strout, Charles H., 485 Main St., Reading.
Walker, N. Kennard Jr., 536 Franklin St., Melrose.
Williams, M. Dudley, Jr., 439 Main St., Melrose.
Wing, Myron E., 485 Main St., Reading.

Essex North Board of Realtors

Active Members, 17; Others, 1.
President & Secretary: Robert C. Clark, 40 Pleasant St., Newburyport.
Briggs, Claude E., 21 Pleasant St., Newburyport.
Briggs, Richard C., 113 Main St., Amesbury.
Clark, Robert C., 40 Pleasant St., Newburyport.
Crane, A. Lawton, 55 Pleasant St., Newburyport.
Gould, Edward, 12 Market St., Newburyport.
Humphrey, Harold F., 34 Pleasant St., Newburyport.
Hyder, Richard D., 18 Whitehall Rd., Amesbury.
Livermore, Charles Jr., 3 Forest St., Byfield.
Livermore, Mary, 3 Forest St., Byfield.
McPhail, George E., 13 Main St., Byfield.
Mussells, Mrs. Domniqua, Middle Rd., Newbury.
Page, Arthur S., 55 Pleasant St., Newburyport.
Peterson, Carlyle B., 156 Elm St., Amesbury.
Phillips, Donald Jr., Box 463, Newburyport.
Plumer, Leon N., 40 Pleasant St., Newburyport.
Regan, John, Ferry Rd., Newburyport.
Walton, Ernest T., 101 State St., Newburyport.

Fall River Board of Realtors

Active Members, 33; Others, 16.
President: Albert G. Pierce, 26 Bedford St.
Secretary: William H. Barker, 57 N. Main.
Barnaby, Eddie L., 124 Forest St.
Beckett, J. Fred, 49 Purchase St.
Braz, John R., Jr., 207 Academy Bldg.
Buffinton, James N. & Co., 10 Purchase St.
Cain, Charles R., 226 S. Main St.
Clarke, Albert N., 351 2nd St.
Connors, Francis J., 1414 S. Main St.
Estrella, Manuel G., 7 Purchase St.
Frechette, Leopold A., 197 Lindsey St.
Gomberg, Maurice, 38 Third St.
Haffards, G. M. & Co., 86 Purchase St.
Hickey, Wm. J., 173 Woodlawn St.
Hochu, Norman F., 10 Purchase St.
Howarth, Alfred A., 154 N. Main St.
Howland, A. G. & W. J., 26 Bedford St.
Lowney, Jeremiah J., 1447 S. Main St.
Markell, Myer, 41 N. Main St.
Marshall, John, 315 Granite Bldg.
McNeill, Hugh T., 163 New Boston Rd.
Oliveira, Gilbert C., 154 Brighton St.
Ouellette, Adrian, 965 Plymouth Ave.
Ouellette, Pierre L., 965 Plymouth Ave.
Pimental, Arthur F., 226 S. Main St.
Poirier, Wilfred J., 210 Thomas St.
Prebluda, Barney, 32 Chesworth St.
Savard, Lorenzo E., 235 Pocasset St.
Slade, John P. & Son, 57 N. Main St.
Sullivan, Francis E., 161 S. Main St.
Thomas, Joseph E., 219 Granite Bldg.
Tonkonogy & Adler, 10 Purchase St.
Welch, John M., 7 N. Main St.

Franklin County Real Estate Board

Active Members, 15; Others, 4.
President: Simon L. Cohn, 267 Main St., Greenfield.
Secretary: Francis Farrell, 19½ Federal St., Greenfield.
Benson, W. Edward, 96 Main St., Greenfield.
Casey, John A., 11 Ames St., Greenfield.
Chevalier, A. L., 302 Main St.
Cohn, S. L., 267 Main St.
Farrell, Francis, 19½ Federal St., Greenfield.
Finn, Daniel W., 14 Miles St.
Hamilton, J. L., 123 Shelburne St., Greenfield.
Lawson, Edwin W., 79 Fountain St., Orange.
Lyman, K. H., 96 Main St.
Martin, Chester, 20 Wells St., Greenfield.
Nichols, Madeleine, 14 Hope St., Greenfield.
Pleasant, Wayne E., 29 J St., Turners Falls.
Ruggeri, Alphonse, 122 Deerfield St., Greenfield.
Skibiski, Michael, Sunderland.
Zschau, Ronald, 12 Main St., Millers Falls.

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Hampshire County Board of Realtors

Active Members, 23; Others, 2.
President: Mrs. Helen Hudnut, 16 Center St., Northampton.
Secretary: Jeanne E. Hemenway, Williamsburg.
Allen, Abraham I., P.O. Box 9, Northampton.
Bailey, William E. (Bailey Insurance Agency), 142 Main St., Northampton.
Banner, John L., 78 Main St., Northampton.
Bernache, William A., 83 Main St., Florence.
BORAWSKI, ALEXANDER W., 56 Main St., Northampton.
Borawski, Felix, 56 Main St., Northampton.
Brown, Robert S., 314 N. Pleasant St., Amherst.
Couchon, Arthur G., 22 Pleasant St., Eastampton.

Couchon, Ernest, 22 Pleasant St., Eastampton.
Finck, Gustav A., 63 Main St., Florence.
Footit, Barbara A., N. Pleasant St., Amherst.
Hemenway, Jeanne E., Williamsburg.
Hudnut, Helen, 16 Center St., Northampton.
Lamoureux, Clarence E., 101 Main St., Eastampton.
Leahan, C. Henry, 108 Church St., Ware.
Mutter, Francis J., 99 Cottage St., Eastampton.
O'Rourke, John J., 86 Main St., Northampton.
Salvo, Walter, 171 Main St., Northampton.
Shea, Frank J., 86 Main St., Northampton.
Skibiski, John, Elizabeth Rock, Northampton.
Snow, Silas, Williamsburg.
Trombly, Ralph W., South Belchertown.
Wiley, Harold N., Main St., Belchertown.

Haverhill Board of Realtors

Active Members, 17; Others, 1.
President: Milton M. Cotter, 648 Main St.
Secretary: John J. O'Shea Jr., S. Main St., Plaistow, N.H.
Adams, Harry E. Jr., 153 Merrimack St.
Boyd, Robert B., 42 Park St., Bradford.
Cotter, Milton, 648 Main St.
Fascione, Helen, 5 Florence Ave.
Gendreau, Edmund W., 35 Whittier Rd.
Hayes, Miss Elizabeth M., 50 Merrimack St.
Hilliard, George H., 34 Arlington St.
House, Arnold, 3 Florence Ave.
Keezer, George B., Main St., Plaistow, N.H.
Kirby, Thelma A., 28 Ellen St.
Marston, Mrs. Doris, 69 North St., Georgetown.
Morton, Warren W., 191 Merrimack St.
O'Shea, John J. Jr., S. Main St., Plaistow, N.H.
Rogers, John H., 50 Water St.
Sargent, Edward G., 53 Merrimack St.
Thornton, Daniel M., 191 Merrimack St.
Watson, William, 50 Merrimack St.

Holyoke Board of Realtors

Active Members, 23; Others, 4.
President: Rolland A. Dunn, 56 Suffolk St.
Secretary: Nicholas F. Baker.
Allyn, Stewart R., 225 High St.
Baker, Nicholas F., 225 Beech St.
Baldwin, William H., 403 Hillside Ave.
Canney, George F., 103 College St., South Hadley.
Charbonneau, Alfred J., 399 Appleton St.
DesFosses, John J., 37 Bay State Rd.
Dunn, R. A., 56 Suffolk St.
Fournier, Alphonse, 34 Chartier Dr., Williamssett.
French, Alvin C. M., 148 Pearl St.
Johnson, Fred C., 9 Vadnaia St.
Kedziarski, Theodore, 560 Dwight St.
Kosienski, Frank, 175 High St.
Kozinski, George, 276 High St.
Kozinski, Joseph F., 276 High St.
LeFebvre, George, 29 Camden St., South Hadley Falls.
McManus, Edgar, 134 Allyn St.
O'Connell, Ray, 276 High St.
O'Connell, Sam, 276 High St.
O'Donnell, Edward S., 225 High St.
Pasquinnucci, Lorenzo J., 77 Locust St.
Vanasse, Anatole, 111 College St., South Hadley.
Woods, Edmund G., 740 Dwight St.
Woods, Francis B., 264 Maple St.

Greater Lawrence Board of Realtors

Active Members, 33; Others, 10.
President: Joseph Campopiano, 301 Essex St., Lawrence.
Secretary: Raymond Mowat, 5 Jackson St., Methuen.
Andrew, T. Edwin, 301 Essex St., Lawrence.
Axelrod, Harry, off Railroad Ave.
Barnard, Winifred M., 36 Main St., Andover.
Bernardin, Eugene A. Jr., 3 Main St., Andover.
Bullock, Mrs. Robena E., 150 Main St., No. Andover.
Campopiano, Joseph, 301 Essex St., Lawrence.
Comtois, Henry J., 33 Hawley St., Lawrence.
DeFelice, Peter J., 44 Forest St., Lawrence.
Deitrich Rudy, 301 Essex St.
DiMauro, Santo A., 108 Main St., N. Andover.
Eastman, Weston F., 301 Essex St., Lawrence.
Fredt, Ead, 477 Essex St., Lawrence.
Galvin, Bart J., 301 Essex St., Lawrence.
Geller, Max, 351 Essex St., Lawrence.
Gens, Harold F., 187 Chestnut St., Andover.
Harding, Donald, 10 Clover St., Methuen.
Herschfield, Joseph, 359 Lowell St., Methuen.

Kane, John J., 80 Lynn St.
Kiamie, Victor, 31 Hampshire St., Lawrence.
Kiliorin, Karl C., 77 Main St., Andover.
McKallagat, Daniel L., 301 Essex St.
Mowat, Raymond, 5 Jackson St., Lawrence.
Remond, Thomas F., 248 Broadway, Methuen.
Reitano, Sebastian, 263 Essex St., Lawrence.
Salvetti, Augustine J., 316 Essex St., Lawrence.
Samel, Sam, 112 Franklin St., Lawrence.
Simmers, Richard C., 94 Main St., Andover.
Siskind, Roland R., 301 Essex St., Lawrence.
Stevens, Elton E., 351 Essex St., Lawrence.
Walch, Joseph F. Jr., 373 Essex St., Lawrence.
Whipple, Richard G., 301 Essex St., Lawrence.
Wilkinson, Ernest L., 301 Essex St., Lawrence.

Lowell Real Estate Exchange

Active Members, 30.
President: William E. Riney, 24 Merrimack St.
Secretary: Harold J. Downing, 219 Central St.
Achin, Robert H., (Henry Achin Agency), 20 Aiken St.
Carter, A. F., King St. & New Estate Rd., Littleton.
Cooney, James, 22 Appleton St.
Corbett, Joseph H., 70 40th Ave.
Dougherty, Bernard, 851 Main St., Tewksbury.
Downing, Harold J., 219 Central St.
Erickson, Arthur, P.O. Box 665.
Gately, William F., 29 Bridge St.
Green, Joseph W., 45 Merrimack St.
Hartigan, Thomas J., 9 Central St.
Higgins, Terrence J. (Higgins & Mullaney), 24 Merrimack St.
Hildreth, Roger H., 619 Gorham St.
Johnson, H. R., 9 Central St.
Lamson, Edward N., 34 John St., Lowell.
Lynn, Gerald J., 219 Central St.
Mahoney, Vincent W., 174 Central St.
McCormack, George H., Rt. 3, Billerica.
McInerney, Joseph C., 253 Appleton St.
McNamara, James F., 361 Bridge St.
Morin, Alfred, 10 Hurd St.
Murphy, Vincent, 40 Central St.
O'Garra, John J., 64 Central St.
Peterson, Carl A. E., 43 Central Square, Chelmsford.
Quinn, Bertha J., 605 Bridge St., Lowell.
Riney, M. Edward, 24 Merrimack St.
Rosenberg, Abraham, 45 Merrimack St.
Runels, Chester M., 53 Central St.
Saunders, Edward J. (Saunders Service), 10 Kearney Sq.
Sullivan, Francis J., 95 Agawam St.
Van Greenby, D. R., 60 Van Greenby Rd.

Lynn Real Estate Board

Active Members, 58; Others, 7.
President: Ralph N. Murray, 79 Banks Rd., Swampscott.
Secretary: Russell H. Craig, 540 Chestnut St., Lynn.
Anderson, Oscar A., 14 Hutchins Circle, Lynnfield Center.
Ambrose, Delphin, 56 Central Ave.
Atkins, Roy S., 391 Eastern Ave.
Aysies, John, 717 Humphrey St., Swampscott.
Backman, Samuel P., 31 Exchange St., Lynn.
Bartram, Glenn W., 31 Exchange St.
Baxter, Everett M., 150 Liberty St.
Bean, Samuel C., 31 Central Square.
Brown, Gordon L., 38 Exchange St.
Bufalino, Raymond J., 501 Humphrey St., Swampscott.
Bunker, Herman C., 359 Central St., Saugus.
Cassidy, Joseph W., 30 Central Ave.
Charron, Andrew, 7 Central Sq.
Collins, George P., 36 Central Ave., Lynn.
Collins, George P. Jr., 36 Central Ave., Lynn.
Connolly, John W., Box 816.
Craig, Albert E., 540 Chestnut St.
Craig, Russell H., 540 Chestnut St.
Curry, Edward M., 700 Humphrey St., Swampscott.
Curtis, George, 195 Broadway.
Cutts, Mrs. Richard, 38 Grant Rd., Swampscott.
Estabrook, Mrs. Dorothy, 90 School St., Saugus.
Estate Realty Co., 149 Monroe St.
Fame, Michael, 60 Central Ave.
Finch, Clarence M., 128 Humphrey St., Swampscott.
Fitzgerald, Edward J., 159 Central Ave., Lynn.
Galis, Samuel, 23 Central Ave.
Haskell, William W., 501 Humphrey St., Swampscott.
Hayes, Paul J., 457 Lincoln Ave., Saugus.
Ingalls, Francis, 48 Central Square.
Jenis, Gregory V., 23 Central Ave.
Johnson, Gustave R., 1 Market St., Lynn.
LeBlanc, Omer N., 3A Chestnut St.
Luise, Alfred P., 14 Central Ave., Lynn.
Lundgren, Clarence E., 163 Central Ave.
Maloon, Clarence B., 145 Munroe St.
Martin, Alice, 38 Exchange St.

Marquis, Eugene R., 3A Chestnut St.
McCarthy, James L., Hotel Edison, Rm. 206.
McGrath, Roy J., 48 Baltimore St.
Mendelsohn, Gabriel M., 439 Washington St.
Mentuck, Elsie R., 134 Humphrey St., Swampscott.
Moran, Joseph T., 153 Central Ave.
Moriarty, John F., Jr., 153 Central Ave.
Moulton, John E., 1 City Hall Sq.
Murray, Ralph N., 79 Banks Road, Swampscott.
Pelletier, Edgar, 118 Monroe St.
Peralta, Francis J., 7 Willow St.
Phillips, Kenneth, 14 Central Ave.
Reiser, Elva M., 492 Lincoln Ave., Saugus.
Sawyer, Frederick L., 518 Lincoln Ave., Saugus.
Stearns, Willard F., 163 Redington St., Swampscott.
Stocker, Crawford H., 112 Market St.
Tattle, Esther M., 31 Bassett St.
Turner, Charles W., 63 Exchange St.
Wadleigh, Paul F., 16 Central Ave.
Waters, David S., 14 Central Ave.
Woodbridge, Charles G., 97 Buffam St.

New Bedford Board of Realtors

Active Members, 47; Others, 8.
President: James F. O'Neill, 113 Campbell St.
Secretary: Mrs. W. O. Wood, 558 Pleasant St.
Almgren, Mrs. Vera J., 45 School St., South Dartmouth.
Andrews, Edwin H., 184 Cottage St.
Audette, R. Donat, 670 Acushnet Ave.
Ayotte, Joseph L., Main St., Lakeville.
Ayotte, Robert H., Main St., Lakeville.
Barros, Manuel A., 48 Hemlock St.
Bonneau, Alfred A., 133 Butler St.
Bonneau, George, 133 Butler St.
Boucher, Ernest H., 508 Pleasant St.
Branwell, Benjamin, 189 Hersom St.
Cohen, Harry, 444 Purchase St.
Correa, Mrs. Eleanor Lowell, Fairhaven Rd., Mattapoisett.
Dalbee, Emile, 187 Tarklin Hill Rd.
DeMello, Angelo C., 28 Prospect St., S. Dartmouth.
Friedberg, Jack, 346 Maple St.
Garbetti, Joseph P., 1780 Acushnet Ave.
Gifford, Ralph S., Locust Rd., Rochester.
Guy, Nathaniel, 67 Plymouth St.
Haste, Peter J., 749 Purchase St.
Hathaway, Wallace C., 281 Park St.
Hayes, Herbert, 192 Church St.
Herman, Louis, 558 Pleasant St.
Hotz, Paul, Taunton Ave., N. Lakeville.
Howes, Charles M., 43 Chestnut St., South Dartmouth.
Lamarre, G. Raymond, 222 Union St.
Lamarre, Lawrence, 222 Union St.
LANGLOIS, A. J., 888 Purchase St.
Levesque, Arlene J., 246 Nash Rd.
Lucas, Steven P., 125 Willis St.
Maciel, John, P.O. Box 117, South Dartmouth.
Margeson, Thomas Harry, 116 DeWolf St.
Marks, Maud K., 163 Main St., Fairhaven.
Marston, James H. C., 908 Purchase St.
Medeiros, Manuel, 1065 Rockdale Ave.
Miller, Harold S., 74 North St.
Norton, Michael J., Jr., 74 Sycamore St.
O'Neill, James F., 113 Campbell St.
Scarpitti, Nicholas L., 533 Mill St.
Scott, Ann (Mrs. Palmer), 4 Prospect St., South Dartmouth.
Sherman, Arthur B., 98 Arnold St.
Silva, Albert, 117 Main St., Fairhaven.
Silva, M. S., Box 385, Hixville Rd., North Dartmouth.
Stern, Herbert, 96 William St.
Washburn, Maurice, Bedford St., Lakeville.
Waxler, Felix B., 63 Brownell St.
Wood, Mrs. W. O., 558 Pleasant St.
Wright, Daniel J., 227 Union St.

North Bristol County Board of Realtors

Active Members, 28.
President: H. Clifton Woodward, 5 Main St., Taunton.
Secretary: Mrs. Louis O. Godfrey, 54 Summer St., Taunton.
Barker, Walter H., 23 Main St., Taunton.
Carroll, Howard B., 35 Ashland St., Taunton.
Clapp, Grenville F., Bristol County Trust Co., Taunton.
Conroy, Wray C., 8 North Main St., Attleboro.
Dimmitt, Arthur B., The First Nat'l Bank of Mansfield, Mansfield.
Eames, Leslie A., 122 North Main St., Mansfield.
Godfrey, Mrs. Louis O., 54 Summer St., Taunton.
Gough, Raymond J., 3 E. Britannia St., Taunton.
Gowen, Horace B., 18 N. Main St., Attleboro.
Hall, George S., Broadway, North Raynham.
Hamby, Alton L. R., 131 Somerset Ave., Taunton.
Kingsbury, Charles M., 56 Taunton Green, Taunton.

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Miller, Gordon A., Machinists' Nat'l Bank, Taunton.
Oakham, M. J., Taunton Gas Co., Taunton.
O'Hearn, John A., 16 Taylor Bldg., Taunton.
Olmsted, Willard E., Attleboro Savings & Loan, Attleboro.
Plonka, Joseph T., 2 Chester St., Taunton.
Potter, William A., 28 Florence St., Taunton.
Robertson, George W., Mechanic's Co-operative Bank, Taunton.
Robinson, Donald R., Associated Builders Inc., Raynham.
Tisdale, Mrs. Luella B. H., 257 Winthrop St., Taunton.
Walker, Allan M., 38 Crocker Bldg., Taunton.
Wheeler, James A., Mansfield Co-operative Bank, Mansfield.
White, Frederick B., Taunton Co-operative Bank, Taunton.
Wood, Louis T., 4 Cohannet St., Taunton.
Woodward, H. Clifton, 5 Main St., Taunton.

Northern Worcester County Board of Realtors

Active Members, 36.
President: Rodney M. Lowe, 404 Main St., Fitchburg.
Secretary: Robert N. Foster, 336 Main St., Fitchburg.
Babineau, Alphonse J., 355 Main St., Fitchburg.
Baron, Z. J., 300 Main St., Fitchburg.
Berlo, Bernard, 50 Fairbanks St., Fitchburg.
Champa, Mrs. Jennie A., 255 Water St., Fitchburg.
Davis, Frederick E., 94 Central St., Winchendon.
Dickinson, M. L., 484 Main St., Fitchburg.
Dufort, Alvah, 73 Boutelle St., Fitchburg.
Ekblad, Emil, 63 Parker St., Gardner.
Farwell, Claude C., School St., Groton.
Fitzpatrick, J. J., 351 Mechanic St., Fitchburg.
Foster, Ralph S., 336 Main St., Fitchburg.
Foster, Robert N., 336 Main St., Fitchburg.
Gagnon, Hector, 327 Main St., Fitchburg.
Hartwell, Chas. F., 90 South St., Westminster.
Kipp, James A., 327 Main St., Fitchburg.
LaChance, Leo P., 64 Pleasant St., Gardner.
Lashua, Howard F., 32 Pleasant St., Gardner.
LeClair, Ovide J., 32 Payson St., Fitchburg.
Ledgard, Rodney M., 337 Main St., Athol.
Lowe, Rodney M., 484 Main St., Fitchburg.
Mallet, A. H., 585 Main St., Athol.
Meany, David, 20 Lovewell St., Gardner.
Merriman, Mrs. Frank E., 122 Day St., Fitchburg.
O'Connell, F. J., 304 Main St., Fitchburg.
O'Connell, Joseph F., 286 Central St., Gardner.
Rome, A. I., 633 Main St., Fitchburg.
Taylor, Arthur S., 470 Main St., Fitchburg.
Tousignant, Charles, 307 Central St., Gardner.
Tousignant, Edmond J., 42 Summer St., Fitchburg.
Tousignant, Fred D., 307 Central St., Gardner.
Tousignant, Robert, 307 Central St., Gardner.
Trinque, Armand, 327 Main St., Fitchburg.
Trinque, Hector J., 54 Main St., Gardner.
Turner, Allen, Bare Hill Rd., Harvard.
Vicario, John D., Main St., Gardner.
Winstow, John, Sterling.

Plymouth County Board of Realtors

Active Members, 39; Others, 5.
President: Edward C. Warram Jr., 100 Summer St., Kingston.
Secretary: H. Parry Evans, 55 Red Gate
Arnold, Francis H., Water St., North Pembroke

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Cheney, Henry E., Box 65, West Hanover.
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Clark, Joseph F., South Duxbury.
Coleman, Ralph H., Main St., Norwell.
Cushman, Mrs. Briggs, 135 Summer St.,
Kingston.
Dwyer, Miss Eleanor, % John L. Rothery
Co., Scituate.
Ellis, Mrs. Elsie R., School St., Bryantville.
Evans, Parry, 55 Red Gate Lane, Cohasset.
Foots, Mrs. Ward, Shipyard Lane, So.,
Duxbury.
Gosnell, Curt, Tinkertown, RFD Duxbury.
Graham, Mrs. Jeannie, Broadway, South
Hanover.
Harrison, Mrs. Leone P., 189 Front St.,
Scituate.
Lambert, Roger J., Church St., Hanover.
Lavallee, Wilfred H., 112 S. Main St., Mid-
dieboro.
Lewis, Harry Scituate, First Parish Rd.
Locke, Mrs. Lucy, 107 Front St., Scituate
Harbor.
Lund, Joseph W., c/o R. M. Bradley Co.,
250 Boylston St., Boston.
MacDonald, Paul B., 7 Washington St.,
Accord.
Maderos, Mrs. Sally, Pine St., Norwell.
McIntosh, Neal, White Horse Beach P.O.,
Plymouth.
McKay, Henry C., Ocean St., Marshfield.
Moffatt, Mary A., County Way, North Scit-
uate.
Mullowney, Mrs. Barbara, Powder Point
Ave., Duxbury.
Murdoch, John A., Box 45, Greenbush.
Palmer, Henry W., 51 Adams St., Milton.
Reid, Alvin R., Hanson.
Roberts, Fred W., Moraine St., Marshfield.
Rome, Ellis, Rockland (R.F.D.).
Rome, Mildred K., Rockland RFD.
Schroeder, Walter U., 18 Main St., Ext.
Plymouth.
Smith, Mrs. Whitton Frances, 141 First
Parish Rd., Scituate.
Turner, Robert, 188 First Parish Rd.,
Scituate.
Walker, Percy L., Tremont & St. George
Sts., Duxbury.
Warnaman, Edward C. Jr., 65 Main St.,
Plymouth.
Young, Miss Constance, St. George St.,
Duxbury.

**Quincy and South Shore
Board of Realtors**

Active Members, 95; Others, 55.
President: Dorothy L. Osborne, 1359 Hancock
St., Quincy (11).
Secretary: John W. Lowrance, 170 North St.,
Quincy.
Adams, C. Malcolm, 182 Summit Ave.,
Quincy (70).
Barry, Richard E., 114 Otis St., Milton (86).
Barry, Richard J., Jr., 270 Hancock St.,
North Quincy (71).
Beers, James H., 224 Washington St.,
Weymouth.
Beveler, MacDavis, 712 Hancock St.,
Wollaston.
Bestgen, William H., 24 Florence St.,
Wollaston (70).
Blake, Robert A., 501 Beale St., Quincy (69).
Blinn, William H., 1601 Hancock St.,
Quincy (70).
Boynton, Arthur E., 36 Commercial St.,
E. Braintree (84).
Bridges, Walter G., 122 Union St., South
Weymouth.
Brown, Daniel A. Jr., 36 Quincy Ave.,
E. Braintree (84).
Carnes, John F., 9 Elm St., Hingham.
Child, Warren H., 171 Main St., Hingham.
Clare, William B., 351 Granite St., Quincy
(69).
Clark, Fredrick L., 38 Lakewood Rd., S.
Weymouth.
Cole, Geo. A., 71 Lincoln St., Hingham.
Cole, George A. Jr., 170 North St., Hingham.
Condon, Paul T., 189 Lincoln St., Hingham.
Crosby, H. K., 812 Main St., S. Weymouth.
Crosby, William B., 30 Hinckley Rd.,
Milton.
Cruise, Edw. J., 160 Washington St., Wey-
mouth.
Curtis, Arthur B., 1245 Hancock St.,
Quincy.
Davis, C. H., 42 Quincy Ave., E. Braintree
(84).
DeSantis, Frank C., 135 Washington St.,
Weymouth.
Devlin, Robert E., 671 Hancock St., Wollas-
ton (70).
Doucette, Paul A., 133 Washington St.,
Weymouth (88).
Doucette, Ruth B., 1601 Hancock St.,
Quincy.
Ducote, Barbara L., 151 Hancock St., North
Quincy.
Eastman, Arnold, 107 Vassall St., Quincy
(70).
Ebbett, Ballard, 36 Quincy Ave., E. Brain-
tree.
Ericson, Bernard J., 801 Washington St.,
Weymouth.
Faxon, Robert M., 1245 Hancock St., Quincy
(69).
Flavin, James J., 1085 Hancock St., Quincy.
Fraser, Waldo A., 55 Saville Row, Quincy
(69).
Fraumeni, Onofrio, 171 Billings Rd., Quincy,
(71).
Furlong, Charles K., 826 Washington St.,
S. Braintree (85).
Gallagher, John J. Jr., 15 Saville St., Quincy.
Gallagher, William P., 177 Bridge St.,
North Weymouth.
Gordon, Ruth U., 872 Nantasket Ave., Hull.
Greene, Aura A., 88 Penn St., Quincy (69).
Gunn, Francis A., 82 Pleasant St., Wey-
mouth (90).
Hannon, Peter J., 12 Maple St., Quincy (69).
Hewitt, John D., 654 Hancock St., Wollas-
ton (71).
Hollis, Minot, 12 Pond St., S. Weymouth
(90).
Hourihan, Jas. F., 584 Columbia Rd., Dor-
chester (25).
Hutt, Burton B., 20 Cushing St., Quincy
(70).
Jordan, Charles G., 15 Front St., Weymouth.
Keith Alfred A., 15 W. Squantum St., N.
Quincy.
Keith, Alfred B., 69 Sagamore Ave., North
Quincy (71).
Klason, Herbert K., 801 Washington St., E.
Weymouth.
Lathrop, Durant E., 230 Quincy Ave., E.
Braintree.
LePage, Irene M., 6 Commercial St.,
Weymouth.
LePage, Joseph F., 6 Commercial St., Wey-
mouth.
Lowrance, Mrs. Ione R., 170 North St.,
Hingham.
Lowrance, John W., 170 North St., Hing-
ham.
Marden, Wallace, 329a Newport Ave.,
Quincy.
McCormack, Gertrude B., 108 Main St.,
Hingham.
McCormack, James B., 108 Main St., Hing-
ham.
McHugh, J. Edward, 276 Granite Ave.,
Milton.
McNulty, Arthur F., 160 Connell St.,
Quincy.
Melville, W. Homer, 230 Quincy Ave., East
Braintree (84).
Moore, Walter, P.O. Box 411, Reno, Nevada.
Morrill, Frederick L., 490 Hancock St.,
Wollaston (70).
Nickerson, N. G., 80a Beale St., Quincy (70).
Niles, Arthur C. Jr., 1 Elm St., Braintree
(84).
Niles, Waldo E., 1 Elm St., Braintree, (84).
Nowlan, Gerald T., 1621 Hancock St.,
Quincy (69).
Oman, Arthur H., 411 Washington St.,
Weymouth.
Osborne, Dorothy L., 1359 Hancock St.,
Quincy (69).
Palmer, Henry W., 62 Adams St., Milton
Village (87).
Partridge, Sidney, 1175 Main St., Hingham.
Perkins, James A., 1259 Hancock St.,
Quincy.
Peterson, Henry J., 160 Washington St.,
Weymouth.
Raymond, Herbert W., 1528 Main St.,
South Weymouth.
Riggs, Kenneth H., 23 Beale St., Quincy (70).
Riggs, N. J., 23 Beale St., Quincy (70).
Riley, Margaret, 98 Atlantic Ave., Hull.
Ross, Charles A., 28 Franklin St., Quincy,
(69).
Severy, James E., 114 S. Central Ave.,
Quincy (70).
Shea, William J., 12 Beale St., Quincy, (70).
Smith, Charles F. A., 18 Elmwood Rd.,
Braintree.
Stocks, Albert V., 665 Hancock St., Quincy
(70).
Stringer, Bertha H., 15 Lincoln St., Hing-
ham.
Sullivan, Paul N., 1372 Hancock St., Quincy,
(69).
Swinimer, Arnold R., 1400 Hancock St.,
Quincy (69).
Sylvester, Frederick H. Jr., 6 Sycamore
Lane, Hingham.
Taunton, Benjamin W., 53 State St., Boston.
Usher, David C. Jr., 177 Belmont St., Wol-
laston.
Waldron, Harold E., 645 Hancock St.,
Quincy (70).
Walker, Mary L., 47 Beale St., Wollaston.
Webb, Parker, 45 Milk St., Boston.
Wendell, Edward E., 3 Arlington St.,
Boston.
Whelan, Anna M., 320 Brook Rd., Milton.

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Weymouth.
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Weymouth.

**Greater Salem
Real Estate Board**

Active Members, 62; Others, 3.
President: Brainard F. Conley Jr., 30 Central
St., Ipswich.
Secretary: Derby Moore, 221 Essex St.,
Salem.
Andrews, Miss Esther S., Main St., Essex.
Archer, Clement C., 271 Cabot St., Beverly.
Barry, Cornelius D., 221 Cabot, Beverly.
Belleau, Theophile, 244 Lafayette St., Salem.
Bemis, E. Carleton, 41 Atlantic Ave.,
Marblehead.
Boardman, Mrs. Rhoda C., 17 Bridge St.,
Manchester.
Bochnynski, John J., 104 Essex St., Salem.
Bradley, Sargent, Harbor St., Manchester.
Burke, Joseph P., 173 Cabot St., Beverly.
Cargill, William R., Main St., Topsfield.
Carpenter, Walter H., 32 Ocean St., Beverly.
Clifford, Harry D., 1 Hawthorne Blvd.,
Salem.
Conley, Brainard F. Jr., 30 Central St.,
Ipswich.
Conley, Paul D., 30 Central St., Ipswich.
Conway, Walter A., 208 Essex St., Salem.
D'Arcy, James F., Depot Sq., S. Hamilton.
Davis, Leverett E., Seaview Ave., Marble-
head.
Donovan, Joseph F., 267 Cabot St., Beverly.
Douglas, Neiland J., 127 Hale St., Beverly.
Driscoll, John A., 6 County St., Peabody.
Faulkner, David P., 116 Pleasant St., Marble-
head.
Field, James, 285 1/2 Essex St., Salem.
Frye, David, 263 Essex St., Salem, Mass.
Goodnow, Alden C. Jr., 26 Fellows St.,
Danvers.
Gardfield, Jackson W., 53 Main St., Hamilton.
Gordon, David J., 24 Main St., Peabody.
GRAVES, MARION M., 60 Pleasant St.,
Marblehead.
Gray, Warren P., 5 Oak St., Marblehead.
Ham, Herbert C., 11 Trask St., Danvers.
Hayes, Richard G., 7 Broadway, Beverly.
Hayes, Stanley G., 5 Broadway, Beverly.
Hood, Lillian F., 145 Cabot St., Beverly.
Hosman, Harry A., 7 Endicott St., Beverly.
Johnston, Charles S., Jr., 276 Essex St.,
Salem.
Karavadas, Spiros, 88 Main St., Peabody.
KENT, A. GORDON, 35 Maple St., Danvers.
Leonard, Ralph L., 206 Bridge St., Beverly.
Lunn, Robert O., 234 Cabot St., Beverly.
Manning, William F., 73 Washington St.,
Salem.
Marquis, George W., 218 Essex St., Salem.
Moore, Derby, 221 Essex St., Salem.
Morgan, Leslie, 173 Cabot St., Beverly.
Morse, George A., 13 Harrison Ave., Beverly.
Nickerson, Donald W., 221 Cabot St.,
Beverly.
Roberts, Boyd, 170 Cabot St., Beverly.
Robinson, Charles H., 157 Pleasant St.,
Marblehead.
Rose, Robert W., 411 Atlantic Ave., Marble-
head.
Sihpol, Theodore C., 222 Cabot St., Beverly.
Simon, William M., 242 Cabot St., Beverly.
Smalls, George A., 88 Main St., Peabody.
Smithson, Ralph O. Jr., 138 Conant St.,
Beverly.
Spaine, Daniel, 50 High St., Danvers.
Sterling, Lester O., 222 Cabot St., Beverly.
Tobey, A. Guilford, 4 Fountain Inn Lane,
Marblehead.
Upham, Earl M., 131 Dodge St., Beverly.
Van Blarcom, Mrs. Louise, Candlewood Rd.,
Ipswich.
Waters, David S., 1 Hawthorne Blvd.,
Salem.
Watkins, Edward F., 31 Beach St., Man-
chester.
Webster, W. Ray, 50 Sunset Dr., Beverly.
Willmington, Guy T., 38 Union St., Man-
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Wright, Mrs. Marguerite C., 7 Atlantic Ave.,
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Zetlan, Samuel, 99 Main St., Peabody.

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Active Members, 64; Others, 20.
President: E. S. Thyberg, 1238 Parker St.
Secretary: Wolcott W. Gumble, 57 Vernon St.
(3).
Adams, Roger E., 115 State St. (3).
Alderman, Howard F., 3 Elm St. (3).
Arling, Walter J., 31 Elm St. (3).
Burns, George M., 31 Elm St. (3).
Burt, Clarence A., 25 Elm St. (3).
Campbell, Ralph E., 31 Elm St. (3).
Childs, W. J., 31 Elm St. (3).
Christie, Donald B., 31 Elm St. (3).
Colleston, George L., 549 State St. (9).
Condon, Thomas J., 31 Elm St. (3).
Craft, H. E., 1362 Main St. (3).
Cunliffe, J. William, 3 Elm St. (3).
Devens, Joseph M., 31 Elm St. (3).
Dolan, Bert F., 107 Bridge St. (3).
Edgerton, Howard H., 77 S. Park Ave.,
Longmeadow.
Fenton, Ira E., 31 Elm St. (3).
Flagg, Raymond H., 19 Elm St. (3).
Fox, Leslie J., 13 Maple St., E. Longmeadow.
Freedman, Irving O., 44 Vernon St. (3).
Fullam, Ralph E., 110 Elm St., West
Springfield.
Goulet, Alfred C., 270 Worthington St. (3).
Gowen, Charles W., 30 Chestnut St., Ludlow.
Gumble, Wolcott W., 57 Vernon St. (3).
Hinch, Edward A., 159 N. Main, E. Long-
meadow.
Hoover, Lloyd M., 466 Main St., Wilbraham.
Howe, H. C., 17 Dalton Pl.
Jenney, Ralph P., 1421 Main St. (3).
Johnson, E. D. Co., 152 Albany St. (3).
Jordan, Lester E., 1537 Main St. (3).
Kempston, Robert B., 33 Elm St. (3).
Lomas, Stuart R., 23 Elm St. (3).
Lucier, Hector, 5 Court House Pl. (3).
Macmillan & Son (John D. B. Macmillan),
154 Broadway (3).
Marrin, Edwin, 193 Main St. (3).
Murphy, Frederick C., 1537 Main St. (3).
Murphy, J. Frank, 1597 Main St. (3).
Myers, Marcus C., 31 Elm St. (3).
Nirenstein, Nathan, 377 Dwight St. (3).
O'Donnell, Fred R., 3 Court St., Westfield.
Paige, T. V., 95 State St., Springfield (3).
Pond, Clifford D., 719 Main St., Agawam.
Popko, Edward S., 4 Franklin St., Westfield.
Premo, Lester J., 31 Elm St. (3).
Putnam, Stuart D., 1387 Main St. (3).
Quinn, John F., 1200 Main St. (3).
Rice, Mildred P., 511 Springfield St., Wilbra-
ham.
Rowan, M. J., 18 Vernon St. (3).
Seyler, John L., 95 State St. (3).
Sheehan, James T., 1653 Main St. (3).
Speed, Kenneth G., 54 Elm St., West
Springfield.
Stearns, Scott M., 31 Elm St. (3).
Stephenson, Paul P., 229 Albany St. (1).
Stone, Leland A., 31 Elm St. (3).
Taylor, Arthur G., 1421 Main St. (3).
Tehan, John F. Jr., 9 Court House Pl. (3).
Thyberg, E. S., 1238 Parker St. (8).
Trombly, Everett & Leroy (Everett L.
Trombly), 156 Main St., Indian Orchard.
WEBSTER, JOHN A. & DONALD G.
(Donald G. Webster), 33 Elm St. (3).
Webster, Leon N., 395 Dwight St. (3).
Wernick Brothers, 1387 Main St. (3).
Wernick, Harold M., 17 Pearl St. (3).
Westcott, Barbara W., 90 Longfield Dr.,
Longmeadow.
Wheeler, Bion T., 25 Elm St. (3).
White, A. Corydon, 496 Bridge St. (3).
Whyte, Harry R., 12 Court House Pl. (3).
Yerrall, George R. Jr., 44 Vernon St. (3).

**Worcester
Board of Realtors**

Active Members, 72; Others, 3.
President: William L. Banaghan, 311 Main
St.
Secretary: Archie J. Horne, 262 Lovell St.
Adams, Clayton W., 315 Main St.
Angel, William A., 128 Worcester St., W.
Boylston.
Bailey, Francis S., 2 Foster St.
Banaghan, Wm. L., 311 Main St.

Barnard, David W., 340 Main St.
 Barr, Walter E., 340 Main St.
 Bascom, Nathan T., 315 Main St.
 Blierian, David A., 32 Claridge Dr.
 Bowker, Charles W., Jr., 340 Main St.
 Bozzini, Dominic J., 130 Congress St., Milford.
 Bridgman, Mrs. Olive M., 14 Institute Rd.
 Brigham, Walter F., 452 Main St.
 Brooks, Martin C., 340 Main St.
 Brophy, Francis X., 307 Main St.
 Burns, John G., 16 Negus St., Webster.
 Campbell, Eldridge E., 332 Main St.
 Carney, Joseph W., 25 Ethan Allen St.
 Clarkson, Frank B., 2 Wild Rose Ave.
 Coe, Philip F., 340 Main St.
 Cole, Paul, 17 Iroquois St.
 Coulton, John T., 70 High St., Clinton.
 Courtney, Thomas H., 340 Main St.
 Green, Andrew H., 21 Elm St., Worcester.
 Cross, John J., 98 Front St.
 Daw, Robert K., 340 Main St.
 Dillon, Thomas F. J., 776 Main St.
 Duprey, Philip H., 16 Norwich St.
 Fairchild, Clare E., 20 Brentwood Dr., Holden.
 Finn, Thomas J. Jr., 50 Franklin St.
 Fletcher, Robert E., 340 Main St.
 Fountain, Milton O., Warren.
 Gilbert, John F., 365 Main St.
 Glick, Sidney M., 36 Portland St.
 Goodness, B. George, 307 Main St.
 Goodness, Mrs. Helen, 40 Metcalf St.
 Grahn, John, 6 Tirrell St.
 Grenier, Paul J., 862 Main St.
 Hager, Ralph W., 316 Main St.
 Harrison, Elmer J., 32 Burncoat St.
 Hedquist, Philip B., 8 Rowena St.
 Holden, Michael J., 321 Main St., Southbridge.
 Holman, Albert E., 306 Main St.
 Horne, Archie J., 262 Lovell St.
 Lane, John D., 59 Davidson Rd.
 Larkin, Francis E., 282 Main St., Milford.
 Maher, William J., 50 Millbrook St.
 Mallozzi, Anthony J., 371 Shrewsbury St.
 Matthews, Kerwin T., 390 Main St.
 McKay, A. Roy, 340 Main St.
 Meenes, Max, 17 Somerset St.
 Nelson, Forrest S., 22 Elm St.
 O'Brien, Frederick L., 405 Main St.
 O'Regan, Matthew P., 311 Main St.
 Oriol, Eugene, 18 Rowena St.
 Oriol, Louis F., 18 Rowena St.
 Padula, Charles G., Old Upton Rd., Grafton.
 Perkins, E. L., P.O. Box 31, Southbridge.
 Petterson, B. Elmer, 390 Main St.
 Phillips, Norwell A., 22 Pleasant St.
 Reardon, James F., 19 Lenox St.
REIDY, PHILIP M., 2 Foster St.
REIDY, ROBERT C., 2 Foster St.
 Riedl, Louis, 21 Elm St.
 Rocheleau, H. Louis, 16 Norwich St.
 Rogers, John E., Northboro.
 Sivula, Walter, 50 Millbrook St.
 Sullivan, Francis L., 27 Elm St.
 Tolia, George, 159 Main St.
 Vicario, John D., 147 Belmont St.
 Wall, Maurice I., 311 Main St.
 Whitman, Ralph H., 116 Main St., Marlboro.
 Whittle, James L., 390 Main St.

MICHIGAN

Adrian—See Lenawee County
 Alanson—See Emmet County
 Alba—See Antrim-Charlevoix
 Albion—See Battle Creek
 Alcona—See Antrim-Charlevoix
 Alcona—See Detroit
 Allegan—See Southwestern Michigan
 Allen Park—See Detroit, also Downriver
 Almont—See Lapeer County
 Ann Arbor—See Detroit
 Bay City—See Bay County
 Bear Lake—See Paul Bunyan
 Bellaire—See Antrim-Charlevoix
 Belleville—See Western Wayne County
 Benton Harbor—See Southwestern Michigan
 Berkeley—See North Woodward
 Berrien Springs—See Southwestern Michigan
 Bessemer—See Upper Peninsula
 Beulah—See Traverse City
 Birmingham—See Detroit
 Blissfield—See Lenawee County
 Bloomfield Hills—See Detroit
 Boyne City—See Antrim-Charlevoix
 Bridgeport—See Saginaw
 Cadillac—See Paul Bunyan
 Carney—See Upper Peninsula
 Cassopolis—See Southwestern Michigan
 Cedarville—See Upper Peninsula
 Center Line—See Detroit
 Centerline—See Macomb
 Charlevoix—See Antrim-Charlevoix
 Clawson—See North Woodward
 Clifford—See Lapeer County
 Constantine—See St. Joseph County
 Corunna—See Shiawassee County
 Coloma—See Southwestern Michigan
 Crosswell—See Port Huron
 Davidson—See Genesee
 Dayton—See Detroit
 Dearborn—See Detroit
 Dearborn—See Downriver
 Deerfield—See Lenawee County
 Detroit—See Birmingham, Dearborn, Ann Arbor, Downriver, Macomb County
 Dexter—See Ann Arbor
 Douglas—See Holland
 Dowagiac—See Southwestern Michigan
 Drayton—See Pontiac
 East Detroit—See Detroit, also Macomb County
 East Lansing—See Lansing
 East Tawas—See Iosco County
 Ecorse—See Downriver
 Edwardsburg—See Southwestern Michigan

Elk Rapids—See Antrim-Charlevoix
 Emmet—See Port Huron
 Escanaba—See Upper Peninsula
 Farmington—See Detroit
 Fenton—See Genesee County
 Ferndale—See Detroit, also North Woodward
 Flat Rock—See Downriver
 Flint—See Genesee County
 Flushing—See Genesee County
 Frankfort—See Traverse City
 Franklin—See Birmingham
 Garden City—See Western Wayne Co.
 Gladstone—See Upper Peninsula
 Grandville—See Grand Rapids
 Grosse Pointe—See Detroit
 Grosse Pointe Farms—See Detroit
 Grosse Pointe—See Macomb County
 Grosse Pointe Park—See Detroit
 Grosse Pointe Woods—See Detroit
 Hale—See Iosco County
 Hamtramck—See Detroit
 Harbor Springs—See Emmet County
 Hartford—See Southwestern Michigan
 Hazel Park—See North Woodward
 Highland Park—See Detroit
 Houghton Lake—See Paul Bunyan
 Imlay City—See Lapeer County
 Indian River—See Emmet County
 Inkster—See Western Wayne
 Iron River—See Upper Peninsula
 Ironwood—See Upper Peninsula
 Keego Harbor—See Pontiac
 Lake Orion—See Pontiac
 Lansing—See Detroit
 La Salle—See Monroe
 Lexington—See Port Huron, Detroit
 Lincoln Park—See Detroit
 Lincoln Park—See Downriver
 Livonia—See Detroit, Western Wayne County
 Manistee—See Paul Bunyan
 Manistique—See Upper Peninsula
 Manitou Beach—See Lenawee County
 Mantou—See Paul Bunyan
 Marine City—See Port Huron
 Marquette—See Upper Peninsula
 Marshall—See Battle Creek
 Melvindale—See Downriver
 Memphis—See Macomb County
 Menominee—See Upper Peninsula
 Milford—See Pontiac
 Mount Clemens—See Detroit, also Macomb County
 Mount Morris—See Genesee County
 Munising—See Upper Peninsula
 Muskegon Heights—See Muskegon County
 Negaunee—See Upper Peninsula
 New Baltimore—See Macomb County
 New Buffalo—See Southwestern Michigan
 Niles—See Southwestern Michigan
 Northville—See Western Wayne Co.
 North Muskegon—See Muskegon County
 Nottawa—See St. Joseph County
 Ontonagon—See Upper Peninsula
 Oscoda—See Iosco County
 Owosso—See Shiawassee
 Oxford—See Pontiac
 Paw Paw—See Southwestern Michigan
 Petersburg—See Lenawee County
 Petoskey—See Emmet County
 Pleasanton—See Bay County
 Pleasant Ridge—See Detroit
 Pleasant Ridge—See North Woodward Suburban
 Plymouth—See Western Wayne Co.
 Port Sanilac—See Pontiac
 Prudenville—See Paul Bunyan
 Reading—See Hillsdale County
 Richmond—See Macomb County
 River Rouge—See Downriver
 Rochester—See North Woodward Suburban
 Rochester—See Pontiac
 Romulus—See Downriver
 Romulus—See Western Wayne Co.
 Roscommon—See Paul Bunyan
 Roseville—See Macomb County
 Royal Oak—See Detroit, also North Woodward
 San Onici—See Port Huron
 St. Clair—See Detroit, also Port Huron
 St. Clair Shores—See Detroit, also Macomb County
 St. Joseph—See Southwestern Michigan
 Sault Ste. Marie—See Upper Peninsula
 Sawyer—See Southwestern Michigan
 South Bend—See Southwestern Michigan
 South Haven—See Southwestern Michigan
 Spruce—See Iosco County
 Sturgis—See St. Joseph County
 Tawas City—See Iosco County
 Tecumseh—See Lenawee County
 Three Rivers—See St. Joseph County
 Trenton—See Downriver
 Union Pier—See Southwestern Michigan
 Van Dyke—See Detroit
 Van Dyke—See Macomb County
 Waldron—See Hillsdale County
 Walpole Lake—See Pontiac
 Wayne—See Western Wayne Co.
 Waterford—See Pontiac
 Watervliet—See Southwestern Michigan
 Whitehall—See Muskegon County
 Whitmore Lake—See Ann Arbor
 Wyandotte—See Detroit, also Downriver
 Yale—See Port Huron

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Alma

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 Spinney, Mark L.

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 Reinke, Harold P.
 Wheaton, Gordon J., 128 E. Chisholm St.

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 Meldrum, Charles A., 9191 Dixie Hwy.

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Active Members, 55; Others, 63.

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 Secretary: Mrs. Vesta B. Hoppe, 608-9 Wolverine Bldg.

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 Bliska, Edward, 1631 Granger.
 Brauer, Carl A. Jr., 612 A.A. Trust Bldg.
 Brazda, Paul C., 201 E. Liberty.
 Bush, Wm. E., 116 N. 4th Ave.
 BUTTS, STEWART E., 214 E. Washington.
 Butzin, Wm. J., 1601 Arbor View.
 Cooper, Hugh, 1227 Lutz.
 Cornell, George E., 3965 Dexter Rd.
 Cress, Earl, A.A. Trust Co., A.A. Trust Bldg.
 Dale, Eugene R., Sr., 333 S. 4th Ave.
 Dettling, Miss Ida, 404 Wolverine Bldg.
 Dillon, Roswell, 310 Wolverine Bldg.
 Duncanson, Dugald, 26 Wuerth Theatre Bldg.
 Eastman, Harold C., 513 First Nat'l Bldg., 540.
 Ferguson, Mrs. Oril, 11505 Dunlavy Lane, Whitmore Lake.
 Ferris, Mrs. Bernice, 706 Oakland.
 French, Mrs. Ruth, 305 E. Liberty.
 Fuller, Beulah J., 2335 W. Stadium Blvd., P.O. Box 540.
 Gustine, Mrs. Ada, 617 A. A. Trust Bldg.
 Haab, Edwin L., 612 A.A. Trust Bldg.
 Harkins, Bernard E., 604 Wolverine Bldg.
 Heininger, Kenneth, 115 Depot.
 Hobbs, Wendell W., 726 Packard.
 Hole, D. Bruce, 201 E. Liberty.
 Hole, R. Duncan, 201 E. Liberty.
 Holtzlander, Mrs. Helen, 3345 Packard.
 Irvin, Chas. E., 619 E. University.
 Johnson, Harmon O., 4530 Portage Lk. Rd., Dexter.
 Malcolm J. Karl, 602 E. Liberty.
 McKercher, Harold J., 336 E. Ann.
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Brown, Edward B., 25010 Jefferson St., St. Clair Shores.
Cataldo, Peter, 23500 Harper Ave., St. Clair Shores.
Clapp, Howard, 825 N. Baltimore Hwy., New Baltimore.
Craft, Martin, 24658 Gratiot Ave., East Detroit.
Craig, Arch, 391 N. Gratiot, Mt. Clemens.
Emery, Arlo A., 22120 Ryan, Van Dyke.
Feike, Joseph, 67420 S. Main St., Richmond.
Francis, R., 27530 Harper Ave., St. Clair Shores.
Francis, George W., 27530 Harper Ave., St. Clair Shores.
Gibson, Bruce W., 99 Canfield Ave., Mt. Clemens.
Heiland, Louis G., 22548 Gratiot Ave., East Detroit.
Henderson, Stephen R., 21630 Gratiot Ave., East Detroit.
Hesse, Robt. J., 4504 Nine Mile Rd., Van Dyke.
Howard, R. E., 56 Highland, Mt. Clemens.
Hughes, John, 24940 Gratiot Ave., East Detroit.
Johnson, Marie E., 27749 Moran, Mt. Clemens.
Knight, Edgar L., 22548 Gratiot Ave., East Detroit.
Knall, William, 23832 Gratiot Ave., East Detroit.
Kerner, Emil A., 1128 S. Gratiot, Mt. Clemens.
Kolodczak, Michael, 10238 Division Rd., Richmond.
Kugel, E. O., 14196 E. 7 Mile Rd., Detroit.
Lay, Ralph G., 5384 Iroquois, Detroit, (13).
Moore, Norman R., 28½ Macomb Ave., Mt. Clemens.
Neville, A. H., 22510 Gratiot Ave., East Detroit.
Pearsall, A. J., 5020 Boardman, Memphis.
Reinstein, F. K., 971 Lake Shore Rd., Grosse Pointe.
Russell, Wm. G., 68471 S. Main St., Richmond.
Schoenfeldt, David, 28225 Gratiot Ave., Roseville.
Sheets, Frank J., 14135 Gratiot, Detroit.
Sherman, Clinton H., 56 Macomb St., Mt. Clemens.
Smith, John M., 24405 Gratiot, East Detroit.
Sparr, Edwin, 27730 Harper St., St. Clair Shores.
Stieber, Bruno A., 21999 Gratiot, East Detroit.
Sutter, Nellie, 3950 Ten Mile Rd., Centerline.
Van Howe, Melvin, 28324 Gratiot, Roseville.
Verkler, Guy, 55 N. Gratiot, Mt. Clemens.
Vesco, Leo, 21754 Gratiot, East Detroit.
Vice, Dorothy E., 24 N. Broadway, Mt. Clemens.
Vicks, Emilia, 24940 Gratiot Ave., Mt. Clemens.
Warner, Milo, 55 N. Gratiot Ave., Mt. Clemens.

Midland

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Teller, Leo R., Box 166.

Mio

(Individual Member)

Green, Howard F.

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Comstock, E. G., 7 E. Front St.
Davis, A. J., 7 E. Front St.
Kegerreis, V. D., 3 E. Front St.
Kiburtz, Fred, 3 E. Front St.
Laboe, J. G., 13 Washington St.
Liedel, Roy, 21 Washington St.
Loeffler, A. W., 4 Washington St.
Mead, O. L., 602 S. Monroe St.
Measel, Otto, 3758 N. Dixie Hwy.
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Bell, Lloyd J., Danigelis Bldg., Muskegon Heights.
Belton, Evelyn, 3920 Henry Ave., Muskegon.
Berg, Helmer, 448 W. Western, Muskegon.
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Brace, Jack, 1073 Getty, Muskegon.
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Champoux, Paul, 1260 Jefferson St., Muskegon.
Chase, Clare, Harrison Bldg., Muskegon Heights.
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Coutchie, Frederick, 22 E. Center St., Muskegon Heights.
Deborn, C. W. Inc., Mich. Theatre Bldg., Muskegon.
DeVette, C. A., 1225 3rd St., Muskegon.
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Herman, John Marvin, 834 Moulton, North Muskegon.
Hommes, Peter, 2914 Peck, Muskegon Heights.
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Klinkers, Gerrit J., Lyman Bldg., Muskegon.
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Lawrence, William, 122 W. Muskegon, Muskegon.
Leonard, Victor, 30 E. Clay Ave., Muskegon.
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Moon, Lois, Strifling Bldg., Muskegon.
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NEDEAU, HARVEY I., 896 Jefferson St., Muskegon.
Nelson, Harry S., 1593 Peck St., Muskegon.
Oosting, Alvin J., 1071 Getty, Muskegon.

Rockenbach, Frank, 2333 Peck St., Muskegon Heights.
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Schier, Chris, 993 Terrace St., Muskegon.
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Souser, Orville J., 2109 Sanford, Muskegon Heights.
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Nashville

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Secretary: William S. Orosz, 1528 S. Main, Royal Oak.
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Baker, Lyle E., 217 Washington Sq. Bldg., Royal Oak.
Bryant, Joe, 29 N. Main, Clawson.
Biske, Geo., 3306 N. Main, Royal Oak.
Carter, Eugene D., 22058 Woodward, Ferndale.
Castell, James L., 1601 E. 11 Mile, Royal Oak.
Chamberlain, B. F., 206 N. Woodward, Royal Oak.
Clawson, H. Lloyd, 23900 Woodward, Pleasant Ridge.
Claxton, E. J., 319 S. Washington St., Royal Oak.
Clayton, Joseph, 317 E. Nine Mile, Ferndale.
Cook, Robert H., 1332 S. Washington, Royal Oak.

Morrison, A. Paul, 702 N. Woodward, Royal Oak.
Morse, Fay, 1228 S. Washington St., Royal Oak.
Mulliner, Walter, 600 N. Woodward, Royal Oak.
Neeriemer, Al, 1008 N. Woodward, Royal Oak.
Neeriemer, Elmer L., 708 N. Woodward, Royal Oak.
Oliphant, James A., 22046 Woodward, Ferndale.
Oliver, William H., 702 S. Washington, Royal Oak.
Orosz, William S., 1528 S. Main, Royal Oak.
Otto, Wm., 22046 Woodward, Ferndale.
Pearson, Roland, R. D., 523 E. Eleven Mile, Royal Oak.
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Rinke, Raymond, 3800 N. Woodward, Royal Oak.
Roszell, William R., 109 W. Fifth, Royal Oak.
Sales, Mark J., 1520 Maxwell, Royal Oak.
Sanders, Bob, 2510 Rochester, Royal Oak.
Skinner, Ernest D., 123 W. 3rd, Royal Oak.
Smith, Fred W., 719 S. Washington St., Royal Oak.
Snell, Clare E., 2712 N. Woodward Ave., Royal Oak.
Snow, Arthur L., 410 N. Woodward, Royal Oak.
Strom, Allen A., 4702 N. Woodward, Royal Oak.
Turner, Phillip L., 2861 Coolidge Hwy., Berkley.
Watson, P. J., 23341 Woodward Ave., Ferndale.
Welch, James A., 1011 S. Washington, Royal Oak.
Welsh, J. A., 22305 Woodward, Ferndale.
Wentworth, Elmer R., 502 Hawthorne, Royal Oak.
Whitcomb, William G., 411 W. Nine Mile.
Whittemore, Beverly, 266 Washington Square Bldg., Royal Oak.

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Brown, Arthur J., Manton.
Brunk, Samuel E., Bear Lake.
Burwell, Alice G., 1623 Sunnyside, Cadillac.
Danville, H. E., Miller Building, Cadillac.
Johnson, Earl M., Prudenville.
Kinsel, Otto G., Houghton Lake.
Medalie, M. E., Northwood Hotel Bldg., Cadillac.
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Englehardt, John F., 400 E. 4th, Royal Oak.
Frome, Edward W., 2502 Woodland, Royal Oak.
Harrison, George H., 114 S. Washington, Royal Oak.
Harrison, William C., 3160 Coolidge Hwy., Berkley.
Hartwig, Max A., 730 S. Rochester Road, Rochester.
Hornbeck, Hulet C., 1209 S. Woodward Ave., Royal Oak.
Horton, Harry W., 119 E. Fourth, Royal Oak.
Howard, Fred F., 218 N. Main, Royal Oak.
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Hullinger, Margaret E., 1218 N. Woodward, Royal Oak.
Hullinger, Ralph J., 724 S. Washington, Royal Oak.
Jackson, Thomas F., 1528 S. Main, Royal Oak.
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Koltz, Roy F., 23023 John R., Hazel Park.
Ladd, Lyster C., 608 N. Main St., Royal Oak.
Lehman, George A., 123 W. 3rd, Royal Oak.
McLeod, G. M., 1129 S. Woodward, Royal Oak.
Meininger, Harold A., 1516 N. Woodward, Royal Oak.
Mielke, Theodore F., 23544 Woodward, Ferndale.
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Annett, Roy, 28 E. Huron St.
Archer, V. R., 737 Baldwin.
Bartram, Harry L., Box 381, Drayton Plains.
Beaumont, Harry S., Milford.
Bird, Carl W., 516 Pontiac State Bank Bldg.
Borst, Louis, 26½ W. Huron.
Brown, L. H., 1362 W. Huron.
Charles, B. D., 1717 S. Telegraph.
Clark Realty Co., (Cameron H. Clark), 1362 W. Huron.
Corwin, Roy A., 579 W. Iroquois.
Cowe, John C., 1308 Pontiac State Bldg.
Crawford, Ernest R., 2141 Opydyke.
Dailley, Joseph, 504 Community Nat'l Bank Bldg.

Dorris, Roy A., 752 W. Huron.
Ellwood, Thelma, 5143 Cass Elizabeth Rd.
Gaylord, Lawrence, 136 E. Pike.
Giles, W. A., 82 Huron St., W.
Green, Walter M., 66 Park Blvd., Lake
 Orion.
Hammond, Paul, 26½ W. Huron.
Hayden, Jos. C., 26½ W. Huron.
Hempstead, Kenneth G., 102 E. Huron St.
Hicks, Russell E., Box 61, Drayton Plains.
Hiltz, J. R., 148½ N. Saginaw.
Humphries, Lewis H., 83 N. Telegraph Rd.
Irwin, John K., 101½ N. Saginaw St.
Johnson, August, 1704 S. Telegraph.
Jones, Leslie, 1020 N. Main St., Rochester.
Kampsen, Alvin G., 377 S. Telegraph.
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KENT, FLOYD, 24 W. Lawrence St.
Kern, Paul A., 31 Oakland Ave.
Kinzler, John, 670 W. Huron St.
Knauf, Roy J., 26½ W. Huron.
Knudsen, Wm. H., 510 Pontiac State Bldg.
Ladd, Gordon G. R., No. 1, Drayton Plains.
Lavender, Dorothy Snyder, 3140 W. Huron.
Loveland, Jack, Box 642, Keego Harbor.
Mahan, Q. R., 1075 W. Huron St.
Marble, Geo., 6261 Andersonville Rd.,
 Waterford.
Martin, Nina, 412 Main St., Rochester.
Meagher, Eugene T., 289 Tanvier Blvd.
 Oxford.
Miller, Francis E., 919 Jolyn.
Nott, Russell A., 170 W. Pike.
O'Neil, Raymond L., 75½ W. Huron St.
PARTRIDGE, WARD, 4 W. Huron St.
Porritt, Carroll, 26½ W. Huron.
Roach, Dick, Walled Lake.
Scales, Geo. L., 86½ N. Saginaw St.
Schram, Ivan, 26½ W. Huron.
Skelton, Marvin D., 3152 W. Huron St.
Smith, P. T., Rochester.
Stout, E. M., 77 N. Saginaw St.
Taylor, James A., 1210 Pontiac State Bldg.
Templeton, Kenneth L., 53½ W. Huron St.
Fripp, Leslie R., 22 W. Lawrence.
Valuet, Richard, 222 W. Telegraph.
Waddell, John Q., 501 Community Nat'l
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Watson, Maurice, 428 W. Fourth, Rochester.
Webster, C. A., 25 N. Washington, Oxford.
White, Robert C., 5660 Dixie Hwy., Water-
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Wood, Frank C., 1725 Williams Lake Rd.,
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Wright, James, 222 S. Telegraph.
Young, Russell, 412 W. Huron.

Port Huron Board of Realtors

Active Members, 38; Others, 11.
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Secretary: Theron R. Treend, 504 Water St.
Alcock, James H., 3223 Electric Ave.
Asman, George, 209½ Huron Ave.
Barnby, A. Clifford, 507 Water St.
Beadle, Frank D., 403 N. Riverside Ave.,
 St. Clair.
Bricker, Ira, 2805 Military St.
Brown Harry A., 802 Military St.
Carveth, Betty Jane, 7 Stewart Block.
Cochran, A. Harold, 611 Peoples Bank Bldg.
Cooper, W. L., 926 Military St.
Currie, R. Edward Sr., 2518 10th St.
Evans, George L., 1710 Lapeer Ave, Port
 Huron.
Frost, Richard, 416 Mich. Nat'l Bank Bldg.
Grace, Peter J., Emmet.
Hansen, Mrs. Vera F., 3221 St. Clair River
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Hilborn, Frank D., 505 10th St.
Hirt, Frank, Richmond.
Johnston, George L., 313½ Huron Ave.
Johnston, W. F., Port Sanilac.
Kilbourne, Edwin S., 3450 Wadhams Rd.,
 North St.
Koepfgen, Lewis A., 527 Erie St.
Lomason, Kyle, Crosswell.
McCarron, Daniel J., 3129 Gratiot Ave.
McCarty, Luke, 3206 S. Channel Dr.,
 San Souci.
Morden, Manley W., 420 Erie St.
Morrow, Rush T., 915 Military St.
Murray, William, 106 No. Main St., Yale.
Petho, Louis C. Jr., 1110 Military St.
Rand, R. Rolla, 1109 Military St.
Rawlings, Mrs. Ethel, 609 Peoples Bank
 Bldg.
Rosso, Donald, 5343 Gratiot Ave.
Rowling, A. John, 518 Court St.
Sanborn, Laverne R., 3437 Gratiot Ave.
Shaw, Harry, Lexington.
Snellgrove, Roy M., 626 Water St.
Treend, Theron R., 504 Water St.
Treend, Verlin, Richmond.
Tucker, Thelma M., 4087 S. River Dr.,
 Algonac.
Westrick, Gordon, 119 South Water St.,
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Executive Secretary: Carolyn Phipps, 244
 Goff Bldg.
Ahrens, Karl W., 522 Eleanor St.
Barber, R. H., 1248 S. Washington.
Barnard, Mrs. Ethel L., 414½ Court St.
Bastian, W. R., 2202 Stark St.
Blanchett, Frost & Co., 412 W. Genesee
 Ave.
Braun, Martin, 1222 E. Genesee Ave.
Brown, Mrs. Robert J., 605 Savings & Loan
 Bldg.
Cullen, Pauline, 2610 Witters.
Deming, William D., 2510 State.
Felske, Norman, 416 Bearinger Bldg.
Filipak, George, 1625 N. Michigan.
Forsythe, H. B., 1101 Second Nat'l Bank
 Bldg.
Fromm, Alex, 1734 Ottawa St.
Ide, Norman, 206 Tower Bldg.
Ingram, Harold L., 1614 Federal.
Jungerheld, Arthur, Bridgeport.
Kerzen, E. G., 408 Court St.
Meyer, Edward, 420 Hancock St.
Meyer, Edw. Jr., 420 Hancock.
Meyer, William, 927 Gratiot Ave.
Mitchell, I. W., 245 Goff Bldg.
Morgan, Robert P., 1811 N. Michigan Ave.
Morgan, W. R., 1811 N. Michigan Ave.
Newberry, J. O., 1105 E. Genesee Ave.
Pinnin, W. E., 626 Malrahn St.
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Radewahn, Clarence, 308 Tuscola St.
Resequie, R. K., 610 Bearinger Bldg.
Russell, Karl, 503 Savings & Loan Bldg.
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Yaeger, W. H., 1938 Coolidge St.
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Secretary: M. C. Rice, 127 N. Nottawa St.,
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Avery, Ora A., 115 Portage Ave., Three
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Bradford, George D., 105 N. Main St.,
 Three Rivers.
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Harvey, Wallace, Constantine.
Karsen, Arthur, 55½ N. Main, Three
 Rivers.
Massey, Ed., RFD, Sturgis.
McGarity, Rufus, 226 East St., Three Rivers.
Rice, M. C., 127 N. Nottawa St., Sturgis.
Snook, Claude S., 122 W. Sturgis St.,
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Walters, Herald E., 107 E. Chicago St.,
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Wolf, Glee D., 107 Portage Ave., Three
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Burke, H. P., 106 E. Main St., Owosso.
Cope, Claude C., 214 N. Washington St.,
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Finch, Les, 600 N. Washington, Owosso.
Howe, L. H., 107 N. Ball St., Owosso.
Kirby, Milo J., 1422 W. Main St., Owosso.
Lord, R. A., 200 W. Exchange, Owosso.
Omer, Lee L., 215 E. Exchange St., Owosso.
Omer, Randall L., 215 E. Exchange St.,
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Clarke, Arthur H., 268 Center St., South
 Haven.
Chapman, Albert H., R.R. 1, New Buffalo.
Coffman, Joseph S., 111 N. 4th St., Niles.
Cusumano, John J., 207 E. Michigan Ave.,
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Eggleston, E. R., 426 LaSalle St., St.
 Joseph.
Elliott, W. A., 508½ Phoenix, South Haven.
Evans, Jack, 227 Delano St., Allegan.
Forburger, Irene G., 222 Orchard Lane, St.
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Gessinger, Samuel J., Box 52, Edwardsburg.
Hastings, A. J., 812 Ship St., St. Joseph.
Hendrix, Donald F., 1807 State, St. Joseph.
Kloss, Clifford, 156 S. Broadway, Casso-
 polis.
Kovalinka, Charles, Union Pier.
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 Joseph.
Lang, Bernadette, 218 N. Sunny Bank St.,
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Lindenfeld, John, 615 Broad St., St.
 Joseph.
McGarity, R. P., 391 Britian, Benton
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Miller, Richard, 1988 Lewis Dr., Niles.
Morden, J. C., 16 N. 3rd St., Niles.
Parascandolo, Andrew, 401 E. Main St.,
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Phelps, Ralph, 307½ State St., St. Joseph.
Pillinger, Harold P., Watervliet.
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Rerick, Howard D., 110 E. Madison, South
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Seelberger, William, 721 E. Main, Niles.
Sexton, S. P., Sawyer.
Spaulding, Earl, 302 S. Main, Berrien
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Stefan, Walter, 1805 Lake View, St. Joseph.
Steinke, Eldon, 1198 Jennings, Benton
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 City.
Magher, John H., 258 E. Front, Traverse
 City.
MOYER, BERNARD, RFD 4, Traverse City.
Ruble, Cecil F., 603 W. 7th St.
Schmidt & Son, Harold F., 400 E. Front St.,
 Traverse City.
Temple, John E., 124 Munson Ave.
Vaughn, Sherman B., Box 787, Frankfort.
Wilhelm, Jesse M., Crystal Hotel Bldg.,
 Beulah.
Wright, Wm. B., 1126 E. Front St.

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Closser, Earl H., Kreske Bldg., Marquette.
Cole, Everett R., 2121 Ludington St., Esca-
 naba.
Critton, Glen, Box 168, Manistique.
Everett, Clifford D., 508 No. Ravine St.,
 Sault Ste. Marie.
Florin, Vernon, Munising.
Gauthier, Edwin J., Ontonagon.
Goulais, Arthur J., 110 S. 10th St., Escanaba.
Hall, Briton W., 801 Ludington St., Es-
 canaba.
Hamel, Guy, Cedarville.
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 Dugan, Joseph, Janesville.
 Martenson, Oscar, New Richland.
 Pearce, Robert T., Janesville.

MISSISSIPPI

Canton—See Jackson
 Cleveland—See Clarksdale
 Grenada—See Greenwood
 Indianola—See Greenwood
 Kosciusko—See Jackson
 Long Beach—See Gulfport
 McComb—See Hattiesburg
 Jackson
 Moorhead—See Greenwood
 Ocean Springs—See Biloxi-Pascagoula
 Pascagoula—See Biloxi-Pascagoula
 Pass Christian—See Gulfport
 Pickens—See Jackson
 Yazoo—See Jackson

Biloxi-Pascagoula Real Estate Board

Active Members, 15.
 President: Alfred G. Howell, 110 W. Howard, P.O. Box 35, Biloxi.
 Secretary: Mrs. K. V. Busch, P.O. Box 595, Biloxi.
 Bacot, E. H., Pascagoula.
 Baker, J. L., 315 Delauney St., Biloxi.
 Baltar, Jacinto B., 412 Reynoir St., Biloxi.
 Busch, Mrs. Katharine V., P.O. Box 595, Biloxi.
 Cousins, G. B., Sr., 220 Magnolia St., Biloxi.
 Cox, C. A., 219 Lameuse St., Biloxi.
 Favard, S. L., 126 E. Howard Ave., Biloxi.
 Grishman, Moody, 1347 W. Howard Ave., Biloxi.
 Guice, Richard R. Sr., 416 Fayard St., Biloxi.
 Howell, Alfred G., 110 W. Howard Ave., P.O. Box 35, Biloxi.
 Palfrey, Wendell, 118 Washington Ave., Ocean Springs.
 Sadler, Emery F., 416 W. Howard Ave., Biloxi.
 Smith, Vaughn, 369 Watts Ave., Pascagoula.
 Thomas, E. V., 110 W. Howard Ave., Biloxi.
 Wiltz, Gene, 204 Lameuse St., Biloxi.

Clarksdale Real Estate Board

Active Members, 7.
 President: W. A. Ritchie, Clarksdale, Miss.
 Secretary: R. D. Peay, Jr.
 Bufkin, W. F., P.O. Box 65, Hernando.
 Dunn, Sam E., Cleveland.
 Holcomb, W. L.
 Jones, T. L., Batesville.
 Moore, Vardaman, Cleveland.
 Peay, R. D., Jr.
 Ritchie, W. A.

Greenville Real Estate Board

Active Members, 11; Others, 7.
 President: John Young, 412 Washington Ave.
 Secretary: Maynard Wilzin, 406 Weinberg Bldg.
 Crosby, Henry T., May Bldg.
 Heard, Martin, Leland.
 Kossman, Albert, 412 Washington Ave.
 Lake, R. H., 124 S. Poplar.
 McClendon, John, 137 S. Harvey.
 Miers, Lee, 234 Washington Ave.
 Payne, M. L., Weinberg Bldg.
 Thomas, Allen, 533 Washington Ave.
 Wasson, Rhodes T., 236 Washington Ave.
 Wilzin, Maynard, 406 Weinberg Bldg.
 Young, John, 412 Washington Ave.

Greenwood Real Estate Board

Active Members, 19; Others, 2.
 President: Mrs. Carl M. Kelly, 102 Dewey.
 Secretary: George Mounger.
 Baird, J. W. (Billy), 11 Fulton St.
 Bond, W. R., 105 Carrollton Ave.
 Cochran, S. V., Drawer 309, Holly Springs.
 DeMent, Gordon, Indianola.
 Elfert, Roger, c/o Equeen Insurance Agency, W. Market St.
 Gregory, Mrs. Myrtle, 207 Fulton St.
 Harrison, W. L., Moorhead.
 Howell, R. L., 213 W. Market St.
 Humphrey, Mrs. Will, 629 E. Claiborne.
 Kelly, Carl M., 205 Fulton St.
 Kelly, Mrs. Carl M., 205 Fulton St.
 Kirkland, Mike, 112 W. Washington St.
 Mounger, George.
 Mounger, Julia D., 207 Fulton St.
 McGee, T. A., 119 Howard St.
 Percival, M. J., Grenada.
 Stewart, Jack, 1012 Carrollton Ave.
 Stewart, John D., 1012 Carrollton Ave.
 Tate, A. A., 111 Fulton St.

Gulfport Real Estate Board

Active Members, 13; Others, 1.
 President: Hunter H. Kimball, P.O. Box 674.
 Secretary: John Z. Gloss, 1309 28th Ave.
 Agur, Miss M. J., 2609 14th St.
 Anfel, Phil. C., 112 Jeff Davis Ave., Long Beach.
 Cheney, Thomas A., 1415 26th Ave.
 Coppare, Robert A., 1313 25th Ave.
 Ferguson, W. K., 1414½ 25th Ave.

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Gloss, John Z., 1309 28th Ave.
 Kerr, L. Allen, 25th Ave.
 Kimball, Hunter H., 2414 E. Beach St.
 Lang, E. A., Pass Christian.
 Rich, Wm. H., 1501 24th Ave.
 Ruff, Will, 1315 24th Ave.
 Zahnen, J. P., 1313½ 25th Ave.

Hattiesburg Real Estate Board

Active Members, 21.
 President: K. E. Byrd, 112 E. Front St.
 Secretary: T. W. Patten, 221 W. Pine St.
 Anderson, G. W., 111½ E. Front St.
 Beard, B. J., 112 E. Front St.
 Bell, Marvin T., 201 Geiger Bldg.
 Boykin, Travis H., 221 W. Pine St.
 Brown, J. Frank, 111 E. Front St.
 Byrd, K. E., 112 E. Front St.
 Edmonson, R. Lee, Baldwin Bldg.
 Ellsworth, J. Morgan, McComb.
 Fairley, William M., 1717 Hardy St.
 Frost, D. H., 316 Forrest St.
 Hamrick, J. W., 300 Forrest St.
 Herrod, J. C. Sr., Magnolia State Bldg.
 LeDuke, R. W., 111½ E. Front St.
 LONDON, MARCUS, 112 E. Front St.
 Lovett, J. T., Baldwin Bldg.
 Patten, T. W., 221 W. Pine St.
 Rayburn, Paul, 124 W. Front St.
 Ruffin, J. F., Carter Bldg.
 Strange, Homer D., 112 E. Front St.
 Truman, M. T., 118 E. Front St.
 TURNER, J. ED, Geiger Bldg.

Hattiesburg, Miss.

Complete Real Estate and
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Jackson Real Estate Board

Active Members, 45; Others, 3.
 President: George Cain, 421 Plaza Bldg.
 Secretary: Wade Comer, First Federal Bldg.
 Ammons, T. D., 3711 Kings Highway.
 Ashcraft, H. C., 1810 Terry Rd.
 Bailey, George C., Box 1389.
 BAILEY, H. C., Box 1389.
 BRIDGES, W. P., P.O. Box 1193.
 Bridges, W. P., Jr., P.O. Box 1193.
 Brock, W. L., McComb.
 Brown, Troy, P.O. Box 1193.
 Cain, George, 421 Plaza Bldg.
 Comer, Wade, First Federal Bldg.
 Cowan, J. D., Box 667.
 Craft, W. E., Kosciusko.
 Cruise, Homer, Box 906.
 Cruise, James, Box 641.
 Enoch, John R., 513½ E. Capitol.
 Field, Robert, P.O. Box 1625.
 Gay, Mrs. Nell W., 115 N. Broadway.
 McComb.
 Grantham, B. E., P.O. Box 1773.
 Graves, A. B., First Federal Bldg.

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Hammer, W. L., 513½ E. Capitol St.
 Hardin, J. W., P.O. Box 851.
 Harrison, Mrs. J. P., Deposit Guaranty Bank Bldg.
 Kimbrough, F. R., 263 E. Pearl.
 Kimbrough, Floyd, 263 E. Pearl St.
 Lutz, J. Tom, Canton.
 Magruder, A. W., 515 Yazoo St.
 Mann, Merle W., P.O. Box 2089.
 McDaniel, Mrs. L. M., 124 West Capitol.
 McGehee, J. B., Box 8311, Sta. D. Meadow Brook Center.
 McInnis, Hugh J., P.O. Box 1991.
 Michel, J. Walter, P.O. Box 872.
 Middleton, T. A., Barnett-Madden Bldg.
 Ridgeway, C. R., P.O. Box 472.
 Rogers, L. T., P.O. Box 486.
 Rogers, Leon T., Jr., Box 486.
 Russell, Ted, 211½ Main St., Yazoo City.
 Smith, W. E., 608 First Federal Bldg.
 Spangler, C. H., City Hall.
 Taylor, S. S., Deposit Guaranty Bank Bldg.
 Underwood, I. W., P.O. Box 2164.
 WAKEFIELD, B. M., P.O. Box 507.
 Wardlaw, J. Horace, McComb.
 Wells, E. W., P.O. Box 851.
 Wells, J. H., Wells Bldg., N. West St.
 Winn Stanley W., P.O. Box 2089.
 Yarborough, Claude B., Box 1818.

Laurel Real Estate Board

Active Members, 5.
 President: Currie C. Garner, First Nat'l Bank Bldg.
 Secretary: E. D. Hurst, 503 Central Ave.
 Boone, Clarence A., Pinehurst Bldg.
 Garner, Currie C., First Nat'l Bank Bldg.
 Hammett, Sam H., 410 Oak St.
 Hurst, E. D., 503 Central Ave.
 Moffett, David B., Oak St.

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Active Members, 21.
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 Secretary: P. K. Clark, Box 983.
 Broyles, V. S., Lamar Bldg.

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 Busby, Neville, 807 39th Ave.
 Clark, P. K., Threefoot Bldg.
 Curlin, Mrs. Hugh, Box 1246.
 Curlin, Mrs. Judith, Citizens Bank Bldg.
 George, W. W., Box 1306.
 Gibson, A. C., Lamar Bldg.
 Eastman, R. M., 913 22nd Ave.
 Gough, J. B., 3131 8th St.
 Greene, M. E., Box 1071.
 Giv. S. M., Box 286.
 HALL, R. P., Citizens Bank Bldg.
 Heiss, Frank, Threefoot Bldg.
 Hodges, Walter G., Citizens Bank Bldg.
 Hovey, Earl E., Lamar Bldg.
 Majure, M., WMOX Bldg.
 McDonald, W. F., County Court House.
 Pinkston, John, Lamar Bldg.
 Rosenbaum, S. A., Rosenbaum Bldg.
 Westbrook, Mrs. Judith, 2820 7th St.

Natchez

Real Estate Board

Active Members, 9.

President: Leroy Cobb, 410 S. Commerce St.
 Secretary: Laurence C. O'Ferrall, City Bank & Trust Bldg.

Chatelain, E. W., Melrose Ave.
 Cobb, LeRoy, 410 S. Commerce St.
 Green, Paul G., Levy Bldg.
 Guido, R. J., Eola Hotel Bldg.
 O'Ferrall, Lawrence C., City Bank & Trust Bldg.
 Pritchard, Howard W., Jr., S. Pearl St.
 Schnideau, C. M., 913 State St.
 Snider, J. B., 129 Commerce St.
 Wilson, Hall W., Box 442.

Vicksburg

Real Estate Board

Active Members, 7; Others, 3.

President: David B. Taylor, Merchants Bank Bldg.
 Secretary: Sam L. Kleisdorf, 1402 1/2 Washington St.

Hennessey, L. H., First Nat'l. Bank Bldg.
 Kleisdorf, Sam, Washington St.
 McGhee, Clyde, Grove St.
 Reeves, J. L., First Nat'l Bank Bldg.
 Taylor, David, Merchants Nat'l. Bank Bldg.
 Wilcox, Frank C.
 Williams, Fred, Monroe St.

MISSOURI

Afton—See St. Louis
 Albany—See Seven County
 Amity—See Seven County
 Belton—See Midwest Missouri
 Berkeley City—See St. Louis County
 Bethany—See Seven County
 Bolivar—See Ozark
 Booneville—See Central Mo.
 Branson—See Ozark White River
 Brentwood—See St. Louis County
 Brookfield—See North Central Mo.
 Brunswick—See Central Mo.
 Buffalo—See Ozark
 Butler—See Midwest Missouri
 Camden—See Lake of the Ozarks
 Cameron—See Seven County
 Carrollton—See Central Mo.
 Caruthersville—See Southeast Missouri
 Cassville—See Southwest Missouri
 Cedar Hill—See Jefferson County
 Centralia—See Columbia
 Charleston—See Southeast
 Chillicothe—See North Central Mo.
 Clarence—See Northeast Central
 Clayton—See St. Louis County, also St. Louis
 Clinton—See Midwest Missouri
 Craig—See Northwest Missouri
 Creve Coeur—See St. Louis County
 Crystal City—See Jefferson County
 Deerfield—See Five County
 De Soto—See Jefferson County, St. Louis County
 Dexter—See Southeast
 Eldon—See Lake of the Ozarks
 El Dorado Springs—See Five County
 Excelsior Springs—See Kansas City, Tri-County
 Fenton—See St. Louis County
 Ferguson—See St. Louis County
 Festus—See Jefferson County
 Florissant—See St. Louis, St. Louis County
 Forsyth—See Ozark White River
 Galena—See Ozark White River
 Gasland—See Tri-County
 Gilman City—See Seven County
 Glasgow—See Central Missouri
 Grandview—See Real Estate Board of Kansas City
 Greencastle—See N. Central Missouri
 Hamilton—See Seven County
 Harrisonville—See Midwest Missouri
 Havi—See Southeast Missouri
 Helena—See Northwest Missouri
 Herculaneum—See Jefferson County
 Higginsville—See Central Mo.
 High Ridge—See Jefferson County
 Hillsboro—See Jefferson County
 Holden—See Midwest Missouri
 House Springs—See Jefferson County
 Independence—See Kansas City
 Ironton—See Southeast Missouri

Jackson—See Southeast Missouri
 Jacksonville—See Northeast Central Missouri
 Jamesport—See North Central Missouri
 Jamestown—See Jefferson County
 Jennings—See St. Louis County
 Kansas City—See Tri-County, Independence
 Kansas City, Kans.—See Kansas City
 Kennett—See Southeast Missouri
 Kirksville—See Northeast Central
 Kirkwood—See St. Louis County
 Lake Ozark—See Lake of the Ozarks
 Lamar—See Five County
 Lebanon—See Ozark
 Lemay—See St. Louis County
 Lexington—See Central Missouri
 Liberty—See Tri-County
 Lilbourn—See Southeast
 Linden—See Tri-County
 Macon—See Northeast Central
 Manchester—See St. Louis County
 Maplewood—See St. Louis County
 Marshfield—See Ozark Tri-County
 Marysville—See Northwest Missouri
 Mayville—See Seven County
 Milan—See North Central Mo.
 Miller—See Southwest Missouri
 Monett—See Southwest Missouri
 Mound City—See Northwest Missouri
 Mt. Vernon—See Southwest Missouri
 Neosho—See Joplin, Southwest Missouri
 Nevada—See Five County
 New Madrid—See Southeast
 Normandy—See St. Louis County
 North Kansas City—See Tri-County, Kansas City
 Norwood—See Ozark Tri-County
 Odessa—See Central Mo.
 O'Fallon—See St. Charles
 Osage Beach—See Lake of the Ozarks
 Osceola—See Five County
 Overland—See St. Louis County, also St. Louis
 Ozark—See Ozark White River
 Pacific—See Franklin County
 Parkville—See Tri-County
 Parma—See Southeast
 Pine Lawn—See St. Louis County
 Pineville—See Southwest Missouri
 Platte City—See Tri-County
 Plattburg—See Seven County
 Pleasant Hill—See Midwest Missouri
 Poplar Bluff—See Butler Co.
 Portageville—See Southeast
 Princeton—See North Central Mo.
 Raytown—See Independence, also Kansas City
 Republic—See Springfield
 Richmond—See Tri-County
 Richmond Heights—See St. Louis, St. Louis County
 Rockaway Beach—See Ozark White River
 Rock Hill—See St. Louis County
 St. Clair—See Franklin County
 St. Louis—See Lake of the Ozarks, also St. Louis Co.
 Sedalia—See Central Mo.
 Seneca—See Southwest Missouri
 Shelby—See Northeast Central
 Sikeston—See Southeast
 Slater—See Central Mo.
 Stockton—See Five County
 Sullivan—See Franklin County
 Sweet Springs—See Central Missouri
 Tarkio—See Northwest Missouri
 Trenton—See North Central Mo.
 Tuscumbia—See Lake of the Ozarks
 Union—See Franklin County
 Unionville—See North Central Missouri
 University City—See St. Louis County
 Urick—See Midwest Missouri
 Versailles—See Lake of the Ozarks
 Warrensburg—See Midwest Missouri
 Warsaw—See Lake of the Ozarks
 Waverly—See Central Mo.
 Webb City—See Joplin
 Webster Grove—See St. Louis County
 Wellston—See St. Louis County
 Wentzville—See Charles Co.
 Weston—See Tri-County
 Windsor—See Midwest Missouri
 Winston—See Seven County

Butler County Board of Realtors

Active Members, 8; Others, 1.

President: Geo. H. Seifert, Poplar Bluff.
 Secretary-Treasurer: Robert A. Seifert, Poplar Bluff.

Fields, E. C., Poplar Bluff.
 Haag, P. G., Poplar Bluff.
 Raulston, J. L., Poplar Bluff.
 Robinson, E. W., Poplar Bluff.
 Seifert, Geo. H., Poplar Bluff.
 Vinyard, T. H., Poplar Bluff.
 Vosloh, Herman F., Poplar Bluff.

Carthage Board of Realtors

Active Members, 18; Others, 6.

President: Clovis E. Clymer, 2207 Fairlawn Dr.

Secretary: Henry Brown, 1123 S. Garrison Ave.
 Brown, Henry, 1123 S. Garrison Ave.
 Clumbeley, Herman B., 210 S. Main St.
 Clymer, Clovis E., 2207 Fairlawn Dr.
 Deemer, Wm. E., 126 W. Third St.
 Doerge, Fred F., 724 Euclid Ave.

Hammett, Fred, Southwest Agency, 307 So. Main St.
 Hoover, Jess, 406 Howard St.
 King, C. Homer, 317 So. Main St.
 McCune, H. H., 409 So. Main St.
 Miller, Fred H., 126 W. Third St.
 Peebles, C. F., 211 W. 4th St.
 Prock, J. A., 345 1/2 S. Main St.
 Robinson, Walter T., 422 So. Main St.
 Rogers, Harry O., 130 E. Fourth St.
 Tinsley, John B., 303 So. Maple St.
 Wiggins, H. W., 303 S. Maple St.
 Wilhoit, John F., Southwest Agency, 307 So. Main St.
 Wright, Wm W., 227 So. Main St.

Central Missouri Real Estate Board

Active Members, 34; Others, 7.

President: James E. Meyer, Glasgow.
 Secretary-Treasurer: Nellie A. Iman, Slater.

Adams, Mrs. Ruth M., Carrollton.
 Bentley, Leon, Glasgow.
 Bentley, Richard, Glasgow.
 Berning, Martin, Carrollton.
 Bricken, R. W., Waverly.
 Bunn, W. H., Sedalia.
 Burford, Phil R., 1006 S. Grand, Sedalia.
 Carroll, John, Odessa.
 Crews, Raymond E., Odessa.
 DeJaranette, Ira L., Sedalia.
 Farris, J. W., 413 1/2 Main, Boonville.
 Fowler, Don T., 208 N. Main, Slater.
 Gordon, Leon Jr., Slater.
 Hieronymus, David K., Sedalia.
 Holliday, E. C., Boonville.
 Iman, Nellie A., 309 N. Main, Slater.
 Jones, Roger Q., Sweet Springs.
 Lamb, Waldo, Glasgow.
 Leibbrand, Rose, Rm. 325, Ilgenfritz Bldg., Sedalia.
 Meyer, George E., Glasgow.
 Meyer, James E., Glasgow.
 Miller, Geo. H., Westside Realty, 610 W. 10th, Sedalia.
 Miller, Kenneth, 3rd & Osage, Sedalia.
 Monroe, Frank, 219 1/2 S. Ohio, Sedalia.
 Neef, Henry C., 213 5th, Boonville.
 Poston, C. B., Carrollton.
 Schlottzauer, Hal, C., Boonville.
 Sheets, Lena E., Higginsville.
 Smith, Aaron, Sedalia.
 Smith, Ben N., 400 Main, Boonville.
 Turner, J. D., Slater.
 Turner, Joe P., Carrollton.
 Wallace, John R., Lexington.
 Weyland, Bernard W., Boonville.
 Yoder, W. W., Brunswick.

Columbia Real Estate Board

Active Members, 47; Others, 17.

President: Harry L. Gentry, 10 S. 7th St.

Secretary: Jack E. Brown, 26 N. 9th St.
 Allen, B. E., Exchange Nat'l. Bank Bldg.
 Anderson, George, 9 S. 8th St.
 Belcher, W. C., Tavern Bldg.
 Bondurant, J. R., Exchange Nat'l Bank Bldg.
 Bright, H. H., 906 Broadway.
 Brown, Jack E., 26 N. 9th St.
 Brown, Maurice, 904 Walnut.
 Cannon, Francis D., 800A Broadway.
 Corcoran, Joseph M., 218 Exchange Bank Bldg.
 Craig, H. M., 911A Broadway.
 Davis, Clay T., 16 Elvira Bldg.
 DeBord, Worth, 9 S. 8th St.
 Joidt, Orval, 20 N. 9th St.
 Dodd, Mrs. Orval, 20 N. 9th St.
 Ferguson, Leon, Boone Co. Nat'l. Bank Bldg.
 Frasier, F. E., 800A Broadway.
 Gentry, Harry L., 10 S. 7th St.
 Hartley, Stanley, Centralia, Mo.
 Heisler, B. A., Jr., 10a S. 9th St.
 Jayne, Sears, 810 Walnut.
 Jordan, Earl, 719 Broadway.
 King, George F., 719 Broadway.
 Long, Fred, Miller Bldg.
 Mayes, Vincil, 13A S. 8th St.
 McDonnell, Ira, Boone Co. Nat'l Bank Bldg.
 Miner, E. S., 808 Walnut.
 Mitchell, C. D., Miller Bldg.
 Peak, George W., 12 N. 9th St.
 Peak, J. H., 20 N. 9th St.
 Phillips, George B., Guitar Bldg.
 Proctor, J. A., 813 Broadway.
 Proctor, Margaret E., 813 Broadway.
 Proctor, M. G., 813 Broadway.
 Reid, R. K., 8 N. 9th St.
 Roth, George, 715A Broadway.
 St. Clair, Wm. F., 14 N. 9th St.
 Sampson, Norris, 911A Broadway.
 Spragg, E. G., 904 Walnut.
 Spragg, Lloyd V., 408 S. 9th St.
 Stone, Lilburn, 25 N. 8th St.
 Tull, Frank, Exchange Nat'l. Bank Bldg.
 Vandiver, Louis, Exchange Nat'l. Bank Bldg.
 Vaughn, Chas., Hwy. 40 & Jefferson.
 Walton, Thos. G., Exchange Nat'l. Bank Bldg.
 Wilkerson, D. A., 809A Broadway.
 Young, Chester, 24 N. 10th St.

Five County Board of Realtors

Active Members, 20.

President: J. C. Brannon, El Dorado Springs.
 Secretary: O. S. Davidson, Box 51, Nevada.
 Brannon, Jackson C., 135 Springs St., El Dorado Springs.
 Barclay, O. L., El Dorado Springs.
 Cope, Francis O., Thornton Bank, Nevada.
 Cowan, Frank, Lamar.
 Curtis, E. D., 71 Hwy., Nevada.
 Davidson, O. S., Nevada.
 Hamblin, Robert L., First Nat'l Bank, Nevada.
 Hamblin, William R., 127 E. Cherry, Nevada.
 Kirby, C. B., 102 N. Main, El Dorado Springs.
 Lee, Noah, 114 W. Walnut St., Nevada.
 Maddox, J. N., 104 1/2 N. Cedar St., Nevada.
 Newell, Chester M., 1023 1/2 Gulf St., Lamar.
 Petgen, Albert B., 419 W. Austin St., Nevada.
 Polston, Harold, Lamar.
 Pugh, Elmer, Deerfield.
 Renwick, Fred W., 109 S. Main, Nevada.
 Stephens, C. T., 104 1/2 N. Cedar St., Nevada.
 Stewart, Homer, Osceola.
 Spencer, Porter, Stockton.
 Zimmerman, D. F., Nevada.

Franklin County Board of Realtors

Active Members, 8.

President: H. F. Hansen, Union.

Secretary: Elmer W. Junge, St. Clair.

Earney, E. W., St. Clair.
 Hansen, H. F., Union.
 Junge, Elmer W., St. Clair.
 Paule, W. H., Sullivan.
 Ramsey, George.
 Smith, Charley, St. Clair.
 Stephens, Clara E., Pacific.
 Wilson, George S.

Fulton

(Individual Member)

Jameson, W. Ed, 5th & Court St.

Independence Realtor Board

Active Members, 32; Others, 16.

President: Cedric Siegfried, 217 W. Lexington.

Secretary: Howard D. Cook, 311 Kansas W.
 Ahmann, Bill, Liberty and Maple.
 Buxton & Ball, Raytown.
 Carmichael, D. R., 219 West Lexington.
 Cato, D. C., Carl Bldg.
 Choplin, R. D., 209 West Lexington.
 Cook, D. Howard, 311 West Kansas.
 Crayton, Earle C., 1302 W. 27th.
 Fraas, A. H., 10220 Independence Ave., Kansas City
 Hall, Harry, 10106 Truman Rd.
 Harbin, Louis, 119 South Main.
 Hardin, John H., Chrisman Sawyer Bank Bldg.
 Harland, C. E., 9711 E. 18th St.
 Harrington, E. C., 323 West Lexington.
 Hendrix, Earl A., 126 South Pleasant.
 Jageman, Guy, 1330 S. Noland.
 Larson, Myles, 22nd and Ralston.
 Layland, C. Roy, Chrisman Sawyer Bank.
 Lingle, Roy M., 10124 Truman Rd.
 Cook, Leon J., 221 West Lexington.
 Lund, John H., 1130 South Dodgeon.
 Mustain, Roy C., 9615 Truman Rd.
 Noel, J. C., Whiteoak and Osage.
 Payne, William R., 209 First Nat'l Bank Bldg.
 Reese, Vernon A., 221 West Lexington.
 Reynolds, Frank A., 214 S. Pleasant.
 Siegfried, Mark H., 217 West Lexington.
 Siegfried, Cedric, 217 W. Lexington.
 Steinhauser, John M., 216 West Lexington.
 Strachan, J. C., 319 W. Lexington.
 Thomas, Mrs. Vera R., 218 1/2 West Lexington.
 Ware, Charles E., 11016 Winner Rd.
 Wooldridge, G. P., Hickman Mills.

Jefferson City Real Estate Board

Active Members, 19.

President: Wendell Manchester, 1144 E.

McCarty St.
 Secretary-Treasurer: Francis W. Roer, 225 1/2 East High St.
 Bauer, John N., 308 Madison St.
 Farmer, Edward G., 610 Jefferson St.
 Gentsch, John E., Jamestown.
 Hobbs, John W., (J. W. Hobbs, Realtors), Monroe Bldg.
 Manchester, Wendell, 1144 E. McCartney.
 Mitchell, Lee L., 112 1/2 E. High St.
 Newberry, John O., 314 Madison St.

Newkam, Frank B., 306 Monroe St.
 Noonan, Leonard J., 308 Madison St.
 Noonan, Miss Edith M., 310 Madison St.
 Platt, Chester A., 306 E. High St.
 Roer, F. W., 225 1/2 E. High St.
 Rudy, George W., 124 1/2 E. High St.
 Schwartz, Robert B., 103 W. High St.
 Slate, Miss Irene Jane, 210 Lafayette St.
 Small, Miss Laura A., 402 Madison St.
 Smith, W. W. (Real Estate Sales), 122 1/2 E. High St.
 Stark, Paul L., 314 Madison St.
 Swillum, Lawrence E., 214 1/2 E. High St.

Jefferson County Board of Realtors

Active Members, 13.

President: Stanley Klein, Festus.
 Secretary: Byron Schubel, Hillsboro.
 Arnoe, Frank, De Soto.
 Gebauer, Wilbur L., Herculaneum.
 Klaus, O. F., De Soto.
 Klein, Stanley, Festus.
 Maxwell, Carlton A., High Ridge.
 Nahlik, Syl, House Springs.
 Schubel, Byron, Hillsboro.
 Seemel, E. H., De Soto.
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 Coleman, D. A., Bethany.
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 Fries, Lawrence L., Plattsburg.
 Garner, Earl A., Winston.
 Guess, John, Albany.
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 Kies, Ed., Jackson.
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 Meatte, Grover, Portageville.
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 Plummer, Vena, Seneca.
 Pugh, Leon, Mt. Vernon.
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 Cantril, Paul co., 227 E. Olive.
 Corlett, E. F. Co., Medical Arts Bldg.
 Dennison, A. H., Landers Bldg.
 Globe Realty Co., 2427 College.
 Griffin, Herman A. Co., Landers Bldg.
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 Tillman, Herb Co., 1338 E. Sunshine.
 Usrey-Smith Realty Co., 527 S. Kimbrough.
 Ward, Earl H. Investment Co., Republic.

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 Clark, Orville G., 109 1/2 E. Main, Richmond.
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 Gilliam, J. A., 1016 Baltimore, Kansas City.
 Grantham, John A., 5041 Vivian Rd., Kansas City 16, Mo.
 Hack, O. J., 38th & Winn, Kansas City (16).
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 Miller, R. B. Jr., Platte City.
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 Pease, George H., Parkville.
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 Preston, R. M., Box 99, Liberty.
 Purvis, Russell E., Box 38, Linden.
 Reed, Jim (Excelsior Trust Co.), Excelsior Springs.
 Rule, Temple Payne, 36 S. Leonard, Liberty.
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 Thomason, W. L., Platte City.
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Daniel, C. G. Jr., Vandalia State Bank Bldg.

MONTANA

Belgrade—See Bozeman
Big Timber—See Bozeman
Hardin—See Billings

Billings

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North, Paul, 510 N. 32nd St.
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Bozeman

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Dawes, R. Earl, 14 North Tracy Ave.
Heidel-Vandenhook Agency, 1 W. Main St.
McDonald, Wm., Belgrade.
Skarie Co., H. C., 18 E. Babcock St.
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Butte

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Moore, Maurice M., 200 W. Park St.
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Redlich, Roy C., 310 Phoenix Bldg.
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Sims, Ira W., Hirbour Bldg.
Snyder, Wilbur L., 615 Metals Bank Bldg.
Varcoe, Juanita W., 615 Metals Bldg.
Wulf, John S. Jr., 108 W. Granite St.
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Real Estate Board

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JONES, FRED O., 100 Central Ave.
Joseph Realty, 2600 10th Ave. S.
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Mason, Orval E., 401 1st Ave. S.
McNair & Roberts, 15 4th St. N.
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Hammer, Howard V., 233 Main St.
Hoiland Harry, 121 Main St.

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Pierson, Gladys, 109 W. Front.
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Roth, Opal, 604 Platte Ave.

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Barney, Warren, 2025 Central Ave., Kearney.
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Boasen, John J., 2017 Central Ave., Kearney.
Crowley, Ed., Masonic Bldg., Kearney.
Divan, Elmer W., 2017 Central Ave., Kearney.
Kibler, Miss Ada, 16 W. 23rd St.
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Board of Realtors

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Edwards, Larry, 118 E. 23rd, South Sioux City.
Hansen, Victor N., 303 E. 24th, South Sioux City.
Hopkins, F. J., South Sioux City.
Leamer, Norris G., 2017 Dakota Ave., South Sioux City.
Lockwood, Marion, Hgwy. 20, South Sioux City.
Orton, Cecil, 2020N Dakota Ave., South Sioux City.
Rockwell, Harry, 2519 Dakota Ave., South Sioux City.
Smith, Rodney R., South Sioux City.
Stinger, Arden E., 209 E. 30th, South Sioux City.

NEBRASKA

Dawson County Board of Realtors

Active Members, 12.

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Secretary: B. A. Norsworthy Jr., Gothenburg.

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Barta, Emil L., Cozad.
Coy, Forrest, Lexington.
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Loutzenheiser, H. C., Gothenburg.
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Active Members, 27.

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Secretary: Dwight A. Hollins, 125 E. 5th St.
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Brown, Robert Varney, 111 E. 5th St.
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Dvorak, Fred, 301 First Nat'l Bank Bldg.
English, Robert B., 121 E. 4th St.
Gariss, Leonard, 111 E. 5th.
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Secretary: Ralph E. Dornay, 234 N. Lincoln Ave.

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Leach, Daniel W., 839 W. 2nd St.
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McBride, M. W.
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Secretary: Lorenz F. Schroeder, Box 75, Fairbury.

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Secretary: Mrs. Lois Hillier, 2263 Y St.
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Clingerman, Harold, 1530 S. 17th.
Close, Harold H., 1545 South 26th St.
Copple, S. E., 126 N. 11th.
DeMars, Oliver, Nat'l Bank of Commerce Bldg.
Dixon, C. V., 229 S. 13th.
Dixon, Don E., 1209 Fed. Sec. Bldg.
Farr, W. E., 920 Fed. Sec. Bldg.
Felton, D. F., Jr., 920 Fed. Sec. Bldg.
Fenton, Joseph E., 115 N. 11th St.
Fiene, Oscar, 3717 Sumner.
Fieselman, S. J., 134 S. 13th St.
Foight, Lester L., 115 N. 11th St.
Foley, Dan E., 314 S. 13th St.
Forke, Avery E., 321 Sharp Bldg.
Forke, Deane, 321 Sharp Bldg.
Forke, Herbert D., 321 Sharp Bldg.
Forsythe, Gladys M., 1235 N St.
Frankie, Albert, Walton, Neb.
Frank, A. D., Baird Bldg., Omaha.
Garrison, Howard H., 115 N. 11th.
Hadley, Howard, Continental Nat'l Bank.
HARRINGTON, DON P. JR., 229 S. 13th St.
HARRINGTON, DON P., 229 S. 13th.
HARRINGTON, FRANK, 229 S. 13th.
HARRINGTON, R. E., 229 S. 13th.
Hedges, John J., 1407 "O" St.
Hiatt, Clarence, 126 N. 11th St.
Hillier, Lois, 2263 Y St.
Hinds, Charles, Trust Bldg.
Johnsen, Laurence C., 300 S. 13th St.
Johnson, Earle V., 239 S. 13th St.
Johnson, Harold J., 300 S. 13th St.
Johnson, O. D., 212 S. 13th St.
KIMBALL, C. C., 610 Sharp Bldg.
Kimball, C. Dedrick, 610 Sharp Bldg.
KIMBALL, R. L., 201 Stuart Bldg.
Kooper, R. H., Baird Bldg., Omaha.
Kremer, E. A., 4725 Prescott Ave.
Kremer, Roy E., 4729 Prescott Ave.

Kysar, J. Paul, 920 Fed. Sec. Bldg.
Langseth, Fred, 209 S. 13th.
Larson, Alfred R., 1211 N. St.
Larson, I. M. (Nate), 2212 N. 30th St.
Lenser, Otto E., 209 Federal Sec. Bldg.
Lindblad, A. L., 2615 C St.
Lindeen, Harold A., 318 Continental Bldg.
Loomis, C. Myron, 239 S. 13th St.
Martti, D. B., 622 First Nat'l Bank Bldg.
McGoid, H. S., 622 First Nat'l Bank Bldg.
McGinnis, Donald G., 1245 L St.
McGlosson, Bonnie, 3020 Williams St.
McMaster, J. L., 858 S. 27th St.
Miles, John M., 418 Fed. Sec. Bldg.
Ow, Lee A., Fed. Sec. Bldg.
Posey, W. A., 2301 Washington.
Randall, George, 1319 O St.
Rathbone, Harvey, 418 First Nat'l Bank Bldg.
Raynor, Boyd, 1441 G.
Roach, Charles W. Jr., 202 Walton Bldg.
Schilling, Dale D., 1120 Fed. Sec. Bldg.
Schmacher, E. H., 300 S. 13th St.
Seibold, Wm. J., 1235 N St.
Shirk, Louis T., 115 N. 11th.
Shugrue, Frank R., 509 Bankers Life Bldg.
Skov, Emil, 2263 Y St.
Stowther, J. P., 1360 S. 33rd St.
Smith, Gayle W., 221 S. 29th St.
Stahn, John W., 1844 D St.
Steele, W. F., 620 Fed. Sec. Bldg.
Stephens, D. V., 509 Bankers Life Bldg.
Sweeney, Tom M., 1245 L St.
Sweeney, Wm. F., 1245 L St.
Theobald, C. F., 1240 M St.
Trott, Grace, 2925 Williams St.
Truett, Lloyd, 2263 Y St.
Weiler, Val, 115 N. 11th St.
Wenzl, Leonard, 520 Federal Sec. Bldg.
Weresh, Thelma, 1927 A St.
Westendorf, Albert H., Trust Bldg.
Woods, F. Pace, 1216 Sharp Bldg.

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Deakins, W. D., 111 E. 5th St., North Platte.
Farrell, T. E., 303 N. Chestnut St.
George, Henry, Pawnee Hotel, North Platte.
Hall, S. M. Jr., 505 1/2 N. Dewey St., North Platte.
Harrach, E. W., North Platte.
Hubbard, Lelia R., North Platte.
Johannesen, E. W., 517 1/2 N. Dewey St., North Platte.
Lavelle, P. M., Mutual Bldg Loan Bldg., North Platte.
Martin, Lawrence, 307 E. 5th St., North Platte.
Roberts, John B., Hirschfield Bldg., North Platte.
Smith, Herbert A., 517 1/2 Dewey St., North Platte.
Stephenson, Marion, North Platte.
Wolfe, E. S., 517 1/2 N. Dewey St., North Platte.

Norfolk Board of Realtors

Active Members, 25; Others, 1.

President: Leo B. Ringer.
Secretary-Treasurer: Jerry A. Brown.

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Barks, G. E., Beldon.
Bishop, C. L., Bartlett.
Brown, J. A.
Brown, Jerry J.
Burdick, E. C.
Copper, Max, Bloomfield.
Dederman, A. H.
Fisher, J. L.
Fisher, Joe, Jr.
Flanagan, Ray, Albion.
Fuller, Dan, Albion.
Gabelman, Arnold F., Neligh.
Gutzman, W. A.
Johnson, O. H.
Lammers, A. J., Hartington.
Linkhart, A. R., Coleridge.
Nelson, Leon, Albion.
Nordhus, Richard E., Norfolk.
Patton, M. D., Norfolk.
Ransom, C. J.
Ringer, Leo.
Roe, Earl, Plainview.
Warnemunde, E. T., Winside.
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Omaha Real Estate Board

Active Members, 156; Others, 564.

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Executive Secretary: P. A. McMichael, 328 Keeline Bldg.

Adams, Winifred, 530 Service Life Bldg.
Allwine, A. A., 832 S. 24th St. (5).
Bailey, Russell, 316 Electric Bldg. (2).
Baird, E. A., 1614 Harney St.
Battiatto, A. S., 4929 Grand Ave.
Baxter, Harold, 808 City Nat'l Bank Bldg. (2).

Beckwith, Ed. S., 1816 Harney St.
 BEDFORD, E. W., 310 Electric Bldg. (2).
 Bemis, Mrs. Agnes, 4724 S. 24th St.
 Benner, E. H., 1029 Park Ave. (5).
 Benson, Grant A., 508 Barker Bldg. (2).
 Benson, Grant A., Jr., 801 Omaha Nat'l Bank Bldg.
 Binder, Frank, 1140 City Nat'l Bank Bldg.
 Booth, R. Nile, 534 Omaha Nat'l Bank Bldg. (2).
 Bowman, David H., 312 S. 19th St. (2).
 Brownlee, John T., 322 S. 18th St. (2).
 Buck, Mrs. D. E., 308 S. 41st St.
 Buras, B. H., 7009 Dodge St.
 Burr, A. E., 202 S. 19th St. (2).
 Bushman, George, 530 Keeline Bldg.
 Callaway, Wm. L., 5064 Leavenworth St.
 Carlberg, Harvey K., 312 Brandeis Theatre Bldg. (2).
 Cary, Daniel, 519 Farm Credit Bldg.
 Christian, C. R., Farnam Bldg. (2).
 Claassen, John P., 412 Aquila Ct.
 Clark, K. Stanton, 5064 Leavenworth.
 Clayton, E. R., 1001 City Nat'l Bank Bldg. (2).
 Cullingham, Sidney J., 422 Keeline Bldg.
 Corzine, R. L., 4833 Dodge St.
 Davis, Gentry R., 3553 Farnam St.
 Davis, Reed E., 530 Service Life Bldg.
 Dillon, Robert, 3420 Jones St.
 Dodge, N. P. Jr., 508 Dodge St.
 Drew, Howard, 200 Farnam Bldg.
 Dugher, James B., 6204 Maple St. (4).
 Easton, Hal, 224 Securities Bldg.
 Evahn, J. R., 1029 Park Ave.
 Fink, Donald, 4961 Dodge St.
 Fitzgerald, J. J., 4824 S. 24th St.
 Fitzgerald, Wm. F., 4724 S. 24th St.
 Frank, A. D., Baird Bldg. 1704 Douglas (2).
 Freeman, F. Hoyte, 114 W. Mission St., Bellevue.
 Friedman, J. J., 4102 Farnam.
 Gilstad, Irvin R., 1050 Omaha Nat'l Bank.
 Gordon, J. R., 4312 Dodge St.
 Graham, Harold W., 478 Brandeis Theatre Bldg. (2).
 Grant, Amos, 212 S. 19th St. (2).
 Gross, Frank, 3631 S. 24th St.
 Gross, Victor, 3631 S. 24th St.
 Grove, Harold J., 208 S. 18th St. (2).
 Grove, H. James, 208 S. 18th St. (2).
 Haney, Frank, 4963 Military Ave.
 Hanks, Robert J., 508 City Nat'l Bank Bldg.
 Hanson, George, 212 S. 19th St. (2).
 Hargleroad, W. B., Jr., Service Life Bldg.
 Hargleroad, W. B., III, 530 Service Life Bldg.
 Harman, Jack, 5024 Military St.
 Harman, Van, 5024 Military St.
 Hastings, Robert C., 1200 W. O.W. Bldg.
 Hauptman, George L., 5064 Leavenworth St.
 Hedlund, M. J., 11th & Jones St.
 Heinsch, Howard, 906 Redick Tower.
 Hicks, Ted, 4959 Leavenworth St.
 Hill, R. C., 635 Grain Exchange Bldg. (2).
 Jepserson, Harold, 4936 Military Ave.
 Jipson, Edgar, 4833 Dodge St. (3).
 Johnson, J. F., 1706 S. 14th St.
 Johnson, L. G., 214 Park Ave. (5).
 Johnson, Walter C., 570 Insurance Bldg. (2).
 Kennedy, Alfred C., 316 Electric Bldg. (2).
 Kilmer, Lloyd W., 1816 Harney.
 Kooper, R. H., 1704 Douglas St.
 Koppetz, J. E., 4721 S. 24th St.
 Larson, W. O., 260-262 Baldrige Bldg. (2).
 LeDoyt, Glenn, 200 Farnam Bldg.
 Longville, Lee, 3048 Huntington.
 Loomis, Gilbert, 1504 Dodge St.
 McCampbell, Robert, 424 Electric Bldg.
 McCarville, J. R., 705 Kilpatrick Bldg. (2).
 McKernan, John, 418 Farm Credit Bldg.
 Maennner, John, 808 City Nat'l Bank Bldg.
 Maennner, T. H., 808 City Nat'l Bank Bldg. (2).
 Maner, Oscar B., 330 Aquila Ct.
 Manville, Hiram S., 2752 N. 63rd St.
 Martin, A. B., 412 S. 44th St.
 Martin, C. W., 412 Brandeis Theatre Bldg. (2).
 Martin, Harold W., 412 Brandeis Theatre Bldg.
 Martin, Leslie, 211 S. 18th St. (2).
 Mercer, Nelson S., 2506 Dodge St. (2).
 Merker, Paul L., 2314 "L" St. (7).
 Milder, Howard, 673 N. 56th St.
 Milius, Carl A., 209 Brandeis Theatre Bldg. (2).
 Miller, Grant, 1140 City Nat'l Bank Bldg. (2).
 Mitchell, R. F., 2758 Read St. (12).
 Morgan, Joseph, 111 W. Mission, Bellevue.
 Morin, Edward, 4833 Leavenworth.
 Morton, George T., 503 Omaha Nat'l Bank Bldg. (2).
 Mossman, Harland L., 3170 Davenport St.
 Murphy, J. F. Jr., 4813 S. 24th St.
 Noar, Henry H., 7012 Farnam St. (6).
 Osborne, Herbert, 542 Insurance Bldg. (2).
 Otis, Charles W., 305 S. 42nd St.
 Otis, R. R., 300 Keeline Bldg.
 Otis, R. R., 300 Keeline Bldg.
 Otis, W. L., 300 Keeline Bldg.
 Palmer, W. L., 927 Redick Tower Bldg. (2).
 Parkinson, Wm., 4105 Frederick.
 Parmer, Frank D., 224 Keeline Bldg. (2).
 Payne, Harold C., 226 Barker Bldg. (2).
 Peterson, Charles E. Jr., 200 Farnam Bldg.
 Peterson, Charles E. Sr., Farnam Bldg. (2).
 Peterson, Emma M., 4833 Dodge St.
 Peterson, Lloyd, 500 First Nat'l Bank Bldg.
 Quinlan, Gerald F., 434 Brandeis Theatre Bldg. (2).
 Rapp, Paul F., 6022 N. 52nd St.
 Rasp, Ardy D., 4801 Dodge.
 Rasp, Erwin D., 4801 Dodge.
 Rasp, Harvey, 4801 Dodge.
 Reed, Kenneth F., 534 Omaha Nat'l Bank Bldg. (2).
 Renner, Wm. V., 3553 Farnam St.
 Robertson, G. B., 514 Redick Tower Bldg. (2).

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 Schroeder, J. R., 1911 Harney St.
 Schwarz, Mrs. M. V., 906 Redick Tower Bldg.
 Selby, Frank, 500 First Nat'l Bldg.
 Selby, Wayne C., 625 Electric Bldg.
 Shallicross, Wm. J., 1405 Hancock St., Bellevue, Nebr.
 Sholes, Lewis C., 2955 Pacific St. (5).
 Shukert, G. E., 437 Keeline Bldg. (2).
 Shrouf, Wilson, 305 S. 42nd St.
 Skellenger, Anton, 5833 Manderson.
 Slosburg, Harold W., 406 Brandeis Theatre Bldg. (2).
 Slosburg, Jacob, Jr., 406 Brandeis Theatre Bldg. (2).
 Slosburg, Stanley J., 406 Brandeis Theatre Bldg. (2).
 Stecher, Albert R., 1515 N. 59th St. (3).
 Stelling, Albert R., 4840 S. 24th St. (7).
 Stephenson, Walter G., 601 Kilpatrick Bldg. (2).
 Strickler, Erroll, 305 S. 42nd St.
 STUHT, C. B., 310 Electric Bldg. (2).
 Suchan, R. J., 4721 S. 24th St. (7).
 Textmeier, Mrs. Edna, 4961 Dodge St.
 Textmeier, Harvey, 4961 Dodge St.
 Tesar, Lad V., 1408 S. 15th St. (8).
 Thomas, Clay H., 228 Keeline Bldg. (2).
 Udeland, E. A., 625 Electric Bldg. (2).
 Van Alstine, Hugh S., 1050 Omaha Nat'l Bank.
 Webster, William, 1540 City Nat'l Bank Bldg.
 White, John W., 5064 Leavenworth St.
 Wilkie, W. Irving, 515 S. 20th St. (2).
 Wilson, Carl C., 3170 Davenport St.
 Wilson, Robert J., 3170 Davenport St.
 Woodward, Wyman, 4970 Military Ave.
 York, R. W., 500 First Nat'l Bank Bldg. (2).

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 Secretary: Emery H. Johnson, Loomis.
 Backer, Charles T., Loomis.
 Ebers, Wm., Holdrege.
 Fowler, L. P., Holdrege.
 Franzen, L. A., Holdrege.
 Harris, Russell L., Holdrege.
 Helfner, J. M., Holdrege.
 Illingworth, Alfred, Holdrege.
 Illingworth, Dale, Holdrege.
 Illingworth, Gaylord, Holdrege.
 Johnson, Emery H., Loomis.
 Jones, Marlin L., Holdrege.
 Junkin, Russell J., Bertrand.
 Nelson, Cletus, Holdrege.
 Olson, Quinten T., Holdrege.
 Peterson, Tannis, Holdrege.
 Rauch, A. J., Holdrege.
 Spitsnogle, Ed., Holdrege.
 Spitsnogle, Marvin D., Holdrege.
 Swanson, A. B., Holdrege.
 Swanson, Arthur W., Holdrege.
 Thorrell, Carl W., Loomis.
 Titus, Liscomb L., Holdrege.
 Winquest, Harold L., Holdrege.

Scotts Bluff County Real Estate Board

Active Members, 28.
 President: A. H. McLean, 1609 First Ave., Scottsbluff.
 Secretary: Howard N. Hall, P.O. Box 870, Scottsbluff.
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 Asmus, Victor, Morrill.
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 Davey, Charles, Scottsbluff.
 Davis, William C., 17 W. 16th, Scottsbluff.
 Fry, L. A., 1529 10th, Gering.
 Hall, Howard N., 17 W. 18th St., Scottsbluff.
 Hickman, William W., Mitchell.
 Johnson, Ernest W., 25 W. 17th, Scottsbluff.
 Kramr, Robert B., W. 17th & B., Scottsbluff.
 Magdanz, E. A., 1609 First Ave.
 McLean, A. H., 1609 First Ave., Scottsbluff.
 Nelson, Arley C., 17 W. 16th St., Scottsbluff.
 Nuss, J. G. Jr., Minatare.
 O'Shea, John F., 11 E. 17th St., Scottsbluff.
 Putman, G. G., Scottsbluff.
 Rheault, E. G., Box 75, Scottsbluff.
 Roland, Wm. F., 1524 Broadway.
 Rychucky, Leo, 17th St. & Ave. B, Scottsbluff.
 St. Clair, Lee, 1702 1/2 Broadway, Scottsbluff.
 Thompson, Guy E., 1613 First Ave., Scottsbluff.
 Vogler, Geo. L., 1615 First Ave., Scottsbluff.
 Von Dege, Thomas R., 17 W. 17th St., Scottsbluff.
 Winterer, I. Leo, 1529 10th, Gering.
 Wright, J. G., 1261 Center Ave., Mitchell.

Syracuse
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 Sorrell, Frank.

Tri-County Real Estate Board

Active Members, 16.
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 Alden, J. W., Kimball.
 Bentley, C. B., Sidney.
 Enders, Fred L., Kimball.
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 Holms, Frank P., Sidney.
 Jones, Arlo, 321 18th Ave., Sidney.
 Kath, Elmer, Kimball.
 Lindell, Lowry, 1003 22nd Ave., Sidney.
 Lindgren, Russell, 1513 20th Ave., Sidney.
 Linn, K., Kimball.
 Peterson, A. C., Lodgepole.
 Peterson, C. A., Chappell.
 Pivonka, Frank W., Lodgepole.
 Vogt, L. A., Chappell.
 Volkmer, Les, Kimball.

Washington County Real Estate Board

Active Members, 8.
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 Secretary: D. E. Schettler, Blair.
 Anderson, James, Blair.
 Dixon, G. L. Sr., Blair.
 Guyer, H. Lyle, 204 S. 5th, Blair.
 Hansen, P. V., Blair.
 Hansen, Raymond C., Blair.
 Mencke, Ralph W., Blair.
 Schettler, D. E., Blair.
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 CAMPBELL, THOMAS A., 135 S. 4th St.
 Cobb, Harry, 225 Fremont St., Suite 18.
 Collins, Charles E., 301 Ogden St.
 Dell, Herbie, 406 Carson St.
 Drury, Paul, Box 1028.
 Evans, Earl, 2051 N. Main St., North Las Vegas.
 Foutz, Edgar H., 526 S. 5th St.
 Jamieson, E. A., 1231 S. 5th St.
 Jones, B. M., 206 E. Stewart.
 King, Harley A., 311 S. 5th St.
 Leverton, Hershel E., 305 Ogden St.
 McArthur, Leland, 900 S. 5th St.
 McDaniel, C. C., 127 N. Main St.
 McDonald, C. L., 516 S. 5th St.
 McLaughlin, Thomas J., 220 S. 6th St.
 Orner, Louis J., 315 Carson St.
 Payne, Raymond C., 513 Carson St.
 Seward, Ralph, 210 S. 5th St.
 STECHER, LAWRENCE P., 104 S. 3rd St.
 Young, James C., 120 N. 5th St.

Reno

Real Estate Board

Active Members, 35; Others, 16.
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 Secretary: Wayne McLeod, 940 S. Virginia.
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Wallace, Damon, 875 Elm St.
Willey, Floyd C., 15 Temple Court, Man-
chester.

Rockingham County Board of Realtors

Active Members, 16; Others, 2.
President: Paul A. Bretschneider, 127 Water
St., Exeter.
Secretary: John N. MacInnes, 40 Front St.,
Exeter.
Bailey, Henry R., 103 N. Shore Blvd.,
Hampton Beach.
Boudreau, Beatrice, 100 Marsh Ave.,
Hampton Beach.
Bretschneider, Paul A., 127 Water St.,
Exeter.
Carberry, John P., Boulevard Rye Beach.
Caswell, Harry L., 82 Congress St., Ports-
mouth.
Dupuis, Henry V., 615 Ocean Blvd., Hamp-
ton Beach.
Elwell, Clinton W., 132 Water St., Exeter.
Gunther, Katherine J., 39 Dearborn Ave.,
Hampton.
Hartley, Louise B., 5 Market St., Portsmouth.
HOLLIS, J. WALTER, 696 Lafayette Rd.,
Hampton.
Keezer, George B., Pine St., Plaistow.
MacInnes, John N., 40 Front St., Exeter.
Richards, Mary B., 71 Court St., Exeter.
Riley, Kenneth D., 411 Ocean Blvd., Hamp-
ton Beach.
Styles, Lawrence E., Railroad Ave., Exeter.
Winkley, William B., 39 Front St., Exeter.

White Mountains Board of Realtors

Active Members, 14; Others, 1.
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Secretary: Carl O. Randall, North Conway.
Arling, Roy E., Tamworth.
Dahl, Charles O., Conway.
Delisle, Leo A., Berlin.
Griffith, Hill, Littleton.
Groat, H. McIntyre, Jr., Franconia.
Hamlin, Homer H., Gorham.
Jeseman, G. Robert, Franconia.
Luke, Joseph H., North Conway.
Martin, R. J., North Conway.
Mather, Sidney, Chocorua.
Palmer, Earle H., North Woodstock.
Randall, Carl O., North Conway.
Stanley, Robert R., North Woodstock.
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Barnsboro—See Gloucester County
Barrington—See Camden Co.
Basking Ridge—See Somerset County
Bay Head—See Ocean County
Beach Haven—See Ocean County
Bedminster—See Somerset County
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Bellmawr—See Camden County
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Belvidere—See Warren Co.
Bergenfield—See Eastern Bergen County
Berlin—See Camden County
Bernardsville—See Somerset County
Blairstown—See Warren County
Bloomsbury—See Warren County
Bogota—See Eastern Bergen County
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Brooklawn—See Camden County
Brown Mills—See Burlington County
Budd Lake—See Morris Co.
Burlington—See Burlington County
Caldwell—See West Essex
Califon—See Hunterdon County
Camden—See Burlington County
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Carlstadt—See South Bergen
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Sparks.
Gibson, Thomas, P.O. Box 1687.
Harlan, James J., 940 S. Virginia St.
Harris, Gordon B., P.O. Box 66.
Harvut, Merlyn, 760 S. Virginia.
Heidman, Albert G., Gardnerville.
Hickok, John F., 137 W. 2nd St.
Judd, Miss Helen, 333 S. Virginia St.
Keller, Walter W., 1076 S. Virginia St.
LaTourrette, Gene F., 1490 S. Virginia St.
Lindauer, George, 743 W. 4th St.
Lucini, Guido F., 818 S. Virginia St.
Mattson, D. E., 1350 S. Virginia St.
McKaig, George, P.O. Box 1211.
McLeod, Wayne, P.O. Box 2516.
McNeill, William A., 1195 Wells Ave.
Miller, E. H., 511 N. Carson St., Carson
City.
Munley, H. J., 150 N. Center St.
Ossorhigin, Paul, P.O. Box 611.
Patton, Johnnie, 542 S. Center St.
Payne, Walter F., 1298 S. Virginia St.
Potts, Pearl S., 440 Hill St.
Rall, Mrs. Margaret, P.O. Box 1453.
Reid, John J., 427 Gazette Bldg.
Swett, J. E., P.O. Box 2536.
Stanley, Carl B., 820 University Ave.
Thompson, Fred, 227 W. 4th St.
Wayman, John B., 1024 B St., Sparks.

NEW HAMPSHIRE

Alstead—See Monadnock Region
Alton Bay—See Lakes Region
Amherst—See Nashua
Berlin—See White Mountains
Bethlehem—See White Mountains
Brookline—See Nashua
Center Sandwich—See Lakes Region
Chocorua—See White Mountains
Conway—See White Mountain
Exeter—See Rockingham
Franconia—See White Mountains
Franklin—See Lakes Region
Goffstown—See Queen City
Gorham—See White Mountains
Hampton—See Rockingham
Hampton Beach—See Rockingham
Holderness—See Lakes Region
Keene—See Monadnock Region
Laconia—See New Hampshire Board,
Lakes Region
Littleton—See White Mountains
Manchester—See Queen City
Melvin Village—See Lakes Region
Meredith—See Lakes Region
Merrimack—See Nashua
Milford—See Nashua
North Conway—See White Mountains
North Woodstock—See White Mountains
Pelham—See Nashua
Peterborough—See Monadnock Region
Plaistow—See Rockingham
Plymouth—See Lakes Region
Portsmouth—See Rockingham
Rye Beach—See Rockingham
Tamworth—See White Mountains
Wilton—See Monadnock Region
Windham—See Nashua
Wolfeboro—See Lakes Region

Lakes Region Board of Realtors

Active Members, 15; Others, 18.
President: Mrs. Dorothy Williams, N. E.
Estates, Laconia.
Secretary: Mrs. Mary W. Small, 47 Main St.,
Plymouth.
Baker, Mrs. Rose, Meredith.
Davis, William J., Country Properties, Inc.,
Laconia.

deBlois, Romeo, 66 Gillette St., Laconia.
Downs, Mrs. Olga, 33 E. Highland Ave.,
Melrose, Mass.
FLANDERS, HAVEN (Byse Agency),
Laconia.
Hodge, Reuben, Center Sandwich.
Hurlburt, John R., Melvin Village.
Jones, G. Vinton, Alton Bay.
LUND, LLOYD D., Meredith.
Marden, Mark K., Holderness.
Mixer, John, Wolfeboro.
Shepard, John S. (Shepard Realty Co.),
27 Memorial St., Franklin.
Small, Mary W., 47 Main St., Plymouth.
Weeks, Norman (Belknap Agency), 15 Main
St., Laconia.
Williams, Mrs. Dorothy, N. E. Estates,
Laconia.

Monadnock Region Board of Realtors

Active Members, 20.
President: Charles R. Tarbox, 324 Main St.,
Keene.
Secretary: Clifford S. Reynolds, 31 Central
Sq., Keene.
Barker, Sheldon L., Keene.

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Bennett, Frank J., Keene.
BISHOP, ERLE G., Peterborough.
Day, Richard A., Peterborough.
Harper, Roland L., 10 West St., Keene.
Hazen, Kenneth W., 331 Park Ave., Keene.
Heald, Cleon E., Keene.
Heald, Glenn E., Keene.
LeBeau, Lawrence C., 46 Central Sq., Keene.
Kirk, Howard W., 271 Roxbury St., Keene.
Lyon, Charles S., 11 Fox Circle, Keene.
McPartland, Kenneth, 44 Main St., Peter-
borough.
Parker, Carl M., 52 Square, Bellows Falls,
Vermont.
Radcliffe, Miss Marie, Alstead.
Reynolds, Clifford S., Keene.

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Stewart, Arthur M. Jr., 581 Boylston St.,
Boston, Mass.
Tarbox, Charles F., Keene.
Weston, Valentine B., Keene.
Ziefle, Mrs. Aileen W., Keene.

NEW HAMPSHIRE

Nashua Board of Realtors

Active Members, 22; Others, 9.
President: Melvin Poor, 89 Nashua St.,
Milford.
Secretary: Kearn J. P. Devereux, 17
Broad St.
Baldry, George S., Back River Rd., Merri-
mack.
Boucher, Arnold C., 10 Chestnut St.
Butterfield, George H. Jr., Golden Brook
Rd., Windham.
Caron, Gertrude, Main St., Merrimack.
Damon, Earl, 9 Berkshire Rd.
Damon, Harold A., 171 Main St.
Devereux, Kearn J. P., 17 Broad St.
Gale, Louise, Bond St., Brookline.
Garrity, Arthur, 17 Spruce St.
Guertin, Louis, 210 Main St.
Hood, Charles H., 393 Main St.
Hills, Beatrice E., 308 Bond St.
Jean, Adelard, 12 White Ave.
Kopka, Angelina, 59 Gillis St.
Lowejoy, Vera, 308 Main St.
Oban, Nathan, 148½ Chestnut St.
Poor, Melvin, Nashua St., Milford.
Saunders, William A., 31 Courtland St.
Sirois, Paul E., 15½ Main St.
Stewart, Ernest C., Main St., Amherst.
Steed, Thomas W. (Col.), Little Island
Pond, Pelham.
Wright, Alden L., 10 Kinsley St.

Queen City Board of Realtors

Active Members, 37; Others, 4.
President: Ludger P. Deschenes, 913 Elm
St., Manchester.
Secretary: Joseph Fremneau, 15 Temple
Ct., Manchester.
Armstrong, Corwin C., 1015 Elm St., Man-
chester.
Bickford, Harry M., 992 Elm St., Man-
chester.
Cavanaugh, James S., Sr., 814 Elm St.,
Manchester.
Cedergren, Oscar, 913 Elm St., Manchester.
Dearborn, Orvis, 7 Spring Valley, Man-
chester.
Deschenes, Ludger P., 913 Elm St., Man-
chester.
Devereux, Donald G., 70 Russell St.,
Manchester.
Fremneau, Joseph, 15 Temple Ct., Man-
chester.
Gamache, Robert J., 74 Ash St., Manchester.
Hebert, Raoul, 532 Main St., Manchester.
Herbert, Ralph, 437 E. High St., Man-
chester.
JENKINS, GEORGE E., 922 Elm St., Man-
chester.
Jenkins, Robert F., 1015 Elm St., Man-
chester.
Jones, Harry C., 45 Market St., Manchester.
Lacasse, Amedee, 922 Elm St., Manchester.
Lacroix, Albert W., 92 Taylor St., Man-
chester.
Laroche, Paul, 117 Holly Ave., Man-
chester.
Lupien, George, 512 Spruce St., Man-
chester.
Martell, Clifford, 17 W. Union St., Goffs-
town.
Martinson, Harold E., 20 Hanover St.,
Manchester.
McIninch, Ralph A., 33 Mechanic St.,
Manchester.
O'Neil, Walter F., 293 Young St., Man-
chester.
Paris, Edgar A., 251 Union St., Manchester.
Pelletier, Gerard, 137 Shirley Hill Rd.,
Manchester.
Piper, Ben, 32 Merrimack St.,
Purcell, Jeanne L. (Mrs.), 1008 Elm St.,
Manchester.
Quinn, William E., 875 Elm St., Manchester.
Ray, James H., 495 Amherst St., Man-
chester.
Richardson, Earl, 8 Hanover St., Manchester.
Samson, Arthur J., 1044 Hall St., Man-
chester.

Cranberry Lake—See South Bergen County
 Cranberry Lake—See Sussex County
 Demarest—See Eastern Bergen
 Denville—See Morris County
 Dover—See Morris County
 Dover—See Passaic County
 Dumont—See Eastern Bergen County
 Dunellen—See Middlesex County, Plainfield
 Easton—See Warren County
 East Orange—See Oranges & Maplewood
 East Paterson—See Hackensack
 East Paterson—See Passaic County
 Easton—See Monmouth County
 Elizabeth—See Eastern Union, Middlesex
 County
 Elmer—See Salem Co.
 Englewood—See Eastern Bergen County
 Ephraim—See Camden County
 Erlton—See Camden Co.
 Fair Haven—See Monmouth County
 Fair Lawn—See Hackensack
 Fair Lawn—See Passaic County
 Fanwood—See Westfield
 Far Hills—See Somerset County
 Flemington—See Hunterdon Co.
 Florence—See Burlington County
 Florham Park—See Morris County
 Fords—See Middlesex County
 Forked River—See Ocean Co.
 Fort Lee—See Eastern Bergen County
 Freehold—See Monmouth County
 Frenchtown—See Hunterdon County
 Garfield—See Hackensack
 Garwood—See Cranford
 Glassboro—See Gloucester County
 Glen Rock—See Ridgewood
 Gloucester—See Camden County
 Green Village—See Morris County
 Hackettstown—See Warren County
 Haddon Heights—See Camden County
 Haddonfield—See Camden County
 Haddonfield—See Burlington County
 Haledon—See Passaic County
 Hamburg—See Sussex County
 Hamburg Turnpike—See Passaic County
 Hammononton—See Atlantic City
 Hampton—See Hunterdon County
 Harrison—See Arlington-Kearny
 Harrison Park—See Eastern Bergen County
 Harvey Cedars—See Ocean County
 Hasbrouck Heights—See Hackensack
 Haven Beach—See Ocean County
 Hawthorne—See Passaic County
 High Bridge—See Hunterdon County
 Highland Lakes—See Sussex Co.
 Highland Park—See Middlesex County
 Hightstown—See Trenton & Mercer County
 Hillsdale—See Westwood
 Hillside—See Eastern Union, Newark
 Hoboken—See North Hudson
 Holmdel—See North Hudson
 Hopatcong—See Sussex Co.
 Irvington—See Newark
 Irvington—See Eastern Union County
 Iselin—See Middlesex County
 Jersey City—See Hoboken, Newark, North
 Hudson
 Keansburg—See Monmouth County
 Keyport—See Monmouth Co.
 Kirkwood—See Camden County
 Lake Park—See Morris County
 Lakewood—See Ocean Co.
 Laurel Springs—See Camden County
 Laurens—See Ocean County
 Laurence Harbor—See Middlesex County
 Lavalette—See Ocean County
 Lebanon—See Hunterdon County
 Leonia—See Eastern Bergen County
 Liberty Corner—See Somerset County
 Linden—See Eastern Union
 Little Ferry—See Hackensack
 Livingston—See Oranges & Maplewood
 Loch Arbor—See Monmouth
 Lodi—See Hackensack
 Long Branch—See Monmouth County
 Longport—See Atlantic City
 Lyndhurst—See South Bergen County
 Madison—See Morris County
 Magnolia—See Camden County
 Manasquan—See Monmouth County
 Mantua—See Gloucester County
 Manville—See Somerset County
 Maple Shade—See Burlington County
 Maplewood—See Oranges & Maplewood
 Margate City—See Atlantic City
 Marlton—See Burlington County
 Matawan—See Monmouth County
 Maywood—See Hackensack
 Medford—See Burlington County
 Medford Lakes—See Burlington County
 Mercerville—See Trenton & Mercer County
 Merchantville—See Camden County
 Metuchen—See Middlesex County
 Millburn—See Oranges & Maplewood
 Millington—See Morris Co.
 Millington—See Somerset County
 Milltown—See Middlesex County
 Millville—See Cumberland County
 Montokoking—See Ocean County
 Moorestown—See Burlington County
 Morgan—See Middlesex Co.
 Morristown—See Morris Co.
 Morristown—See Burlington County
 Morristown—See Trenton & Mercer County
 Mt. Holly—See Burlington County
 Mt. Lakes—See Morris Co.
 Mountain Lakes—See Morris County
 Mountaintop—See Westfield
 Mountain View—See Passaic County
 Neptune—See Monmouth County
 Neshaun Station—See Somerset County
 Neshaun Station—See Hunterdon County
 Newark—See Hoboken, Oranges & Maple-
 wood
 Newark—See Eastern Union County
 New Brunswick—See Middlesex County
 New Milford—See Hackensack
 New Providence—See Summit
 Newton—See Ridgewood, Sussex County
 Nixon—See Middlesex County

Normandy Beach—See Ocean County
 North Bergen—See North Hudson
 North Branch—See Somerset County
 North Branch—See Hunterdon County
 North Milford—See Eastern Bergen
 North Plainfield—See Plainfield
 North Wildwood—See Greater Wildwood
 Oaklyn—See Camden County
 Oaklyn—See Burlington County
 Ocean Gate—See Ocean County
 Ocean Grove—See Monmouth County
 Ocean View—See Greater Wildwood
 Oradell—See Westwood
 Oradell—See Hackensack & Central Bergen
 Palisades Park—See Eastern Bergen County
 Palmira—See Burlington County
 Paramus—See Hackensack
 Paterson—See Passaic County
 Paulsboro—See Camden County, Gloucester
 County
 Penna Grove—See Salem County
 Pennsauken—See Camden County
 Pennsville—See Salem County
 Pequannock—See Morris County
 Perth Amboy—See Middlesex County
 Perth Amboy—See Eastern Union County
 Phillipsburg—See Warren County
 Pine Beach—See Ocean County
 Pitman—See Gloucester
 Pittsford—See Hunterdon County
 Plainfield—See Somerset County
 Plaza—See Montclair
 Pleasantville—See Atlantic City
 Pluckemin—See Somerset County
 Pt. Pleasant Beach—See Ocean County
 Pompton Lakes—See Passaic
 Pompton Plains—See Morris County
 Port Norris—See Cumberland County
 Princeton—See Trenton & Mercer County
 Prospect Park—See Passaic County
 Quakertown—See Hunterdon County
 Rahway—See Eastern Union
 Ramsey—See Ridgewood
 Raritan—See Somerset County
 Red Bank—See Monmouth County
 Red Bank—See Jersey City
 Ridgefield Park—See Eastern Bergen County
 River Edge—See Hackensack
 Riverside—See Burlington County
 Riverton—See Burlington County
 Rochelle—See Hackensack
 Rochelle Park—See Hackensack & Central
 Bergen
 Rockaway—See Morris County
 Roehling—See Burlington County
 Roseland—See West Essex
 Roselle Park—See Eastern Union
 Rumson—See Monmouth County
 Runnemede—See Camden County
 Rutherford—See South Bergen Co.
 Saddle River—See Ridgewood
 Saddle River Township—See Hackensack &
 Central Bergen
 Scotch Plains—See Plainfield
 Scotch Plains—See Westfield
 Sea Bright—See Monmouth County
 Sea Cliff—See Monmouth County
 Sea Isle City—See Greater Wildwood
 Seaside Heights—See Ocean County
 Seaside Park—See Ocean County
 Secaucus—See North Hudson
 Sergeantville—See Hunterdon County
 Sewell—See Gloucester
 Shipbottom—See Ocean Co.
 Short Hills—See Oranges & Maplewood
 Shrewsbury—See Monmouth County
 Somers Point—See Atlantic City
 Somerville—See Somerset County
 South Amboy—See Middlesex County
 South Orange—See Oranges & Maplewood,
 also Newark
 Sparta—See Sussex County
 Springfield—See Oranges & Maplewood
 Sprine Lake—See Monmouth County
 Strathmere—See Greater Wildwood
 Stetson—See Middlesex County
 Stockton—See Hunterdon Co.
 Stone Harbor—See Greater Wildwood
 Stratford—See Camden County
 Surf City—See Ocean County
 Swedesboro—See Gloucester County
 Tauton Lakes—See Burlington County
 Teaneck—See Eastern Bergen County
 Tenafly—See Eastern Bergen County
 Three Bridges—See Hunterdon County
 Titusville—See Trenton & Mercer County
 Toms River—See Ocean County
 Totowa Boro—See Passaic County
 Tuckerton—See Ocean County
 Union City—See North Hudson
 Union Township—See Eastern Union
 Upper Montclair—See Montclair
 Vero—See Atlantic City
 Verona—See West Essex
 Villas—See Greater Wildwood
 Vineland—See Cumberland County
 Wachtung—See Somerset County
 Walbridge—See Ridgewood
 Wallington—See Hackensack
 Wallington—See South Bergen County
 Wanaque—See Passaic County
 Washington—See Warren County
 Watchung—See Somerset County
 Weehawken—See North Hudson
 Wenonah—See Gloucester County
 West Milford—See Passaic County
 West New York—See North Hudson
 West Orange—See Oranges & Maplewood
 Westville—See Camden County, Gloucester
 County
 Wharton—See Morris Co.
 Whitehouse Station—See Hunterdon County
 Whippany—See Morris County
 Wildwood Crest—See Greater Wildwood
 Williamstown—See Gloucester
 Woodbridge—See Middlesex County
 Woodbury—See Camden County, Gloucester
 County
 Woodbury Heights—See Gloucester County
 Wood Rider—See South Bergen Co.

Woodstown—See Salem County
 Wrightstown—See Burlington County
 Wycoff—See Ridgewood
 Yardville Heights—See Trenton & Mercer
 County

Arlington-Kearny Board of Realtors

Active Members, 16; Others, 35.
 President: Carl Bruck, 123 Ridge Rd., North
 Arlington.
 Secretary: Isidor Mintz, 339 Kearny Ave.,
 Kearny.
 Archibald, Arthur B., 30 Ridge Rd., North
 Arlington.
 Bixler, Edgar H., 100 Midland Ave., Arling-
 ton.
 Borgos, George, 593 Kearny Ave., Kearny.
 Bruck, Carl, 123 Ridge Rd., North Arlington.
 Burns, Walter F., 413 Chestnut St., Arling-
 ton.
 Capobianco, Jas. V., 130 Midland Ave.,
 Arlington.
 Cormier, Leon G., 579 Kearny Ave.,
 Arlington.
 Farina, Herman, 588 Kearny Ave., Arlington.
 Kelly, William F., 357 Kearny Ave., Kearny.
 Lundy, Reuben I., 148 Midland Ave.,
 Arlington.
 McKeon, Edward F., 307 Harrison Ave.,
 Harrison.
 Mintz, Isidor, 339 Kearny Ave., Kearny.
 O'Connor, Arthur J., 600 Ridge Rd., North
 Arlington.
 Okuniewicz, Anthony C., 506 N. 4th St.,
 Harrison.
 Rubino, Anthony E., 714 Elm St., Arlington.
 Shepherd, Thomas A., 466 Devon St.,
 Arlington.

Atlantic City Real Estate Board

Active Members, 74; Others, 99.
 President: Louis Lippman, 1211 Atlantic
 Ave.
 Secretary: Mrs. Doris Dehn Hall,
 200 Guarantee Trust Bldg.
 Abel, Samuel, 2631 Pacific Ave.
 Adams, C. J. Co., 20 S. Tennessee Ave.
 Allman, Joseph, 4101 Atlantic Ave.
 Atlantic City Realty Co., 198 S. Virginia Ave.
 Bacharach Real Estate Co., 801 Schwehm
 Bldg.
 Bader, Samuel, 6703 Atlantic Ave., Ventnor.
 Bader, William, 6703 Atlantic Ave., Ventnor.
 Beckman & Co., E. S., 1318 Pacific Ave.
 Bloom, William, 23 S. North Carolina Ave.
 Bouch, Benjamin, 208 Central Bldg.
 Boyle, Joseph A., Jr., 9800 Ventnor Ave.,
 Margate.
 Brode, Ralph E., 100 Guarantee Trust Bldg.
 Bronstein, Edward I., 600 Atlantic Ave.
 Bros, Mrs. Martha H., 29 S. Harrisburg
 Ave.
 Carvela Realty Co., 1516 Atlantic Ave.
 Charney & Farley, 5303 Atlantic Ave.,
 Ventnor.
 Cressman, Oscar J., 8508 Ventnor Ave.,
 Margate City.
 Cunningham, William C., 4 S. Avolyn Ave.,
 Ventnor.
 Detweiler, Charles B., 609 Schwehm Bldg.
 Diamond, Morris, 31 S. South Carolina Ave.
 Duddick Brothers, 1217 Atlantic Ave.
 Emley, William S., 3100 Atlantic Ave.
 Farrington, Joseph D., 7800 Atlantic Ave.,
 Margate.
 Fell, Charles E., 139 S. North Carolina Ave.
 Fries, John T., 405 Schwehm Bldg.
 Gardner, Inc., David E., 325-6 Guarantee
 Trust Bldg.
 Ginnetti, Charles, 4403 Atlantic Ave.
 Ginnetti, Gay, 4 S. Avolyn Ave., Ventnor.
 Goldenberg, Harry, 5313 Atlantic Ave.,
 Ventnor.
 Goldberg, Maxwell J., 400 Guarantee Trust
 Bldg.
 Greenfield, Albert M. & Co., 1616 Pacific
 Ave.
 Guarente, Alfred D., 3105 Ventnor Ave.,
 Longport.
 Harris, Mrs. Dorothy, 7832 Ventnor Ave.,
 Margate.
 Harrold Agency, Charles J., 2144 Atlantic
 Ave.
 Henler, Frank F., 5313 Atlantic Ave.,
 Ventnor.
 Horn, Benjamin M., Jr., 3212 Atlantic Ave.
 Hyman, C. Herbert Inc., 3807 Atlantic Ave.
 Jackson & Kreutz, 106 S. Main St., Pleasant-
 ville.
 Jenkins, Byron, 4805 Atlantic Ave., Ventnor.
 Johnson, Albert B., Inc., 1025 Boardwalk.
 Keener, Joseph F., Jr., 3307 Pacific Ave.
 Kernohan, James J., S. South Carolina Ave.
 Kleckner, John, 23 S. Tennessee Ave.
 Krasney, Maurice J., 1421 Atlantic Ave.
 Lafferty, Frank J., 4401 Atlantic Ave.
 Lippman, Louis, 1211 Atlantic Ave.
 McCausland, A. R., 629 Shore Rd., Somers
 Point.
 McGowan, Joseph V., 7802 Atlantic Ave.,
 Margate.
 McNicholas, Joseph T., Boardwalk Arcade.
 Myers, H. G., Co., Schwehm Bldg.
 Palmer Realty Company, 43 N. Main St.,
 Pleasantville.
 Phillips Co., Guarantee Trust Bldg.
 Phillips Co. & Dart, Inc., 3111 Atlantic Ave.,
 Longport.
 Robinson, William H., Boardwalk Arcade.
 Roney, Russell, 1 S. Granville Ave., Margate.
 Rubert Agency, M. L., 124 Bellevue
 Ave., Hammonton.
 Saslaff, Morris J. Co., 25 S. Virginia Ave.
 Scanlan, Edward, 604 Schwehm Bldg.

Scanlan, John, Guarantee Trust Bldg.
 Schable, Margaret G., 100 Brigantine Ave.,
 Brigantine.
 Schiller, Roy W., 23 E. W. Jersey Ave.,
 Pleasantville.
 Schreiman, Albert, 6708 Ventnor Ave.,
 Ventnor.
 Siracusa Co., Guarantee Trust Bldg.
 Sirota, M. & Co., 412 Atlantic Ave.
 Soloff, Joseph L., 1215 Atlantic Ave.
 Sprow, Howard F., 211 Commerce Bldg.
 Stanley Realty Co., 302 Schwehm Bldg.
 Thompson, Richard S., 715 Shore Rd.,
 Somers Point.
 Valore, Silvio, 3111 Atlantic Ave.
 Walker, S. D. Inc., 32nd & Brigantine Ave.,
 Brigantine.
 Wray, J. Victor, 218 S. Main St.,
 Pleasantville.
 Young, John L., 7805 Atlantic Ave., Margate.
 Zable, Abe, 221 N. Lancaster Ave., Margate.
 Zaris, Louis, 212 Schwehm Bldg.

Bayonne Board of Realtors

Active Members, 27; Others, 4.
 President: Leo Turteltaub, 526 Broadway.
 Secretary: Andrew DeBernardo, 1035 Ave. C.
 Annetta, Ralph, 436 Broadway.
 Bond, J. P., 612 Broadway.
 Creighton, Morgan, 231 Ave. C.
 De Bernardo, Andrew, 1035 Avenue C.
 Etchison, Wm. P., 43 E. 33rd St.
 Foley, Edward J., 726 Broadway.
 Grodberg, Irving, 590 Ave. C.
 Johnson, Lyman, 394 Broadway.
 Keating, William J., 124 W. 32nd St.
 Kornbluth, Frank, 14 E. 22nd St.
 Loebvick, Norbert, 472 Broadway.
 Loughlin, M. R., 670 Broadway.
 McCarthy, Timothy F., 549 Broadway.
 McLaughlin, John J., 41 W. 8th St.
 Melnick, Harry, 473 Broadway.
 O'Donnell, Frank, 83-85 W. 9th St.
 O'Neill, John, 887 Broadway.
 Rose, Jerome, 564 Broadway.
 Sanborn, Ralph B., 21 W. 33rd St.
 Scala, Girard B., 620 Broadway.
 Schauburg, Leo Von, 27 W. 36th St.
 Silverman, Louis, 473 Broadway.
 Topoleski, Joseph, 610 Broadway.
 Tischer, Edward A., 1068 Ave. C.
 Tucker, Harold, 726 Broadway.
 Turteltaub, Abram, 526 Broadway.
 Yinging, Francis, 777 Broadway.

Board of Realtors of Bloomfield, Glen Ridge, Nutley and Belleville.

Active Members, 35; Others, 12.
 President: Charles E. Curtis, 61 Washington
 St., Bloomfield.
 Secretary: Ruth E. Wiedman, 39 Broad St.,
 Bloomfield.
 Abramson, William, 500 Washington Ave.,
 Belleville.
 Ackernicht, Edwin W., 35 Lackawanna Pl.,
 Bloomfield.
 Baumgardner, Joseph, 378 Broad St.,
 Bloomfield.
 Benjamin, Charles W., 475 Franklin Ave.,
 Nutley.
 Betts, John M., 39 Charles St., Bloomfield.
 Blosman, Andrew E., 90 Union Ave., Nutley.
 Bowes, George T., 677 Franklin Ave., Nutley.
 Box, Harland D., 618 Washington Ave.,
 Belleville.
 Brewer, Hilton C., 222 Ridgewood Ave.,
 Glen Ridge.
 Catino, George Jr., 20 Broad St., Bloomfield.
 Christian, George W., 330 Glenwood Ave.,
 Bloomfield.
 Cogan, Howell S., 303 Broad St., Bloomfield.
 Crowell, Cecil E., 444 Broad St., Bloomfield.
 Curtis, Charles E., 61 Washington St.,
 Bloomfield.
 Delisio, James A., 79 Florence Ave., Bloom-
 field.
 Donnelly, Jane, 162 Washington Ave., Belle-
 ville.
 Farr, Millard, 564 Franklin Ave., Nutley.
 Fiore, Albert G., 39 Lackawanna Pl.,
 Bloomfield.
 Fraunheim, Edward, 213 Chestnut St.,
 Nutley.
 Freeman, Nugent A., 225 Park Ave., Nutley.
 Gorny, Leo, 363 Broad St., Bloomfield.
 Hill, Arthur G., 5 Edgewood Rd., Bloomfield.
 Hillman, Bernard, 80 Centre St., Nutley.
 Johnson, Robert, 1065 Broad St., Bloomfield.
 Johnson, Stanley, 25 High St., Nutley.
 King, Joseph, 414 Washington Ave., Belle-
 ville.
 Liebau, Mrs. A. G., 422 Franklin Ave.,
 Nutley.
 Lynch, William, 444 Washington Ave.,
 Belleville.
 Maddams, William J., 633 Franklin Ave.,
 Nutley.
 Martens, Arthur E., 637 Bloomfield Ave.,
 Bloomfield.
 Martin, William, 59 Broad St., Bloomfield.
 Mayer, Arthur E., 172 Washington Ave.,
 Belleville.
 McCoy, Bernard, 282 Glenwood Ave.,
 Bloomfield.
 Murphy, Hugh F., 680 Bloomfield Ave.,
 Bloomfield.
 Nukiewicz, Chester, 513 Franklin Ave.,
 Nutley.
 Paul, Nathan, 484 Washington Ave., Belle-
 ville.
 Phoebus, George S., 33 Cambridge Rd.,
 Bloomfield.

Rowland R. Harden

Suburban — City — Pines

Sales and Management

200 Marne Avenue Haddonfield, N. J.

BRANCHES:

313 Station Ave., Haddon Heights, N.J.

Taunton Blvd., Lake Pine, Marlton, N.J.

**BLOOMFIELD, GLEN RIDGE,
NUTLEY & BELLEVILLE (Cont.)**

Price, John D., 398 Washington Ave., Belleville.
Quinn, Peter J., 39 Lackawanna Pl., Bloomfield.
Reilly, George E., 277 Broad St., Bloomfield.
Reilly, Mrs. Rose, 394 Washington Ave., Belleville.
Robinson, Albert M., 67 Washington St., Bloomfield.
Roddy, Whitney H., 21 Lackawanna Pl., Bloomfield.
Russell, Mrs. Kathryn, 227 Ridgewood Ave., Glen Ridge.
Searle, C. Walter, 410 Franklin Ave., Nutley.
Seller, M. C., 9 Essex Ave., Bloomfield.
Sheehan, Mrs. T. K., 78 Stephen St., Belleville.
Smith, Percy H., 695 Passaic Ave., Nutley.
Swift, Max, 652 Bloomfield Ave., Bloomfield.
Thompson, Harvey B., 302 Washington Ave., Belleville.
Tully, James J., 338 Washington Ave., Belleville.
Verian, Mrs. George, 180 Centre St., Nutley.
Vitolo, Philip S., 59 Franklin Ave., Nutley.
Weber, Louis, 556 Bloomfield Ave., Bloomfield.
Werbel, Bernard, 550 Bloomfield Ave., Bloomfield.

**Burlington County
Board of Realtors**

Active Members, 50; Others, 28.

President: Hugh S. Morris Jr., 417 High St., Burlington.
Secretary: James Abalom, 70 Main St., Mt. Holly.

Abalom, Frank S., 14 Broad St., Florence.
Abalom, James, 70 Main St., Mt. Holly.
Abalom, William H., 70 Main St., Mt. Holly.
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 Tulp, Herman J., 399 Cedar Lane, Teaneck.
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 Weinstein, Herman, 380 Broad, Leonia.
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 Blick, Louis D., 1140 E. Jersey St., Elizabeth.
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 Brown, Frank J., 160 Elmora Ave., Elizabeth.
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 Wallhauser, George M., 972 Broad St. (2).
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 Dalzell, Kenneth W. Sr., 525 Millburn Ave., Short Hills.
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Schuring, N. J., 186 Rock Rd., Glen Rock.
Shuart, Franklin J., 39 Franklin Turnpike, Waldwick.
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Shutts, Mrs. Helen, 162 E. Ridgewood Ave.
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Walstrum, S. William, 201 E. Ridgewood Ave.
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 Camelet, Harold J., 358 Valley Brook Ave., Lyndhurst.
 Davidson, Macy, 140 Park Ave., East Rutherford.
 Edwards, Frank R., 110 Hackensack St., East Rutherford.
 Gemmer, Conrad D., 273 Valley Blvd., Wood-Ridge.
 Gibbs, Emanuel, 1 Ridge Rd., Lyndhurst.
 Giloolly, Herbert D., 114 Jackson Ave., Rutherford.
 Goerner, Walter E., 189 Hackensack St., Wood-Ridge.
 Gorab, Albert, 257 Hackensack St., Wood-Ridge.
 Kurzan, Frederick P., 41 Park Ave., Rutherford.
 Liva, Arthur D., 142 Stuyvesant Ave., Lyndhurst.
 New, Ellwood S., 6 Ames Ave., Rutherford.
 Savino, Carmine, 255 Ridge Rd., Lyndhurst.
 Sorensen, Aksel S., 232 Stuyvesant Ave., Lyndhurst.
 Stolarz, E. J., 126 Locus Ave., Wallington.
 Stothers, John, 136 B Park Ave., Rutherford.
 Tefreau, Louis M., 273 Valley Blvd., Wood-Ridge.
 Van Winkle, Arthur D., 24 Orient Way, Rutherford.
 Van Winkle, Robert S., 2 Station Square, Rutherford.
 Ward, Thomas E., 292 Ridge Rd., Lyndhurst.
 Zimmerman, George, 335 Hackensack St., Carlstadt.

Summit

Real Estate Board

Active Members, 19; Others, 35.
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 Bystrak Bros., 9 Maple St.
 Church, Joseph F., 41 Maple St.
 Edmondson & Handwork, 382 Springfield Ave.
 Glazebrook-Shepard Agency, 332 Springfield Ave.
 Holmes Agency, 45 Maple St.
 Houston, S. E. & E. G., 360 Springfield Ave.
 Jobe-Beck-Schmidt Co., 3 Beechwood Rd.
 Long, Clarence D., 332 Springfield Ave.
 Maben, Spencer M., 22 Beechwood Rd.
 McNamara, Walter A., 37 Maple St.
 Morris Agency, James, 1562 Springfield Ave., New Providence.
 Mountain, Whitmore & Johnson, 85 Summit Ave.
 Obrig, Ellwood M., 21 Maple St.
 Richland Co., The., 41 Maple St.
 Stafford Agency, The., 40 Beechwood Rd.
 Steele, Robt. H., 95 Summit Ave.
 Stromenger, Richard T., 22 Beechwood Rd.

Sussex County

Real Estate Board

Active Members, 26; Others, 3
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 Secretary-Treasurer: Mrs. Byrdette K. Chamberlain, Lakeside Blvd., Hopatcong.
 Brady, Beatrice, Lakeside Blvd., Hopatcong.
 Closs, Herbert L., Lake Mohawk, Sparta.
 Chamberlain, Mrs. Byrdette K., Lakeside Blvd., Hopatcong.
 Dennis, Mildred Read, Cranberry Lake.
 Douglas, Edgar H., Spring St., Newton.
 Dunker, Frank, Park Place, Newton.
 Edsall, Thomas D., Hamburg.
 Edsall, Van Hamburg.
 Garabrant, Lila B., Woodport Rd., Sparta.
 Hardin, William J., 35 Spring St., Newton.
 Hendershot, Blair, Lake Mohawk, Sparta.
 Lockwood, A. N., 17 Main St., Newton.
 Lozier, Raymond, R. D. No. 1, Sparta.
 Linder, Mrs. Florence, 91 High St., Newton.
 MacDonald, Frederic R., 17 Main St., Newton.
 Martin, Sayer S., 1 Main St., Newton.
 Mazzy, Frank E., Park Place, Newton.
 Northrup, Lavton T., 209 Main St., Newton.
 Puffer, Harold V., Andover.
 Rosy, Theodore, River Styx, Hopatcong.
 Schaff, William R., 79 High St., Newton.
 Seckler, John, Highland Lakes.
 Shepperd, S. Clayton, Highland Lakes.
 Springer, Horace A., Main St., Andover.
 Thompson, Herbert A., Lake Mohawk, Sparta.
 Wheeler, Frank C., Lake Mohawk, Sparta.

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Active Members, 70.
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 Secretary: William J. Waldron, 3 S. Montgomery St., Trenton.
 Abbott, James J., 440 E. State St., Trenton.
 Altman, Louis, Broad St. Bank Bldg., Trenton.
 Applegate, George E., 124 N. Montgomery St., Trenton.
 Auld, Thomas C., 306 E. State St., Trenton.
 Bachman, Wilson O., 156 W. State St., Trenton.
 Bernstein, Abe., Broad St. Bank Bldg., Trenton.
 Block, Sol R., Broad St. Bank Bldg., Trenton.
 Borden, William S., 103 W. Hanover St., Trenton.
 Bower, A. V., Broad St. Bank Bldg., Trenton.
 Bradley, Vincent P., 145 E. Hanover St., Trenton.
 Cole, J. Morton, 348 W. State St., Trenton.
 Communi, Michael, 161 Hamilton Ave., Trenton.
 Cook, Edmund D., 190 Nassau St., Princeton.
 Delate, Joseph L., Broad St. Bank Bldg., Trenton.
 Deutchman, Harold H., 28 W. State St., Mercerville.
 Diamond, Walter J., 2585 Nottingham Way, Mercerville.
 Doolan, Joseph G., 223 E. Hanover St., Trenton.
 Erb, Howard J. Jr., 877 Brunswick Ave., Trenton.
 Felcone, Lewis, 217 E. Hanover St., Trenton.
 Foster, Edward, 225 E. Hanover St., Trenton.
 Fulper, William H., 300 W. State St., Trenton.
 Gallon, George J., 242 East Hanover St., Trenton.
 Green, Paul, 61 Highland Ave., Yardville Heights.
 Hageman, Maurice H., 231 Rogers Ave., Hightstown.
 Hill, Edmund C., Wilburtha Rd., Trenton.
 Hughes, C. Kelly, 105 W. State St.
 Hulse, R. Harvey, R.D., Titusville.
 Hunter, William L., 28 West State St., Trenton.
 Jemison, Foster D., 354 Nassau St., Princeton.
 Karno, T. Arthur, Broad St. Bank Bldg., Trenton.
 Kline, Hyman S., 154 W. State St., Trenton.
 Kline, Morton S., 154 W. State St., Trenton.
 Knoebel, Paul L., 145 Academy St., Trenton.
 Levenson, Charles, 32 N. Clinton Ave., Trenton.
 Lombardo, Mario, 436 Latona Ave., Trenton.
 Major, Thomas A., 1 W. State St., Trenton.
 Massey, W. Russell, 219 N. Warren St., Trenton.
 McCarthy, William F., 1203 Parkside Ave., Trenton.
 Meno, Joseph C., 601 W. State St., Trenton.
 Miller, Walter J., 212 N. Montgomery St., Trenton.
 Moore, Edwin S., 491 Pennington Ave., Trenton.
 Morgan, William M., 202 Academy St., Trenton.
 O'Donnell, Stewart H., 1478 Prospect St., Trenton.
 Panaro, Anthony J., 126 N. Montgomery St., Trenton.
 Parker, Frank B., 114 N. Montgomery St., Trenton.
 Perlman, George J., 11 N. Willow St., Trenton.
 Pintallini, William, 953 Princeton Ave., Trenton.
 Plumeri, Paul, 1194 Princeton Ave., Trenton.
 Pone, Alphonse J., 1415 Chambers St., Trenton.
 Potts, Fred B., Walnut & Cleveland Ave., Trenton.
 Powell, Harry L., 117 N. Montgomery St., Trenton.
 Pregs, George M., 907 S. Broad St., Trenton.
 Rapp, John F. Jr., Broad St. Bank Bldg., Trenton.
 Rees, Albert H., Mercer County Court House, Trenton.
 Rodgers, Robert L., Pleasant Valley Rd., Titusville.
 Saar, Samuel, 864 S. Broad St., Trenton.
 Schragger, Charles N., 222 E. Hanover St., Trenton.
 Solon, Helen P., 704 Parkside Ave., Trenton.
 Stout, Alice H., 46 S. Clinton Ave., Trenton.
 Skillman, Russell, 245 Nassau St., Princeton.

Stults, C. Stanley, 106 N. Main St., Hightstown.
 Van Cleave, Helen, 9 Mercer St., Princeton.
 Waldron, William J., 3 S. Montgomery St., Trenton.
 Walsh, H. Edward, Broad St. Bank Bldg., Trenton.
 Wampler, Peg, 8 Stockton St., Princeton.
 Weider, Richard, 25 S. Warren St.
 Weinroth, Abe., 42 W. State St., Trenton.
 Yeager, Julius, Highland Ave., Yardville Heights.
 Zarling, Theo I., Broad St. Bank Bldg., Trenton.
 Zickwolf, Charles C., 1015 S. Broad St., Trenton.

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Active Members, 25; Others, 3.
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 Burd, John, 147 W. Washington Ave., Washington.
 Buzas, James Jr., Phillipsburg.
 Ciardelli, John C., 192 Lincoln St., Phillipsburg.
 Cool, Paul, Phillipsburg, R.D. 2.
 Cornwell, William M., Blairstown.
 Duffy, James V., Washington.
 Gibbs, Harold A., 219 Main St., Hackettstown.
 Hamlin, Ralph, Phillipsburg.
 Haupt, John, RFD 2, Phillipsburg.
 Kravetz, John, 73 S. Main St., Phillipsburg.
 Lewis, Ted, 10 South Front St., Easton.
 Mammanna, Pat, 526 Northampton St., Easton.
 Moyer, Banks E., 3 Broad St., Washington.
 Murphy, Thomas Jr., %Thomas Marnel Agency, 324 S. Main St., Phillipsburg.
 Polt, John, 49 Center St., Bloomsbury.
 Reilly, Edward T., 90 S. Main St., Phillipsburg.
 Rex, Irvin H., 328 Morris St., Phillipsburg.
 Roseberry, Donald, 206 Greenwich St., Belvidere.
 Springer, Horace A., Andover.
 Tice, Howard R., Washington, R.D.
 Tirrell, James A., 295 Fillmore St., Phillipsburg.
 Valens, Evans G., 3 Belvidere Ave., Washington.
 Van Billard, Mabel C., 60 S. Main St., Phillipsburg.
 Williamson, Edward, 595 Belvidere Ave., Phillipsburg.

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 Secretary: Mrs. Ada V. Doyle, 453 Bloomfield Ave., Caldwell.
 Atkinson, P. W., 194 Eagle Rock Ave., Roseland.
 Beam, Raymond R., 506 Bloomfield Ave., Verona.
 Cavallere, Thomas A., 678 Bloomfield Ave., Verona.
 Doyle Agency, James A. (Mrs. Ada V. Doyle), 453 Bloomfield Ave., Caldwell.
 Drew, Frank, 328 Bloomfield Ave., Caldwell.
 Fleming, George E., 47 Bloomfield Ave., Caldwell.
 Hare, Agnes, 149 Eagle Rock Ave., Roseland.
 Hartnett, Eugene, 407 Bloomfield Ave., Caldwell.
 Jenkins, Fred, 532 Pompton Ave., Cedar Grove.
 Kent, Douglas W., 269 Bloomfield Ave., Caldwell.
 Krill, Irving H., 435 Bloomfield Ave., Caldwell.
 McLean Co. Inc., Andrew, 15 Bloomfield Ave., Caldwell.
 Mitchell & McKenna, 285 Bloomfield Ave., Caldwell.
 North, Donald, 573 Bloomfield Ave., Verona.
 Provost Agency, The (Edmond B. Provost), 267 Bloomfield Ave., Caldwell.
 Quainton Associates, 285 Bloomfield Ave., Caldwell.
 Smith, Frank B., 85 Bloomfield Ave., Caldwell.
 Smith, W. Barnette, 575 Bloomfield Ave., Verona.
 Specht Agency, 626 Pompton Ave., Cedar Grove.
 Sweet, Gilbert, 627 Bloomfield Ave., Verona.
 Teed, Parker W., 269 Bloomfield Ave., Caldwell.
 Tobin Agency, The (Wm. H. Tobin Jr.), 242 Bloomfield Ave., Caldwell.

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Banks, Charles C., 437 South Ave. W.
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Crane, Walter M., 66 Elm St.
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Dietz, Ralph, 350 Summit Rd., Mountain-
side.
Dughi, Peter A., 214 E. Broad St.
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Frankenbach, Charles F., 115 Elm St.
Friedrichs, H. Clay, 256 South Ave.,
Fanwood.
FRITZ, CHARLES J., 302 E. Broad St.
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Hill, Robert E., 2 Elm St.
Johnston, Alan, 203 Elm St.
Judson, Thomas H. Jr., 431 North Ave. W.
Mallett, Harry A., 233 North Ave.
McCormack, Ella J., 30 Prospect St.
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Peterson, Pierre E., 362 Park Ave., Scotch
Plains.
Randolph, Andrew S. F., 153 Mountain Ave.
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Secretary: Clifton F. Trimble, 175 Westwood
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Hillsdale.
Dederick, Gerald F., 17 Jefferson Ave.
Demarest, Clotilda A., 275 Kinderkamack
Rd., Oradell.
Heck, J. Arthur, 72 Westwood Ave.
Higgins, Mrs. A. J., 114 Conklin Ave., Hills-
dale.
Hinck & Russell, 188 Westwood Ave.
Hudson, Walter E., 25 Westwood Ave.
Lister, George A., 419 Broadway, Westwood.
Lohman, J. Edward, 370 Hillsdale Ave.
O'Donnell, Frank A., 59 Washington Ave.
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Shriver, Lawson, 82 Bergen St.
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Albuquerque Board of Realtors

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Secretary-Treasurer: Ira V. Boldt, 315 W.
Marquette.
Bailey, Guy, 201 Hermosa N.E.
Bailey, W. R., 122 Bryn Mawr S.E.
Balling, S. W., 1505 1/2 Central Ave. N.W.
Baines, Harry, 304 2nd St. S.W.
Baldwin, Charles, 5005 Lomas Blvd. N.E.
Banes, Wiley, 205 N. 2nd St.
Bass, E. B., 1837 Lomas Blvd. N.E.
BASTEL, PAUL, 700 Amherst N.E.
Batsel, William M., 5021 Menaul Blvd. N.E.
Beahm, S. E., 228 W. Gold.
Bellamah, Dale, 2814 Central Ave. S.E.
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Bruskas, Gus D., 115 Lead Ave. S.W.
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Carney, J. L., 4101 Central E.
Chapman, E. M., Jr., 5701 E. Central.
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Craig, Boyd, 3008 N. 4th.
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Dickinson, George D., 114 S. 2nd St.
Dinkle, C. E., 123 W. Central.
Driggers, Ellison C., 6904 Central S.E.
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Pike, Sidney, 6700 4th St. N.W.
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Poorbaugh, W. H., 4101 Central E.
Priestley, Joe W., 1706 Central Ave. E.
Propps, O. D. Jr., 122 Monroe S.E.
Redd, C. K., 418 Gold Ave. S.W.
Richey, Robert J., 2009-A Ridgcrest Dr.
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Salazar, Victor, 8230 Menaul Blvd. N.E.
Savage, GEORGE W., 209 S. 4th.
Seneke, T. J., 123 S. Third St.
Shelley, Tracy A., 4201 Lomas Blvd. N.E.
Shield, Bryan B., 5817 Menaul Blvd. N.E.
Shirley, J. W., 3513 E. Central.
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Smey, Paul A., 2410 E. Central.
Snow, Edward H., 4821 Central Ave.
Spruce, Elmer C., 609 N. Fourth.
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Vanlandingham, L. C., 2918 E. Central.
Vollmer, Paul J., 3423 Central Ave. N.E.
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Weeks, Joe R., 610 2nd St. N.W.
WELSH, ARTHUR, 600 W. Central.
Wernitz, J. L., 3702 E. Central.
Williams, Charles W., 1039 San Mateo Blvd.
S.E.
Williamson, Lent, 4206 E. Central.
Wise, Donald S., 109 Carlisle Blvd. S.E.
Woods, Lee, 4015 E. Central.
Wright, Robert D., 5909 Central Ave. N.E.
Zimmerman, W. C., 501 W. Roma.

Artesia Board of Realtors

Active Members, 7; Others, 1.
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lawn.
Secretary: Donald W. Teed, 315 W. Quay.
Hannah, E. A., 113 S. 3rd.
Jensen, Don, 315 W. Quay.
Jones, Harvey F., 120 S. Roselawn.
Kiddy, Hugh, 415 1/2 W. Main.
Kiddy, Orval, 415 1/2 W. Main.
Ragsdale, W. E., 509 1/2 S. Roselawn.
Teed, Don, 315 W. Quay.

Carlsbad Board of Realtors

Active Members, 20.
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Secretary: Mrs. Edith Cox, 1501 W. Mermod
St.
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Benninghoven, Theodore.
Bone, Glenn, 104 W. Fox St.
Carter, W. E., 116 N. Canyon St.
Cloud, Jack, 8th & Roswell Hwy.
Cox, Mrs. T. B., 1501 W. Mermod.
Davis, Fred B., 201 E. Pierce St.
Dowling, O. J., 124 1/2 N. Canyon.
Ksir, C. J., 106 W. Greene.

Montgomery, C. F., 110½ N. Canyon.
Moody, W. C., 112 S. Canal St.
Muns, Hugh, 913 Ortega Ave.
Richardson, Allen K., 1100 W. Mermod St.
Richardson, G. K., 102 N. Canyon St.
Sears, Perry, 124 N. Canyon.
Smith, R. Lee, 216 N. Canyon St.
Smith, W. C., 709 N. Lake.
Spruill, Blake, 2610 N. Church St.
Spruill, Olin, 616 N. 3rd St.
Thacker, C. L., 1115 W. Mermod.

Clovis

Board of Realtors

Active Members, 11; Others, 3.
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Secretary: Mrs. Sarah Jackson (Associate), 615 Main St.
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Johnson, R. R., 805 Main St.
Kennedy, G. C., Clovis Nat'l Bank Bldg.
Kennedy, Peck, 107 W. 6th St.
Leird, J. A., 1104 Main St.
McGinnis, Fred, 1316 Main St.
Sasser, G. H., 615 Main St.
Steele, J. J., Citizens Bank Bldg.
Walker, Tuska, 504 Lee St.
Williams, J. H., 920 Pile St.
Womack, Leon, 405 Pile St.

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Secretary: Everett Shelton, Box 867, Raton.
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Garison, Carl J., Springer.
Keeter, Leland D., 216 Park Ave., Raton.
Owen, Thomas E., 140 Park Ave.
Schempp, C. A., Raton.
Shelton, Wm. Everett, 207 S. 2nd St., Raton.
Teague, W. B., 231 Cook Ave., Raton.

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(Individual Member)
Phillips, Mrs. Joyce, 111 North Zinc.

Farmington

Board of Realtors

Active Members, 9.
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Secretary: Margaret L. Pipkin, 402 E. Main St.
Brown, James, 106 E. Main St.
Culpepper, C. G., 106 W. Main.
Eaton, Carl J., 214 W. Main St.
Fouts, R. B., 125 W. Main St.
Gibson, James H., 105 N. Behrend.
Gower, E. P., 111½ W. Broadway.
Hall, C. Elmer, 105 N. Behrend.
Lamoreaux, Leal, 402 E. Main.
Martin, Willia, 127 W. Main.

Grant County

Board of Realtors

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Secretary: Ted C. Walters, 1708 Georgia St., Silver City.
Barnes, Robert Athon, 315 W. Broadway, Silver City.
Bingaman, John D., 505 N. Bullard St., Silver City.
Caudill, LeRoy, Silver City.
Davis, Mrs. Mattie M., 108 W. Broadway, Silver City.
Dunifon, Carl P., 110 College Ave., Silver City.
Shell, Mrs. Fern, 204 W. Broadway, Silver City.
Upton, Mrs. W. J., 311½ N. Central Ave., Bayard.

Grants

(Individual Member)
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Hobbs

Board of Realtors

Active Members, 4; Others, 3.
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Secretary: E. E. Pennington, Box 2345.
Bates & Mumford, 118 N. Turner.
Blakeley, S. S., 607 E. Broadway.
Denson-Pennington, Box 2345.
Paquette, Beatrice L., 712 E. Dunham.

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Secretary: W. J. Little, 118 E. Griggs.
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Clark, Yancy, 434-440 N. Main.
Collins, Seaborn P., 886 N. Main.
Holmes, E. Carl, 109 W. Griggs.
Little, W. J., 118 E. Griggs.
Quisenberry, G. R., 138 E. Griggs.
Roberts, Cleo, 102 N. Main.
SOCOLOFSKY, ALBERT, 144 E. Griggs.
Spangler, H. V., 212 S. Alameda.
Williams, Ross S., Masonic Bldg.

Las Vegas

Board of Realtors

Active Members, 6.
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Secretary: W. A. Devine, Box 67.
Battishill, B. L.
Chaney, Roy.
Devine, William.
Erb, William L., Rm. 1, Crockett Bldg.
Irish, Noble M., 526 6th St.
Sparks, J. M. T.

Otero County

Board of Realtors

Active Members, 8; Others, 7.
President: Roger Mayfield, Cloudcroft.
Secretary: Tom Faulkner, 204 10th St., Alamogordo.
Dalton, John A., 1120 New York Ave., Alamogordo.
Edgington, L. Edward, Court House Annex, Alamogordo.
Faulkner, Tom, 204 10th St., Alamogordo.
Hendricks, P. B., 316 10th St., Alamogordo.
Mactavish, Alister H., 314 10th St., Alamogordo.
Mayfield, Roger, Cloudcroft.
Menger, Irvin A., 913 N.Y. Ave., Alamogordo.
Tays, Melvin E., 919½ New York Ave., Alamogordo.

Portales

(Individual Members)
McKilip, J. E., 107 N. Ave. A.
Morgan, M. C., 520 S. Ave. A.
Wicker, Henry T., Box 207.

Roswell

Board of Realtors

Active Members, 36.
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Secretary: Mrs. Madeline Young, Nickson Hotel.
Adams, Wayne, 500 N. Main St.
Allen, J. R., 1218 W. 4th St.
Allison, Claude, 600 W. 2nd St.
Beers, John B. Jr., 701 N. Main.
Bogard, Clarence C., 211 S. Washington.
Brandes, Fred, 1005 S. Main.
Brown, Hub, 814 N. Main.
Burnett, Mrs. Viola, 109 S. Lea.
Clark, Alton H., 207½ W. 7th St.
Cumpton, Robert, Hagerman.
Ellis, I. W., 823 N. Main.
Foster, C. A., 403 S. Kentucky.
Gessert, E. C., 208½ W. 4th St.
Hartson, R. Herman, 125 W. 4th St.
Holland, W. C., 1000 W. 2nd St.
Knorr, John W., P.O. Box 1252.
Littell, J. Max, 306 N. Richardson.
Lostetter, Earl K., 705 N. Kansas.
Markl, Jim, 105 W. 3rd St.
Massey, A. C., 603 E. 2nd St.
Massey, Joe W., 701 N. Main.

Mathis, Stanley H., 403 N. Richardson.
Mathews, C. C., 1506 N. Missouri.
Miller, Geo. W., 104 W. First St.
Oldrup, Roy E., 204 W. 4th St.
Peck, Mrs. Lydia A., 714 N. Penna.
Ryan, Walter R., 200 W. First St.
Smith, L. E., 1303 N. Richardson.
Snell, James B., 600 S. Main.
Storey, Walter D., 206 W. 3rd St.
Thompson, LeRoy, 208½ W. 4th St.
Walker, W. H., 206 S. Richardson.
Wilcox, Mrs. Geo., 702 S. Washington.
Young, Frank, Nickson Hotel.
Young, John C., 115 E. 3rd St.
Youse, John R., 420 W. 2nd St.

Ruidoso

Board of Realtors

Active Members, 11.
President: Cy Leland Sr.
Secretary: Warren Barrett.
Asher, Ed.
Barrett, Warren H., 2830 Main St.
Coleman, Iva.
Crosby, W. D.
Douglass, Paul H.
Farriss, Lewis, Carrizozo.
Hull, Minnie.
Jones, Emmadair.
Leland, Cy. Sr.
McCarthy, Lucille.
Petty, Zane Harkey, Carrizozo.

Santa Fe

Board of Realtors

Active Members, 18.
President: J. C. Hester, 204 W. DeVargas.
Secretary: Agnes C. Eaton, 1201 Canyon Rd.
Augur, Gladys L.
Conway, Thomas W., 219 Lincoln Ave.
Eaton, Agnes C., 1201 Canyon Rd.
Eddy, John N., 109 Washington St.
Errett, H. H., P.O. Box 1602.
GALT, THOMAS, P.O. Box 1046.
Gore, Everly G., Rt. 1, Box 5C.
Hester, J. C., 204 W. DeVargas St.
Moore, Charles E., 1607 Don Gaspar.
Rayne, Ruth Lee, 408 Hillside.
Read, John E., Laughlin Bldg.
Senutwitch, Andre, Sena Plaza.
Stamm, Allen, 1414 Monterey Dr.
Stern, Nat B., La Fonda Hotel.
Teutsch, Lyle E., Sena Plaza.
Turner, Avaloe, Laughlin Bldg.
Warren, Nina Otero, 115 E. Palace Ave.
Webb, George A., 1310 Escalante St.

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Board of Realtors

Active Members, 9.
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Secretary: Thomas S. Nutt, 220 S. 2nd St.
Bowen, E. W., 220 S. 2nd St.
Clampitt, C. D., 109 N. 2nd St.
Dodson, James L., 309 E. Gaynell Ave.
Eager, Henry L., P.O. Box 206.
Hauser, Felix (Quay County Abstract Co.), 215 S. 2nd St.
Hutchens, Hugh L., 523 E. Laughlin.
Mitchell, N. J. (Mitchell Realty Co.), 1020 E. Aber St.
Nutt, Thomas S. (E. W. Bowen Agency Inc.), 220 S. 2nd St.
Snyder, Arthur J.

Truth or Consequences

Real Estate Board

Active Members, 5.
President: Floyd Cross, Box 207.
Secretary: O. G. Douglas, 423 Broadway.
Badley, Jack, Box 368.
Chancellor, G. W., Box 328.
Cross, Floyd, Box 207.
Douglas, O. G., 423 Broadway.
Powers, T. N., Box 382.

NEW YORK

Akron—See Buffalo
Albany—See Long Island
Allegany—See Olean
Amawalk—See Westchester County
Amity Harbor—See Long Island
Amityville—See Long Island
Apalachin—See Tioga County
Astoria—See Long Island
Athens—See Tioga County
Athol Springs—See Buffalo
Atlantic Beach—See Long Island
Babylon—See Long Island
Bainbridge—See Chenango County
Baldwin—See Long Island
Ballston Spa—See Saratoga County
Batavia—See Genesee County
Bath—See Stephen Allegany
Bayshore—See Long Island
Bayville—See Long Island
Beacon—See Dutchess County
Bedford Hills—See Westchester County
Bedford Village—See Westchester County
Bellrose—See Long Island
Bellmore—See Long Island
Bergen—See Genesee County
Binghamton—See Broome County
Bolton Landing—See Glens Falls County
Brasher Falls—See Lawrence County
Brentwood—See Long Island
Brewster—See Dutchess County, Putnam County
Briarcliff Manor—See Westchester County
Brightwaters—See Long Island
Broadalbin—See Amsterdam
Bronx—See New York, Long Island
Bronxville—See Westchester County
Brooklyn—See Bronx
Brooklyn—See Dutchess County
Brooklyn—See Long Island, also New York
Caledonia—See Genesee County
Canastota—See Madison County
Canton—See St. Lawrence County
Carmel—See Putnam County
Cazenovia—See Madison County
Cedarhurst—See Long Island
Centereach—See Long Island
Center Moriches—See Long Island
Central Islip—See Long Island
Central Valley—See Orange County
Channauga—See Westchester County
Chatham—See Columbia County
Chautauque—See Jamestown
Charry—See Clinton County
Cheektowatch—See Buffalo
Chenango Bridge—See Broome County
Chester—See Orange County
Chertstown—See Glens Falls
Claverack—See Columbia County
Clinton Corners—See Dutchess County
College Point—See Long Island
Concord—See Staten Island
Congers—See Rockland County
Conklin—See Broome County
Conake—See Columbia County
Conisue—See Long Island
Coram—See Long Island
Corfu—See Genesee County
Corinth—See Saratoga County
Cornwall—See Orange County
Corona—See Long Island
Crarryville—See Columbia County
Croton-on-Hudson—See Westchester County
Cuddebackville—See Orange County
Delhi—See Otsego-Delaware
Delmar—See Albany
Dewitt—See Saratoga
Diamond Point—See Glens Falls County
Dobbs Ferry—See Westchester County
Dongan Hills—See Staten Island
Douelaston—See Long Island
Earle Bay—See Herkimer County
East Aurora—See Buffalo
East Bethany—See Genesee County
Eastchester—See Westchester County
East Greenbush—See Troy
East Hampton—See Long Island
East Rockaway—See Brooklyn
Edenmere—See Long Island
Egbertsville—See Buffalo
Elba—See Genesee County
Elmhurst—See Long Island
Elmont—See Long Island
Elmsford—See Westchester County
Eltnesville—See Staten Island
Elsmere—See Albany
Endicott—See Broome County
Far Rockaway—See Long Island
Farmingdale—See Long Island
Fishkill—See Dutchess County
Fleischmanns—See Otsego-Delaware County
Floral Park—See Long Island
Flushine—See Long Island
Forest Hills—See Long Island
Fort Edward—See Glens Falls
Fort Wadsworth—See Staten Island
Four Corners—See Staten Island
Frankfort—See Herkimer County
Freeport—See Long Island
Fredonia—See Buffalo
Fulton—See Oswego County
Fultonville—See Amsterdam
Garden City—See Long Island
Genesee—See Genesee Valley
Germanatown—See Columbia County
Glen Cove—See Long Island
Glenco Mills—See Columbia County
Glendale—See Long Island

NEW YORK

NEW YORK (Cont.)

Goshen—See Orange County
Gowanda—See Buffalo
Graham Beach—See Staten Island
Grand Island—See Buffalo
Grant City—See Staten Island
Grasmere—See Staten Island
Great Kills—See Staten Island
Great Neck—See Long Island, also New York City
Greenvale—See Long Island
Greenwich—See Glens Falls County
Greenwood Lake—See Orange County
Guilford—See Chenango County
Hamburg—See Buffalo, Dutchess County
Hamilton—See Madison County
Hammonds Port—See Cortland
Hancock—See Otsego County
Harrison—See Westchester County
Hartsdale—See Westchester County
Hartwick—See Otsego-Delaware County
Hastings-on-Hudson—See Westchester County
Haverstraw—See Rockland County
Hemlock—See Genesee Valley
Hempstead—See Long Island
Hewlett—See Long Island
Hicksville—See Long Island
Highland Falls—See Orange County
Hillsdale—See Columbia County
Hollis—See Long Island
Holmes—See Dutchess County
Holmesville—See Chenango County
Homer—See Cortland County
Honoye—See Genesee County
Hopewell—See Dutchess County
Hornell—See Steuben Allegany
Horseheads—See Elmira
Hudson—See Columbia County
Hudson Falls—See Glens Falls
Huntington Station—See Long Island
Huntington—See Long Island
Hyde Park—See Dutchess County
Ilion—See Herkimer County
Irvington—See Westchester County
Island Park—See Long Island
Islip—See Long Island
Jackson Heights—See Brooklyn
Jackson Heights—See Long Island, also New York
Jamaica—See Long Island
Johnson City—See Broome County
Katonah—See Westchester County
Keeseville—See Essex County
Kenmore—See Buffalo
Kenmore—See Tonawanda
Kew Gardens—See Long Island
Kings Park—See Long Island
Kinston—See Ulster County
Lake George—See Glens Falls
Lake Placid—See Essex County
Lake Ronkonkoma—Long Island
Lakewood—See Jamestown
Larchmont—See New York
Larchmont—See Westchester County
Latham—See Cohoes, Troy
Lawrence—See Putnam County, New York City
LeRoy—See Genesee County
Levittown—L.I.—See New York
Lewiston—See Niagara Falls
Little Falls—See Herkimer County
Little Neck—See Long Island
Liverpool—See Syracuse
Livonia—See Genesee Valley
Lockport—See Buffalo
Long Beach, L.I.—See Long Island
Long Island—See New York Board, also Long Island
Loudenville—See Albany
Lynbrook—See Long Island
Lyons—See Wayne County
Macedon—See Wayne County
Mahopac—See Putnam County
Malverne—See Long Island
Mamaroneck—See Westchester County
Manhasset—See Long Island
Manhattan—See Brooklyn
Margaretville—See Otsego-Delaware
Marion—See Wayne County
Marlborough—See Ulster County
Maspeth—See Long Island
Massena—See St. Lawrence County
Massapequa—See Long Island
Mastic—See Long Island
Mattituck—See Long Island
Maybrook—See Orange County
Meiers Corners—See Staten Island
Merrick—See Long Island, also New York
Middletown—See Orange County
Millbrook—See Dutchess County
Millerton—See Dutchess County
Mineola—See Long Island
Mohawk—See Herkimer County
Monroe—See Orange County
Montgomery—See Orange County
Morristown—See St. Lawrence County
Mount Kisco—See Westchester
Mt. Vernon—See Westchester County
Nanuet—See Rockland County
Newark—See Wayne County
Newark Valley—See Tioga County
Newburgh—See Bronx, Orange County
Newburgh—See Dutchess County
New Brighton—See Staten Island
New City—See Rockland County
New Dorp—See Staten Island
New Hamburg—See Dutchess County
New Hartford—See Utica
New Hyde Park—See Long Island
New Paltz—See Ulster County
New Rochelle—See Westchester County
New Springfield—See Staten Island
New York—See Dutchess County, Franklin County, Long Island, Westchester County
Northport—See Long Island
North Bellmore—See Long Island
North Chatham—See Columbia County
North Merrick—See Long Island
North Syracuse—See Syracuse

North Tonawanda—See Lockport, Tonawanda
North Tonawanda—See Buffalo
Norwich—See Chenango County
Nyack—See Rockland County
Oceanside—See Long Island
Oneida—See Madison County
Oneonta—See Otsego-Delaware
Oswego—See Westchester County
Otsego—See Otsego-Delaware County
Otsville—See Orange County
Owego—See Tioga County
Oyster Bay—See Long Island
Ozone Park—See Long Island
Patchogue—See Long Island
Pawling—See Dutchess County
Pearl River—See Rockland County
Peekskill—See Dutchess County, Orange County, Putnam County, Westchester County
Pelham—See Westchester County
Pelham Manor—See Westchester County
Penfield—See Rochester
Penn Yan—See Geneva
Phelps—See Geneva
Pittsford—See Rochester
Plattekill—See Orange County
Plattsburgh—See Clinton County
Pleasant Plains—See Staten Island
Pleasantville—See Westchester County
Point Lookout—See Long Island
Pomona—See Rockland County
Poolville—See Madison County
Portville—See Otsego
Port Chester—See Westchester County
Port Crane—See Broome County
Port Jefferson—See Long Island
Port Jervis—See Orange County
Port Richmond—See Staten Island
Port Washington—See Long Island
Potdam—See St. Lawrence County
Poughkeepsie—See Dutchess County
Pound Ridge—See Westchester County
Prattville—See Otsego-Delaware
Princess Bay—See Staten Island
Pulaski—See Oswego County
Queens Village—See Long Island
Queens Village—See Brooklyn
Quogue—See Long Island
Reno Park—See Long Island
Rhinebeck—See Dutchess County
Rhinecliff—See Staten Island
Richmond Hill—See Long Island, New York City
Ridgewood—See Long Island
Riverhead—See Long Island
Rochester—See Buffalo, Genesee Valley
Rochester—See Wayne County
Rockaway Park—See Long Island
Rock Point—See Long Island
Rockville Centre—See Long Island
Roosevelt—See Long Island
Roslyn—See Long Island
Roslyn Heights—See Long Island
Rouses Point—See Clinton County
Rye—See Westchester County
Salt Point—See Dutchess County
Saranac Lake—See Franklin County
Saratoga Springs—See Saratoga County
Saugerties—See Ulster
Sayville—See Long Island
Scarsdale—See Bronx, Westchester County
Schroon Lake—See Essex County
Schoharie—See Saratoga County
Scotia—See Schenectady
Seaford—See Long Island
Seneca—See Geneva
Setauket—See Long Island
Sherbourne—See Chenango County
Sherrill—See Madison County
Shrub Oak—See Bronx, Westchester County
Sidney—See Otsego-Delaware County
Slate Hill—See Orange County
Smithtown Branch—See Long Island
Snider—See Buffalo
Sodus Point—See Wayne County
Southold—See Long Island
Southampton—See Long Island
Spring Harbor—See Long Island
Spring Valley—See Rockland County
Spring Water—See Genesee Valley
St. Albans—See Long Island
St. George—See Staten Island
St. James—See Long Island
Staatsburg—See Dutchess County
Stamford—See Otsego-Delaware
Stanfordville—See Dutchess County
Stanley—See Geneva
State Hill—See Orange County
Stapleton—See Staten Island
Stewart Manor—See Long Island
Stittville—See Rome
Stony Brook—See Long Island
Stony Point—See Rockland County
Suffern—See Rockland County
Sundown—See Otsego-Delaware
Sunnyside—See Staten Island
Sylvan Beach—See Madison County
Syosset—See Long Island
Taberg—See Rome
Tappan—See Rockland County
Tarrytown—See Westchester County
Ticonderoga—See Essex County, Glens Falls
Tompkinsville—See Staten Island
Tottenville—See Staten Island
Towers—See Putnam County
Tuckahoe—See Westchester County
Tupper Lake—See Franklin County
Tuxedo Park—See Orange County
Ulster Park—See Ulster County
Unadilla—See Otsego-Delaware
Union Springs—See Auburn
Uniondale—See Long Island
Valatia—See Columbia County
Valley Stream—See Long Island
Verona—See Madison County
Vestal—See Broome County
Wading River—See Long Island
Walden—See Ulster County

Walton—See Otsego County
Wanghatch—See Long Island
Wappingers—See Dutchess County
Warwick—See Orange County
Washingtonville—See Orange County
Waterville—See Utica
Watervliet—See Cohoes, Troy
Waverly—See Tioga County
Wellsburg—See Elmira
Wellsville—See Steuben Allegany
Westbury—See Long Island
West Brighton—See Staten Island
West Hempstead—See Long Island
Westerville—See Staten Island
Westhampton—See Long Island
Westhampton Beach—See Long Island
West Nyack—See Rockland County
White Plains—See Bronx, Westchester County
Whitesboro—See Utica
Whitestone—See Long Island
Williamson—See Wayne County
Williamsville—See Buffalo
Williston Park—See Long Island
Wilson—See Lockport
Wolcott—See Auburn
Wolcott—See Wayne County
Woodhaven—See Long Island
Woodmere—See Long Island
Woodside—See Long Island
Woodstock—See Ulster County
Wyandanch—See Long Island
Yonkers—See Westchester County

Mossey, Leo T., 417 Loudon Rd., Loudenville.
Murphy, Joseph H., 100 State St. (7).
Nelson, Walter, 60 State St. (7).
O'Connor-Sullivan, Inc., Lodge & Howard Sts. (7).
Pagano, Wm. B. Co. Inc., 93 State St. (7).
PALMER, DEL. INC., 111 State St. (7).
Peters, Frederick, 90 State St. (7).
Picotte Realty Inc., 120 Washington Ave. (10).
Raine, Joseph H., 11 N. Pearl St.
Keddy Brothers, 262 Washington Ave. (3).
Roberts, Philip E., 120 State St. (7).
Rook, Leo, 333 Delaware Ave., Delmar.
Rooney, James A., 1203 Central Ave. (5).
Scott, J. Ainsworth, 227 Lark St.
Snyder, Howard A., 1 Elmere Ave., Elmere-Delmar.
Spalt, George Jr., Chestnut Hill, Loudenville.
Ten Eyck, Peter G. D., 74 Chapel St. (7).
Vatranio, Frank J., 50 State St. (7).
Verch, Stuart S., 20 Brookline Ave. (3).
Wallace Agency, Inc., 15 Clinton Ave. (7).
WANDER and WANDER, 23 S. Pearl St. (7).
Williamson, David E., 128 State St. (7).
Witte, Harry C., 1874 Western Ave.

Amsterdam Real Estate Board

Active Members, 11.
President: Anthony J. Romeo, 40 Market St.
Secretary: Valentine M. Kerbelis, 183 E. Main St.
Barnett, H. Walton, 29 E. Main St.
Carbonelli & Son, 8 Bridge St.
Gode, Austin, 49 Market St.
Grayson, James, 229 Brookline Ave.
Jankowski, John, Broadalbin.
Kerbelis, Michael, 183 E. Main St.
Mushaw, Albert G., 243 Church St.
Pantalone, John, 41 E. Main St.
Pullen, Frank D., Fultonville.
Romeo, Anthony, 40 Market St.
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Auburn Real Estate Board

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Secretary: Mrs. Dorothy B. Moseley, 156 Genesee St.
Arnold, Edward, Flint Bldg.
Bentley, Donald, 126 Genesee St.
Bentley, Merton, 126 Genesee St.
Byrnes, Mrs. Edith, 7 Benton St.
Colwell, Paul, Flint Bldg.
Conley, Donald, 96 Genesee St.
Deudney, Stanley, 94 Genesee St.
Haines, Mrs. Ruby, 133 Oswego St.
Lasher, Mrs. Della, Flint Bldg.
Lauer, A. J., 91 Genesee St.
Laxton, Frederick, 119 Genesee St.
Long, Benjamin, 2 Park St., Union Springs.
Lord, L. L., 5 Richardson Ave.
Malone, William, 125 North St.
Moseley, Mrs. Dorothy, 156 Genesee St.
Mosher, Edgar H., 156 Genesee St.
Murphy, C. Howard, 57 Genesee St.
O'Connor, Mrs. Dorothy, 91 Genesee St.
Parker, Roy, 123 North St.
Ross, John, Goss Bldg.
Scala, Louis, 14 Hoffman St.
Simon, Leroy, Standart Ave.
Yahawk, Michael, 191 State St.

Real Estate Board of the Bronx, Inc.

Active Members, 218; Others, 253.
President: Leonard V. Lavelle, 384 E. 149th St., The Bronx 35, New York, N.Y.
Executive Secretary: Thomas J. Canning, 391 E. 149th St.
ACKER, HERMAN A. CORP. (Herman A. Acker), 318 E. Kingsbridge Rd. (58).
Ackman Bros. (Benjamin Ackman) Hotel Biltmore, Suite A-21, 43rd St. at Madison Ave. (17).
Adams & Co. Real Estate Inc., 1107 Broadway (10).
Almeida Real Estate, S. R. (Salvatore R. Almeida), 1334 Southern Blvd. (59).
Ancowitz, A. & Sons, Inc. (David B. Ancowitz), 384 E. 149th St. (35).
Armstrong Bros. (Arthur J. Armstrong), 10 W. Fordham Rd. (68).

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DeLANCEY PALMER, President
111 State Street

Albany Realty Board, Inc.

Active Members, 47.
President: Howard Snyder, 1 Elmere Ave., Elmere-Delmar.
Executive Vice-President: F. Marvin Callan, 74 Chapel St.
Archer, Howard E., 11 N. Pearl St. (7).
Baker, Sanford A., Jr., 227 Lark St.
Bloom, William A., 189 Lincoln Ave. (6).
Bruno & Field Inc., 454 Madison Ave. (8).
Callan, F. Marvin, 74 Chapel St. (7).
Carlson, Arthur B. Inc., 100 State St. (7).
Carney, John R., 21 Chapel St.
Connors, Harry A., 28-30 DeWitt St. (4).
Cregan, Inc., 90 State St. (7).
Davenport, Clifford G., 47 State St. (7).
Dreis, Lambert, 35 State St. (7).
George, Harvey L., 91 N. Pearl St. (7).
Hetrick, Frederick, 20 N. Pearl St. (7).
Hoyt, Theron C., 102 Fairview Ave. (3).
Jantz, Otto, Agency, 262 Central Ave. (5).
Johnson, J. Howard, and J. Howard Smith, 82 State St. (7).
Johnson, Russell H., 63 State St. (7).
Josef, George, 14 Rose Ct.
Lieberman, Charles, 92 Central Ave. (5).
Livingston, William G., 100 State St. (7).
Martley, Raymond T., 72 N. Lake Ave. (3).
Mastroieni, Joseph, 425 Central Ave.
Maynes, Francis J., 90 State St. (7).
Meckler, Gabriel, 217-219 Lark St.

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Baehr, Harry, 2488 Grand Concourse (58).
 Baldini, Louis, 4770 Third Ave. (58).
 Barbieri Bros. (Gerard F. Barbieri), 575-7 E. 184th St. (58).
 Barrett, Walter E., 703 E. 238th St. (66).
 Bay, John A., 540 Bergen Ave. (55).
 Berkeley-Steiner, Inc. (Albert E. Berkeley), 475 5th Ave. (17).
 Bianchi, Germain J., 2102 E. 177th St. (61).
 Billig, Philip J., 265 Riverside Rd. (25).
 Billings, Robert (Billings-Douglass Co.), 332 E. 149th St. (51).
 Bivona, S. Richard, 1228 E. Gun Hill Rd. (67).
 Blumenson-Sussman Co. (Philip Blumenson), 370 E. 149th St. (55).
 Boyland, Inc., William E. (Joseph T. McNamara), 305 E. Kingsbridge Rd. (58).
 Brause & Brause (Milton Brause), 41 E. 42nd St. (17).
 Brody, Maxwell Co. Inc. (Maxwell Brody), 793 Lexington Ave. (21).
 Brown, Charles W., 3428 Third Ave. (56).
 Brown, Harris, Stevens, Inc. (Harry W. Bridgents), 67 Wall St. (5).
 Brown, Simon & Furtch, Inc. (Mortimer Furtch), 384 E. 149th St. (55).
 Busber, Eugene J. Co., Inc. (George D. Busber), 349 E. 149th St. (51).
 Castle, Lee, 384 E. 149th St. (55).
 Chambers, Hon. Harry B., 30 Broad St. (4).
 Cohen, Peter A., 391 E. 149th St. (55).
 Cohn, George H., 349 E. 149th St. (51).
 Cohen, Isaac V., 55 Central Park W. (23).
 Cohn, Lewis, 14 E. Tremont Ave. (53).
 Cokely, Harry A., 1738 Edison Ave. (61).
 Collat Corp. (Harry Schoen), 112 E. 19th St. (3).
 Cowen, Samuel, Inc. (Samuel Cowen), 890 Prospect Ave. (59).
 Coyle & Pacor (Frank X. Coyle), 2 W. Fordham Rd. (65 Central Park W. (23)).
 Curran, James J., 1630 Haight Ave. (61).
 Damiane, Ernest, 317 E. Fordham Road (58).
 Darling & McDonald, 2488 Grand Concourse (58).
 Dasol Realty Corp. (David King), 384 E. 149th St. (55).
 Davies, J. Clarence, Inc. (J. Clarence Davies, Jr.), 522 Willis Ave. (55).
 Day, Joseph P., Inc. (Bernard P. Day), 5-7 Dey St. (7).
 Deering, James A., 3394 E. Tremont Ave. (61).
 DeForest, Elder & Mulrany (Melville Southard), 20 Exchange Pl. (5).
 Delle Cese, Alexander, 384 E. 149th St. (55).
 DeProspero Realty Co. (Domenick DeProspero), 349 E. 149th St. (51).
 Derene, Lester, 344 E. 149th St. (51).
 Di Miceli, John & Son (Maurice Di Miceli), 190 E. 161st St. (51).
 Di Giacomo, Dominick, 2845 Webster Ave. (58).
 D'Onofrio, P. C., Company (Pasquale G. D'Onofrio), 353 E. 149th St. (55).
 Douglass, Jr., Frank (Billings-Douglass Co.), 332 E. 149th St. (51).
 Duffy, Joseph M., %Board of Transportation, 370 Jay St. Rm. 407, Brooklyn (1).
 Dunn, Hilda S., 1498 E. 172nd St. (72).
 Dwelling Managers, Inc. (David Rose), 340 W. 58th St. (19).
 Eckstein, Arthur, Inc. (Arthur Eckstein), 370 Seventh Ave. (1).
 Elroy-Clark & Co., Inc. (Harry Elton), 253 E. Burnside Ave. (57).
 Ercan, Michael, 349 E. 149th St. (51).
 Faley, John J., 1221 E. Gun Hill Rd. (67).
 Farber-Wittman, Inc. (Leonard L. Farber), 165 E. 72nd St. (21).
 Fein, Harry & Sons (Harry Fein), 1016 E. 163rd St. (59).
 Feinberg Bros. (S. Jerome Feinberg), 21 Bedford Park Blvd. (68).
 Feinberg, Peter I., 384 E. 149th St. (55).
 Feinstein & Rosner (Samuel H. Rosner), 3544 White Plains Ave. (67).
 Feldman, Allan S. & Co. (Gilbert Gertner), 29 W. Burnside Ave. (53).
 Felt, James & Co. Inc. (James Felt), 362 5th Ave. (1).
 Feltner, Clarence G., 535 Fifth Ave. (17).
 Ferrara, John J., 391 E. 149th St. (55).
 Ficher, Joseph F., 4233 White Plains Road (66).
 Fiorenzo, Joseph, 2221 Esplanade (67).
 Foley, M. Claire, 250 E. 207th St. (67).
 Forster Real Estate Co., Inc. (William M. Kilgannon), 311 W. 54th St. (19).
 Fortnash, Daniel, 535 E. 180th St. (57).
 Fox, Maxwell, 147 E. 149th St. (51).
 Frey, William J. (George J. Frey), 349 E. 149th St. (51).
 Friedman, Alfred S., Management Corp. (Alfred S. Friedman), 1350 Broadway (18).
 Gallagher, A. C. Co. (Anne C. Gallagher), 6222 Riverdale Ave. (71).
 Galvin, Joseph A., 2939 Bruckner Blvd. (61).
 Gates, Elmer C. Inc. (Elmer C. Gates), 391 E. 149th St. (55).
 Gault, George Co. (George Gault), 15 W. Burnside Ave. (53).
 Geisinger & Rau (Harry Geisinger) 384 E. 149th St. (55).
 Gihuly, James J., 13 E. Gun Hill Road (67).
 Giordano Co. A. Inc., 2488 Grand Concourse (58).
 Glaser & Glaser (Sidney B. Glaser), 6 E. 167th St. (52).
 Graubard-Steirman Co. (Meyer D. Graubard), 1010 E. Tremont Ave. (60).
 Samuel Grutman Co. (Samuel Grutman), 384 E. 149th St. (55).
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 Hamerman, Louis, 2322 Grand Concourse (58).
 Hanley, Dudley J., 1933 Washington Ave. (57).
 Haymes, Morrice & Co. Inc. (Allan Haymes), 260 E. 161st St. (51).
 Heller, John H., 42 Christie Pl., Scarsdale.
 Hertz, Joseph R., 435 E. 149th St. (55).
 Hill, George J., 60 Broadway (4).
 Hill, Robert E., Inc. (Robert E. Hill), 571 W. 181st St. (53).
 Hinch, Bernard G., 2062 Morris Ave. (53).
 Houlihan & Sons, D., Inc. (James A. Houlihan), 4200 White Plains Ave. (66).
 Imbres, Inc., Henry P., 3558 White Plains Ave. (67).
 Ingriselli, Vincent, 4549 3rd Ave. (58).
 Institutional Appraisal Co. (A. H. Marquardt), 235 Quincy Ave. (61).
 Investors Funding Corp. of New York (Herman W. Judelson), 511 5th Ave. (17).
 Investors Security Corp. (Lewis Steinfield), 677 Pelham Pkwy. N.
 Jampol, Warren S., 349 E. 149th St. (51).
 Johnson, Inc., Harry T. F. (Warren W. Johnson), 28 E. Kingsbridge Rd. (68).
 Johnson, Iver A., 619 Melrose Ave. (55).
 Karmiol Co. (Emanuel Karmiol), 2390 Grand Concourse (58).
 Kelly, Edward A., Inc. (Edward A. Kelly), 14 W. Kingsbridge Rd. (68).
 Kennedy & Young, Inc. (Andrew J. Kennedy), 391 E. 149th St. (55).
 Kiehlhaber, Henry C., 4127 White Plains Ave. (58).
 Kinder, Albert, 549 E. 138th St. (54).
 King & Walker (John H. King), 441 Lexington Ave. (17).
 Koss, Samuel H., 332 E. 149th St. (51).
 Kotzen, Irving, 309 E. Mosholu Parkway (67).
 Kuntze, Charles & Son (Charles Kuntze, Jr.), 305 Brook Ave. (54).
 Kurtack, Morris, 855 Sixth Ave. (1).
 Kyle, Stella L., 626 City Island Ave. (64).
 Langsam & Schiffman (Ralph L. Langsam), 2025 Davidson Ave. (53).
 Larkin, Eugene L., 2488 Grand Concourse (58).
 Lavelle, Leonard V., 384 E. 149th St. (55).
 Leddy, George B., 371 E. 204th St. (67).
 Levy, Samuel, 551 Claremont Parkway (57).
 Lewis, Percy Inc. (Percy Lewis), 215 E. 149th St. (51).
 Lubitz, Lewis, 384 E. 149th St. (55).
 Lynch, Edward J., 200 5th Ave. (10).
 Manashaw, Charles C., 384 E. 149th St. (55).
 Mantovani & Lynch Inc. (Albert A. Mantovani), 2626 E. Tremont Ave. (61).
 Martin, Francis E., 2067 Broadway (23).
 Martucci, George F., 1248 St. Lawrence Ave. (72).
 Maslin, Paul & Co. (Paul Maslin), 627 Courtland Ave. (51).
 Mayer Real Estate, Arthur (Arthur Mayer), 349 E. 149th St. (51).
 Mazzetti, Frank, 305 E. Kingsbridge Road (58).
 McCann, J. P., 369 E. 149th St. (55).
 McHugh Agency Inc. (Walter F. Rubert), 1274 Castlehill Ave. (72).
 McRichard Co., S. E., Inc. (George T. McRichard), 400 E. Fordham Road (58).
 Michel, Henry, 1878 E. 177th St. (72).
 Mintz, Brown & Parker, Inc. (David Mintz), 369 E. 149th St. (55).
 Mohr Realty Co. Inc. (William A. Mohr), 1205 Ward Ave. (72).
 Morgigno, Dan, 639 Crescent Ave. (58).
 Moser, Louis C., & Co., Inc. (Louis C. Moser), 1 W. 125th St. (27).
 Murphy, Edward J., 3391 E. Tremont Ave. (61).
 Murphy, Raymond C., 2360 Westchester Ave. (62).
 Nehring Brothers, Inc. (Fred W. Nehring), 441 St. Nicholas Ave. (53).
 New York Realty Co. (Mac Modell), 1922 Longfellow Ave. (60).
 O'Brien, Francis J., 2488 Grand Concourse (58).
 O'Connor, Patrick Robert, 3330 Giles Pl. (63).
 Pagnoni, Alden L., c/o Heintz & Siegel, 1910 Webster Ave. (57).
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 Phillips & Co., L. J., Inc. (Adrian H. Phillips), 134 W. 72nd St. (23).
 Pilla, Isadore D., 1805 Williamsbridge Road (61).
 Platzner, Jos. G., Co. (Joseph G. Platzner), 145 E. 149th St. (51).
 Preisa, L. H., 215 E. 149th St. (51).
 Profetto, Vito J., 1270 Pugsley Ave. (61).
 Rabine, Ernest, 1876 Andrews Ave. (53).
 Ramos, Manuel, 845 Westchester Ave. (59).
 Resnick, Jack, 349 E. 149th St. (51).
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 Ribner, Anna, 2835 3rd Ave. (55).
 Rikelman, Nathan, 2485 Hughes Ave. (58).
 Roche, Francis H., 340 E. 149th St. (51).
 Rosen, Leonard K., 3446 Boston Rd. (69).
 Rubin and Nason (Irving M. Nason), 384 E. 149th St. (55).
 Rullman Brothers (Fred J. Rullman), 1433 Edward L. Grant Hwy. (52).
 Sabatelli, Anthony C., 547 E. 180th St. (57).
 Samalot, Manuel, 1251 Boynton Ave. (72).
 Sandford, Bernard L., 391 E. 149th St. (55).
 Santini Realty Co. Inc. (Victor Santini), 218 Bush St. (57).
 Satriale, Gaudioso, 2499 Webster Ave. (58).
 Scheele, George H., Sr., 748 Melrose Ave. (56).
 Scheele, George H. Jr., 748 Melrose Ave. (56).
 Schelling, Charles, 251 E. 84th St. (28).
 Schlesinger, Ralph, 355 E. 198th St. (58).
 Schwartz, Harry A., 1446 White Plains Road (60).
 Schwing, Ludwig, Shrub Oak, Westchester County, N.Y.
 Scully, Leon F., 66 Westchester Square (61).
 Shaw, H. A. (Mrs Harold A. Shaw), 2980 E. Tremont Ave. (61).
 Shenker Bros. (Harold L. Shenker), 332 E. 149th St. (51).
 Shore, Jerry, 1314 Castle Hill Ave. (72).
 Siegel, Bernard, 391 E. 149th St. (55).
 Sinn, S. A., & Co., Inc. (Samuel A. Sinn), 2488 Grand Concourse (58).
 Skyer, Edward F., 877 Broadway, Newburgh.
 Smith, E. Osborne, Inc. (John Davis, Jr.), 2094 Grand Concourse (57).
 Smith, H. Clayton, & Co., Inc. (H. Clayton Smith), 41 E. 42nd St. (17).
 Smith, John M., Co. (John M. Smith), 384 E. 149th St. (55).
 Snyder & Co., Inc. (Earl A. Snyder), 332 E. 149th St. (51).
 Sonn-Saahberg Co. (Howard M. Sonn), 4060 Broadway (32).
 Sonnenblick-Goldman Corp. (Nathan J. Sonnenblick), 100 E. 42nd St. (17).
 Spatz, Irving, 1615 Grand Ave. (53).
 Stachnik, Edward P., 1385 Gun Hill Rd. (69).
 Steinmetz, Borger, Inc. (Charles S. Borger), 1005 E. 18th St. (60).
 Tankos Co. (William G. Tankos), 331 Madison Ave. (17).
 Tarter's Realty Exchange (Selig Tarter), 1500 Grand Concourse (57).
 Teichman Co., Joseph C., 2488 Grand Concourse (58).
 Thoen, Harry Inc. (Nelson E. Finch), 233 Broadway (7).
 Trattner, Julius Co. (Sylvan A. Trattner), 340 E. 149th St. (51).
 Trombello & Ricci (John J. Trombello), 1342 E. Gun Hill Rd. (69).
 Trotta and Siconolfi, Inc. (Dominic A. Trotta), 391 E. 149th St. (55).
 Tuettel, Elizabeth Foley, 3309 Perry Ave. (67).
 Vigdor Realty Co. (Irving B. Vigdor), 332 E. 149th St. (51).
 Voelker, William C., & Co. (Frieda M. Voelker), 410 E. Tremont Ave. (57).
 Wakefield Realty Co. (Richard T. Russell), 724 E. 241st St. (70).
 Walpole, John C., 2101 Williamsbridge Road (61).
 Walsh, Mary, 246th St. and Independence Ave. (71).
 Waltemade, Henry, Inc. (Henry G. Waltemade), 369 E. 149th St. (55).
 Waterman & Co. (Henry Clay Waterman), 366 Madison Ave. (17).

Waterman, William J., 1145 Ogden Ave. (52).
 Webb & Knapp, Inc. (Elliot H. Binzen), 383 Madison Ave. (17).
 Webber, Joseph A., 517 W. 207th St. (34).
 Weber Realty Co. (Yetta Gorenstein), 85 E. Mosholu Pkwy. (67).
 Wheeler, Albert E., 6031 Broadway (71).
 White, William A. & Sons (Donald Jones), 51 E. 42nd St. (17).
 Wiehe, J. Everett, 800 E. 149th St. (55).
 Wishnow & Horowitz Real Estate Co. (Benjamin Horowitz), 9 W. Burnside Ave. (53).
 Wissmann, Henry C., 1625 Tenbroeck Ave. (61).
 Wolkenberg, G. & M., Inc. (Gordon Wolkenberg), 371 E. 149th St. (55).
 Wood, Dolson Co., Inc. (Frederick A. Wyckoff, Jr.), 241 W. 72nd St. (23).
 Zipes, Phillip P. & Co. (Phillip P. Zipes), 391 E. 149th St. (55).

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 Albert Management Co. (Dewey Albert), 185 Montague St. (2).
 Allen & Binder Inc. (Fred C. Allen), 585 Nostrand Ave. (16).
 Albert, Harry, 44 Court St. (2).
 Alpher, Louis W., 66 Court St. (2).
 American Realty Co. (Louis J. Steven), 26 Court St. (1).
 Anderson, Edward F., 2006 E. 28th St. (29).
 Arena, Thomas J., 2749 Nostrand Ave. (10).
 Atlas Management & Appraisal Corp. (William A. Rigoulot), 16 Court St. (2).
 Bacotti, Louis M., 181 4th Ave. (17).
 Badolati Inc., Frank A. (Frank A. Badolati), 6423 11th Ave. (19).
 Barrera, Stephen F., 32 Court St. (2).
 Beer Sons, Louis (Louis Beer), 166 Montague St. (2).
 Behrens, Charles D., 539 Eastern Parkway (16).
 Bernstein, Harry, 208 Broadway. (11).
 Beyer, Daniel L., 1420 Ave. J (30).
 Blank, Samuel J., 16 Court St. (2).
 Blumenau's Sons Inc., L. (Monroe Blumenau), 105 Court St. (2).
 Bogossian & Son, Paul A. (Paul A. Bogossian), 77 Lafayette Ave. (17).
 Bordini, Vincent, 93 Broadway (6).
 Boss, Simon J., 1502 Flatbush Ave. (10).
 Bowden Inc., L. S. (Luther S. Bowden), 1481 Flatbush Ave. (10).
 Bowie & Keegan (Harold A. Bowie), 487 3th Ave. (15).
 Boyle, James F., 404 81st St. (9).
 Brainlin, Porter & Wheelock Inc. (Gordon S. Brainlin, Theodore V. Kahner), 130 Clinton St. (2); 545 5th Ave., Manhattan (17).
 Brandenburger & Marx (Leo J. Marx), 166 Montague St. (2).
 Brennan & Brennan Inc. (W. A. Brennan), 15 E. 40th St., Manhattan (16).
 Brevoort Management Co. (Gerald J. Ehlman), 235 Duffield St. (1).
 Brief Realty Co. (Albert Brief), 372 Stone Ave. (12).
 Brinsley, Henry, 66 Court St. (2).
 Brooklyn Mortgage Guaranty & Title Co. (Adam S. McCormick), 5th Ave. & 74th St. (9).
 Brown Co. (Irving H. Brown), 435 Fulton St. (1).
 Brown, Doris E., 200 Ralph Ave. (33).
 Bruton, Joseph A., 461 8th Ave., Manhattan (1).
 Buermann & Co. Inc., Charles (Charles Buermann Jr.), 1229 Flatbush Ave. (26).
 Bulky & Horton Co. (William H. Martin, George S. Horton), 660 Fulton St. (17).
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Pierrepont St. (2).
Cisney, Kenneth H., 215 Montague St. (2).
Cisternino Realty (Dominick J. Cisternino),
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Clark Realty Co. (James L. Clark), 142
Ave. U (23).
Clark Co., J. P. (George P. Clark), 127
Nassau Ave. (22); 75-20 Roosevelt Ave.,
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Clark Inc., Noah (Salvatore F. Gattuso),
837 Manhattan Ave. (22).
Claus & Co., J. T. Jr. (Joseph T. Claus
Jr.), 136 Broadway (11).
Colonial Realty Co. Inc., The (Frank A.
Matrionola), 6903 4th Ave. (9).
Comellas, J. Edward, 26 Court St. (2).
Corwith Bros. Inc. (William H. Corwith),
851 Manhattan Ave. (22).
Crescent Realty Co. (Nathan C. Goldstein),
2673 Pitkin Ave. (8).
Crews, John R., 16 Court St. (2).
Cruikshank Co. (Warren Lott Cruikshank,
Frank S. Murry), 48 Wall St., Manhattan
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Curnin Inc., Michael P. (Michael P. Curnin),
6736 4th Ave. (20).
Cuttie, Allan M., 7813 12th Ave. (28).
Dann & Sons Inc., Asher (Jesse L. Dann),
102 Flatbush Ave. (17).
Davenport Real Estate Co. Inc. (Daniel F.
Leary), Cor. Fulton & S. Oxford Sts. (17).
Davenport, Richardson & Glimm, Inc.
(James M. Glimm), 408 Jay St. (1).
Davies Co. Inc., T. E. (Theodore E. Davies),
1488 Flatbush Ave. (10).
Dawson Realty Co. (Chas. T. Dawson), 213
5th Ave. (15).
Delia, Rose C., 1625 Dean St. (13).
De Santis, Domenick, 1089 Gates Ave. (21).
Diggs, J. Daniel, 425 Summer Ave. (16).
Dolgin Inc., Kalmon (Morris Dolgin), 878
Flushing Ave. (6).
Dombek, Samuel, 114 Brooklyn Ave. (16).
Edwards Inc., M. C. (Harold L. Weiss),
1832 Fulton St. (33).
Equitable Life Assurance Society of the U.S.
(Frank J. Steinbugler Jr.), 186 Montague
St. (2).
Ernst, Clarence M., 189 Montague St. (1).
Farrell, Anthony J., 517 Nostrand Ave. (16).
Fenster & Co. (Bernard Fenster), 412 Ave.
M (30).
Fillecia Bros. Realty Co. (Joseph J.
Fillecia), 325 Metropolitan Ave. (11).
Finkelstein, Elliott J., 189 Montague St. (2).
Fischer, Frank R., 109 Meserole Ave. (22).
Fisher Co. Inc., James B. (James B. Fisher),
32 Court St. (2).
Fitch & Robinson Inc. (Robert C. Robinson
Jr.), 185 Montague St. (2).
Flatbush Realty Co. Inc. (Frank Feraco),
1111 Ave. O (30).
Flood Bros. (Raymond R. Flood Sr.), 7403
5th Ave. (9).
Gelston Inc., Arthur A., 1481 Flatbush Ave.
(10).
Gerst Inc., David A. (David A. Gerst), 50
Court St. (2).
Giancola Inc., Daniel E. (Daniel E. Gian-
cola), 261 Court St. (1).
Golden, Eugene P., 215 Montague St. (2).
Goldman Bros. (Irving Goldman), 150 Rem-
sen St. (2).
Goldman, M. Robert, 16 Court St. (2).
Goody & Sons, H. (Charles Goody), 3
Grand St. Ext. (11).
Govan, C. R. (Joan Grant Govan), 1004 E. 40th St. (10).
Greenberg, Edward, 26 Court St. (2).
Greenvall & Sons Inc., S. (Charles Green-
vally), 186 Broadway (11).
Gregory, Howard, 189 Montague St. (2).
Gretsch, Louis, 32 Court St. (2).
Grimaldi, Michael, 2110 Fulton St. (33).
Harris & Harris (Samuel Harris), 130
Clinton St. (2).
Hart, Harold J., 480 76th St. (9).
Hart, Leonard B., 990 Bedford Ave. (5).
Haviland & Sons Inc. (Edward Haviland
Howe), 962 Fulton St. (16).
Hazelwood, R. Preston, 760 Manhattan Ave.
(22).
Heaney, James A. Jr., 189 Montague St. (2).

Hegeman, Bernard L., 130 Clinton St. (2).
Helman, Jack, 3018 Church Ave. (3).
Hempel, Paul H., 15 Willoughby St. (1).
Hilzinger, Walter G., 437 Ralph Ave. (33).
Hogan & Galvin (Robert F. X. Hogan),
6926 4th Ave. (9).
Hollister, Ernest M., 2200 Church Ave. (26).
Homeland Realty Corp. (Joseph D. Lotito),
6203 Ft. Hamilton Pkwy. (19).
Home Title Guaranty Co. (Milton T. Vander
Veer), 51 Willoughby St. (1).
Hussey & Hoeh (Richard I. Hussey), 1541
Flatbush Ave. (10).
James & Sons Inc., John P. (Frank M. Led-
with, Arthur Feistel), 193 Montague St.
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James Realty Company (James B. Manzi),
7921 5th Ave. (9).
Jaret Co. Inc., David (David Jaret), 150
Montague St. (2).
Jones, M. A., 189 Montague St. (2).
Kaufman Co., Leon (Leon Kaufman), 497
Atlantic Ave. (17).
Keefe Inc., Pierce (Frederick J. Roland),
465 53rd St. (20).
Keely Realty Co. (Eugene J. Keely), 1502
Ave. U (29).
Kelsey, Melville A. Jr., 147 Broadway (11).
Keyes, Timothy J., 3017 Beverly Rd. (26).
Kiefer, Paul J., 1231 Flatbush Ave. (26).
Kingsbury, Edward J., 507 74th St. (9).
Kirschner, Saul, 189 Montague St. (2).
Koeppl & Koeppl (Harry Koeppl), 16
Court St. (2).
Koeppl, Lucia S., 44 Court St. (2).
Kreines, Irvin M., 16 Court St. (2).
Kurland & Risi (Emil F. Risi), 70 Hanson
Pl. (17).
Kutay, Samuel, 44 Court St. (2).
Lake Bros. Management Co. Inc. (Jerome A.
Lake), 2166 Nostrand Ave. (10).
Lake Bros. Real Estate Corp. (John W.
Lake), 304 86th St. (9).
La Mura, Frank P., 248 Henry St. (2).
Lane Associates Inc. (William A. Lane), 32
Court St. (2).
Lawrence Co., Sylvan (Sylvan Lawrence),
116 Nassau St., Manhattan (38).
Lehman Co., Philip (Philip Lehman), 161
Pierrepont St. (2).
Lennard & Sons Inc. (Ralph B. Lennard),
26 Court St. (1).
Levin and Son Inc., Philip A. (Philip A.
Levin), 939 Flatbush Ave. (26).
Levine, Sidney, 66 Court St. (2).
Levy, Benjamin, 725 Nostrand Ave. (16).
Levy, Isadore, 32 Court St. (2).
Levy, Nathan S., 311 Kingston Ave. (13).
Lewis Co. Inc., Harry M. (Harry M. Lewis),
189 Montague St. (2).
Lewis Inc., R. J. (Richard James Lewis Sr.),
3601-5 Glenwood Rd. (36).
Lipshutz, Philip L., 516 Kingston Ave. (13).
Lubanko, David W., 926 Manhattan Ave.
(22).
Lyon, Michael, 154 Nassau St., Manhattan
(7).
Madden & Fogarty (Anastasia T. Fogarty),
8523 3rd Ave. (9).
Maher & Woods (William J. Woods), 1330
Flatbush Ave. (10).
Margolin, Akiba, 158 Remsen St. (2).
Margolis, Daniel, 66 Court St. (1).
Mastridge, Philip, 8 Rockaway Ave. (33).
Maver, Jack, 527 Eastern Pkwy. (16).
McArthur, William H. (Ralpax Realty and
Service Co. Inc.), 1828a Fulton St. (33).
McCurdy Co. Inc., Frank M. (Robert J.
Quinn), 215 Montague St. (1).
McDonough, Eugene H., 8512 4th Ave. (9).
McGowan, Arthur V., 26 Court St. (2).
McKainey, William A., 234 Flatbush Ave.
(12).
McNamara, James J., 7308 3rd Ave. (9).
McQuillan, John D., 44 Court St. (2).
Mencone Co., Albert R. (Teresa E. Men-
cone), 1176 Bushwick Ave. (21).
Meyer, Frederick J., 1666 Broadway (7); 720
Fulton St. (17).
Meyer, John D., 415 86th St. (9).
Midwood Management Co. (Samuel Lem-
berg), 16 Court St. (2).
Moebus, Lillian R., 225 Broadway, Manhattan
(7).
Mogelof, Simon, 383 Pearl St. (1).
Moratto Realty Co. (Anthony Moratto), 625
Vanderbilt Ave. (17).
Nelson Co. (Lawrence Nelson), 66 Court St.
(2).
New York Business Exchange (William
Engle), 391 Fulton St. (1).
Norrito, Peter, 226 Montrose Ave. (6).

Noyes Co. Inc., Charles F. (William B.
Falconer), 40 Wall St., Manhattan (3).
O'Brien Inc., B. J., 26 Court St. (2).
O'Brien, John J., 552 4th Ave. (15).
O'Brien Inc., M. C. (M. C. O'Brien, William
G. O'Brien), 798 Nostrand Ave. (16).
Orlian & Sons, I. (Israel Orlan), 26 Court
St. (2).
O'Sullivan Inc., J. A. (John A. O'Sullivan),
1915 Ave. U (29).
Padula, Joseph H., 1556 Broadway (21).
Partrick, G. F. (George F. Partrick), 215
Montague St. (2).
Partridge Real Estate Co. Inc., Charles
(Charles Partridge, Robert Hugh Loch-
feim), 397 Flatbush Ave. (17).
Peace & Son, A. (Edith M. Moffett), 335
Flatbush Ave. (17).
Perlen, Benjamin, 110-142 Green St. (22);
211 E. 53rd St. (3).
Piazza, Joseph, 747 Union St. (15).
Poggi, Anthony, 489 Myrtle Ave. (5).
Ponter & Co., George C. (Irving Zimmer-
man), 165 Broadway, Manhattan (6).
Prince & Prince Inc. (Matthew Prince), 44
Court St. (2).
Prospect Realty Co. Inc. (Charles G.
Hempel), 4820 4th Ave. (20).
Prudent Management Inc. (George L. Long),
188 Montague St. (2).
Punia & Marx (Charles Punia, William
Marx), 16 Court St. (2).
Purdy Management Corp., Herbert McLean
(Herbert McLean Purdy), 342 Madison
Ave., Manhattan (17).
Pyle-Gray Real Estate Co. Inc. (George
H. Gray), 310 Ashland Pl. (17).
Rauff Realty (Abraham Rauff), 1591 Flatbush
(10).
Reis Co., John (Peter C. Doyle Jr.), 2135
Caton Ave. (26).
Rickerson, Charles E., 227 Flatbush Ave.
(17).
Ridgeway Realty Co. Inc. (Michael Gian-
cola), 8519 4th Ave. (9).
RIKER & CO. INC. (I. Jerome Riker), 562
5th Ave., Manhattan (36).
Roberts, Thomas F., 268 Flatbush Ave. (17).
Robins Inc., Herman (Herman Robins), 962
Halley St. (33).
Rogovin, Louis M., 16 Court St. (2).
Rubin & Ida Rubin, David R. (David R.
Rubin), 223 Reid Ave. (21).
Ryan Realty Co. Inc. (Charles P. Ryan), 32
Court St. (2).
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man), 175 Joralemon St. (2).
Saladino, William L., 158 Remsen St. (1).
Saltray, David J., 423 86th St. (9).
Samuels Realty Co. Inc. (Michael Samuels),
541 Court St. (31).
Schirmeister Bros. (Andrew Schirmeister),
1364 Fulton St. (16).
Schneider, Nat., 26 Court St. (2).
Schmittman, Benjamin, 44 Court St. (2).
Schult, Frederick E., 2088 Nostrand Ave.
(10).
Schwerdtfeger, William F., 234 Wyckoff Ave.
(27).
Seid, Irving, 593 E. 93rd St. (36).
Shalit, Matthias, 32 Court St. (2).
Shaw, David, 215 Montague St. (2).
Sheafe Co. (Edward A. Sheafe), 629 Throop
Ave. near Fulton St. (16).
Signon, Mary, 20 Westminster Rd. (18).
Sklar, Albert, 4606 Ft. Hamilton Pkwy. (19).
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Smalley, Jere, 835 Manhattan Ave. (22).
Smith, Samuel, 16 Court St. (2).
Sovereign Management Co. (Bertram Fein-
stein), 26 Court St. (2).
Sprigade, Herman E., 694 Manhattan Ave.
(22).
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enson), 16 Court St. (2).
Sudakoff, Harry, 116-53 Queens Blvd.,
Forest Hills.
Swift, William, 471 86th St. (9).
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Ave. (15).
Thomas, Walter T., 618 4th Ave. (15).
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Tierney, William E., 660 Madison Ave.,
Manhattan (21).
Timm & Behrens (Nicholas Timm), 190 Mon-
tague St. (2).
Titchler, Charles B., 166 Montague St. (1).
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Vice, Celia M., 212 Throop Ave. (6).
Von Glahn, Robert P., 747 Carroll St. (15).
Wagner & Co., Robert D. (Robert D. Wag-
ner), 241 Great St. (8).
Walther & Son Inc., F. G. (George Walther),
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Waterman Realty Co. (Edna M. Waterman),
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lage (28).
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Coleman, Agnes, MR 97, Binghamton.

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Granata, John S., 117 Hawley St., Binghamton.

Greene, L. H., 88 Henry St., Binghamton.
Gregory, Glenn T., 158 Main St., Binghamton.

Groner, Ray L., 1395 Chenango St., Binghamton.

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Hoppes, Oliver, 105 LaGrange St., Vestal.
Hotchkiss & Sons, 73 State St., Binghamton.

Johnson, John H., 125 Adams Drive, Sunrise
Terrace, Binghamton.

Knickerbocker, P. C., 306 Main St., Endicott.
LaStella, Victor, 106 Washington Ave.,
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 Russell, Paul C., 97 Collier St., Binghamton.
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 Sprague, Herbert C., 1101 Front St., Binghamton.
 Stanavage, Adolph L., Rexford St., Binghamton.
 Stewart, Mrs. Helen, 1 Mulberry St., Binghamton.
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Alessi, Joseph, North Collins.

Alighting, Allison F., 39 Delaware Rd., Kenmore (17).

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Atkins, Albert H., 110 Franklin St. (2).

Baird, John W., 39 Niagara St. (2).

Bakos, Edmond M., 1845 Clinton St. (6).

Baldwin, C. V., 101 Morgan Bldg. (2).

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Beaser, Benjamin J., 641 Northumberland Ave. (15).

Becker, Max, 17-21 S. Division St. (3).

Belsito, Samuel S., 4751 Union Rd. (25).

Berleant, Bernard, 1173 Michigan Ave. (9).

Berman, Charles, 257 N. Park Ave. (16).

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Aurora.
 Bourne, Alfred R., 17-21 S. Division St. (3).

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Browne, Samuel H., 363 Leroy Ave. (14).

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Buck, Russell, 1230 Rand Bldg. (3).

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Cain, Mrs. M. Agnes, 3136 Delaware Ave., Kenmore (17).

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Cash, John R., 20 Buffalo, Hamburg.

Cohn, Walter W., 416 Erie County Bank Bldg. (2).

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Davis, Marvin A., 237 Main St. (5).

Dearing, Ralph J., 3053 Main St. (14).

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Dewey, Raymond C., 1200 Colvin Blvd., Kenmore (23).

Di Carlo, Anthony C., 2239 Seneca St. (10).

DiFilippo, Anthony, 133 Buffalo Rd., E. Aurora.

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Drabek, Edward C., 3290 Bailey Ave. (15).

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Eaton, Mrs. Mildred, 55 Kenwood Rd. (17).

Ebert, William H., 830 Niagara Falls Blvd. (21).

Eder, Franklin, 206 Gold St. (6).

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Eisenhardt, Raymond F., Buffalo Savings Bank, 545 Main St. (3).

Engasser, Charles, 50 Norman Pl., Eggertsville (21).

Erb, Byron J., 619 Genesee Bldg. (2).

Farrell, Mrs. G. Gibson, 3109 Delaware Ave. (17).

Fedders, Mrs. Mildred, 24 W. Quaker St., Orchard Park.

Feuerstein, Jacob, 1245 Colvin Blvd. (23).

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Folger, Daniel H., 9988 Main St., Clarence.

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Frantzen, Harold C., Western Savings Bank, 438 Main St. (2).

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French, Horace J., East River Rd., Grand Island.

Gelman, Nathan, 11 Niagara St. (2).

Gemerik, Stanley W., 86 Davidson (15).

Genrich, John E., 4287 Main St. (21).

Georgier, F. P., 403 Morgan Bldg. (2).

Gertis, Alfred C., 160 Campus Dr., Snyder (21).

Gertis, John F., 752 Ellicott Sq. Bldg. (3).

Giese, Albert W., 318 High St. (4).

Giesecke, Oscar R., 3288 Main St. (14).

Gieschen, Franklin O., 1136 Kensington Ave. (15).

Glenny, Bryant, 545 Main St. (3).

Goldberg, J. Chester, 616 Walbridge Bldg. (2).

Goldman, Samuel, 1246 Hertel Ave. (16).

Goldstein, Jerome E., 516 Erie County Bldg. (2).

Goodyear, J. Leo, 39 Buffalo St., Hamburg.

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Grabhorn, Alex, 1070 Niagara St. (13).

Grammar, Mrs. Margaret V., 503 W. Delavan Ave. (22).

Grant, Lawrence A., 931 Rand Bldg. (3).

Guarino, S. Jay, 2324 Main St. (14).

Guelich, Richard H., Jr., 47 University Plaza (14).

Gunther, George L., 298 Main St. (2).

Gurney, Albert R., 17-21 S. Division St. (3).

Gurney, William H., 17-21 S. Division St. (3).

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Hall, Mrs. Charlotte, 3612 Main St. (14).

Hall, Douglas R., 50 Morningside Lane (21).

Hallick, Harold, 4515 Main St. (21).

Hannon, John P., 809 Abbott Rd. (20).

Hansen, Virgo, 805 Morgan Bldg. (2).

Hargrave, William A., 1600 Jefferson Ave. (8).

Harlick, Richard W., 237 Main St. (5).

Harrison, Edward H., 308 Erie County Bank Bldg. (2).

Harrison, William S., 308 Erie County Bank Bldg. (2).

Herthie, Norman M., 60 Niagara St. (2).

Hill, Dean R., 1230 Rand Bldg. (3).

Hollinshead, Mrs. Ursula, 7 Bernhard Dr. (21).

Hopkins, Miss Mary Louise, 909 Elmwood Ave. (22).

HOPKINS, ROBERT W., 909 Elmwood Ave. (22).

Hopkins, Wesley E., 2094 Seneca St. (10).

Horchow, John J., 348 Ontario St. (7).

Hucker, James H., 1111 Walbridge Bldg. (3).

Hunt, C. Stuart, 410 Brisbane Bldg. (3).

Hunt, Charles S., 410 Brisbane Bldg. (3).

Hunt, Clifford J., 700 Main St. (2).

Hyde, Charles L., 403 Morgan Bldg. (2).

Iannello, Joseph, 333 Hinman Ave. (23).

Jackson, Emil, 118 E. Ferry St. (9).

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Jewett, Carlton C., 344 Delaware Ave. (2).

Kazmierczak, Louis, 866 Seneca St. (10).

Keefe, Mrs. Marie B., 311 Erie County Bank Bldg. (2).

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Kendall, Luther H., 1001 Genesee Bldg. (2).

Kimberly, William F., 162 Franklin St. (2).

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Klopp, Allen E., Jr., 803 Erie County Bank Bldg. (2).

Kluss, Henry, 3331 Bailey Ave. (15).

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Lauer, Daniel, 9 Carmel Rd. (14).

Ledger, Robert B., 3649 Harlem Rd. (15).

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Manchester, Earl J., 2652 Main St. (14).

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Martin, Leo P., 4 Northledge Dr., Snyder (21).

Matthews, George E., 298 Main St. (2).

Mazuka, Frank M., 1067 Walcott Ave. (11).

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McGahan, Charles F., Western Savings Bank, 438 Main St. (2).

McIntyre, Harry K., 3278 Bailey Ave. (15).

McIntyre, Robert K., 3278 Bailey Ave. (15).

McNerny, Mrs. Irene, 1028 Elmwood Ave. (22).

Merrill, William H., 1377 Main St. (9).

Metz, Charles E., 16 Niagara St. (2).

Meyer, Albert E., 617 Eggert Rd. (15).

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 Neubauer, Bela L., 430 Walbridge Bldg. (2).
 Norton, Lee L., Erie County Savings Bank, 16 Niagara St. (2).
 Nye, Sylvanus F., 1230 Colvin Blvd. (23).
 O'Connor, John, 1141 Kensington Ave. (15).
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Parke, Robert, 66 Niagara St. (2).

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Piel, Edwin A., 517 Beach Rd. (25).

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PRECORE, JOSEPH F., 5200 Main St. (21).

Raskob, Casey W., 2904 Bailey Ave. (13).

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Reeves, Cuthbert E., 1750 Liberty Bank Bldg. (2).

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Robson, LeGrand O., 939-941 Main St. (3).

Rosen, Daniel, 285 Delaware Ave. (2).

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 Crandall, E. Roger, 40 E. Market St.
 Crane, Milton H., 87 W. Market St.
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 Linehan, M. Donald, Hammond Port.
 Payne, Alfred W., 4 W. Market St.
 Purcell, Joseph R., Corning Trust Co. Bldg.
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 Roll, Althea, 156 W. Putney St.
 Wells, Clifford E., 121 Pine St.
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 Dickinson, Walker S., 19 Main St., Cortland.
 Foster, Leland, 13 Argyle Place, Cortland.
 Haight, Alton R., 2-6 Main St., Cortland.
 Houck, Ellis, 59 Main St., Cortland.
 O'Shea, Robert, 5 Chestnut St., Cortland.
 Preston, Elton, 75A N. Main St., Homer.
 Preston, Adelbert, 75A N. Main St., Homer.
 Stanfield, Ross, 34 N. Greenbush St., Cortland.
 Taylor, Frank, Virgil Road, Cortland.
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 Asciutto, Peter C., 130 College Ave., Poughkeepsie.
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 Beasley, Winfield S., Grinnell Library Bldg., Wappingers Falls.
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 Burke, Maurice M., Upper Henry St., Wappingers Falls.
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 Cashin, Gerald E., 624 Main St., Poughkeepsie.
 Crispi, Francis G., 81 Market St., Poughkeepsie.
 Devitt, Emerson K., Red Oak Hills, Poughkeepsie.
 Diamond, Sidney W., 39 Market St., Poughkeepsie.
 Eberle, William H., P.O. Box 81, Pawling.
 Erhart, Mrs. Ruby, 917 Main St., Poughkeepsie.
 Ertz, Mrs. Mary E., 9 S. Hamilton St., Poughkeepsie.
 Finnerman, Charles, 39 Market St., Poughkeepsie.
 Gold, Chauncey, Smith Rd., R.D. 2, Poughkeepsie.
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 Guernsey, Homer W., 236 Main St., Poughkeepsie.
 Hatfield, Ernest L., 46 Cannon St., Poughkeepsie.
 Hilton, T. B., Hopewell Junction.
 Howell, William H., Red Oaks Mill, Poughkeepsie.
 Hughes, Frank, Hopewell Junction, RFD.
 Kahn, Albert D., 4 Cannon St., Poughkeepsie.
 Kane, John B., Rhinebeck.
 LaFayette, J. Virginia, Beekman Rd., Hopewell Junction.
 Lumb, Mrs. Anna L., 2 Catharine St.
 MacDonald, Gerald, 58 North Ave., Beacon.
 MacDonald, Marion, 58 North Ave., Beacon.
 Merritt, Clifford H., 46 Cannon St., Poughkeepsie.
 Miller, Charles T., 118 Corlies Ave., Poughkeepsie.
 Patrick, Charles J., 27A Academy St., Poughkeepsie.
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 Rosenberg, Charles D., 202 Church St., Poughkeepsie.
 Schaaf, Werner, Hibernia Rd., Salt Point.
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 Schnaars, Henry W., 3098 Farragut Rd., Brooklyn (10).
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 Secore, M. Ethel, 61 Cannon St., Poughkeepsie.
 Shafer, William G., 2 Cannon St., Poughkeepsie.
 Shaw, Leland H., 21 Barnard Ave., Poughkeepsie.
 Silber, Carl, 4 Washington Ave., Poughkeepsie.
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 Smith, William Henry, Holmes.
 Staley, Homer K., 6 Platt Ave., Rhinebeck.
 Stout, Arthur, Rt. 82A, Stanfordsville.
 Taube, Adele L., Country Bumpkin House, Fishkill.
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 Whalen, George T., Franklin Ave., Millbrook.

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 Blair, Howard E., 1255 Maple Ave.
 Brownlow, Joseph F., 407 Merchants Bank Bldg.
 Brownlow, Marshall D., (Brownlow Co.), 1064 W. Water St.
 Dennis, Elizabeth M. T., 108 Miller Rd., Horseheads.
 Eden, Kenneth S., P.O. Box 193.
 Edison, Dorothy E., 3345 Lake St., Horseheads.
 Fean, Harry, 319 W. Wash. Ave.
 Ganung, Charles I., 1201 W. Water St.
 Kiernan, Thomas, 919 Walnut St.
 Kretschman, Eleanor, 1416 W. Water St.
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 Olson, Albert, 312 Lake St.
 Slater, Elmer C., 1051 Walnut St.
 Smith, E. V., 1007 Lake St.
 Stiles, Ray, 611 Yale St.
 Toomey, Mr. Florence E., 205 Walnut St.
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 Willsey, Carl A., 225 W. Church St.

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 Chappel, Charles A., Schroon Lake.
 Dennin, Frederick S., Lake Placid.
 LaFlure, William R., Keeseville.
 Langlois, Chester J., 81 Ft. Covington St., Malone & Lake Placid.
 Morrison, Hugh F., Lake Placid Agencies, Inc., Lake Placid.
 Mosier, Mrs. Blanche, Ticonderoga.
 O'Brien, Cecelia, North Country Agencies, Inc., Lake Placid.
 Silleck, Mrs. Frances D., Lake Placid.
 Thomas, Merrill L., Lake Placid.
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 Leggett, Herbert R. Inc., 98 Main St., Saranac Lake.
 Moody, Alfred A., Kiwassa Rd., Saranac Lake.
 Ward, Thos P. Inc., Academy St., Saranac Lake.

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 Corp. Cyrus E., 62 Main St., Batavia.
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 Fuller, Buell J., E. Bethany.
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 Hawks, Newman L., 413 E. Main St., Batavia.
 Holt, J. Randolph, 99 Main St., Batavia.
 Leavenworth, Edward E., Dorman Rd., Elba.
 Miller, Alvin, Corfu.
 Morith, Charles P., W. Main St. Rd., Batavia.
 Mulcahy, Albert L., E. Bethany.
 Pendergast, George J., Elba.
 Sanders, William B., 7 Ross St., Batavia.
 Wilcox, Harris, Bergen.
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 Zehler, Edw. T., 48 Main St., Batavia.

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 Secretary: Harold T. Larned, Hemlock.
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 Carr, Lawrence, Genesee.
 Cobb, Warren, 717 Landing Rd. N., Rochester.
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Larned, Harold T., Hemlock.
 Linfoot, Benjamin, Genesee.
 Shafer, Raymond T., Honeoye.
 Straub, Arthur J., Livonia.
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 Secretary: Michael Moses, 46 E. North St.
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 Brennan, John E., 40 John St.
 Brown, Merrill R., 110 Stark Ave., Penn Yan.
 Butler, B. F., Seneca Castle.
 Chacchia, Dan & Son, 52 Genesee St., Geneva.
 Costes, Richard B., 105 Main St., Penn Yan.
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 Long, James L., 21 Lafayette Ave.
 Moses, Michael J., 46 E. North St.
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 Fields, Mrs. Florence K., 16 Ash Ave.
 Fitzgerald, David J., 69 Warren St.
 Ginsburg, Martin, 2 Park St.
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 Mosier, Mrs. Blanche, Ticonderoga.
 Norman, Joseph A., 32 Lincoln Ave.
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 Sheehan, Frank D., 136 Broadway, Fort Edward.
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 Stebbins, Louis G. B., 206 Glen St.
 Surprenant, F. Karl, 187 Glen St.
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 Woodbury, Cyrus H., Bolton Rd., Diamond Point.
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 Ashe, Matthew E., 500 E. Main St., Little Falls.
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Kiely, J. J., 220 E. State St.
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Griffiths, Theodore C., 43 Gokey Bldg.

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Goldson, Milton H. (County Real Estate Co.), 103-52 Lefferts Blvd., Richmond Hill (19).

Granito, Armand A. (Monarch Realty Co.), 1587 Bellmore Ave., North Bellmore.

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Gutleber, Stenhen E. (Corwin-Gutleber Agcy.), 96-21 Rockaway Blvd., Ozone Park (17).

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8 West Main St. Phone 3-3810

Boehmer, Edward J., 204 W. Merrick Rd., Valley Stream.

Bollenbach, Lewis C., 91 E. Main St., Bay Shore.

Bombard, Herb, 60 Merrick Rd., Amity Harbor.

Bonuck, Meyer, 41-12 102nd St., Corona.

Bourke, Eugene F., Atlantic Ave. and 117th St., Richmond Hill (18).

Breen, Richard F., 74-30 Jamaica Ave., Woodhaven (21).

Breen, Thomas J., Merrick Rd., Copiague.

Brigandi, Joseph (Heights Rty. Co.), 75-20 Roosevelt Ave., Jackson Heights (72).

Brown, George J. (Brown Mortgage Corp.), 138 Joralemon St., Brooklyn (1).

JAS. F. MATTHEWS, M.A.I.

Licensed Professional Engineer

REAL ESTATE APPRAISALS

EXPERT TESTIMONY

**1517 Franklin Avenue
MINEOLA, N. Y.****LONG ISLAND (Cont.)**

- Halleran, Laurence B. (Halleran Agcy.), 137-44 Northern Blvd., Flushing (54).
 Hallock, Fremont B. (The Hallock Organization), 90-34 161st St., Jamaica (32).
 Hamerschlag, Louis, 120-44 Queens Blvd., Kew Gardens (15).
 Harman, William, 89-31 161st St., Jamaica (32).
 Hart, Thomas J., 107-17 Continental (71st Ave.), Forest Hills (75).
 Hartman, Erna L'Ecluse (L'Ecluse & Co. Inc.), 1 Park Ave., Manhasset.
 Hartwig, O. J., 162 Parsons Dr., Hempstead.
 Hausch, Henry J. (Hausch & Co.), 820 Jericho Turnpike, New Hyde Park.
 Hauser, George Henry (Stephen Yates Inc.), Old Field Rd., Setauket.
 Hawkins, Harold A., 29-09 Bridge Plaza N., Long Island City (1).
 Heaney, James A. Jr., 189 Montague St., Brooklyn.
 Hegarty, John J. (Norman-Hegarty Co.), 120-44 Queens Blvd., Kew Gardens (15).
 Hegeman, W. Davis (Howard C. Hegeman Agcy. Inc.), 185 Main St., Port Washington.
 Heil, Anne W. (Woodhall Rlty.), 341 New York Ave., Huntington.
 Heiser, Herman, 283 Nassau Rd., Roosevelt.
 Helfgott, George, 25 Central Park W., New York City (23).
 Henning, Betty G. (Henning Agcy.), 86 E. Main St., Bay Shore.
 Herley, Benjamin G., Mastic.
 Heubner, Robt. A., 802 Seneca Ave., Ridgewood.
 Heumann, Ernst (Trylon Rlty. Co.), 90-69 Queens Blvd., Forest Hills.
 Hewlett, J. H. B. (Hewlett Rlty.), 287 Merrick Rd., Rockville Centre.
 Hickey, Geo. W. (Geo. W. Hickey Inc.), 164-09 Hillside Ave., Jamaica.
 Higgins, Raymond J., 2028 Hillside Ave., New Hyde Park.
 Hill, Hamilton R., 249 Post Ave., Westbury.
 Hirschfeld, Seymour J. (J. W. Hirschfeld Agcy.), 259 Main St., Huntington.
 Hock, Margaret E., Motor Pkwy., Lake Ronkonkoma.
 Holcek, Joseph F., 33-13 30th Ave., Long Island City (3).
 Horton, George S. (Bulky & Horton Co.), 148 Sunrise Hwy., Rockville Centre.
 Hosinger, Edward F. (Hosinger & Bode Inc.), Chatham-Phenix Bldg., Long Island City (1).
 Howe, Franklin F., 14-05 Parsons Blvd., Whitestone.
 Hubbell, Sherwood (Hubbell, Klapper & Hubbell), 65 Hilton Ave., Garden City.
 Hubert, John Austin, New Mill Rd., Smithtown.
 Hutchinson, Wilfred W. (O'Keefe, Hutchinson, Downing Inc.), 24 Audrey Ave., Cyster Bay.
 Ingber, Herbert S. (Veterans Rlty. Co.), 40-04 Junction Blvd., Corona.
 Ingham, Fred (Gregory Sosa Agcy. Inc.), 291 Conklin St., Farmingdale.
 Isham, Harold S., Straight Path, Wyandanch.
 Jack, Donald M. (Title Guarantee & Trust Co.), 1581 Franklin Ave., Mineola.
 Jackson, Jerome, 151 Tulip Ave., Floral Park.
 Jaeggi, Frederick (Frederick E. Jaeggi Inc.), 124 W. Main St., Smithtown.
 Jakubowski, William, 162-19 Depot Rd., Flushing (58).
 James, Grace C. (R. C. James Constr. Co.), 260 E. Jericho Turnpike, Huntington Station.
 Johnson, Walter M. Jr., 1005 Merrick Rd., Copiague.
 Johnston, George C. Jr. (George C. Johnston Jr. Inc.), 75-08 Roosevelt Ave., Jackson Heights.
 Johnston, Peter M., 90-10 Elmhurst Ave., Elmhurst.
 Jorgensen, W. J. (W. J. Jorgensen Rlty.), 3300 Sunrise Hwy., Wantagh.
 Kane, William F., Bank Bldg., Kings Park.
 Kaufman, Irwin M. (20th Century of Valley Stream), 360 N. Central Ave., Valley Stream.
 Kaye, Joseph A. Jr., 200-06 Linden Blvd., St. Albans (12).
 Keck, C. Grant (C. Grant Keck Organization), 25-15 Bridge Plaza N., Long Island City (1).
 Keely, Mortimer J. (Keely Rlty. Co.), 1502 Ave. U, Brooklyn (29).
 Kelly, Arthur W. (Wagner & Kelly), 60-01 Roosevelt Ave., Woodside (77).
 Kelly, George W., 43-22 Queens Blvd., Long Island City (4).
 Kinn, Harry N. (Harry N. Kinn & Co. Inc.), 220 Front St., Mineola.
 Kitchner, Theresa B., 15-26 122nd St., College Point (56).
 Klapper, Theodore B. (Hubbell, Klapper & Hubbell), 65 Hilton Ave., Garden City.
 Klein, Arthur A. (John F. Klein Agcy.), 21-85 Steinway St., Long Island City (5).
 Klovra, Frank, 34-15 30th Ave., Long Island City (3).
 Knickerbocker, Frank D. (Butterly & Green Inc.), 168-25 Hillside Ave., Jamaica.
 Koch, Alfred R. (H. Koch Rlty. Co.), 30-16 Steinway St., Long Island City (3).
 Kony, M. L., 90-04 161st St., Jamaica (32).
 Kopher, Anthony, 147-08 46th Ave., Flushing.
 Koster, Herman, 2726 Merrick Rd., Bellmore.
 Kraft, John, 63-45 Myrtle Ave., Glendale (27).
 Kramer, Ella R. (E. R. Kramer Inc.), 37-10 90th St., Jackson Heights.
 Kramer, George A. (Childs-Kramer), 113 Hillside Ave., Williston Park.
 Krawler, Charles, 16 Sunrise Hwy., Baldwin.
 Krause, Fred, 85 N. Broadway, Hicksville.
 Krusch, John F., 272 Wyckoff Ave., Brooklyn (27).
 Lahey, Robert J. (Lahey & Appel Inc.), 81 Jerusalem Ave., Hicksville.
 Langdon, Charles H., 224 Hempstead Turnpike, West Hempstead.
 Larberg, William H., 50 Mineola Blvd., Mineola.
 Lasiter, Robert R. (The Queensboro Corp.), 78-27 37th Ave., Jackson Heights (72).
 Ledogar, Joseph A., 90-75 Sutphin Blvd., Jamaica (35).
 Leuk, Herbert N., 39-01 Main St., Flushing (54).
 Leitch, Joseph F. (Jeremiah Robbins Agcy. Inc.), 105 W. Main St., Babylon.
 Lenz, John Alonzo, 161-10 Jamaica Ave., Jamaica.
 Leslie, James J., 154-13 Northern Blvd., Flushing.
 Levin, Milton (Max Gruber Associates), 160-16 Jamaica Ave., Jamaica (32).
 Lewis, Alexander (Lewis & Murphy Rlty. Inc.), 95-38 Roosevelt Ave., Jackson Heights (72).
 Lewis, Helen, Greenlawn Rd., Huntington.
 Lewis, Richard J. Sr. (R. L. Lewis Inc.), 2 Central Ave., Massapequa.
 Lewis, Virginia (V. Lewis), Middle Country Rd., Coram.
 Lewis, William G. (Gull Real Estate Corp.), 552 Jericho Turnpike, Huntington.
 Licht, Harry (Lane Rlty.), 107-40 Queens Blvd., Forest Hills.
 Linakis, John S. (Queens County Rlty.), 88-12 161st St., Jamaica (32).
 Little, Florence T., 17 Lido Blvd., Point Lookout.
 Loeb, Fred (Loeb Holding Corp.), 22-40 31st St., Astoria (5).
 Loserwell, L. A., 406 Main St., Port Jefferson.
 Loper, Carroll M., Port Jefferson Sta., Port Jefferson.
 Lowe, Helen T. (Harvey Craw Co.), 160 Plandome Rd., Manhasset.
 Lynch, Robert C., 89-31 161st St., Jamaica.
 McAuley, Rose M. (Burr & McAuley Inc.), 483 Chestnut St., Cedarhurst.
 McBride, Michael R. (McBride's Real Estate & Insurance), 79-02 Roosevelt Ave., Jackson Heights (72).
 McClelland, A. Kent, 73 Nassau Blvd., Garden City.
 McCrossen, Arthur J. (McCrossen, Van Wagner Assoc. Inc.), 149-16 14th Ave., Whitestone.
 McGahie, Louis P., 71-50 B Austin St., Forest Hills (75).
 McGowan, Edward, 111 Carleton Ave., Central Islip.
 McGowan, Harold, 38 E. Suffolk Ave., Central Islip.
 McGowan, William J., 173 Main St., East Rockaway.
 McKeige, A. D. (A. D. McKeige Inc.), 89-31 161st St., Jamaica (32).
 McKelvey, Marguerite B. (The Byrne Agcy.), 10 Middle Neck Rd., Great Neck.
 McManus, George E. (Nassau-Suffolk Rlty. Co.), Broadway and Grand Ave., Massapequa.
 McNeill, Herman G. (H. G. McNeill, Rlty.), 323 Sunrise Hwy., Lynbrook.
 McTigue, Andrew G. (Andrew McTigue & Sons), 1622 Far Rockaway Blvd., Far Rockaway.
 MacCrute, John Jr. (John MacCrute Jr. and L'Ecluse & Co. Inc.), 1 Park Ave., Manhasset.
 MacDermott, William F. (Long Island Bond and Mtg. Guar. Co.), 89-70 162nd St., Jamaica (32).
 MacDougall, A. Edward (The Queensboro Corp.), 78-27 37th Ave., Jackson Heights.
 Madigan, Fred W., 152-24 Northern Blvd., Flushing (54).
 Maffucci, Christopher G. (C. C. Maffucci), 382 Sunrise Hwy., Lynbrook.
 Maguire, Walter W., 490 New York Ave., Huntington.
 Maher, Gibson (Cavanagh & Maher Inc.), 40-16 82nd St., Jackson Heights.
 Malone, Thomas F., 117-01 Sutphin Blvd., Jamaica (4).
 Mancuso, Joseph J. (Mancuso & Alessio Inc.), 30-14 31st St., Long Island City.
 Mannilla, Wm. A., 38 Broadway, Hicksville.
 Mann, William H., 2300 Hillside Ave., New Hyde Park.
 Mantel, Frances, 222 7th St., Garden City.
 Marg, Nicholas (Queens Rlty. Co.), 36-37 Main St., Flushing.
 Marquering, Wm. C., Station Plaza, Bellmore.
 Marshall, Xavier J. (X. J. Marshall & Co.), 90-04 161st St., Jamaica (32).
 Martens, John H., 2 Stauderman Ave., Lynbrook.
 Mason, Earl C., 6 S. Grand Ave., Baldwin.
 Mason, Frank A., 269 Merrick Rd., Lynbrook.
 Master, Daniel L., 24-55 Francis Lewis Blvd., Flushing.
 Master, Louis D. (Master Realty Co.), 135-45 Roosevelt Ave., Flushing.
 Matarsse, Frank P. (Main Realty), 135-39 Northern Blvd., Flushing.
 MATTHEWS, JAMES F., 1517 Franklin Ave., Mineola.
 Meeker, Henry A., 127 E. Main St., Riverhead.
 Meinken, Jeanne G., 678 E. Jericho Turnpike, RFD 4, Huntington.
 Mesrobian, Benjamin, 1 Continental Ave., Forest Hills.
 Mezoly, Guy L. (Cunningham Realtors), 204-07 Horace Harding Blvd., Flushing.
 Meyer, George F. (George F. Meyer Co. Inc.), 230 Old Country Rd., Mineola.
 Mezie, Harold D. Jr. (Harold D. Mezie Inc.), 219th St. and Jamaica Ave., Queens Village (9).
 Miller, Raymond J. (Patterson-Miller Inc.), 24 S. Grove St., Freeport.
 Miller, William L. (Wm. L. Miller & Son), Cor. N. Country Rd. and N. Wading River.
 Mills, Alonzo (The Mills-Muller Corp.), 240 Rockaway Ave., Valley Stream.
 Mintz, David N., 1457 Broadway, New York City (36).
 Mittelman, Joseph F. (The Mittelman-Spies Organization Inc.), 90-04 161st St., Jamaica (32).
 Modica, Louis J. (The L. J. Modica Co.), Suffolk Ave., Brentwood.
 Moffitt, Thomas F., 142 Sunrise Hwy., Rockville Centre.
 Monaco, Ralph (Triboro Real Estate Co.), 150-66 Bayside Ave., Flushing.
 Moody, Naoma (Naoma Moody Associates), 83 S. Middle Neck Rd., Great Neck.
 Mora, Andres, 191 Main St., Hempstead.
 Morris, Arthur (Bowne Rlty.), 146-09 Northern Blvd., Flushing.
 Morris, John H. (Morris Rlty. Serv. Corp.), 2109 Motl Ave., Far Rockaway.
 Motl, R. E. (R. E. Motl Rlty. Inc.), 31-11 30th Ave., Long Island City (2).
 Muller, Charles W., 216-16 Jamaica Ave., Queens Village (28).
 Murphy, Wm. A. (Canterbury Associates), 450 Sunrise Hwy., Rockville Centre.
 Murphy, Nathaniel W., 137-28 Northern Blvd., Flushing.
 Murray, Robert J., 111 Jackson St., Hempstead.
 Narus, William (William Narus R. E. and Ins.), 197-07 Hillside Ave., Hollis.
 Nashak, George, 70-07 Myrtle Ave., Glendale (27).
 Neufeld, John Jr. (Neufeld Agcy. Inc.), 45-19 Broadway, Long Island City (3).
 Newman, Fred W. (Newman Rlty.), 341 Hempstead Ave., Malverne.
 Nickerson, Clifton L. (Nickerson Rlty. Corp.), 11 Powerhouse Rd., Roslyn.
 Nienstedt, Albert J., 107-21 Jamaica Ave., Richmond Hill (18).
 Norman, Samuel L. (Samuel L. Norman Assoc. Inc.), 120-34 Queens Blvd., Kew Gardens (15).
 Oberman, Norman M. (N. M. Obedin Co.), 174 Jackson St., Hempstead.
 O'Connell, J. D., 235 Merrick Rd., Lynbrook.
 O'Connell Thomas (Thomas O'Connell & Sons), 221 Plandome Rd., Manhasset.
 O'Connor, Edward, 174 Jericho Turnpike, Floral Park.
 O'Connor, Marion S., 50 Culver Hill St., Southampton.
 O'Donnell, Charles E. (Childs-Kramer), 113 Hillside Ave., Williston Park.
 O'Donohue, Robert E., 46 Carleton Ave., Central Islip.
 Oertly, Walter (Walter Oertly Assoc. Inc.), 274 Madison Ave., New York City (16).
 O'Hara, Frank S. (Frank S. O'Hara Inc.), 40-10 82nd St., Jackson Heights (73).
 Ohlert, Thomas P., 89-13 Jamaica Ave., Woodhaven (21).
 Oliva, Charles F., 28-17 Astoria Blvd., Long Island City (2).
 O'Melia, Walter, 274 Plandome Rd., Manhasset.
 Orman, John (Orman & Michelson), 111-15 Jamaica Ave., Richmond Hill (18).
 Pancost, George, 150-56 Northern Blvd., Flushing.
 Papa, Carl (Penn Home Sales Inc.), 75-01 Roosevelt Ave., Jackson Heights.
 Papalardo, Ruth P. (Ursula W. Codling Agcy.), 287 Main St., Northport.
 Paretta, Joseph R., 37-13 82nd St., Jackson Heights.
 Paretta, Patrick A., 104-14 Roosevelt Ave., Corona (68).
 Parkinson, Natalie S. (Paterson & Parkinson), cor. Park Ave. and 25A, Huntington (12).
 Parks, Thomas I., 240 E. Rockaway Rd., Hewlett.
 Parmer, Devore, 466 Long Beach Rd., Ocean-side.
 Paterson, Eugene L. (Paterson & Parkinson), cor. Park Ave. and 25A, Huntington (12).
 Peck, Sol (Sol Peck & Jos. Shanley Inc.), 6 W. Park Ave., Long Beach.
 Pehnk, Robert (Robert Pehnk Corp.), 54 Ballard Ave., Valley Stream.
 Pennington, William, 141-05 Northern Blvd., Flushing.
 Pfeife, Charles F., 185 W. Main St., Babylon.
 Pike, David (David Pike Assoc.), 120 Merrick Rd., Baldwin.
 Pokorny, Ralph W., 30-01 30th Ave., Long Island City (2).
 Polly, Raymond J. (Ray Polly Assoc.), 38 Willis Ave., Mineola.
 Pomierski, K. Stefan, 37 School St., Glen Cove.
 Fosselt, Otto, 162-19 Depot Rd., Flushing (58).
 Prezioso, Thomas (A. O. Eaton Real Estate), 1032 Northern Blvd., Roslyn.
 Prudenti, Michael J., 36-01 31st St., Astoria.
 Purcell, Edmund D., 111 S. Tyson Ave., Floral Park.
 Purchase, Margaret C., 42-38 Bell Blvd., Bayside.
 Quigley, Eleanor R. (Quigley & Reichert), Woodbine Ave. and Rt. 25A, Northport.
 Quinn, Thomas H. (Inter-County Title Bar & Mtg. Co.), 170 Jericho Turnpike, Floral Park.
 Rand, Anthony S. (Rand Homes), Sunrise Hwy. and Ross St., Bay Shore.
 Randall, John H., 200 W. Sunrise Hwy., Freeport.
 Read, George, 2 S. Bay Ave., Amityville.
 Reeve, LeRoy S., 30th St., Mattituck.
 Reichert, Arthur G. (Quigley & Reichert), Woodbine Ave. and Rt. 25A, Northport.
 Reilly, Vincent R., Main St., Westhampton Beach.
 Rettaliata, Anthony A., Northern Blvd. and Glen Cove Rd., Greenvale.
 Rettaliata, John L. (Farriss-Rettaliata & Tate Inc.), 61 W. Main St., Babylon.
 Reynolds, John H., 10 Park St., Atlantic Beach.
 Ringel, Max, 137-28 Northern Blvd., Flushing (54).
 Ritter, William C. (Ritter-Swenson Corp.), 29-44 Northern Blvd., Long Island City (1).
 Roake, John D. (John D. Roake & Son), 83 E. 55th St., Hempstead.
 Robb, Helen D. (H. D. Robb), 141 S. Franklin Ave., Valley Stream.
 Roberts, Samuel A. (Louis Spitzer & Son Inc.), 19 Irving Pl., Woodmere.
 Robinson, Attmore Jr. (Robinson Properties Inc.), Stony Brook.
 Robinson, Lillian H., 1 W. 2nd St., Riverhead.
 Robinson, Lillian H., 169 Main St., Sayville.
 Rocchio, Peter P. (The Town Agcy.), 889 Nassau Rd., Uniondale.
 Rodis, George, 29-27 23rd Ave., Astoria (5).
 Roe, Clinton T. (Roe & Kramer), 68 William St., New York City (5).
 Roe, John J. Jr. (John J. Roe & Son), 125 E. Main St., Patchogue.
 Rogers, Edward H. Jr., Westhampton Beach.
 Roman, Dorothy B. (Roman-Caswell Co. Inc.), 25-02 Bridge Plaza S., Long Island City (1).
 Rorech, Chas. J., 369 Hillside Ave., Williston Park.
 Rose, George C. (George C. Rose Agcy.), 152 Mineola Blvd., Mineola.
 Rosen, Samuel, 54-14 Roosevelt Ave., Woodside.
 Rubenfeld, Joseph (Allied Realities), 144-46 Northern Blvd., Flushing (54).
 Sabot, Irving, 120-39 83rd Ave., Kew Gardens (15).
 Sacco, Albert A., 34 Hull Ave., New Hyde Park.
 Sackett, Joseph H., 9216 Jamaica Ave., Woodhaven (21).
 Sammis, Byron T. (Sammis & Smith), 381 New York Ave., Huntington.
 Sammis, Russel F. (Chas. E. Sammis Inc.), 394 New York Ave., Huntington.
 Sanders, Edward J. (Country Rlty.), 164-23 Northern Blvd., Flushing.
 Santangelo, Frank F. (Franklin Agcy. Corp.), 72-30 Roosevelt Ave., Jackson Heights (73).
 Schaefer, Charles W. (Broadway Affiliates Inc.), 74-22 Broadway, Jackson Heights (73).
 Scharman, Ralph B., 147 7th St., Garden City.
 Scheel, Philip (Guaranteed Title and Mtg. Co.), 90-43 160th St., Jamaica.
 Schley, Ralph P., 11 N. Park Ave., Rockville Centre.
 Schloss, Leo (Balsam Rlty.), 1441 Broadway, New York City (18).
 Schneider, Joseph A., 381 Merrick Ave., North Merrick.
 Schreiber, Henry C., 32-02 30th Ave., Long Island City (2).
 Schuller, Conrad, 24 W. Hawthorne Ave., Valley Stream.
 Schulz, William Adam, 41-25 48th St., Woodside.
 Schumacher, Harry A., Lakeville Rd., Lake Success, New Hyde Park.
 Schwartzman, Alexander, 36-52 Main St., Flushing (54).
 Schweitzer, Gus, 31-01 36th Ave., Long Island City (6).
 Schwieters, John Francis (Childs-Schwieters Co.), 124 Tulip Ave., Floral Park.

Seldin, Herman M. (Seldin Organization), 89-31 161st St., Jamaica (32).
 Shedin, Rose (Rose Shedin Real Estate), 112 Cedarhurst Ave., Cedarhurst.
 Shepard, Robert W. (Webb & Knapp Inc.), 383 Madison Ave., New York City.
 Sheridan, James C. (James C. Sheridan Inc.), 31-13 23rd Ave., Long Island City (3).
 Shirley, Walter T. (Mastic Acres Inc.), 500 5th Ave., New York City.
 Siefringer, Herman, 65 Greenwich St., Hempstead.
 Siegel, Sidney S. (Norton & Siegel Inc.), 11 W. Main St., Babylon.
 Siegel, Sydney M. (Sydney M. Siegel Co. Inc.), 120-48 Queens Blvd., Kew Gardens (15).
 Simone, Gerard P., 38-12 30th Ave., Astoria (3).
 Simone, Pasquale A. (Simone Mgt. Co. Inc.), 34-09 Broadway, Long Island City (6).
 Skopce, Elizabeth, 41-35 162nd St., Flushing.
 Smirlock, Samuel (Advance Realty Co.), 72-20 Roosevelt Ave., Jackson Heights (72).
 Smith, Barbara (Douglas L. Elliman & Co. Inc.), 15 E. 49th St., New York City.
 Smith, C. Arthur, Oyster Bay Rd., E. Norwich and Centre Island, Oyster Bay.
 Smith, H. Clayton (H. Clayton Smith & Co. Inc.), 41 E. 42nd St., New York City (17).
 Smith, Frank J., 132 W. Main St., Riverhead.
 Smith, Mitchell W. (Horticultural Rlty. Co.), 36-52 Main St., Flushing (34).
 Smith, Robert L. (Smith & Bonney), 417 Hempstead Ave., West Hempstead.
 Smith, Wilhelmina C. (W. C. Bauer Agcy.), 159 Nassau Rd., Rockville Centre.
 Smith, William M. (Wm. M. Smith Inc.), 40-06 Main St., Flushing (54).
 Smolyan, Victor J., 100 Long Beach Rd., Island Park.
 Snover, Samuel G. (Snover & Co. Inc.), 193 E. Main St., Babylon.
 Snyder, Robert, 285 N. Franklin St., Hempstead.
 Sprague, Albina (Helen W. Zapp Agcy.), 300 Merrick Rd., Rockville Centre.
 Springer, Fred (West End Realty Brokers Inc.), 227 Beach 116th St., Rockaway Park (94).
 Springsteen, Nelson J. (Springsteen Bros.), 159-09 Hillside Ave., Jamaica (32).
 Stagnitta, Joseph A. (Queens Borough Rlty. Inc.), 32-62 Francis Lewis Blvd., Flushing (58).
 Stecher, Oscar, 190 Beach 29th St., Edgemere.
 Stephens, Hazel E., 242-02 Northern Blvd., Douglaston (63).
 Stevens, Abner, 170-22 Hillside Ave., Jamaica (32).
 Stevens, Charles G. Jr. (Charles Stevens Real Estate), 168-38 Hillside Ave., Jamaica (32).
 Stewart, Robert M., 43 N. Park Ave., Rockville Centre.
 Stockinger, Joseph, 29-26 Newtown Ave., Long Island City (2).
 Storms, Edgar, 51 S. Middle Neck Rd., Great Neck.
 Stout, August Jr., Main St., P.O. Box 697, Center Moriches.
 Strobach, Karl O., 55 Carpenter Ave., Lynbrook.
 Strong, James M. (The Strong Agcy.), Pantio Lane, East Hampton.
 Studwell, Carolyn S. (I. C. K. Studwell Agcy.), 117 North Ave., Garden City.
 Studwell, J. C. K., 117 North Ave., Garden City.
 Stumann, Fred, 94-08 214th Pl., Queens Village (8).
 Sullivan, Norman F., 206 Main St., Farmingdale.
 Suvdam, Edwin E., 15-30 122nd St., College Point.
 Talbot, Eva K., E. Rogues Path, Adams Pl., Huntington.
 Tantum, Katherine, 6 Broadway, Bellmore.
 Tardiff, Roland M. (Roland M. Tardiff R.E. & Ins.), 100 Plandome Rd., Manhasset.
 Terry, Raymond G. (Terry & Gibson Inc.), 69 W. Main St., Bay Shore.
 Teves, Alfred C., North Rd., Southold.
 Thompson, G. Russell (Hosinger & Bode Inc.), Chatham-Phenix Bldg., Long Island City (1).
 Thompson, James B. (Approved Agcy. Inc.), 102-04 Roosevelt Ave., Corona (68).
 Thompson, Kenneth H. (John R. Thompson Agcy. Inc.), 8-23 Astoria Blvd., Long Island City (2).
 Tillotson, John S. (The Frank E. Brown Rlty. Corp.), 43 Minola Blvd., Mineola.
 Timpanaro, Ralph M. (Queens Industrials), 29-09 Bridge Plaza N., Long Island City (1).
 Todd, Leon L. (Todd Rlty. Corp.), 136-68 Roosevelt Ave., Flushing (54).
 Tortora, Frank C. (Tortora Agcy. Inc.), 149-50 Northern Blvd., Flushing (54).
 Trilsch, Louis O. (L. O. Trilsch Agcy. Inc.), 14-51 150th St., Whitestone (57).
 Tutbill, Helen H. (A. Arthur Tutbill Agcy.), Quogue.
 Tylen, John C. (Previes Inc.), 49 E. 53rd St., New York City.
 Ulrich, Albert H., Main St., Port Jefferson Station.
 Ulrich, Charles F., Middle Country Rd., Rt. 25, Centereach.
 Upjohn, Elizabeth B. (Upjohn Co.), 90 W. Main St., Babylon.
 Valentine, J. Alfred, 148 Mineola Blvd., Mineola.

Vandenberg, Alexander H., 400 Northern Blvd., Great Neck.
 Van Riper, Douglas, 190 Plandome Rd., Manhasset.
 Van Riper, Thomas B., 164-01 Northern Blvd., Flushing.
 Vincent, James P. (Penn Home Sales Inc.), 75-01 Roosevelt Ave., Jackson Heights.
 Voket, Francine A. (Voket Corp.), 41-40 74th St., Jackson Heights (73).
 Vreeland, Val H., 41-18 27th St., Long Island City (1).
 Walker, Charles Hyde (Charles E. Hyde Agcy.), 277 Main St., Port Washington.
 Walther, Thaddeus C., 157-10 Northern Blvd., Flushing.
 Walters, Harrington, 192-01 Northern Blvd., Flushing.
 Ward, W. Tom (Ward & Lake Inc.), 66 W. Merrick Rd., Valley Stream.
 Warner, Frank L. (Taylor-Warner Corp.), 101 7th St., Garden City.
 Warwick, Alfred N., 24-16 Bridge Plaza S., Long Island City (1).
 Webb, Harry E., 1286 Northern Blvd., Manhasset.
 Weber, Richard P. (Richard P. Weber Inc.), 75-12 Roosevelt Ave., Jackson Heights (72).
 White, Ernest (Ernest Rlty. Co.), 1070 Broadway, Woodmere.
 Weissman, Harry (Harry Weissman Co.), 36-56 Main St., Flushing.
 Werner, Carl W., 99 Warner Ave., Roslyn Heights.
 West, B. Elizabeth, North Country Rd (25A), Oyster Bay.
 White, Henry J. (Henry J. White & Co.), 65 North Lake Ave., Albany.
 White, Stanley R., 90-34 161st St., Jamaica (32).
 Wile, David T. Jr. (David T. Wile Jr. Co.), 1699 Northern Blvd., Manhasset.
 Williamson, Richard F. (Richard F. Williamson Inc.), 2020 Hillside Ave., New Hyde Park.
 Wingett, Fred M., 62 Fulton Ave., Hempstead.
 Wolf, I. G. (I. G. Wolf-R. A. White Inc.), 34 Middle Neck Road, Great Neck.
 Woodley, F. Lee (Woodley-Duncombe), 396 Central Ave., Lawrence.
 Worthington, George H. Jr., 25 Station Plaza, Great Neck.
 Wrede, Richard, Little Neck.
 Wright, Frank E. Jr. (Frank E. Wright & Sons), 56 Hempstead Turnpike, West Hempstead.
 Wright, Walter R. (Frank E. Wright & Sons), 56 Hempstead Turnpike, West Hempstead.
 Yates, Stephen, Orchard Hill Ardilla Rd., Ipswich, Mass.
 Youngs, Margaret V., 28-03 Ditmars Blvd., Astoria (5).
 Yudell, John (Trylon-Business-Exchange Corp.), 98-69 Queens Blvd., Forest Hills (74).
 Zeiler, Moe (Sunnyside Operating Co.), 45-11 Queens Blvd., Long Island City.
 Zillian, Albert M., 74 Main St., Northport.

Madison County Real Estate Board

Active Members, 17; Others, 1.
 President: Ogdena M. Fort, 133 Main St., Oneida.
 Secretary: Sunny O. Boggs, Verona.
 Bauer, Frederick, Poolville.
 Boggs, Stanley, Verona.
 Boggs, Sunny O., Verona.
 Collins, W. D., Albany St., Cazenovia.
 Finley, Roger D., 520 Elizabeth St., Oneida.
 Fort, Ogdena M., 133 Main St., Oneida.
 Kingsley, Raymond N., 112 Farrier Ave., Oneida.
 Morse, G. Carl, 22nd Ave., Sylvan Beach.
 Naumann, Harry F., Naumann Bldg., Oneida.
 Naumann, Harry H., Naumann Bldg., Oneida.
 Peckham, Arthur W., 30 Broad St., Hamilton.
 Phelps, Edith J., 3 Willow Place, Cazenovia.
 Pratt, Lyle A., 140 E. Campbell, Sherrill.
 Raymore, Arthur J. R.D., Canastota.
 Searles, Lyndon, 126 Washington Ave., Oneida.
 Taylor, Thomas L., Canastota R.D.

Newburgh Real Estate Board

Active Members, 25.
 President: H. J. Wilkins Jr., 60 2nd St.
 Secretary: Mabel H. Barr, 456 Broadway.
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Kazdin, S. Edwin (S. Edwin Kazdin & Co. Inc.), 475 5th Ave. (17).
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Oustermer, Walter E. (Firm of Leonard J. Carpenter), 17 John St. (7).
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Parsley, W. E., 7 E. 42nd St. (17).
Patt, Sylvester F., 299 Madison Ave. (17).
Patterson, Frank (Quinlan & Patterson), 110 E. 42nd St. (17).
Pearce, Henry (Pearce, Mayer & Greer), 52 W. 72nd St. (23).
Pearson, Maurice A., 19 W. 44th St. (36).
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Twitchell, Hanford M., 480 Lexington Ave.
(17).
Tyson, J. C. (Previews Inc.), 49 E. 53rd St.
(22).
Urban, Martin M. (Urban Co.), 57 Broad-
way (36).
Van de Water, Edward T. (E. T. Van de
Water & Co. Inc.), 11 Park Pl. (7).
Van Loan, William Rodman (F & G
Phomm), 1333 Broadway (18).
van Lier, Edward, 40 Worth St. (13).
Vitagliano, G., 129 E. 53th St. (22).
Vought, Douglas (Vought, Ward & Nicholls
Inc.), 48 E. 43rd St. (17).
**WAKEFIELD, BERNARD (Cushman &
Wakefield Inc.), 281 Madison Ave. (17).**
Walker, Charles L., Rm. 1111, 52 Wall St.
(5).
Walker, Thomas B. (Wm. C. Walker's Sons)
270 Broadway (7).
Walker, William C., 270 Broadway (7).
Walsh, Eugene A., 399 Pearl St. (7).
Walter, William L. (Walter & Samuels Inc.),
18 E. 46th St. (17).
Warnecke, George W. (George W. Warnecke
& Co. Inc.), 270 Madison Ave. (16).
Warsawer, Harold N. (Sidney L. Warsawer &
Son), 303 W. 42nd St. (18).
Wattner, H. C. (E. A. Strout Realty Agency
Inc.), 255 4th Ave. (10).
Watts, Alex P. (Alex P. Watts Inc.), 422
W. 42nd St. (18).
Weber, Alexander (Weber & Co.), 66 W.
38th St. (18).

Weinberg, Arnold (Paramount Properties
Inc.), 1 Wall St. Rm. 2108 (5).
Weldon, H. (Westinghouse Electric Corp.),
9 Rockefeller Plaza (20).
Wells, Frederick Wilson (Frederick Wilson
Wells, Inc.), 200 W. 135th St. (30).
Werner, Jules H., 1450 Broadway (18).
Wheelock, Morgan D. (Brailin, Porter &
Wheelock Inc.), 545 5th Ave. (17).
White, Irving (Chemical Bank & Trust Co.),
165 Broadway (15).
White, William Alfred 100 W. 13th St. (11).
Whiting, Ralph D. (Wm. H. Whiting & Co.),
20 Vesey St. (7).
Whitmer, Harry T., 65 Broadway (6).
Widelitz, Benjamin, 2112 Broadway (23).
Wilcox, Clark R. (Clark Wilcox Co.), 535
5th (17).
Wilds, Horace W., 51 Madison Ave. (10).
Williams, Oliver, 24 W. 8th St. (11).
Williams, William J. (Bing & Bing Inc.),
119 W. 40th St. (17).
Wilson, Boyd E., 100 5th Ave. (11).
Winston, Norman K. (N. K. Winston & Co.
Inc.), 22 W. 48th St. (19).
Wittman, Frank (Farber-Wittman Inc.), 165
E. 72nd St. (21).
Wolfe, Ed R., 7 E. 42nd St. (17).
Wolf, Hugo, 200 W. 72nd St. (23).
Wolford, Mortimer J., 271 W. 125th St. (27).
Wolfson, Erwin S., 2 Park Ave. (16).
Woods, Love B. (Love B. Woods & Co. Inc.),
261 W. 125th St. (27).
Wyckoff, Frederick A. Jr. (Wood, Dolson Co.
Inc.), 241 W. 72nd St. (23).
Yeckes, Arthur, 542 5th Ave. (19).
Zaccaro, Philip (Zaccaro Co. Inc.), 225 La-
fayette St. (12).
Zagat, Paul Henry (Paul H. Zagat & Co.
Inc.), 1819 Broadway (23).
Zimmerman, Herbert (Globe Realty Corp.),
350 5th Ave. (19).
Zimmerman, Irving (Gen. C. Ponter & Co.),
165 Broadway, Rm. 2705 (6).
Zindler, Irving (The Clark-Robinson Corp.),
55 Broadway (6).
Zinner, Paul P. (Paul P. Zinner Inc.), 2 W.
46th St. (19).

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Gray, Howard, 225 Falls St.
Hapeman, Leo E., Portage Street, Lewiston.
Hays, C. O., 803 Division Ave.
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Johnson, Walter S., 2332 Hyde Park Blvd.
Keller, Anthony, 1924 Niagara St.
Krueger, Mrs. Hazel, 1604 United Office
Bldg.
Lyons, R. G., 1903 Tenth St.
McKevitt, Joseph E., 1508 Main St.
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O'Hara, T. A., 315 Gluck Bldg.
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Oppenheim, Max, 1417 Main St.
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Lucysyn, Mike, 122 Elmore Ave.
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Sader Agency, Exchange Nat'l Bank Bldg.
Southern Tier Realty Co., 148 N. Union St.
Spindler Dunn Co. Inc., Exchange Bank Bldg.

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Brooks, Charles K., Brooks Agency, 7 Lake
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Budner, Louise A., Cedar Ave., New Wind-
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ley.
Hicks, T. J., Highland Falls.
LaMothe, Harry G., 145 Broadway, New-
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Liaviera, Joseph C., M.D. No. 14, New-
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Miehs, V. A., P.O. Box 27, Cuddebackville.
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Rossiter, Ralph, Rte 208, Monroe.
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VanWagenen, G., 180 Winer Ave.,
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Venturi, Rodolfo U., Slate Hill.
Vouelias, Stanley L., 26 North St., Middle-
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Wilkins, H. John, Jr., 60 Second St., New-
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Dowd, Harold E., 212 W. First St., Oswego.
Farrington, H. F., Pulaski.
Fitzgibbons, George, 12 E. Bridge St.,
Oswego.
Hastings, E. M., Pulaski.
Holly, Henry W., 108 W. Oneida St., Fulton.
Ingram, Daniel W., 122 West Cayuga St.,
Oswego.
Joyce Realty Co., Johnson Rd., Oswego.
Keeney, G. Leon, 40 S. First St., Fulton.
King Real Estate of Oswego, N.Y., Inc., 76
E. First St., Oswego.
Leroy, F. P., 92 E. 2nd St., Oswego.
Molinari, Frank, 34 E. Bridge St., Oswego.
Quinn, Burton, 48 S. First St., Fulton.
Westcott, H. L., 70 W. Bridge St., Oswego.

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Secretary: Byron M. Markle, 106 Chestnut
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Bookhout, Robert, 14 Diets St., Oneonta.
Bowne, Gerald N., Sidney.
Caouette, Edward, Stamford.
Dir, Fred, Hancock.
Everett, Nial, Sundown.
Fatta, Frank, 108 Chestnut, Oneonta.
Fatta, Joseph, 5 Birch St., Oneonta.
Fish, Stanley, Hartwick.
Garton, Donald W., Otego.
Garton, Martha, Otego.
Hamilton, Norman, Stamford.
Lukow, Herman T., Margaretville.
Markle, Byron M., 108 Chestnut St.,
Oneonta.
Monroe, James, Delhi.
Ogden, Henry, Walton.
Ogden, Thomas, Walton.
Shaver, I. Albert, Prattville.
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Mahopac.
Secretary: Arthur C. Hamilton, Towners.
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skill.
Beck, Florence, Mahopac.
Dale, Henry Jr., Haviland Dr., Patterson.
Dorrie, Leslie P., Mahopac.
Godson, William C., Mahopac.
Grimes, Thomas C., Bedford Village.
Hamilton, Arthur C., Towners.
Hubbard, Marion L., Carmel.
Joyce, Edward Mahopac.
Lounsbury, Gertrude E., Mahopac.
Ludewig, Walter, Carmel.
MacDonald, Jack, Mahopac.
Rich, C. William, Brewster.
Riley, Frank Jr., Riley Bldg., Peekskill.
Smith, Catherine T., Putnam Valley.
Spain, Wm., Jr., Mahopac.
Trankina, Antoinette, Haviland Dr., RFD,
Patterson.
Wismath, Emil, RFD 2, Putnam Valley.

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Executive Secretary: John D. Tighs, 25 Ex-
change St., 603 Monroe Bldg. (14).
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(4).
Agriello, Joseph L., 2244 Clifford Ave., (9).
Albright, Peter C., 801-806 Genesee Valley
Tr. Bldg. (14).
Allen, Warren W., (Lincoln-Rochester Trust
Co.), 402 Lincoln-Alliance Bank Bldg.,
(4).
Apetz, John H., 516 Genesee Valley Trust
Bldg. (14).
Appley, Linus S., 545 Winton Rd., No.,
(10).
Audino, Anthony (Barry Rity. Co.), 272
North St. (5).
Battle, Charles ("C" Battle Realty), 246
Winfield Rd. (9).
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 Bianchi, Anthony P. (Buy & Key Rlty. Co.), 485 Lexington Ave. (13).
 Bianchi, Francis P., 39 State St. (14).
 Biernbaum, Ralph R. (Jacob Gross Inc.), 203 Monroe Bldg. (14).
 Birmingham, Martin F. (Abstract Title & Insurance Co.), 33 Exchange St. (14).
 Blount, Herbert A., 713-714 Powers Bldg. (14).
BORCHARD, RALPH R., 63 East Ave. (4).
 Boyko, Sam (Boyko Realty), 51 Clinton Ave. S., Rooms 112-14 (4).
 Brenna, James E. (Brenna Realty Co.), 34 State St. (14).
 Brenna, Thomas H. (Brenna Realty Co.), 34 State St. (14).
 Brill, Herbert M., 167 Chestnut Hill Dr. (17).
 Brockway, LaMonte W. (LaMonte W. Brockway, Inc.), 417 Terminal Bldg. (14).
 Brooks, Irving L., 251 Powers Bldg. (14).
 Brown, C. Wesley, 142 Trafalgar St., (11).
 Brown, Wallace E., Jr. (Alliance Org., Inc.), 924 Lincoln-Alliance Bank Bldg. (4).
 Cameron, Wm. R., 214 Powers Bldg. (14).
 Campana, Miss Grace M., 527 Emerson St. (13).
 Campbell, Albert I., 1003 Clinton Ave. S., (20).
 Carmichael, J. J., 855 Powers Bldg. (14).
 Carroll, Robert H. (R. H. Carroll Corp.), 122 E. & B Bldg. (14).
 Challice, Wm. R., 343 State St. (14).
 Chapman, James W., 1032 Genesee Park Blvd. (19).
CHENELLY, ANDREW (Alliance Org., Inc.), 920 Lincoln-Alliance Bldg. (4).
 Clancy, Ina H., 16 Main St. E., Room 414 (14).
 Clarke, Allen, 31 Outlook Dr., Point Pleasant, N.Y.
 Cobb, George W., 409 Chili Ave. (11).
 Cobb, Warren, 1795 Monroe Ave. (16).
 Colgan, Carroll C., 84 Elmwood Dr. (19).
 Connors, Mrs. Claire, 15 Gilbert Dr. (9).
 Corrigan, Hugh D. (Slade & Suter Co., Inc.), 923 Commerce Bldg. (4).
 Croone, Edward R., (Croone Realty Co.), 1627 Monroe Ave. (18).
 Curre, Lucien A. (Rochester Real Estate Co.), 529 Genesee Valley Trust Bldg. (14).
 Curtin, Frank T., 96 Rosier Rd. (20).
 Davis, Grace W., (Mrs.), 407 Edgewood Ave. (18).
 DiPaola, Samuel, 1050 Clinton Ave. N. (21).
DISPENZA, CHARLES M., 502 Elwood Bldg. (14).
 Doherty, Robert H., 352 Hurstbourne Rd. (9).
 Donahue, Daniel, 62 Rowley St. (7).
 Dorr, William E. (Dorr-Moose Realty), 816 Powers Bldg. (14).
 Drumm, Frank A. (Alliance Org., Inc.), 920 Lincoln Alliance Bank Bldg. (4).
 Emerson, Paul E., Main St. East at Clinton Ave. South, (4).
 Engert, F. Burbank, 309 Dartmouth St., (7).
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 Fogarty, Walter B. Jr., 746 Genesee St. (11).
 Foley, Michael H., 419 Flower City Park, (13).
FOOTE, EDWARD B., 25 Exchange St. (14).
 Forquer, Rhoda (Mrs.), 1385 Monroe Ave., (18).
 France, Patrick N., (Pat France Realty), 316 Grand Ave., (9).
 Fraysier, Daniel W., 920 Winton Rd., S. (18).
 Garfield, Harry H., 812 Genesee Valley Tr. Bldg. (14).
 Garland, Agnes C. (Garland Realty), 281 Eastman Ave. (15).
 Garland, Edward A., 161 Edgemont Rd. (20).
 Gent, James O. (J. O. Gent Realty Co.), 801 Commerce Bldg. (4).
 Gibbs, Lewis W., 3712 Culver Rd. (9).
 Gifford, Arthur L., 222 Alpine Dr. (18).
 Giustino, Leonard A., 249 Powers Bldg. (14).
 Glanack, Nick, 196 Deerfield Dr. (9).
 Gleason, C. Arthur, 116 Powers Bldg. (14).
 Goater, John, 1364 Dewey Ave., (13).
 Golden, Mrs. Ruth, 4052 St. Paul Blvd. (17).
 Goldstein, Louis, 34 Trenaman St. (21).
 Gorsline, Wm. H., 311 Alexander St. (4).
 Goutremont, James E. Jr. (J. E. Goutremont Corp.), 450 Linden Ave. (10).
 Goyette, J. Leon (Lee Goyette), 127 Landing Rd. S. (10).
 Greeno, F. L., (F. L. Greeno Co., Inc.), 431 Burke Bldg. (4).
 Grunert, Harold F. (Harold F. Grunert Assoc.), 31 Exchange St., Rm. 311 (14).
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 Harris, Donald D., 16 Main St. W. (14).
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 Harwood, Arthur S., 74 Park Ave. (7).
 Helfrich, Lawrence E. (Helfrich-Lovett Rlty. Inc.), 42 East Ave., Rm. 215 (4).
 Hempel, Frank L., 1090 Culver Rd. (9).
 Henderson, A. E., 103 Argyle St. (7).
 Herman, M. Jack (Harry Herman Rlty. Co.), 112 Exchange Bldg. (14).
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 Hill, Mrs. Verna B., 1130 Howard Rd. (11).
 Hills, Fred M. (Flower City Realty, Inc.), 707 Commerce Bldg. (4).
 Hoefner, Joseph W., 63 Elmtree Rd., (12).
 Housel, Morgan C., 53 Main St. E. (4).
 Howe, Charles F. (Howe-Morgan Co.), 17 S. Fitzhugh St. (14).
 Howe, Paul M., 616 E & B Bldg. (14).
 Jarvis, R. N., (Jarvis Realty), 22 Alberta St., (11).
 Johnson, Albin G., 216 Powers Bldg. (14).
 Kane, Wm. C., 22 Buffard Dr., (10).
 Kartes, Walter J., 3588 Dewey Ave. (16).
 Kesselring, Camillus, 363 Laurelton Road, (9).
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 Kier, Mrs. Alvina E., 25 S. Winton Rd. (10).
 King, Harry M., 623 Case Bldg. (4).
KLONICK, RALPH (Ralph Klonick Corp.), 901 Sibley Tower Bldg. (4).
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 Kravetz, Fred B. (Kravetz Realty Co.), 324 Powers Bldg. (14).
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 MacEachron, DeWitt (C-Mac), 444 Powers Bldg. (14).
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 Malley, Wm. J., 35 Lark St. (13).
 Malta, Charles F. (Browncroft Realty), 376 Merchants Rd. (9).
 Mannella, Thomas N., 347 Powers Bldg. (14).
 Marcille, Harry B., 14 Franklin St., Rm. 905, (4).
 Marks, William, 589 Monroe Ave. (7).
 Marshall, Charles W. (Central Trust Co.), 17 Clinton Ave. S. (4).
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 McCallion, Thomas E., 130 Thistle-down Dr. (17).
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 Moonan, Paul D., 20 Main St. W. (14).
 Moore, James R., 265 Mt. Vernon Ave., (20).
 Morris, Edward F., 68 Everett St., (13).
 Normand, Charles J. (Veteran Realty), 918 Monroe Ave. (20).
 Normand, Wm. A., 35 Northview Ter. (21).
 Nothnagle, John T. (John T. Nothnagle Inc.), Reynolds Arcade Bldg., Suite 9.
 Nowack, Chester J. (Nowack Realty), 329 Windsor Rd. (12).
 Nugent, Mrs. Amelia D., 3142 Culver Rd. (9).
 Nugent, James J., 42 East Ave., Rm. 323, (4).
 Packer, Henry, 25 Exchange St., Rm. 603 (14).
 Parmelee, Ernest G. (E. G. Parmelee Real Estate Co.), 412 Wilder Bldg. (14).
 Passero, Joseph J. (Powers Realty Service), 426 Powers Bldg. (14).
 Pearce, Arthur D., 35 Nile Dr., (9).
 Pedulla, James J. (Powers Realty Service), 426 Powers Bldg. (14).
 Peraino, Paul R., 17 Sidel St. (5).
PERKINS, HENRY T. (H. T. Perkins Realty Co.), 31 Exchange St., Rm. 203, (14).
 Petranto, Angelo J., 535 Powers Bldg. (14).
 Pflahl, Alvin E., 706 Wilder Bldg. (14).
 Phillips, Carl A., Rm. 26, City Hall (14).
 Planton, Cosmo A. (Ridge Real Estate Co.), 3121 Ridge Rd. W. (13).
 Plumer, Louis C., 122 Glendale Park, (13).
 Pogue, Leslie B., 2155 Dewey Ave. (16).
 Polvino, Joseph T., 1631 Clifford Ave. (9).
 Pomeroy, Donald T. (Pomeroy Org. Inc.), 81 East Ave. (4).
 Radde, Robert F., 12 Ranch Village Lane (11).
 Raymer, Clyde W., 1208 Lake Ave. (13).
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 Ribey, J. Wesley (Ribey Realty), 2286 Hudson Ave. (21).
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 Richmond, Blanche D., (Mrs.), 12 Arnold Park, (7).
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 Rogers, Herbert A., 601 Monroe Bldg. (14).
 Rosenbloom, Harvey B., 96 Dartmouth St. (7).
 Ross, Herbert A., 1209 Mt. Read Blvd. (6).
 Rotundo, Thomas P., 25 State St. (5).
 Rowe, Albert W., 444 Powers Bldg. (14).
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 Ruppert, Harry P., 209 Wilder Bldg. (14).
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 Sekol, Arthur L., 392 Thurston Rd. (19).
 Sevio, George M. (Mercury Realty), 383 North St. (5).
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 Slade, Lester P. (Slade & Suter Co. Inc.), 323 Commerce Bldg. (4).
 Slater, Robert A. (Slater Realty), 471 Webster Ave. (9).
 Snyder, Frank J. (Snyder Realty), 238 Willmont St. (9).
 Spencer, Adrian L., 35 State St. (14).
 Spoor, Earl G., 95 Penarrow Rd. (18).
 Spoto, Mrs. Josephine C. (Josephine C. Spoto Rlty.), 229 Fulton Ave. (13).
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 Steele, B. K., 31 Exchange St. (14).
 Stevenson, H. L., 19 Main St. W. (14).
 Streb, Norbert, 24 Oscar St. (21).
 Street, Donald T. (City Realty House), 520 Granite Bldg. (4).
 Stubbs, Samuel E., 82 St. Paul St., (4).
 Sturiale, John, 246 Martin St. (5).
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 Sutton, Clyde V., 14 Franklin St., Rm. 610, (4).
 Swift, Rolland R., 310 Exchange Bldg. (14).
 Tator, Freeman B., (Allen Realty Co.), 708 Powers Bldg. (14).
 Tauch, Mrs. Anna M., 624 Kings Hwy. (9).
 Teller, Palmer H., 2480 Elmwood Ave., (18).
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 Tighe, John D., 25 Exchange St. (14).
 Todair, Charles (Todair Realty Co.), 500-6 Exchange Bldg. (14).
 Toor, Bernard B., 522 Burke Bldg., (4).
 Travers, Michael H., 472 Oxford St. (7).
 Tripoli, Joseph (Tripoli Realty Co.), 54 Revella St. (9).
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 DeSantis & Sune, 144 Barrett St.
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Borden, William H., Foster Bldg.
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Cary, H. B., Main St., Whitesboro.
Clark & Sons Inc., Earl C., 236 Genesee St.
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Duffy, J. Leo, 152 Genesee St., N.H.
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Huntington Agency, Waterville.
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Inman, Fay T., 1 Windsor Terrace.
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Jones, Stanley W., 610 Charlotte St.
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Leonard Inc., Harold R., 196 Genesee St.
Matt, Joseph L., Paul Bldg.
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Oppenheimer, Sol T., 210 Genesee St.
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Edwards, W. W., 109 1/2 S. Mangum St.
Foushee, John M., 108 N. Columbia St., Chapel Hill.
Godfrey, S. Frank, 206 N. Mangum St.
Gregory, J. M. M. Sr., Trust Bldg.
Gregory, J. M. M. Jr., Trust Bldg.
Grissold, W. S., 201 N. Church St.
Harris, A. F. Jr., 109 Market St.
Hay, T. T., Trust Bldg.
Herdon, F. J., 109 1/2 S. Mangum St.
Hildebrandt, T. G., 206 N. Mangum St.

Hornaday, C. E., Scott Bldg., Chapel Hill.
Johnson, J. H. Jr., 132 E. Chapel Hill St.
Johnson, O. A., 118 Morgan St.
Jones, W. Murray, Fidelity Bank Bldg.
Kutz, W. S., 141 E. Franklin St., Chapel Hill.
Lutz, W. A., 109 Market St.
McClees, C. C. Jr., 132 E. Chapel Hill St.
Norwood, George D., Depositors Nat'l Bank Bldg.
Pendergraph, W. T., Fidelity Bank Bldg.
Phillips, C. E. Sr., Depositors Nat'l Bank Bldg.
Phillips, C. E. Jr., Depositors Nat'l Bank Bldg.
Phillips, Paul B., Depositors Nat'l Bank Bldg.
Pifer, C. B., Depositors Nat'l Bank Bldg.
Powell, Leon W., Fidelity Bank Bldg.
Proctor, S. L., Fidelity Bank Bldg.
Robb, J. A., 109 Market St.
Scanlon, D. H. Jr., Trust Bldg.
Sorrell, John P., Fidelity Bank Bldg.
Terry, H. G., Snow Bldg.
Totten, W. S., Snow Bldg.
Walker, Hugo, Snow Bldg.
Walker, W. Fuller, 920 Lamond Ave.
Watkins, R. H. Jr., 132 E. Chapel Hill St.
Wentworth, H. W., (Colonial Ins. & Rlty. Co.), Chapel Hill.
Wheeler, T. A., 109 Market St.

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Davis, Jack, Huske Bldg.
Franklin, Francis C., P.O. Box 566.
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Godwin, W. E. Jr., 506 Bragg Blvd.
Godwin, W. Claude, 506 Bragg Blvd.
Haigh, Charles T., 120 1/2 Donaldson St.
Holland, W. Connor, 120 1/2 Donaldson St.
Hunter, Wilson, P.O. Box 1069.
Jessup, J. Vernon, Huske Bldg., Hay St.
Lindsay, Neill A. Jr., Box 543.
Moore, Arthur T., P.O. Box 566.
McLean, Tom, 120 Old St.
Pate, J. Warren, 112 Anderson St.
Pinkston, Hugh M., 1011 Arsenal Ave.
Player, Richard L., 121 Bow St.
Richardson, I. M., First Citizens Bank Bldg.
Scarborough, O. J., P.O. Box 67.
Stanley, Noble D., First Citizens Bank Bldg.
Thompson, Paul, 120 Old St.
Threatt, J. Frank, First Citizens Bank Bldg.
Williams, Carlos R., 1219 Fort Bragg Rd.

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Edgerton, Arnold B., Bank of Wayne Bldg.
Norwood, Charles S., 100 S. Center St.
Peacock, Clarence W., 210 E. Walnut St.
Tatum, H. W., Professional Bldg.

Greensboro

Real Estate Board

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Blackwood & Winston, 110 Library Pl.
Boone, Hoyt W., c/o Richardson Realty Inc., Piedmont Bldg.
Brown-Hamel Mortgage Co., 212 W. Gaston St.
Brown Realty Co., 212 W. Gaston St.
Carolina Realty Co., 211 W. Sycamore St.
Clendenin, Kemp C., 218 W. Gaston St.
Cox, Wiley R., 211 W. Sycamore St.
Crawford, W. N., 212 Commerce Pl.
Davis & Edgerton, 211 W. Sycamore St.
Doggett, J. A. Realty & Ins. Co., 111 Stafford Pl.

Fordham, E. H., 1043 W. Market St.
 Freeman, Wallace, 106 Library Place.
 Guilford Mortgage Co., 214 W. Market St.
 Ham, Leon, 120 N. Greene St.
 Hamel, J. P., 1904 Pembroke Rd.
 Hume, Ben L., Jefferson St. Life Ins. Co.
 Hutton, Frank R., 118 S. Greene St.
 Irving, E. J., P.O. Box 1362.
 Jarvis, Winston M., 216 W. Market St.
 Jennings, Roger A., 414 N. Elm St.
 Johnston, Julian, Guilford Bank Bldg.
 Key Realty Co., 113 W. Gaston St.
 Kirkman, John S., c/o Kemp C. Clendenin,
 218 W. Gaston St.
 Lassiter, J. Hal, 106 Stafford Arcade.
 Latham, Mrs. John L., 1611 St. Andrews Rd.
 Lewis, Smith & Co., 208 W. Gaston St.
 Lowdermilk, R. E. & Son, 211 W. Sycamore
 St.
 Luper, Thomas C., 228 1/2 W. Market St.
 Matlock Realty Co., Watson Bldg.
 Millikan Realty Co., 208 W. Gaston St.
 Moore & Turner, 115 Stafford Place.
 Murphy, I. Wright, 708 Magnolia St.
 Nelson Realty & Ins. Co., Southeastern Bldg.
 Page, Kilby A., 220 1/2 W. Market St.
 Phillips, J. L., 221 W. Sycamore St.
 Pilot Realty & Ins. Co. of Greensboro Inc.,
 P.O. Box 1535.
 Richardson Realty Inc., P.O. Box 627.
 Roach, George H., 109 Stafford Arcade.
ROBINS & WEILL, INC., Southeastern Bldg.
 Routh, Charles S., Stafford Arcade.
 Sapp, Robert L., 125 Stafford Pl.
 Seawell Realty & Ins. Co., P.O. Box 831.
 Simpson, H. N. Jr., Guilford College.
 Sink, Edwin M., 125 Stafford Pl.
 Slater Realty & Mortgage Co., 122 N.
 Greene St.
 Somers, C. N., 414 Banner Bldg.
 Starmount Co., 3900 Starmount Dr.
 Stern, William A., Southeastern Bldg.
 Stevens Insurance, Inc., 101 Jefferson Bldg.
 Taylor, John R., P.O. Box 182.
 Tysor Realty & Mortgage Co., Stafford
 Arcade.
 Wenver, W. H., 214 W. Gaston St.
 White, David E., P.O. Box 2397.
 White, E. E., 216 W. Market St.
 Wrenn, Oscar I., c/o Kemp C. Clendenin,
 218 W. Gaston St.
 Yost & Little, Realtors, 112 1/2 N. Greene St.

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 Secretary: A. B. Stallworth, 314 Evans St.
 Nelson, Sam, Grifton.
 Oakley, Godfrey P., Cotanche St.
 Stallworth, A. B., 314 Evans St.
 Tadlock, A. C., 324 Evans St.
 Turnage, D. L., 3rd and Cotanche Sts.
 Taft, E. H. Jr., 119 W. 3rd St.
 Wallace, E. J. Jr., E. 14th St.

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 Secretary: Albert C. Hoover, P.O. Box 13.
 Cheatham, Joel T., 323 S. Garnett St.
 Hight, Fred B., 125 N. Garnett St.
 Hoover, Albert C., 225 S. Garnett St.
 Moore, O. B., 126 S. Garnett St.
 Mustian, R. L., 411 Rowland St.
 Wester, W. D., 115 Young St.

Hendersonville Board of Realtors

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 Hendersonville.
 Secretary: Marvin F. Sutherland, Box 848,
 Hendersonville.
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 Dixon, A. T., Wall St.
 Gossett, Mrs. Alma, 122 4th Ave. W.
 Kelly, H. B., 131 5th Ave. W.
 Lyster, L. D., 126 4th Ave. W.
 Miller, Mrs. Sallie, Rose Bldg., 4th Ave. W.
 Orr, V. D., Mountain Home.
 Staton, Raymond C. Staton Bldg., 4th
 Ave., W.
 Sutherland, Marvin F., 113 4th Ave. W.
 Williams, R. Carolus, 443 N. Main St.

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 Harrington, Mrs. L. C., 129 2nd St. N.W.
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 Clark, Alston, 118 W. Washington St.
 Conrad, Donald W., 114 W. Green St.
 Conrad, James, 122 College St.
 Cridlebaugh, E. C., 104 W. Washington St.
 Finch, H. B., Salem St., Thomasville.
 Green, Jack M., 115 W. Washington St.
 Hundley, George L., Salem St., Thomasville.
 Idol, V. A. J., 115 W. Washington St.
KOONTZ, HENRY V., 244 S. Main St.
 Mendenhall, Charles M., 116 W. Washington
 St.
 Mendenhall, Ed., 116 W. Washington St.
 Mendenhall, Robert, 107 W. Washington St.
 Moore, Malcolm G., 116 W. Washington St.
 Simpson, Taylor M., 241 E. Washington St.
 Smithdeal, Curtis, 502 N. Main St.
 Stanford, Alton, 502 N. Main St.
 Thompson, Blake, 244 S. Main St.
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 Hewitt, Thomas F., 105 W. Gordon St.
 Nielsen, Charles, 122 W. Gordon St.
 Rochelle, Jimmy, 118 E. Blount St.
 Stadium, Moses, 128 W. Gordon St.
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 Chalk, W. B., Morehead City.
 Crump, John L., Morehead City.
 Freeman, C. H., Morehead City.
 Prest, K. W., Morehead City.
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 Crayton, Paul W., 1800 Lucerne Way.
 Ives, G. A., 211 Johnson St.
 Jones, J. H., 712 Craven St.
 Land, H. K., 718 Broad St.
 Land, James B., 718 Broad St.
 Lawrence, L. C., 710 Craven St.
 Mills, Hugh B., 1501 Lucerne Way.

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 Alexander, T. W. Jr., State Capital Life Ins.
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 Allen, E. R., 601 Security Bank Bldg.
 Allen, L. D. Jr. (Lawrence Bros. Co. Inc.),
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 Blackwell, R. I., Odd Fellows Bldg.
 Boone, C. R., 108 W. Martin St.
 Bradshaw, Chas. W., 122 W. Hargett St.
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 Fellows Bldg.
 Callahan, J. W., 506 Security Bank Bldg.
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 Robertson, J. Paul, 115 1/2 W. Martin St.
 Shaw, J. Paul, 607 Lawyer Bldg.
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 Slaughter, J. H., 408 N. Wilmington St.
 Stanton, J. O. Jr., 220 Hillsboro St.
 Taylor, Phillip R., Lawyers Bldg.
 Thompson, Cyrus, 115 1/2 W. Martin St.
 Turner, Henry E., 611 Lawyers Bldg.
 Viall, G. E., 8 1/2 W. Hargett St.
 Wells, Sim H., 704 Raleigh Bldg.
WHITE, H. M. (Stockton, White & Co.),
Security Bank Bldg.
 White, R. Shelton, Shelton Apts.
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 Williams, Peter P., 1307 Insurance Bldg.
 Wilson, Thos., 2518 Fairview Rd.
 Woodson, Robert B. (Woodson Realty & Ins.
 Co.), Cameron Village.
 York, J. W., 2113 Cameron St.

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 Powell, E. S.
 Richardson, E. P., P. O. Box 1286.
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 Thompson, Kearns R., Morehead St.

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Mattox, O. F., Wallace Bldg.
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Secretary-Treasurer: Howard G. Phillips,
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Kennedy, Kenneth C., Pinehurst.
McGraw, J. L., Carthage.
Mensel, Harry J., Pinehurst.
Phillips, Howard G., Pinehurst.
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Secretary: I. J. Morris, Box 352.
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Cooper, W. E.
Goldston, H. J.
Goldston, J. W.
Johnson, Bryant R., P.O. Box 198.
Kelly, Jones T.
Morris, I. J.
Oldham, C. M., 618 N. Endor St.
Womble, W. M., 140 N. Steele St.

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Beason, Ralph T., Whiteville.
Smith, F. M., Whiteville.
Walker, Harry R., Whiteville.

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Cooksey, Geo. D., Tryon.
Gibbs, Ernest, Columbus.
Karsten, Paul Daggett Jr., Tryon.
Marting, George H., Columbus.
Richardson, Mrs. J. Frank, Tryon.

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Secretary: Hooper Johnson, 200 Insurance
Bldg.
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Broadfoot, Wm. G., Jr., Murchison Bldg.
Cantwell, R. C. Sr., Electric Bldg.
Cantwell, R. C. Jr., Electric Bldg.
FONVILLE, W. A., SR., 201 Princess St.
Hewlett, W. M., 238 Princess St.
Hill, Wm. L., 112 Princess St.
Hinton, L. P., Sta. 1, Wrightsville Beach.
James, W. G., 207 Princess.
Johnson, Hooper, Insurance Bldg.
Lee, Lawrence (Shore Acres Co.), Wright-
ville Beach.
Ligon, Harris, 215½ Princess St.
Livingston, F. E., Wallace Bldg.
Marshall, K. B., 210 Princess St.
MacRae, Hugh II, Insurance Bldg.
Mathews, E. L. Sr., 214 Princess St.
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Shaw, R. A., 213 Princess St.
Snipes, F. Sr., 222 Princess St.
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Church, Fred F., First Fed. Svcs. & Loan.
Cinard, D. Elwood, First Nat'l Bank Bldg.
Coan, George W., 415 N. Spring St.
Cody, H. S., Nissen Bldg.
Cody, Mrs. William C., Nissen Bldg.
Cornelius, John, First Nat'l Bank Bldg.
Craft, Sam L., First Nat'l Bank Bldg.
Craver, S. J., P.O. Box 1933.
Crone, George, 249 N. Main St.
Eisenberg, Mrs. Hattie, Hotel Robert E. Lee.
Ferrell, E. V., Reynolds Bldg.
Ferrell, J. W., Reynolds Bldg.
Grubbs, Cromer, 229 N. Main St.
HANES, MISS DOROTHY, 933 Avon Rd.
Howerton, J. B., Real Estate House.
Hubbard, Lewis, Zinzendorf Hotel.
James, E. E., %James Rity. Co., N. Trade
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Johnson, Ray, 200 W. 3rd St.
Kempston, G. B., Twin Castle Apts.
Lentz, Leon, Wachovia Bank & Trust Co.,
Trade St. Branch.
Loyd, Luke, 4046 Robin Hood Rd.
Minish, Paul G., 206 W. 3rd St.
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Nash, Edwin, 530 N. Liberty St.
Nash, Marion W., 530 N. Liberty St.
Newton, J. L. Jr., 102 W. 5th St.
O'Brien, L. Alex., 420 Reynolds Bldg.
Ogburn, H. Kapp, 511 N. Liberty St.
Ogburn, Carl, Reynolds Bldg.
Ogburn, T. L., 511 N. Liberty St.
Parrish, Otis B., 231 N. Main St.
Pfaff, J. Sid, 1931 Gaston St.
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Miller, Tom, 201 First Nat'l Bank Bldg.
Monagan, Everett E., 36 3rd St. N.E.
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Blue Ash—See Cincinnati
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Brookville—See Dayton
Brunswick—See Medina County
Bryan—See Northwestern
Buford—See Tri-County
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Bvesville—See Cambridge
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Caledonia—See Marion
Canal Winchester—See Columbus
Cardington—See Galion
Celina—See Auglaize—Mercer County
Centerville—See Dayton
Chagrin Falls—See Cleveland
Chardon—See Cleveland, Geauga County
Chillicothe—See Ross County
Circleville—See Columbus
Circleville—See Columbus, also Pickaway
County
Cleveland—See Youngstown, also Lake
County
Cleveland Heights—See Cleveland
Clyde—See Ottawa-Sandusky
Columbus—See Newark
Conneaut—See Ashtabula County
Crestline—See Galion
Criston—See Wayne County
Cuyaboga Falls—See Akron
Dayton—See Greene County
Defiance—See Northwestern
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Extension—See Steubenville
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Fairport Harbor—See Lake County
Fairview Park—See Cleveland
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Foster—See Clermont-Warren County
Franklin—See Clermont-Warren County
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Loudonville—See Ashland County
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Loveland—See Cincinnati
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Lynchburg—See Tri-County
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Mansfield—See Ashland
Mantua—See Portage County
Maple Heights—See Cleveland
Maplewood—See Shelby County
Marysville—See Delaware & Union County
Mason—See Clermont-Warren County
Maumee—See Toledo
McConnelville—See Perry-Morgan County,
Zanesville
Mentor—See Lake County
Miami—See Dayton
Milford—See Cincinnati, Clermont
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Morador—See Portage County
Monroe—See Middletown
Monroeville—See Huron County
Montgomery—See Cincinnati
Montpelier—See Northwestern
Morrow—See Clermont-Warren County
Mowrystown—See Tri-County
Mt. Gilead—See Galion
Mt. Sterling—See Columbus, also Madison
County
Mt. Vernon—See Knox County
Mt. Victory—See Hardin County
Napoleon—See Northwestern
Nelsonville—See Athens-Hocking
Newbury—See Geauga County
New Holland—See Pickaway County, also
Tri-County
New Lexington—See Perry County
New London—See Huron County
New Milford—See Portage County
New Philadelphia—See Tuscarawas County
New Richmond—See Cincinnati
Newcomerstown—See Tuscarawas
North Canton—See Canton
North Hampton—See Springfield
North Olmsted—See Cleveland
North Royalton—See Cleveland
Norwalk—See Huron County
Norwood—See Cincinnati
Novelty—See Geauga County

Oak Harbor—See Ottawa-Sandusky
Oakwood—See Northwestern
Orville—See Wayne County
Orwell—See Ashtabula County
Painesville—See Ashtabula County, Cleveland,
Lake County, Geauga County
Parma—See Cleveland
Pataskala—See Newark
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Madison County
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Port Jefferson—See Shelby County
Radnor—See Marion
Ravenna—See Portage County
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Richwood—See Delaware & Union County
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Salem—See Columbiana
Sardinia—See Southern Ohio
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Sharonville—See Cincinnati
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Shiloh—See Ashland
Sidney—See Shelby County
Silver Lake—See Lorain
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South Euclid—See Cleveland
South Lebanon—See Clermont-Warren
County
Stow—See Akron
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Ohio
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(8).
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Arnold, Claude C., 872 Kenmore Blvd. (14).
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 Axe, Raphael, St. Marys.
 Bernard, A. W., St. Henry.
 Bruns, Arthur, 113 E. Market St., Celina.
 Burchfield, J. R., 118 W. Market St., Celina.
 Hale, Marv E., 116 E. Market St., Celina.
 Ike, Carl R., St. Marys.
 Orrison, Charles F., Box 206, Celina.
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 Dyson, Worthy, 824 Wheeling Ave.
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 Marsh, O. J., 906 Linwood Ave. S.W.
 McConnell & Montgomery, 801 Market Ave. N.
 McCOY, C. H. & O. M., 2921 8th St. N.W.
 Mossor, John E., 3456 Overhill Rd. N.W.
 North, Darrell, 624 Smith Ave. N.W.
 Patterson, M. E. Agency, 204 Market Ave. S.
 Polsky Real Estate Agency, 308 4th St. N.W.
 Reiss, Wm. A., 2225 9th St. N.W.
 Renner, L. W. Inc., 803 Tusc. St.
 Rice, Bess Agency, 1456 Cleveland Ave. N.W.
 Roberts, E. C. Agency, 205 Market Ave. S.
 Roose, J. M., 132 Market Ave. S.
 Rowe, John Agency, 1453 Gross Ave. N.E.
 Saffron, John Agency, 204 Market Ave. S.
 SCHEETZ, AL AGENCY, 116 McKinley Ave. N.W.
 Schicker, C. N., Renkert Bldg.
 Schmidt, Michael, 318 Cleveland Ave. N.W.
 Schwab, M. F. Co., 205 Market Ave. S.
 Semple, Lorree V., 1145 Delverne Ave. S.W.
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 Sharick, C. G. Co., First Nat'l Bank Bldg.
 Smith, Russell J., 724 12th St. N.W.
 Spiker, Ralph, 330 3rd St. N.W.
 Star Realty, 322 Grandview N.W.
 Steele, Ralph L., 2607 Tuscarawas St. W.
 Steiner, J. C. Co., 328 Cleveland Ave. S.W.
 Stenger, R. E. Agency, 3015 Brookway Rd. N.W.
 Stilianos, Steve Agency, 1703 Shriver N.E.
 Sweatt, Wm. J., 721 Fulton Rd. N.W.
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 Unger, Leslie C., 3701 54th St. N.W., North Canton.
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 Wetzel, Della, 1320 Arnold Ave. N.W.
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 Wise, H. D., 105 S. Main St., North Canton.
 Zengler, Roy C., 2229 Midway Ave. N.E.

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Active Members, 7; Others, 8.
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 Secretary-Treasurer: Jack McKeever, 33½ Monument Sq., Urbana.
 Baker, John C., 128½ N. Main St., Urbana.
 Broker, Leo, 100 Sciota St., Urbana.
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 Fitzgives, John L., 113 W. Court St., Urbana.
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Deters, Robert H., 4845 Glenway Ave. (5).
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Dietz, Rowland E., 1961 Madison Rd. (6).
Dietz, Mrs. W. C. F., 1961 Madison Rd. (6).
Dillon, Joseph, 8241 Wicklow Ave. (36).
Ditz, Fred C., 6608 Elwynne Dr. (36).
Doench, Lockwood G., 3344 Erie Ave. (8).
Doerger, Paul F., 424 E. 12th St. (10).
Donaldson, James H., 400 Forest Ave. (29).
Donawerth, A. L., 116 S. Walnut St., Harrison.
Dorger, Clarence A. Jr., 3422 Edwards Rd. (8).
Dornette, Edward H. Jr., 3010 Harrison Ave. (11).
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Duro, Otto, 230 Vine St. (19).
Dutro, Gilbert R., 1721 Van Zandt Rd. (24).
Eckert, Louis F., 1923 Clenessy Ave. (12).
Edgemom, William S., 1033 Union Trust Bldg. (2).
Edger, Gilbert, 2965 N. Bend Rd. (24).
Edwards, B. B., 2116 Beechmont Ave. (30).
Ellerington, Earl, 6117 Hamilton Ave. (24).
Emery, Cyrus W., 2135 Beechmont Ave. (30).
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Fagley, Robert S., 3915 Plainville Rd. (27).
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Faxon, Sidney L. (Faxon Realty Co.), 3601 Belle Crest Ave. (8).
Felix, Donald E., 3613 Montgomery Rd. (13).
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Filipp, William C., 845 Suire Ave. (5).
Finn, Waymouth, 2327 Ashland Ave. (6).
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Flettemeyer, Louise, 325 Ludlow Ave. (20).
Fogel, Nathan F., 713 Keith Bldg. (2).
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Friedrich, Ernest C. (Friedrich & Huddle Real Estate), 2nd Nat'l Bank Bldg. (2).
Funk, Sam, 325 Camden Ave. (29).



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Garrison, M. E., 7560 Montgomery Rd. (36).
Garrison, Stuart R. (Union Central Life Insurance Co.), 3rd & Vine Sts. (2).
Gaston, Jack L., 3950 Hamilton Ave. (24).
Geiger, Mary Emily, 1612 First Nat'l Bank Bldg. (2).
Gerhardt, Elmer, 5190 Leona Dr. (5).
Giles, Mrs. Lela, 6511 Tynne Ave. (13).
Goldberg, Michael H., 720 Main St. (2).
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Goldey, Nathaniel H., 3197 Galbraith Rd. (24).
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Grady, Bernard, 4892 Guerley Rd. (38).
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Grimm, Robert R., 2540 Vine St. (19).
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Guilfoyle, Edward C. Jr., 1622 Madison Rd. (6).
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Hannum, Cal, 3120 Harrison Ave. (11).
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Harris, Albert, 501 Atlas Bank Bldg. (2).
Harris, Samuel L., 911 Atlas Bank Bldg. (2).
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Heuer, Charles, 3201 Harrison Ave. (11).
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Hill, Herbert C. (Eastern Hills Realty Co.), 2263 Beechmont Ave. (30).
Hodge, E. Gest, 6048 Montgomery Rd. (13).
Hoffman, August (Fireside Realty Co.), 7034 Plainfield Rd. (36).
Hoffman, Walter, 4 Court-Ninth Arcade (2).
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Huber, Albert E. (Huber & McCudden), 7520 Hamilton Ave. (31).
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Johnson, Robert S., 2934 Markbreit Ave. (9).
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Judy, Mills, 1608 Union Trust Bldg. (2).
Jurgensen, Mrs. Laura F., 6289 Kincaid Rd. (13).
Kain, Harry C., 7854 E. Galbraith Rd. (27).
Kappas, Clifford H., 216 Schwartz Bldg. (2).
Kastner, Stephen, 3232 Jefferson Ave. (20).
Kent, Joseph G. Jr. (Morgan & Co.), 5229 Glenway Ave. (38).
Kirschner, Saul, 417 W. 7th St. (3).
Kling, Harold G., 22 W. 7th St. (2).
Kluener, A. E. (The Central Trust Co.), 4th & Vine Sts. (2).
Kochler, L. A., 1314 Race St. (10).
Koenig, W. Edwin, 7722 Hamilton Ave. (31).
Kopf, Walter, 825 Delta Ave. (26).
Kopf, Willard, 825 Delta Ave. (26).
Kramer, Robert J., 6900 Murray Ave. (27).
Kuhlman, Egbert W., 3703 Carew Tower (2).
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Kuwart, Louis A., 5332 Colerain Ave. (23).
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Lambert, John F., 423 South Rd. (33).
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Lang, Leroy, 30 Cromwell Rd., Greenhills (18).
Larkby, Oliver S., 808 Edwards Bldg. (2).
Laudt, William, 2415 Vine St. (19).
Laurman, Lee, 4614 Montgomery Rd. (12).
Lehman, Harry J., 4600 Montgomery Rd. (12).
Lehman, Jule G., 5455 Montgomery Rd. (12).
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Leonard, Theo. C., 416 First Nat'l Bank (2).
Lidell, Lyle L., 4617 Montgomery Rd. (12).
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Loeb, Louis L., 216 Schwartz Bldg. (2).
Lohmeier, Fred H., 3111 Harrison Ave. (11).
Lotz, Fred F., 1811 Van Zandt Rd. (24).
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Malmann, Sam, 604 Provident Bank Bldg. (2).
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Mason, John D., 7106 Vine St. (16).
Masters, James E., 6704 Montgomery Rd. (36).
Mathias, Jos. G., 3128 Harrison Ave. (11).
Maucher, Bruce, 3605 Glenmore Ave. (11).
MAYER, ALBERT J. Sr. (Theo. Mayer & Bro.), 1515 First Nat'l Bank Bldg. (2).
MAYER, ALBERT J. Jr. (Theo. Mayer & Bro.), 1515 First Nat'l Bank Bldg. (2).
MAYER, CARL A. (Theo. Mayer & Bro.), 1515 First Nat'l Bank Bldg. (2).
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Mefford, William F., 5101 Montgomery Rd. (12).
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Mercer, Herbert E. Jr., 2089 Sherman Ave. (12).
Merz, Ormonde J., 543 Rockdale Ave. (29).
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Miller, L. W., 5731 Sierra Park (27).
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Moran, Harry C., 2611 Vine St. (19).
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Newburger, Harry B., 722 Ghoson Ave. (29).
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O'Connor, William B., 843 Academy Ave. (5).
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Palmer, William J., 605 First Nat'l Bank Bldg. (2).
Parchman, William J., 5906 Hamilton Ave. (24).
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Poland, William B., 1502 First Nat'l Bank Bldg. (2).
Poole, John V., 121 Opera Pl. (2).
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Rainer, Sidney, 602 Provident Bank Bldg. (2).
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Romer, Ervin H., Northfield Le. (15).
Rosmarin, Al. M., 1808 Van Zandt Rd. (24).
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Rule, Marguerite S., 4320 Erie Ave. (27).
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Ryan, John J. (Larchmont Realty Co.), 401 Ingalls Bldg. (2).
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Schrage, Raymond A., 1802 Catalpa Ave. (24).
Schulze, W. H., 3120 Harrison Ave. (11).
Scott, John D., 6 Andover Rd. (18).
Scudder, Frank R., 4135 Mad Anthony St. (23).
Selzer, Charles (Dependable Realty), 601 Second Nat'l Bank Bldg. (2).
Sharp, Raymond D., 6645 Elwynne Dr. (36).
Shell, West Jr. (Myers V. Cooper Co.), 2649 Erie Ave. (8).
Shepherd, Edward H. (Corney & Shepherd Inc.), 1339 Union Trust Bldg. (2).
Shipp, Rupert H., Box 335, Ebenezer Rd. (33).
Sibcy, Robert J., 7840 Finley Lane (27).
Siegel, Ben, 6411 Graceland Ave. (13).
Spank, Goldie H., 4115 Forest Ave. (12).
Speckter, Jacob D., 124 E. 9th St. (2).
Spilker, John B., First Nat'l Bank Bldg. (2).
Spilker, John W., 409 First Nat'l Bank Bldg. (2).
Spindler, Joseph A., 7507 Hamilton Ave. (13).
Spinnenweber, John N., 6073 Montgomery Rd. (13).
Spivak, Frank (Dragul-Spivak & Assoc.), 314 Schmidt Bldg. (2).
Springmeier, Cliff W., 3201 Linwood Rd. (26).
Spurrier, E. W., Sharon Ave., Sharonville.
Stefani, Michael C., 6230 Montgomery Rd. (13).
Steinmetz, Thomas, 2554 Vine St. (19).
Stihlburg, Samuel S. (Stewart & Co.), 707 Schmidt Bldg. (2).
Stoller, Maurice, Atlas Bank Bldg. (2).
Straus, Stanley S. (Cleneay & Nourse Co.), 111 E. 4th St. (2).
Striffler, Frank, 4825 Whetsel Ave. (27).
Strong, Robert O., 6102 Ridgeway Ave. (13).
Sturgeon, Francis R., 6204 Girard Ave. (13).
Sudbrack, Chester C., 702 E. McMillan St. (6).
Swift, Charles C. (Fred A. Schmidt Inc.), 5th & Main Sts. (2).
Taft, J. C., 6075 Montgomery Rd. (13).
Tansing, C. H., 8077 Colerain Pike, Groesbeck (24).
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Tatum, Mrs. Ann E., Box 139-A, Humphrey Rd. (36).
Tuke, Carl (Fred Tuke & Son), 914 Main St. (2).
Tuke, Fred (Fred Tuke & Son), 914 Main St. (2).
Tuke, Louis J. (Fred Tuke & Son), 914 Main St. (2).
Tuke, Robert (Fred Tuke & Son), 914 Main St. (2).
Tuttle, P. G., 514 Main St. (2).
Vanderhorst, Charles A., 412 E. Wyoming Ave. (15).
Voller, Mrs. Mary L., 8176 Vine St. (15).
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Weismirrow, Peter, 6018 Hamilton Ave. (24).
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Wilt, Mrs. Stella (Wilt Realty Co.), 5470 Montgomery Rd. (12).
Winterford, Roy, 121 N. Benson St. (15).
Witekind, John, 6807 Hamilton Ave. (24).
Woeber, Mrs. Virginia M. (Woeber Realty Co.), 2974 Madison Rd. (9).
Wood, Reuben J., 7 E. 5th St. (2).
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Bailey, E. B., 5326 Pearl Rd. (9).
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Barr, Madlyn S., 12429 Cedar Rd. (18).
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Bates, Stanley T., 10535 Carnegie (6).
Batt, Tom, 4380 Mayfield Rd. (21).
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Below, Walter C., 12845 Lorain Ave. (11).
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Beyer, Ben B., 1425 Williamson Bldg. (14).
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Booth, Wm. H., 19102 Detroit Rd. (16).
Borges, Norton A., 2480 Noble Rd. (21).
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Bowler, Neil E., 4824 Turney Rd. (25).
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Boyd, Nancy, 2440 Euclid Hts. Blvd. (6).
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Bradley, A. I., 508, 1010 Euclid Bldg. (15).
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Brown, James J., 3249 Pearl Rd. (29).
Brown, John Thomas, 12417 Cedar Rd. (6).
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Capretta, William J., 4151 Mayfield Rd. (21).
Carpenter, R. C., 3030 Euclid Ave. (15).
Carpenter, Ralph J., 2680 N. Moreland (20).
Carrier, Willis H., 15305 Detroit Ave. (7).
Chasin, Ralph E., 17233 Greenwood Ave. (11).
Cherdon, Ella G., 15629 Euclid Ave. (12).
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Coit, Wm. Clark, 23005 Fairmount (21).
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Conroy, Kathleen T., 24146 W. Lake Rd., Bay Village.
Cragin, Raymond T., 825 Nat'l City E. 6th Bldg. (14).
Craig, John Glenn, 5700 Ridge Rd. (29).
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Crawford, W. C., 14589 Madison Ave. (7).
Crawford, W. J. Jr., 789 Union Commerce Bldg. (14).
Crooks, Robert J., 22374 Lorain Ave. (16).
Darling, Graeme, 214 Hippodrome Bldg. (14).
Davidson, T. W., 12204 Superior Ave. (6).
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Deibel, Kathryn R., 3948 Mayfield Rd. (21).
Denol, Julius P., 3395 Fulton Rd. (9).
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De Vanna, Helen M., 535 E. 185th (19).
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Dorchak, Emma F., 4137 E. 154th (28).
Doty, Chas. E., 1019 Hipp. Bldg. (14).
Drach, Dudley, 15600 Madison Ave. (7).
Drake, John Toby, 6609 Orchard Grove (9).
Duly, Mike Jr., 5415 Pearl Rd. (29).
Dunlap, Donald C., 464 The Arcade (14).
Dunn, Paul A., 2419 Lee Blvd. (18).
Durhamer, Wm. L., 19056 Detroit Rd. (16).
Dutcher, Lloyd E., 19533 Detroit Rd. (16).
Dykes, Stanley L., 4663 Turney Rd. (25).
Efferrh, L. J., 1404 E. 9th (14).
Eggleston, Phillip, 15600 Madison Ave. (7).
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Eisenberg, Albert C., 402-1010 Euclid Bldg. (15).
Ellicock, Donald, 107 South St., Chardon.
Elliott, S. K., 13181 Cedar Rd. (18).
Ellis, F. Ross, 16508 Detroit Ave. (7).
Engstrom, Roy G., 2636 N. Moreland Blvd. (20).
Everson, Paul J., 24130 Lake Shore Blvd. (23).
Faucett, James S., 12705 Lorain Ave. (11).
Feigenbaum, Gabriel, Rm. 516, 1010 Euclid Bldg. (15).
Felty, J. G., 4406 Pearl Rd. (9).
Ferris, Charles J., 308 Leader Bldg. (14).
Fisher, Forrest E., 14124 Detroit Ave. (7).
Fishman, Maurice J., 9720 Ridgewood Dr. (29).
Fodor, Alex, 3308 Lorain Ave. (13).
Fodor, Louis, 3308 Lorain Ave. (13).

Forbes, George E., 15118 Detroit Ave. (7).
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Franklin, Fred F., 4138 Lorain Ave. (13).
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Hildreth, Frank, 4925 Mayfield Rd. (21).
Hoffman, Arthur E., 3341 Broadway Rd. (9).
Hoke, Edward J., 2574 Wooster Rd. (16).
Holub, Fred, 12705 Miles (5).
Homa, John, 5705 Fullerton (3).
Homa, Stanley, 8808 Garfield Blvd. (5).
Hopkins, Floyd L., 451 The Arcade (14).
Horter, George, 10400 Brighton Rd. (8).
Hosler, Eleanor, 18432 Lynton Rd. (22).
Houghton, Burt W., 14412 Detroit Ave. (7).
Hrovat, Frances M., 888 Ravine Dr. (12).
Huber, Joseph, 1306 Warrensville Center Rd. (21).
Huxtable, H. S., 15509 Madison Ave. (7).
Inman, Lillian F., 19681 Mountville Dr., Maple Heights.
Jacobs, David H., 608 Park Bldg. (14).
Jackovic, Louis A., 4210 Clark Ave. (9).
James, Edwin L., 17110 Lake Shore Blvd. (19).
Jameson, Robert S., 18950 Lake Shore Blvd. (19).
Jarus, A. J., 4785 Pearl Rd. (9).
Jelarcic, Anton, 4663 E. 93rd (5).
Jennings, Minnie H., 14900 Broadway (5).
Jirousek, W. E., 3374 E. 55th (27).
Johnson, A. L., 15326 Lorain Ave. (11).
Johnson, Claude U., 17305 Madison Ave. (7).
Jones, I. H. Jr., 1404 E. 9th St. (14).
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Kemper, Edward J., 2536 Noble Rd. (21).
Kenney, John J., 2460 Glendon Rd. (18).
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Kilgus, Virginia W., 1361 W. 91st St. (2).
Kimpl, Lada, 12801 Corlett Ave. (5).
King, Arnold L., 4521 Brookpark Rd., Parma (29).
King, Arnold S., 816 Hippodrome Bldg. (14).
King, K. R., 1072 Pennfield Rd. (21).
Kinney, Carl S., 23650 Hazeltine Dr. (22).
Kirby, William H., 1900 Euclid Ave. (15).
Klarreich, Harold, 2717 Lorain (13).
Klaus, Doris, 1645 Lee Rd. (18).
Klein, Ce Belle M., 19211 Beachcliff Blvd. (16).
Klonowski, Stanley Jr., 10001 Russell Ave. (5).
Klum, John E., 15604 Waterloo Rd. (10).
Knific, John Sr., 820 E. 185th (19).
Knific, John Jr., 820 E. 185th (19).
Koblitz, H. D., Nat'l City E. 6th Bldg. (14).
Kovac, Edward F., 960 E. 185th (19).
Kraus, Stephen L., 627 Williamson Bldg. (14).
Krizman, Joseph A., 1204 Standard Bldg. (13).
Kuzler, John C., 5720 Ridge Rd. (29).
Kukla, Joseph E., 1112 Kenilworth Ave. (13).
Lamb, David S., 14625 Clifton Blvd. (7).
Lambert, Frank W., 12103 Forest Ave. (20).
Lang, Laurence H., 825 Nat'l City E. 6th Bldg. (14).
Langham, E. L., 5152 Warrensville Center Rd., Maple Heights.
LARONGE, JOSEPH, 700 Hippodrome Bldg. (14).
Laronge, Louis S., 700 Hippodrome Bldg. (14).
Larsen, Carl R., 484 The Arcade (14).
Larsen, John, 4169 Pearl Rd. (9).
Larson, Theodore E., 809 Soc. for Sav. Bldg. (14).
Laundry, Howard H., 825 Nat'l City E. 6th Bldg. (14).
Laundry, R. B., 15600 Madison Ave. (7).
Lawrence, Donald C., 20141 W. Lake Rd. (16).
Lazor, John, 4719 Brainard Rd., R.D. 2, Chagrin Falls.
Leeb, S. James, 2775 S. Moreland Blvd. (20).
Lefton, Benton, 18320 Lanken Ave. (19).
Lemon, James A., 1472 Wilmar Rd. (21).
Leslie, Samuel J., 1355 Haydon Ave. (12).
Levine, Benjamin B., 3234 Oak Rd. (18).
LEWIS, M. E., 720 Euclid Ave. (14).
Lindsay, Walter E., 16809 Detroit Ave. (7).
Lloyd, N. R., 730 Nat'l City E. 6th Bldg. (14).
Logan, Kathryn Lamb, 13600 Shaker Blvd. (20).
Lombardo, Angie, 24481 Lakeland Blvd. (23).
Long, Hazel M., 2126 Lee Rd. (18).
Luddecke, Arno, 1385 Cooke Ave. (7).
Lutz, C. A., 23443 Lorain Rd., North Olmsted.
Lynch, William, 17620 Lake Shore Blvd. (19).
Lytkowski, Walter, 6821 Fleet Ave. (5).
Mac Kim, Anne, 905 Marshall Bldg. (13).
Maber, Francis J., 15802 Lorain Ave. (11).
Male, George, 11407 Union Ave. (5).
Malm, W. E., 414 1010 Euclid Bldg. (15).
Manning, George A., 9611 Lorain Ave. (2).
Markos, Chris, 4380 Pearl Rd. (9).
Martin, I. R., 19625 Scottsdale Blvd. (22).
Maschuk, S. R., 4810 Lee Rd. (28).
Maser, Walter K., 15777 Broadway.
Masterson, C. P., 10429 Clifton Blvd. (2).
Matecki, Joseph P., 13835 Lorain Ave. (11).
Matt, Henry J., 5717 Fleet Ave. (5).
Matthews, Bain Jr., 13872 Bennet Rd., North Royalton.
Mavee, Frank V., 17110 Lake Shore Blvd. (19).
Mazanec, Joseph, 3875 E. 131st (5).
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McCourt, Muriel L., 3665 Towson Rd.
McDiarmid, Allen, 4527 Pearl Rd. (9).
McGarry, John F., 14320 St. Clair (10).
McGwinn, George D., 905 Marshall Bldg. (14).
McLaughlin, Martin L., 13231 Detroit (7).
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Merritt, Raymond A., 19284 Detroit Rd. (16).
Mertens, Henry R., 16800 Madison Ave. (7).
Meyer, E. B. Jr., 2775 S. Moreland Blvd. (20).
Meywes, Peter, 3374 E. 55th St. (27).
Mikol, Alex, 9106 Broadway (5).
Miller, Ernest H., 16300 Detroit Ave. (7).
Miller, W. E., 1000 Union Comm. Arcade (14).
Minarik, F. L., 4909 E. Park Dr., North Olmsted.
Miskolcy, Frank, 4499 Broadway Rd. (9).
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Mullis, P. P., 6606 Superior Ave. (3).
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Naegele, Fred S., 14003 Lorain Ave. (11).
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Nejedlik, James F., 11015 Union Ave. (5).
Nelson, Frank C., 21445 Lorain Rd. (26).
Neroni, John P., 12501 Woodland Ave. (20).
Neuman, Emilie, River Rd., Gates Mills.
Newcomer, Frank C., 1820 Union Comm. Bldg. (14).
Nicolaidis, Paul, 9702 Denison Ave. (29).
Noble, Edward J., 3550 W. 97th (2).
O'Brien, Martin J., 1113 Fidelity Bldg. (14).
Obuch, John R., 4725 W. 35th St. (9).
Olesick, James S., 5546 Pearl Rd., Parma (29).
Olshens, Henry, 1266 E. 71st St. (3).
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Ostendorf, Edgar L., 33 Public Sq. (13).
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Pate, Oscar B., 455 E. 200th St., Euclid (19).
Palk, Jos. C., 12125 Revere Rd. (5).
Pargburn, Wylie Jr., 4593 Pearl Rd. (9).
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Pasek, Frank, 2047 Miramar (21).
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Phells, Vernon J., 19211 Detroit Rd. (16).
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Phillips, A. R., 607 Williamson Bldg. (14).
Phinney, James C., 19284 Detroit Rd. (16).
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Pohner, Marcus E., 23933 Lorain Rd., North Olmsted.
Pone, Howard E., 809 Hippodrome Bldg. (14).
Popil, Nicholas B., 4725 W. 35th St. (9).
PORATH, JOSEPH, 2828 Euclid Ave. (15).
Powers, Raymond C., 25900 Chardon Rd. (17).
Pressler, Milton E., 16425 Lorain Ave. (11).
Prischak, Michael Sr., 3674 E. 112th St. (5).
Prischak, Michael Jr., 11500 Union Ave. (5).

Pyler, Frank, 23570 Mastick Rd., North Olmsted.

Racek, John S., 4168 E. 131st St. (5).
Racek, William J., 12915 Miles Ave. (5).
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Rebic, Robert J., 1019 Woodlane Dr. (24).
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Reed, Robert D., 19054 Detroit Rd. (16).
Regal, Ralph Albert, 1611 Holyoke Ave. (12).
Reinart, F. J., 17408 Lorain Ave. (11).
Reiss, Martin, 823 Prospect Ave. (15).
Risman, Joseph J., 3942 Lee Rd. (28).
Robbins, Harry, 340 Leader Bldg. (14).
Rogers, James F., 6821 Fleet Ave. (5).
Rosenblum, Sam, 10311 Superior Ave. (6).
Rosenthal, Lester M., 20651 Lake Shore Blvd. (19).
Rossoll, William D., 4313 State Rd. (9).
Rowland, Homer M., 4163 Mayfield Rd. (21).
Rowland, John P., 4163 Mayfield Rd. (21).
Rozance, John, 15604 Waterloo Rd. (10).
Rozehnal, Ludvik A., 3819 E. 131st St. (20).
Rusnov, John, 3715 E. 106th (5).
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Salapa, George, 4380 Pearl Rd. (9).
Sandusky, Frank F., 4313 State Rd. (9).
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Scott, Roscoe E., 1537 Chardon Rd. (17).
Sedory, John, 3317 E. Overlook (18).
Seidman, Elmer H., 15600 Madison Ave. (7).
Selker, Samuel W., 13431 Cedar Rd., Cleveland Heights.
Shatzer, Terry O'Neil, 15517 Detroit Ave., Lakewood (7).
Shimmon, Ray M., 16808 Kinsman Rd. (20).
Shlesinger, Louis J., 2568 Overlook Rd. (6).
Siegler, Ernest H., 2555 State Rd. (29).
Sikorski, Joseph, 13201 Huron Ave. (5).
Smith, Jos. M., 19548 Detroit Rd. (16).
Smith, Lawrence E., 1058 Union Comm. Bldg. (14).
Smolinak, Edward W., 4005 E. 71st St. (25).
Smythe, Marcus L., 20100 Kinsman (22).
Sobel, Rudolph W., 5636 Ridge Rd. (29).
Sothern, Lewis A., 11912 Lake Shore Blvd. (8).
Southard, Seth H., 19284 Detroit Rd. (16).
Spera, Geo. J., 11012 Notre Dame (4).
Sperring, Alois, 9713 Denison Ave. (2).
Spielman, Carl W., 17626 Groveswood Ave. (19).
Spitzig, Joseph A., 19115 Detroit Rd. (16).
Stakich, Daniel, 15813 Waterloo Rd. (10).
Stank, Mrs. Dorothy, 1502 Coventry Rd. (18).
Stark, Dorothy H., 13600 Shaker Blvd. (20).
Staunch, V. L., 4917 W. 220th St. (26).
Steffner, Raymond C., 2419 Lee Blvd. (18).
Steiger, Norbert W., 2812 Lorain Ave. (13).
Steller, Harry L., 6230 Euclid Ave. (3).
Stern, Joseph, 9514 Lorain Ave. (2).
Sternad, E. R., 4626 Turney Rd. (25).
Stern, Robert L. Sr., Kinsman Rd., Chagrin Falls.
Stollmeyer, Joseph C., 2590 E. 130th (20).
Stone, Jessica Justine, 4445 Parkton Dr. (28).
Strainic, George, 778 E. 185th (19).
Stratton, May Belden, 19101 Van Aken Blvd. (22).
Strekal, Jacob, 405 E. 200 St. (19).
Strobel, Ben E., 15118 Detroit Ave., Lakewood (7).
Sturges, Ethel M., 908 Ford Rd. (24).
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Sutcliffe, Taylor H., 12800 Shaker Blvd. (20).
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Taft, Homer S., 29404 Lake Rd., Bay Village.
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Umble, Fern A., 14417 Detroit Ave. (7).
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Vaneck, Ralph A., 12648 Lorain Ave. (11).
Varady, Michael M., 2700 Lorain Ave. (13).
Vargo, Michael J., 2811 Seymour Ave. (13).
Vick, Willis C., 18840 Lorain Ave. (26).
Wade, Harold A., 3686 W. Park Blvd. (11).
Wagner, May Rose Duffy, 2136 Noble Rd. (12).
Wain, L. H. Jr., 706 Williamson Bldg. (14).
Walter, Ralph F., 2424 Broadway Rd. (9).
Wargo, Edward H., 9219 Miles Ave. (5).
Wargo, William A., 9219 Miles Ave. (5).
Warren, Raymond D., 2375 Noble Rd. (12).
Wearsh, Gerald C., Western Reserve Bldg., Chardon.
Webb, James A., 12417 Cedar Rd. (6).
Webster, Cecil H., 12434 Cedar Rd. (6).
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West, William B., 33 Public Sq. (13).
Westmoreland, C. R., 22050 Lake Shore Blvd. (23).
White, Earle E., Plain Dealer Bldg. (14).
White, William Irving, 16830 Kinsman Rd. (20).
Wieland, Walter F., 12429 Cedar Rd. (6).
Wilkinson, Ezra G., 2495 Lee Blvd. (18).
Wilkinson, Robert O., 3700 Ridge Rd., Parma (29).
Williamson, R. B., 1414 Victoria Ave. (7).
Willkom, Herman, 2012 W. 25th St. (13).
Wolf, James B., 415 Nat'l City Bank E. 6th (14).
Wolfe, John Carroll, 18005 Kinsman Rd. (22).
Wollerman, William T., 15326 Lorain Ave. (11).
Woods, William E., 3001 Fairmount Blvd. (18).
Wurstner, Joseph E., 2082 E. 4th St. (15).
Yerty, Arthur W., 1573 Hayden Ave. (12).
Yerty, Charles A., 1573 Hayden Ave. (12).
Zawada, Stephen, 7127 Broadway Ave. (5).
Zeman, Otto M., 4180 E. 147th St. (28).
Zoloty, Frank W., 8026 Whittington Dr. S.W. (29).

Columbiana County Real Estate Board

Active Members, 10; Others, 4.
President: Clyde M. Tchantz, 27 Park Ave., Lisbon.
Secretary: J. S. Gibson, 26 Walnut St., Leetonia.
Brian, Mary S., 139 S. Lincoln Ave., Salem.
Columbiana Realty, Inc., 32 S. Main, Columbiana.
Fisher, J. J., 1059 E. State St., Salem.
Fisher, J. J., 1059 E. State St., Salem.
Gibson, James S., 26 Walnut St., Leetonia.
Gow, C. D., 123 S. Broadway, Salem.
Greenmeyer Agency, 26 Walnut St., Leetonia.
Kridler, Chester E., 267 E. State St., Salem.
Rauch Agency, 123 W. Lincoln Way, Lisbon.
Tchantz, Clyde M., 27 Park Ave., Lisbon.

Columbus Real Estate Board

Active Members, 295; Others, 600.
President: Edgar R. Johnson, 8 E. Long St. (15).
Executive Secretary: L. I. Chambers, 42 E. Gay St. (15).
Ackland, Richard E., 1566 E. Main St. (5).
Ackley, Wallace F., 2108 Arlington Ave. (12).
Alpaugh, Kermit S., Groveport.
Armstrong, Walter A., 2079 1/2 N. High St. (1).
Armstrong, W. L., 2483 E. Main St. (9).
Arnold, James D., 74 E. Gay St. (15).
Aumiller, Leighton E., 8 E. Long St. (15).
Babbitt, Frank M., 2130 Arlington Ave. (8).
Bach, James F., 145 N. High St. (15).
Balderson, Charles W., 3649 N. High St. (2).
Bangham, George H., 12 N. 3rd St. (15).
Barnes, W. Fleming, 2434 Chester Lane (12).
Barnes, W. E., 3306 N. High St. (2).
Baron, G. S., 101 N. High St. (15).
Bates, Merritt A., Reynoldsburg.
Beard, Russell E., 42 E. Gay St. (15).
Beatty, Carl R., Waterloo St., Canal Winchester.
Beatty, Paul R., Waterloo St., Canal Winchester.
Bechtel, Charles W., 3649 N. High St. (2).
Beck, Lester N., 1529 E. Livingston (5).
Beques, D. Wendell, 21 E. State St. (15).
Berlin, Harry S., 1987 Tewksbury Rd.
Blessington, John M., 145 N. High St. (15).
Bonner, John T. Jr., 2907 N. High St. (7).
Brenholts, Roy, 8 E. Long St. (15).
Breyfogle, James C., 74 E. Gay St. (15).
Briggs, Joseph M., 2596 Sullivant Ave. (4).
Brown, J. W., 36 W. Gay St. (15).
Brownfield, C. Wm., 2637 Cleveland Ave. (11).
Buckingham, Luie, 49 14th Ave. (1).
Burnstine, Marcus H., 8 E. Broad St. (15).
Caldwell, Harry E., 4343 N. High St. (14).
Call, Dudley M., 2765 Cleveland Ave. (11).
Carmack, Gilbert H., 20 S. 3rd St. (15).
Carpenter, Elwood, 4840 N. High St. (14).
Caruthers, Paul R., 635 High St., Worthington.
Carver, Kenneth A., 2108 Arlington Ave. (12).
CASE, W. LYMAN, 150 E. Broad St. (15).
Casto, Don M. Jr., 42 S. 4th St. (15).
Chapman, Harvey A., 42 E. Gay St. (15).
Cheek, Emerson S., 1751 W. 5th Ave. (12).
Cheek, Ross W., 42 E. Gay St. (15).
Click, Bernard E., 2483 E. Main St. (9).
Clum, George O., 51 N. High St. (15).
Clutter, Reid, 8 E. Broad St. (15).
Cochran, E. Ray, 44 East Broad St. (15).
Coffman, Guy E., 9 E. Long St. (15).
Collmer, Arthur B., 233 Oakland Park.
Conant, Guy L., 8 E. Long St. (15).
Converse, John H., 209 S. 3rd St. (15).
Cooke, Preston, 8 E. Broad St. (15).
Corotis, Robert E., 3 E. Long St. (15).
Coultrap, Don C., 1518 W. First Ave. (12).
Creta, Charles V., 615 S. James Rd. (13).
Cullen, Ralph P., 4501 N. High St. (12).
Cuthbert, R. B., 22 E. Gay St. (15).

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Davis, Herman C., 271 Dana Ave. (8).
Davis, Hugh M. B., 1206 N. High St. (1).
DAWSON, EDWARD M., 3 E. Long St.
Day, William S., 895 E. Cook Rd.
Decker, Paul, 4567 N. High St. (14).
DENMEAD, ROBERT G., 35 E. State St. (15).
DeVault, Ray S., 1524 Neil Ave. (1).
Dickinson, Hal D., 471 S. Drexel Ave. (9).
Dingledine, Robert S., 2338 E. Main St. (9).
Dolle, Charles L. J., 33 N. High St. (15).
Doty, Boyd P., 6 1/2 N. State St., Westerville.
Eckley, Richard M., 1794 W. 5th Ave. (1).
Edgington, Thomas S., 1659 Cleveland Ave. (11).
Eidson, Willard C., 2450 E. Main St. (9).
Eiselt, Henry E., 297 S. High St. (15).
Elberfeld, William, 316 N. Columbia Ave. (9).
Enderley, George, 8 E. Long St. (15).
Esper, Harold C., 24 E. Main St. (15).
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Feibel, Julius C., 1312 E. Broad St. (5).
FEIBEL, LOUIS A., 145 N. High St. (15).
Fergus, Carl F., 20 E. Long St. (15).
Fisher, Don Harper, 252 W. 5th Ave. (1).
Fisher, Robert E., 4501 N. High St. (2).
Fitz-Henry, W. J., 75 E. Gay St. (15).
Fledderjohann, Edwin, 155 W. Kenworth Rd. (2).
Folpe, Norman, 11 E. Gay St. (15).
Fox, Marcus W., 837 Brentnall Rd. (3).
Frailley, Lester E., 3335 Henderson Rd. (2).
Freeman, Harry D., 66 E. Broad St. (15).
Freeman, Ivan C., 3117 W. Broad St. (4).
French, Curtis, 50 E. Broad St. (15).
Fritsche, Ernest G., 879 Eastmoor Blvd. (9).
Fritsche, George W., 22 E. Gay St. (15).
Gabay, Stephen, 2679 1/2 E. Main St. (9).
Galbreath, George R., Fairless Hills, Pa.
GALBREATH, JOHN W., 42 E. Gay St. (15).
GIRE, M. A., 44 E. Broad St. (15).
Gockenbach, Harold C. Jr., 51 E. Gay St. (15).
Goebbel, Michael, 745 S. High St. (6).
Golay, Earl W., 79 E. State St. (15).
Gomer, F. Larry, 1393 Grandview Ave. (12).
Gore, Ivan H., 17 S. High St. (15).
Graham, Russell E., 4675 N. High St.
Greer, Ralph R., 2366 Dorset Rd. (21).
Grover, Edgar T., 2400 Indianola Ave. (11).
Grover, Harold W., 1481 Mulford Rd. (12).
Guthies, George F., 36 W. Gay St. (15).
Guthies, George F., 36 W. Gay St. (15).
Guthrie, C. C., 36 E. Gay St. (15).
Hadler, William H., 17 S. High St. (15).
Haignere, Eugene B., 36 W. Gay St. (15).
Hammond, Frank N., 817 E. Rio Grande St., El Paso, Tex.
Hansel, Roscoe H., 1099 E. Broad St. (5).
Hardesty, Albert G., 1579 Northwest Blvd. (12).
Havens, William F., 11 E. Gay St. (15).
Hayhurst, Charles F., 145 N. High St. (15).
Heidorn, L. E., 2462 N. High St. (2).
Heidorn, William F., 3528 N. High St. (2).
Heiskell, W. D., Williamsport.
Hendrickson, Mark C., 42 E. Gay St. (15).
Hill, B. R., 547 W. Broad St. (8).
Hoff, James E., 195 E. State St. (15).
Hoover, Glenn C., 209 S. High St. (15).
Horlocker, Elsworth, 85 E. Gay St. (15).
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Hysell, Denver E., 1000 Elmwood Ave. (12).
Hysell, Ted, 385 Garden Rd. (12).
Irion, Cecil K., 3135 N. High St. (2).
Irwin, Creth D., 965 W. Broad St. (8).
JACKSON, IRA C., 2719 E. Main St. (9).
Jennings, James E., 2700 Walnut St., Westville.
Jilek, Byron C., 4501 N. High St. (2).
Johnson, Charles F., 8 E. Long St. (15).
Johnson, Clarence R., 74 E. Gay St. (15).
Johnson, Edgar R., 8 E. Long St. (15).
Johnson, Fred H., 8 E. Broad St. (15).
Johnson, Guy, 11 W. Weber Rd. (11).
Johnson, Herman H., 12 N. 3rd St. (15).
Jones, Charles O. Jr., 2676 York Rd. (12).
Jones, J. Newton, 1393 Grandview Ave. (12).
Jones, William E., 3170 Wicklow Rd. (4).
Kaiser, Norman P., 904 E. 12th Ave.
Kegelmayer, Carl J., 97 S. Broadleigh Rd.
Kerr, Wilburn K., 42 E. Gay St. (15).
Kinney, Richard, 20 N. High St. (15).
Knight, Edwin, 2381 Onandaga Dr. (12).
Koch, Clarence W., 2719 Lakewood (9).
Koebel, Leigh, 53 E. Gay St. (15).
Kohr, Paul H., 42 E. Gay St. (15).
Kohr, Thomas P., 42 E. Gay St. (15).
Koon, Norman L., 1295 Parsons Ave. (6).
Kreischer, Bruce M., 553 E. Broad St. (15).
Kropp, Walter C., 297 S. High St. (15).
Larkin, Gordon Y., 2554 Ferris Park Dr.
Layne, George J., 2627 Sullivant Ave. (4).
Leppert, Ross, 671 High St., Worthington.
Lewis, Harry M., 780 W. Broad St. (8).
Loudermilk, Geo. W., 961 Parsons Ave. (6).
Lowman, Bruce A., 66 E. Broad St. (15).
Maloney, Ralph, 36 W. Gay St. (15).
Manessier, Clem H., 2679 1/2 E. Main St. (9).
Manley, Earl W., 190 E. Weisheimer Rd. (11).
Markin, Robert E., 1235 Pauline Ave.
Marshall, Marvin T., 1570 Republic Ave.
Mayer, Paul C., 3135 N. High St. (2).
McAllister, W. H., 5 W. Broad St. (15).
McConnell, Burr H., 2020 Sullivant Ave. (4).
McCorkle, W. R. Jr., 2394 Lakewood Dr.
McDorman, Max, 37 W. Gay St. (15).
McDowell, Dan C., 2276 Abington Rd. (12).
McFadden, Warren A., 1797 Oakland Park (11).
Mehl, James L., 2509 1/2 Cleveland Ave. (11).
Merkel, James F., 17 S. High St. (15).
Messer, R. Paul, 36 W. Gay St. (15).
Metzger, Phillip J., 4160 Maize Rd. (11).
Miller, Ronald C., 2070 Arlington Ave. (12).
Moccabee, William E., 1434 W. State St. (8).
Moore, James H., 2310 Oxford Rd.
Morgan, David, 36 E. Gay St. (15).
Morris, Orin E., 40 W. Gay St. (15).
Morrow, Robert A., 5377 N. High St., Worthington.
Mossgrove, Fred A., 546 Drexel Ave. (9).
Mott, Charles S. Sr., 8 E. Long St. (15).
Nance, O. C., 1438 W. Broad St. (4).
Neff, Cecil L., 250 E. State St. (16).
Nelson, Wallace E., 8 E. Long St. (15).
Nentwich, Joseph A., 66 E. Broad St. (15).
Norris, Benjamin F., 957 Gilbert St.
Norris, Lowell, 4143 N. High St. (14).
Nudd, Charles H., 74 E. Gay St. (15).
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Osgood, W. S., 11 E. Gay St. (15).
Oyer, J. Edward, 2130 Arlington Ave. (12).
Pace, John H., 2160 Tremont Center.
PADDOCK, FRANCIS W., 85 E. Gay St. (15).
Palmer, Dale H., 313 E. Kanawha, Worthington.
Peck, Wm. K., 12 N. 3rd St. (15).
Peoples, L. D., 232 S. High St. (15).
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Prine, Malcolm R., 44 W. Gay St. (15).
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Ranck, Clarence S., 70 N. Harris Ave. (4).
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 Roth, Harry R., 8 E. Broad St. (15).
 Rubin, M. Harold, 5 E. Long St. (15).
 Rusk, Ray E., 85 E. Gay St. (15).
 Ryan, Howard T., 101 N. High St. (15).
 Sayer, Theodore J., 271 S. Central Ave. (4).
 Schleckman, William S., 1695 Glen Ave. (12).
 Schreiner, Carl L., %Danherst Corp., Fairless Hills, Pa.
 Schofield, Mark S., 74 E. Gay St. (15).
 Shank, F. F., 2552 W. Broad St. (4).
 Shapter, Walter J. Jr., 40 W. Gay St. (15).
 Sharr, Jacob Albert, 36 W. Gay St. (15).
 Shaw, George L., 486 S. Yale Ave. (8).
 Shea, Archie, 74 E. Gay St. (15).
 Shelton, John W., 609 Cherry St., West Palm Beach, Fla.
 Shields, L. V., 3649 N. High St. (2).
 Shoaf, Granville, 2952 Alkire Rd., Grove City.
 Showe, Hugh M., 2108 Arlington Ave. (12).
 Shuman, J. Alfred, 2043 Cleveland Ave. (11).
 Shuman, James F., 2043 Cleveland Ave. (11).
 Sigrin, H. E., 8 E. Long St. (15).
 Simpson, Lewis B., 3649 N. High St. (2).
 Skeele, William R., 1580 King Ave. (12).
 Skunza, Sam, 511 Hinman Ave.
 Sloan, D. R., 85 E. Gay St. (15).
 Smith, Carl E., 236 Columbia Ave. (4).
 Smith, Fred C., 815 N. Nelson Rd. (3).
 Smith, Hugh C., 909 Sullivan Ave. (4).
 Smith, Robert A., 16 E. Broad St. (15).
 Souder, Walter A., 175 S. High St. (15).
 Spitzer, Paul R., 74 E. Gay St. (15).
 Stallman, Howard P., 50 E. Broad St. (15).
 Stephenson, Chester H., 1990 N. High St. (11).
 Stevens, James M., 1434 W. State St. (8).
 Stewart, Dale Wood, 8 W. Gay St. (15).
 Stine, Robert M., 2063 Springhill Dr. (12).
 Stoneburner, Harley L., R.D. 4, Delaware.
 Strauch, H. J., 6 W. Frames.
 Swepston, Dwight C., 3891 Westerville Rd. (12).
 Talbott, William P., 2138 Summit St.
 Tannahill, C. W., 918 Mt. Pleasant Rd.
 Tellinghuisen, O. A., 1764 Lancashire Rd.
 Thacker, Orrin, 150 E. Broad St. (15).
 Thomas, Oscar L., 85 S. Grant Ave. (15).
 Thompson, King G., 2160 Tremont Center (12).
 Thrall, Walter, 74 E. Gay St. (15).
 Tift, George E., 1933 Chelsea Rd.
 Todhunter, Robert, 11 E. Gay St. (15).
 Truitt, Frank W., 6717 4th Ave. N., St. Petersburg, Fla.
 Van Sickle, Perry E., 2407 Argyle Dr. (19).
 Wade, Larry N., 1089 E. Broad St. (5).
 Wagner, Henry L., 457 Cleveland Ave. (3).
 Walker, George W., 1641 E. Main St. (5).
 Ward, Leslie C., 85 E. Gay St. (15).
 Watt, Donald H., 112½ N. Court St., Circleville.
 WEARS, LEE H., 145 N. High St. (15).
 Weiler, Robert, 175 S. High St. (15).
 Weir, Paul V., 66 S. Grant Ave. (15).
 Welch, Robert J., 4840 N. High St. (14).
 Welch, Russel S., 749 E. Broad St. (15).
 Wharton, Walter I., 66 E. Broad St. (15).
 Wheaton, William W., 56 E. Gay St. (15).
 Whipples, Rush H., 35 E. Gay St. (15).
 Wideman, Clark, 1556 Barrington Rd. (12).
 Will, Edwin J., 2520 Tremont Rd. (12).
 Wilson, Nolin H., 42 E. Gay St. (15).
 Wolfe, Herbert T., 2108 Arlington Ave. (12).
 Wolfe, Wayne E., 2½ N. State St., Westerville.
 Wollam, Emerson, 2434 Chester Lane (12).
 Wollam, Henry C., 2434 Chester Lane (12).
 Wollett, Howard S., 42 E. Gay St. (15).
 Woodmansee, Burch J., 1354 E. Main St. (9).
 Yerke, Marvin C., 16 E. Broad St. (15).
 Young, George J., 1298 Murrell Ave. (12).
 Zieg, Harold F., 581 E. Town St. (15).
 Zimpfer, Fred P., 35 E. Gay St. (15).
 ZINN, WILLIAM P., 37 N. 3rd St. (15).

Coshocton County Real Estate Board

Active Members, 13; Others, 11.
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 Secretary: Mary Brent Davis, 730 Main St.

BAUGHMAN, WILLARD, 730 Main St., Coshocton.
 English, Eber T., 416½ Main St., Coshocton.
 Foster, Everett, 226 N. 4th St., Coshocton.
 Guthrie, Glenn R., 439½ Main St., Coshocton.
 Harris, Chester G., 439½ Main St., Coshocton.
 Hotham, Forest E., 730 Main St.
 Karr, Fred C., 409½ Main St., Coshocton.
 Marquand, Lester, 101 E. Main St., W. Lafayette.
 McClure, Robert, 100 W. Main St., W. Lafayette.
 Mizer, Audrey V., 117 S. 4th St., Coshocton.
 Shipp, John C., 117 S. 4th St., Coshocton.
 Thompson, H. D., 135 S. 6th St., Coshocton.
 Wardrop, Peter, 532½ Main St., Coshocton.

Darke County Real Estate Board

Active Members, 24; Others, 1.
 President: Marion Perry, Greenville Nat'l Bank Bldg., Greenville.
 Secretary: James B. Troutwine, 5 Public Sq., Greenville.
 Barnett, Harold, Park Dr., Greenville.
 Brandt, Clarence, 1060 E. 4th St., Greenville.
 Clark, Ford, Park Dr., Greenville.
 Collins, W. R., 206 Maple Ave., Greenville.
 Curtner, Leonard, Gettysburg.
 Denniston, C. R., Memorial Dr., Greenville.
 Dunlevy, Bertha, 415 Far Hills, Dayton.
 Ebleing, Robert, 108 Washington Ave., Greenville.
 Gilbert, Harold, RFD 5, Greenville.
 Harrison, John, Ansonia.
 Katzenberger, Guy, 219 Vine St., Greenville.
 Mont, Theo., 316 S. Broadway, Greenville.
 Perry, Marion, Greenville Nat'l Bank Bldg., Greenville.
 Routzong, Iva., 322½ Broadway, Greenville.
 Sharp, A. L., Greenville Nat'l Bank Bldg., Greenville.
 Sipe, Theo., 112 Ft. Jefferson Ave., Greenville.
 Troutwine, E. C., 5 Public Sq., Greenville.
 Troutwine, James, 5 Public Sq., Greenville.
 Troutwine, V. S., 5 Public Sq., Greenville.
 Warrick, Dale, 202 E. 4th St., Greenville.
 Wehrley, A. J., 332 13th St., Greenville.
 White, Frank, 916 Washington Ave., Greenville.
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Dayton Real Estate Board

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 Acme Realty, 400 Knecht Dr. (5).
 Adams, J. Robt., Rt. 1, Box 500 (5).
 Adams, M. H., 536 Shadowlawn Ave. (9).
 Albaugh, R. K., 2915 Ridge Ave. (4).
 Alexander, Evan Rlty., 721 Watervliet Ave. (10).
 Allen, O. W., Box 142A, R.R. 1, Miamisburg.
 Altick, David H., 330 Lonsdale Ave. (9).
 Amand, Richard E., 4311 Town & Country Rd. (9).
 Arling, G. F., 415 Nordale Ave. (10).
 Armstrong, John, 1553 Salem Ave. (6).
 Bader, Henry, 41 S. Ludlow St. (2).
 Bailey, Kenneth C., 36 S. 8th St., Miamisburg.
 Beaver, Chas. L., 1012 Knott Bldg. (2).
 Becher, Allen F., 1107 Knott Bldg. (2).
 Beck, Byron B., 238 Beechwood Ave. (5).
 Becker Rlty Co., Ed M., 301 Lowe Bldg. (2).
 Beerman, Arthur, 4217 N. Main St. (5).
 Bereda, Edward J., 1115 Arbor Ave. (10).
 Berning, Ted, 606 Haynes St. (10).
 Beseker, Richard D., Verona.
 Bisch, M. R., 918 Reibold Bldg. (2).
 Blanton, John T., 2200 Salem Ave. (6).
 Boes, Walter W., 242 Valley St. (4).
 Bohlender, Esther, 906 Callahan Bldg. (2).

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 Brenner, John, 701 N. Broadway (7).
 Brock, Paul F., 36 Dellwood Ave. (9).
 Brown, E. O., 4517 Midway Ave. (7).
 Brown, Fahrendorff & Brown, 307 Keith Bldg. (2).
 Brown, Herbert H., 1634 Kipling Dr. (6).
 Brownell, J. R. & Co., 645 Salem Ave. (6).
 Brun, Lawrence J., 1302 Linden Ave. (10).
 Byrne Realty Co., 307 American Bldg. (2).
 Carpenter, Dorothy, R.R. 8, Box 408 (3).
 Carroll, Frank R., 1109 Third Nat'l Bldg. (2).
 Carter, Ariene D., Rt. 1, Miamisburg.
 Cavanaugh, Chas. W., 2018 Salem Ave. (6).
 Cavanaugh's Real Estate Service, 2018 Salem Ave. (6).
 Chatterton, Jerry, 3716 Wenzler Dr. (9).
 Christian, Jos. W., 318 Lexington Ave. (7).
 Citizens Federal S&L Ass'n, 19 E. Third St. (2).
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 Denlinger, Orval, 2235 Patterson Blvd. (9).
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 Haverstick, Jos. B., 2412 Far Hills Ave. (9).
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Downing, Hoyt P., 1603 Mentor Ave., Mentor.
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Burget, Ernest M., RFD No. 2, Elida.
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Heitzman, Sam, 407 N. Wayne St., Piqua.
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Henne, Harry, Public Sq., Troy.
Homer, Frederick M., Schaible Bldg., Troy.
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Shannon, Ora, 43 Gairner Ave.
Spellman, Lewis, 8 N. Park Pl.
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Luke, Wayne, 323 W. Main St., Montpelier.
Mack, J. Howard, 121 Clinton St., Defiance.
Patten, Leonard F., State Bank Bldg., Defiance.
Ridenour, Ford, Bryan.
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Salesberry, Dale, Wauseon.
Savage, W. R., 150 E. High St., Hicksville.
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Speiss, Nelson E., Wauseon.
Strait, Harold, Defiance.
Turnbull, Geo. W., Delta.
Turnbull, Gordon J., Wauseon.
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Zug, Harry, 114 N. Fulton St., Wauseon.

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Bolte, Gene, 138 E. 2nd St., Port Clinton.
Byers, Don, Clyde.
Foreman, Don, Oak Harbor.
Fredericks, Herman, Erie Theatre Bldg., Port Clinton.
Gielow, Emery, R.F.D., Port Clinton.
Lilley, J. T., 515 1/2 W. State St., Fremont.
Lucas, Robert B., 101 1/2 S. Front St., Fremont.
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Foster, Walter E., Main St., Thornville.
Hickerson, Marion W., Pennsville.
Holden, T. J., 312 First St., New Lexington.
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Heiskell, William D. Jr., Williamsport.
Hines, Leslie John, 118 N. Scioto St., Circleville.
Lewis, Robert E., New Holland.
Millar, Benford S., "Tim", 120 E. Franklin St., Circleville.
Parrett, Mack D., 214 E. Main St., Circleville.
Smith, E. A., 209 E. Main St., Circleville.
Wallace, Ed., 219 1/2 S. Court St., Circleville.
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Bryant, Forrest B., 136 N. Water St., Kent.
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Hatcher, J. D., 427-28 Nat'l Bank Bldg.
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Davis, Glen, West Alexandria.
Duke, Glen C., 103 N. Barron St., Eaton.
Ehler, Homer, R.R. 1, Lewisburg.
Hamilton, K. E., West Alexandria.
Hoerner, F. E., Lewisburg.
Markey, Clarence W., 103 N. Barron St., Eaton.
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Richards, O. E., 110 N. Barron St., Eaton.
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Betsch, Vernon, 730 N. High St., Chillicothe.
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Cushman, C. C., 548 Laurel.
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 Bollenbacher, Ralph, IOOF Bldg., Van Wert.
 Crooks, Carl L., W. Court St., Van Wert.
 Egan, Edwin V., W. Court St., Van Wert.
 Manship, Robert J., 118½ S. Washington St., Pollock, Homer, Route 3, Delphos.
 Smith, Don, 135½ E. Main St., Van Wert.
 Stripe, Emmett, 1111 W. Main St., Van Wert.

Warren Real Estate Board

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 Armstrong, Harold B., 236 Adelaide S. E.
 Bell & Chryst, 5 Hippodrome Bldg.
 Boetticher, J. E., 106 Mahoning Bldg.
 Braden, George C., 7 Hippodrome Bldg.
 Burgemyer, Louis G., 2252 Mahoning Ave.
 Cain, Ed, 1045 E. Market.
 Evans, Harlan T., 514 Freeman, N.W.
 Fender, August, 771 E. Market St.
 Frasca, Ann C., 527 Mason St., Niles.
 Goss, A. E., 106 N. Park Ave.
 Graham, Walter D., 218 High, N.E.
 Griffith, Isaac, 410 E. Kline St., Girard.
 Harrell, Paul, 138 E. Market St.
 Heron, W. W., 218 High St., N.E.
 Hutchison, Effie, Rt. 3.
 Knoke, D'Etta A., 123 High, N.E.
 Krivan, John, 220 E. Market.
 Lewis, C. H. & Son, 1 Franklin Bldg.
 Lynn, W. E., 418 Tod Ave., S.W.
 Marton, George J., 203 Franklin Bldg.
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 Ryther, Harold A., 139 S. Park Ave.
 Scott, James H., 316 Bonnie Brae Ave.
 Spalvieri, John, 7 Electric Bldg.
 Stephens, C. E., 106 High St.
 Stogdill, Fred B., 707 Roosevelt N. W.
 Thomas, E. F., Mahoning Ave. Ext., N.W.
 Thompson, Josephine, 454 Vine N. E.
 Totten, Kenneth, 123 High N. E.
 Twitchell, Kenneth, 1060 Elm Rd., N. E.
 Wareham, Roland N., 2805 Youngstown Rd., S.E.
 Wheale, Francis W., 132 Belvedere, S. E.
 Zamerelli, Frank, 3143 E. Market St.

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Active Members, 23.
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 Beagle, C. O. R.D. 3, Wooster.
 Bodager, W. W., 8 S. Main St., Rittman.
 Bowman & Son, Neal F., 431 N. Market St., Wooster.
 Coffey, John K., Bank St., Creston.
 Flack, Albert L., South Side Public Sq., Wooster.
 Frye, James W., 21 S. Main St., Rittman.
 Gault, C. C., First Federal Savings & Loan Bldg., Wooster.
 Kinney, Glen A., 380 W. Market St., Orrville.
 Klinger, Geo. W. Jr., 142 N. Bever St., Wooster.
 Landes and Landes, 220 E. Liberty St., Wooster.
 Meyer & Gerig, 214 N. Market St., Wooster.
 Miller, Charles P., 149 S. Main St., Orrville.
 Miller, Ira Floyd, R.D. 4, Wooster.
 Miller, Simon M., 1634 Cleveland Rd., Wooster.
 Schrock, Dwight, 161 W. Market St., Orrville.
 Smith, James M., 128½ E. Liberty St., Wooster.
 Snyder, Mrs. Eola, 567 E. Bowman St., Wooster.
 Sprunger, S. C., Kidron.
 Taylor Agency, The, Peoples Federal Savings & Loan Bldg., Wooster.
 White, Clyde W., 111 N. Buckeye St., Wooster.
 Wilson, Charles E., 18 N. Main St., Rittman.
 Yost, R. C., 421 N. Market St., Wooster.

The Wood County Real Estate Board

Active Members, 8; Others, 3.
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 Bachman, R. W., 129 So. Main St., Bowling Green.
 Berry, John W., 228 E. Court St., Bowling Green.
 Dunipace, M. E., 133 W. Wooster St., Bowling Green.
 Forgrave, J. A., R.F.D., Helena.
 Graf, L. H., Grand Rapids.
 Longenecker, Roy, Pemberville.
 Purdy, William, 102 S. Main St., Bowling Green.
 Thomas, A. L., 124 S. Main St., Bowling Green.

Youngstown Real Estate Board

Active Members, 78; Others, 35.
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 Secretary: Mary M. Reese, 815 Home Savings & Loan Bldg. (3).

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 Bodin, E. E., 707 Home Sav. & Loan Bldg.
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 Cervone, C. P., 704 Realty Bldg.
 Conrath, Francis (Enterprise Realty Co.), 2521 Mahoning Ave.
 Conrath, David B., 2726 Market St.
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 Ely, Trafton L., 111 Nesbitt Dr., Poland.
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 Fisher, Clifford E., 80 E. Midlothian Blvd.
 Fithian, Tad, Agency, 3320 Market St.
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 Gillespie, John P., 463 Alameda Ave.
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 Hammer, Thom. J., 686 Delaware Ave.
 Hartenstein, Ralph F., 4208 Market St.
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 Schwartz, Geo. L., 614 W. Judson Ave.
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 Stevens, Paul A., 2714 S. Schenley Ave.
 Stokan, Matthew, 1809 Mahoning Ave.
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 Taylor, J. H. Son & Co., 707 Home Sav. & Loan.
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 Cohen, Clinton, 235 Luck.
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 Garrett, John, Masonic Temple.
 Goetz, Clarence, 921 Linden.
 Griffiths, Gilbert M., 131 S. 5th.
 Henderson, Robert, Masonic Temple.
 Lacy, Dorothy, Trinway, Ohio.
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Courtney, H. C., Dewey Ave.
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McClintock, Bert, 713 W. Frank Phillips Bldg.
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Price, Paul B., 321 1/2 S. Dewey Ave.
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Smith, Betty J., 116 E. 4th.
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Active Members, 21.
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Erdwurm, Fred J., 313 W. College.
Fenton, A. R., 314 E. Blackwell.
Hampton, Clarence, 313 North A. St.
Hermes, Albert, 124 W. Blackwell.
Johnston, Mrs. K. T., 315 E. Blackwell.
Kelsey, F. M., 110 S. First St.
Koelling, Frank H., 506 E. Blackwell.
Kreutzer, Wm. H., 110 S. First St.
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Masters, Mrs. William H., 401 W. Blackwell Ave.
Robbins, Frank M., 119 W. Blackwell Ave.
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Steele, Elmer L., 715 W. Lincoln.
Van Valkenburg, A. M., 611 W. Padon Ave.
Via, A. O., 109 E. Blackwell Ave.
Watts, Roy A., 407 E. Blackwell.
Weigle, Ralph, 106 1/2 N. Main St.
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Secretary: Gilbert Adler, 569 1/2 Frisco.
Burnett, E. J., 617 Frisco.
Hodges, Kiah, Box 776.
Kiper, John, Box 518.
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Schreiber, L. D., Box 233.
Tatum, Art, Box 846.
Wade, A. E., Box 643.

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Secretary: L. A. Morton, 919 1/2 Main.
Bastedo, W. W., 104 North B.
Combs, O. C., 16 S. 8th.
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Secretary: Clyde R. Mazey, 719 S. Barker.
Bruce, R. A.
Gadberry, L. C., 113 S. Rock Island St.
Mazey, Clyde R., 207 E. Woodson.
McCartney, Hallie, 207 N. Bickford St.
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Ash, Joe, 512 W. Maple.
Barnard, Laird J.
Boyles, Howard, First Nat'l Bldg.
Crews, Everett, Bass Bldg.
Frantz, Harry P., Jr., Bass Bldg.
Johnson, Ray G., Broadway Tower.
Kurz, Ted, Knox Bldg.
Kurz, Theo., Knox Bldg.
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Gatchell, John, Smith Bldg.
Gummerson, Ralph, 109 N. Division.
Hammers, Esta, Smith Bldg.
Kneeland, Roy, 101 1/2 W. Oklahoma.
Nelson, Ed., 103 S. 2nd St.
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Cook, H. P., 1008 Euclid.
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Crosby, Andy Jr., 93 N. 24th.
Cummus, Bill, 508 D Ave.
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Dougherty, Frank B., 1705 Cache Rd.
Forbes, Jess, 300 D Ave.
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McKee, Emmett L., 1102 Ferris.
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Morford, Clare E., Koehler Bldg.
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Sneed, Frank S. Jr., Koehler Bldg.
Reifschneider, Elizabeth, 909 Dearborn.
Russell, Reece L., 407 1/2 D St.
Shelton, W. H., 1705 Cache Rd.
Smith, Walter M., 330 D St.
Sneed, Lula C., Koehler Bldg.
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Williamson, Robert T., 415 S. 5th St.
Young, Charlie E., 1705 Cache Rd.

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Cochran, James D., 202 1/2 E. Choctaw Ave.
Dodds, Roy, 121 N. First St.
Duran, Otis S., Arnotte Building.
Hall, George, 100 1/2 E. Choctaw Ave.
Howard, Fay E., 110 1/2 N. 2nd.
Jones, G. G., 103 1/2 N. First St.
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Michie, J. E., Gill Bldg.
Parsons, H. D., 110 N. 3rd St.
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Brooks, Ralph P., 522 Equity Bldg.
Bryant, E. R., 622 Equity Bldg.
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Dillon, E. P., 318-19 Equity Bldg.
Garrett, Howard L., Surety Bldg.
Harris, Fred R., 408 Wall St.
Hurt, J. A., 226 Wall St.
Jackson, U. L. & Son, Surety Bldg.
Keaton, Sherrod Hillman, 502 Barnes Bldg.
King Realty Co., 602 Manhattan Bldg.
Lambert, H. B., 205 Manhattan Bldg.
Martin, Walter, 420 W. Broadway.
Maytubby Realty Co., 402 Wall St.
McCaifrey-Perrot Agency, 303 Commercial Nat'l Bldg.
McGowan, R. M., 513 Commercial Nat'l Bldg.
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Parks Inv. Co., 301 Commercial Nat'l Bldg.
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Schofield, S. O., 517-18 Commercial Nat'l Bldg.
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Smith, Harry, 426 Commercial Nat'l Bldg.
Smith, J. O., 309 Commercial Nat'l Bldg.
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Bond, Robert, 300 W. Main.
Bryan, Roy, City Nat'l Bank Bldg.
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Dunham, J. A., 102 E. Main.
Elliott, Roy, 300 W. Main.
Eurton, Claude, 128 1/2 E. Main St.
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Fuzzell, Al, 318 N. Porter.
Hetherington, Clark, City Nat'l Bank Bldg.
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Jones, Y. E., 211 1/2 E. Main St.
Norie, Robert, 102 E. Main St.
Plumlee, Roy, 300 W. Main.
Ready, R. F., 112 S. Peters St.
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Todd, J. C., 423 S. Porter.
Tull, Travis, North of City.
West, Sam, 110 S. Main St.
Wilkinson, John, City Nat'l Bank Bldg.
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 Black, O. R. (Riley), 925 N.W. 23rd St.
 Blake, Bryan, 621 N. Robinson.
 Booth, V. J. (Bond Rental Co.), 410 Cravens Bldg.
 Bowers, Nell Donnell, 2820 N.W. 26th St.
 Bowman, Vernon, 3128 Pioneer.
 Boyle, Rollin C., 1203 Colcord Bldg.
 Bouse, Amos, 309 N.W. 38th St.
 Bradburn, H. F., 1123 Cravens Bldg.
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 Brown, Chas. H., 2201 Classen.
 Burke, James E., 815 Braniff Bldg.
 Burton, S. P., 1805 Classen Blvd.
 Byler, Ray, 512 First Nat'l Bldg.
 Callaway, Jack, 3010 Classen Blvd.
 Cantrell, H. R., 1933 N.W. 31st St.
 Carlin, Ralph R., 1016 Midwest Bldg.
 Cashion, A. Lamar, 3401 N. May Ave.
 Gavnar, B. P., 813 Cravens Bldg.
 Caston, Russell E., 4412 North Western.
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 CLARK, HUGH K., 301 Republic Bldg.
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 Coley, Joel, 4024 N.W. 10th St.
 Collins, Harry, 1616 N.W. 15th St.
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 Cox, E. H., 806 Cravens Bldg.
 Cox, W. K. (Bill), 415 Hightower Bldg.
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 Crandall, P. N., 912 N.W. 4th St.
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 Cummings, Archie, 565 First Nat'l Bldg.
 Cummings, J. H., 3912 N. May.
 Cummings, Martin R., 304 N. Robinson.
 Curtis, Everett L., 715 N.W. 23rd St.
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 Ferguson, M. S., 732 Liberty Nat'l Bldg.
 Ferguson, Todd, 732 Liberty Nat'l Bank Bldg.
 Finelrock, E. E., 2216 N. Jordan.
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 Frizzell, Joe T., 804 Commerce Ex. Bldg.
 Frizzell, John D., 108 N.W. 2nd St.
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 Hughes, Lucile, 1114 N. Central.
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 Jones, Troy M., 1128 S.W. 28th St.
 Jones, Walter S., 722 N.W. 30th St.
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 Kanaly, Tom E., 1908 N.W. 23rd St.
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 Stapp, Carl H., 2227 N.W. 15th St.
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 Shoot, Wallace, 320 Leonhardt Bldg.
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 Tillma, Claude F., 1020 N.W. 23rd St.
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 Townsend, Hattie, 434 N.W. 46th St.
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 Whitten, Herschel Perry, 413 Wright Bldg.
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 Wilkes, John L., 4612 N. Miller.
 Williams, K. H., 301 American Nat'l Bldg.
 Wolfer, Lynn L., 3706 N. Shartel.
 Wood, Fox, 503 American Nat'l Bldg.
 Woods, N. D., 4512 N. Western.
 Wooten, Dewey S., 2516 N.W. 12th St.
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 Harned, Ben G., 104 S. Morton.
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 Buetow, Paul, 410 Masonic Bldg.
 Capshaw, Mrs. Mina M., 214½ E. Grand.
 Capshaw, R. A., 214½ E. Grand.
 Collinson, H. S., 602 Masonic Bldg.
 Dorchester, John D., Newkirk.
 Drake, Howard Lee, 223 Center Bldg.
 Duroy, John, 202½ E. Grand.
 Duroy, Helen, 202½ E. Grand.
 Eaton, Cleo H., 601 Masonic Bldg.
 Foster, Ray, 215 W. Grand.
 Gardner, John E. Grand.
 GOSSETT, MILDRED T., 102 N. 3rd.
 Hamlin, E. G., 609 W. Grand.
 Hatcher, Marvin S., First Nat'l Bank Bldg.
 Hinkle, Myron S., 214½ E. Grand.
 Hudson, Reata, 204½ E. Grand.
 McClurkin, J. A., 303½ E. Grand, Box 1143.
 Miller Mortgage Co., 114 N. 3rd.
 Parks, Moody, 204½ E. Grand.
 Petty, Guy, 218 E. Highland.
 Petty, Mabel E., 218 E. Highland.
 Riesen, Henry, 211 Masonic Bldg.
 Sifferd, Ralph, 322½ E. Grand.
 Souigny, V. M., Box 922, 101 E. Grand.
 Stone, J. E., 510½ E. Grand.
 Vannest, George, 121 N. Pine.
 Vannest, Naomi Nell, 121 N. Pine.

**Seminole County
 Real Estate Board**
 Active Members, 6.
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 Secretary: F. L. Killingsworth, 135 Main, Seminole.
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 Fife, J. L., 824 N. First St., Seminole.
 Kelley, J. F., 211 E. Broadway, Seminole.
 Killingsworth, F. L., 135 Main, Seminole.
 Reynolds, Chas., 723 N. 2nd St., Seminole.
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Secretary: Inez G. Higley, 122 North Bell.
Adams, Tom D., Petroleum Bldg.
Bovee, Kenneth E., 122 North Bell
Boynston, J. F., Federal Nat'l Bldg.
Brooks, W. P. Sr., Tecumseh.
Crew, Harry B., Masonic Bldg.
Cummings, Carl, 118 N. Broadway.
Dickson, Berry H., Tecumseh.
Hicks, E. D., Masonic Bldg.
Higley, Inez, 122 N. Bell.
Hillis, Edna, 818 N. Kickapoo.
HUNTER, ALFRED E., Petroleum Bldg.
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Rode, Jo Lee, 1508 North Park.
Strickland, J. W., 110 N. Broadway.
Walker, Glendon H., 909 Overland Ct.

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Secretary: O. C. Whipple, 208 Hoke Bldg.
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Campbell, H. C., 111 W. 8th.
Doty, V. A., 123 W. 7th.
Escue, Francis A., 108 1/2 W. 7th.
Friedman, Karl, 416 Ramsey.
Gates, Marvin, 1109 W. 9th St.
Goodenough, S. H., 401 W. 9th.
Melton, C. A., 714 1/2 Main.
Miller, Jimmy "Pete", 119 W. 7th.
Miller, Main, 119 W. 7th.
Miller, Sid, 113 W. 7th.
Murphy, W. B., 116 W. 8th.
Preston, Joe L., 720 1/2 Main.
Smith, C. Ray, 616 Main.
Ward, Glenn, 109 W. 7th.
Watson, Havis, 123 W. 7th St.
Whipple, O. C., 208 Hoke Bldg.

**Tulsa
Real Estate Board**

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McBirney Bldg.
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Anderson, O. L., 4107 E. 11th.
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Bashaw, W. J., 229 Kennedy Bldg.
Beidler, Richard D., 340 Court Arcade Bldg.
Benedict, Gerald, 336 Mayo Bldg.
Bewley, J. K., 1008 Hunt Bldg.
Blackford, G. L., 725 McBirney Bldg.
Bolds, Floyd E., 401 S. Detroit.
BOSTICK, VEDA, 16 Atlas Life Bldg.
Braniff, Phil C., 823 S. Detroit.
Brinkley, Irene, 419 Tri-State Bldg.
Bredow, Jack, 513 Thompson Bldg.
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Chauncey, R. H., 1920 S. Cheyenne.
Clark, Mary Louise, 1948 S. Evanston.
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Coates, Albert M., 105 E. 3rd, P.O. Box 965.
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Condon, John, 103 E. 4th.
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Crouch, Kenneth, 810 First Nat'l Bldg.
Crowley, Ben H., 512 S. Cheyenne.
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Dulaney, J. Davis, 2523 S. Cherokee.
Duran, A. E., 243 Kennedy Bldg., P.O. Box 1946.
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Jacobs, Nola F., 1034 N. Gary Pl.
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Nix, Jeff P. Co., 325 Mayo Bldg.
Nixon, Rubye, 419 Tri-State Bldg.
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Richardson, Calvin, 1831 E. 35th Pl.
Richey, E. Glynn, 11 W. 6th.
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Rothbaum, Julian J., 503 Daniel Bldg.
Russell, Sam S., 408 Thompson Bldg.
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Smith, Phil, 11 E. 5th, Sand Springs.
Smith, Ralph E., 4003 S. Vandalia.
Stagg, E. Hunter, 208 Thompson Bldg.
Thomas, Chas. D., 231 Beacon Bldg.
Thomas, Robt. J., 219 Pythian Bldg.
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Tune, Rex, 2135 E. 25th Pl.
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Walter, Leo M., 2447 E. 15th.
Ware, John A., 514 Daniel Bldg.
Weldy, Kester, 906 World Bldg.
West, Sam, 1643 E. 15th St.
White, Hoyt F. Sr., 1312 N. Union.
WHITESIDE, CLARK, 614 World Bldg.
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Wood, Doris G., 401 S. Detroit.
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Arganbright, Bill, Rialto Bldg., Alva.
Arganbright, H. S., Rialto Bldg., Alva.
Deusinger, Jennie, Box 571, Alva.
Easterly, Ben, Rialto Bldg., Alva.
Easterly, Phil, Rialto Bldg., Alva.
Fisher, Fred, Waynoka.
Kutz, Orval.

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Enlow, W. M., 818 1/2 Main.
Fisley, J. M. (Figley & Sals), 1020 10th.
Gaston, Ralph, 1109 9th.
Goetzinger, George, 824 Main.
Karn, M. M., Shattuck.
Outhier, R. E., 1001 Main.

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Bend—See Deschutes County
Burns—See Harney County
Canby—See Clackamas County
Canyonville—See Douglas County
Carlton—See Yamhill County
Center Point—See Medford
Cloverdale—See Tillamook County
Cornelius—See Washington County
Coquille—See Coos County
Cove—See Union-Wallowa County
Dallas—See Salem
DeLake—See Lincoln County
Depoe Bay—See Lincoln County
Dundee—See Yamhill County
Empire—See Coos County
Enterprise—See Union-Wallowa County
Forest Grove—See Washington County.
Garibaldi—See Tillamook County
Gearhart—See Seaside
Gladstone—See Clackamas County
Glendale—See Douglas County
Gold Beach—See Coos County
Gresham—See Portland
Hermiston—See Umatilla County
Hillsboro—See Washington County
Hood River—See Dalles & Wasco County
Jefferson—See Albany
Joseph—See Union-Wallowa County
LaGrande—Union-Wallowa County.
Lebanon—See Santiam
Manzanita—See Tillamook County
McMinnville—See Yamhill County
Merrill—See Klamath
Milton-Freewater—See Umatilla County
Milwaukie—See Clackamas County, Portland
Molalla—See Clackamas County.
Monroe—See Corvallis
Myrtle Creek—See Douglas County
Myrtle Point—See Coos County
Nahalem—See Tillamook County
Newkirk—See Lincoln County.
Newberg—See Yamhill County
Newport—See Lincoln County
North Bend—See Coos County
Nyssa—See Malheur County
Oakridge—See Springfield
Ocean Lake—See Lincoln County
Ontario—See Malheur County
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 Sheridan—See Yamhill County
 Sherwood—See Washington County
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 Stayton—See Marion County
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 Taft—See Lincoln County
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 Toledo—See Lincoln County
 Union—See Union-Wallowa County
 Vale—See Malheur County
 Vancouver—See Portland
 Vida—See Springfield
 Waldport—See Lincoln County
 Warrenton—See Seaside
 Wecombe—See Lincoln County
 Willamina—See Yamhill County
 Woodburn—See Salem
 Yachats—See Lincoln County.

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 Causbie, Jeff, 223 W. 1st St.
 Chrisman, Harry E., 201 E. First Ave.
 Drushella, Paul, 904 E. 8th St.
 Robe, H. K., 218 W. 3rd.
 Shortridge, J. W., 109 S. Lyons St.
 Smith, Herbert B., 123 W. 1st Ave.
 Sutton, Ivan, Jefferson.
 Tripp, Rodney W., 206 W. First Ave.

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 Adams, J. Q., 399 E. Main.
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 Kidwell, Jess, 38 E. Main.
 Lebow, Wm. L., 2400 Siskiyou Blvd.
 Pitts, C. A., 821 Peachy Rd.
 Redford, Walter, 38 E. Main.
 Reed, John E., 517 Siskiyou.
 Tooley, Sam, 1050 Siskiyou Blvd.
 Van Vleet, Robt F., 38 E. Main St.
 Whited, Fred, 399 E. Main St.

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 Cosovich, M. J., 116 12th St.
 Edison, E. T., 10th & Commercial.
 Fearey, E. C., Sr., Spexarth Bldg.
 Furney, Leo A., 338 33rd St.
 Gibson, Chas. F., 367 Commercial.
 Hart, Bob, 176 12th St.
 Johnson, Ragnar, 116 12th St.
 Johnson, Roy F., 410 Commercial St.
 Nelson, Walter H., 204 Astor Bldg.
 Mattice, Douglas, 133 11th St.
 McNeely, E. V., 120 11th St.
 Stratton, Verne, 523 Commercial St.

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Active Members, 9.
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 Secretary: Carl Cloud, 1904 Main.
 Anderson, Philo H., Antlers Hotel, Baker.
 Cloud, Carl, 1904 Main, Baker.
 Curfman, E. R., Baker Hotel, Baker.
 Emery, Stephen E., Hwy. 30 W., Baker.
 Harris, L. R., 1534 2nd St., Baker.
 McEwen, Ralph B., Antlers Hotel, Baker.
 Simpson, Chas. D., 2817 Broadway, Baker.
 Tucker, Earl V., 1690 First St., Baker.
 Ullman, Albert C., Baker Hotel, Baker.

Brookings (Individual Member)

Lesmeister, Peter J., P.O. Box 236.

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 Secretary-Treasurer: K. R. Schramm, Butler
 Bldg., Oregon City.

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 Bradl, Edw. G., 416 7th St., Oregon City.
 Beris, Ellen R., Rolling Hills Farms,
 Oswego.
 Brown, Lowell M., 1101 Super Hwy., Mil-
 waukie.
 Cleland, Harold F., 13515 S.E. McLoughlin,
 Milwaukie.
 Graham, Arlene, 220 Molalla Ave., Oregon
 City.
 Graham, M. M., 220 Molalla Ave., Oregon
 City.
 Ireland, Reade M., 217 7th St., Oregon City.
 Kronberg, R. A., 1015 Main St., Milwaukie.
 Latourette, C. Edward, 3 Wall St., Oregon
 City.
 Marine, Owen, Molalla.
 Mills, Floyd P. H., 9 First State Bank Bldg.,
 Milwaukie.
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 Rasmussen, John, Canby.
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 Roley, William J., 1005 7th St., Oregon City.
 Rose, Orval, Gladstone.
 Rosenberry, John, 8th St., Oregon City.
 Smith, Claude, 35 "B" St., Oswego.
 Thomas, Charles F., Gladstone.
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 Secretary: Joe Fitzpatrick, 228 Central Ave.,
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 Bartsch, Lela M., 790 S. 2nd St., Coos Bay.
 Coggin, Richard, 794 Newmark St., Empire.
 Cox, Leonard W., 720 S. Bdwy., Coos Bay.
 Diehl, John C., Reedport.
 Dunn, W. W., North Broadway, Coos Bay.
 Fitzpatrick, Joe, 228 Central Ave., Coos Bay.
 Fletcher, H. L., Coos Bay.
 Hawkes, Leonard, Empire.
 Heeren, John C., 512 Spruce St., Myrtle
 Point.
 Linklater, F. W., 146 W. Central Ave.,
 Coos Bay.
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 Maynard, Catherine, 362 W. 1st, Coquille.
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 Merrill, A. E., N. Broadway, Coos Bay.
 Meyers, A. Y., 266 Central Ave., Coos Bay.
 Muth, Don, Empire.
 Neal, Macie, 924 S. Broadway, Coos Bay.
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 Russell, Alma F., Gold Beach.
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 Shriver, Irwin D., 1951 Sherman Ave.,
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 Bates, Paul P., 402 Jefferson St.
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 Branson, Delmer E., Ball Bldg.
 Carson, Wm., Monroe.
 Cooper, Mabel Goodie, 460 "A" St.
 Edwards, W. H., Box 267.
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 Hess, C. Robert, 4th & Madison.
 Kingwell, E. G., Box 267.
 Long, Lynn M., 215 Jefferson St.
 Mariner, Claude E., Box 267.
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 Parker, Wm. G., 215 Monroe St.
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 Forbes, Anne M., 36 Oregon Ave., Bend.
 Gilbert, N. E., 1015 Wall St., Bend.
 Halbrook, Jack L. V., 545 Congress, Bend.
 Hicks, Martha, Morris Bldg., Prineville.
 Hilton, W. B., 1050 Bond St., Bend.
 Holliday, Dorothy, 221 Lafayette, Bend.
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 Lindh, Carl J., 1333 W. 3rd St., Bend.
 McKay, Clyde M., 805 Wall St., Bend.
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 Smith, Seaton, 745 Bond, Bend.

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 Umpqua Hotel Lobby, Roseburg.
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 Green, Hazel M., 104 Central Ave., Sutherlin.
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 Otis, Miles H. G., Box 25, Glendale.
 Reynolds, G. F., 1415 Rose, Roseburg.
 Root, Barney A., 436 S. Stephens, Roseburg.
 Seaton, Ernest A., 225 N. First St., Orain.
 Seitz, Max L., 2055 Harvard Ave., Roseburg.
 Serafin, Peter B., 335 N. Main, Roseburg.
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Jameson, Grover N., Tonowama Bldg., Box 553.
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Beard, Orva, 1020 Main St.

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Chicote, R. B., 111 N. 9th St.
Cofer, Fred, 112 S. 8th St.
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Dye, A. E., 130 S. 5th St.
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Jones, Gomer, 111 S. 4th St.
Kollenborn, Cecil L., 4267 Clinton Ave., Klamath Falls.
Lone, Al, 111 S. 8th St.
Mace, Jack, Tulelake, Calif.
Sabro, Coral J., 400 1/2 Conger Ave.
Sanders, J. W., 1213 Main St.
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Southwell, W. W., 731 Main St.

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Christiansen, F. M., 341 S. Oregon St., Ontario.
Clark Clarence, Rt. 2, Box 239, Ontario.
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Eastman, Bernard Jr., 315 Main St., Nyssa.
Fonde, Don G., 264 "A" St., Vale.
Hatfield, Emma, 151 S. Oregon St., Ontario.
Isari, George, 530 S.W. First St., Ontario.
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Patrick, Ivan P., 348 S. Oregon St., Ontario.
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Chez, Joseph, 6 N. Riverside Ave.
Collins, James G., 104 W. Main St.
Cook, H. L., 1104 W. Main St.
Cramer, M. A., 767 S. Riverside.
Davidson, Neil O., 121 6th St.
Fasel, W. T., 1244 S. Riverside Ave.
Fidler, C. Lyall, Jackson Hotel Bldg.
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Heft, Earl, 118 N. Riverside Ave.
Jones, S. C., 232 W. 6th St.
Jones, Walter H., P.O. Box 947.
Kellow, Leslie, P.O. Box 13.
Long, Harry, 1236 N. Riverside Ave.
Maass, Mary B., 218 S. Central Ave.
Malone, John, 1238 N. Riverside.
Martin, H. O., 425 E. Main St.
McIntyre, Claude E., 704 W. 6th St.
Peck, William J., Southern Oregon Title Co.
Pelsner, W. H., 246 S. Central Ave.
Pickell, D. L., 40 S. Bartlett St.
Ray, Charles, 23 N. Ivy St.
Schumacher, Ray, 1619 N. Riverside Ave.
Spencer-Bagley Agency, Holly Theater Bldg.
Tengwald, Edna, Holly Theater Bldg.
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Walker, C. J., 427 E. Main St.
Webster, J. H., Rt. 4, Box 267A.
Wilson, H. G., 7 Chestnut St.

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Feid, Edna E., 720 Oceanway.
Hicks, Roy A., 601 Broadway.
Hurd, George L., Box 12, Arch Cape.
Lange, Chas. F., 801 Beach Dr.
Manion, Wm. R., Ave. "A" at Holladay.
Myers, Bertram L., 599 Broadway.
Nelson, Norman H., Ave. "A" at Holladay.
Richenbach, Sol, Ave. "A" at Holladay.
Russell, Elmer C., P.O. Box 1198, Warrenton.
Russell, Elmer C., P.O. Box 1198, Warrenton.
Sabey, Arvin, 720 Oceanway.
Sawyer, Lucile K., Box 5, Cannon Beach.
Tewksbury, Sidney B., 1111 S. Holladay.
Washbond, Edgar N., 124 W. 6th St., Gearhart.

Springfield Realty Board

Active Members, 11; Others, 9.
President: A. M. (Doc.) Williams, 447 4th St.
Secretary: Violet V. Shockley, 731 Main St.
Allen, Thomas J., 1749 Main St.
Allen, Vernon, 321 Main St.
Crosby, Max, Vida.

Graham, Marguerite, 1602 J St.
Hazelton, Marjorie, 1651 Main St.
Hecketsweiler, O. J., 616 A St.
Kephart, Tom, 208 Main St.
Sassaman, Raymond, 217 First St., Oakridge.
Shockley, Violet V., 731 Main St.
Williams, A. M., 447 4th St.
Zimmerman, Ersel, 641 Main St.

Sunny Valley

(Individual Member)
Long, Hugh, General Store.

Tillamook County Realty Board

Active Members, 17; Others, 3.
President: Helen Stevens, 308 Main Ave., Tillamook.
Secretary: W. Clent King, 2006 3rd St., Tillamook.
Cage, Claude E., 3258 79th Ave., Portland.
DuFrain, Ted, Rockaway.
Ford, E. W., Garibaldi.
Ferrell, Merle F., Nehalem.
Kerr, R. D., 2006 3rd St., Tillamook.
Knight, Franklin E., Nehalem.
Lindley, Ruth, Garibaldi.
Lane, Ben S., Manzanita.
Owens, Howard, Cloverdale.
Rosenberg, J. H., Tillamook.
Stevens, Helen E., 308 Main, Tillamook.
Stevens, W. B., 308 Main, Tillamook.
St. Onge, Mrs. T. J., Garibaldi.
Sutherland, G. A., Rockaway.
Schmidt, M. L., Tillamook.
Van Bergen, C. E., Nehalem.
Ward, G. H., Tillamook.

Umatilla County Realty Board

Active Members, 8; Others, 5.
President: G. F. Hodges, 243 S. Main St., Pendleton.
Secretary: Stuart F. Wyde, Box 376, Pendleton.
Ballenger, J. C., Hermiston.
Blackler, Russel, Milton-Freewater.
Carter, Sprague H., 236 S.E. First St., Pendleton.
Dayhuff, A. C., Title Insurance Bldg., Pendleton.
Hodges, G. F., 243 S. Main St., Pendleton.
Johnson, Guy H., 107 S. E. Court Ave., Pendleton.
Morrison, W. H., 236 S.E. First St., Pendleton.
Schultz, Oscar, 134 S.E. Court Ave., Pendleton.

Union-Wallowa County Realty Board

Active Members, 11; Others, 1.
President: Bob Williamson, LaGrande.
Secretary: Miss Nelle Grimmer, LaGrande.
Berry, Claude, LaGrande.
Duncan, Mrs. Eva, Cove.
Grimmett, Miss Nelle, LaGrande.
Knight, L. C., Union.
Ortman, W. J., Enterprise.
Shaw, Harold, Box 762, La Grande.
Skaggs, Guy, Enterprise.
Thomas, Wm. S. (Bill), LaGrande.
Wilkins, W. E. (Bill), LaGrande.
Williamson, Lowell, LaGrande.
Williamson, R. E., LaGrande.
Witty, M. V., Joseph.

Washington County Realty Board

Active Members, 30; Others, 10.
President: E. G. Stassens, 9021 S. W. Canyon Rd., Portland (1).
Secretary: Mildred M. Cunningham, 8913 S.W. Canyon Rd., Portland (1).
Blakely, John C., 8811 S.W. Canyon Rd., Portland.
Bowen, W. S., P.O. Box 1234, Sherwood, (19).
Briggs, Earl S., 6021 S. W. Scholls Ferry Rd., Portland, (19).
Bucher, W. H., 5300 S.W. Scholls Ferry Rd., Portland.
Bump, Kenneth A., (Diehl & Bump), 1930 Council St., Forest Grove.
Cunningham, Mildred M., 8913 S.W. Canyon Rd., Portland (1).
Crockwell, Larry, 8828 S.W. Canyon Rd., Portland.
Curris, H. W., 134 Main St., Hillsboro.
Davis, Leon S., 227 E. Washington, Hillsboro.
Gollihar, R. H., 6417 S.W. Canyon Rd., Portland (1).
Griffith, E. A., 950 Canyon Rd., Box 297, Beaverton.

1103 N. BAKER STREET

PHONE 7061

KNIGHT'S HOMES

C. L. (Bill) KNIGHT and THELMA E. KNIGHT, Realtors
HOMES — FARMS — REAL ESTATE OF ALL KINDS
POST OFFICE BOX 421 McMinnville, OREGON

Hughes, Lester S., 1903 Main St., Forest Grove.
Ide, Russel S., (Ide & Brauer), 316 E. Main St., Hillsboro.
Jakobson, Addison, 2287 S. W. Farmington, Beaverton.
Johnson, J. O., Johnson Bldg., Tigard.
Kechn, E. C., 2228 N. Main St., Forest LeCron, Rolle, Cornelius.
Meeks, John E., 131 S. 2nd St., Hillsboro.
Miller, Samuel W., 12825 N.W. Cornell Rd., Portland (1).
Nelson, C. Henry, 109 S. 2nd Ave., Hillsboro.
Person, J., 238 S. 2nd St., Hillsboro.
Poulin, A. J., 881 S. W. Canyon Rd., Beaverton.
Recher, B. H., 1920 21st Ave., Forest Grove.
Richardson, Clare W., 244 3rd Ave. N., Hillsboro.
Seabold, Jack N., dba Harry M. Seabold & Sons, 337 E. Main St., Hillsboro.
Stassens, E. G., 9021 S.W. Canyon Rd., Portland (1).
Snyder, Mrs. Delia G., Box 227, Aloha.
Thomas, N. L., 255 N. E. Canyon Rd., Beaverton.
Vincent A. H., Rt. 1, Box 845, Tigard.
Waltz, Homer H., 1905 Pacific Ave., Forest Grove.

Yamhill County Realty Board

Active Members, 27; Others, 3.
President: W. F. Heppner, Dundee.
Secretary: Jack Stanley, McMinnville.
Austin, George K. (Yackey Real Estate), 313 E. First St., Newberg.
Berreman, George C. (Strout Real Estate), 109 N. Meridian St., Newberg.
Berreman, Orilla A. (Strout Real Estate), 109 N. Meridian St., Newberg.
Bunn, Floyd (Fred Bunn Real Estate), Willamina.
Canaday, A. L., 1901 Portland Rd., Newberg.
Chamberlin, Homer, 500 E. First St., Newberg.
Christenson, L. M. (Coast Land Co.), McMinnville.
Cramer, N. A., 231 Baker St., McMinnville.
Gardner, Dan (State Farm Ins.), 3rd St., McMinnville.
Gearin, Ruth (Gearin Real Estate Co.), Newberg.
Gunzel, C. R. (Cramer Realty Co.), 231 Baker St., McMinnville.
Gunzel, Edna M. (Cramer Realty Co.), 231 Baker St., McMinnville.
Heppner, W. F. (Bill), Dundee.
Hessmer, Leora (People's Exchange), 219 N. Baker St., McMinnville.
Kelven, W. W., 217 N. Baker St., McMinnville.
Kelven, C. E. (Sheridan Real Estate), Sheridan.
Kletzer, Wm. M. (Commercial Bank of Oregon), Newburg.
KNIGHT, C. L. (Knight's Homes), 1103 N. Baker, McMinnville.
KNIGHT, THELMA E. (Knight's Homes), 1103 N. Baker, McMinnville.
Myers, Florence (Myers Realty Co.), W. Main St., Carlton.
Richardson, Earl L., Willamina.
Smith, A. L. (People's Exchange), 219 N. Baker St., McMinnville.
Terry, C. E. (Oregon Land Co.), Lafayette.
Torbet, H. W., Amity.
Walker, Chester P., Yamhill.
Wilcox, H. W. (Wilcox Real Estate), 3rd and Davis St., McMinnville.
Yackey, Joe (Yackey Real Estate), 313 E. First St., Newberg.

PENNSYLVANIA

Abington—See East Montgomery, Philadelphia.
Aldan—See Delaware County.
Alliquippa—See Beaver County.
Ambler—See Central No. Pennsylvania, East Montgomery County, Norristown, Philadelphia.
Ambrose—See Beaver County.
Annyville—See Lebanon County.
Armstrong—See Main Line, also Philadelphia.
Arnold—See New Kensington.
Bala-Cynwyd—See Main Line.
Bangor—See Easton.
Beaver Falls—See Beaver County, Pittsburgh.
Bentleyville—See Monongahela Valley.
Berkley Hills—See Cambria County.
Berwick—See Columbia-Montour.
Berwyn—See Chester County, Main Line.
Birdsboro—See Reading.
Bloomsburg—See Columbia-Montour.
Bradock—See Pittsburgh.
Bradford—See McKean County.
Bridgeport—See Norristown.
Bridgeville—See Pittsburgh.
Bristol—See Bucks County.
Brookline—See Delaware County.
Brookville—See Tri-County.
Broomall—See Delaware County.
Brownsville—See Pittsburgh.
Bryn Mawr—See Delaware County.
Bryn Mawr—See Main Line, Philadelphia.
Buckingham—See Bucks County.
Burnham—See Lewistown.
California—See Pittsburgh.
Canonsburg—See Washington.
Carbondale—See Scranton.
Carlisle—See Harrisburg.
Carmichael—See Uniontown.
Carnegie—See Pittsburgh.
Catsaqua—See Ailantown.
Chalfont—See Bucks County.
Charlertown—See Monongahela Valley.
Charlertown—See Pittsburgh.
Cheltenham—See East Montgomery County, Philadelphia.
Chester—See Delaware County.
Chester Hill—See Easton.
Chester Nut—See Philadelphia.
Clairton—See Pittsburgh.
Clearfield—See Tri-County.
Clifton Heights—See Delaware County.
Cochran—See Chester County.
Cochran—See Meadville.
Collingdale—See Delaware County.
Colmar—See Central No. Pennsylvania.
Columbia—See Lancaster.
Conneaut Lake—See Meadville.
Conestoga—See Uniontown.
Conshohocken—See Norristown.
Coraopolis—See Pittsburgh.
Cornwells Heights—See Bucks County.
Corry—See Erie.
Cresson—See Altoona.
Croydon—See Bucks County.
Crum Lynne—See Chester.
Cynwyd—See Main Line.
Danville—See Columbia-Montour.
Darby—See Delaware County.
Devault—See Chester County.
Donora—See Monongahela Valley.
Dormont—See Pittsburgh.
Downingtown—See Chester County.
Dover—See Bucks County.
Drexel Hill—See Delaware County.
Drexel Park—See Philadelphia.
Dublin—See Bucks County.
Dubois—See Tri-County.
Dunmore—See Scranton.
Duquesne—See McKeesport.
East Berlin—See York.
East Lansdowne—See Delaware County.
E. McKeesport—See Pittsburgh.
East Montgomery—See Main Line.
East Pittsburgh—See Pittsburgh.
Easton—See Allentown.
Edgington—See Bucks County.
Edwardsville—See Wilkes-Barre.
Elkins Park—See East Montgomery County.
Elwood City—See Pittsburgh.
Emmaus—See Allentown.
Etna—See Pittsburgh.
Fairview Village—See Norristown.
Farrell—See Shenando Valley.
Feasterville—See Bucks County.
Fernwood—See Delaware County.
Fleetwood—See Reading.
Flourtown—See Philadelphia, East Montgomery County.
Folsom—See Chester.
Folsom—See Delaware County.
Forty Fort—See Greater Wilkes Barre.
Fredericktown—See Monongahela Valley.
Freedom—See Beaver County, Pittsburgh.
Germantown—See Philadelphia.
Gilbertville—See Norristown.
Gibsonia—See Pittsburgh.
Girard—See Erie.
Glen Mills—See Delaware County.
Glen Moore—See Chester County.
Glenhew—See Pittsburgh.
Glennolden—See Delaware County.
Glenside—See E. Montgomery County, also Philadelphia.
Graterville—See Norristown.
Hanover—See York.
Harbor Creek—See Erie.
Harleysville—See Central No. Pennsylvania.
Harvey's Lake—See Greater Wilkes Barre.
Havertown—See Bucks County, also E. Montgomery County, also Philadelphia.
Havertown—See Delaware County.
Hollidaysburg—See Altoona.
Homestead—See Pittsburgh.
Huntington Valley—See E. Montgomery County.
Hyde Park—See Reading.
Ingomar—See Pittsburgh.
Jamestown—See Greenville.
Jeannette—See Pittsburgh.
Jenkintown—See E. Montgomery County, also Philadelphia.
Johnstown—See Cambria County.

PENNSYLVANIA

PENNSYLVANIA (Cont.)

Kennett Square—See Chester County
 Kensington—See Pittsburgh
 King of Prussia—See Norristown
 Kingston—See Wilkes-Barre
 Kittanning—See Pittsburgh
 Kulpmont—See Northumberland County
 Kutztown—See Reading
 Lahaska—See Bucks County
 Langhorne—See Bucks County, also Philadelphia
 Landale—See Central No. Pennsylvania
 Landsdowne—See Delaware County, also Philadelphia
 Larchmont—See Delaware County
 Lemoyne—See Harrisburg
 Levittown—See Bucks County
 Lewisburg—See Northumberland
 Liberty Boro—See McKeesport
 Lioniser—See Pittsburgh
 Lima—See Delaware County
 Lincoln Park—See Reading
 Line Lexington—See Central N. Penn.
 Littlestown—See York
 Llanerch—See Delaware County
 Mahanoy City—See Pottsville
 Malvern—See Chester County
 Manayunk—See Philadelphia
 Manas—See Delaware County
 Marcus Hook—See Chester
 Mars—See Pittsburgh
 Marshall—See Monroe County
 Marshalls Creek—See Pocono Mts.
 Masontown—See Uniontown
 McAadoo—See Chester County
 McKeesport—See Pittsburgh
 McKees Rocks—See Pittsburgh
 Mechanicsburg—See Harrisburg
 Media—See Delaware County
 Merion—See Delaware County
 Merion—See Main Line, also Philadelphia
 Middletown—See Harrisburg
 Midland—See Beaver County
 Millvale—See Pittsburgh
 Milont Park—See Chester
 Milton—See Northumberland
 Minersville—See Pottsville
 Monaca—See Beaver County
 Monaca—See Monongahela Valley
 Moon Run—See Pittsburgh
 Morrisville—See Bucks County
 Mt. Carmel—See Northumberland County
 Mt. Lebanon—See Pittsburgh
 Mt. Penn—See Reading
 Nanticoke—See Greater Wilkes-Barre
 Narberth—See Main Line, also Philadelphia
 New Brighton—See Beaver County
 New Hope—See Bucks County
 New Kensington—See Pittsburgh
 New Wilmington—See New Castle
 Newton Square—See Delaware County
 Newtown—See Bucks County
 Nicholson—See Scranton
 Norristown—See Central N. Penn.
 Norristown—See East Montgomery, Philadelphia
 North Arlington—See Northumberland County
 North Hills—See E. Montgomery County
 North Wales—See Central No. Pennsylvania
 Northampton—See Allentown
 Norwood—See Delaware County
 Oaks—See Norristown
 Oakmont—See Pittsburgh, also Delaware County
 Oil City—See Franklin-Oil City-Titusville
 Olyphant—See Scranton
 Oryland—See Central N. Penn., also East Montgomery County
 Oxford—See Chester County
 Palmira—See Lebanon County
 Paoletti—See Chester County
 Pennell—See Bucks County
 Perkasie—See Bucks County
 Perryville Branch—See Pittsburgh
 Philadelphia—See Delaware County
 Philadelphia—See East Montgomery, Main Line
 Phoenixville—See Chester County
 Pittstown—See Greater Wilkes-Barre
 Plymouth—See Greater Wilkes-Barre
 Point Carbon—See Schuylkill
 Pottstown—See Norristown
 Pottsville—See Schuylkill
 Prospect Park—See Delaware County, Philadelphia
 Punxsutawney—See Tri-County
 Quakertown—See Bucks County
 Quarryville—See Lancaster
 Richboro—See Bucks County
 Richfield—See Monongahela Valley
 Richfield—See Pittsburgh
 Ridgeway—See Tri-County
 Ridley Park—See Chester, Delaware County
 Roaring Spring—See Altoona
 Rochester—See Beaver County
 Rockledge—See E. Montgomery County
 Rosemont—See Main Line
 Roslyn—See E. Montgomery County
 Roversford—See Norristown
 Russellton—See Pittsburgh
 Ruthledge—See Delaware County
 Schuylkill Haven—See Pottsville
 Selinsgrove—See Northumberland
 Sellersville—See Bucks County
 Sewickley—See Pittsburgh
 Shamokin—See Northumberland County
 Sharon—See Shenango Valley
 Sharon Hill—See Delaware County, Philadelphia
 Shillington—See Reading
 Sinking Spring—See Reading
 Slippery Rock—See Butler County
 Somerton—See Bucks County
 Somerton—See Philadelphia
 Souderton—See Central No. Pennsylvania
 Southampton—See Bucks County
 Spring City—See Chester County
 Springfield—See Delaware County
 St. Clair—See Pottsville
 State College—See Lewistown
 Steelton—See Harrisburg
 Strasburg—See Lancaster
 Stroudsburg—See Pocono Mts.
 Sunbury—See Northumberland
 Swarthmore—See Delaware County
 Sweet Valley—See Wilkes-Barre
 Sylvania—See Tri-County
 Tarentum—See Pittsburgh
 Temple—See Reading
 Titusville—See Franklin-Oil City-Titusville
 Trevorton—See Northumberland County
 Trevores—See Bucks County
 Turtle Creek—See Pittsburgh
 Unity—See Pittsburgh
 Unner Darby—See Delaware County, also Main Line and Philadelphia
 Unner Darby & Sharon Hill—See Delaware County
 Valencia—See Butler County, Pittsburgh
 Verona—See Pittsburgh
 Warrendale—See Pittsburgh
 Warrington—See Bucks County
 Wayne—See Main Line, also Philadelphia
 West Chester—See Chester County
 West Reading—See Reading
 Wexford—See Pittsburgh
 White Oak Heights—See Pittsburgh
 Wilkes-Barre—See Scranton
 Willow Grove—See East Montgomery
 Woodlyn—See Chester
 Wrightsville—See York
 Wycombe—See Bucks County
 Wynco—See East Montgomery County
 Wyndmoor—See East Montgomery County
 Wynnewood—See Philadelphia, also Main Line
 Wyomissing—See Reading
 Yealand—See Delaware County
 Zelienople—See Butler County

Allentown

Real Estate Board

Active Members, 66.
 President: Charles B. Patt Jr., 1142 Hamilton St.
 Secretary: Raymond C. Geiger, 443 Linden St.
 Bender, Edward C., 824 Hamilton St.
 Bender, Harry G., 45 N. 10th St.
 Best, Clarence W., 1122 Hamilton St.
 Binder, E. Freil, 801 Hamilton St.
 Bittner, Mark R., 1034 Hamilton St.
 Bolich, Charles M., 33 N. 5th St.
 Brown, Vincent, 438 N. 6th St.
 Butz, Robert S., 4th & Main Sts., Emmaus.
 Canouse, John H., 36 S. 7th St.
 Clark, John H., 1031 Turner St.
 Connors, Edwin, 842 Hamilton St.
 Cutshall, Naomi A., 629 Turner St.
 Cutshall, Richard L., 629 Turner St.
 Deutsch, Robert J., 771 Hanover Ave.
 Donald, Edward R., 247 N. 13th St.
 Eddy, Albert J., 46 S. 10th St.
 Felegy, Michael, 424 Ridge Ave.

Fetzer, Myron J., 2006 Green St.
 Fetzer, Leo J., 2008 1/2 Green St.
 Freed, Tilghman, 602 S. 5th St.
 Fretz, Paul D., 222 N. 4th St., Emmaus.
 Geiger, Raymond C., 443 Linden St.
 Geiger, Russell J., 443 Linden St.
 Grammes, Arlan J., 124 So. 8th St.
 Grammes, Lester A., 145 N. 9th St.
 Henninger, Quin A., 457 Linden St.
 Henninger, Thomas, 457 Linden St.
 Herrity, Joseph T., 523 Linden St.
 Iacocca, Nicola, 465 Linden St.
 Jackson, William C., 100 N. 9th St.
 Jarrett, Daniel M., 212 N. 7th St.
 Jarrett, Lincoln R., 842 Hamilton St.
 JARRETT, ROSCOE Q., 842 Hamilton St.
 Joseph, Etau T., 22 N. 2nd St.
 KAHLER, LEE R., 1122 Hamilton St.
 Kessler, John C., 241 N. 7th St.
 Kester, John W., 519 Linden St.
 Kester, Earl S., 241 N. 7th St.
 Knaake, William H., 120 N. 8th St.
 Knobloch, Lawrence W., 2516 Crest Ave. N.
 Koons, Edwin H., 146 Front St., Catasauqua.
 Laroc, C. W. & Son, 121 N. 9th St.
 Laubach, Howard H., Cement Nat'l Bank Bldg., Northampton.
 Lewis, Ted, 10 S. Front St., Easton.
 Luckenbach, Bert A., B. & B. Bldg., 546 Hamilton St.
 Newhard, Fred S., 115 N. 8th St.
 Newman, Monroe F., 23 S. 9th St.
 O'Brien, Charles W., 508 Hamilton St.
 O'Brien, John R., 508 Hamilton St.
 Osenbach, Elmer W., 1512 Hanover Ave.
 Patt, Charles B. Jr., 1142 Hamilton St.
 Potruich, Maxwell, 25 S. 9th St.
 Praid, Morris J., 423 Commonwealth Bldg.
 Reinsmith, Gerald J., 936 Hamilton St.
 Reinsmith, Martin A., 209 N. 8th St.
 Richards, James R., 906 Walnut St.
 Rickert, Allen H., 825 Walnut St.
 Ritter, Francis, 502 Linden St.
 Schott, Ray F., 906 Walnut St.
 Shockcor, William T., 1204 Hamilton St.
 Smith, Orden W., 214 W. Main St., Kutztown.
 Sohland, Alfred F., 716 Chew St.
 Stubbe, Charles P., 519 Linden St.
 Turko, Michael S., 224 N. 5th St.
 Vargo, Frank G., 527 Hamilton St.
 Wiener, Michael, 112 N. 7th St.

JOHN HILL
REAL ESTATE
 1308 12th Ave., Altoona, Pa.
 RESIDENTIAL, COMMERCIAL,
 INDUSTRIAL, RURAL

Altoona

Real Estate Board

Active Members, 21; Others, 15.
 President: Robt. F. McDowell, Central Trust Bldg.
 Secretary: Kendall B. Mattern, Central Trust Bldg., Altoona.
 Basler, E. A., 1100 13th Ave.
 Black, Clyde O., 409 Water St., Roaring Spring.
 Bloom, C. D., 1501 13th Ave.
 Borland, L. W., Penn Central Bldg.
 Cassidy, A. Boyd, Simms Bldg.
 Faris, Paul H., Co., Inc., 1201 12th Ave.
 Galloway, Joseph, 503 Allegheny, Hollidaysburg.
 HILL, JOHN, 1308 12th Ave.
 Kilkoyne, John, & Sons, 1105 13th St.
 Leopold, L. E., 1207 13th Ave.
 McCormick, R. J., 1506 11th Ave.
 McDowell, E. F., & Robert F., Central Trust Bldg.
 McKilip, H. C., 322 Allegheny St., Hollidaysburg.
 McVeys, Inc., 1108 13th St.
 Morgan-Martin Co., Central Trust Bldg.
 PARSONS, T. CHESTER, 1120 12th Ave.
 Seeds, John S., 1115 11th St.
 Seidel, Ed, 835 Seventh St.
 Shaw, Dean B., 1211-A Eleventh St.
 Sheedy, Gerald P., 1330 12th Ave.
 Washington, Paul, 406 Laurel Ave., Cresson.

Beaver County

Board of Realtors

Active Members, 25.
 President: Robert F. Garvin, 682 3rd St., Beaver.
 Secretary: Irvin G. Hetzler, 214 N. Washington St., Rochester.
 Anderson, Adam, 617 3rd St., Beaver.
 Arnold, C. M., P.O. Box 120, New Brighton.
 Basinger, Wilbert, 744 Midland Ave., Midland.
 Cain, Lee B., 594 3rd Ave., Freedom.
 Coates, John M., 1213 7th Ave., Beaver Falls.
 Eberhardt, Wm. J., 203 9th St., Monaca.
 Flanagan, D. R., 3315 5th Ave., Beaver Falls.
 Garvin, Robert F., 682 3rd St., Beaver.
 Henderson, Paul, 430 Franklin Ave., Aliquippa.
 Hetzler, Irvin G., 214 N. Washington, Rochester.
 Kerr, C. Roy, 506 Merchant St., Ambridge.
 Kirk, H. E., Beaver Trust Bldg., Beaver.
 Lewis, Chester A., 3201 College Ave., Beaver Falls.
 Leyda, Earl R., 1415 7th Ave., Beaver Falls.
 Lindsay, C. Stuart, 1308 Penn Ave., Monaca.
 Locke, O. H., 1231 Penna. Ave., Monaca.
 McGeehan, Leo P., 634 Midland Ave., Midland.
 Moore, S. C., 384 Franklin Ave., Aliquippa.
 Patton, Lester S., 2208 McLean St., Aliquippa.
 Senior, Frederick D., (John Senior Agency), 1607 3rd St., New Brighton.
 Stammelbach, Albert E., 413 3rd St., Beaver.
 Strouss, James S., 458 3rd St., Beaver.
 Trumpeter, Gilbert, 1236 Pennsylvania Ave., Monaca.
 Urdal, John L., (Chas. Kristerfek Agency), 405 Merchant St., Ambridge.
 Zuberkuhler, E. C., Benson Bldg., Beaver Falls.

Bedford

(Individual Member)

Beegle, Harry F., 144 N. Richard St.

Bethlehem

Real Estate Board

Active Members, 26; Others, 9.
 President: William Herman, 224 W. Broad St.
 Secretary: Spurgeon G. Sigley, 50 W. North St.
 Brown-Borhek, Main & Lehigh Sts.
 Callone, A. E., 706 E. 4th St.
 Campbell, H. C., 1207 Beverly Ave.
 Chamber of Commerce, 452 Main St.
 Dimmick, R. W., Union Bank Bldg.
 First National Bank, 335 Main St.
 Fishburn, S. E., Union Bank Bldg.
 Fishburn, William, 224 W. Broad St.
 Hower, E. A., 64 Wall St.
 Judd, J. Robert, 538 N. New St.
 Judd, Merritt F., 620 W. Broad St.
 Martin, Louis, 100 E. Broad St.
 Peterson, Walter F., 355 Main St.
 Pillsbury, Lee, 408 E. Broad St.
 Rabold, Frank, Bethlehem Steel Co.
 Sander, Tibor, 224 W. Broad St.
 Schlenker, Robert, 1024 W. Broad St.
 Shonk, J. J., 6 W. Broad St.
 Sigley, Spurgeon, 50 W. North St.
 Smith, Miss Elsie, 6 W. Broad St.
 Stefk, Edward, 68 E. Broad St.
 Stefk, John, 68 E. Broad St.
 Sturtevant, B. J., 504 Broadway.
 Unker, E. J., 153 W. Broad St.
 Woodring-Roberts Corp., Bethlehem Trust Bldg.
 Yosko, Joseph, 405 E. 4th St.

Bucks County

Real Estate Board

Active Members, 67; Others, 82.
 President: Joseph Barnes, Warrington.
 Secretary: C. Morell Brown, 81 S. Clinton St., Doylestown.
 Atkinson, Edgar C., Buckingham.
 Barnes, Joseph, Warrington.
 Benner, Joseph, Richboro.
 Brown & Welsh, Doylestown.
 Brown, C. Morell, Doylestown.
 Brunner, B. Frank, Doylestown.
 Burgess, William, Morrisville.
 Catalano, Michael J., Bristol.
 Copeland, Robt. M., Feasterville.
 Cosner, Wm. F., New Hope.
 Drake, Richard E., Morrisville.
 Eastburn, Hugh B., Bristol.
 Ely, Maurice, New Hope.
 Fechtenburg, Richard W., Eddington.
 Fetzer, William H., Morrisville.
 Finney, Walter R., Southampton.
 Flagler, Arthur E., Perkasie.
 Fretz & Fretz, Perkasie.
 Fretz, J. Richard, Dublin.
 Gady, Julian W., Doylestown.
 Gruff, Otto Jr., Croydon.
 Halperin, J. & Co., Levittown.

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ROSCOE Q. JARRETT
 CHARTER MEMBER OF
 SOCIETY OF INDUSTRIAL REALTORS
 842 Hamilton St. Allentown, Penna.

LEE R. KAHLER

1122 Hamilton Street

Allentown, Pa.

Chain Stores and Industrial
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Delaware County National Bank, 406 Market St.
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Lee, Mrs. Valerie D., 110 E. 5th St., Chester.
Lewicki, Peter, 702 Concord Ave.
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Mayfair, Leonard P., 620 Concord Ave.
Modesti, John, 1606 MacDade Blvd., Folsom.
Pace, Vincent J., 232 W. 5th St., Chester.
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Pastuszek, Wm. J., 2501 W. 9th St., Chester.
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Chester County

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McClatchy, Walter A., 6434 Market St., Upper Darby.
McHenry, George M., 8000 West Chester Pk., Upper Darby.
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Scott, Thomas R., 612 Mohawk Ave., Norwood.
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Siddall, Walter B., 2237 Garrett Road, Drexel Hill.
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Smith, Willard D., 3909 State Rd., Drexel Hill.
Smolens, Henry Inc., 7917 West Chester Pike, Upper Darby.
Snyder, Freas B. & Co., 1400 Bywood Ave., Upper Darby.
Spano, Vincent A., State Rd. at Lansdowne Ave., Drexel Hill.
Stewart, E. Winfield, Woodlawn Ave. & Springfield Rd., Aldan.
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Strine, Walter M., 111 South Ave., Media.
Swaver, Wm. C., 675 Burmont Rd., Drexel Hill.
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Voigt, William J., 3701 State Road, Drexel Hill.
Wagner, Arthur G., 2108 Darby Rd., Haver-town.
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Walsh, Edward J., 111 Fairfield Ave., Upper Darby.
Warwick, John W., 15 S. Olive St., Media.
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Werner, Fred A., Inc., 28 S. Lansdowne Ave., Lansdowne.
Wilhelm Realtors, 3425 Garrett Road, Drexel Hill.
Wilson, Edmund R., 1619 E. Darby Rd., Havertown.

Wilson, Karl H., 7111 West Chester Pike, Upper Darby.
Worthington-Marsden, 755 Long Lane, U.D. & Sharon Hill.
Wright, Donald E., 226 Long Lane, Upper Darby.

Eagles Mere
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Kehrer, R. D.

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Secretary: William R. Mattson, 705 West Ave., Jenkintown.
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Batezell, Horatio, 220 S. Easton Rd., Glenside.
Barandon, Robert F. (Barandon & Campbell), 5th & Cheltenham Ave., Cheltenham.
Baker, Eugene R., 900 E. Willow Grove Ave., Wyndmoor.
Boone, Irene, 1217 Old York Rd., Abington.
Bright, David J., 304 Liberty Bldg., Jenkintown.
Britt, Therman P., 310 Cottman St., Jenkintown.
Burkhart, John W., Penna. & Apel Aves., Oreland.
Cegielkowsky, Julius M., 701 Huntington Pike, Rockledge, Philadelphia (11).
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Clifton, Robert K., 808 West Ave., Jenkintown.
Cloud, Allen A., 120 Greenwood Ave., Wyn-cote.
Comstock, Ralph A., 263 S. York Rd., Hat-boro.
Connor, James L., 713 West Ave., Jenkin-town.
Conrad, Sylvester B., York Rd. & Highland Ave., Abington.
Cowan, Carl B., Bethlehem Pike, Flourtown.
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Dager, Howard J., 471 York Rd., Jenkin-town.
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Ferrell, Harry F., Easton Rd., Roslyn.
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Garbutt, John Tener, 1125 Old York Rd., Abington.
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Greenspan, Perry, Tyson Ave. & Easton Rd., Roslyn.
Grier, Harold N., 483 York Rd., Jenkintown.
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Hamilton, John de Z., 97 Bethlehem Pike, Philadelphia.
Hearne, Nicholas A., 301 Huntington Pike, Rockledge, Philadelphia (11).
Hoffman, Homer P., 301 Central Ave., Cheltenham.
Hollinshead, F. P., III, 703 Greenwood Ave., Jenkintown.
Hower, Robert V., 333 N. Easton Rd., Willow Grove.
Hunter, Joseph E., 1132 Old York Rd., Abington.
Keller, John P., 113 York Rd., Jenkintown.
Kirkland, Wm. S., 145 Harrison Ave., Glen-side.
Knorr, Griffith W., 2232 Mt. Carmel Ave., Glenside.
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McGroarty, John J., 8022 York Rd., Elkins Park.
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Miller, John C., Hatboro.
Newman, Howard A. L., Easton Rd. & Pershing Ave., Roslyn.
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Schesser, Edward V., York & Davisville Rds., Willow Grove.
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Shields, J. Craig, 1116 Old York Rd., Abington.
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Smith, Charles G., 3039 Mt. Carmel Ave., North Hills.
Smith, Warren H., 327 N. Easton Rd., Glenside.
Trank, Alfred H., York Road & West Aves., Jenkintown.
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Williams, H. Calvin Jr., 2014 Susquehanna Rd., Abington.
Wilson, G. Price, 1132 N. York Rd., Abing-ton.
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Kellow, W., 131 Cattell St.
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Kennedy, W. S., Portland.
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Boehm, Harold J., 2917 Peach St.
Brown, Rasselas W., 204 W. Pleasant St., Corry.
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Christensen, Jacob, 1917 W. 8th St.
Cobbett, Melvin S., 411 N. Center St., Corry.
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Besse, Herman, 207 Kresge Bldg., Oil City.
Burns, J. E., 8 E. First St., Oil City.
Daugherty, James E., 8 Seneca St., Oil City.
Ehrhart, Wm. M., 124 W. Spring St.
Harper, John, Exchange Bank & Trust Co., Franklin.
Kerr, Friend, 618 E. Walnut St., Titusville.
Maitland, Wm. H., 641 Egbert St., Franklin.
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Evanshaw, A. V., Traders Bank Bldg., Hazleton.
Fichter, Geo. P. Jr., 20 W. Broad St., W. Hazleton.
Leib, Matthew L., 12 E. Broad St., Hazleton.
Lockwood, Samuel A., 468 S. Poplar St., Hazleton.
Lundy, H. E. & Son, 109 E. Broad St., Hazleton.
McCarron, C. B., 635 Grant St., Hazleton.
Miller, Ellsworth W., 560 James St., Hazleton.
Nenstiel & Nenstiel, 7 E. Broad St., W. Hazleton.
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Croushore, Louis B., Bank & Trust Bldg.
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Greensburg Realty Co., 221 N. Main St.
King, L. B. (Barclay Westmoreland Trust Co.), 1 Main St.
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Smith, Howard W., 105 E. Otterman St.
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Champagne, Ernest E., 2102 Derry St.
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Dapp, John F. & Son, 1124 N. 3rd St.
Daylor, Wm. J., 313 Chestnut St.
Foote, Frank C., Jr., 115 North St.
Fortenbaugh, John F., 1936 Derry St.

Garrett, Paul N., Realty Co., 120 Walnut St.
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Hershey, Paul R., 1936 Derry St.
Hershey Realty Co., 930 N. 2nd St.
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Hoffman, Joseph C., 213 Market St.
Hollinger, Wm. M., Dauphin Bldg.
Hooker, W. H., 29 S. Pitt St., Carlisle.
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Jones, John P., 1511 Derry St.
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Koons, Leroy E., 1719A Walnut St.
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Secretary: N. I. Eckman, 39 N. Duke St.
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Bowman & Co., Chas. F., 39 W. Orange St.
Burkhart, George W., 39 N. Duke St.
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Cohen, Harry M., 33 N. Duke St.
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Rebman, John Cleveland, 156 E. King St.
Rineer, Francis C., 24 S. Duke St.
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Shirk & Co., F. G., 5 N. Duke St.
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Slaymaker, S. C., 156 E. King St.
Smith, Robert A., 49 N. Duke St.
Stauffer, Earl V., 108 1/2 E. King St.
Stein Agency, Samuel D., 122 E. King St.
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Frost, P. A., 143 S. Frazier St., State College.
Kerster, Donald C., 17 Chestnut St.
Kissinger, Gordon D., Peoples Nat'l Bank, State College.
Lynch, Albert, 15 N. Brown St.
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Downs, James V., 116 N. Wayne Ave., Wayne.
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Marshall, Beatrice A., 23 E. Wynnewood Rd., Wynnewood.
McDonald, James E., 135 Montgomery Ave., Bala Cynwyd.
McLean, Henry J., 147 Montgomery Ave., Bala-Cynwyd.
McMullin, John, 125 Coulter Ave., Ardmore.
Moss, Ralph, Old Lancaster Road, Merion.
Murray, Edward S., Jr., 16 E. Lancaster Ave., Ardmore.
Off, Walter F. Jr., 517 W. Lancaster Ave., Wayne.
Pollock, Walter C., 335 Montgomery Ave., Bala-Cynwyd.
Pugh, William, 315 Montgomery Ave., Merion Station.
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Roach, Charles, 713 Montgomery Ave., Merion Station.
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Slentz, Kathleen, 720 Lancaster Ave., Bryn Mawr.
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Smith, W. Gordon, 2135 N. 63rd St., Philadelphia.
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Trout, E. E., 512 W. Lancaster Ave., Wayne.
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Wilson, Philip B., 136 Montgomery Ave., Bala-Cynwyd.
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Colligan, Jack, 7 Main St., Bradford.
Colligan, James E., 7 Main St., Bradford.
DePalma, Peter Paul, 9 Main St., Bradford.
Gray, Vernon W., 104 Main St., Bradford.
Markowitz, Irving, 104 Main St., Bradford.
Scott, Merle R., I.O.O.F. Bldg., Bradford.
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Buck, William L., 517 Walnut St.
Ekin Realty Co., 508 Locust St.
Emerson & Stough, 504 Locust St.
Erkel, Elmer P., 226 6th Ave.
Field & Clarke, Inc., 335 6th Ave.
Gibbons Agency, 2814 Liberty Way, Liberty Boro.
Hutchins Agency, McClure & Lincoln Hwy., East McKeesport.
Junker, R. W., 339 6th Ave.
Kelsch Agency, 601 Locust St.
Kessler, Philip, Kessler Bldg.
Kohler Agency, 333 1/2 6th Ave.
Lenart, Julius, 404 1/2 5th Ave.
Lenhart & Wilkinson, 508 Walnut St.
Lewis, T. J. Co., 520 Sinclair St.
Manspeaker, E. G., 602 Locust St.
McKeesport Real Estate Co., 314 6th Ave.
McLane Co., Inc., 341 6th Ave.
Realty Co., 522 Walnut St.
Soffer Realty Co., 2100 5th Ave.
Vargo, Geo., 133 W. Grant Ave., Duquesne.

Meadville

Real Estate Board

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Executive Secretary: John F. Shanley, Trust Co. Bldg.
Britton, A. K., Masonic Bldg.
DeLoe, Tom, 953 S. Main St.
Knapp, Paul R., Trust Co. Bldg.
Kress, V. F., 1017 Market St.
Leberman, Gordon B., Trust Co. Bldg.
Loughney, E. M., 291 Walnut St.
Sheehan, M. E., Cochranon.
Sousa, L. D., R.D. 1, Conneaut Lake.
Starr, L. B., Trust Co. Bldg.
Van Ness, Roy, Masonic Bldg.

Milford

(Individual Member)

Titus, Allen Townsend, 222 Broad St.

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Secretary: Joseph Sitte, 210 Might Bldg., Charleroi.
Alfieri, James, 616 McKean Ave., Charleroi.
Brown, George A., Rt. 40, Richeyville.
Caruso, P. A., 539 Fallowfield Ave., Charleroi.
Carroll, Regis, 305 Lincoln Ave., Charleroi.
Collins, Harold A., 413 Fallowfield Ave., Charleroi.
Cope, Clyde B., 315 Fallowfield Ave., Charleroi.
Lane, William J., 480 Front St., Fredericktown.
Long, Eugene M., 421 Main St., Monongahela.
Schneider, Catherine, Neill, 5th St., Donora.
Sicchitano, B. A., Main St., Bentleyville.
Sitte, Joseph, 210 Might Bldg., Charleroi.

New Castle

Real Estate Board

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Secretary: S. B. Cleal, 121 Market St., New Wilmington.
Ash, John W., 500 Greer Bldg.
Beadel, James, L.S.&T. Bldg.
Brown, Fred, 209 E. Lincoln Ave.
Bush, Harvey, First Nat'l Bank Bldg.

Cleal, S. B., 121 S. Market St., New Wilmington.
Cloak, C. P., 216 Temple Bldg.
DeGregory, Louis, Rear 837 S. Mill St.
Fazzone, Mike, 1024 S. Mill St.
Ferrazzano, Anthony, 403 McClain Ave.
Foster, James Sr., Woods Bldg.
Foster, James Jr., Woods Bldg.
Giffillan, J. Clyde, L.S.&T. Bldg.
Gilliland, M. K., L.S.&T. Bldg.
Green, Joseph, 29 E. Washington St.
Henley, I. Miller, 612 Centennial St.
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Loughran, Joseph Inc., 27 Maplewood Ave. (44).
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Lubin, Michael, 740 Western Saving Fund Bldg. (7).
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Weinroth, Benjamin, 304 Walnut St. (6).
Weiss, Henry A. Esq., 5907 Germantown Ave. (44).
Weiss, Simon, 1626 Pt. Breeze Ave. (45).
Weissman, Meyer M., Washington Hotel, 7th & Dauphin St. (33).
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Wick-Vollmer-Stanton, 4421 Germantown Ave. (40).
Widling, Joseph W., 1520 Land Title Bldg. (10).
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Wilkinson & Foyle, 1001-02-03 Commonwealth Bldg. (7).
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HURLEY, RICHARD A. JR., 723 Hospital
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Kirby, Charles L., 201 Hospital Trust Bldg.,
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Laudati, Peter A. Jr., 4 Weybosset St.
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Liscomb, Roswell B., 442 Spring Green Rd.,
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Lister, Robert W. Jr., 170 Westminster St.
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Marks, Miss Rita R., 26 Custom House St.,
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Mattson, Leonard E., 1777 Post Rd.,
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Nevin, J. Benjamin, 2006 Industrial Trust
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NICHOLSON, STEPHEN B. JR., 33 The
Arcade (3).
O'Connell, John F., Rm. 723, 49 Westmin-
ster St. (1).
Ortoleva, Robert S., 29 Weybosset St. (3).
Owens, Joseph J., 318 Howard Bldg. (3).
Paolino, Anthony C., 71 Jackson St.
Paolin, Joseph R., 71 Jackson St.
PASCALE, ANTHONY A., 307 Hawkins St.
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Philbrick, Clarence H., 146 Westminster
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ston (10).
Picerno, Romeo S., 726 Reservoir Ave.,
Cranston (10).
Potter, Nicholas S., 1118 Industrial Trust
Bldg. (3).
Pratt, Joseph, 194 Main St., Woonsocket.
Preston, Harry, 21 Orchard St., Cran-
ston (10).
Prete, Frank A., 491 Branch Ave. (4).
Puleo, Roy, 682 Admiral St.
Raleigh, James C., 170 Westminster St.
Reed, Stephen L., 220 Melrose St.
Reilly, Thomas J., 86 Weybosset St. (3).
Riccio, Augustine W., 55 Hopewell Ave.,
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Riker, J. Wilbur, 15 Westminster St., Rm.
905 (3).
Rossi, Louis A., 726 Reservoir Ave., Cranston
(10).
Shaler, Russell C., 1613 Warwick Ave.,
Hoxie.
Sherman, Douglas E., 33 The Arcade.
Simmons, James P., 1468 Broad St.
Snow, A. Raymond, 633 Budlong Rd., Box
51, Cranston (10).
Stanzler, Meyer, 171 Westminster St.,
Providence.
Sweeney, Miles, 94 Dorrance St.
Tingley, A. Brintnall, 618 Hospital Trust
Bldg. (1).
Tingley, Arthur B. Jr., 618 Hospital Trust
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Tise, Henry H., 186 County Rd., Barrington.
Tuttle, Chester R., 26 Custom House St.
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St. (3).
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Warburton, James J., 85 Westminster.
Warnock, Frederick J., 26 N. Main St.
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White, Charles H., 58 Weybosset St. (3).
White, Kenneth B., 58 Weybosset St.
Yatman, Thomas L., 146 Westminster St.

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Lancaster—See Rock Hill
Law Range—See Sumter
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North Charleston—See Charleston
Mount Pleasant—See Charleston
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Aiken

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Penland, Robert E.
Ratchford, Mrs. Rubye V., Ram Bldg.
Rutledge, Mrs. Eulalie (Eulalie Salley &
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Salley, Mrs. Eulalie, 1918 Park Ave.

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Crowther, Pat H., 201 E. Whitner.
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Drew, W. F., P.O. Box 764.
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Harden, James L., 107½ N. Main St.
Horton, Louis S., 134 E. Benson, Bleckley
Bldg.
Mahry, J. W., 133½ E. Whitner St.
McCrory, L. A., 107½ N. Main St.
Tate, Roy F., 112 E. Earle St., Anderson.
Taylor, Tom W., Anderson Bldg.
Ulmer, W. O., 134 East Benson, Bleckley
Bldg.
Wakefield, David C., 117½ N. Main St.
Wilson, J. C., 109½ W. Benson St.
Zeigler, Harold, 207 N. Main, Anderson
Bldg.

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Pleasant.
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Holcombe & Pinckney Inc., 29 Broad St. (1).
Hollings, A. G., 126 Church St. (1).
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Jenkins Insurance Agency, 28 Broad St. (3).

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Legare & Rhett, 63 Broad St. (3).
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Lesemann, E. A., P.O. Box 411.
Lowndes, C. T. & Co., 12½ Exchange St.
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Martens-Davis Co., 35 Broad St. (3).
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Mullally, Charles L., Peoples Bldg. (3).
Olason, Sanford R.E. & Ins., 61 Broad St.
(3).
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drew's Br.
Peoples, Nat. G., 176 St. Andrews Blvd.
Peoples, Thos. O., 116 Broad St. (5).
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Read & Read, 27 Broad St. (3).
Riddick, Miss Kathryn E., 33 Broad St. (3).
Riley, Joseph P., 13 Broad St. (3).
Rutledge, Webb, 36 Broad St.
Sadler, Ralph W., 54 Broad St., (3).
Schachis, Henry & Sons, 73 Broad St. (3).
Seignious, George W. & Son, 69 Broad St.
(3).
SHACKELFORD, W. W. & SON, 32
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Storen, Louis E., 32 Broad St. (3).
Touhey, E. P. David & Son, 107 Church St. (1).
Trescott, George T., 55 Broad St. (3).
Trest & Shoik, 59 Broad St. (3).
Wilbur, W. C. & Co., 5 Exchange St. (3).
Wilkins, John W., 313 Peoples Bldg.
WORTH REAL EST. AGENCY, 90 Broad St. (5).
Yaschik, Henry, 17 Broad St. (3).
Zwingmann, Miss Mary Ducker, 66 Broad St. (3).

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Bennett, Brooks T., 1217 Lady St.
Brooks, John, 1316 Washington St.
Brown, C. Wilmet, 1226 Washington St., (1).
Corbett, W. W., 1224 1/2 Washington St.
Creason, Claude E., 1248 Lady St.
Creason, Claude E., Jr., 1248 Lady St.
Deany, L. A., S.C. Nat'l Bank Bldg.
Floyd, S. O., 1224 1/2 Washington St.
Fulmer, Furman, 18-20 Arcade Bldg.
Greever, W. H., Jr., 1224 Washington St., (1).
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Haynes, C. W., 1508 Lady St.
Holla, J. D., (E. H. Hollis & Co.), 1103 Hampton St., (1).
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Keenan, Walter A., 912 Palmetto Bldg.
Knob, John P. Jr., 1317 Hampton St.
Lane, Thomas W., 1208 Lady St.
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McGirt, L. L., 704 Palmetto Bldg.
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McNulty, W. E. Jr., 206 Palmetto Bldg.
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Park, Marion A. Jr., 7 Arcade Bldg. (1).
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Price, W. H., 126 State St., West Columbia.
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Reese, Jesse T., 1133 Washington St., (1).
Smith, John C. B., 17 Arcade Bldg.
Stilwell, W. Howard, 1224 1/2 Washington St.
Sturkie, D. K. Jr., 2112 Devine St.
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Taylor, Walter, Palmetto State Life Bldg.
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Brown, Fredrick D., 114 N. McQueen St.
Brunson, E. E., 16 1/2 N. Irby St.
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Lucas & Co., 234 W. Evans St.
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Baumgardner, Harry L. Co., Palmetto Bldg.
Bogan, Paul J., 922 Rutherford St.
Bogues, Roy W., 14 E. Broad St.
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Caine Realty & Mortgage Co., Calhoun Towers.
Campbell, Smiley, Palmetto Bldg.
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Cason, Charles E., Franklin Nat'l Life Bldg.
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Foster, Traverse S., Co., Lawyers Bldg.
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FURMAN, ALESTER G. CO., S.C. Nat'l Bank Bldg.
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Gosnell's Rental Agency, 204 W. McBee Ave.
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Hall and Cox, 112 W. Washington St.
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Martin, C. B., Palmetto Bldg.
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Mullikin, Dennis E., 417 E. North St.
Nicholson, Faust, 15 N. Irvine St.
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O'Neill, Belton R., Augusta Rd.
Pinson, F. B. Co., Franklin Nat'l Life Bldg.
Prevost, Christie Co., 245 N. Main St.
Quigley, Albert J. Co., 410 E. Washington St.
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Robinson, Chas. E. Jr., 516 E. North St.
Robinson Realty Co., Emacee Bldg.
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Shives, Aubrey C., 8 S. Church St.
Shives, James D., 606 Buncombe St.
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Taylor, John S. Co., Palmetto Bldg.
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Traxler Real Estate Co., 541 S. Main St.
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Ulmer, Shirley S., 404 Laurens Rd.
Webster, Ellison G. Jr., 19 S. Irvine St.
Westervelt Co., The, Franklin Nat'l Life Bldg.
White, C. Otto Jr., 606 Buncombe St.
Whitmore, Jas. M., 112 Stokes Bldg.
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Zimmerman, Sam R., 31 Ashley Ave.

Greenwood

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Graham, Ben M.
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McLeod, John A.
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Clyburn, Lewis M., Lancaster.
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Green, Frank, P.O. Box 94.
Harrison, Jack, Hampton St.
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Baer, R. H., Jr., Andrews Bldg.
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Boyd, James D., 107 Wall St.
Brodie, J. C., 117 N. Church St.
Brown, Ranny (Grier & Co.), 154 Main St.
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Copeland, J. L., 153 1/2 N. Church St.
Correll, Albert, 121 1/2 W. Main St.
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Gosnell, Dillard, 141 1/2 W. Main St.
Harris, I. E., 189 1/2 E. Main St.
Harris, Jack, Montgomery Bldg.
HOBBS, A. J., 415 Montgomery Bldg.
Hudson, J. T., 113 1/2 W. Main St.
Magness, I. B., 102 1/2 W. Dunbar St.
Rigby, John M., 222 1/2 E. Main St.
Smith, Cecil O., 130 N. Converse St.
Still, Reddick, 113 1/2 W. Main St.
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Thomason, R. T., 129 N. Spring St.
Thomason, R. T., Jr., 129 N. Spring St.
Vermont, Adolphe, Jr., Biber Bldg.
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Copeland, Carl E., Pierson Bldg.
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Gable, John D., N. Main St.
Hodge, Wm. M., Law Range.
Moses, Harry Co., N. Main St.
Moses, Henry P. & Co., 122 S. Main St.
Riley & Co., 109 N. Main St.
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Pierre—See Central So. Dakota
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Spearfish—See Black Hills
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Wilmot—See Northeast S. Dakota
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Draeger, C. A., 13 2nd Ave. S.E.
Evestone, John W., 212 Citizens Bldg.
Gorder, R. G., 308 Capitol Bldg.
Hatterscheidt, Fred W., 302 Capitol Bldg.
Howard, Charles A., 312 Western Union.
Jones, D. D. Jr., 301 Capitol Bldg.
Marshall, Robert A., 13 2nd Ave. S.E.
Ottum, E. J., 301 Capitol Bldg.
Rennix, George, 301 Capitol Bldg.
Rhodes, E. C., 305 Capitol Bldg.
Squire, K. P., 201 Van Slyke Bldg.
Wiles, A. E., 308 Capitol Bldg.

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Deis, Jacob P., Rapid City.
Donnelly, Chas. E., Box 1608, Rapid City.
Donnelly, Charles E. Jr., Rapid City.
Doran, Hal, Sturgis.
Geist, A. C., Rapid City.
Hill, Elmer R., Belle Fourche.
Holm, George T., Rapid City.
Keck, Robert J., Rapid City.
Kelly, Owen, 702 Main St., Rapid City.
Lane, Fred, Sturgis.
Leedy, Carl, 907 S. Joe St., Rapid City.
McDonald, H. C., Rapid City.
Ness, Chris A., Rapid City.
Reed, Harold M., Belle Fourche.
ROSSUM, LAWRENCE, 524 5th St., Rapid City.
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Sorenson, A. Dewey, Rapid City.
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Diggins, Wm. H., Pierre.
Ericson & Thorpe, Pierre.
Garner, C. R., Onida.
Kass, A. N., Highmore.
Kennedy, Lyle, Faith.
King, Roy E., Kennebec.
Krovaza, Miss A. Dorothy, Martin.
Maher, John, Pierre.
Mattheis, E. J., Harrold.
Matthews, Tom A., Pierre.
Sonnenschein, Earl, Pierre.
Spears, W. B., Onida.
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Manning, L. P., Brookings.
Stout, S. D., Madison.
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Walseth, T. S., Clear Lake.

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Flatt, W. W., 272 3rd S.W.
Gingles, W. H., 929 Kansas S.E.
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Brace, Carl, Box 668, Gladewater.

Coffey, Bob, Box 487.

Dobbs, J. R., 404 E. Whaley St.

Dunn, Flo, 102 Pewitt Bldg.

Ellis, Mrs. B. H., Box 51.

Goodnight, Alvin, 1116 Moberly.

Hancock, J. C. Jr., Henderson.

Harrell, H. B., Box 892.

Herman, V. J., 507 Moberly.

Kinnebrew, Mrs. Marie, 219 Glover Crim

Bldg.

Lemmons, Gilbert B. K., Box 933.

Perkins, Mrs. Ella, 413 S. Green St.

Perkins, O. C., 413 S. Green St.

Rogers, W. Lawrence, 822 E. Methvin.

Scales, Mrs. Delta, 202 Jefferson St., Gilmer.

Short, Joe John, P.O. Box 161, Kilgore.

Stokes, E. E., Glover-Crim Bldg.

Trantham, S. A., 603 E. Whaley.

Tuttle, Loy, 102 Pewitt Bldg.

Walker, Mrs. Cleo, Box 2323.

Walters, G. E., Box 1733.

Walters, J. H., Box 2029.

Warnix, D. N., Box 1172, Greggton.

Wells, R. T., P.O. Box 1287.

Williams, R. B., 207 Glover Crim Bldg.

Wright, Joe L., 102 Pewitt Bldg.

Wood, R. M., Gladewater.

Lubbock**Real Estate Board**

Active Members, 43; Others, 50.

President: Asher Thompson, 15th and Ave. J.

Secretary: Guy C. Esagan, 1011 Main St.

Allen, E. B., Whiteside Bldg.

AYDELOTTE, CHAS. WM., 1313 College

Ave.

Baggett & Baggett, 215 Lubbock Nat'l Bank

Bldg.

Bennett, Frank J., 3501 27th.

Bray, Clyde C., Muleshoe.

Brook, J. H. & Co., 1417 Texas Ave.

Burleson & Osborn, Myrick Bldg.

Campbell & O'Neil, 3506 Ave. Q.

Caraway, Sid, 1917 Ave. L.

Cardwell & Miller, 1005^{1/2} 13th.

Casey-Delaney Co., 1629 Broadway.

Chapman, J. W. & Sons, 1011 14th St.

Cocanougher, A. T., 1114A Texas Ave.

Crews, H. W. Real Estate Service, 917A Ave. H.
 Douglas, R. E., 912 13th St.
 Faubion, A. L., 1006 13th.
 Foster, J. E. & Son, 2003 Broadway.
 Gale Real Estate, Clovis Rd. & North Ave. U.
 Heath, George A., 3rd & Ave. Q.
 Hopping & Casey, 1107 1/2 Ave. R.
 Jones, C. C., 1814 Ave. J.
 Kennedy-Edwards Co., 1113 Ave. G.
 Knight, G. E., 214 Conley Bldg.
 Lindsey, C. L., 2002 College.
 Livesay, Wayne Co., 3212 34th.
 Lone Star Trading Post, 1116 14th St.
 McFarland-Maisen, 1011 Main St.
 McLaughlin, Frank, Lubbock Nat'l Bank Bldg.
 Middleton, Chas. S. & Son, 1109 Ave. K.
 Miller-Teaver, 1402 Ave. Q.
 Milstead, L. M., 1203 18th St.
 Murfee, J. E. & Sons, 1310 Texas Ave.
 Fate, J. B. & Peel, J. A., Rms. 12 & 13, 1717 Ave. K.
 Pattillo, Paul W., 1414 Ave. J.
 Phillips, Joe B. Agency, 1012 Ave. J.
 Read & Denman, 15th & Ave. J.
 Reliable Real Estate Co., 1625 Idalou Hwy.
 Sawyer, Tom, Weaver Bldg.
 Simmons Agency, 1406 Ave. Q.
 Simpson & Gann, 3211 34th.
 Treadwell, J. W., 214 Conley Bldg.
 Whitney, H. H., 1013 Ave. J.
 Wright, Robert W., 1813 Lubbock Nat'l Bank Bldg.

Lufkin

Real Estate Board

Active Members, 6; Others, 3.
 President: R. B. Thompson, 106 W. Lufkin Ave.
 Secretary: Jack W. Tucker, 110 S. Cotton Sq.
 Anderson, Doyle S., 112 W. Shepherd Ave.
 Hopper, Aurelia, Kennedy Bldg.
 Sharpe, Mrs. Eva, 515 N. First St.
 Thompson, R. B., 106 W. Lufkin Ave.
 Tucker, Jack W., Cash Drug Bldg.
 Walker, Howard, 107 N. 2nd St.

Marshall

Real Estate Board

Active Members, 5; Others, 27.
 President: T. D. Rausbeck, 211 E. Austin St.
 Secretary: E. N. Power, 104 1/2 N. Bolivar.
 George, R. L., Citizen's St. Bank Bldg.
 Goldberg, N. D., 207 E. Austin Ave.
 Power, E. N., 104 1/2 N. Bolivar St.
 Rausbeck, T. D., 211 E. Austin Ave.
 Valliere, Don W., 111 E. Rusk.

McAllen

Real Estate Board

Active Members, 15; Others, 4.
 President: W. A. Mabry, 1600 N. 10th St.
 Secretary: Lee D. Rowe, 120 N. 12th St.
 Bender, Wm. C., 1312 Chicago Ave.
 Brazil, Carl, 2118 Kendlewood Ave.
 Hall, Hiram E., 1018 Orange Ave., Box 1189.
 Hawkins, J. A., 1307 Beaumont.
 Hawkins, W. A., 1307 Beaumont Ave.
 McIver, E. Drue, Valley Mercantile Bldg.
 Mabry, W. A., 1600 N. 10th St.
 Middleton, Emmett L., Rt. 1, Mission.
 Ralston, Chester, 1309 Chicago Ave.
 Rowe, Lee D., 120 N. 12th St.
 Schwingel, C. C., 202-A S. Broadway.
 Suttle, James F., M. & J. Nelson Bldg.
 Tompkins, John L., 1700 N. 10th St.
 Waugh, S. J., 223 S. Main St.
 Young, B. C., First State Bank Bldg., Edinburg.

McGregor

(Individual Member)
 Meador, Moran.

Memphis

(Individual Member)
 Gibbs, L. E., Rt. 2.

Midland

Real Estate Board

Active Members, 21; Others, 20.
 President: George S. Park, 215 W. Wall.
 Secretary: Clarence E. Nelson, 104 Fidelity Union Bldg.
 Boles, Cecil C., 112 N. Garfield St.
 Brown, Tom Jr., 116 E. Cowden St.
 Burnside, L. R., 215 W. Wall St.
 Durrell, Lee, 405 N. Big Spring.
 Ervin, Chas. R., 111 W. Wall St.
 Ezell, Herschel F., 122 1/2 S. Colorado St.

Charles Wm. Aydelotte Agency

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 Howell, Harlan, 103 Central Bldg.
 Jesse, Laura, 116 Central Bldg.
 Maxson, R. C.
 McHargue, Paul, 201 N. Carrizo.
 McKee, Roy, Midland Tower.
 Metcalfe, J. Lynn, 112 N. Garfield.
 Neely, T. F., Crawford Hotel.
 Nelson, C. E., 104 Fidelity Union Bldg.
 Park, George S., 215 W. Wall.
 Upham, W. R., 301 N. Big Spring St.
 Wallace, Hugh M., 205 W. Wall St.
 Walston, John N. Jr., 3100 Travis Ave.
 Wilson, J. C., 112 W. Wall St.
 Womack, A. J., P.O. Box 764.

Mineral Wells

Real Estate Board

Active Members, 4.
 President: George C. Jones, Damron Hotel Bldg.
 Secretary: A. E. Webb, 311 S.W. First St.
 Jones, George C., 113 W. Hubbard St.
 Price, A. M., 316 S.W. Third St.
 Price, Nellie Hinshaw, 316 S.W. 3rd St.
 Webb, A. E., 311 S.W. First St.

Mission

Real Estate Board

Active Members, 7; Others, 1.
 President: Charles B. Amyx, 217 E. 10th.
 Secretary: F. W. Dooley, 904 Conway.
 Amyx & Co., 217 E. 10th St.
 Bentsen Bros. Inc., 2 1/2 Miles E. State Hwy.
 Brower, Ben A., 1110 Conway.
 Conway-Dooley Agency, 904 Conway.
 Hall, Dick, 1 Mi. North Conway 1/4 Mi. East.
 Rankin Realty Co., 1106 Conway.
 Southtex Land Sales Inc., Shary Bldg.

Muleshoe

(Individual Member)

Bray, Clyde A., Sr., 1318 W. 1st St.

Navasota

(Individual Member)

Miller, William Albert, Box 68, 118 Washington Ave.

Odessa

Real Estate Board

Active Members, 36; Others, 7.
 President: Don Bright, 1027 N. Whitaker.
 Secretary: Glenn Casey, 203 W. 7th.
 Arp, Rufus, 300 N. Jackson.
 Ashford, Roger, 220 N. Jefferson.
 Blackman, Ira A., 1209 1/2 W. 10th.
 Blank, Ollie, 309 N. Lee Ave.
 Bright, Don, 1027 N. Whitaker.
 Britton, Ray, 302 W. 5th St.
 Burk, A. J., 114 E. 6th St.
 Casey, Glenn W., 203 W. 7th St.
 Davis, Jesse D., 203 W. 7th St.
 Elliott, Harvey, 309 N. Grant.
 Etheredge, Ed, 2405 Kermit Hwy.
 Etheredge, J. B., 408 W. 24th.
 Friday, Robert T., 1108 N. Grant.
 Gage, Fred, 115 E. 4th.
 Harris, J. Guy, 114 E. 6th.
 Jenkins, Webb, 309 N. Grant.
 LaQuay, J. D., 315 E. 2nd.
 LaQuay, Ralph L., 315 E. 2nd.
 Lomas, D. A., 302 N. Jackson.
 Love, R. M., 105 E. 4th.
 Martin, Will A., 510 S. Grant.
 Mathews, E. F., 211 S. Texas.
 McCall, C. H., 412 N. Texas.
 McConnell, J. C., 119 E. 7th.
 Rhoads, Davis L., 517 N. Texas.

Rhodes, Paul, 309 N. Grant.
 Rochester, Lewis, 408 N. Texas.
 Smith, Bill, Box 967.
 Tilles, Leo, 412 Texas.
 Varnell, E. V., 104 W. 4th.
 Ward, Hubert, Box 967.
 Wasson, Carl, 107 E. 4th.
 Weyland, Elwood, Lawyers Title Ins. Corp., Lincoln Hotel.
 White, Charles D., 1621 N. Texas.
 Witherspoon, Alberta, 1101 E. 10th.
 Yudin, Irving, 522 N. Grant.

Orange

Real Estate Board

Active Members, 8; Others, 1.
 President: C. G. Parker, P.O. Box 57, Bridge City.
 Secretary: Albert A. Bailey, 306 Hubert St.
 Bailey, Albert A., 306 Hubert St.
 Bockman, Rex, Green Bldg.
 Davis, Jesse D., 406 Seventh St.
 Hargis, David B., Jr., 812 John St.
 Hargis, Mrs. Fieda, 812 John St.
 Parker, C. G., P.O. Box 57, Bridge City.
 Raborn, Mrs. Geo. W., 602 Fourth St.
 Wood, Herman, 306 5th St.

Palestine

(Individual Member)

Jordan, W. A., 2nd Floor Coombs Bldg., Box 221.

Pampa

Real Estate Board

Active Members, 8; Others, 11.
 President: Quentin Williams, 209 Hughes Bldg.
 Secretary: Maxine Stalcup, The Daily Spokesman.
 Bradley, John L., 218 1/2 N. Russell.
 Downs, M. P., 1011 E. Francis.
 Duncan, J. Wade, 109 W. Kingmill.
 Elkins, Garvin, 114 N. Cuyler.
 Hethcock, J. D., Schneider Hotel Lobby.
 Sone, L. L., 116 S. Cuyler.
 Ward, Charles, 323 S. Starkweather.
 Williams, Quentin, 209 Hughes Bldg.

Panhandle

(Individual Member)

McCollough, J. C., Box 332, 308 Main St.

Paris

Real Estate Board

Active Members, 17; Others, 2.
 President: Tom L. Beauchamp, 821 Clarksville St.
 Secretary: Clement Few, 120 N. Main St.
 Anderson, E. L., 120 N. Main St.
 Beauchamp, Tom L., 821 Clarksville St.
 Brown, A. L., 343 10th St. S.W.
 Davis, Dan Y., 605 Lamar Ave.
 Davis, Dimple Grain, 6th St. N.E. at Lamar Ave.
 Few, Clement, 120 N. Main St.
 Griffin, W. A., 125 First St. S.W.
 Irion, Robert R., 202 First Nat'l Bank Bldg.
 Irion, W. T., 202 First Nat'l Bank Bldg.
 King, W. D., 128 Clarksville St.
 Kyle, Mrs. Lott, 119 S. Main St.
 Pritchett, W. J., Route 6.
 Reddell, Fayette, 128 Clarksville St.
 Russell, R. T., 128 Clarksville St.
 Saunders, Mrs. R. C., 17 E. Houston St.
 Thompson, J. Nat, 120 N. Main St.
 White, Bill, 403 Liberty Nat'l Bank Bldg.

Pasadena

Real Estate Board

Active Members, 25; Others, 4.
 President: W. B. Fenner, 723 S. Shaver St.
 Executive Secretary: Ralph P. Babcock, 1909 Clinton Dr., Galena Park.
 Atkinson, Delbert, Pasadena State Bank Bldg.
 Babcock, Ralph P., 1909 Clinton Dr., Galena Park.
 Ballew, R. D., 1908 Clinton Dr., Galena Park.
 Beverly, A. E., P.O. Box 691.
 Dacus, C. L., 10245-B Market St. Rd., Houston (15).
 Fenner, W. B., 723 S. Shaver.
 Fleming, Jeff E., Jeff Fleming Bldg.
 Gorley, Mrs. Mary A., 1807 Clinton Dr., Galena Park.
 Grimm, D. B., P.O. Box 82.
 Grimm, Mrs. D. B., 901 S. Shaver.
 Hill, James M. Jr., 1820 Oaks Dr.
 Hinton, F. C., 721 S. Shaver.
 Holmes, O. W., 12602 Kathryn Courts, Houston (15).
 Horney, Weldon J., Pasadena State Bank.
 Kucera, E. R., 721 S. Shaver.
 Meador, James T., 1215 S. Richey.
 Middleton, Earl Q., 403 Center Dr., Galena Park.

Paine, H. A. Jr., 311 E. Sterling.
 Pennington, Jim, 204 First Nat'l Bank Bldg.
 Rich, Melvin, 1120 S. Shaver.
 Wallis, M. L., 103 E. Southmore.
 Wisdom, Frank, 3419 Ozark, Houston.
 Wiseman, Cope, 1024 S. Shaver.
 Wolford, John, 511 West Bldg., Houston.
 Zentman, Miss Angelika, 1266 Dove Lane, Houston (15).

Pecos

Real Estate Board

Active Members, 5; Others, 1.
 President: W. W. Teague, 112 W. 2nd.
 Secretary: Janice M. Hughes, 119 E. 4th.
 Dean, Bob, Dean-Camp Bldg.
 Hughes, Janice M., 119 E. 4th.
 Reynolds, Jack, Hotel Brandon.
 Ryan, F. H., Plaza Hotel.
 Teague, W. W., 112 W. 2nd.

Pharr

Real Estate Board

Active Members, 8.
 President: Emil S. Anishanslin, 223 W. Park.
 Secretary: C. W. Fletcher, 1830 N. Cage Blvd.
 Anishanslin, Emil S., 223 W. Park.
 Cole, Carl A., 1109 Hwy., Alamo.
 Downey, Geo. J., 3 1/2 Mi. W. Hwy.
 Drennan, Carl, 103 S. Cage Blvd.
 Fletcher, C. W., 1830 N. Cage Blvd.
 Harkins, Joe, 1830 N. Cage Blvd.
 Purdus, A. G., 110 E. Calvary.
 Woodall, John, 1830 N. Cage Blvd.

Pleasanton

(Individual Member)

Whipple, R. B.

Port Arthur

Real Estate Board

Active Members, 40; Others, 5.
 President: George L. Thompson, 521 6th St.
 Secretary: E. L. Saba, 404 Adams Bldg.
 Avant, Mrs. Ira, Adams Bldg.
 Avant, Russell J., Adams Bldg.
 Baker, E., P.O. Box 402.
 Blanchard, R. M., 700 Fifth Ave.
 Blanton, Bob, 504 Adams Bldg.
 Blanton, Bob Jr., 504 Adams Bldg.
 Bos, Richard Sr., 3144 9th St.
 Busch, L. K., 2047 29th St.
 Byrns, Mrs. Ethel, 3801 Fifth St.
 Davis, Mrs. J. M., 2925 Graves Ave.
 Domaschk, Edwin, 3349 Thomas Bldg.
 Elliott, Donald, 4641 16th St.
 Flowers, Les W., 406 Adams Bldg.
 Gilbert, F. N., 404 Adams Bldg.
 Gist, George M., 409 Austin Ave.
 Hayes, Roy, 2047 29th St.
 Holmes, H. Claude, 201 Adams Bldg.
 Laird, W. M., "Red", Jr., 1901 11th Ave.
 Landry, Joseph P., Jr., 409 Austin Ave.
 Little, V. E., 400 6th St.
 Mills, H. O., 528 5th St.
 Morehead, R. R., 609 5th St.
 Otto, Vedon, 1901 Procter St.
 Parker, T. B., Adams Bldg.
 Plummer, Herbert A., 215 Adams Bldg.
 Pressler, Mrs. Annette, 3159 Lakeside Dr.
 Reynolds, A. L., 1435 Procter St.
 Saba, E. L., 404 Adams Bldg.
 Salem, Nick, 900 Procter St.
 Salter, Julian C., Adams Bldg.
 Salvetti, J. J., Adams Bldg.
 Scully, Geo. L., 631 Fifth St.
 Snell, John E., 1916 9th Ave.
 Stuckey, E. E., 615 Fifth St.
 Swan, Harry R., 427 Sixth St.
 Thompson, Geo. L., Tommy, 521 Sixth St.
 Vaughan, E. L., 406 Adams Bldg.
 Whelply, J. Earl, 2120 Stanley Blvd.
 Wiesen, Charles M., 2608 Memorial Blvd.
 Wooten, E. W., 3141 Grand Ave.

Rockdale

(Individual Members)

Harris, David L. (York & Harris), Box 101, Corner Main & Cameron.
 Moehring, C. W. (Rockdale Realty Co.), Box 143, 303 W. Cameron St.
 York, G. C. (York & Harris), Box 101.

San Angelo

Real Estate Board

Active Members, 46; Others, 13.
 President: Audy Byram, 21 S. Chadbourne St.
 Secretary: Katherine E. Parris, St. Angelus Hotel.
 Austin, R. B., Cent. Nat'l Bank Bldg.
 Barth, Mrs. Shell, 1632 S. Madison.
 Bennett, Park J., 1215 S. Chadbourne.
 Bond, Raymond, 1620 S. Park.
 Brown, Ted B. Co., 2540 W. Twobigh.
 Burk, D. J., Cent. Nat'l Bank Bldg.
 Carter, Curtis, 2615 N. Chadbourne.
 Colvin, B. C., McBurnett Bldg.
 Cornelison, Jean, Cent. Nat'l Bank Bldg.

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Dorrance, Kay, San Angelo Nat'l Bank Bldg.
Duncan, C. A., Chadbourne Bldg.
Edgington, E. E., 1519 Puliam.
Fenton, R. H., McBurnett Bldg.
Franks, Mrs. Mona S., 302 W. Harris.
Gaither, H. C., McBurnett Bldg.
Garrison, Jack, 226 S. Chadbourne.
Harris, C. O., San Angelo Nat'l Bank Bldg.
Hesse Realty Co., San Angelo Nat'l Bank Bldg.
Horton, Vangy & Kenley, 21 S. Chadbourne.
Hoyt, C. E. Co., 212 W. Beauregard.
Hughes & Westbrook, 9 E. Twobig.
Jones & Sorrels, 16 E. Beauregard.
Jordan & Co., 19 1/2 E. Harris.
Keller, W. R., 1604 W. Beauregard.
Kent, D. L., 2503 Jann Dr.
Kintler, S. S., Cent. Nat'l Bank Bldg.
Little, R. F., 1512 W. Beauregard.
LOGAN-GREER CO., 30 W. Twobig.
McDonald, W. Cassie, 20 W. Beauregard.
McMurry & Hall, Golden Spur Hotel.
Matson, C. E., 20 W. Beauregard.
Michalopolos, W. G., 405 Gay St.
Neill, G. B., 801 E. 1st.
Parris, Katherine E., St. Angelus Hotel Bldg.
Patterson, Vera V., 1520 Willow St.
Poulter, Chas. & Sons, 215 S. Irving.
Reville, A. J. Real Estate, 301-303 S. Irving.
Russell, J. H. & Son, 127 S. Irving.
Sutton, L. R., 2540 W. Twobig.
Turner, A. L. Co., McBurnett Bldg.
Tyler, W. B., McBurnett Bldg.
Wilkinson, Paul A., Rust Bldg.
Williams, R. B., San Angelo Nat'l Bank Bldg.
Williams, T. H., 210 W. Beauregard.

San Antonio

Real Estate Board

Active Members, 243; Others, 360.
President: J. E. Patton, 5937 Broadway.
Secretary: Carroll Monroe, 407 E. Travis, Suite 7.
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Adams, Paul W., 229 Transit Tower.
Alamo Heights Realty (Mrs. C. R. Southwell), 5946 Broadway.
Allison, W. M., "Bill", 1722 Basse Rd.
Altgelt & Altgelt (A. A. Altgelt), 514 Artec Bldg.
Altgelt, Frances, 210 Auditorium.
Ansley, D. Co. Inc. (Joe C. Ansley), 1201 Majestic Bldg.
Arizola, J. S., 310 Artec Bldg.
Bage Realty Co. (Carl Bage Jr.), 1105 West Ave.
Barnes, W. H., 1418 W. Hildebrand Ave.
Bedford, The Gene Co., 2522 Main Ave.
Bern & Mitchell (H. E. Bern), 910 West Ave.
Bennett, Sam C., 521 Artec Bldg.
Benton & Obrecht (Loren W. Benton), 1823 Culebra Ave.
BIARD, ARTHUR E. CO. (Arthur E. Biard), 2120 San Pedro Ave.
Biard, Walter J., 150 Olmos Dr. W.
Bludworth, Daphne S., 144 John Page Dr.
Blum, Martha, 1914 Nogalitos.
Boon, R. C., 715 E. Houston St.
Bottoms, Isaac A., 3119 West Ave.
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Brenner, Alexander, 2211 S. Hackberry St.
Brooks, Mrs. Walter L., 314 W. Gramercy Pl.
Browne, Kenneth L., 950 W. Hildebrand Ave.
Burke, E. J. Jr., 1110 Goliad Rd.
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Cassidy, Jack, 720 Travis Bldg.
Chadwick, Cleve N., 321 Bedell Bldg.
Chipman, Guy Jr. (Guy Chipman Co.), 5148 Broadway.
Cline, Robert P., 131 Vaughan Pl.
Cobb, Earle, 1524 N. Main Ave.
Cobb, R. D., 1225 S. Gevers.
Cooper & Felton (L. E. Felton), 1604 El Monte.
Cooper, Wesley, 1604 El Monte.
Cowden, Bert, 121 Kennedy.
Craighead, B. L. Sr., 1501 Fredericksburg Rd.
Cunningham, John F. & Co., 4600 Broadway.
Curry, Ivan, 866 Lee Hall.
Davis, C. Ray, 725 W. Kings Hwy.
Delavan Realty Co. (George W. Delavan), 6718 San Pedro.
Dickinson, N. S. & Co. (N. S. Dickinson), 1710 Gramercy.
Dowd, Charles, 2108 S. Hackberry.
Easley, Ray, Boerne.
Edgar, Les, 475 E. Magnolia.
Elting, Tom H., 2508 W. Summit.
Episinos, Louis B. Jr. (State Realty & Loan), 2513 W. Commerce St.
Etheridge, J. B., 624 Bedell Bldg.
Etheridge, Tom H., 624 Bedell Bldg.
Falk, Frank W. (Falk Co.), 311 Elizabeth Rd.
Feagin, John A., 213 W. Agartia.
Fillingsme, G. D., 509 Milam Bldg.
Fite, L. E. Co. (L. E. Fite), 1001 Donaldson Ave.
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Flannery, W. K., 217 Travis Bldg.
French, George A. & Co. (George A. French), 1425 Donaldson Ave.
French, Guy D. (Farm and Home Svcs. & Loan Ass'n), 202 Jefferson Ave.
Friedman, Ben F., 1415 W. Poplar Ave.
Fry, Bert C., 1120 Frost Bank Bldg.
Furr, C. M. Co. (C. M. Furr), 107 Mary Louise Dr.
Gale, Margaret, 208 West Ave.
Galindo, Ramon, 715 Delrosa St.
Gant, Mrs. Ruth H. (Wm. "Jack" Jackson Inc.), 518 W. Hildebrand Ave.
Garrett, Thomas S., 4600 Broadway.
Gibbs, E. T., 523 Rayburn Dr.
Gill, The Richard Co. (Dudley R. Walker Jr.), 701 Gunter Bldg.
Gittinger Agency (F. C. Gittinger), 400 Gunter Bldg.
Godwin, H. H., 403 Highland Blvd.
Goodson, W. J., 1105 West Ave.
Gordon, Albert, 208 West Ave.
Gragg, P. E. & Co. (Mrs. P. E. Gragg), 211 Travis Bldg.
Grobe, L. H., 1801 W. Mistletoe.
Grosser, W. W., 401 Navarro St.
Gunn, Carl, 6718 San Pedro Ave.
Hale, W. S. Jr., 2120 San Pedro Ave.
Ham & Rosow (R. L. Ham), 309 Brady Bldg.
Harrington, Kenny Co. (Lloyd H. Harrington), 120 College St.
Hartman Realty (Mrs. Leora Hartman), 5936 Broadway.
Hayter Realty (Hulda Pearl Hayter), 319 Bedell Bldg.
Heath, R. W., 511 S. Presa St.
Henderson, Lillie, 1111 W. Harding.
Hendricks, Virginia, Rm. 203, 4600 Broadway.
Henley, Mrs. Odie B., 1131 S.W.W. White Rd.
Hensley, B. L., 701 Gunter Bldg.
Hi-Hill Ranch Realty (Mrs. Mae Firkins), Rt. 2, Comfort.
Hirschfeld, Albert, 1024 Milam Bldg.
Hoe, L. Fred & Co. (L. Fred Hoe), 5170 Broadway.
Hohenberger, Bob, 811 National Bank of Commerce Bldg.
Hohenberger, H. R. Co. (H. R. Hohenberger), 811 National Bank of Commerce Bldg.
Holloman, Roxana, 3411 McCullough Ave.
Hood, Arthur G., 2507 Texas Ave.

Horne, J. L., 332 Haverhill Dr.
Huffaker, Alberta, 143 Barilla Pl.
Ivy, Garnett, 904 Ivy Lane.
Jackson, Wm. "Jack", 518 W. Hildebrand Ave.
Jefferies, R. E., 306 San Pedro Ave.
Johns, W. T., 411 Notre Dame.
Jones Real Estate (V. M. Jones), 361 Taft Blvd.
Keller, Harold W., 404 Frost Bank Bldg.
Kenny, J. L., 120 College St.
Kercheville, John, 215 Gunter Bldg.
Kilbourne, C. H., 2522 Main Ave.
Kirby, J. C. "Bill" Jr., 217 Nogalitos.
Kirby & Richey (Carroll Sanders), 217 Nogalitos.
Kirkpatrick Realty (T. J. Kirkpatrick), 104 E. Huff.
Kleiman, Alec (The John Dick Co.), 5506 San Pedro Ave.
Kramer, Edwin A. Co. (Edwin A. Kramer), 516 Frost Bank Bldg.
Kramer, Walter R., 516 Frost Bank Bldg.
Kutac, B. J. Co. (B. J. Kutac), 125 Adams St.
Lambert, B. E., 1105 Wiltshire.
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Lehr Bros. (Walter G. Lehr Jr.), 2119 Alamo Nat'l Bldg.
Lehr, Ralph E., 2119 Alamo Nat'l Bldg.
Lennard Real Estate Agency, 1516 Pleasanton Rd.
Leslie, Roy F. Jr., 511 Donaldson Ave.
Little, J. W., 1718 San Pedro Ave.
Loef, Joseph W., 130 Marion Rd.
Loughlin Realty Co. (Sylvester Loughlin), 1105 Drexel Ave.
Lucchese Realty Co. (R. Robert Lozano), 330 W. Commerce St.
Lucchese, G. J., 914 W. Houston.
Lucchese, Joe, 414 Texas Theater Bldg.
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McCreless, G. S., 1130 Fair Ave.
McNeel, J. S. Jr., 100 McNeel Rd.
McNeel, R. A., 101 W. Ridgewood.
McNeil, Tom F., 2502 Blanco Rd.
Martin, W. H., 319 Glenmore.
May, Arthur J., 820 Travis Bldg.
Mayer, Marge, 335 E. Lullwood.
Meliff, G. E., RFD 2, Box 326 P. A.
Milburn, P. M., 505 N. St. Marys St.
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Naylor Realty (P. C. Naylor Jr.), P.O. Drawer 121.
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Novich, Joe B., 214 Gunter Bldg.
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Ort, Robert M., 4525 Poma Dr., Dallas.
Orts Construction Co. (H. P. Orts), 939 Rittiman Rd.
Owen, Charles, 2650 W. Summit Ave.
Paiz & Associates (Manuel T. Paiz), 722 S. Main Ave.
Parker, Alton B., 817 Travis St.
Patton, R. W., 842 Milam Bldg.
Patterson-Munselle (R. L. Patterson), 1217 West Ave.
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Peacock, Thomas R., 3031 Nogalitos.
Pena, R. J., "Rudy", 433 International Bldg.
Penn, Henry W. (Billy Mitchell Village), 301 Lackland Rd.
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Perry, Lee N., 409 Alexander Hamilton Dr.
Perry, James, 1201 W. Woodlawn.
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Phillips, Louise, 1619 S. New Braunfels Ave.
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Preiss, Jerome, Floresville.
Preissman, G. B., 606 Travis Bldg.
Preissman, Thelma B., 606 Travis Bldg.
Price, E. Humphrey (Mrs. E. H. Price), 202 Claywell Dr.
Price, H. R., 202 Claywell Dr.
Price, James H., 3000 Bandera Rd.
Reavis Land Co. (R. A. Reavis), 931 Austin Hwy.
Renfro Realty Co. (M. W. Renfro), 3920 S. Presa St.
Regua Realty Co. (Arthur McKenzie), 601 Brady Bldg.
Reutzel, Fred, 128 W. Ridgewood.
Reyco Realty Co. (R. E. Young), 1414 S. Gevers St.
Rich, Roy F., 501 N. St. Mary's St.
Robards, Henry A., Rt. 3, Box 137-H.
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Robertson, Frank, 1423 Majestic Bldg.
Rogers, Wallace & Son (Napier Rogers), Rt. 11, Box 600.
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Rosin, Eva, 309 Brady Bldg.
Russell, Katherine B., 207 Laurelwood Dr.
Sahn, R. D., 306 Palm Dr.
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Savage, Elva Abigale, 119 W. Ashby Pl.
Scarborough, Houston M., 3008 Broadway.
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Scheer, Chas. O., 327 New Moore Bldg.
Schilling, P. E., 627 W. Mistletoe.
Schnitzer, Arthur, 208 Travis Bldg.
Schroder, Edwin Co. (Edwin Schroder), 621 Travis Bldg.
Schutz, Wm. F. Co. (Milton H. Schneider), 311 Navarro St.
Schwarz, J. R., 203 Lindell Pl.
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Sears, Dean, 804 Brady Bldg.
Seay, Haby B., 833 Bandera Rd.
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Sheldon, Joe, 421 Milam Bldg.
Snyder, Floyd T., 210 Belvidere.
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Spence, Wm., 5936 Broadway.
Spence-Patton (J. E. Patton), 5937 Broadway.
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Starcke, Orrell (Mrs. Juanita Starcke), 713 Eventide.
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Sullivan, Mrs. Agnes E., 4600 Broadway.
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Texas Ranch Realty (Ralph G. Slocum), 902 Travis Bldg.
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Ward, E. E., 119 Princess Pass.
Watson, Dalton, 703 Ave. E.
Watson, Mrs. Elmer, 214 W. Huisache.
Watson, Lionel, 703 Ave. E.
Weaver, Mrs. Lamar, 507 Farland Pl.
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White, R. N. Co. (R. N. White Jr.), 409 Travis Bldg.
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Winship, L. A., 509 Travis Bldg.
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Wright, Jimmy, 714 West Ave.
Word, Ray, 918 Manor Dr.
Yelton, Mrs. Ruth C., 618 Gunter Bldg.
Zachry, H. B. Properties (Robert A. Nelson), 1100 Transit Tower.
Zeller, John E., 1605 Transit Tower.

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Sherman

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Secretary: B. M. Grizzard, 208 M & P Bank Bldg.

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Grizzard, B. M., 208 M & P Bank Bldg.

Hall, R. L., 125 E. Wall St.

Snyder

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Secretary: Lydia Webb, Manhattan Hotel.

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Heath, Curran, East Hwy.

McClanahan, L. A., 1921 26th St.

Milburn, W. W., Big Spring Hwy.

Pinnell, B. F., 1712 25th St.

Scott, D. R., Big Spring Hwy.

Webb, Lydia, Manhattan Hotel.

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Sulphur Springs

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Bailey, M. C.

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Alessandro, Mrs. Sue.
Callaway, Roy R.
Cloud, T. J., Main & Central.
Culp, James E., Professional Bldg.
Draughon, N. S.
Dugger, Ben F.
Franz, G. D.
Lusk, John, 303 Temple Nat'l Bank Bldg.
Nettles, E. E.
Richter, M. F., "Don".
Watts, R. W.

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Secretary: Olive G. Preston, 105 Gazette Bldg.
Bloodworth, W. K., 216 Texarkana Nat'l Bank Bldg.
Brown, P. M., 524 Main.
Bryant, J. R., 216 E. 3rd St.
Carpenter, Geo. F., 306 State Line Ave.
Collins, Ed., State Nat'l Bank Bldg.
Corley, M. W., 109½ W. Broad, Texarkana, Texas.
Crowder, J. R., 308 State Line Ave.
Davis, Roy W., 409 Texarkana Nat'l Bank Bldg.
Earnest, John W., 524 Main St.
Falvey, Paul, P.O. Box 311.
Howell, Edgar P., 828 State Line.
Hubbard, A. G., 105 Lelia St.
James, William S., 406 State Line.
Jennings, William T., 420 State Line.
Langhorne, J. H., 317 Texarkana Nat'l Bank, Texarkana, Tex.
Lee, D. H., 609 Texarkana Nat'l Bank Bldg.
Martin, R. L., 321 State Line, Texarkana, Texas.
Preston, Olive G., 105 Gazette Bldg.
Robertson, Claude, State Nat'l Bank Bldg.
Smith, Lee, 222½ Main.
Springer, W. J., Jr., 607 Texarkana Nat'l Bank, Texarkana, Texas.

Texas City Real Estate Board

Active Members, 20; Others, 1.
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Secretary: Lawrence R. Smith, P.O. Box 1610.
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Bitner, Claude, 422 Oak, La Marque.
Campbell, Roy C., 801 6th St. N.
Cheverre, R. O., 2424 Main, La Marque.
Dorsett, Harry E., 623 5th Ave. N.
Hunter, Margaret E., 507 7th Ave. N.
Johnson, Ernestine, P.O. Box 23, Kemah.
Jones, S. W., Rt. 1, Box 122, Dickinson.
Lawrence, W. S., P.O. Box 1, Kemah.
McQueen, Martin H., 801 6th St. N.
Merkley, J. H., 120 6th St. N.
Nelson, Foster, 509 Oak, La Marque.
Russel, Orson W., 715 9th Ave. N.
Schmitt, Vincent J., 715 9th Ave. N.
Smith, Lawrence M., 617 8th Ave. N.
Stafford, Earl M., 518 9th St. N.
Stamps, Ralph, 618½ 7th Ave. N.
Steed, W. C., 722 5th Ave. N.
Stoneburner, Clarence W., 801 6th St. N.
Wyatt, Earl A., 615 9th Ave. N.

Texline
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Active Members, 33; Others, 1.
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Secretary: S. C. Haygood, East Tex. Sav. & Loan Bldg.
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Allen, R. D., 610 S. Broadway.
Ashton, Roy, 1622 N. Summit.
Bailey, O. L., 523 S. Palace.
Bailey, Sam, 404 Victory Dr.
Box, Gordon, P.O. Box 1161, State Park Hwy.
Brogan, J. H., Jr., 208 W. Erwin.
Daughtry, J. O., P.O. Box 51.
Davidson, Dwight, 209 S. Glenwood.
Dorbandt, Morris, P.O. Box 975.
Fitzgerald, W. M., Peoples Bank Bldg.
Giffilan, M. D., 227 S. Englewood.
Graham, J. A., New Henderson Hwy.

Graham, Terry, New Henderson Hwy.
Haygood, S. C., East Tex. Sav. & Loan Bldg., N. Broadway.
Haynes, Sea, Lobby Peoples Bank Bldg.
Henderson, Robt. J., 303 N. Glenwood.
Johnston, Jack, 921 Barbara.
Kelley, J. W., 1312 W. 6th.
Kent, Leon, Neill Bldg.
Kirkpatrick, Max, Peoples Bank Bldg.
Kirkpatrick, G. L., 2409 Sunnybrook.
Matise, Mike, 2202 W. Erwin.
Price, R. L., 204½ W. Erwin.
Sexton, Jim, Tyler State Bank Bldg.
Smith, B. M., 272 Tyler State Bank Bldg.
Stevens, L. J., 1413 San Antonio.
Storv, E. D., Morningside Dr.
Stuteville, E., 2008 Wiley.
Tunnell, Glover, 316 Peoples Bank Bldg.
Wade, Ira W., 3105 Chandler Hwy.
Wilson, T. F., Peoples Bank Bldg.
Womack, W. L., Fair Foundation Bldg.

Uvalde Real Estate Board

Active Members, 11.
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Secretary: Melba Ann Bourg, 904 E. Main St.
Bourg, Melba Ann, 904 E. Main St.
Campbell, Wesley, 821 Wilson St.
Carlisle, A. B., 1106 N. Getty St.
Carper, Joe W., 106 N. East St.
Garrett, W. B., 222 S. Park St.
Hatch, Mrs. J. D., 322 W. Garden St.
Hensarling, W. A., Jr., 125 W. Nopal St.
Kimble, John L., 212 N. Getty.
Seitz, E. E., 526 E. Main St.
Taylor, Mrs. Upson, 211 Cummings St.

Vernon Real Estate Board

Active Members, 4.
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Secretary: G. O. Griffiths, 1713 Fannin.
Griffiths, G. O., 1713 Fannin St.
Hingst, A. A., 1624 Fannin.
Rhoads, Emory, 1624 Fannin.
Wilson, Durad D. Jr., 1910 Wilbarger St.

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Secretary: G. W. Swanson, 2404 Houston Hwy.
Bankston, J. H., 806 E. North.
Boyd, W. C., Victoria Nat'l Bank Bldg.
Brown, Ron, 115½ W. Constitution.
Dysart, E. J., Victoria Nat'l Bank Bldg.
Edgar, Mrs. Grover D., 1502 E. Rio Grande.
Erwin, C. E., 401 E. Rio Grande.
Geistman, Gene, Rt. 2, Box 3.
Hyak, Matry, 503½ N. Main.
McCord, J. E., Victoria Nat'l Bank Bldg.
Pool, J. P., 116 E. Constitution.
Randle, J. L., Hallettsville Hwy.
Steed, M. O., 3802 N. Navarro.
Swanson, G. W., 2404 Houston Hwy.
Trice, J. R., 1405 N. Main.
Vogt, E. C., 508 W. Forrest St.

Waco Real Estate Board

Active Members, 26; Others, 22.
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Secretary: John Millberger, 1701 Austin Ave.
Appell, C. Sam, 2509 Washington Ave.
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Berkman & Wood, 108 N. 5th St.
Brown, Ben F., Amicable Bldg.
Chapman, E. J., Liberty Bldg.
Citizens National Bank, 514 Austin Ave.
Corwin-Brazelton Co., 1219 N. 25th St.
Donaldson, George, 3601 Bosque Blvd.
Dunnam, E. D., 125 S. 5th St.
Durham, C. K., Amicable Life Bldg.
First National Bank, Amicable Bldg.
Garland, Davis R. Co., 518 Franklin Ave.
Greene, Ancel & Co., Ltd., 707 Washington Ave.
Guthrie Co., S. J., 1701 Austin Ave.
Harrell, J. H., 125 S. 5th St.
Humphreys, E. L., 416 Franklin Ave.
Kuhlman-Smith Co., 1201 N. 25th.
Jackson & Barrett, 1704 Austin Ave.
Lewis, Joe W., 123 N. 8th St.
Lockwood, Lee, 1901 Franklin Ave.
Marcell, Mrs. Elizabeth, 1014 Ashleman, Bellmead.
Novian, A. P., 115 S. 25th St.

Reliant Realty Co., 903 N. 13th.
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Skinner, M. M., Jordan Bldg.
Texas Life Insurance Co., 526 Austin Ave.

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Active Members, 10.
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Secretary: H. W. Wallace Jr., 323 S. Texas Blvd., Weslaco.
Bauer, Jake, Mercedes.
Condon, Bill, 302 S. Texas Ave., Mercedes.
Emery, Karl, First Nat'l Bank Bldg., Mercedes.
Jones, E. N., 637 S. Ohio, Mercedes.
Lackland, M. P., Henson Bldg., Weslaco.
Mills, H. Raymond, 431 S. Texas Blvd., Weslaco.
Settles, H. C., 831 Iowa, Mercedes.
Stone, Owen W., Central Office Bldg., Mercedes.
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Amman & Jordan, 601 Staley Bldg.
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Cone, Fred Co., 305 City Nat'l Bldg.
Dodd, Wm. D., 2213 Taylor.
Exum, S. F., 1710 McGregor.
Featherstone-Edwards Co., 720 Lamar St.
Featherston, Solon, Hamilton Bldg.
First Federal Savings & Loan Assoc., 908 8th.
Glass, Mrs. J. C., 1615 Polk.
Goldstucker, H. L., P.O. Box 3037.
Gose, S. M., First Nat'l Bank Bldg.
Gould, Louis H. Realty Co., 413 Radio Bldg.
Hamilton Investment Co., 12th Floor Hamilton Bldg.
Hamilton, W. C. Co., 910 City Nat'l Bldg.
Harvey, Olin W., Radio Bldg.
Hauser Bros., (Herbert & Bee), 433 Wichita National Bank Bldg.
Hill & Moore, Oil & Gas Bldg.
Jackson & Son, J. L., 906 City National Bank Bldg.
Karrenbrock, Homer, City Nat'l Bank Bldg.
KEITH REALTY CO., RAY R., 212 Wichita National Bank Bldg.
Kolp, Russell R., 218 Wichita National Bank Bldg.
Mooter, Mrs. Frances, 2017 McGregor.
Morris & Dodson, 204 Staley Bldg.
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Owen, J. C., Brook Manor Apts.
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SEALS, CHESTER, Kemp Hotel Bldg.
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Staton & Staton, 308 First National Bank Bldg.
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Daines, L. H., P.O. Box 260.
Hatch, Adren W., 12 W. Center.
Johnson, Henry, 32 W. 1st N.
Murray, Guy, 25 Federal Ave.
Salisbury, N. D., Main & Center.
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Thompson & Redford, 188 N. Main.
Utah Mortgage Loan, 11 East 1st N.

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Barlow, Haven J., Layton.
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Tribbe, Harold L., 548 24th St.
TRIBE, JUNIUS R. CO., 2427 Kiesel Ave.
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Western Ins. & Inv. Co., Clearfield.
Western Mortgage Loan Corp., 410 24th St.
Wilkinson, D. Ray, 2467 Kiesel Ave.
Williams, Carroll B., Brigham City.

Provo

Real Estate Board

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Bank Bldg.
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University.
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Grove.
Bushnell Real Estate Co., 188 E. Layton.
Dixon Real Estate Co., 236 W. Center.
Farm & Home Realty, 61 E. First N.
Halm, Ralph Insurance & Real Estate, 41
W. First N.
Hanks, Ray E., Real Estate Co., 265 W.
Center.
Heal & Austin Inc., 24 N. First W.
Home Town Real Estate Co., 63 W. Main,
American Fork.
Homeland Realty Co., 161 W. First S.
Jaybee Realty Co., First Sec. Bank Bldg.
Kolob Realty & Insurance Co., 67 E. Center.
Mitchell-Swenson, 29 N. Main, Spanish
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Salt Lake

Real Estate Board

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Ashton, Edward M., Kearns Bldg.
Backman, Gus P., 207 S. Main St.
Badger Realty Co., 34 W. 2nd S.
Bee Hive Realty Co., 424-25 Atlas Bldg.
Beneficial Realty Co., 1008 Boston Bldg.
Beneficial Life Insurance, Beneficial Life
Bldg.
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Bettilyon's, 201 E. 3rd S.
Bitner Realty Co., 68 E. 7th S.
Blomquist, Eben R. T. Realty Co., 1008 Hill
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Bountiful Realty Co., 175 S. Main St., Bounti-
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Bennington—See Vermont.
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Brandon—See Vermont State
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Brattleboro—See Southeastern Vermont.
Brattleboro—See Vermont State
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Castleton—See Vermont State
Chester—See Southeastern Vermont, Vermont
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Weston—See Vermont State
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White River Junction—See Southeastern Ver-
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WASHINGTON

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Bellevue—See Seattle
Bothell—See Seattle
Brewster—See Chief Joseph
Bridgeport—See Chief Joseph
Camas—See Vancouver
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Castle Rock—See Cowlitz County
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Granger—See Lower Yakima Valley
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Hoquiam—See Grays Harbor
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Kelso—See Cowlitz County
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Kent—See Seattle
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Montesano—See Grays Harbor

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Mount Vernon—See Skagit County
Newport—See Spokane
North Bend—See Seattle
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Omak—See Okanogan County
Opportunity—See Spokane
Othello—See Okanogan County
Outlook—See Lower Yakima Valley
Palouse—See Spokane
Palouse—See Whitman County
Parkland—See Tacoma
Port Blakely—See Bremerton-Kitsap
Port Orchard—See Bremerton
Poulsbo—See Bremerton
Prosser—See Lower Yakima Valley
Pullman—See Spokane
Puyallup—See Tacoma
Quincy—See Grant County
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Rosalia—See Spokane
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Kelstrup, Arnold, 1321 Commercial St.
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George, Ernest, 600 Veneta Ave., Bremerton.
Getchmann, B. A., 257 4th St., Bremerton.
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Harthun, Dayrl, 315 1/2 N. Callow Ave., Bremerton.
Hedahl, Selmer G., Box 101, Silverdale.
Jolin, R. P., 705 Bay St., Port Orchard.
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Kirk, Sherman E., 1043 Burwell, Bremerton.
Krause, Fred W., 268 Burwell, Bremerton.
Mack, E. H., 2609 6th St., Bremerton.
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Harrison, W. Lee, Brewster.
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Walls, W. L., 838 6th St.

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Winne, Calvin D., 1317 Hudson St., Longview.

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O'Connor, Bob., 9700 Hwy. 99.
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Distler, Marie, 109 S. Park St., Aberdeen.
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Fisher Agency (Aubry T. Fisher), 210 S. K, Aberdeen.
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Globinski, Bert, 724 Simpson, Hoquiam.
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Rasmussen, Iben, Montesano.
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Whitner, Chet, Montesano.
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York, R. E., 114 1/4 E. Heron, Aberdeen.
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WASHINGTON

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Lindley, Harry, 116 E. 5th.
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Newman, Art, 503 Columbia St.
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Columbia Realty Co. (C. W. Wedin), 3708 Ferdinand St. (8).
Commercial Realty Co., 2217 4th Ave. (1).
Continental Inc., 810 2nd Ave.
Conley, Chas. & Sybil, 4729 University View Plaz. (5).
Cooper & Reaper (Lyle G. Reaper), 7600 Aurora Ave. (3).
Coppage, Tom, 4315 Brooklyn Ave. (3).
Corley, George W., 300 Denny Way.
Cottage Realty, 10037 Kent Bl. D. Rd., Kent.
Couden, Elliott N., 9420 16th S.W. (6).
Country Homes (Charles DeLaitre), 14633 Ambaum Blvd. (66).
Cox, Elrie B., 201 4th Ave. N. (9).
CRAWFORD & CONOVER INC. (Albert Balch), 8050 35th Ave. N.E. (5).
Cross & Co., H. A., 11727 15th Ave. N.E. (55).
Dahlstrom Realty, Carl, 111 104th Ave. N.E., Bellevue.
DAVIS & CO., JOHN (T. V. Dempsey), 807 2nd Ave. (4).
De Meyer, Norman, 7701 35th Ave. S.W. (6).
Dial Realty (N. M. Lyons), 6106 15 Ave. N.W. (7).
Dickinson, Earl F., %Vincent D. Miller Inc., 1119 4th Ave. (1).
Dixon Realty Co. (Noble C. Dixon), 4032 E. Madison (2).
Dobson & Son, Tom (Tom Dobson Jr.), 911 3rd Ave., Renton.
Downie, Leonard, 713 3rd Ave. (4).
Downs, Ritter & Associates, White Henry Stuart Bldg. (1).
Druxman Realty Co. Inc., Nate (E. J. "Bud" Druxman), 2627 W. Montlake Pl. (2).
Dunham, Margery, 1423 E. Pine (22).
Dunham, John T., 1603 Roanoke, Mercer Island.
Eastman & Co., William A., 410 Joshua Green Bldg. (1).
Eckland Realty (Charles Eckland), 107 First Ave. S., Kent.
Edgerton, Delores, 14322 Bothell Way (55).
Edwards, H. D., No. 10 W. McGraw (99).
Elliott, John J., 3615 E. 45th (5).
Emmett Co., Roy H., 10815 Myers Way (88).
Epperson Realty, 513 Queen Anne Ave. (99).
Equity Realty (Jimmy C. Ewing), 16 C St. S.E., Auburn.
Ewing & Clark, Inc. (H. W. Ewing), 1104 3rd Ave. (1).
Farrell, J. Lee, 6815 Greenwood Ave. (3).
Feaman, William E., P.O. Box 32, Kenmore.
Federal Security Co., 2014 3rd Ave. (1).
First Federal Savings & Loan Ass'n (Carl Dankenbring), 1910 3rd Ave. (1).
Fisher, Henry O., 5818 Rainier Ave. (8).
Fitts Realty Co., 3121 Rainier Ave. (44).
Fleming, C. Ralph, 31248 Pacific Hwy., So., Auburn.
Florence Realty (Florence M. Hendrickson), 11726 Pinehurst Way (55).
Forrester Realty, 4421 Rainier Ave. (6).

Forshee & Co., Chester D., 323 W. 85th St. (7).
 Forshee, Olive A., 8040 15th Ave. N.W. (7).
 Forum Realty (Martin L. Saboe), 401 E. 45th St. (5).
 Fowler Realty, Joe, 8026 15th Ave. N.W. (7).
 Francis Co. (Agda Smith), 707 Joshua Green Bldg. (1).
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 Jackson, M. B. Jr., 467 Olympic Nat'l Bldg. (1).
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 Johnson, George W., 7024 15th Ave. N.W. (7).
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 Joranson, Geo. H., 1607 Queen Anne Ave. (9).
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 Kennedy Real Estate, Don, 4228 University Way (5).
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 Kinney & Mayo (G. Burman Kinney), 15010 First Ave. S. (88).
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 Kirch, Katherine, 5012 Roosevelt Way (5).
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Lawyers Title Insurance Corp., 1109 2nd Ave. (1).
 Le Beck Realty, Mac W., 14009 Pacific Hwy., S. (88).
 Lee, John T., 3236 50th Ave. N.E. (5).
 Lemcke Co., Geo. C., 311 Marion St. (4).
 Lewis, Howard T., 3409 W. McGraw (99).
 Lincoln First Federal Savings & Loan Ass'n, 1401 5th Ave. at Union (1).
 Lind, Edwin F., 1409 Ballinger Rd. (35).
 Linde, T. Fred, 15211 Pacific Hwy S., (88).
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 Locke, H. W., 327 N. 105th St. (33).
 Lovick, Laif, 5251 California Ave. (6).
 Loyal Realty (Jerry Blecha), 7727 24th Ave. N.W. (7).
 Lyon Realty, Golden, 2115 Queen Anne Ave. (99).
 MacDonald Realty (Fraser D. L. MacDonell), 4922 Empire Way (8).
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 MacPherson Realty, 4729 University Way (5).
 Marion Realty, 6108 Phinney Ave. (3).
 Marti, Harold A., 2101 23rd Ave. S. (44).
 Martin & Davis, 523 Queen Anne Ave. (9).
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 McClain Realty, 31 Tobin, Renton.
 McCormick, C. E., 252 Olympic Nat'l Bldg. (4).
 McCreery & Co., H. E., Medical Arts Bldg., 2nd & Seneca (1).
 McGraw, Kittiner & Case (Elwell C. Case), 255 Colman Bldg. (4).
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 McNett Realty Co., 4421 Wallingford Ave. (3).
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 Merrill, John, 9223 Rainier Ave. (6).
 Metzger, Ed. C., 500 Skinner Bldg. (1).
 Miller, Mrs. E. B., 15501-11 15th Ave. N.E. (55).
 Miller, Inc., Vincent D., 1119 4th Ave. (1).
 Milligan, W. A., 14412 Pacific Hwy. S. (88).
 Minnick, Julia E., 651 Dexter Horton Bldg. (4).
 Modern Home Builders Inc., 3849 34th Ave. W. (99).
 Moore Co., Merlen J., 405 15th Ave. N. (2).
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 Moss & Associates Inc., Jack, 2519 6th Ave. (1).
 Mr. Baker Realty Co., 2717 Jackson St. (44).
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 Munro, Ed., 109 University St. (1).
 Murray, Linton, 3414 E. 65th St. (5).
 Naff, Robert T., 11846 Des Moines Way (88).
 National Bank of Commerce of Seattle, 2nd & Spring (4).
 Nattraas, Ed., 5047 Brooklyn Ave. (5).
 Nelson, Elizabeth B., 2807 Franklin Ave. (2).
 Nelson, H. E., 927 Seaboard Bldg. (1).
 Nelson & Co., H. M., 404 Marion Bldg. (4).
 Nienaber & Busch, 7208 Roosevelt Way (5).
 Norman, H. S., 822 3rd Ave. (4).
 Northgate Brokers Inc., 827 110th (5).
 Northgate Homes (Mark J. Antonich), 11300 Roosevelt Way (55).
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 Northgate Co., The. (James B. Douglas), 1058 Northgate W. Dr. (55).
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 Owens, Kathleen, 3114 W. McGraw (99).
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 Peoples Realty (Horace G. Peake), 2101 N. 45th St. (3).
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 Peterson, T. A., 2201 S.W. 152nd (66).
 Peth, Kenneth, 575 Colman Bldg. (4).
 Petrick Realty Co. (Paul W. Petrick), 7633 S.E. 27th St., Mercer Island.
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 Pope & Talbot Inc., 208 Walker Bldg. (1).
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 Puget Sound Homes, 3430 E. 45th (5).

Puget Sound Title Insurance Co. (Ken Klepper), 705 3rd Ave. (4).
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 Reinertsen Realty Co. (H. B. Reinertsen), 7326 15th Ave. N.W. (7).
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 Rhine, Jack, 612 Broadway (22).
 Richey, A. W., 100 Chamber of Commerce Bldg. (4).
 Riggs Realty (Alfred B. Riggs), 9101 Roosevelt Way (5).
 Roising Real Estate (Rusty Roising) 812 Vance Bldg. (1).
 Ross Realty Co. (F. P. Ross), 810 Pike St. (1).
 Runnion, Coral, 1065 E. 64th St. (5).
 Ruud, Grace, 2311 Viewmont Way (99).
 Russell, Hugh H., 16001 Greenwood Ave. (33).
 Ryan Realty Co., 1616 N. 45th St. (3).
 S & L Realty, 9848 17th Ave. S.W. (6).
 Savage Inc., E. H., 4424 California Ave. (6).
 Scott, John L., 508 Marion Bldg. (4).
 Seattle First National Bank, 2nd and Cherry (14).
 Seattle Investment Co. Inc. (Thomas A. Alberg, George Kaczor), 1919 5th Ave. (1).
 Seattle Mortgage Co. (Ben J. Smith), 1004 3rd Ave. (1).
 Seattle Realty Co. (Carl A. Olson), 3302 White Bldg. (1).
 Seattle Realty Inc., 1408 7th Ave. (1).
 Seattle Trust & Savings Bank, 804 2nd Ave. (4).
 Seward Park Realty, 4409 50th Ave. S. (8).
 Shoe, J. Carroll, 902 American Bldg. (4).
 Short & Smiley, 423 3rd Ave., Renton.
 Smith Co., Quinn Inc., 212 Central Bldg.
 South Seattle Land Co., 11004 First Ave. S. (88).
 Sporkman & McLean Co., 1110 3rd Ave. (1).
 Spencer & Co., Geo. A., 2805 Beacon Ave. (44).
 Square Deal Realty (Andrew Clouston), 7309 Aurora Ave. (3).
 State-Wide Realty (F. J. Whiting), 2100 Airport Way (4).
 Stephenson, Paul L., 4715 35th Ave. N.E. (5).
 Stevens Inc., Guy, 2126 3rd Ave. (1).
 Stevenson, Mundy, 318 Douglas Bldg. (1).
 Stewart, Marie, 12359 Bothell Way (55).
 Stickney Realty Inc., Guy, 202 104th Ave. N.E., Bellevue.
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 Storey, Myron R., 9642 16th Ave. S.W. (6).
 Strickland & Hayes Realty, 1605 15th Ave. (2).
 Sutherland & Kelly, 802 S.W. 152nd St. (66).
 Swart Real Estate, J. A., 4142 California Ave. (6).
 Tavor Assoc., Clare James, 712 Securities Bldg. (1).
 Teal, Jno. W., 13346 First Ave. N.E. (55).
 Tonin, Robert E., 707 Hoge Bldg. (4).
 Trudeau Realty, Ray, 204 Broadway N. (2).
 Tucker, Geo. D., 302 Republic Bldg.
 Turner's West Seattle Realty, 4455 California Ave. (6).
 Twigg, Glenn J., 5420 Ballard Ave. (7).
 University Properties Inc., White Bldg. (1).
 Valley Realty (Eleanor Simpson), 4427 Rainier Ave. (8).
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 Wah, Charles W., 517 7th Ave. S. (4).
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 Washington Title Insurance Co., 803 2nd Ave. (4).
 Westholm, Harold, 423 S.W. 152nd St. (66).
 Westside Homes, 2210 California Ave. (6).
 West & Wheeler (J. W. Wheeler), Marion Bldg. (4).
 Wheeler, James, 2811 McClellan St. (44).
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 White Inc., Henry, 4124 E. Madison (2).
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 Winbiger, E. G., 6624 White-Henry-Stuart Bldg. (1).
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 Wood, M. R., 500 W. Republican St. (99).
 Wood Realty Co., 7340 Empire Way (8).
 Workman, Robert R., 253 Olympic Nat'l Bldg. (4).
 Wright, Ruby & Apartment Sales Co., 1404 E. 42nd St. (5).
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Sheets, J. Calvin, First Nat'l Bank Arcade.

Burgess, Tackett, 1354 4th Ave.
Thomas, W. O., 633 6th St.

Varnum, Carl, 1020 6th Ave.
Varnum, Willard, 1020 6th Ave.

Walker, Claude, Guaranty Bank Bldg.
WATTS, HANS, 414 11th St.

Wiles, Lester, 1224 5th Ave.
Williams, Cecil, 916 5th Ave.

Setzer, Howard, 520 10th St.

Sheets, J. Calvin, First Nat'l Bank Arcade.

Burgess, Tackett, 1354 4th Ave.

Thomas, W. O., 633 6th St.

Varnum, Carl, 1020 6th Ave.

Varnum, Willard, 1020 6th Ave.

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MacKENZIE, R. C., Rm. 209, White & Browning Bldg.

McDonald, Elmer, White & Browning Bldg.

Power, R. W., Rm. 206, White & Browning Bldg.

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Shuff, F. M., White & Browning Bldg.

Wamsley, J. E., %Guyan Insurance Agcy.

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Shuff, F. M., White & Browning Bldg.

Wamsley, J. E., %Guyan Insurance Agcy.

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Runner, Hugh G., 522 Monongahela Bldg.

Sanders, W. Albert, 511 Monongahela Bldg.

Shale, John P. Sr., 170 Chancery Row.

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Sanders, W. Albert, 511 Monongahela Bldg.

Shale, John P. Sr., 170 Chancery Row.

Sheets, Dale G., Monongahela Bldg.

Thorn, Ralph, %General Woodworking Co.

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Cutsforth, A. E., Chetek.
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Ryan, L. E., 801 S. Main St., Rice Lake.
Wickre, Lloyd, Cumberland.

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Real Estate Board

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Secretary: Everett C. Haskell, 425½ E.
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Beloit Production Co., 437½ E. Grand Ave.
Bort's Agency, 531 E. Grand Ave.
Bryden Real Estate & Ins., 546 Broad St.
Bussler, J. W., 744 9th St.
Chesky Agency, 622 E. Grand Ave.
Clark, Chas. W., 602 E. Grand Ave.
Colby, Locke & Co., 405 E. Grand Ave.
Evans Agency, 323 State St.
Giovannoni, G., 416½ State St.
Haskell, Everett C., 425½ E. Grand Ave.
Mason Agency, 331½ E. Grand Ave.
McKearn Agency, 1324 Chapin Ave.
Newfield, L. R., 335 E. Grand Ave.
Oswalt, Leroy F., 617 E. Grand Ave.
Peet Bros., Inc., 405 E. Grand Ave.
Peet Insurance Agency, 211 State St.
Schellenger, R. W., 405 E. Grand Ave.
Schuster, Jesse R., 405 E. Grand Ave.
Singletary Agency, 405 E. Grand Ave.
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Underhill Agency, 531½ E. Grand Ave.
Wahlen, J. P., 414½ Pleasant St.
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Secretary: V. T. Siewert, 132 E. Grand Ave.,
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Baume, C. J., 320 Third St. S., Wisconsin
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Coombs, G. M., 132 E. Grand Ave., Wis-
consin Rapids.
Crouser, Donald, 137 4th Ave. N., Wisconsin
Rapids.
Daly, Norbert, 172 Second St. N., Wisconsin
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Murgatroyd, John, 265 W. Grand Ave.,
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Parmeter, Walter, 1750 1st St. N., Wisconsin
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Christopher, Irving C., 11½ S. Barstow St.
Curtis, Douglas, 316 So. Barstow St.
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Egan, F. P., 1627 Main St.
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Dockry, Don, Riverside Dr.

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Green, Robert C., 317 Douglas St.

Hastings, S. D., 421 St. George St.

Hendrie, V. E., 232 E. Walnut St.

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Meacham, William, 109½ E. Walnut St.

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Neufeld, Walter, 345 Washington St.

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Simon, O. L., 1260 Grignon St.

Valentine, Irv, 421 Mather.

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Yeomans, Floyd S., 109 S. Main St.

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Halle, Vernon H., Watertown.
Kohlmetz, Arnold, Watertown.
Last, John, Lake Mills.
Logan, Harold S., Fort Atkinson.
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Ballantyne, J. P., 7507 7th Ave.

Bear, Manfred C., 5927 6th Ave. A.

Brazus, John, 625 57th St.

Bullamore, William H., 717 57th St.

Carlson, Charles, 5535 6th Ave.

Corr, Donald E., 5617 6th Ave.

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Dixon, J. A., 925 59th St.

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Hansen, Richard, 4017 Wilson Rd.

Hastings, H. Lawrence, 5518 6th Ave.

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Rose, Herbert, 811 60th St.
Schmitt, Roger, 711 57th St.
Shaffron, Joseph E., S. Sheridan Rd., Kenosha.
Stahl, James W., 609 58th St.
Timm, George A., 5629 6th Ave.
Vidas, Francis, (Vidas Agency), 5614 7th Ave.
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Can Your Tenants?

(Continued from page 56)

their income for shelter, while today, the ratio seems to be 12% to 15% of income.

I predict that in spite of a growing vacancy — in spite of accelerating turnover, and in spite of a trend to buy homes in the country, rents will continue to increase next year and the year after also.

Every day I am amazed at the large number of people who willingly increase their rental budget in order to get a new, modern and more desirable apartment. These people want something, and we must create that want in all tenants. I predict that those who paid increased rents of 10% this May 1st, will further increase their rent budget by 30% in the next two to three years — provided, however that the landlord gives the tenant a fair deal, and the deal he's looking for.

Let us look at what a building manager must do to avoid vacancy if he gives rent increases.

I predict that every smart manager after May 1, 1954, will improve, restyle, and re-equip every apartment that turns over, so that he may keep his building filled while others lose tenants.

I predict — and this is based on experience not guesses — that tenants will willingly pay 20% to 25% more for a modern, up to date apartment than they will for an old one.

I predict that disposals will soon be as common as garbage pails, because the owner will save money by installing them.

Every bath will be tiled — maybe plastic, maybe aluminum or glass — but most tiling jobs will pay for themselves in two or three paint jobs.

I predict that TV antennae and dishwashers will soon be standard equipment in all better apartments.

I predict that many buildings — beginning in 1954 — will offer air conditioners for a slight extra rental charge.

Managers must realize that cities like Chicago are becoming electric wire conscious. More and more tenants coming to our office inquire if building wire is entirely adequate for cooking, air conditioning, and a host of other new requirements.

Today's living is very different from the time most of our properties were built. We then had no

TV, no colored movies, no talking movies, no orlon, nylon or dichron — no atom, submarines. The home of the future — and it's your business and my business to bring it here today or as soon as we can — the home of the future has filters and electronic air cleaners. It has windows that can be washed from the inside, without ladders or a belt. It has person-

alized temperature control — because it's pleasant, and because it saves money.

We must realize that the fellow with one buck in his pocket has a hundred places where he can spend it. Let's make this fellow spend his buck with us — get the house of his choice today. Let's sell good housing and he'll be glad that he paid more for it.

NATIONAL SIGN DIRECTORY

ACTIVE DISPLAY	Page 3
GENERAL SIGN	Page 320
HARRISON SIGN	Page 319
MOORLEE DISPLAY	Page 22
SETLICH SIGN	Page 15
SIGNAL PRODUCTS	Page 24
WAGNER SIGN CO.	Page 313

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Silk-screen processed on baked-enamelled

STEEL ★ ALUMINUM ★ HARDBOARD
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Any number of your choice of beautiful, brilliant colors.

Any quantity from 25 to a million.

Any trademark, picture or special lettering reproduced at no extra cost.

Any size from 1" x 2" nameplates up to 48" x 96" road signs.

Circles up to 48", rectangulars, diamonds and ovals up to 48" x 72".

Tell us what type of signs you need, how they are to be used, colors preferred, and quantity needed, and we will quote you.

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Cut Classified Costs

How can you keep advertising costs in line, while at the same time put more steam in the copy? It isn't easy, say these JOURNAL readers. But they offer suggestions which may be helpful to you.

THERE'S no magical way to slash advertising costs. It takes constant attention to every detail — from trying new copy approaches to analyzing expenditures. But the effectiveness of a classified cannot be judged by copy alone. Whether a home seeker answers your ad or that of another firm depends greatly upon what that person has heard about your firm. Do you merit the attention of that prospect?

No matter how dynamic your copy, your way of doing business can take all the steam out of the ad. Or it can boost its effectiveness many-fold. Here are ideas from JOURNAL readers on troublesome advertising questions.

How much of your gross commissions should you spend on classifieds?

Of the firms surveyed, only 7% spend as little as 3%, but more than a fourth surprisingly spend as high as 20%. Another fourth spends 10%. The average amount spent is about 14% — a marked increase from the results of a similar JOURNAL survey made in 1950.

How do you decide how much to spend? Do you just advertise until the property sells, or should you try to set a limit? Twenty-six percent of the firms questioned base advertising expenses on the previous year's sales. About 40% base their advertising on the listings on hand and the listing prices. For example, Mel Foster of Davenport, Iowa, says the listed price of a property definitely affects how much you should spend for advertising. His firm classifies all listings as "A," "B" or "C." For "A" or top-grade listings much more is spent and photos are used. Less is spent, and no photos are used for "B" listings. "C" listings aren't advertised at all.

Dan E. Neff of Albuquerque, New Mexico, allows each salesman a maximum of \$250 per month for advertising. He says, "We expect our salesmen to hold open houses on week-days without advertising."

In Boston, John Dunnan of Town & Country Homes says his firm estimates the amount of business for the month ahead and combines this with a quota system — about 8/10 of 1% of total gross commission. This estimate can be increased or decreased during the month depending on how much business comes in.

On one point all those questioned agreed: Every firm should have some definite system for deciding how much to spend on classifieds. It's pretty hard to control hit-or-miss spending.

How should you time your ads?

Dunnan says his company doesn't have a set

method for running ads, except on exclusive listings. Then a bare minimum of one ad per week is set. He says, "We don't see the value of a regular formula, since we always feel an ad will get results. Therefore, we don't plan to run several ads at specific intervals on any listing."

Dewey E. Wilkins of Trader's Realty in Peoria, Illinois, says, "We try not to run an ad on the property the first week it's listed, and we change our ads twice a week in newspapers."

From Concord, New Hampshire, Joseph V. Mayhew reports that his firm has found it pays to run individual classified ads three times a week on each property listed for one or two weeks. Then the ads are grouped into one large display which can be run once a week until all the listings are either sold or eliminated.

Storm says always advertise the property which writes the best ad. This attracts prospects who can then be shown other properties in the same price class and type of neighborhood.

Should you ask sellers to share advertising costs?

More than half of those questioned said they never ask sellers to share advertising expenses. Mayhew says his company has never yet asked the seller to share costs on exclusive listings, but would consider asking a seller to pay 50% of the advertising on open listings of "white elephant nature."

Neff asks sellers to share the advertising costs when they insist on an exorbitant price. He says, "We feel our advertising dollar would be wasted and we are frank in our discussion with the owner."

Storm's organization sometimes asks sellers to go 50-50 on advertising costs, and occasionally asks them to pay all the advertising. He says this should be done only with the proviso that the advertising money will be returned to the seller if the property is sold, and only when a seller is anxious for more advertising or if a property is a difficult one to show.

Dunnan approves of asking sellers to share advertising costs when a property is marginal. "Generally speaking," Dunnan explains, "a marginal property would be a large group of houses, an estate for which the demand is very slight, or any specialized parcel of real estate which would probably not find its eventual buyer through ordinary, everyday advertising." He says his company offers the sellers of such property the advantage of professional advertising copy and professional makeup, layout and placement. In addition, such sellers get an executive from Dunnan's sales force to handle their property.

Keeping owners informed about advertising in their behalf is important. Many companies cut out all ads which have appeared and send them to owners on postcards.

Mayhew keeps a big scrapbook in his office which contains all the ads that have appeared. It is ready to show sellers at a moment's notice.

Neff tells owners about advertising either by personal contact or phone so they will have their properties in the best possible showing condition.

Dunnan's company relies wholly on salesmen to keep owners informed. He considers this extremely important from a public relations point of view. Beyond that, penny postcards are sent to owners each time an ad is placed, telling them the day, date and newspaper used.

What information should you put in an ad to get the best results? Should you include price?

Half of the realtors questioned say you should include price. Almost all agree that you should tell

the size and location of the property.

Mayhew believes room-to-room layout is very important, plus all utilities, modern or otherwise. He also advises including the distance to schools, churches, stores, and transportation facilities.

Storm says their best results come from short ads that are straight to the point, calling attention to any outstanding features of a property. Storm's best results came from an ad which started, "This house looks like a wreck, but nothing is wrong with it that paper and paint won't fix."

Edward Beckwith of Omaha stresses eye-catching headlines followed by the principal features about a property.

Whether you believe in including the price or not, Neff sums it up with this statement: "No baloney — just straight facts."

Are there particular words to use in classifieds — words that seem to have more effect than others? Dunnan says that depends on the property. He suggests that to stir up immediate action, you should put in the owner's reason for selling, particularly if it gives the impression of duress. For example: "Absentee owner transferred to another state, has wired for immediate sale with price secondary." Phrases like this appeal to the perfectly normal desire of any buyer to save money at somebody else's expense, says Dunnan. He cautions, however, to always be sure you tell the truth.

Neff offers these examples of short headings that have a good effect: "Keep a horse," "Raise a garden," "Needs repair," "Home and income."

Horace J. Christmas of Dallas suggests you use such phrases as "Well-built," "Good condition," "Excellent location." He also says that phone numbers in large type are effective.

Plastic Buildings?

IN TEN years complete buildings will be built of plastic materials, homes will have electronically controlled air conditioning and heating, probably will include a seeing telephone and may receive electricity from an atomic power plant, an authority of automatic controls predicted recently.

"We are entering an automatic world where electronics will do things for us we cannot now imagine," says John E. Haines, vice president of Minneapolis-Honeywell Regulator Company.

Haines predicts that within 10 years:

Atomic energy will be commonly used to create electrical power.

Residential air conditioning will be as commonplace as automatic heating is today, and will be controlled electronically.

Homes, commercial and industrial building will become more functional yet better in appearance, and lower in cost.

Plastics will replace many metals and building materials, and complete buildings will be built of plastic materials.

Guided missiles or rockets will reach the moon.

Planes will fly non-stop around the world in less than 18 hours.

Haines also predicts that individual and two-family homes will increase during the next 10 years to more than 1.1 million starts with few ups and downs.

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**PER THOUSAND CIRCULATION
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Wagner CHANGEABLE COPY DISPLAYS

Now, freshly interesting attention-compelling messages featuring your offerings and services can be arranged in a few minutes. Effective day and night.

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Products Corp., Oakland,
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Installation by Acme-Wiley
Signs, Inc., Chicago, Ill.

Use Coupon Now to Obtain Free Catalog!

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26 S. Heyne Avenue

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Please send free catalog on Wagner displays.

NAME _____
FIRM _____
STREET _____
CITY & STATE _____

THE LAW SAYS!



Must directors vote to sell corporation real estate? When can you get an injunction restraining collection of a judgment? Can a claim against an estate pend indefinitely? Here are the legal answers.

WHEN we represent a client buying real estate from a corporation, we usually accept a certificate by the secretary that a resolution authorizing the sale of the real estate was duly passed, and setting forth a copy of the resolution. Perhaps no meeting of the directors was ever held, or perhaps the directors were illegally elected.

I know a corporation that has not held a meeting of directors for 20 years. It buys and sells real estate. When it sells a building the president makes up a resolution, has the secretary sign it, and no questions are asked.

There are only three directors. They are the only stockholders and they are in perfect harmony, but their practice is irregular and one of these days the corporation may want to get out of a deal, and then we shall find out.

The Chicago Title & Trust Co. never goes behind the certificate of the secretary. They couldn't very well check up on the election

of directors and the holding of the meeting in each case. It is one of those things that they take a chance on.

The corporation act prior to the present one provided that the directors could fill vacancies. This was held unconstitutional in the case of *People vs. Cohn*, 339 Ill. 121. The court said:

"As we have previously stated, the constitution provides all elections for directors shall be by the stockholders, etc., 'and such directors or managers shall not be elected in any other manner,' while the statute provides that the directors shall fill vacancies which happen in a board by death, resignation or otherwise. The two are inconsistent and cannot both be given effect. The stockholders have a right to direct the affairs of the corporation through directors elected by them, and they cannot be deprived of that right under the constitution."

In spite of this decision, by-laws go on to provide that vacancies

By **GEORGE F. ANDERSON**

may be filled by the directors and the directors go on to fill vacancies in spite of the decision, and in spite of the constitution. Some day the law will catch up with them.

WE represented a client who had a mortgage on 40 acres in Hazelcrest (about 167th and California Ave.). He brought it in to me to foreclose, and when I got the Report of Title my client learned, much to his surprise and chagrin, that there was \$30,000 special assessments against the acres, which was more than they were worth.

It was a ridiculous thing for the village to put in sewers and gas mains on this farm which was far from ripe for subdivision. This was 20 years ago and the acres have not been subdivided yet. It was typical of the exuberance and optimism of that era.

My client said to me, "Can't you get an injunction against them?" It is true that there are some situations where you can get an injunction restraining the collection of a judgment at law.

You will remember the great dispute that arose between Chief Justice Coke and Lord Chancellor Ellesmere, in 1616, when the Chancellor issued an injunction restraining the collection of a judgment rendered by Justice Coke. This controversy is summarized in "*A Short History of the English Law*" by Jenks, pg. 166, as follows:

"It will, of course, not be forgotten that toward the end of the period under discussion, the superiority of the equity jurisdiction in cases of conflict between it and the Common Law Courts was indicated in the well-known dispute between Chief Justice Coke and Lord Chancellor Ellesmere, in which Coke having procured the indictment at the Middlesex Sessions of two defendants in Common Law actions who had applied to Chancery for injunctions to stop the plaintiff's proceeding, the Grand Jury ignored the indictment, and, the matter having been taken up by the law officers, the King decided (though in somewhat ambiguous terms) in favour of the Chancellor."

That decision has been followed ever since. But when a judgment in the matter of a Special Assessment has been rendered by the County Court, it does not leave

any room for the interference by a Court of Equity.

In *Sumner vs. Village of Milford*, 214 Ill. 368, the court said:

"The power of a court of equity to interfere and enjoin the enforcement or collection of a judgment is unquestioned, but the power is exercised according to fixed and determined rules, one of which is that it is no ground for relief, in equity, that a judgment is manifestly wrong in law or fact, or both, if the complainant having an opportunity to make his defense at law has omitted to do so.

"A court of equity will never interfere to stay the execution of a judgment unless the party invoking its aid can show some special equitable feature or ground of relief, and the failure of the complainant to make his defense in a court of law having jurisdiction of the subject matter and of his person is no ground for such interference. If he has been brought into court and has an opportunity to interpose his defense, equity will give him no relief from the consequences of his neglect. . . . Even if a judgment is void for want of jurisdiction in the court over the subject matter or the person, and may be defended against whenever there is an attempt to enforce it, equity will only enjoin its execution when there is some equitable ground for intervention.

"In this case, if the judgment of confirmation should be held void for want of jurisdiction in the county court to render it, that would be a good defense to an application for judgment of sale, which could be interposed by complainants without resort to a court of equity, and the question would be settled upon application for judgment for the first installment."

THE filing of a suit tolls the bar of the Statute of Limitations, no matter how long the suit pends.

It would seem that the same should be true in the matter of filing a claim against an estate. It would seem by analogy that you could file a claim against an estate and allow it to pend indefinitely, but this is not so.

The case of *Reed vs. Colby*, 89 Ill. 104, states the principle clearly and any further explanation would be superfluous. The court said: "As is held by this court, the creditor under the law has ample means through the administration, of subjecting the debtor's estate to the payment of the debts against

the estate, and a creditor will be considered to have waived his lien upon property descended if he does not pursue his remedy in a reasonable time, and although there is no express statute of limitations of the time within which such a lien must be enforced, that where the delay of the creditors is unexplained, the period of seven years from the death of the intestate may be properly adopted, by analogy to the lien of judgments and recovery of lands, as a bar to such liens."

Business Letters

(Continued from page 47)

reader is to confront him with lengthy, complex sentences.

Write in friendly, personal tones. Use active verbs. If you refer to yourself or the reader in the third person, you'll sound as formal as an 18th Century drawing room. You wouldn't talk to him that way over the telephone.

Steer away from words that run in packs like, "in the event that," when you mean "if," "prior to," when you mean "before," "beg to advise," when you want to "tell" somebody something. The sound-

est sentence form ever invented is the straight subject-verb-object order: "The house is well built." Everyone understands what you mean.

Remember, to gain action or agreement, you must attract attention and hold the interest of the reader. Arouse a desire for a property you are selling, then convince him it's a sound buy. Whenever possible, back up your statements with brief and simple proof. A few facts and statistics, or the phrase, "for example," may save you the embarrassment of having to write a second letter with additional information.

Show your confidence in what you're writing about, or don't write the letter. A wishy-washy letter never sells anyone.

After you've dictated a letter, tell your secretary to read it back to you. Check to make sure you've included everything you want to say and have answered all the reader's questions. Make sure all points are in logical reading order. Then check for any deadwood — superfluous information. The recipient is probably a busy man, too.



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CONSTRUCTION COST INDEX

National Average Study by Type of Construction - 20 Major Pricing Areas*

By E. H. BOECKH & ASSOCIATES, Consulting Valuation Engineers, Washington, D.C.

(1926-1929 = 100)

Labor, Materials Profits and Overhead	Residences		Apartments, Hotels and Office Buildings			Commercial and Factory Buildings				
	Frame	Brick	Brick Wood	Brick Conc.	Brick Steel	Frame	Steel	Brick Wood	Brick Steel	Brick Conc.
1912.....	57.2	55.8	56.2	52.7	55.0	58.4	61.5	53.6	56.8	52.8
1913.....	54.7	54.3	54.7	54.0	55.6	55.6	62.5	53.2	57.6	54.5
1914.....	55.1	54.5	54.7	53.2	54.0	56.0	58.6	53.0	55.8	54.3
1915.....	56.5	55.9	56.0	54.6	55.5	57.5	60.1	54.2	57.1	55.9
1916.....	60.0	59.7	60.6	61.3	64.3	60.9	78.4	59.0	68.8	62.8
1917.....	70.4	69.4	71.7	73.2	78.7	71.1	102.4	69.3	85.6	73.2
1918.....	83.4	83.1	84.0	82.6	87.6	83.5	101.9	82.4	91.1	83.1
1919.....	96.8	96.6	97.1	93.3	98.5	97.3	103.4	95.8	97.4	93.3
1920.....	124.9	124.6	125.1	119.0	125.2	125.6	121.1	123.3	119.8	117.9
1921.....	99.7	100.8	100.6	98.1	98.0	99.2	97.7	100.5	98.5	100.8
1922.....	91.7	92.6	92.5	92.2	93.8	91.3	90.9	92.4	91.5	93.9
1923.....	102.9	103.6	103.5	101.8	102.5	103.0	102.2	102.9	102.1	103.8
1924.....	101.0	102.5	102.5	102.7	97.3	100.8	100.6	102.9	102.4	105.0
1925.....	100.2	101.7	101.5	102.4	100.8	100.2	100.4	101.1	101.7	104.9
1926.....	101.1	102.4	102.2	103.0	102.1	101.5	101.7	101.6	102.3	104.9
1927.....	99.7	101.1	100.8	102.0	100.1	100.5	99.9	100.1	101.6	104.2
1928.....	99.9	101.4	101.6	102.4	100.3	100.4	100.1	101.0	101.4	103.8
1929.....	105.0	105.2	105.4	103.6	102.6	106.4	101.6	104.0	103.6	105.6
1930.....	102.0	102.9	102.6	103.3	100.8	103.1	100.7	101.2	103.0	105.4
1931.....	94.3	94.5	95.0	95.1	92.8	95.2	93.6	93.7	95.7	97.3
1932.....	79.4	80.4	80.5	80.8	80.0	79.1	84.4	80.2	83.1	82.6
1933.....	79.2	80.7	81.0	84.0	82.7	78.7	87.9	80.7	86.0	86.2
1934.....	85.4	88.4	88.5	92.7	91.1	83.7	93.1	91.0	93.5	95.3
1935.....	83.1	86.3	86.2	92.0	90.1	81.6	92.3	88.5	92.7	94.8
1936.....	86.2	89.2	89.1	94.8	92.6	85.3	95.1	90.8	95.8	97.4
1937.....	96.6	99.3	99.4	105.0	103.6	96.3	106.7	100.5	107.2	107.3
1938.....	99.0	102.8	102.2	110.1	108.3	99.0	110.9	103.4	111.6	112.3
1939.....	101.2	104.4	104.1	111.2	109.4	101.3	110.4	105.0	112.1	113.3
1940.....	104.9	107.4	107.3	112.2	110.8	105.3	111.2	107.5	113.2	114.2
1941.....	114.4	115.3	115.2	115.4	115.0	116.3	114.4	113.4	117.3	117.1
1942.....	120.8	121.3	121.1	121.6	121.1	122.7	119.2	119.0	123.1	123.3
1943.....	126.5	127.0	126.7	126.2	125.8	129.1	122.7	124.3	127.5	128.0
1944.....	137.9	137.3	137.1	132.8	133.7	141.3	129.6	133.6	134.6	134.5
1945.....	147.7	147.2	147.2	140.5	141.9	151.2	135.4	143.7	142.1	142.4
1946.....	161.8	161.9	161.7	154.0	154.8	165.6	145.0	158.7	154.8	156.0
1947.....	196.6	195.1	194.6	177.7	180.3	202.4	165.7	189.0	179.3	179.4
1948.....	221.4	219.3	218.9	201.0	204.0	228.1	188.1	212.3	202.2	203.8
1949.....	213.8	215.6	215.0	208.1	208.4	218.4	195.5	211.9	208.7	211.4
1950.....	225.9	227.1	226.7	216.5	217.0	231.3	203.2	222.2	217.4	218.8
1951.....	243.3	244.9	244.5	232.7	234.2	248.6	219.8	240.2	234.4	234.5
1952.....	249.0	251.8	251.3	242.1	241.7	254.5	227.8	247.5	243.8	245.0
1953.....	252.7	256.9	256.4	251.8	250.0	258.0	238.2	253.6	254.4	257.6
Dec., 1953.....	252.6	257.7	257.1	256.3	253.8	257.2	243.0	255.1	259.1	262.5
Jan., 1954.....	250.5	255.7	255.2	254.9	251.9	254.7	241.9	253.5	257.9	261.4

National Average Study by Occupancy Groups - 20 Major Pricing Areas*

(1926-1929 = 100)

Year	Resi- dences	Apts., Hotels & Office Bldgs.	Commercial & Factory Bldgs.	All Types Combined	Year	Resi- dences	Apts., Hotels & Office Bldgs.	Commercial & Factory Bldgs.	All Types Combined
1912.....	56.5	54.6	56.6	56.0	1934.....	86.9	90.8	91.4	90.3
1913.....	54.5	54.8	56.7	55.7	1935.....	84.7	89.4	90.0	88.8
1914.....	54.8	54.0	55.5	54.9	1936.....	87.7	92.1	92.9	91.5
1915.....	56.2	55.4	57.0	56.3	1937.....	98.0	102.7	103.6	102.2
1916.....	59.8	62.1	66.0	63.6	1938.....	100.9	106.9	107.4	106.0
1917.....	69.9	74.5	80.3	76.5	1939.....	102.8	108.2	108.4	107.2
1918.....	83.2	84.7	88.4	86.3	1940.....	106.1	110.1	110.3	109.4
1919.....	96.7	96.3	97.4	97.0	1941.....	114.8	115.2	115.7	115.4
1920.....	124.7	123.1	121.5	122.6	1942.....	121.1	121.3	121.4	121.3
1921.....	100.2	98.9	99.3	99.4	1943.....	126.7	126.2	126.3	126.4
1922.....	92.2	92.8	92.0	92.3	1944.....	137.6	134.6	134.7	135.3
1923.....	103.2	102.6	102.8	102.8	1945.....	147.4	143.2	142.9	143.9
1924.....	101.8	100.8	102.4	101.8	1946.....	161.9	156.8	156.0	157.4
1925.....	100.8	101.6	101.7	101.5	1947.....	195.9	184.2	183.1	186.0
1926.....	101.8	102.4	102.3	102.3	1948.....	220.4	207.9	206.9	209.9
1927.....	100.4	101.0	101.2	101.0	1949.....	214.7	210.5	209.2	210.7
1928.....	100.7	101.5	101.3	101.2	1950.....	226.5	220.1	218.6	220.6
1929.....	105.1	103.9	104.2	104.3	1951.....	244.0	237.1	235.5	237.7
1930.....	102.5	102.2	102.7	102.5	1952.....	250.4	245.0	243.7	245.4
1931.....	94.4	94.3	95.1	94.7	1953.....	254.8	252.7	252.3	252.9
1932.....	79.9	80.4	81.9	81.1	Dec., 1953.....	255.2	255.7	255.4	255.4
1933.....	80.0	82.6	83.9	82.7	Jan., 1954.....	253.1	254.0	253.9	253.7

*These studies are predicated on the following major pricing areas: Atlanta, Baltimore, Birmingham, Boston, Chicago, Cincinnati, Cleveland, Dallas, Denver, Detroit, Kansas City, Los Angeles, Minneapolis, New Orleans, New York City, Philadelphia, Pittsburgh, St. Louis, San Francisco and Seattle.

Tax Facts

By E. H. WELTER

RESTORATION OF PARTLY condemned property, with proceeds from severance damages, considered a replacement under Revenue Ruling No. 271. For example if condemnation of part of your property resulted in severance damages in the amount of \$10,000 but \$7,000 had to be expended on the remaining portion of the property to put it back into usable condition. The unused balance of \$3,000 would be applied to reduce your original cost basis. Any proceeds received in excess of cost recovery is reportable as gain from capital assets. Sec. 117 (j).

CONTROVERSY OVER WHAT to do with "carrying charges," has been clarified in tax court ruling O. C. & Thelma L. Russell v. Comm., November 6, 1953.

In installment purchases there has been arguments between the tax governing bodies as to whether "carrying charges" are part of the cost of the items bought or expenses paid for buying such items on a deferred payment basis. In the case cited, the tax court indicated the "carrying charges" were allowed as "interest" deductions because in fact they were of that character.

EXPENDITURES INCURRED in protecting or asserting one's rights to property as beneficiary under a testamentary trust are not deductible expenses. (Section

29.23 (a)-15). Therefore, amounts paid to an attorney were not expenses incurred for the production of income or for the management of property held for the production of income but were paid to protect their rights as beneficiaries under the trust. (Susan J. & Elizabeth R. Allen v. Comm., TC Memo., 12/4/1953).

THE LONG WAY AROUND does not shorten amount of tax, says tax court in Jacobs v. Comm., TC 10/30/1953. Taxpayer Jacobs, who had been engaged in subdividing and selling real estate, decided upon a devious method of selling real estate holdings by forming a corporation and transferring his holdings to this company. Later he sold his corporate stock holdings to another corporation controlled by taxpayer MacBride, who wanted the real estate owned by Jacobs. Tax court said it was still a sale of the real estate and Mr. Jacobs was in the business of selling it. Therefore, the gain from the sale was taxed as ordinary income.

PAYMENTS RECEIVED from contract privileges, taken by a stockholder as liquidating dividends in 1942, are taxable as ordinary income in 1944-1946, to the extent that such payments received exceed the ascertained value placed on the contracts at the time of liquidation in 1942. (Lewin, DC, Calif.)

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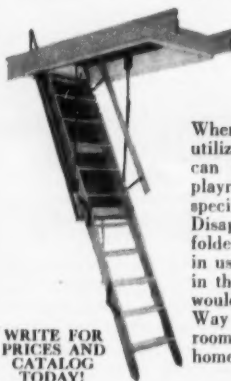
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Appraisal Forms

(Continued from page 55)

cents or \$1.00 per cubic foot? Find out — it isn't tough. And it is the only way you will know what it's costing today to build a property most nearly like the one you're currently appraising.

As to the land, prices are usually hurled about in the papers or by brokers so much that it's relatively simple to know how much per front foot lots are worth in a given area. Some are usually being sold right along. Ask the fellow who sold them what he got. Price some of them from ads. Keep records and then apply what you know to your next appraisal job. You'll be close to real sound value.

Check and Double-Check

Add it all up and there you have it. You have compared, you have measured, you have calculated and estimated — if your final figure isn't fairly close to your automatic impression when you first viewed the property, something may be wrong. Check again. What have you left out? Didn't you add on for the porches? Did you forget that new heating plant, the garage, or the long, paved driveway? Have you forgotten about the new parochial school one block away, and the new shopping center planned for another two blocks away? Maybe those things are why market prices by comparison are higher than your paper-and-pencil-and-ruler figure. Make the whole picture ring true with your experience and native ability to judge values out of experience.

You've gathered the facts, you've felt your pulse, pitched salt over your shoulder, talked to all the old men in the neighborhood, listened to the housewives tales, and you have your own figures. Now what do you do with them?

Make Out Your Report

The person who reads your report doesn't want a classic example of artistic literature thrown at him. If he did, he'd read Shakespeare. He wants facts — facts that he can readily digest. He wants to know at a glance how you arrived at them, and feel — without generating high blood pressure — that your estimate plus his judgment will make the loan safe or the purchase sensible.

Most money lenders furnish the appraiser with a form he is to fill out. It asks all the questions — and no more. "Yes and no, check here, put an X there" — that's all there is to it. Most forms are horrid — they stifle every urge an appraiser may have to do a good (not necessarily long-winded) job. In my opinion, the narrative report with just a small section of facts is ideal. A space for lot size, tax assessment and such fact as require no explanation, and the rest in narrative, makes an attractive form, providing the appraiser doesn't accept this as a license to cut loose and write volumes. Remember, we are advising a *qualified* appraiser, one who will value the right to make a narrative report and not abuse it.

Follow This Example

"This is a five-room frame bungalow, with a composition shingle roof, full basement, one-car frame garage entered by a cement drive and equipped with overhead doors of wood. It has galvanized iron gutters and has been freshly painted. Conventional exterior design as shown by attached photograph. Exterior physical condition is good.

"Interior room arrangement is fair. Kitchen is crowded; one bed room is rather small. Has a total of five rooms composed of living room, dining room, kitchen, small hall, two bedrooms and bath. Interior decorations are good. Hardwood floors throughout, except for bath and kitchen which are linoleum. Walls are plastered (or dry wall) painted or papered.

"Heating by oil fired blower type hot air furnace — late model, good condition. Foundation is of cement block and there are the usual laundry tubs and an electric hot water heater.

"Area of the house is 30x40 or 1,200 square feet or 24,000 cubic feet. Estimated reproduction cost — 70c, or a total of \$16,800

It is about 20 years old —
hence less 40% depreciation — 6,720

Net Value \$10,080

Plus the land — 50x150 at \$30 per foot 1,500

Land and buildings \$11,580

Plus depreciation value of garage and driveway-side porch-landscaping, etc. 1,350

Value \$12,930

"This is a sound but rather old residential area. No residential hazards and very few rental properties. Generally, surrounding homes are comparable in size, age, price range and condition."

That's it. That's the way to prepare an appraisal report. Just load your mental gun with good ammunition and then fire.

Our Credit Is Good

Is the American mortgagor a good credit risk? Very definitely, according to a nation-wide survey, made by a subcommittee of the MBA. This group says borrowers are setting a phenomenal record in maintaining regular monthly payments on their mortgage loans. Particularly outstanding is the veterans' record showing that only .41 of 1% of the GI borrowers surveyed are delinquent two months in their mortgage payments. For three months' delinquency, the figure drops to .19 of 1%.

Two-month delinquencies on FHA mortgages amount to only .30 of 1%. For conventional mortgages only .31 of 1% of the loans are two months delinquent. FHA "608" loans show a higher delinquency in some areas — .78 of 1% of the loans are two months in arrears.

Whatley, 1953 MBA president, says this survey reflects the sound conception of the modern amortized mortgage loan and shows that the great volume of mortgage financing done within the past decade has been on a sound basis.

For Your Idea File

WE keep a record of all incoming telephone calls which can be checked back against the notes or memos left on the salesmen's desks," Realtor Maurice Allen, Lansing, Michigan, writes. "In this way we have a two-way check assuring us that nothing has been missed and that the salesman has returned the call and is following through."

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Main Street on Trial

(Continued from page 51)

into his own building, and perhaps right up to his own floor? I think it is not.

Here are some things which might help present conditions. Widen streets and demolish old buildings. Off-street parking, one-way streets or a streamlined transportation system may help. Because parking areas are now few and badly crowded, and roof-top parking not yet accepted, *underground parking* must come. Where it is used, new retail business districts have sprung up, beautiful to look at. Put underneath a city's great square, or park, a garage of several levels, capable of handling hundreds of cars each 24 hours, and you have thousands of people congregating on this spot. *Thus a new retail area is born.*

There are few cities without accessible space for underground garaging. Why not put it to work? Keep them beautiful above and useful beneath.

Re-examine Tax Structures

Another terrific decentralization problem is taxes. People move out to the suburbs beyond the reach of the city tax collector, yet continue to enjoy the many services for which they do not pay. They continue to work in the cities. In fact, these "day time" citizens create new and expensive problems in the downtown area, particularly in the realms of traffic control and parking. When business goes out of town, a general decline threatens the central business area, or Main Street. If that area should pass on, so will the returns from the property tax, the mainstay of every city's budget.

Pittsburgh Did It

Something must, and can, be done for Main Street, and here is how one city did it. The city is Pittsburgh. For years it was a smoky, uninviting city, without charm, glamor, or appeal to visitors. The city fathers decided to do something about it and they did. Engineers eliminated the smoke nuisance. Private capital has been invested to rejuvenate and modernize old properties. Attractive buildings have replaced obsolete. New roads, an expressway, along with a new hospital and airport, have offered inviting new prospects and, most important, new parking facilities beckon to its residents and tourists. Pittsburgh has become a construction showplace. New materials and techniques make this city one of the most modern and desirable in the United States.

All this proves that Main Street can help herself, if she has the *will*.

But *will* is weak in many cities. This apathy may well spell disaster. It is your duty as owners and dealers in downtown real estate to awaken the *will* and to uproot indifference. Then and only then, will our slums be eradicated and the reward which comes from work well done be ours — a better world in which to live.

It seems to me that you, the realtors, are the logical ones to lead. You have, within your membership, some of the finest minds in the country. You have an untold wealth of experience and practical common sense. You can guide, advise, and give to the uninformed that which you have learned through the years.

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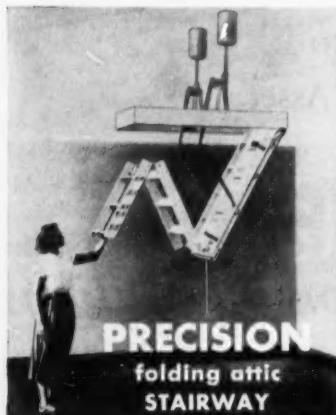
Word-of-mouth Recommendations

From time to time leading Realtors have suggested the need for a program that would help them keep in closer contact with the key men and women of their community — a plan to activate old friendships and make new ones, to maintain goodwill, build prestige and enhance a reputation for leadership. To answer this need, NATIONAL REAL ESTATE AND BUILDING JOURNAL has made available an entirely new Public Relations Program. OWNERSHIP MAGAZINE tells the up-to-date real estate story interestingly and authentically to the influential people of your community. It concerns itself with all principal phases of a Realtor's activities — residential, commercial, industrial, financing, and insurance. The exclusive franchise for the use of OWNERSHIP is available to Realtors only, and is awarded to only one qualified firm in each community. If you are interested in being considered for the exclusive franchise in your community, address your inquiry to

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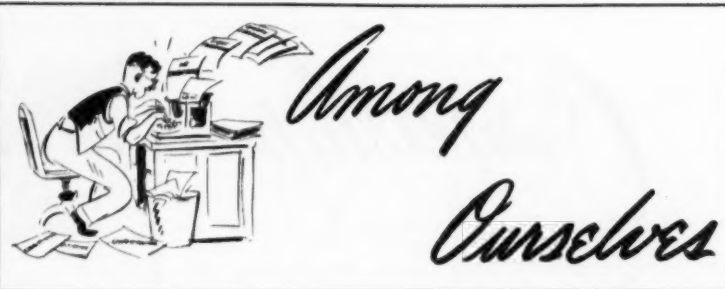
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Bullets from the guns of Puerto Rican fanatics on Capitol Hill last month did more than wound several Congressmen. Their effects ricocheted through many facets of U. S. — Puerto Rican relations. The day after the shooting Jose E. Giegel, president of the Puerto Rico Real Estate Board, wired JOURNAL editors: "Please make known to our brother realtors through your magazine our deep regret vicious attack on Congressmen by three unworthy Puerto Ricans. The good people of Puerto Rico unanimously condemn evil attempt to destroy very foundations of our democracy through violent means."

Do builders have a right to deliberately "lift" features from copyrighted plans, represent them as their own and not pay architect fees? Federal courts say no, and fortunately few builders have stooped to this blatant infringement of copyrights. But, occasionally some do. Right now, an important suit is in process in Los Angeles involving the architectural firm of May and Choate. This firm has developed, after months of research, a low-cost house embodying original design features and which is to be built and sold all over the U. S. by licensed builders only. The defendants, a Santa Ana building firm and its architect, have allegedly copied certain features of the Cliff May house and represented them as their own. The outcome of the case will be of great significance to the housing industry.

All the sundry property owner groups that exist independently on local, state and national levels now have the chance to weld themselves into one powerful voice for the rights of private property owners. The American Real Property Federation has been established to represent the nation's 40 million real property owners. Chairman is Charles Shattuck, NAREB's 1953 president. Vice presidents are Corrine Griffith, screen star, Los Angeles, and Chester Davis of Chicago. Secretary is Herbert U. Nelson of NAREB. Many prominent realtors are on the board of directors.

A big "mortgage-burning" took place in Washington last month, probably the biggest ever. The final payment was \$16.5 million on an original "mortgage" of \$85.9 million. Stars of the ceremony were FHA's Guy Hollyday and Secretary of the Treasury George Humphrey. Hollyday was making final payment to the Treasury on the original amount borrowed to set up FHA operations. FHA is one of the few government agencies which "pays its own way."

Two key FHA officials are resigning their government positions to enter private business. Curt C. Mack, former assistant commissioner in charge of underwriting, has been appointed president of the S. L. Hammerman Organization, Inc., prominent Baltimore realtors, builders and mortgage bankers. Hugh Askew, former assistant commissioner of field operations, has joined the NAHB staff as director of mortgage finance. Both these men received high tributes upon their resignations from Guy Hollyday, FHA commissioner.

More and more prefabricated home manufacturers are trying brand new twists to house merchandising. American Houses, Inc., for example, now has a co-operative plan designed to bring crowds out to their model home showings. To be carried out by company salesmen, the plan includes newspaper advertising, radio and television commercials, display signs, tape recordings, letters to prospects, and hand-out material and publicity sheets.

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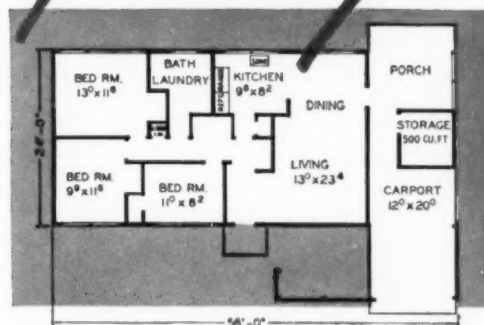
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